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Partnering with Wisconsin utilities

# Wisconsin Focus on Energy 2018 Technical Reference Manual

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Partnering with Wisconsin utilities

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**The Cadmus Group: Energy Services**

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## Executive Summary

Under its contract with the Public Service Commission of Wisconsin (the PSC) to evaluate the Wisconsin Focus on Energy programs, the Evaluation Team<sup>1</sup>—in coordination with the Program Administrator, the Program Implementers, and PSC staff—compiled this Technical Reference Manual (TRM). The information contained in this document summarizes the consensus calculations of the electric and natural gas energy savings, and the electric demand reductions, achieved from installing energy efficiency and renewable energy measures that are supported by Focus on Energy programs. This TRM is publicly available online at <http://www.focusonenergy.com/about/evaluation-reports>.

The values presented in this TRM fall into one of two categories:

- **Deemed Savings** are specific per-unit saving or demand reduction values that have been accepted by the Program Administrator, Program Implementers, Evaluator, and the PSC because the measures and the uses for the measures are consistent, and sound research supports the savings achieved.
- **Savings Algorithms** are equations for calculating savings or demand reductions based on project- and measure-specific details. This TRM makes these calculations transparent by identifying and justifying all relevant formulas, variables, and assumptions.

This TRM is also a reference guide as to how measures are classified in Focus on Energy’s tracking database, SPECTRUM. This document is revised annually to account for changes to programs and measures.

The Evaluation Team leveraged many different primary and secondary sources to derive the calculation algorithms, variable assumptions, and measure descriptions contained in this TRM. These sources include available best practices and industry standards; on-site evaluation, measurement, and verification (EM&V) of savings from Focus on Energy projects; engineering reviews; and reviews of practices used in other jurisdictions. To best represent the Wisconsin climates and demographics, as well as program implementation practices, these energy-savings calculations account for state-specific factors such as climate zones, building codes, and market penetrations.

### Update Process

The TRM is updated on a working basis throughout the year, and published each fall. The fall update incorporates savings updates from evaluation findings that will be effective for the following calendar year. The annual spring update incorporates measures added since fall publication, and reflects savings active for the year of publication. The present edition presents deemed savings and inputs effective for calendar year 2018.

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<sup>1</sup> The Evaluation Team consists of Cadmus, St. Norbert College Strategic Research Institute, Apex Analytics, and REMI.



Annual updates keep the TRM relevant and useful by:

- Presenting validated savings calculations for any new measures Focus on Energy has begun offering through its programs since the last update;
- Eliminating measures that are no longer being offered through Focus on Energy programs; and
- Updating information on existing measures to reflect new research findings and technology changes.

Two processes are in place for updating the TRM and ensuring that those updates are timely, comprehensive, and accurate. All content updates are integrated into the existing document, with changes indicated in the Revision History table included for each measure entry.

1. Updates to savings calculations for existing measures are only made in the fall TRM revision. As part of the annual impact evaluation, the Evaluation Team identifies whether measures' recommended savings could be informed by evaluation findings and/or the presence of new research. The Evaluation Team works with the Program Administrator and the PSC to determine whether the findings are significant enough to merit a full review of the measure savings. Further review is typically pursued for those measure(s) that make a significant contribution to overall program savings, as well as when a lengthy period of time has elapsed since the measure was last reviewed, and/or if there is uncertainty regarding the accuracy of the existing savings calculations.

In summer of each year, the Evaluation Team issues the results of its review, including any proposed revisions to savings calculations or other aspects of the existing TRM content. Program Implementation staff, the Program Administrator, and PSC staff review the proposed updates to achieve consensus on final revisions for publication in the fall TRM.

By publishing all changes to existing measures in the fall update, the TRM is able to inform the Program Administrator and Program Implementers in program planning for the upcoming year.

2. Focus on Energy Program Implementers may propose adding new measures or revising the entries for existing measures at any time during the year, by preparing a workpaper that follows the structure of a TRM entry. These workpapers are reviewed by members of the Evaluation Team, the Program Administrator, and PSC staff to ensure that the proposed savings calculations are fully and adequately justified. Workpapers that meet this standard must have the following key criteria:
  - a. A clear definition of the measure;
  - b. A clear description of how the measure saves energy;
  - c. A complete description of the calculation algorithms used to calculate savings, which identifies all variables and, where relevant, identifies the standard values to be used as inputs; and
  - d. Citation of all data to valid sources.

The initial workpaper may be revised to ensure that all criteria are met and to achieve consensus on a final savings recommendation. Workpapers that pass all levels of the review receive formal approval from the PSC.

New measures and revised savings calculations take effect for the programs immediately after the workpaper is approved. Similarly, existing measures are deactivated as soon as they are no longer offered. As a result, the TRM does not have details for all active measures or savings calculations at every point during the year.

### ***Navigating the TRM***

Focus on Energy savings and demand reductions are calculated, and incentives are paid, by measure. Measures are defined as a specific product, technology, or service offered through one or more Focus on Energy programs, for which definable savings can be identified. Some TRM entries describe the savings for a single measure. Other entries address a group of related measures whose savings are calculated in a consistent way, such as measures that offer the same type of lighting product in different wattages.

TRM entries are grouped by technology and function, based on the group designations used to classify measures in SPECTRUM. Most groups are based on technology, including a lighting group with subcategories addressing CFLs, LEDs, and other specific lighting technologies. Some measures are grouped by technology end use, such as laundry or food service. These classifications are used for planning purposes and to categorize savings outcomes in evaluation reports.

### ***Measure Detail Structure***

Each entry describes the measure and its savings using the following format:

1. An introductory **Measure Detail Table** summarizes the measure savings and characteristics, including the formal measure name and any information necessary to include the measure in SPECTRUM. The measure detail table also identifies two key characteristics that guide how savings are calculated.

First, the detail table identifies all sectors in which the measure is offered, which include:<sup>2</sup>

- a. Residential single-family homes;
- b. Residential multifamily dwellings (such as apartment buildings and condominiums);
- c. Commercial facilities;
- d. Industrial facilities;
- e. Agriculture facilities; and
- f. School and government facilities.

In many cases, the energy savings calculated for a measure will be the same for each sector in which it is used. However, this can vary for measures that are used differently by different

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<sup>2</sup> Because measures that are incented through a markdown on the retail price at the store cannot be clearly assigned to a sector, they are assigned to the “upstream” sector based on the program design.



customer sectors. For example, research has confirmed that, on average, homeowners, commercial businesses, and industrial facilities use the same lighting product for different amounts of time and at different times of the day, resulting in different annual electricity savings and demand reductions.

2. Second, the table documents the measure type, which identifies the process by which savings are calculated. Each Focus on Energy measure is one of the following three measure types:
  - a. Prescriptive measures have a specific deemed savings value that can be applied to each project within a given sector where the measure is used. This measure type is most commonly used for products that are manufactured and used consistently by all participants, such as light bulbs and appliances.
  - b. Custom measure savings vary by project. This applies to more complex, multifaceted measures with different energy-use factors for each project, such as changes to industrial processes. TRM entries for custom measures do not identify savings values, but instead specify the savings algorithm that should be used to calculate savings and the source and calculation method used for algorithm inputs.
  - c. Hybrid measure savings, like custom measure savings, vary by project, and are treated like custom measures in the TRM. The distinction between hybrid and custom measures is that the value of custom incentives also varies by project, while hybrid incentives are the same for each project.
3. The next three sections describe the measure(s) and how they achieve energy savings. The **Measure Description** defines the product, technology, or service. The **Description of Baseline Condition** identifies the less efficient product or service the customer could purchase in absence of Focus on Energy programs and incentives, while the **Description of Efficient Condition** identifies how the measure incented through Focus on Energy is more efficient than the baseline. Measures achieve energy savings and/or demand reductions based on the difference in energy use and demand between the baseline and efficient conditions.
4. Formulas are provided to specify the energy savings and demand reduction calculations. The **Annual Energy-Savings Algorithm** identifies how to calculate the electricity and/or natural gas savings achieved per year. The **Summer Coincident Peak Savings Algorithm** identifies the formula used to calculate reductions in electric demand, under the assumption that peak electric demand in Wisconsin occurs weekday afternoons (from 1:00 p.m. to 4:00 p.m.) in the months of June, July, and August. The **Lifecycle Energy-Savings Algorithm** identifies the formula used to convert annual electricity and/or natural gas savings to the lifecycle savings achieved over the expected useful life (EUL) of the measure. In addition to describing the algorithms used, all three sections specify the values of variables used in the calculation. These inputs may include assumptions about usage behavior or other details obtained through research. For custom and hybrid measures, the algorithms also note which inputs should be calculated on a project-by-project basis, from sources such as engineering reviews, modeling inputs, or on-site measurements.





5. Savings calculated through those formulas are often reported in the Measure Detail Table. However, in some cases—such as when there are calculations for multiple related measures—there is too much detail to concisely include in the Measure Detail Table. In those cases, a **Deemed Savings** section describes all completed savings calculations. In some cases, an **Assumptions** section may also be added to describe the process of selecting and/or calculating algorithm inputs in greater detail.
6. All factual statements and figures throughout the measure description include a superscript citation. The **Sources** section lists those citations numerically. For public sources such as published studies, hyperlinks and publication information are provided for the original source. More details on data cited to internal sources, such as historical Focus on Energy data or measure-specific market research, can be obtained from program staff. Initial inquiries can be directed to Joe Fontaine at the PSC, (608) 266-0910, [joe.fontaine@wisconsin.gov](mailto:joe.fontaine@wisconsin.gov).
7. The **Revision History** section has a table with all the revision dates for that TRM entry and briefly describes the changes.

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## Business (Nonresidential) Measures

Through the Business Portfolio, Wisconsin Focus on Energy delivers energy efficiency and renewable energy programs to nonresidential utility customers in the state. Customers who are eligible to participate in these programs include commercial and industrial firms, agricultural producers, schools, and local governments. With the programs, Focus on Energy aims to help nonresidential customers meet their unique and complex electricity and natural gas needs as efficiently as possible. Focus on Energy accomplishes this by providing information, financial incentives, and support for implementing energy-efficient technologies. These technologies include, but are not limited to, efficient lighting, heating and cooling systems, motors and drives, appliances, renewable energy systems, and custom products specific to key industries, such as food service and agricultural production.

The calendar year 2018 Business Portfolio includes six core programs designed to meet the needs of different types of nonresidential customers. Three programs serve nonresidential customers with different levels of energy use.

1. The **Small Business Program** serves small business customers with relatively low energy use, providing free direct installation of measures such as CFLs and exit signs, and offering incentives for the installation of additional measures.
2. The **Business Incentive Program** offers product-based and custom incentives for customers whose energy demand ranges between 100 kW and 1,000 kW per month.
3. The **Large Energy Users Program** serves customers with high energy use, such as large industrial firms and large commercial facilities, providing implementation support and incentives designed to meet each user's specific energy needs.

In addition, the **Agriculture, Schools and Government Program** offers specialized incentives and support to address the needs of public facilities and agricultural producers.

Finally, two programs address areas not covered by other programs.

1. Nonresidential customers who are building new facilities can receive support from the **Design Assistance Program**, which connects customers, builders, and developers with experts who can provide energy-saving recommendations, then provides incentives to customers who incorporate those recommendations into their new construction.
2. Finally, the **Renewable Energy Competitive Incentive Program** offers incentives for installing a renewable energy technology through a competitive Request for Proposal.

In addition to the core programs, Focus offers a variety of pilot programs each year for business customers, including programs designed to test new technologies and outreach methods, as well as programs designed to better serve customers in rural areas.



## Agriculture

### Ag Dairy Refrigeration, Scroll Compressor

	Measure Details
Measure Master ID	Dairy Scroll Compressor Replacement without Pre-Cooler, 3977 Dairy Scroll Compressor Replacement with Pre-Cooler, 3976 Dairy Scroll Compressor Replacement with Pre-Cooler and VFD Milk Pump, 3975
Measure Unit	Per scroll compressor
Measure Type	Prescriptive
Measure Group	Agriculture
Measure Category	Compressor
Sector(s)	Agriculture
Annual Energy Savings (kWh)	1,074 kWh for MMID 3977, 519 kWh for MMID 3976, 328 kWh for MMID 3975
Peak Demand Reduction (kW)	0.0196 kW
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	16,112 kWh for MMID 3977, 7,788 kWh for MMID 3976, 4,914 kWh for 3975
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$400.00 <sup>2</sup>

#### Measure Description

A scroll compressor is a newer, more efficient style of compressor technology used in refrigeration equipment with fewer moving parts and higher reliability compared to a traditional hermetically sealed reciprocating compressor used for dairy milk refrigeration. Most new dairy refrigeration equipment comes standard with scroll compressor technology, so this measure does not apply to new construction projects and is only eligible for dairy farms that need upgraded refrigeration equipment and where the farmer chooses to replace their existing hermetically sealed reciprocating compressor with a new scroll compressor.

#### Description of Baseline Condition

The baseline condition is a dairy farm operation in which standard hermetically sealed reciprocating compressors are used to power dairy refrigeration equipment.

#### Description of Efficient Condition

The efficient condition is a dairy farm where the older existing reciprocating compressors are replaced with newer similarly sized scroll-type compressors that power the dairy refrigeration equipment. The



deemed replacement size of the compressor is 5 hp, which is one of the most common compressor size ratings from past project submittals.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{RECIPI} - kWh_{SCROLL}$$

$$kWh_{RECIPI} = \text{lbs of Milk} * C_{P,MILK} * (\text{°F}_{IN} - \text{°F}_{FINAL}) * \text{Milking days per year} / (\text{AEER}_{RECIPI} * 1,000)$$

$$kWh_{SCROLL} = \text{lbs of Milk} * C_{P,MILK} * (\text{°F}_{IN} - \text{°F}_{FINAL}) * \text{Milking days per year} / (\text{AEER}_{SCROLL} * 1,000)$$

Where:

lbs of Milk = Estimated daily pounds of milk produced by the dairy operation  
(= number of milking cows [100; see Assumptions] \* 68 pounds of milk per day per cow<sup>3</sup> / 365 days)

C<sub>P,MILK</sub> = Specific heat of milk (= 0.94 Btu/[lb - °F])<sup>4</sup>

°F<sub>IN</sub> = Temperature of supplied milk that needs to be mechanically cooled  
(= 98°F if no pre-cooler is used,<sup>5</sup> = 67°F if a milk pre-cooler unit is used,  
= 56.3°F if a milk pre-cooler unit and VFD milk pump are used; see Assumptions)

°F<sub>FINAL</sub> = Final stored temperature of cooled milk (= 38°F)<sup>2</sup>

Milking days per year = 365

AEER<sub>RECIPI</sub> = Annual EER of reciprocating compressor (= 14.48 Btu/watt hour)<sup>3</sup>

AEER<sub>SCROLL</sub> = Annual EER of scroll compressor (= 16.29 Btu/watt hour)<sup>3</sup>

1,000 = Kilowatt conversion factor

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = 0.1745 \text{ kW} * CF$$

Where:

0.1745 kW = Peak kW savings determined from peak kW analysis,<sup>3</sup> with peak compressor power consumption determined from compressor performance data while compressor operated at or near maximum capacity when Wisconsin ambient temperatures were more than 70°F.

CF = Coincidence factor (= 0.1125)<sup>6</sup> Note that only 11.25% of Wisconsin dairy farms have been recorded as milking three or more times per day. Typically, farms milking only twice per day do so during morning and evening hours, outside the Focus on Energy defined peak period. Farms





milking three times per day usually have the third milking session during the peak period. (The demand for a long continuous refrigeration compressor run time occurs during the actual milking periods when the freshly extracted milk is directed into the milk storage bulk tank and needs to be cooled as soon as possible.)

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

### Assumptions

The savings in this workpaper are based on the following assumptions:

- The new scroll compressor is replacing a reciprocating compressor with similarly sized cooling capacity. Calculations are based on between 1 ton and 5 tons of cooling capacity being achieved per compressor in worst case conditions (i.e., hottest ambient temperature days of the year).
- The new scroll compressor is replacing a hermetically sealed reciprocating compressor. According to knowledgeable dairy equipment technician and Trade Ally from Bob's Dairy Supply (Dorchester, Wisconsin), at the vast majority of Wisconsin farms that still have reciprocating compressors, those compressors are hermetically sealed as opposed to semi-hermetic.
- The milk temperature from the output of a pre-cooler is based on a weighted percentage of single and double pass pre-cooler units. Single pass units drop the milk temperature roughly 25°F while double pass units drop the milk temperature roughly 35°F.<sup>2</sup> Based on past project milk pre-cooler application submittals, the latest Wisconsin trend for new pre-cooler installations is 40% single pass pre-cooler and 60% double pass pre-coolers. The estimated temperature drop for a farm with a pre-cooler is 31°F (= 25°F \* 0.4 + 35°F \* 0.6).<sup>3</sup>
- Compressor operates at a constant 25°F evaporator temperature (which is 10°F to 15°F below final milk storage temperature) and a 20°F condenser split temperature.
- Milking operations occur 365 days per year.<sup>9</sup>
- A well water temperature of 52.3°F is used as milk coolant.<sup>10</sup> It is assumed that the lowest milk temperature that could be achieved is 56.3°F (or 4°F higher than well water coolant temperature),<sup>11</sup> and that the maximum additional cooling for any style of plate cooler in conjunction with a variable speed controlled milk pump is 15°F.<sup>2</sup>
- A single 5 hp compressor/cooling system can handle the milk cooling needs of at least 100 cows (100 cows \* 68 pounds per cow per day / 8.6 pounds of milk per gallon = 790 gallons per day).<sup>12</sup> The cooling capacity of a 5 hp compressor should realistically be able to handle the milk cooling



needs of at least 100 cows from one milking session within proper cooling time guidelines. The vast majority of farms have two or three milking sessions per day.

- The milk provided from one milking session of 100 cows represents the maximum capacity that can be cooled by a milk refrigeration system being driven by a single 5 hp scroll compressor; this is a conservative estimate, within the state-mandated time requirements. Except as provided under paragraph (b), milk shall be cooled to 50°F (10°C) or less within four hours after the start of the first milking, and to 45°F (7°C) or less within two hours after the end of milking. The temperature of the blended milk from the first milking and later milking's shall not exceed 50°F (10°C).<sup>13</sup>
- Since the EER of a compressor can vary quite a bit at any one particular operation point, an annual EER<sup>7</sup> is being used to provide a more realistic efficiency value of the compressor based on Wisconsin ambient bin temperature data.
- The scroll compressor models are based on a sample of 12 different compressor models purchased and incentivized through the Focus on Energy Agriculture, Schools, and Government Program. The baseline is from 12 hermetically sealed reciprocating compressor models of similar horsepower ratings from the Emerson website.<sup>8</sup> All compressor performance data is shown and summarized in the 'Compressor Modeling' supporting document.<sup>6</sup>

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Compressor Modeling tab was created by CESA10 using scroll compressor performance data from past projects submitted to Focus on Energy and Compressor Performance Data sheets from Copeland brand compressors.  
Pre-Cooler Measure Analysis tab shows sample data of 86 pre-cooler projects entered in SPECTRUM from January 2015 through July 2016. The split of single pass to double pass plate coolers installed on Wisconsin dairies was determined from these 86 sample projects.



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### Revision History

Version Number	Date	Description of Change
01	10/14/2016	Initial release



**Heat Recovery Tank, No Heating Element, Electric or Natural Gas**

	Measure Details
Measure Master ID	Refrigeration Heat Recovery Unit, No Heating Element, Ag: Natural Gas WH Without Milk Pre-Cooler, 3991 Natural Gas WH With Milk Pre-Cooler, 3990 Natural Gas WH With Milk Pre-Cooler & Milk Pump VFD, 3989 Electric WH Without Milk Pre-Cooler, 3994 Electric WH With Milk Pre-Cooler, 3993 Electric WH With Milk Pre-Cooler & Milk Pump VFD, 3992
Measure Unit	Per milking cow
Measure Type	Hybrid
Measure Group	Agriculture
Measure Category	Energy Recovery
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies by number of milking cows and tank size
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by number of milking cows and tank size
Lifecycle Energy Savings (kWh)	Varies by number of milking cows and tank size
Lifecycle Therm Savings (Therms)	Varies by number of milking cows and tank size
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$3,674.00 <sup>2</sup>

**Measure Description**

A refrigeration heat recovery (RHR) unit captures waste heat from the refrigeration system and transfers some of that heat into incoming well water. That captured waste heat pre-heats ground water before it enters the main water heater unit to be heated up to the desired final temperature needed for farm equipment cleaning. The most popular RHR units are comprised of a water tank with a heat exchanger wrapped around the outside of the tank. The hot compressed refrigerant flows through the heat exchanger on its way to the condenser unit. The heat from the refrigerant is transferred through the tank wall into the water. Thermal buoyancy causes the warmest water to rise to the top of the tank. When hot water is used, water flows from the RHR tank into the water heater, while well water flows into the heat recovery tank. These units can typically assist in reducing the water heating energy use by approximately 50%.<sup>3</sup>

It is important to note that if a dairy farm installs a RHR unit and a milk plate cooler, with or without the use of milk pump VFD control, the plate cooler will impact the savings potential of the RHR unit. The use of a plate cooler will reduce the total milk mechanical refrigeration load. Due to this refrigeration load







reduction, the amount of heat rejection possible to the RHR system is diminished. Note that there are three different measures listed for each water heater source.

### Description of Baseline Condition

The baseline condition is an existing dairy farm with refrigeration equipment and a water heater unit without the use of an RHR unit to feed preheated water to the water heater. Water heater is fed directly with ground water.

### Description of Efficient Condition

The efficient condition is farm refrigeration equipment where an RHR tank (without additional heating element) is installed and captures waste refrigerant heat from the refrigeration system compressor and transfers that waste refrigerant heat into an RHR tank, supplied with cool ground water, through a heat exchanger before continuing through the refrigeration system condensing unit. The newly preheated water in the RHR tank is used as input into the farm’s main water heater unit, which now has a smaller temperature differential to overcome to be fully heated, compared to direct ground water.

### Annual Energy-Savings Algorithm

The kWh savings are for MMIDs 3992-3994 (RHR unit paired with electric water heater). The therm savings are for MMIDs 3989-3991 (RHR unit paired with natural gas water heater).

$$\text{kWh}_{\text{SAVED}} = \text{Btu}_{\text{SAVED}} / 3,412$$

$$\text{Therm}_{\text{SAVED}} = \text{Btu}_{\text{SAVED}} / 100,000$$

$$\text{Btu}_{\text{SAVED}} = (\text{Btu}_{\text{RECOVERED}} / \text{Day} * 365) / \text{EF}$$

$$\text{Btu}_{\text{RECOVERED}}/\text{Day} = \text{Lesser of: } \text{Btu}_{\text{MILK\_POTENTIAL}} \text{ or } \text{Btu}_{\text{RHR\_STORAGE}}$$

$$\text{Btu}_{\text{MILK\_POTENTIAL}} = \text{Lbs of Milk} * C_{p,\text{MILK}} * \Delta T_{\text{MILK}} * \text{SF}$$

$$\text{Btu}_{\text{RHR\_STORAGE}} = \text{RHR tank size} * \# \text{ of milking's per day} * C_{p,\text{H}_2\text{O}} * P_{\text{WATER}} * \Delta T_{\text{H}_2\text{O}}$$

Where:

- 3,412 = Btu per kWh conversion factor
- 100,000 = Btu per therm conversion factor
- 365 = Days of milking per year<sup>4</sup>
- EF = Energy factor (= 90% for electric standard water heater; = 59% for natural gas standard water heater)<sup>5</sup>



- Lbs of Milk = The pounds of milk produced per day that needs to be cooled (= 68 lbs of milk per cow; note that the number of milking cows is user defined)<sup>6</sup>
- $C_{P,MILK}$  = Specific heat of milk (= 0.94 Btu/(lb-°F))<sup>8</sup>
- $\Delta T_{MILK}$  = Change in milk temperature (= °F<sub>IN</sub> - °F<sub>FINAL</sub>)
- °F<sub>IN</sub> = Temperature of supplied milk that needs to be mechanically cooled (= 98°F if no pre-cooler is used in operation;<sup>7</sup> = 67°F if a milk pre-cooler unit is used; = 56.3°F if a milk pre-cooler unit and VFD milk pump are used; see Assumptions)
- °F<sub>FINAL</sub> = Final stored temperature of cooled milk (= 38°F)<sup>7</sup>
- SF = Savings factor, the percentage of energy able to be captured from the milk cooling process (= 50%; see Assumptions)<sup>9</sup>
- RHR tank size = Size in gallons the RHR tank(s) can hold preheated water per wash cycle (= this is a customer-provided input found on the project invoice; a default value of 100 gallons should be used if RHR tank size cannot be determined from the invoice)
- # of milking's per day = Number of times cows are milked per day (= 2.1125; this is based on 11.25%<sup>10</sup> of Wisconsin farms milking more than twice per day. Note that typically, the number of milking's equals the number of equipment wash cycles)
- $C_{P,H2O}$  = Specific heat of water (= 1 Btu/lb-°F)
- $P_{WATER}$  = Density of water (= 8.34 lbs/gallon)
- $\Delta T_{H2O}$  = Temperature difference (= Temp<sub>WARM\_H2O</sub> – Temp<sub>COLD\_H2O</sub>)
- Temp<sub>WARM\_H2O</sub> = Expected temperature an RHR unit can pre-heat well water up to (= 120 °F)<sup>9</sup>
- Temp<sub>COLD\_H2O</sub> = Average well water temperature (= 52.3 °F)<sup>11</sup>

### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for RHR units. It is assumed that electric water heaters have a single element and will still be used to heat water up to full temperature, and that the kW rating is unchanged when a RHR unit is added in the water heating loop (resulting in no demand reduction).



### Lifecycle Energy-Savings Algorithm

There are kWh savings for measures using electric water heaters, and therm savings for measures using natural gas water heaters.

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

### Assumptions

- The percentage range of heat recoverable from milk is 20% to 60%.<sup>9</sup> This workpaper is based on 50% as the deemed savings percentage of recoverable Btus from the milk cooling/heat recovery process, based on engineering judgment.
- This measure assumes that at a minimum, all the preheated water captured in a full RHR tank is ultimately used for cleaning during at least one milk equipment cleaning cycle.
- The RHR unit is assumed to consume no energy itself in order to function (no heating element).
- Based on past project data submitted for the plate-coolers measure, there is roughly a 40%/60% split of single vs. double pass plate coolers,<sup>6</sup> assumed to provide ~25°F/35°F of milk cooling, respectively.<sup>12</sup> This results in a 31°F deemed drop in milk temperature from the inclusion of a pre-cooler to the milk refrigeration system (= [40% \* 25°F] + [60% \* 35°F]).
- Savings may also result from an increased efficiency of the refrigeration system due to the increased capacity to dissipate heat; however, this workpaper does not account for those savings due to lack of documentation to support the size of those values and claim savings that are conservative in nature.
- The savings are based on the assumption that the maximum hot water temperature from the output of the water heater is 170°F. Therefore, the RHR unit will most likely not achieve total water heating needs on its own.<sup>9</sup>
- The measure savings are based on a well water temperature of 52.3°F for milk coolant.<sup>11</sup> It is assumed that the lowest milk temperature that could be achieved is 56.3°F (or 4°F higher than the well water coolant temperature).<sup>13</sup> The maximum additional cooling for any style of plate cooler in conjunction with a variable speed controlled milk pump would be up to 15°F of additional cooling.<sup>12</sup>
- The user-defined input provided for the number of milking cows is assumed to be the average number of animals being milked throughout the entire year, associated with the refrigeration system(s) using the heat recovery unit.



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### Revision History

Version Number	Date	Description of Change
01	10/01/2015	Initial release
02	10/28/2016	Adjusted to include more assumptions and require less customer data, changed unit measure to per milking cow



### High-Speed High-Efficiency Fans, Agriculture

	Measure Details
Measure Master ID	Circulation Fan, HS/HE, 36"-47", Ag, 4286, 4287 Circulation Fan, HS/HE, 48"-52", Ag, 4288, 4289 Circulation Fan, HS/HE, ≥53", Ag, 4290, 4291  Ventilation Fan, HS/HE, 36"-47", Ag, 4292, 4293 Ventilation Fan, HS/HE, 48"-52", Ag, 4294, 4295 Ventilation Fan, HS/HE, ≥53", Ag, 4296, 4297
Measure Unit	Per fan
Measure Type	Prescriptive
Measure Group	Agriculture
Measure Category	Fan
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies per fan size
Peak Demand Reduction (kW)	Varies per fan size
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies per fan size
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Circulation fan = 15 (MMIDs 4286–4291), ventilation fan = 16 (MMIDs 4292–4297) <sup>1</sup>
Incremental Cost (\$/unit)	\$150.00 <sup>2</sup>

#### Measure Description

Agriculture ventilation and exhaust fans are intended to provide minimum ventilation rates and maintain indoor air quality for livestock. The same ventilation and exhaust fans may also be used in greenhouse applications. Agriculture circulation fans are designed to help provide animal comfort, control insects in summer, and maintain dry surfaces. Generally, agricultural-grade air circulating fans are corrosion resistant and designed for easy cleaning. This measure mainly applies to dairy barn fan installations, but can be applied to fan use in other livestock housing areas as well.

Each fan grouping is divided into two efficiency levels based on level of energy efficiency. As a result, program incentives may vary based on the level of fan performance.

#### Description of Baseline Condition

The baseline condition is an air circulation fan used within an agricultural building. The baseline values for each fan grouping were based on a comparison of actual and certified fan performance information





supplied from the Bio-Environmental and Structural System Lab at the University of Illinois (BESS) as of September 29, 2017.<sup>3</sup> The results were sorted into fan size groupings, with single and three phase fans combined. The fan baseline (standard) efficiency and energy consumption values are based on the simple average of each respective value shown for all fan size groupings. The baseline comparison performance criteria for each of the fan size groupings is listed in the Efficiency Level 1 and Efficiency Level 2 Fan Average Power Ratings table below.

**Description of Efficient Condition**

To qualify for a prescriptive incentive, each circulation or ventilation fan must undergo third-party testing and be rated through the BESS or an accredited Air Movement and Control Association testing facility. The 75th percentile (Efficiency Level 1 of fan size grouping efficiency ratings from testing at BESS labs for both circulation and ventilation fans were used as the initial minimum qualifying efficiency starting point. Next, the actual minimum efficiency requirements were set by slightly adjusting that point up or down as needed to be comparable to past years’ fan qualifying standards.

Any single fan size minimum efficiency was not allowed to exceed more than 0.5 units higher than the 2015 minimum qualifying efficacies. Care was also taken not to raise the minimum standard high enough to knock more than 25% of qualifying fans off the 2015 Focus on Energy fan pre-qualified product list (see tables below).

**Efficiency Level 1 Exhaust and Ventilation Fans**

Fan Diameter (inches)	MMID	75th Percentile (cfm/watt)	2015 Program Requirement (cfm/watt)	2017 Program Requirement (cfm/watt)
36–47	4292	17.0	17.1	17.1
48–52	4294	19.8	20.3	20.3
53+	4296	21.4	20.3	20.3

**Efficiency Level 1 Circulation Fans**

Fan Diameter (inches)	MMID	75th Percentile (lbf/kW)	2015 Program Requirement (lbf/kW)	2017 Program Requirement (lbf/kW)
36–47	4286	20.0	18.2	18.7
48–52	4288	24.3	22.7	23.1
53+	4290	24.4	22.7	23.1

In 2018, a tiered incentive approach was implemented to award higher incentives for fans performing in the 85th percentile or higher (Efficiency Level 2). Minimum efficiency for Level 1 and 2 fans are listed in the table below.





**Energy Savings Minimum Qualifying Fan Efficiency Requirements**

Fan Diameter (inches)	MMID (Level 1, Level 2)	Minimum Efficiency for Exhaust and Ventilation Fans at 0.10 Static Pressure (Level 1/Level 2)	Minimum Efficiency for Circulation Fans* (Level 1/Level 2)
36–47	4292, 4293 4286, 4287	17.1/17.5 (cfm/W)	18.7/21.0 (lbf/kW)
48–52	4294, 4295 4288, 4289	20.3/21.6 (cfm/W)	23.1/25.2 (lbf/kW)
53+	4296, 4297 4290, 4291	20.3/22.3 (cfm/W)	23.1/25.0 (lbf/kW)

\* lbf = pound force

**Annual Energy-Savings Algorithm**

**Ventilation/Exhaust Fans**

$$kWh_{SAVED\_VENT} = (Fan_{kW\_BASE\_VENT} - Fan_{kW\_EFF\_VENT}) * HOURS$$

Where:

$Fan_{kW\_BASE\_VENT}$  = Ventilation baseline efficiency fan average kW rating at 0.10 static pressure (average of all kW ratings reported from BESS lab tested fans in stated fan size groupings; see Tier 1 and Tier 2 Fan Average Power Ratings table below)<sup>3</sup>

$Fan_{kW\_EFF\_VENT}$  = Ventilation high-efficiency fan average kW rating at 0.10 static pressure (average of all kW ratings at or above the minimum qualifying efficiencies, stated in the Energy Savings Minimum Qualifying Fan Efficiency Requirements table above, from BESS lab tested fans in applicable fan size groupings)<sup>3</sup>

HOURS = Annual hours of operation (= 7,446, which is 8,760 \* 0.85; based on the assumption that ventilation fans operate at least 85% of available yearly hours, as a conservative approach to account for barn design (tunnel/cross ventilation, tunnel ventilation with side-wall curtains) and typical control schedules that incorporate number of fans, stages, and temperature setpoints throughout the year)







**Circulation Fans**

$$kWh_{SAVED\_CIRC} = (Fan_{kW\_BASE\_CIRC} - Fan_{kW\_EFF\_CIRC}) * HOURS$$

Where:

$Fan_{kW\_BASE\_CIRC}$  = Circulation baseline efficiency fan average kW rating (average of all kW ratings reported from BESS lab tested fans in stated fan size groupings; see Tier 1 and Tier 2 Fan Average Power Ratings table below)<sup>3</sup>

$Fan_{kW\_EFF\_CIRC}$  = Circulation energy-efficient fan average kW rating (average of all kW ratings at or above the minimum qualifying efficiencies, stated in the Energy Savings Minimum Qualifying Fan Efficiency Requirements table above, from BESS lab tested fans in applicable fan size groupings)<sup>3</sup>

HOURS = Annual hours of operation (= 3,864)<sup>4</sup>

According to agriculture, schools, and government program subject matter expert, Terry Laube, farmers in Wisconsin typically turn their circulation fans on when it is 50°F or warmer to improve cow comfort. This HOU assumption holds most true for dairy barn applications; however, it is assumed to reasonably hold true for other uses and for controlling animal comfort.

**Tier 1 and Tier 2 Fan Average Power Ratings<sup>3</sup>**

Fan Diameter (inches)	MMID (Level 1, Level 2)	Exhaust and Ventilation Fan kW Ratings (Baseline/Level 1/Level 2)	Circulation Fan kW Ratings (Baseline/Level 1/Level 2)
36–47	4292, 4293 4286, 4287	0.7471/0.5469/0.5344	0.5945/0.5393/0.4601
48–52	4294, 4295 4288, 4289	1.2821/1.0059/0.8582	1.0851/0.9849/0.9183
53+	4296, 4297 4290, 4291	1.4201/1.1568/0.9986	1.2058/1.1320/0.9660





**Deemed Annual kWh Savings<sup>3</sup>**

Fan Diameter (inches)	MMID (Level 1, Level 2)	kWh Savings per Exhaust and Ventilation Fan (Level 1/Level 2)	kWh Savings per Circulation Fan (Level 1/Level 2)
36–47	4292, 4293 4286, 4287	1,490/1,583	213/519
48–52	4294, 4295 4288, 4289	2,057/3,156	387/644
53+	4296, 4297 4290, 4291	1,961/3,138	285/926

\* All deemed savings values are rounded to the nearest integer.

**Summer Coincident Peak Savings Algorithm**

**Ventilation/Exhaust Fans**

$$kW_{SAVED} = (Fan_{kW\_BASE} - Fan_{kW\_EFF}) * CF$$

**Circulation Fans**

$$kW_{SAVED} = (Fan_{kW\_BASE} - Fan_{kW\_EFF}) * CF$$

Where:

CF = Coincidence factor (= 1.0)

The coincidence factor is based on the assumption that the temperature is above 50°F, and therefore ventilation fans are running during an overwhelming majority of peak hours.

**Deemed Demand kW Reduction<sup>4</sup>**

Fan Diameter (inches)	MMID (Level 1, Level 2)	Demand kW Reduction per Exhaust and Ventilation Fan (Level 1/Level 2)	Demand kW Reduction per Circulation Fan (Level 1/Level 2)
36–47	4292, 4293 4286, 4287	0.2001/0.2126	0.0552/0.1344
48–52	4294, 4295 4288, 4289	0.2762/0.4238	0.1002/0.1668
53+	4296, 4297 4290, 4291	0.2633/0.4215	0.0738/0.2398





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years for circulation fans, = 16 years for ventilation/exhaust fans)<sup>1</sup>

#### Deemed Lifecycle Savings (kWh)

Fan Diameter (inches)	MMID (Level 1, Level 2)	Lifecycle kWh Savings per Exhaust and Ventilation Fan (Level 1/Level 2)	Lifecycle kWh Savings per Circulation Fan (Level 1/Level 2)
36–47	4292, 4293 4286, 4287	23,840/25,328	3,195/7,785
48–52	4294, 4295 4288, 4289	32,912/50,496	5,805/9,660
53+	4296, 4297 4290, 4291	31,376/50,208	4,275/13,890

### Assumptions

High-speed high-efficiency fans can come with or without guards. Installing a guard on a fan that was originally tested and sold without a guard will decrease the performance of that fan. The deemed savings for fans are based on actual test performance data, assuming that fans are sold and used as tested.

The lifecycle savings are based on agriculture fans and fan housing being cleaned and maintained at least once a year to prevent dust and gunk build-up that would affect fan performance.

When installing fans without guards, be sure they are away from areas that can be reached by people or animals for safety reasons.

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The lbf/W rating for both fan types at 0.10 static pressure also shows up on BESS labs fan test reports and has been used as the industry standard in Wisconsin and for Focus on Energy to compare performance between different circulation fans.
4. Appendix B: Common Variables, ‘Outside Air Temperature Bin Analysis.’ Average number of hours in Wisconsin at or above 50°F.

### Revision History

Version Number	Date	Description of Change
01	08/03/2016	Corrected table headings and typos, added to Assumptions
02	10/02/2017	Created tiered structure for multiple levels of efficiency



### Energy Efficient Grain Dryer

	Measure Details
Measure Master ID	Energy Efficient Grain Dryer, 3386
Measure Unit	Bushels per hour
Measure Type	Hybrid
Measure Group	Agriculture
Measure Category	Grain Dryer
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies
Lifecycle Energy Savings (kWh)	Varies
Lifecycle Therm Savings (Therms)	Varies
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1,9</sup>
Incremental Cost (\$/unit)	\$179.00 per bushel/hour of dryer capacity <sup>2</sup>

#### Measure Description

This incentive offering is for agricultural operations that replace their existing grain drying systems with a more energy efficient batch or continuous flow grain drying system with a ≤ 1,500 bushels per hour capacity. Although still operational, the efficiency of older equipment becomes obsolete in comparison to today’s technology and can be more expensive to operate. Newer grain dryers generally have larger drying capacities, and can process loads faster and at a greater efficiency. Installing a new and more efficient grain dryer will effectively reduce the annual hours of operation by allowing for faster process of grain through increased efficiency. The purpose of drying grain is to reduce the amount of water contained in the crop after harvest to an acceptable level for marketing, storage, or processing. This incentive will be provided based on the bushel per hour processing capacity of the new grain dryer. In-bin drying and tower grain drying are excluded from this measure and should be handled as custom measures.

While this measure can apply to all types of grain, the main focus of this workpaper is on corn, which is the main use of grain dryers in the state of Wisconsin. This measure is not eligible for new construction, which should be handled as a custom project.

#### Description of Baseline Condition

The most accurate way to depict an existing grain dryer’s previous overall baseline efficiency is to convert one to three years of utility electric and natural gas usage (as metered for the grain dryer in





operation) into Btus. This is then divided by the average number of bushels of grain dried in the given year and the initial and post-installation moisture content percentages. This calculates the pounds of water removed, leading to the historical Btu per pound of water removed.

As part of the application, one to three years of grain dryer utility history will be requested and required as part of the supplied documentation for the applied measure.

- In the event that utility data for a grain dryer is not able to be provided for past years, a trade ally analysis of the existing grain dryer efficiency will also be accepted. Most trade ally's grain dryer analyses are propriety in nature, but they help determine an estimate of efficiency based on normal weather temperature/humidity data at the location of grain dryer installation during the time of harvest/drying. Their analysis should also account for the past harvested grain moisture contents, pre- and post-installation, as recorded by the customer, as well as the capacity ratings of the respective dryer (or a dryer similar to the existing dryer if specific information on the actual existing dryer cannot be obtained).
- If neither utility data nor a trade ally analysis can be provided, a default grain dryer efficiency value provided from USDA literature<sup>10</sup> will be used. This third option is a last resort and will most likely be the least accurate baseline comparison.

The efficiency of grain dryers is very dependent on the weather conditions and time of harvest for each year. Unfortunately, there is no simple way to depict this information for each individual project and many assumptions must be made. The several options for providing information to arrive at a baseline efficiency value are provided below to help ensure that the most accurate savings are calculated for Wisconsin Focus on Energy on a project by project basis.

### Description of Efficient Condition

Per North Dakota State University Extension Service, the minimum energy required to evaporate water from corn is approximately 1,200 Btu/lb H<sub>2</sub>O, and a realistic dryer maximum efficiency is about 1,500 Btu/lb H<sub>2</sub>O.<sup>3</sup>

Since this measure is hybrid, the actual drying efficiency will be calculated for the specific efficient grain dryer that is installed, and to the best level possible based on the information provided by the customer and grain dryer specification sheet. To ensure that the efficient grain dryer is in fact more efficient than the previous dryer, before providing the incentive Wisconsin Focus on Energy requires that the efficient grain dryer use at least 250 Btu/lb H<sub>2</sub>O less than the baseline dryer. The minimum level of grain dryer efficiency allowed for approval is  $\leq 1,950$  Btu/lb H<sub>2</sub>O removed. This value was determined based on the USDA's typical grain dryer energy efficiency chart,<sup>10</sup> showing that the typical efficiency value for all high temperature grain dryers was at or above 2,000 Btu/lb H<sub>2</sub>O removed. This 2,000 value was adjusted slightly downward to create a conservative baseline value.



The efficiency of a new grain dryer (Btu/lb H<sub>2</sub>O removed) can be calculated using the formulas provided below in the Annual Energy-Savings Algorithm section, or the efficiency can be provided as trade ally analysis showing all the inputs and outputs used.

The efficient grain dryer is also required to have at least one of the following features specific to being more energy efficient:

- Staged temperature (higher temperature for wettest grain, lower for nearly dry grain)
- Grain turners or inverters (rotate mostly dry grain away from plenum to move wetter grain near plenum)
- Differential grain speed (column designed to move grain next to the drying plenum faster to reduce excessive grain temperatures and provide a more uniform moisture content)
- Varied width of the drying column (narrower at top where the grain is wettest, allowing humid air to vent to the atmosphere faster)
- Some form of heat recovery (capturing excess heat from cooling section of a grain dryer, where applicable, and redirecting it to help preheat the incoming burner intake air)

### Annual Energy-Savings Algorithm

#### Initial Calculations<sup>4</sup>

$$\text{Moisture Shrink (\%)} = (\text{MC}_{\text{INIT}} - \text{MC}_{\text{FINAL}}) / (1 - \text{MC}_{\text{FINAL}})$$

$$\text{lbs}_{\text{H}_2\text{O\_REMOVED}} = \text{Bushels}_{\text{INITIAL}} * \text{lbs/bu}_{\text{INITIAL\_MC}} * \text{Moisture Shrink (\%)}$$

The formulas below are used as calculations for the proposed grain dryer only.

$$\text{Grain Dryer Burner Capacity} = 1.08 * \text{Airflow CFM} * (\text{Plenum temp} - \text{Ambient temp})$$

$$\text{Gas Usage Rate (therm/hr)} = \text{Grain Dryer Burner Capacity} / 100,000 / \text{burn\_eff}$$

$$\text{Electric Usage Rate (kWh/hr)} = \text{Blower Fan hp} * 0.746 * \text{Load Factor} / \text{motor\_eff}$$

$$\text{GD}_{\text{PROPOSED\_EFF}} (\text{Btu/lb H}_2\text{O}) = (\text{Gas Usage Rate} * 100,000) + (\text{Electric Usage Rate} * 3,412) / (\text{Moisture Shrink \%} * \text{Bu/hr} * \text{final bushel weight})$$

Where:

Moisture Shrink (%) = The weight reduction factor of wet grain as it is dried, derived from user-defined inputs

MC<sub>INIT</sub> = Harvested grain moisture content percentage, derived from application





- MC<sub>FINAL</sub> = Dried grain moisture content percentage, derived from application
- lb<sub>SH2O\_REMOVED</sub> = Pounds of water removed from harvest to post grain drying storage, derived from user-defined inputs
- Bushels<sub>INITIAL</sub> = Number of wet bushels of grain to be dried per year, derived from user-defined inputs
- lbs/bu<sub>INITIAL\_MC</sub> = Bushel weight, determined from grain moisture content percentage and weight per bushel reference tables<sup>5</sup>
- 1.08 = Constant for sensible heat equations
- Airflow CFM = Rated blower CFM, derived from dryer specification sheet or user defined if spec sheet not available
- Plenum temp = Temperature inside dryer at normal operation, derived from dryer specification sheet or user defined if spec sheet not available
- Ambient temp = Average ambient temperature of outside air during typical drying times (= varies by city; see table below)

**Average Ambient Temperatures in October and November in Various Wisconsin Cities<sup>7</sup>**

Wisconsin Cities	October Average	November Average	Total Average
Eau Claire	46	33	40
Green Bay	47	34	41
LaCrosse	48	36	42
Madison	47	34	40.5
Milwaukee	50	38	44

- 100,000 = Constant to convert Btu to therm
- burn\_eff = Combustion efficiency of the grain dryer burner (= assumed to be 95%)<sup>4</sup>
- Blower Fan hp = Main grain dryer blower fan horsepower rating, derived from dryer specification sheet or user defined if spec sheet not available
- 0.746 = Constant to convert horsepower to kilowatts
- Load Factor = Assumed load factor of blower fan (= estimated as 85%)
- motor\_eff = Efficiency of motor, derived from NEMA rated fan efficiency tables based on motor horsepower<sup>6</sup>







Bu/hr = Bushels per hour of dryer capacity at 100% operation based on a 5% to 10% moisture content reduction, derived from dryer specification sheet or user defined if spec sheet not available

final bushel weight = Weight of final grain moisture content in lbs/bu<sup>5</sup>

Energy-Savings Calculations:

$$kWh_{SAVED} = (GD_{EXISTING\_EFF} * Lb_{SH2O\_REMOVED} * kWh\%_{EXIST}/3,412) - (GD_{PROPOSED\_EFF} * Lb_{SH2O\_REMOVED} * kWh\%_{PROP}/3,412)$$

$$Therm_{SAVED} = (GD_{EXISTING\_EFF} * Lb_{SH2O\_REMOVED} * Therm\%_{EXIST}/100,000) - (GD_{PROPOSED\_EFF} * Lb_{SH2O\_REMOVED} * Therm\%_{PROP}/100,000)$$

Where:

GD<sub>EXISTING\_EFF</sub> = Existing grain dryer efficiency, or Btu per pound of water removed, determined from customer utility data and user defined inputs of bushels dried at specific pre- and post-installation moisture contents

Lb<sub>SH2O\_REMOVED</sub> = Annual pounds of water removed from grain harvest during drying process (see Initial Calculations section above)

kWh%<sub>EXIST</sub> = Existing electric use (=Average existing utility bill kWh consumption \* 3,412 / (average existing utility bill kWh consumption \* 3,412 + average user existing utility bill therm consumption \* 100,000)

3,412 = Constant to convert Btu to kilowatt-hours

GD<sub>PROPOSED\_EFF</sub> = Proposed grain dryer efficiency in Btu per pound of water removed (see Initial Calculations section above)

kWh%<sub>PROP</sub> = Proposed electric use (= electric usage rate \* 3,412 / (electric usage rate \* 3,412 + gas usage rate \* 100,000)

Therm%<sub>EXIST</sub> = Existing gas use (= 1 - kWh%<sub>EXIST</sub>)

Therm%<sub>PROP</sub> = Proposed gas use (= 1 - kWh%<sub>PROP</sub>)

**Summer Coincident Peak Savings Algorithm**

Grain drying does not occur during the summer peak time periods; therefore, no peak demand reduction can be claimed.





## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 20 years; sources list measure life of 30 years<sup>1</sup> and 10 to 12 years,<sup>9</sup> so 20 years was selected as the midpoint)

## Assumptions

The amount of energy savings from grain dryers is based on production, so farms that grow and dry more grain achieve more savings. The amount of grain harvested can be effected by the weather and the number of acres of grain planted in a particular year. The need for drying is also dependent on the weather at the time of harvest, with drier weather requiring less grain drying. To attempt to control for these variables, the number of bushels of grain dried over the past two to three years, as well as the expected future grain drying output, is collected on the application. This will help control for some of the variability in savings by using grain drying quantities based on past and future planned harvests.

The measure assumes that all grain drying takes place in the late fall months after grain harvest, typically around October and November.<sup>8</sup> While latent heat plays a role in the grain drying process, for purposes of simplification the air 'sensible' heat transfer formula is used for grain dryer efficiency calculations. The measure assumes blower/dryer fans are running at their full rated speed throughout the entire drying period, as well as that the burner plenum temperature stays constant throughout entire drying period. Specific electric use for grain dryer conveyors or augers/stirrers is not included in the calculation. Finally, grain dryer pricing is based on newer style grain dryers from one manufacturer that are more energy efficient than older models.

Incentive amount will be based on the bushels per hour of drying capacity at a 5% moisture content reduction.

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### Revision History

Version Number	Date	Description of Change
01	10/2015	Initial TRM entry



### **Plate Heat Exchanger and Well Water Pre-Cooler**

	Measure Details
Measure Master ID	Plate Heat Exchanger and Well Water Pre-Cooler (< 135 Milking Cows), 3982 Plate Heat Exchanger and Well Water Pre-Cooler (≥ 135 Milking Cows), 3983
Measure Unit	Per milking cow
Measure Type	Prescriptive
Measure Group	Agriculture
Measure Category	Heat Exchanger
Sector(s)	Agriculture
Annual Energy Savings (kWh)	47 kWh
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	705 kWh
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$5,253.00 <sup>2</sup>

#### **Measure Description**

A well water pre-cooler is a heat exchanger device used to partially cool milk without the need for energy intensive mechanical refrigeration. Cold well water and groundwater, which is around 52.3°F, is pumped through one side of a heat exchanger while cow’s milk, at about 98°F, is pumped through the other side of the heat exchanger. Energy savings are calculated based on the amount of milk temperature reduction achieved from the heat exchanger, defined as heat energy that does not have to be removed via mechanical refrigeration. This measure is only eligible for new pre-cooler installations and is not applicable for replacement pre-cooler units. It is assumed that the warmed output water from the plate cooler is reused elsewhere on the farm for either general farm equipment washing or most likely for reuse as animal watering. Little to no water waste should occur of the pre-cooler water output. It is in the farmer’s best interest to reuse this output water for general farm use water needs to avoid pumping additional water for farm use.

#### **Description of Baseline Condition**

The baseline condition is a dairy operation without the use of a milk pre-cooler. Baseline milk cooling is achieved by using mechanical refrigeration compressors/chillers. Typically scroll or hermetically sealed reciprocating compressors are used to drive the cooling process.





### Description of Efficient Condition

The efficient condition is a dairy operation that installs a milk pre-cooler unit to use colder well water as a coolant to pre-cool milk by several degrees prior to the mechanical refrigeration that cools the milk down to a final storage temperature of around 38°F.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{lbs of Milk} * C_{p,\text{MILK}} * \Delta T_{\text{MILK}} * \text{Milking Days per year} / \text{AEER}_{\text{COMPRESSOR}} / 1,000$$

Where:

lbs of Milk = Estimated daily pounds of milk produced by the dairy farm that needs to be cooled through use of a milk pre-cooler (= # of milking cows \* 68 lbs of milk per day per cow<sup>2,3</sup> / 365 days)

C<sub>p,MILK</sub> = Specific heat of milk (= 0.94 Btu/(lb-°F))<sup>4</sup>

ΔT<sub>MILK</sub> = Temperature difference between warm milk incoming into the plate cooler and the cooled milk leaving the plate cooler (= 31°F; see Assumptions)

Milking Days per year = Number of milking days per year (= 365)<sup>5</sup>

AEER<sub>COMPRESSOR</sub> = Annual energy efficiency ratio of compressor (= 15.39 Btu/watt-hr; see Assumptions)<sup>6</sup>

1,000 = Kilowatt conversion factor

### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for well water pre-coolers.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

The savings calculation does not account for the pump energy needed to pump the cold well water through the plate cooler; since the plate cooler output of warmed well water is then used for animal watering, this water pumping would normally occur anyway for animal watering needs. The savings are based on the assumption that all plate cooler water output is reused elsewhere on the farm.





The following assumptions also apply to the savings calculations:

- Milking operations are assumed to occur 365 days per year.<sup>5</sup>
- Savings associated with the reduced runtime of mechanical refrigeration system condenser fans are not included (thus the savings from the measure is conservative).
- A typical water to milk flow ratios of 3:1 or 2:1 is assumed.
- It is assumed that there is a 25°F of milk temperature difference for a single pass plate cooler and a 35°F of temperature difference for a double/multi-pass plate cooler.<sup>7</sup> Recent program trends of plate heat exchanger measures applying for incentives in Wisconsin shows a 40%/60% split<sup>2</sup> of single and double pass plate coolers, respectively. The estimated deemed temperature drop for a farm with a pre-cooler is 31°F (25°F \* 0.4 + 35°F \* 0.6).
- An even 50/50 split of farms using scroll versus reciprocating compressors to drive the milk cooling process is assumed, using an annual EER of compressor usage based on changing annual ambient temperature conditions.<sup>6</sup>
- Assumes all second-use warmed water from the output of the well water plate cooler will be reused as general wash water to clean farm equipment or help fulfill animal watering needs due to the basis that a dairy cow consumes at least three times more water than they produce as milk.<sup>8</sup>
- User defined input provided for the number of milking cows value is assumed to be the average number of animals being milked throughout the entire year.

## Sources

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3. U.S. Department of Agriculture. "Milk Production Per Cow." [https://www.nass.usda.gov/Statistics\\_by\\_State/Wisconsin/Publications/Dairy/Historical\\_Data\\_Series/mkpercw.pdf](https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercw.pdf)



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Table 1 Units converted from J/(g\*K) to Btu/(lb-°F).
5. Wisconsin Milk Marketing Board. "Did You Know? Website: Milking Every Day." Accessed December 21, 2015. <http://www.dairydoingmore.org/economicimpact/dairyfacts>
6. "Dairy Pre-Cooler Supplemental Data."  
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7. Sanford, Scott (University of Wisconsin–Madison). "Energy Efficiency for Dairy Enterprises." Presentation to Agricultural and Life Sciences Program staff. December 2014. <http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf>
8. Sanford, Scott (University of Wisconsin–Madison). "Well Water Precoolers." Publication A3784-3. October 2003. <http://learningstore.uwex.edu/Assets/pdfs/A3784-03.pdf>

### Revision History

Version Number	Date	Description of Change
01	09/22/2015	Initial release
02	10/28/2016	Added additional assumptions, updated sources, changed to prescriptive based on number of milking cows



### Energy Efficient or Energy Free Livestock Waterer

	Measure Details
Measure Master ID	Waterer, Livestock: < 250 Watts, 2660 Energy Free, 3018
Measure Unit	Per waterer
Measure Type	Prescriptive
Measure Group	Agriculture
Measure Category	Livestock Waterer
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	0 (winter use only)
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	< 250 watts = \$787.50 (MMID 2660) <sup>3</sup> Energy free = \$741.00 (MMID 3018) <sup>4</sup>

#### Measure Description

Electrically heated waterers are commonly used to provide clean water for livestock during winter months when temperatures may drop below freezing. Baseline efficiency waterers typically have no insulation and require large heating elements to prevent water from freezing. Energy-efficient livestock waterers have at least two inches of insulation, which allows for the use of much smaller heating elements (less than 250 watts). Energy-free waterers have at least two inches of insulation and no heating element, as they use ground source water to prevent freezing.

#### Description of Baseline Condition

The heating element for a baseline unit is typically at least 750 watts, but may be 1,500 watts or larger. Retrofit waterer installations, both energy efficient and energy free, use a baseline of 1,100 watts. New construction waterer calculations use a baseline of 500 watts.

#### Description of Efficient Condition

Efficient or low energy livestock waterers must have a minimum of two inches of insulation. The heating element for an efficient unit will be a maximum of 250 watts. The energy-free unit may not have an electric heating element installed, but instead uses ground source heating. The new waterer must be







able to serve the same herd size as the existing equipment. For new construction, the livestock waterer must be energy free.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Power consumption of baseline measure equipment (= 1,100 watts for retrofit; = 500 watts for new installation)<sup>2</sup>
- Watts<sub>EE</sub> = Power consumption of efficient measure equipment (= 250 watts for energy-efficient retrofit; = 0 watts for energy-free installation)
- 1,000 = Kilowatt conversion factor
- HOU = Average annual run hours of heater (= 3,040; annual operation is used as a conservative estimate of the number of hours below 32°F annually throughout the state of Wisconsin, consistent with TMY3 bin data)

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= 0)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 10 years)<sup>1</sup>

### Deemed Savings

Average Annual Deemed Savings

Type	MMID	Sector	kWh
Energy Efficient Livestock Waterer	2660	Agriculture	2,584
Energy Free Retrofit Livestock Waterer	3018	Agriculture	3,344
Energy Free New Construction Livestock Waterer	3018	Agriculture	1,520





**Lifecycle Energy Savings**

Type	MMID	Sector	kWh
Energy Efficient Livestock Waterer	2660	Agriculture	25,840
Energy Free Retrofit Livestock Waterer	3018	Agriculture	33,440
Energy Free New Construction Livestock Waterer	3018	Agriculture	15,200

**Deemed Peak Demand Reduction**

Type	MMIDs	kWh
All Livestock Waterers	2660 and 3018	0

**Assumptions**

No peak demand (kW) reduction is associated with this measure because heaters are generally only used during winter months.

**Source**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. EnSave. Energy Efficient Stock Waterers. <http://www.usdairy.com/~media/usd/public/ensaveenergyefficientstockwaterers.pdf>
3. Illinois Technical Reference Manual. p. 70. 2013. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)
4. Historical Focus on Energy project data, 2012-2013. 196 waterers on 34 projects, average total cost of non-energy waterer is \$741.00.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### **Circulation Fan, High Efficiency, Ag**

	Measure Details
Measure Master ID	Circulation Fan, High Efficiency, Ag, 2253
Measure Unit	Per fan
Measure Type	Hybrid
Measure Group	Agriculture
Measure Category	Other
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies
Peak Demand Reduction (kW)	Varies
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$150.00 <sup>3</sup>

#### **Measure Description**

Agriculture circulation fans are designed to destratify air, reduce animal heat stress, control insects, dry surfaces, and cool people and animals. Generally, agricultural-grade air circulating fans are corrosion resistant and designed for easy cleaning.

#### **Description of Baseline Condition**

The baseline condition is an air circulation fan used within an agricultural building. Calculations are performed using three separate fan diameter size groupings: 24-35 inches, 36-47 inches, and 48-71 inches. The baseline unit demand is based on the fan size groupings, at 450 watts, 620 watts, and 1,160 watts, respectively.

#### **Description of Efficient Condition**

To qualify for a prescriptive incentive, each circulation fan must undergo third-party testing and be rated through the Bioenvironmental and Structural System Lab at the University of Illinois or through the Air Control and Movement Association International Lab.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (CFM_{EE} / VER_{EE} - CFM_{BASE} / VER_{BASE}) * HOU$$

Where:

- CFM<sub>EE</sub> = New efficient unit flow at 0.10 static pressure in CFM<sup>2</sup>
- VER<sub>EE</sub> = New unit ventilating efficiency ratio in CFM/watt at 0.10 static pressure
- CFM<sub>BASE</sub> = Baseline unit flow at 0.10 static pressure in CFM
- VER<sub>BASE</sub> = Baseline unit ventilating efficiency ratio in CFM/watt at 0.10 static pressure
- HOU = Annual hours of operation (= 2,935)<sup>2</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (CFM_{EE} / VER_{EE} - CFM_{BASE} / VER_{BASE}) * CF$$

Where:

- CF = Coincidence factor (= 1.0)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. "Illinois Technical Reference Manual Version 2.0." June 7, 2013. This report references Illinois Act On Energy Commercial TRM No. 2010-4 dated May 31, 2011.
3. "Illinois Technical Reference Manual." 2013. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf). Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### **Dairy Refrigeration Tune-Up**

	Measure Details
Measure Master ID	Refrigeration System Tune-Up, Agriculture, 4403
Measure Unit	Per milking cow
Measure Type	Prescriptive
Measure Group	Agriculture
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Agriculture
Annual Energy Savings (kWh)	2.5637
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2.5637
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	1 <sup>1</sup>
Incremental Cost (\$/unit)	\$260.86 <sup>2</sup>

#### **Measure Description**

This tune-up is designed to assess all refrigeration equipment associated with a commercial-grade dairy farm facility with the intention of reducing electrical consumption.

#### **Description of Baseline Condition**

The baseline condition is refrigeration equipment associated with a commercial-grade dairy farm facility that has not been inspected or tuned up in more than 12 months.

#### **Description of Efficient Condition**

The efficient condition is refrigeration equipment associated with a commercial-grade dairy farm facility that has been inspected and tuned up by a U.S. EPA 608 Certified Service Provider. The Service Provider must abide by all rules and regulations related to refrigerant testing and safety protocol and must conduct the following tasks: clean and inspect condenser and evaporator coils; clean drain pan; inspect/clean fans, screens, grills, filters, and drier cores; inspect/adjust heat reclaim operation; tighten all line voltage connections; inspect/replace relays and capacitors as needed; and add/remove refrigerant charge as needed.





### Annual Energy-Savings Algorithm

Energy savings from the refrigeration equipment tune up/maintenance is 5%.<sup>4</sup>

$$kWh_{SAVED} = kWh_{SAVED}/day * 365 \text{ days}$$

$$kWh_{SAVED}/day = [lbs \text{ milk}/day * C_{P,MILK} * (^{\circ}F_{IN} - ^{\circ}F_{FINAL}) / AEER_{COMPRESSOR} / 1,000] * SF$$

Where:

- 365 = Number of days per year cows are milked<sup>5</sup>
- lbs milk/day = Pounds of milk produced at farm facility per day (= 68 pounds of milk per cow;<sup>3,5</sup> the number of milking cows is a user-defined input)
- C<sub>P,MILK</sub> = Specific heat of milk (= 0.94 Btu/lb-°F)<sup>6</sup>
- °F<sub>IN</sub> = Temperature of supplied milk that needs to be mechanically cooled (= 71.8°F, or = 98°F if no pre-cooler used in operation;<sup>7</sup> = 67°F if a milk pre-cooler unit is used; = 56.3°F if a milk pre-cooler unit and VFD milk pump are used; see Assumptions)
- °F<sub>FINAL</sub> = Final stored temperature of cooled milk (= 38°F)<sup>7</sup>
- AEER<sub>COMPRESSOR</sub> = Annual energy efficiency ratio of refrigeration compressor (= 15.39 Btu/watt-hour;<sup>4</sup> see Assumptions)
- 1,000 = Kilowatt conversion factor
- SF = Energy savings factor (= 0.05)<sup>4</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak coincident savings claimed for this measure. While some level of kilowatt savings is likely to result from a refrigeration system tune up, the amount is anticipated to be small. Also, a large majority of farms in Wisconsin do not actively milk during Focus on Energy–defined peak time periods, due to having only two milking periods per day: this would create a low coincidence factor for any kilowatt savings. Lastly, there is a lack of concrete data readily available on the amount of kilowatt savings that could realistically ensue from a system tune up.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 1 year)<sup>1</sup>





### Assumptions

The savings factor is a conservative estimate based on a whole refrigeration system tune up. According to Scott Sanford from the University of Wisconsin–Madison, between 3% and 5% electrical savings can be achieved from just cleaning the condenser on an annual basis.<sup>4</sup> In addition to cleaning the condenser, the refrigeration system tune up involves cleaning the evaporator coils, fans, filters, screens, and grills, and inspecting and adjusting or replacing relays, capacitors, and refrigerant charge.

Milk temperature from the output of a pre-cooler is based on a weighted percentage of single and double pass pre-cooler units. Single pass units drop the milk temperature roughly 25°F while double pass units drop the milk temperature roughly 35°F.<sup>9</sup> Based on past project data analysis related to milk pre-cooler application submittals, new pre-cooler installations in Wisconsin are 40% single pass pre-cooler and 60% double pass pre-coolers; therefore, the estimated temperature drop for a farm with a pre-cooler is 31°F (= [25°F \* 0.4] + [35°F \* 0.6]).<sup>4</sup>

The AEER value is based on an even 50/50 split of farms using scroll versus reciprocating compressors to drive the milk cooling process.<sup>4</sup>

The savings are based on a well water temperature of 52.3°F being used as milk coolant.<sup>4</sup> It is assumed that the lowest milk temperature that could be achieved is 56.3°F (or 4°F higher than the well water coolant temperature).<sup>10</sup> The maximum additional cooling for any style of plate cooler in conjunction with a variable speed controlled milk pump would add up to 15°F of cooling.<sup>4</sup>

The 2017 Focus on Energy Potential Study Site Surveys<sup>4</sup> provide a breakdown of Wisconsin dairy farms with the existing milking equipment scenarios shown in the table below.

**Installed Equipment Populations**

Existing Milking Equipment Scenario	Percentage of Sites Surveyed
Operation with Milk Pre-Cooler and VFD on Milk Pump	48.4
Operation with Milk Pre-Cooler Only	19.4
Operation without Milk Pre-Cooler	32.3

The user-defined input provided for the number of milking cows is assumed to be the average number of animals being milked throughout the entire year.





## Sources

1. Engineering judgement. It is recommended that tune-ups be completed annually.
2. SPECTRUM. Historical project data (54 projects) from May 2013 through July 2015 shows average cost of \$260.86.
3. U.S. Department of Agriculture. "Milk Production Per Cow, Wisconsin." WI Dairy Statistics tab. [https://www.nass.usda.gov/Statistics\\_by\\_State/Wisconsin/Publications/Dairy/Historical\\_Data\\_Series/mkpercow.pdf](https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf)
4. "Dairy Refrigeration Tune-up, Agriculture Potential Study Data." Spreadsheet. Potential Study Survey Data tab shows the breakdown of Wisconsin dairy farms with existing milking equipment scenarios based on 2017 Wisconsin Focus on Energy Potential Study results. Compressor Modeling tab created by CESA10 using compressor model data from past projects submitted to Focus on Energy and Compressor Performance Data sheets from Copeland scroll compress. Pre-cooler Measure Analysis tab showing sample data of 86 pre-cooler projects entered in Spectrum from January 2015 to July 2016. The split of single pass to double pass plate coolers installed on Wisconsin dairies was determined from the project inputs of these 86 sample projects.
5. Wisconsin Milk Marketing Board. "Did You Know? Milking Every Day." Accessed December 21, 2015. <http://www.dairydoingmore.org/economicimpact/dairyfacts>
6. Hu, Jin. "Determination of Specific Heat of Milk at Different Fat Content Between 1°C and 59°C Using Micro DSC." Journal of Food Engineering (February 2009): 90(3). p. 395–399. [http://www.researchgate.net/publication/234102534\\_Determination\\_of\\_specific\\_heat\\_of\\_milk\\_at\\_different\\_fat\\_content\\_between\\_1C\\_and\\_59C\\_using\\_micro\\_DSC](http://www.researchgate.net/publication/234102534_Determination_of_specific_heat_of_milk_at_different_fat_content_between_1C_and_59C_using_micro_DSC)  
Table 1 Units converted from J/(g\*K) to Btu/(lb-°F).
7. Sanford, Scott (University of Wisconsin–Madison). "Well Water Precoolers." Publication A3784-3. October 2003. <http://learningstore.uwex.edu/Assets/pdfs/A3784-03.pdf>
8. Sanford, Scott (University of Wisconsin–Madison). "Energy Efficiency for Dairy Enterprises." Presentation to Agricultural and Life Sciences Program staff. Slides 16, 21, and 26. December 2014. <http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf>
9. U.S. Department of Energy. "Domestic Hot Water Scheduler." <http://energy.gov/eere/buildings/downloads/dhw-event-schedule-generator>  
Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations.
10. EnSave. "Milk Pump Variable Speed Drive." Brochure. 2009. <http://www.usdairy.com/~media/usd/public/ensavemilkpumpvariablespeeddrive.pdf>





### Revision History

Version Number	Date	Description of Change
01	10/01/2015	Initial TRM entry
02	10/28/2016	Changed EUL and EER values, included three measures to address various system operations, changed unit measure to the number of milking cows
03	10/2017	Updated EUL
04	10/25/2017	Combined three measures into one using Potential Study <sup>4</sup> results to weight existing milking equipment scenarios



## Boilers and Burners

### Boiler, Condensing, ≥ 90% AFUE

	Measure Details
Measure Master ID	Boiler, Hot Water, Modulating, ≥ 90% AFUE, ≤ 300 MBh, 2743 Boiler, Hot Water, Modulating, ≥ 90% AFUE, < 300 MBh, 2218 Boiler, Condensing, ≥ 90% AFUE, ≥ 300 MBh, 3276
Measure Unit	Per MBh
Measure Type	Hybrid
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	Modulating, ≥ 90% AFUE, ≤ 300 MBh = \$50.25 (MMID 2218) <sup>2</sup> Modulating, ≥ 90% AFUE, < 300 MBh = \$50.68 (MMID 2743) <sup>3</sup> Condensing = \$25.65 (MMID 3276) <sup>2</sup>

### Measure Description

High-efficiency sealed combustion, condensing, and modulating boilers operate by taking advantage of condensing to lower energy consumption. Condensing boilers are designed to capture the latent heat of condensation in the form of water vapor in the exhaust stream. Capturing this latent heat produces high-efficiency levels. For a boiler to operate in condensing mode, its return water temperature should be kept below 120°F. In order to capture as much latent heat as possible, condensing boilers are made from stainless steel or other corrosion resistant materials. Chimney liners must be installed for boilers that are replacing a naturally drafting unit that was vented through the same flue as a water heater. Flue closure protocols must be followed when the chimney that will be used by the replacement unit was not in use for the previous equipment.

### Description of Baseline Condition

The baseline measure is an 82% AFUE boiler.<sup>4</sup>



## Description of Efficient Condition

The efficient measure meets the following requirements:

- Boiler must be  $\geq 90\%$  AFUE
- Boiler must be used in space heating applications
- Boiler must be natural gas and hot water (those using other fuel types or to generate steam do not qualify)
- Chimney liners must be installed where a high-efficiency natural gas boiler replaces atmospherically drafted equipment that was vented through the same flue as a natural gas water heater
- Redundant or backup boilers do not qualify
- Condensing boilers ( $\geq 90\%$  AFUE or thermal efficiency) will provide maximum efficiency only if the return water temperature is cool enough to condense flue gases (if the heating system configuration cannot provide necessary operating conditions to the boiler, selection of a non-condensing or near-condensing boiler may be more appropriate)
- For MMIDs 2743 and 2218 ( $< 300$  MBh):
  - Must be a sealed combustion unit
  - Must be capable of firing rate modulation
  - Must include outdoor-air reset control
- For MMID 3276 ( $\geq 300$  MBh):
  - Must be capable of capacity modulation
  - Must submit specification sheet with steady state boiler input and output ratings and AFUE
  - When replacing a boiler system with both condensing ( $> 90\%$  AFUE) and near-condensing (85% AFUE to 89% AFUE), use the Hybrid Hot Water Boiler Plant measure (MMID 3275).

## Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BC} * \text{OF} * \text{EFLH} * \text{ISR} * (1/\text{AFUE}_{\text{BASE}} - 1/\text{AFUE}_{\text{EFF}}) / 100$$

Where:

BC = Boiler rated capacity (MBtu/hr)

OF = Oversizing factor (= varies by measure; see table below)



**Oversize Factor by Measure**

Description	MMID	Oversize Factor <sup>6</sup>
Boiler, Hot Water, Modulating, ≥ 90% AFUE, ≤ 300 MBh	2743	164%
Boiler, Hot Water, Modulating, ≥ 90% AFUE, < 300 MBh	2218	204%
Boiler, Condensing, ≥ 90% AFUE, ≥ 300 MBh	3276	113%

- EFLH = Effective full-load hours (= 1,909)<sup>5</sup>
- ISR = In-service rate (= 95% for MMID 3276; = 100% for MMIDs 2218 and 2743)<sup>7</sup>
- AFUE<sub>BASE</sub> = Boiler baseline thermal efficiency (= 82%)<sup>4</sup>
- AFUE<sub>EFF</sub> = Boiler proposed thermal efficiency (= 95%)<sup>7</sup>
- 100 = Conversion factor from MBtu to therm

**Summer Coincident Peak Savings Algorithm**

There are no peak savings for this measure.

**Lifecycle Energy-Savings Algorithm**

Therm<sub>LIFECYCLE</sub> = Therm<sub>SAVED</sub> \* EUL

Where:

- EUL = Effective useful life (= 20 years)<sup>1</sup>

**Deemed Savings**

**Natural Gas Savings (therms/MBh)**

Description	MMID	Annual	Lifecycle
Boiler, Hot Water, Modulating, ≥ 90% AFUE, ≤ 300 MBh	2743	5.22	104.49
Boiler, Hot Water, Modulating, ≥ 90% AFUE, < 300 MBh	2218	6.50	129.98
Boiler, Condensing, ≥ 90% AFUE, ≥ 300 MBh	3276	3.42	68.40

**Sources**

1. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report.” August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Focus on Energy project data through 2013.





3. Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Statewide Technical Reference Manual for Energy Efficiency Version 3.0." February 14, 2014.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)
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<https://www.regulations.gov/document?D=EERE-2006-STD-0102-0009>
5. U.S. Environmental Protection Agency and U.S. Department of Energy. "Life Cycle Cost Estimate for ENERGY STAR Qualified Air Source Heat Pump(s)." April 2009.  
[https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP\\_Sav\\_Calc.xls](https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP_Sav_Calc.xls)  
Several Cadmus metering studies revealed that the ENERGY STAR calculator EFLH values are overestimated by 25%. The heating EFLH were adjusted by population-weighted heating degree days and typical meteorological year values, then averaged for the state of Wisconsin.
6. Cadmus. "Focus on Energy Boiler Measure Study." 2016.  
The study determined realized savings from billing data for sites that had applied for boiler incentives during the 2012-2014 program years. The oversize factors in this workpaper align each measure's calculated savings, in conjunction with assumed EFLH and AFUE values, with the savings calculated from billing data results. There were 17 sites examined for MMID 2743, 26 sites for MMID 2218, and 33 sites for MMID 3276.
7. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017.  
[https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%202017\\_v1.7.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%202017_v1.7.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2013	Updated baseline efficiency from 80% to 82% (MMID 2743)
02	08/2016	Added MMIDs 2218 and 3276, which were not previously documented. Merged boiler measures into one workpaper for consistency. Updated the oversizing factor based on the 2016 Boiler Measure study by Cadmus, and consolidated EFLH to one value for the state of Wisconsin
03	05/2018	Updated efficient AFUE, added ISR



**Boiler, Near Condensing, ≥ 85% AFUE**

	Measure Details
Measure Master ID	Boiler, Hot Water, Near Condensing, ≥ 85% AFUE, ≥ 300 MBh, 3277
Measure Unit	Per MBh
Measure Type	Hybrid
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	1.77 per MBh
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	35.46 per MBh
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost	\$14.72 <sup>2</sup>

**Measure Description**

Mid-efficiency boilers use forced draft or induced draft power burners, instead of atmospheric draft, to push or pull gases through the firebox and heat exchanger. Because these boilers have relatively high efficiencies and relatively low flue gas temperatures, they are often constructed with stainless steel or other corrosion-resistant materials to tolerate condensation in the boiler. These boilers are typically used in applications where high-efficiency sealed combustion, condensing, and modulating boilers cannot be vented or where they will not have low enough return water temperatures to condense the water vapor in the flue gas.

**Description of Baseline Condition**

The baseline measure is an 82% AFUE boiler.<sup>3</sup>

**Description of Efficient Condition**

The efficient condition is one which meets the following requirements:

- Boiler must be ≥ 85% AFUE
- Boiler must be used in space heating applications
- Boiler must be natural gas (those using other fuels or to generate steam do not qualify)





- Chimney liners must be installed where a high-efficiency natural gas boiler replaces atmospherically drafted equipment that was vented through the same flue as a gas water heater
- Redundant or backup boilers do not qualify
- Condensing boilers ( $\geq 90\%$  AFUE or thermal efficiency) will provide maximum efficiency only if the return water temperature is cool enough to condense flue gases (if the heating system configuration cannot provide necessary operating conditions to the boiler, calculate the savings based on a non-condensing or near-condensing boiler)
- Boiler must be capable of capacity modulation
- Specification sheet must be submitted with steady state boiler input and output ratings and AFUE
- When replacing a boiler system with both condensing ( $\geq 90\%$  AFUE) and near-condensing (85% AFUE to 89% AFUE), calculate savings based on MMID 3275

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BC} * \text{OF} * \text{EFLH} * (1 / \text{AFUE}_{\text{BASE}} - 1 / \text{AFUE}_{\text{EFF}}) / 100$$

Where:

BC	=	Boiler rated capacity (MBtu per hour)
OF	=	Oversizing factor (= 77%) <sup>4</sup>
EFLH	=	Effective full-load hours (= 1,909) <sup>5</sup>
AFUE <sub>BASE</sub>	=	Boiler baseline thermal efficiency (= 82%) <sup>3</sup>
AFUE <sub>EFF</sub>	=	Boiler proposed thermal efficiency (= 91%) <sup>5</sup>
100	=	Conversion factor from MBtu to therm

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{DS} * \text{EUL}$$

Where:

EUL	=	Effective useful life (= 20 years) <sup>1</sup>
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### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Historical Focus project data.  
Based on 14 boilers for six projects, the average total cost for  $\geq 85\% \geq 300$  MBh boilers is \$14.72 per MBh.  
PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Energy Efficiency and Renewable Energy Office. "2008-07-28 Energy Conservation Program for Consumer Products: Energy Conservation Standards for Residential Furnaces and Boilers; Final rule; technical amendment." Federal standard for residential boilers. Effective August 27, 2008. <https://www.regulations.gov/document?D=EERE-2006-STD-0102-0009>
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. U.S. Environmental Protection Agency and U.S. Department of Energy. "Life Cycle Cost Estimate for ENERGY STAR Qualified Air Source Heat Pump(s)." April 2009. [https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP\\_Sav\\_Calc.xls](https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP_Sav_Calc.xls)  
Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH values are over-estimated by 25%. The heating EFLH were adjusted by population-weighted HDD and TMY3 values, then they were averaged for the state of Wisconsin.
5. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017. [https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%202017\\_v1.7.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%202017_v1.7.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2013	Updated baseline efficiency from 80% to 82% AFUE (MMID 2743)
02	08/2016	Consolidated EFLH to one value for the state of Wisconsin
03	05/2018	Updated efficient AFUE, added ISR





### Boiler Plant Retrofit

	Measure Details
Measure Master ID	Boiler Plant Retrofit, Hybrid Plant, ≥1 MMBh, 3275
Measure Unit	Per MBh
Measure Type	Hybrid
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	1.43 per MBh
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	28.63 per MBh
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost	\$25.65 <sup>2</sup>

#### Measure Description

High-efficiency sealed combustion, condensing, and modulating boilers operate by taking advantage of condensing in an effort to decrease energy consumption. Condensing boilers are designed to capture latent heat by condensing water vapor in the exhaust stream. For a boiler to properly condense, its return water temperature should be kept below 120°F. In order to capture as much latent heat as possible, condensing boilers are made from stainless steel or other corrosion-resistant materials.

Mid-efficiency boilers use forced draft or induced draft power burners, instead of atmospheric draft, to push or pull gases through the firebox and heat exchanger. Because these boilers have relatively high efficiencies and relatively low flue gas temperatures, they are often constructed with stainless steel or other corrosion-resistant materials to tolerate condensation in the boiler.

This measure applies to the entire boiler plant. The summation of the capacity for all heating equipment must be greater than 1,000 MBh. This measure combines high- and mid-efficiency boilers in a boiler plant to take advantage of both condensing boilers (when return water temperatures are low enough for condensing) and mid-efficiency boilers (when return water temperatures do not allow for condensing). The upgraded plant must have at least 50% high-efficiency boilers.

#### Description of Baseline Condition

The baseline measure is an 82% AFUE boiler.<sup>3</sup>





### Description of Efficient Condition

The efficient condition is one which meets the following requirements:

- Boiler must be ≥ 85% AFUE
- Boiler must be used in space heating applications
- Boiler must be natural gas (those using other fuels or to generate steam do not qualify)
- Chimney liners must be installed where a high-efficiency natural gas boiler replaces atmospherically drafted equipment that was vented through the same flue as a gas water heater
- Redundant or backup boilers do not qualify
- Condensing boilers (≥ 90% AFUE or thermal efficiency) will provide maximum efficiency only if the return water temperature is cool enough to condense flue gases (if the heating system configuration cannot provide necessary operating conditions to the boiler, calculate the savings based on a non-condensing or near-condensing boiler)
- Summation of plant heating capacity must be ≥ 1,000 MBh excluding backup and redundant boilers
- Must include both condensing (≥90% AFUE) and near-condensing (≥85% AFUE) boilers, and be capable of capacity modulation
- Plant must have at a minimum 50% of total heating capacity served by ≥ 90% AFUE boilers
- Plant must have controls to operate condensing boilers when return water temperature allows condensing operation
- Plant must have indoor/outdoor reset and staging controls
- Specification sheet must exist with steady state boiler input and output ratings and AFUE

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BC} * \text{OF} * \text{EFLH} * (1/\text{AFUE}_{\text{BASE}} - 1/\text{AFUE}_{\text{EFF}}) / 100$$

Where:

- |                      |   |   |
|----------------------|---|---|
| BC                   | = | Boiler rated capacity (MBtu per hour)                   |
| OF                   | = | Oversizing factor (= 107%) <sup>4</sup>                 |
| EFLH                 | = | Effective full-load hours (= 1,909) <sup>5</sup>        |
| AFUE <sub>BASE</sub> | = | Boiler baseline thermal efficiency (= 82%) <sup>3</sup> |
| AFUE <sub>EFF</sub>  | = | Boiler proposed thermal efficiency (= 87%)              |
| 100                  | = | Conversion factor from MBtu to therm                    |

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.



### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{DS} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 20 years)}^1$$

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Historical Focus on Energy project data through 2013.  
Based on 22 boilers on 13 projects, the average hybrid boiler plant total cost is \$25.65 per MBh.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Energy Efficiency and Renewable Energy Office. "2008-07-28 Energy Conservation Program for Consumer Products: Energy Conservation Standards for Residential Furnaces and Boilers; Final rule; technical amendment." Federal standard for residential boilers. Effective August 27, 2008. <https://www.regulations.gov/document?D=EERE-2006-STD-0102-0009>
4. Cadmus. "Focus on Energy Boiler Measure Study." 2016.  
In this study, Cadmus determined realized savings from billing data for sites that had applied for boiler incentives during the 2012-2014 program years. The oversize factor in this workpaper aligns the calculated savings, in conjunction with assumed EFLH and AFUE values, with the savings calculated from billing data results. Billing data was analyzed for a total of nine sites.
5. U.S. Environmental Protection Agency and U.S. Department of Energy. "Life Cycle Cost Estimate for ENERGY STAR Qualified Air Source Heat Pump(s)." April 2009. [https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP\\_Sav\\_Calc.xls](https://www.energystar.gov/sites/default/uploads/buildings/old/files/ASHP_Sav_Calc.xls)  
Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH values are over-estimated by 25%. The heating EFLH were adjusted by population-weighted HDD and TMY3 values, then they were averaged for the state of Wisconsin.

### Revision History

Version Number	Date	Description of Change
01	1/2013	Updated baseline efficiency from 80% to 82% (MMID 2743)
02	8/2016	Updated oversizing factor based on the 2016 boiler measure study by Cadmus. Consolidated EFLH to one value for the state of Wisconsin.



### **Boiler Control, Outside Air Temperature Reset/Cutout Control**

	Measure Details
Measure Master ID	Boiler, Outside Temperature Reset/Cutout Control, 2221
Measure Unit	Per MBh
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, and Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by sector and location
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	Varies by sector and location
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$612.00 <sup>2</sup>

#### **Measure Description**

Boiler reset controls automatically control the boiler water temperature based on outdoor temperature. This allows the water to run a little cooler during the fall and spring, and a little hotter during the coldest parts of the winter, improving boiler efficiency and indoor comfort by providing a better match between boiler output and space heating needs. Boiler cutout controls prevent a boiler from firing at a predetermined outside temperature setpoint to prevent overheating.

#### **Description of Baseline Condition**

The baseline condition is no input/output reset with an 84% boiler.

#### **Description of Efficient Condition**

Outside air temperature reset or cutout control incentives are for existing space heating boilers only. A new boiler with integrated boiler reset controls is not eligible. New boilers not equipped with these controls are eligible for retrofit. The system must be set so that the minimum temperature is not more than 10°F above the manufacturer’s recommended minimum return temperature, unless unusual circumstances require a higher setting. The system must have an outdoor air temperature sensor in a shaded location on the north side of the building. For controls on multiple boilers to qualify, a control strategy must stage the lag boiler(s) only after the first boiler stage(s) fail to maintain the boiler water temperature called for by the reset control.





### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BC} * \text{EFLH}_{\text{HEAT}} / (\text{Eff} * 100) * \text{SF}$$

Where:

- BC = Boiler capacity in MBh (= 1)
- EFLH<sub>HEAT</sub> = Equivalent full-load heating hours (= 1,759 for Residential- multifamily; = varies by city for Commercial, Industrial, Agriculture, and Schools & Government sectors, see table below)

#### Equivalent Full-Load Heating and Cooling Hours by City

City	EFLH <sub>HEAT</sub> <sup>3</sup>
Green Bay	1,852
La Crosse	1,966
Madison	1,934
Milwaukee	1,883

- Eff = Combustion efficiency of the boiler (= 84%)<sup>4</sup>
- 100 = Conversion factor from therm to MBtu
- SF = Savings factor (= 8%)<sup>5</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 5 years)<sup>1</sup>

### Deemed Savings

#### Evaluated Therm Savings for Boiler Control Measure

Measure Name	MMID	Sector, City	Energy Savings (therms per MBh)	
			Annual	Lifetime
Boiler, Outside Temperature Reset/Cutout Control	2221	Multifamily, All	1.675	8.376
		Nonres, Green Bay	1.764	8.819
		Nonres, La Crosse	1.872	9.362
		Nonres, Madison	1.842	9.210
		Nonres, Milwaukee	1.793	8.967



### Sources

1. Average of Cadmus database March 2013 and Fannie Mae Estimated Useful Life Table:  
[https://www.fanniemae.com/content/guide\\_form/4099f.pdf](https://www.fanniemae.com/content/guide_form/4099f.pdf)
2. *Illinois Technical Reference Manual*. p. 187. 2013.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)  
Boiler outside air reset/cutout controls cost is \$612.00 per set of controls.
3. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH are over-estimated by 25%. The heating EFLH were adjusted by population-weighted HDD and TMY3 values.
4. Cadmus. *2016 Potential Study for Focus on Energy*.  
Data maintained by Cadmus and Wisconsin PSC.  
Based on 43 boilers at school, office, restaurant, and retail sites.
5. Michigan Energy Measures Database. [http://www.michigan.gov/mpsc/0,1607,7-159-52495\\_55129---,00.html](http://www.michigan.gov/mpsc/0,1607,7-159-52495_55129---,00.html)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	01/2015	Changed savings from per unit to per MBh
03	05/2018	Updated based on Potential Study data



### **Radiant Tube Inserts**

	<b>Measure Details</b>
Measure Master ID	Radiant Tube Inserts, 2507
Measure Unit	Per insert
Measure Type	Hybrid
Measure Category	Boilers & Burner
Measure Group	Industrial Ovens and Furnaces
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	Varies
Annual Water Savings (gallons)	0
Effective Useful Life (years)	5 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$368.64 <sup>2</sup>

#### **Measure Description**

Radiant tube heaters are typically used in metal heat-treating furnaces. The heaters are long tubes, often in a U-shape, and have natural gas-fired burners at one end of the burner leg to produce a flame and heated gas that flows through the tube to produce heat for conditioning metals. Ceramic inserts with a twisted shape are available for the inside of the tubes that enhance the radiant heat transfer from the exhaust gases in the burner to the heat-treating furnace. This reduces heat exhaust and the natural gas usage of the heat treat system.

#### **Description of Baseline Condition**

The baseline condition is a traditional radiant tube with no heat transfer assisting devices in the exhaust leg of the radiant tube.

#### **Description of Efficient Condition**

The efficient condition is a radiant tube with new radiant inserts applied to a natural gas furnace used for heat treating.



### Annual Energy-Savings Algorithm

$$\text{Therms}_{\text{SAVED}} = \text{Capacity}_{\text{FURNACE}} * \text{Hours} * \text{SF} / 100,000$$

Where:

- Capacity<sub>FURNACE</sub> = Capacity of heat treat furnace in Btu/hr (= actual)
- Hours = Annual operating hours (= actual)
- SF = Savings fraction for radiant tube inserts (= 15%)<sup>3,4</sup>
- 100,000 = Btu to therms conversion factor

### Summer Coincident Peak Savings Algorithm

There are no peak demand savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therms}_{\text{LIFECYCLE}} = \text{Therms}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 5 years)<sup>1</sup>

### Assumptions

Savings calculations are extremely difficult to provide due to the complexity of heat transfer. Therefore, case studies are cited for savings estimates. One paper reports that the savings from several case studies have varied between 5% and 25%,<sup>3</sup> depending upon the existing furnace: if the furnace is relatively new and equipped with a recuperator, savings may be 5%, but if installed in an older furnace, savings can be up to 25%. The DOE EERE Advanced Manufacturing Office indicates a savings range of 15% to 20%.<sup>4</sup> A 2007 Focus on Energy report<sup>5</sup> indicates savings of 15% and 11% for two separate units under controlled test conditions. Another 2007 report<sup>6</sup> indicates savings of 18% and 29% for two separate units under controlled test conditions. Based on this information, a 15% savings fraction was deemed, which is the mid to low end of these ranges.

The savings calculated is for the retrofit of one complete furnace, while the incentive is paid based on number of individual radiant tube inserts.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." Appendix B. August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Actual program data, 2012-2017 (six projects with average actual cost of \$368.64 per insert).





3. Goetzler, William, Craig McDonald, and Ganesh Venkat. "Energy Efficiency Portfolio of the Future." ACEEE Summer Study on Energy Efficiency in Buildings, 2008.  
[http://aceee.org/files/proceedings/2008/data/papers/7\\_212.pdf](http://aceee.org/files/proceedings/2008/data/papers/7_212.pdf)
4. U.S. Department of Energy. Advanced Manufacturing Office website.  
<https://energy.gov/eere/amo/spyrocor-radiant-tube-heater-inserts>
5. McLeer, Jim, and J. Murray. *Measurement & Verification – Final Report*. February 2007. Report on radiant tube inserts installed at Treat All Metals, Milwaukee, Wisconsin. Inspection dates of December 19, 2005, April 13, 2006, and February 7, 2007.
6. McLeer, Jim, and J. Murray. *Measurement & Verification – Final Report*. February 2007. Report on radiant tube inserts installed at Charter Steel, Saukville, Wisconsin. Inspection dates from October 19, 2005 through April 13, 2006.

### Revision History

Version Number	Date	Description of Change
01	09/08/2017	Initial TRM workpaper



### Steam Fittings and Pipe Insulation

	Measure Details
Measure Master ID	Insulation, Steam Fitting, Removable, Natural Gas, 2429, 4543 Insulation, Steam Piping, Natural Gas, 2430, 4544
Measure Unit	Per linear foot (pipe insulation) Per fitting (fitting insulation)
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Insulation
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	11.38 (per linear foot pipe insulation) 40.44 (per fitting insulation)
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	113.8 (per linear foot pipe insulation) 404.4 (per fitting insulation)
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	Steam fitting = \$37.63 (MMID 2429) <sup>4</sup> Steam piping = \$8.40 (MMID 2430) <sup>5</sup>

#### Measure Description

Uninsulated steam lines and fittings are a constant source of wasted energy. Adding insulation can typically reduce energy losses by 90% and will help ensure proper steam pressure and temperatures where needed. This measure is only for steam pipes in unconditioned spaces, including unconditioned basements and crawlspaces that are insulated from the conditioned space of the building.

#### Description of Baseline Condition

The baseline measure is an existing, non-insulated steam pipe or fittings that is part of an HVAC steam distribution system, with 80% boiler efficiency.

#### Description of Efficient Condition

Insulation must meet all federal and local safety standards and be rated for the temperature of the pipe on which it will be applied. Incentives are not intended for replacing existing pipe, insulation but only for insulating existing bare pipe.





The pipe being insulated must be at least 0.5-inches in diameter and must carry steam as part of an HVAC steam distribution system. The insulation thickness must meet 2009 IECC standards,<sup>2</sup> as outlined in section 5.3.2.8. For steam pipe with a 1.5-inch NPS or smaller, insulation must be at least 1.5 inches thick. For steam pipe with an NPS greater than 1.5 inches, insulation must be at least 3.0-inches thick. This is based on insulation with a K-value that does not exceed 0.27 Btu per inch/h \* foot<sup>2</sup>\*°F. Installation must include a protective jacket around the insulation.

### Annual Energy-Savings Algorithm

Savings were calculated using the assumptions listed below and 3E Plus v4.0 software, distributed by NAIMA (North American Insulation Manufacturers Association).<sup>3</sup> The 3E Plus software was used to calculate heat loss rates for bare and insulated pipe thickness per foot. The difference in heat loss is multiplied by the assumed hours of operation and divided by the boiler efficiency and Btu to therm conversion to calculate annual natural gas therm savings.

$$\text{Therm}_{\text{SAVED\_PIPE}} = \text{PipeInsul}_{\text{SAVED}} * \text{LF}$$

$$\text{PipeInsul}_{\text{SAVED}} = \text{Pipe}_{\text{BARE}} - \text{Pipe}_{\text{INSUL}}$$

Where:

- PipeInsul<sub>SAVED</sub> = Annual energy savings through insulating in therms per linear foot of pipe (= 11.38)
- LF = Total linear feet of pipe (= 1)
- Pipe<sub>BARE</sub> = Annual energy consumption for uninsulated pipe calculated with 3E Plus software
- Pipe<sub>INSUL</sub> = Annual energy consumption for insulated pipe calculated with 3E Plus software

$$\text{Therm}_{\text{SAVED\_FITTING}} = \text{FittingInsul}_{\text{SAVED}} * \text{NF}$$

$$\text{FittingInsul}_{\text{SAVED}} = \text{Fitting}_{\text{BARE}} - \text{Fitting}_{\text{INSUL}}$$

Where:

- FittingInsul<sub>SAVED</sub> = Annual energy savings through insulating in therms per fitting (= 40.44)
- NF = Number of fittings (= 1)





Fitting<sub>BARE</sub> = Annual energy consumption for uninsulated fitting calculated with 3E Plus software

Fitting<sub>INSUL</sub> = Annual energy consumption for insulated fitting calculated with 3E Plus software

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 10 years)<sup>1</sup>

### Assumptions

The pipe or fitting will be hot for 4,000 hours per year.

The NPS is 2 inches. A fitting is equivalent to approximately 3.55 feet of 2-inch pipe.

The system application for this calculation is Pipe – Horizontal/Vertical, with the dimensional standard of ASTM C 585 Rigid/Flexible.

### Sources

1. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3-2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
2. 2009 IECC standards.
3. This program is available through NAIMA (North American Insulation Manufacturers Association) at <http://www.pipeinsulation.org/>.
4. Actual Program Data, 2015-2016. 20 projects with average actual cost of \$37.63 per fitting.
5. Actual Program Data, 2015-2016. 18 projects with average actual cost of \$8.40 per foot

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### Boiler Tune-Up

	Measure Details
Measure Master ID	Boiler Tune-Up, 2744, 4058
Measure Unit	Per tune-up
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, and Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	126
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	252
Water Savings (gal/year)	0
Effective Useful Life (years)	2 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.83/MBh per tune-up <sup>2</sup>

#### Measure Description

Tune-ups are required for boilers to maintain optimal combustion efficiency. Boiler tune-ups must be completed according to the boiler tune-up checklist. This measure applies to non-process-related boilers. A boiler tune-up includes reducing excess air and stack temperature; cleaning burners, burner nozzles, combustion chamber, and boiler tubes; sealing the combustion chamber; and recalibrating boiler controls.

The inspector also checks combustion air intake. The proper combustion air-to-fuel ratio directly affects combustion efficiency. Inadequate air supply yields unburned combustibles (fuel, soot, smoke, and carbon monoxide) while excess air causes heat loss from increased flue gas flow, which lowers the boiler efficiency.

#### Description of Baseline Condition

The baseline measure is 82% boiler efficiency.





### Description of Efficient Condition

The minimum burner size for measure eligibility is 110,000 Btu per hour. The incentive is available once in a 24-month period. The service provider must perform before and after combustion efficiency tests and record the results on the boiler tune-up incentive application. The burner must be adjusted to improve combustion efficiency as needed. The incentives are only available for space and water heating equipment.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BOF} * \text{CAP} * \text{SF} * \text{HDD} * 24 / [(T_{\text{INDOOR}} - T_{\text{OUTDOOR}}) * \text{AFUE}_{\text{PRE}} * 100]$$

Where:

- BOF = Boiler oversize factor (= 77%, deemed)
- CAP = Size of the boiler being tuned (= 373 MBh)<sup>3</sup>
- SF = Savings factor (= 1.6%, deemed)<sup>4</sup>
- HDD = Heating degree days (= 7,699)<sup>4</sup>
- T<sub>INDOOR</sub> = Indoor design temperature (= 65°F)<sup>4</sup>
- T<sub>OUTDOOR</sub> = Outdoor design temperature (= -15°F)<sup>4</sup>
- AFUE<sub>PRE</sub> = AFUE of boiler prior to tune-up (= 84% for multifamily; = 84% for small business)<sup>5</sup>
- 100 = Conversion factor from MBh to therm

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 2 years)<sup>1</sup>

### Sources

1. 2012 NYSERDA Natural Gas Database. <http://www.nyserdera.ny.gov/-/media/Files/Publications/PPSER/Program-Evaluation/2012ContractorReports/2012-CI-Natural-Gas-Report.pdf>
2. Illinois Technical Reference Manual. p. 160. 2013. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)





3. Average boiler size of boilers tuned and cleaned in the ACES program 2008 to 2010.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)
5. Cadmus. *2016 Potential Study for Focus on Energy*.  
Data maintained by Cadmus and Wisconsin PSC.  
Based on 18 boilers at office, restaurant, and retail sites, and 23 boilers at multifamily sites.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	04/2017	Added MMID 4058
03	05/2018	Updated based on Potential Study data



## Building Shell

### Spring-Loaded Garage Door Hinge

	Measure Details
Measure Master ID	Spring-Loaded Garage Door Hinge: 55 Degree Indoor Temperature Setpoint, 3680, 4614 60 Degree Indoor Temperature Setpoint, 3681, 4615 65 Degree Indoor Temperature Setpoint, 3682, 4616 70 Degree Indoor Temperature Setpoint, 3683, 4617
Measure Unit	Per garage door
Measure Type	Hybrid
Measure Group	Building Shell
Measure Category	Air Sealing
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/Year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$228.00 <sup>9</sup>

### Measure Description

Overhead doors do not always seal well against weather stripping and gaps may occur that lead to the loss of energy if the inside space is heated. These gaps can be exacerbated by wind and/or deterioration of weather stripping with age.

Spring-loaded garage door hinges reduce air infiltration around overhead doors by employing spring-loaded assemblies that keep overhead door sections pressed tightly against the seals. This eliminates the loss of energy.

The heavy-duty 12-gauge steel hinges fit most existing commercial doors. Individual door panels can be custom-adjusted to overcome poor track positioning and warped walls. The measure can be installed as a retrofit or on new construction.

### Description of Baseline Condition

Infiltration is the uncontrolled leakage of air into a building. Air leaking can increase both heating and cooling costs. The rate of infiltration is driven by how well a building is sealed, the difference in





temperature between the inside of the building and outside air, and the wind speed. Generally, the greatest temperature differences and wind speeds occur in winter. Sealed leaks will produce heating savings. The calculations below estimate heating savings.

The baseline condition is a 1/8-inch gap between the door and the weather stripping on the two vertical dimensions and one horizontal dimension. The bottom of the door is assumed sealed.

### Description of Efficient Condition

The efficient condition is having installed the spring-loaded hinges, and the gap is assumed to be zero resulting in a net sealed dimension of 1/8 inch.

### Annual Energy-Savings Algorithm

$$\text{Reduced Infiltration (CFM)} = A_L * [(C_s * \Delta T) + (C_w * W_s^2)]^{0.5}$$

Where:

- $A_L$  = Effective leakage area reduced, in square inches (= 51; average door assumed to be 10 feet wide and 12 feet tall; perimeter of top and two sides is 408 inches; with 1/8-inch gap reduced)
- $C_s$  = Stack coefficient (= 0.0299 CFM<sup>2</sup>/(in<sup>4</sup> \* °F; determined from building height in stories with average of 2 stories assumed)<sup>3</sup>
- $\Delta T$  = Indoor temperature setpoint minus average outside temperature during heating season (= 35°F; average outside temperature across Wisconsin during the heating season, for four locations)<sup>4</sup>
- $C_w$  = Wind coefficient (= 0.0086 CFM<sup>2</sup>/ in<sup>4</sup> mph<sup>2</sup>; determined from how sheltered the building is from the wind)<sup>5</sup>
- $W_s$  = Average heating season wind speed (= 11 mph)<sup>2,6</sup>

$$\text{Hourly Heat Load Reduced (Btu/hour)} = \text{Reduced Infiltration (CFM)} * (60 \text{ Min/Hr}) * (0.08 \text{ Lb/CF}) * (0.24 \text{ Btu/lb}) * \Delta T$$

Where:

- 0.08 = Average heating season air density in Wisconsin (lb/CF)<sup>7</sup>
- 0.24 = Specific heat of air (Btu/lb)<sup>8</sup>

$$\text{Hourly Natural Gas Reduced (therms/hour)} = (\text{Reduced Heat Load Btu/hour}) / (\text{Heating Efficiency}) / (100,000 \text{ Btu/therm})$$

Where:

- Heating Efficiency = Typical non-condensing heating efficiency (= 0.80)<sup>9</sup>





Annual Natural Gas Use Reduced (therms/year) = Hourly Natural Gas Reduced (therms/hour) \* (Heating hours/year)

Where:

Heating Hr/Yr = Hours in typical September to April heating season (= 5,840)

**Deemed Savings Results**

MMID	Indoor Temperature Setpoint (°F)	Deemed Savings/Door (Therms/Year)
3680	55	110
3681	60	143
3682	65	179
3683	70	217

**Summer Coincident Peak Savings Algorithm**

There are no summer coincident peak savings for this measure.

**Lifecycle Energy-Savings Algorithm**

Therm<sub>LIFECYCLE</sub> = Therms/year \* EUL

Where:

EUL = Effective useful life (= 20 years)<sup>1</sup>

**Assumptions**

The baseline condition is having a 1/8-inch gap between the garage door and the weather stripping on the two vertical dimensions and one horizontal dimension. The bottom of the door is assumed to be sealed. After installing the spring-loaded hinges, the gap is assumed to be zero resulting in a net sealed dimension of 1/8 inch. Interior space must be heated with natural gas.

The infiltration calculation is based on an ASHRAE model noted in the sources.

Infiltration in residential buildings has been studied extensively, and several calculation techniques have been produced to estimate annual infiltration rates. However, infiltration in commercial buildings has not been studied to the same detail, and standard calculations have not been developed for annual commercial infiltration rates. Therefore, the calculations assume residential-like infiltration.

The interior temperature setpoint is based on individual customer, and will be input by the customer who selects one of the four options (55°F, 60°F, 65°F, or 70°F). Deemed energy savings will vary according to the Deemed Savings Results table above. The incentive will not vary by setpoint, so there is no gain for a customer to report an inaccurate number.





The average garage door is 10 feet wide by 12 feet tall, based on Wisconsin Focus on Energy installations done to date.

The EUL is 20 years.<sup>1</sup> Initial installations of the Green Hinge product have been in the market for at least five years, and the trade ally claims there have been no failures in that time. The company provides a lifetime guarantee thus if there is a failure, the customer would likely replace it in kind. The spring supplier certifies that the spring is good for > 10,000,000 cycles. Conventional garage door hinges routinely last 20+ years.

The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00/set (trade ally website quote) plus an estimated installation of \$200.00 per door.

### Sources

1. Focus on Energy. Evaluation – Business Program: Measure Life Study. 2009.
2. 2009 ASHRAE Handbook – Fundamentals. p. 16.23.
3. 2001 ASHRAE Handbook – Fundamentals. p. 26.21 (40).
4. U.S. Climate Data. “U.S. climate data.” Last updated 2016. <http://www.usclimatedata.com>.
5. Graphiq Inc. “Find Average Wind Speed for US Cities.” Last updated 2016. <http://average-wind-speed.findthebest.com/>
6. The Engineering ToolBox. “Air Density and Specific Weight.” [http://www.engineeringtoolbox.com/air-density-specific-weight-d\\_600.html](http://www.engineeringtoolbox.com/air-density-specific-weight-d_600.html)
7. The Engineering ToolBox. “Properties of Air - temperatures ranging -100 to 1000 °F.” [http://www.engineeringtoolbox.com/air-properties-viscosity-conductivity-heat-capacity-d\\_1509.html](http://www.engineeringtoolbox.com/air-properties-viscosity-conductivity-heat-capacity-d_1509.html)
8. The Engineering Toolbox. [http://www.engineeringtoolbox.com/specific-heat-capacity-gases-d\\_159.html](http://www.engineeringtoolbox.com/specific-heat-capacity-gases-d_159.html)
9. 2015 Vendor Feedback. The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00 per set (trade ally feedback /web quote) plus an estimated installation of \$200.00 per door.

### Revision History

Version Number	Date	Description of Change
01	8/2016	Added workpaper



## Compressed Air, Vacuum Pumps

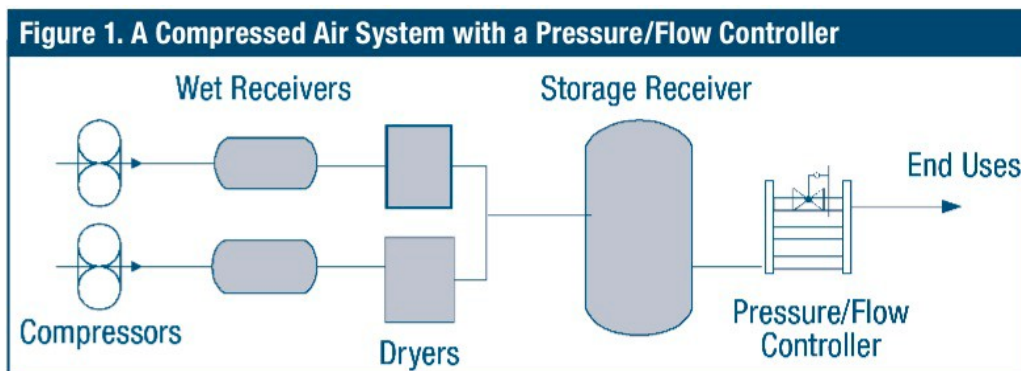
### Compressed Air Controller, Pressure/Flow Controller

	Measure Details
Measure Master ID	Compressed Air Controller, Pressure/Flow Controller, 2255, 4493
Measure Unit	Per compressed air system
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	199
Peak Demand Reduction (kW)	0.035
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,989
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$27.15/hp <sup>7</sup>

### Measure Description

A pressure/flow controller can greatly increase the control of an air storage system. These units, also called demand valves, precision flow controllers, or pilot-operated regulators, are precision pressure regulators that allow the airflow to fluctuate while maintaining a constant pressure to the facility’s air distribution piping network.

Compressed Air System with a Pressure/Flow Controller<sup>2</sup>





Installing a pressure/flow controller on the downstream side of an air storage receiver creates a pressure differential entering and leaving the vessel. This pressure differential stores energy in the form of readily available compressed air, which can be used to supply the peak air demand for short-duration events, in place of using more compressor horsepower to feed this peak demand.

The benefits of having a pressure/flow controller include:

- Reducing the kilowatts of peak demand, especially with multiple compressor configurations.
- Saving kilowatt-hours by allowing the compressor to run at most efficient loads, then turn itself off in low demand and no demand periods.
- Saving kilowatt-hours by reducing plant air pressure to the minimum allowable. This leads to reduced loads on the electric motors and greater system efficiency. For every 2 psi reduced in the system, 1% of energy is saved.
- Maintaining a reduced, constant pressure in the facility wastes less air due to leakage, and less volume is required by the compressor.
- Ensuring quality control of the process by the constant pressure: machines can produce an enhanced product quality when the pressure is allowed to fluctuate.

### Description of Baseline Condition

The baseline condition is having no existing pressure/flow controller and an existing compressed air system with a total compressor motor capacity ≥ 50 hp.

### Description of Efficient Condition

To qualify for an incentive, the facility must have a compressed air system with motor capacity ≥ 50 hp and a pressure/flow controller must be installed on the main pressure header. This measure is not replacing drop-line regulators or filter-regulator lubricators.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{hp} * 0.746 / \text{Motor Eff.} * \text{Load Factor} * \text{HOU} * \% \text{ decrease}$$

Where:

- hp = Compressor motor size in horsepower
- 0.746 = Conversion factor from kilowatts to horsepower
- Motor Eff. = Compressor motor efficiency (= 95%)<sup>3</sup>
- Load Factor = Average load on compressor motor (= 89%)<sup>3</sup>
- HOU = Average annual run hours (= 5,702)<sup>4</sup>
- % decrease = Percentage decrease in power input (= 5%)<sup>5</sup>



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = hp * 0.746 / \text{Motor Eff.} * \text{Load Factor} * \% \text{ decrease} * CF$$

Where:

$$CF = \text{Coincidence factor } (= 1)^6$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life } (= 15 \text{ years})^1$$

### Sources

1. Estimate from product representative.
2. Industrial Technologies Program. *Compressed Air Tip Sheet #9*. August 2004.
3. Cascade Energy. *Proposed Standard Savings Estimation Protocol for Ultra-Premium Efficiency Motors*. November 5, 2012.
4. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017.  
[https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%202017\\_v1.7.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%202017_v1.7.pdf)
5. United States Department of Energy. *Improving Compressed Air System Performance: A Sourcebook for Industry*. p. 20. November 2003.
6. Army Corps of Engineers. *Compressed Air System Survey at Sierra Army Depot, CA*. Mike C.J. Lin, Ahmad R. Ganji, Shy-Sheng Liou, and Bryan Hackett. November 2000. [www.dtic.mil/cgi-bin/GetTRDoc?AD=ADA384166](http://www.dtic.mil/cgi-bin/GetTRDoc?AD=ADA384166)
7. Historical data of 71 projects since 2012, with average cost of \$27.15 per horsepower.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated HOU



### **Compressed Air, Cycling Thermal Mass Air Dryers**

	Measure Details
Measure Master ID	Compressed Air, Cycling Thermal Mass Air Dryers, 2264, 4483
Measure Unit	Per CFM
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Dryer
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	1,604 per 100 CFM
Peak Demand Reduction (kW)	0.281 per 100 CFM
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	24,062 per 100 CFM
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$6.00 <sup>7</sup>

#### **Measure Description**

When air is compressed, it is typically saturated with moisture, which may cause corrosion or contamination if it condenses in a compressed air system. Compressed air dryers remove moisture from the compressed air system. Refrigerated dryers are the most common,<sup>2</sup> which remove moisture by cooling the air and causing water vapor to condense. Cycled refrigerated dryers turn on and off or use a VFD to operate only as needed. Non-cycling dryers will continue to consume energy when drying is not needed.

#### **Description of Baseline Condition**

The baseline for this measure is a non-cycling refrigerated thermal mass air dryer.

#### **Description of Efficient Condition**

New dryers must be properly sized to meet the needs of the compressed air system in order to qualify. New dryers must be cycling or VFD-controlled refrigerated dryers. This measure is only for the replacement of non-cycled refrigerated dryers with cycled refrigerated dryers. The addition of controls to existing dryers does not qualify. The replacement of desiccant, deliquescent, heat-of-compression, membrane, or other types of dryers does not qualify.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = SF * LF * CFM * HOU$$

Where:

SF = Savings factor in kilowatts per CFM (= varies by dryer capacity; see table below)

LF = Load factor (= 89%)<sup>4</sup>

CFM = Cubic feet per minute; the actual rated capacity of air dryer

HOU = Average annual run hours (= 5,702)<sup>5</sup>

#### Savings Factor by Dryer Capacity

Dryer Capacity in CFM	Savings Factor (kW/CFM) <sup>3</sup>
< 100	0.00474
≥ 100 and < 200	0.00359
≥ 200 and < 300	0.00316
≥ 300 and < 400	0.00290
≥ 400	0.00272

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = SF * LF * CFM * CF$$

Where:

CF = Coincidence factor (= 1)<sup>6</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Sources

1. Energy and Resource Solutions. *Measure Life Study*. Prepared for The Massachusetts Joint Utilities. 2005. [http://rtf.nwccouncil.org/subcommittees/nonreslighting/Measure%20Life%20Study\\_MA%20Joint%20Utilities\\_2005\\_ERS-1.pdf](http://rtf.nwccouncil.org/subcommittees/nonreslighting/Measure%20Life%20Study_MA%20Joint%20Utilities_2005_ERS-1.pdf)
2. United States Department of Energy. *Compressed Air Challenge, Improving Compressed Air System Performance: A Sourcebook for Industry*. p. 11. November 2003.





3. Massachusetts Technical Resource Manual for Estimating Savings from Energy Efficiency Measures. Average of values, p. 217. October 2010.
4. Cascade Energy. *Proposed Standard Savings Estimation Protocol for Ultra-Premium Efficiency Motors*. November 5, 2012.
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6. Army Corps of Engineers. *Compressed Air System Survey at Sierra Army Depot, CA*. Mike C.J. Lin, Ahmad R. Ganji, Shy-Sheng Liou, and Bryan Hackett. November 2000. [www.dtic.mil/cgi-bin/GetTRDoc?AD=ADA384166](http://www.dtic.mil/cgi-bin/GetTRDoc?AD=ADA384166)
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### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated HOU



### Dew Point Controls for Desiccant Dryers

	Measure Details
Measure Master ID	Dew Point Controls for Desiccant Dryers, 4363, 4481
Measure Unit	Per CFM
Measure Type	Hybrid
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Dryer
Sector(s)	Commercial, Industrial
Annual Electricity Savings (kWh)	Varies by air compressor type, horsepower, and air dryer type
Peak Demand Reduction (kW)	Varies by air compressor type, horsepower, and air dryer type
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by air compressor type, horsepower, and air dryer type
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$4,000 per system <sup>2</sup>

#### Measure Description

Desiccant dryers are used in compressed air systems where air needs to be dried to a lower dew point (down to -40°F) than refrigerated-type dryers can provide (35–39°F). A desiccant dryer consists of two towers containing a desiccant medium. One of these towers dries the air, while the other purges compressed air to regenerate the desiccant medium. When the drying tower is saturated, the towers swap functions. This regeneration is typically accomplished by one of several mechanisms: compressed air purging, heated compressed air purging, or heated blower air.

Desiccant dryers that use compressed air purging to regenerate the desiccant towers typically operate by purging a fixed amount of compressed air at regular intervals, regardless of the amount of air being dried at the time. This situation leads to over-purging compressed air, increasing the energy consumption of the air compressor. Installing dewpoint-dependent switching controls will monitor the dewpoint within the dryer and only purge compressed air when necessary, potentially reducing the annual operating costs of the desiccant dryer by up to 60%.<sup>3</sup>

#### Description of Baseline Condition

The baseline equipment is a desiccant air dryer that purges periodically based on a timer control. Modulation-controlled air compressor systems are not qualified for this measure.





### Description of Efficient Condition

The efficient condition is a dew-point sensor control, which can measure the amount of humidity within the desiccant tower and will purge only when required. This control will reduce the amount of purge energy (compressed air, heater and blower power) required by the air dryer during part-load operation.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{CFM} * (\text{PR}_{\text{BASE}} - \text{PR}_{\text{EE}}) * \text{HOURS}$$

$$\text{PR}_{\text{BASE}} = \text{Eff} * \% \text{Power}_{\text{BASE}} + \text{HD}_{\text{BASE}} + \text{BD}_{\text{BASE}}$$

$$\text{PR}_{\text{EE}} = \text{Eff} * \% \text{Power}_{\text{EE}} + \text{HD}_{\text{EE}} + \text{BD}_{\text{EE}}$$

Where:

- CFM = Cubic feet per minute; the actual rated capacity of air compressor that the air dryer serves
- PR<sub>BASE</sub> = Power requirement of baseline system in kW/cfm
- PR<sub>EE</sub> = Power consumption of efficient dew-point sensor controlled system in kW/cfm
- HOURS = Average annual run hours (= 5,702)<sup>4</sup>
- Eff = Efficiency of standard air compressor (varies by air compressor type; see table below)<sup>5</sup>
- %Power<sub>BASE</sub> = Percentage of rated power at baseline condition (= varies by air compressor control type and dryer type; see table below)
- HD<sub>BASE</sub> = Heater demand of the dryer at baseline condition (= varies by dryer type; see table below)
- BD<sub>BASE</sub> = Blower demand of the dryer at baseline condition (= varies by dryer type; see table below)
- %Power<sub>EE</sub> = Percentage of rated power with dew point control (= varies by air compressor control type and dryer type; see table below)
- HD<sub>EE</sub> = Heater demand of the dryer with dew point control (= varies by dryer type; see table below)
- BD<sub>EE</sub> = Blower demand of the dryer with dew point control (= varies by dryer type; see table below)



**Efficiency of Standard Air Compressor (Eff)**

Air Compressor Type	Eff (kW/cfm) <sup>5</sup>
Single-acting, air-cooled reciprocating	0.22
Double-acting, water-cooled reciprocating	0.15
Single-stage, lubricant-injected rotary screw	0.18
Two-stage, lubricant-injected rotary screw	0.16
Lubricant-free rotary screw	0.18
Centrifugal	0.16
Other	0.18

**Power by Air Compressor Control Type and Dryer Type<sup>6,8</sup>**

Air Compressor Control Type	Dryer Type	%Power <sub>BASE</sub>	%Power <sub>EE</sub>
Variable Speed Drive	Heatless	65.0%	57.5%
	Heated	57.0%	53.5%
	Blower Purge	50.8%	50.8%
Load/Unload	Heatless	83.2%	78.3%
	Heated	78.0%	75.5%
	Blower Purge	72.9%	72.9%
Variable Displacement	Heatless	73.1%	67.3%
	Heated	66.9%	64.2%
	Blower Purge	61.5%	61.5%
Inlet Modulation	Heatless	89.5%	87.3%
	Heated	87.1%	86.1%
	Blower Purge	85.0%	85.0%

**Heater Demand and Blower Demand by Dryer Type**

Dryer Type	Heater Demand (kW/CFM) <sup>6</sup>		Blower Demand (kW/CFM) <sup>6</sup>	
	HD <sub>BASE</sub>	HD <sub>EE</sub>	BD <sub>BASE</sub>	BD <sub>EE</sub>
Heatless Dryer	0	0	0	0
Heated Dryer	0.012	0.006	0	0
Blower Purge Dryer	0.019	0.010	0.003	0.0015



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### Summer Coincident Peak Savings Algorithm

$$kW_{\text{SAVED}} = \text{CFM} * (\text{PR}_{\text{BASE}} - \text{PR}_{\text{EE}}) * \text{CF}$$

Where:

$$\text{CF} = \text{Coincidence factor (= 1)}^7$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

### Assumptions

The %Power depends on air compressor control type and load factor. The total load of the air compressor is the sum of loads from end uses and the amount of purge air required by dryer. The average load factor of air compressor end uses was obtained through a survey of 12 custom compressed air projects (within Michigan and Ohio) where older, traditional controlled air compressors were replaced with similar sized VSD air compressors. The total power consumption was metered over a seven-day period both before and after replacement, and the average power draw (kW) for each project was analyzed. Using this data, the percentage volume flow rate (CFM) loading of all the VSD compressors was found using the manufacturer's specification sheets. The study revealed that, on average, these compressors were loaded to 47% of their full-load CFM. The post-replacement data was analyzed because the profile with these compressors gives the most accurate prediction of the facility's actual air demand, assuming the facility's air demand did not change from pre- to post-replacement.

The purge air demands were obtained through a survey of 82 dryers from the following manufacturers: Ingersoll Rand, Quincy, Parker-AIRTEK, and Parker-DOMNICK HUNTER.<sup>6</sup> The heatless dryers and heated dryers require 15% and 7% capacity respectively for purge air, respectively. Blower purge dryers do not need purge air from the air compressor: with the help of dew point control, the purge air demand can be reduced to match the compressed air demand at end use. Because the average load factor from end use is close to 50%, we assumed the dew point controls can reduce purge air by 50% for all cases. The baseline total load factors and dew point control total load factors are summarized in the following table. Finally, the %Powers were determined for different types of air compressors using typical air compressor performance curves.<sup>9</sup>



**Total Load Factors of Different System Types**

Dryer Types	Baseline	Dew Point Control
Heatless Dryer	65%	57.5%
Heated Dryer	57%	53.5%
Blower Purge Dryer	50%	50%

The baseline average power demands for heaters and blowers was obtained based on a survey of 76 dryers from the following manufacturers: Ingersoll Rand, Quincy, Parker-AIRTEK and Parker-DOMNICK HUNTER. With the help of dew point control, the heater demand and blower demand can be reduced to match the compressed air demand at end use. Because the average load from end use is close to 50%, it is assumed both heater demand and blower demand can be reduced by 50% for all cases with dew point controls.

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### Revision History

Version Number	Date	Description of Change
01	10/11/2017	Initial TRM entry



### Compressed Air and Vacuum Pump Heat Recovery, Space Heating

	Measure Details
Measure Master ID	Compressed Air Heat Recovery, Space Heating, 2257, 4494 Vacuum Pump Heat Recovery, Space Heating, 3928, 4629
Measure Unit	Per horsepower
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Energy Recovery
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	73.39
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	954.07
Annual Water Savings (gallons)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	\$112.41 <sup>5</sup>

#### Measure Description

The majority of the energy consumed by industrial air compressors and vacuum pumps is converted to heat, which can be recovered. Air compressor and vacuum pump heat recovery systems are designed to capture waste heat and use it for space heating, water heating, or process heating. These systems can be installed on both air- and water-cooled compressors and vacuum pumps. For air-cooled compressors and vacuum pumps, ductwork and fans may be installed to send cool air across the unit’s after-cooler and oil cooler. The cool air absorbs heat from the compressor or vacuum pump and gets ducted to where it is needed. For water-cooled compressors and vacuum pumps, a water-to-air or water-to-water heat exchanger may be used.

Heat recovery systems installed for backup or redundant air compressors and vacuum pumps do not qualify. The project must result in an estimated net reduction in facility Btus to be eligible. The static pressure in the area where the compressor or vacuum pump is enclosed must remain the same, since a reduction in static pressure may reduce compressor efficiency. If outside air is used, anti-freeze protection must be considered.

#### Description of Baseline Condition

The baseline condition is a compressor or vacuum pump without a heat recovery system, but with natural gas space heating.







### Description of Efficient Condition

The efficient condition is a compressor or vacuum pump with a heat recovery system for natural gas space heating.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{hp} * \text{Load Factor} * 2,545 * \text{HR} * \text{HOU} / 100,000$$

Where:

hp	=	Compressor or vacuum pump motor horsepower size
Load Factor	=	Average load on compressor or vacuum pump motor (= 89%) <sup>2</sup>
2,545	=	Conversion factor from horsepower to Btu/hr
HR	=	Heat recoverable as a percentage of brake horsepower (= 85%) <sup>3</sup>
HOU	=	Average annual run hours of the compressor or vacuum pump (= 3,812) <sup>4</sup>
100,000	=	Conversion from Btus to therms

### Summer Coincident Peak Savings Algorithm

There are no peak coincident savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL	=	Effective useful life (= 13 years) <sup>1</sup>
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### Assumptions

The percentage of recoverable heat reference<sup>3</sup> states that between 80% and 90% of heat is recoverable from air cooled air compressors, so the savings in this workpaper are based on the midpoint of 85%. Historical project data for Focus on Energy indicates that all or nearly all heat recovery projects have been for air-cooled air compressors.

Based on engineering judgement, the heating season is assumed to be October through March, which is six months or 50% of the year.



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5. Historical project data. 105 applications across 2015 and 2016.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	09/2016	Expanded scope to include compressed air and vacuum pump heat recovery
03	10/2017	Updated EUL
04	05/2018	Updated HOU



### Compressed Air Mist Eliminators

	Measure Details
Measure Master ID	Compressed Air Mist Eliminators, 2258, 4495
Measure Unit	Per horsepower
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Filtration
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	80
Peak Demand Reduction (kW)	0.014
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	New construction = 400; retrofit = 240
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	New construction = 5; retrofit= 3 <sup>1</sup>
Incremental Cost (\$/unit)	\$21.55 <sup>7</sup>

#### Measure Description

Large compressed air systems require air filtration for proper operation. These filters remove oil mist from the supply air of lubricated compressors, protecting the distribution system and end-use devices. While these filters are important to the operation of the system, they do have a pressure drop across them, and thus require a slightly higher operating pressure. Typical coalescing oil filters will operate with a 2 psig to 10 psig pressure drop. Mist eliminator air filters operate at a 0.5 psig pressure drop that increases to 3 psig over time before replacement is recommended.

This reduction in pressure drop allows the compressed air system to operate at a reduced pressure and, in turn, reduces the energy consumption of the system. In general, the energy consumption will decrease by 1% for every 2 psig the operating pressure is reduced.<sup>2</sup> Lowering the operating pressure has the secondary benefit of decreasing the demand of all unregulated usage, such as leaks and open blowing.

The equipment is mist eliminator air filters. The compressed air system must be greater than 50 hp to qualify, and the mist eliminator must have less than a 1 psig pressure drop and replace a coalescing filter.

#### Description of Baseline Condition

The baseline measure is a standard coalescing filter.





### Description of Efficient Condition

The efficient condition is a mist eliminator air filter that replaces a standard coalescing filter.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = hp * 0.746 / \text{Motor Eff.} * \text{Load Factor} * \text{HOU} * \% \text{ Savings}$$

$$\% \text{ Savings} = \text{Total}_{PR} * RS$$

Where:

- hp = Compressor motor size horsepower
- 0.746 = Conversion factor from horsepower to kilowatts
- Motor Eff. = Compressor motor efficiency (= 95%)<sup>2</sup>
- Load Factor = Average load on compressor motor (= 89%)<sup>2</sup>
- HOU = Average annual run hours (= 5,702)<sup>3</sup>
- % Savings = Percentage of energy saved (= 2%)<sup>4</sup>
- Total<sub>PR</sub> = Total pressure reduction from replacing filter (= 4 psig)<sup>4</sup>
- RS = Percentage of energy saved for each psig reduced (= 0.5%)<sup>5</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = hp * 0.746 / \text{Motor Eff.} * \text{Load Factor} * \% \text{ Savings} * CF$$

Where:

- CF = Coincidence factor (= 1; compressed air systems run during peak demand)<sup>6</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 5 years for new construction; = 3 years for retrofit)<sup>1</sup>

### Sources

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### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated HOU



### Compressed Air Nozzles, Air Entraining

	Measure Details
Measure Master ID	Compressed Air Nozzles, Air Entraining, 2259, 4496
Measure Unit	Per nozzle
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Nozzle
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	4,800
Peak Demand Reduction (kW)	1.8
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	72,000
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$36.42 <sup>6</sup>

#### Measure Description

Engineered nozzles, also known as air entraining nozzles, reduce the amount of compressed air required for cleaning, cooling, drying, and blowoff applications. These nozzles use the coanda effect to pull in free air and accomplish tasks with up to 70% less compressed air. Engineered nozzles often replace simple copper tubes, and have the added benefits of reducing noise due to the use of laminar airflow and producing a safer workplace due to the elimination of potential skin contact with high pressure air.

#### Description of Baseline Condition

The baseline condition is a standard efficiency compressed air system operating at an efficiency of 0.16 kW/scfm<sup>2</sup> for a minimum of 2,000 hours per year. Compressed air pipe flow rates are standard.<sup>3</sup>

#### Description of Efficient Condition

Nozzles must be engineered and usage must be 2,000 hours or greater to qualify.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = Eff * (Open Flow - Eng. Flow) * HOU$$

Where:

Eff = Efficiency of standard air compressor (= 0.16 kW/scfm)

Open Flow = Flow of copper pipe nozzle (= 21 scfm)



Eng. Flow = Flow of engineered nozzle (= 6 scfm)

HOU = Average annual run hours (= 2,000)

### Summer Coincident Peak Savings Algorithm

$$kW_{\text{SAVED}} = \text{Eff} * (\text{Open Flow} - \text{Eng. Flow}) * \text{CF}$$

Where:

CF = Coincidence factor (= 0.75)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

The nozzle flow rates are averages based on available published data from engineered nozzle manufacturers. The savings assume a 1/8-inch diameter open tube.<sup>3</sup>

### Sources

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5. The 2,000 hours is the minimum (and most conservative) run hours needed to qualify for this measure and agreed upon by the PSC, Cadmus, Administrator, and Implementers.
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### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### Compressed Air System Leak Survey and Repair

	Measure Details
Measure Master ID	Compressed Air System Leak Survey and Repair: Year 1, 2261 Year 2, 2262, 4656 Year 3, 2263, 4657 Year 4 and Beyond, 3598, 4658
Measure Unit	Per CFM
Measure Type	Hybrid
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by capacity and leak size
Peak Demand Reduction (kW)	Varies by capacity and leak size
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by capacity and leak size
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	2 <sup>1</sup>
Incremental Cost	Year 1 = \$4.24/hp (MMID 2261); Year 2 = \$5.69/hp (MMID 2262); Year 3 = \$4.80/hp (MMID 2263); Year 4 and beyond = \$4.95/hp (MMID 3598)

#### Measure Description

For the compressed air system survey and repair measure, the facility’s compressed air system is analyzed and areas are identified with opportunity to reduce leakage and energy consumption and gain efficiency through an improved equipment control strategy or equipment replacement.

#### Description of Baseline Condition

The baseline condition is determined by surveying the existing compressed air system. This involves identifying the number and types of compressors used; their nominal hp, scfm, or psig; and the controls associated with each compressor. There are several methods of surveying a compressed air system. The most recommended is a blowdown test to get total CFM loss (with individual leak survey and repair to follow). If that method is not possible, a leak survey with an ultrasonic instrument may be conducted. As a final option, a diameter plus pressure vs. CFM leak rate chart may be used.

#### Description of Efficient Condition

To qualify for an incentive, the customer must repair one leak for every five connected compressor horsepower. If less than one leak per every five horsepower is identified, then all identified leaks must







be repaired. The customer may provide a written explanation for a leak that cannot be repaired and may still qualify for an incentive. The customer must provide a leak log in the form of a spreadsheet so that the number of repairs and associated savings can be verified using the algorithm mentioned below. Customers must leave leak tags in place for at least four months after they submit an application to allow for verification if needed.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = CFM \text{ Reduction} / (CFM/BHP) * 0.746 * HOURS / Eff$$

Where:

CFM Reduction = Total CFM reduction in whole compressed air system (= provided directly from the leak log survey in CFM (preferred method), or estimated using other reported leak log data and one of the two tables below. When possible, CFM discharge rates determined by leak decibel readings are preferred over rates determined by leak orifice size)

CFM/BHP = Average amount of CFM/BHP (= 4.2)<sup>2</sup>

0.746 = Motor BHP to kW conversion factor

HOURS = Average annual compressor run hours (= user input)

Eff = Air compressor deemed motor efficiency (= 90%)

**CFM Discharge Rates by Leak Decibel Readings and Pressure Levels<sup>2,4</sup>**

Digital Reading	System Air Pressure						
	10 PSIG	25 PSIG	50 PSIG	75 PSIG	100 PSIG	125 PSIG	150 PSIG
Estimated CFM equivalent values							
10 dB	0.05	0.10	0.20	0.30	0.40	0.40	0.60
20 dB	0.20	0.30	0.50	0.70	0.90	1.10	1.30
30 dB	0.50	0.70	1.00	1.30	1.60	1.90	2.20
40 dB	0.80	1.20	1.60	2.10	2.50	2.80	3.20
50 dB	1.30	1.80	2.30	2.90	3.40	3.80	4.30
60 dB	2.00	2.60	3.10	3.80	4.30	4.80	5.40
70 dB	2.70	3.50	4.00	4.80	5.40	5.90	6.60
80 dB	3.60	4.50	5.00	5.80	6.50	7.10	7.80
90 dB	4.60	5.60	6.10	6.90	7.60	8.30	9.10
100 dB	5.70	6.90	7.30	8.10	8.80	9.60	10.40



**CFM Discharge Rates by Leak Orifice Size and Pressure Levels<sup>2</sup>**

Leak Orifice Diameter	System Air Pressure									
	40 PSIG	45 PSIG	50 PSIG	60 PSIG	70 PSIG	80 PSIG	90 PSIG	100 PSIG	110 PSIG	120 PSIG
	Estimated CFM equivalent values									
1/64-inches	0.194	0.211	0.229	0.264	0.300	0.335	0.370	0.406	0.441	0.476
1/32-inches	0.774	0.845	0.916	1.06	1.20	1.34	1.48	1.62	1.76	1.91
1/16-inches	3.10	3.38	3.66	4.23	4.79	5.36	5.92	6.49	7.05	7.62
1/8-inches	12.4	13.50	14.7	16.9	19.2	21.4	23.7	26.0	28.2	30.5
1/4-inches	49.6	54.10	58.6	67.6	76.7	85.7	94.8	104	113	122
3/8-inches	112	122.00	132	152	173	193	213	234	254	274
1/2-inches	198	216.00	235	271	307	343	379	415	452	488

Note: CFM rates for other pressure values outside this range refer to the PDF source document for additional details. The CFM values in this table should also be multiplied by a coefficient of flow factor of 0.79.<sup>2,3</sup>

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 2 years)}^1$$

**Assumptions**

The savings are based on the assumption that the air compressor unit is not variable speed controlled.

If leak discharge rates are determined using only a visual survey of orifice size and system pressure, it is assumed that CFM values from the Leak Orifice size vs. System Pressure table are a 50/50 split between well rounded and sharp edged orifices and will apply a coefficient factor of  $(0.97 + 0.61)/2 = 0.79$  to the values shown in the table during calculation.

Historical project data from January 2015 through June 15, 2017 was used to determine the incremental cost. Data from all sectors was included in the analysis. There were 123 projects for MMID 2261, 67 projects for MMID 2262, 114 projects for MMID 2263, and 100 projects for MMID 3598. The average actual measure cost and average actual unit of measure (hp) were used to calculate the average dollar per horsepower incremental cost.





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### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/14/2016	Updated savings algorithm



### **Compressed Air Condensate Drains, No Loss Drain**

	Measure Details
Measure Master ID	Compressed Air Condensate Drains, No Loss Drain, 2254, 4492
Measure Unit	Per drain
Measure Type	Prescriptive
Measure Group	Compressed Air, Vacuum Pumps
Measure Category	Other
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	1,711
Peak Demand Reduction (kW)	0.24
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	34,200
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$448.93 <sup>5</sup>

#### **Measure Description**

Air condensate drains, also referred to as traps, allow for water in the form of condensation to be removed from compressed air systems. Undrained water may interfere with the flow of compressed air and may also corrode the piping or tank.

Manual or automatic drains may be used. A manual drain is typically a simple valve that is opened by an operator. Level-operated mechanical drains are automatic and should not waste air if properly maintained, but they do require maintenance. Electrically operated solenoid drains use a timing device to open an orifice for a programmed amount of time, regardless of the level of condensate. Each of these types of drains may waste compressed air, and each can be replaced with no air-loss drains that automatically remove condensate without waste.

#### **Description of Baseline Condition**

The baseline measure is a timed solenoid drain.

#### **Description of Efficient Condition**

The efficient condition is a no loss air drain used in a system with load/no-load, variable speed, variable displacement, or centrifugal compressors. Load/no-load compressors must have adequate storage for drains to be eligible. Manual drains, lever-operated mechanical drains, and solenoid drains are not eligible for incentives. No loss drains must be rated to remove the necessary amount of condensate without any loss of compressed air.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = SF * HOU$$

Where:

SF = Saving factor in kilowatts per drain (= 0.3)<sup>2</sup>

HOU = Average annual run hours (= 5,702)<sup>3</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = SF * CF$$

Where:

CF = Coincidence factor (= 0.80)<sup>2</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 20 years)<sup>1</sup>

### Sources

1. 2011 Xcel Colorado DSM Plan. <https://www.xcelenergy.com/staticfiles/xcel/Regulatory/Regulatory%20PDFs/2011-CO-DSM-Plan.pdf>.
2. TecMarket Works. *New York Standard Approach for Estimating Energy Savings from Energy Efficiency Programs*. pp. 193 and 194. October 15, 2010.
3. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017. [https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%202017\\_v1.7.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%202017_v1.7.pdf)
4. TecMarket Works. *New York Standard Approach for Estimating Energy Savings from Energy Efficiency Programs*. p. 13. October 15, 2010.
5. Historical project data from 2016 and 2017. Average cost for 118 projects is \$448.93 per drain.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated HOU



## Domestic Hot Water

### Agriculture Water Heaters

	Measure Details
Measure Master ID	Natural Gas to Natural Gas Commercial Water Heater Storage, 3995 Electric to Electric Commercial Water Heater (< 150 Milking Cows), 3996 Electric to Electric Commercial Water Heater (≥ 150 Milking Cows), 3997
Measure Unit	Per cow
Measure Type	Hybrid
Measure Group	Domestic Water Heater
Measure Category	Water Heater
Sector(s)	Agriculture
Annual Electricity Savings (kWh)	Varies by fuel type and number of milking cows
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies by fuel type and number of milking cows
Lifecycle Electricity Savings (kWh)	Varies by fuel type and number of milking cows
Lifecycle Natural Gas Savings (therms)	Varies by fuel type and number of milking cows
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Natural gas to natural gas = \$5,273.00 (MMID 3995) Electric to electric = \$1,179.00 (MMIDs 3996 and 3997) <sup>2</sup>

### Measure Description

This measure is replacing a less efficient water heater with a newer high-efficiency model that is code-compliant and delivers hot water at the same temperature and flow rate as the baseline water heater, but using less energy. A dairy farm is typically encouraged to have a commercial-sized water heater to meet the farming hot water needs; however, residential-sized units that are capable of reaching the appropriate water heating temperatures needed may be appropriate for smaller farms. This does not include measures for switching to electric tankless water heaters. AHRI listings will be used as the valid form of third-party verification to ensure water heater quality and efficiency standards.

### Description of Baseline Condition

New water heater units are intended to be installed when the existing unit has failed, or is judged to have reached its end-of-life. Therefore, the baseline unit is a new conventional electric or natural gas storage water heater intended for service in commercial and industrial buildings. Per the “Market



Transformation Efforts for Water Heating Efficiency” report from ACEEE,<sup>3</sup> the following baseline efficiency energy factor ratings are assumed:

- Electric Water Heater: 0.90 EF
- Natural Gas Water Heater: 0.59 EF

### Description of Efficient Condition

The minimum requirements for the new replacement water heaters must be as follows:

- **Natural Gas Storage to High-Efficiency Natural Gas Storage:** New natural gas water heater must have a thermal efficiency of  $\geq 90\%$  as rated by AHRI.
- **Natural Gas Storage to High-Efficiency Tankless Natural Gas:** New natural gas water heater must have a thermal efficiency of  $\geq 90\%$  as rated by AHRI.
- **Electric Storage to High-Efficiency Electric Storage:** Electric commercial-rated water heaters must have a thermal efficiency of  $\geq 98\%$  and a standby loss of  $\leq 0.64\%$  per hour as rated by AHRI. Electric residential-rated water heaters must have an AHRI rated energy factor of  $\geq 0.93$  and a storage volume of  $\geq 80$  gallons.

### Annual Energy-Savings Algorithm

For electric water heaters:  $kWh_{SAVED} = Btu_{SAVED} / 3,412$

For natural gas water heaters:  $Therm_{SAVED} = Btu_{SAVED} / 100,000$

$$Btu_{SAVED} = GPY * \rho_{WATER} * C_{P,H2O} * \Delta T * [(1/EF_{BASELINE}) - (1/EF_{EFFICIENT})]$$

Where:

- GPY = Annual hot water usage (= GPD \* 365)
- GPD = Average gallons of hot water usage per day (= 2.75 gallons per cow per day<sup>2</sup> \* number of milking cows being served by water heater (as defined by user), or maximum amount of hot water that can be supplied by the total number of purchased water heaters during two milking sessions over one hour;<sup>2</sup> see Assumptions) (Note: for hybrid calculations, use the lesser of these two approaches to determine the annual water usage)
- 365 = Number of days in a year
- $\rho_{WATER}$  = Density of water (= 8.34 lbs/gallon)<sup>5</sup>
- $C_{P,H2O}$  = Specific heat of water (=1 Btu/lb-°F)



- $\Delta T$  = Change in temperature (=  $Temp_{HOT\_H2O} - Temp_{COLD\_H2O}$ )
  - $Temp_{HOT\_H2O}$  = Average dairy farm water heater setpoint temperature (= 170°F)<sup>2,6</sup>
  - $Temp_{COLD\_H2O}$  = Assumed starting water temperature (= 103°F; see Assumptions)
- $EF_{BASELINE}$  = Efficiency metric for baseline water heater (= 0.90 EF for electric storage, = 0.59 EF for natural gas storage;<sup>3</sup> see Assumptions)
- $EF_{EFFICIENT}$  = Efficiency metric for efficient water heater (for commercial-rated water heaters =  $M * C_{p,H2O} * \Delta T / Q_{in}$ ; for residential-rated water heaters = AHRI rated EF value of purchased unit)<sup>4</sup>
  - $M$  = Mass of hot water being used per day (= GPD \* 8.34 lbs/gal)
  - $Q_{in}$  = Daily Btu consumption of water heater (=  $GPD * \rho_{WATER} * C_{p,H2O} * \Delta T / \eta_{RE} * (1 - Standby Loss / P_{in}) + 24 * Standby Loss$ )<sup>4</sup>
    - $\eta_{RE}$  = Recovery efficiency of water heater (%), assumed to be equivalent to the AHRI-rated thermal efficiency of the new commercial water heater
    - Standby Loss = Standby heat loss value (Btu/hour = %/hr \*  $P_{in}$ ) as rated by the AHRI certificate of the new commercial water heater. Conversion for commercial electric water heater ratings must be performed based on the AHRI-stated percentage of loss per hour rating
    - $P_{in}$  = AHRI-rated input power of water heater (for commercial electric resistance conversion, Btu/hour = 3,412 \* element kW rating)
    - 24 = Number of hours in a day
- 3,412 = Conversion factor from Btu to kWh
- 100,000 = Conversion factor from Btu to therms

### Summer Coincident Peak Savings Algorithm

There are no peak coincident savings for the electric water heater measures due to an assumption (based on past program experience) that a majority of water heater upgrades will not feature a lower kW element rating. This is a conservative judgement and may be reviewed for future workpaper updates.







## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

## Assumptions

The actual water heater unit volume rating will be used, or a default of approximately 100 gallons<sup>2</sup> if not otherwise known. This is the amount of water that is ready and at full hot water capacity prior to the start of each milking session.

It is assumed that the cleaning of dairy pipeline equipment takes place within one hour after the milking session is complete to prevent the growth of bacteria. It is also assumed that the main water heating demand will take place within one hour after each milking session.

Engineering judgement is being used to justify the use of ACEEE Report A121's<sup>3</sup> baseline residential rated energy factor standard as a baseline for mainly commercial water heater units, which will be the bulk of water heaters being applied for this measure. The baseline energy factors are assumed to be similar for both residential and commercial use.

This workpaper is making a flat assumption based on field experience from Agriculture, School, and Government Energy Advisors that approximately 75% of Wisconsin dairy farms use a Refrigeration Heat Recovery (RHR) unit that pre-heats well water from the waste heat from the refrigeration system and feeds it to the main water heater. Preheated RHR output water is around a conservative 120°F<sup>6</sup> and average well water temperature is 52.3°F,<sup>7</sup> and a 75/25 split of those two temperatures is assumed to get a mixed deemed average of ~103°F incoming water heater temperature.

Estimating the actual dairy hot water usage on a farm is quite volatile depending heavily on farm management and farm size. Several sources were evaluated and through an engineering judgement, a realistic estimated average of 2.75 gallons of hot water used per cow per day was used for this analysis.<sup>2</sup>

User defined input is provided for the number of milking cows, assumed to be the average number of animals being milked throughout the entire year that are being served by the water heaters.

## Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)



2. “Historical Data for Ag HW Measures.”

Water Heater Costs tab shows historical SPECTRUM data of 59 agricultural water heater project costs for the two workpaper measures. Project dates ranges from June 2012 through August 2016. The water heater size in gallons of past projects is also reported in this file.

HW Use tab shows sample data of 33 RHR/water heater projects entered in SPECTRUM from April 2015 through July 2016. These projects were hybrid in nature and the hybrid calculations provided an estimated hot water usage in gallons per day, hot water temperature, and number of milking cows per farm. The projects’ hot water usage was combined with the recorded number of milking cows on the farm to determine an estimated how water usage per cow per day. Six additional sources also provided estimates of hot water usage per cow per day, ranging between 0.73 and 4.75 gallons of hot water usage per cow per day. A conservative engineering judgement of 2.75 gallons of hot water per cow per day was used. The projects’ recorded hot water temperatures averaged close to 170°F. See ‘Water Recharge Calculation’ tab for additional support about hybrid method to determine maximum water supply provided for specific water heaters purchased for individual milking session cleaning needs.

3. Talbot, Jacob (American Council for an Energy-Efficient Economy). “ACEEE Report A121: Market Transformation Efforts for Water Heating Efficiency.” January 2012.

<http://aceee.org/sites/default/files/publications/researchreports/a121.pdf>

4. Lawrence Berkeley National Laboratory and Pacific Northwest National Laboratory. “WHAM: A Simplified Energy Consumption Equation for Water Heaters.” p. 2–4.

<http://aceee.org/files/proceedings/1998/data/papers/0114.PDF>

5. The Engineering ToolBox. “Water – Specific Volume and Weight Density.”

[http://www.engineeringtoolbox.com/water-specific-volume-weight-d\\_661.html](http://www.engineeringtoolbox.com/water-specific-volume-weight-d_661.html)

Applied for water at well water temperatures between 50°F and 60°F.

6. DeLaval. “Dairy Farm Energy Efficiency.” Accessed July 28, 2016. <http://www.milkproduction.com/Library/Scientific-articles/Management/Dairy-farm-energy-efficiency/>

7. U.S. Department of Energy. “Domestic Hot Water Scheduler.”

Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations.

**Revision History**

Version Number	Date	Description of Change
01	10/27/2016	Initial release





**Water Heater, High Usage, ≥ 90% TE Gas Storage / ≥ 2 EF Electric Heat Pump**

	Measure Details
Measure Master ID	Water Heater, High Usage: ≥ 90% TE, K-12 School, 3684 ≥ 90% TE, Natural Gas, 3045 ≥ 0.82 EF, Tankless, Natural Gas, 3046 ≥ 2 EF, Heat Pump Storage, Electric, 3047
Measure Unit	Per heater
Measure Type	Hybrid
Measure Group	Domestic Hot Water
Measure Category	Water Heater
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by facility type
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by facility type
Lifecycle Energy Savings (kWh)	Varies by facility type
Lifecycle Therm Savings (Therms)	Varies by facility type
Water Savings (gal/year)	0
Effective Useful Life (years)	≥ 90% TE = 15 (MMIDs 3684 and 3045) <sup>1</sup> ≥ 0.82 EF = 20 (MMID 3046) <sup>1</sup> ≥ 2 EF = 13 (MMID 3047) <sup>2</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

**Measure Description**

This measure is installing a new high-efficiency water heater unit in new construction or in place of an older existing water heater. The new high-efficiency water heater delivers the same amount of hot water at the same temperature as the existing or baseline unit.

**Description of Baseline Condition**

The baseline condition is a new conventional electric or natural gas storage water heater intended for service in commercial and industrial buildings (as new DHW heaters are only installed when the existing unit has failed or is judged to have reached its end-of-life condition). Per the ACEE “Market Transformation Efforts for Water Heating Efficiency” report,<sup>3</sup> the following efficiency ratings are assumed:

- Electric DHW Heater: 0.90 EF
- Natural Gas DHW Heater: 0.59 EF
- Natural Gas DHW Heater: ≥ 0.67 EF





High usage applications are required to meet the annual operation and usage requirements for one or more of the categories shown in the table below.

Annual Operation and Usage in High Usage Applications

Table with 4 columns: Category, Subcategory, Annual Operation (Minimum Days/Year), and Usage (Minimum). Rows include Food Service, Lodging, Healthcare, Laundry, Food Sales, Education, and Prisons.

Description of Efficient Condition

The efficient condition is one of the following types of new energy-efficient DHW heaters:

Qualifying Natural Gas Equipment:

- 0.82 EF Natural Gas Tankless Water Heaters: To be able to heat water 70°F or more virtually instantaneously...
90% Thermal Efficiency8 Condensing Natural Gas Storage Water Heaters: Condensing natural gas storage water heaters are designed to capture the latent heat from water vapor created when natural gas is burned.





Qualifying Electric Equipment:

- 2.0 EF ENERGY STAR–Qualified Integrated Heat Pump Water Heaters
- 2.0 EF Add-On Heat Pump Water Heaters

The EF rating for residential water heaters was developed per a U.S. DOE rulemaking process, and is therefore based on a test profile that represents the water usage pattern in a typical residence. There is a general consensus that this profile is not appropriate for rating the newer types or storage types of DHW heaters, and a U.S. DOE–sponsored committee is developing a better test procedure and profile.

High usage, condensing, natural gas storage water heaters are not EF rated. For calculation purposes, an EF of 0.8 is used for condensing storage water heaters in high usage applications.<sup>8</sup>

**Annual Energy-Savings Algorithm**

$$Btu_{SAVED} = GPY * 8.33 * 1.0 * \Delta T * [(1 / EF_{BASELINE}) - (1 / EF_{EFFICIENT})]$$

For electric water heaters:  $kWh_{SAVED} = Btu_{SAVED} / 3,412$

For natural gas water heaters:  $Therm_{SAVED} = Btu_{SAVED} / 100,000$

Where:

- GPY = Gallons per year of DHW usage (= derived from days per year of operation and gallons per day shown in table below)
- 8.33 = Density of water in pounds per gallon
- 1.0 = Specific heat of water in Btu per (pound-°F temperature change)
- ΔT = Water temperature change produced by the DHW heater (= 52.3°F as user-defined on application;<sup>5</sup> If actual water heater setpoint temperature is unknown, = 130°F as the default<sup>10</sup>)
- EF<sub>BASELINE</sub> = Efficiency metric for baseline DHW heater
- EF<sub>EFFICIENT</sub> = Efficiency metric for efficient DHW heater
- 3,412 = Conversion factor for Btu per kWh
- 100,000 = Conversion factor for Btu per therm





**Average Daily Gallons by Facility Type**

Facility Type	Average Daily Gallons	Source <sup>4</sup>
Schools		
Elementary School	0.6 gal/student	ASHRAE HVAC Applications 2011, Chapter 50, Table 7
Jr./Sr. High School	1.8 gal/student	
Motels and Hotels		ASHRAE HVAC Applications 2011, Chapter 50, Table 7
≤ 20 rooms/suites	20 per room	
21 to 99 rooms/suites	14 per room	
≥ 100 rooms/suites	10 per room	
Dormitories	12.7 per student	ASHRAE HVAC Applications 2011, Chapter 50, Table 7 (average of 13.1 for male dormitory and 12.3 for female dormitory)
Prison Housing	12.7 per housed inmate	ASHRAE HVAC Applications 2011, Chapter 50, Table 7 (average of 13.1 for male dormitory and 12.3 for female dormitory; <i>prison housing water usage is assumed to be similar to the dormitories category</i> )
Hospital	50 per bed	<a href="http://smud.apogee.net/comsuite/content/ces/?id=971">http://smud.apogee.net/comsuite/content/ces/?id=971</a> (lists a range of 25 to 90 gallons/day/bed, used 50, which is conservative of 57.5 midpoint) <sup>5</sup>
Nursing Homes	18.4 per bed	ASHRAE HVAC Applications 2011, Chapter 50, Table 7
Food Service		<u>Full Service and cafeteria</u> : ASHRAE HVAC Applications 2011, Chapter 50, Table 7 <u>Fast food</u> : ASHRAE HVAC Applications 2011, Chapter 50, page 50.15 (lists range of 250 to 500, use 350 as under midpoint of the range)
Full Service	2.4 per meal	
Restaurant	2.4 per meal	
Cafeteria	350 per day	
Fast Food		
Supermarket	650 per day	ASHRAE HVAC Applications 2011, Chapter 50, page 50.15 (lists range of 300 to 1,000, use average of 650)
Laundry	21 per wash	ASHRAE HVAC Applications 2011, Chapter 50, page 50.12 (for low-flow clothes washer)

**Summer Coincident Peak Savings Algorithm**

Demand reduction is a function of building type because it is a function of whether—at the time of interest—the units are operating intermittently to compensate for heat losses through the tank and surrounding insulation, or if they are operating at a constant level to heat the incoming water that is replacing hot water being used at a high rate. A careful study to analyze demand reduction in various facility types has not been performed, largely because it is recognized that the amount of reduction will be quite small. For this reason, and because the power rating of storage type electric water heaters is



the same for the baseline and efficient models, zero demand reduction is assumed for all storage type heaters. For heat pump DHW heaters, there will be savings due to different power ratings.

Electric and Natural Gas Storage DHW Heaters

There are no summer coincident peak savings for storage DHW heaters.

Electric Heat Pump DHW Heaters

$$kW_{SAVED} = CF * FUF * kW_{BASELINE} * [(1/EF_{BASELINE}) - (1/EF_{EFFICIENT})]$$

Where:

- CF = Coincidence factor, or ratio of expected power demand at utility peak system demand to the maximum connected load of an item of equipment (= varies by facility type, see table below)
- FUF = Facility utilization factor, or ratio of facility utilization at the time of utility peak system demand to the maximum facility utilization. This parameter is a function of facility type. For dormitories, it should reflect summer occupancy relative to maximum occupancy. Similarly for other facility types, it should account for summer weekday occupancy factors that affect DHW usage (= project-specific values; otherwise use the set of typical FUF values shown in table below)
- $kW_{BASELINE}$  = Power rating of the baseline DHW heater

**Coincidence Factors and Facility Utilization Factors**

Facility Type	CF	FUF <sup>7</sup>
Dormitories	0.25	0.30
Schools		
Elementary	0.10	0.10
Junior / Middle / High	0.25	0.40
Motels and Hotels*	0.25	1.00
Nursing Homes	0.35	1.00
Hospital (assume same values as nursing home)	0.35	1.00
Office Buildings	0.15	0.90
Food Service	0.40	1.00
Apartment Houses	0.25	0.90
Supermarkets	0.15	1.00
Laundry	0.50	1.00

\* Excludes restaurants, kitchens, and laundries.



### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years for natural gas storage and freestanding water heaters;<sup>1</sup> = 20 years for natural gas tankless water heaters;<sup>1</sup> = 13 years for electric heat pump)<sup>2</sup>

### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2014. [http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update\\_2014-02-05.xlsx](http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update_2014-02-05.xlsx)
2. Department of Energy. *2010 Residential Heating Products, Final Rule*. p. 8-52. [http://www1.eere.energy.gov/buildings/appliance\\_standards/residential/pdfs/htgp\\_finalrule\\_ch8.pdf](http://www1.eere.energy.gov/buildings/appliance_standards/residential/pdfs/htgp_finalrule_ch8.pdf). Used by Illinois TRM, Version 5.0: [http://www.ilsag.info/il\\_trm\\_version\\_5.html](http://www.ilsag.info/il_trm_version_5.html)
3. American Council for an Energy-Efficient Economy (Jacob Talbot). "Market Transformation Efforts for Water Heating Efficiency." ACEEE Report A121. January 2012.
4. American Society of Heating, Refrigeration, and Air-Conditioning Engineers, Inc. *ASHRAE Handbook, HVAC Applications*. Chapter 50 "Service Water Heating." 2011.
5. U.S. Department of Energy. "Domestic Hot Water Scheduler." <http://energy.gov/eere/buildings/downloads/dhw-event-schedule-generator>  
Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations.
6. Sacramento Municipal Utility District. "Energy Library / Facility Types / Healthcare / Hospitals." Accessed November 12, 2014. <http://smud.apogee.net/comsuite/content/ces/?id=971>,
7. Coincidence factors and facility utilization factors were developed by seeking consensus among seven engineers having experience performing energy audits in C&I facilities.
8. Title 10 Code of Federal Regulations, Part 431 sets minimum efficiency standards for natural gas-fired commercial storage water heaters at an EF = 0.80.
9. "2015 Michigan Energy Measures Database." Accessed December 28, 2015. [http://www.michigan.gov/mpsc/0,4639,7-159-52495\\_55129---,00.html](http://www.michigan.gov/mpsc/0,4639,7-159-52495_55129---,00.html)  
MMIDs 3045 and 3684 = Michigan measure N-CO-WH-000160-G-XX-XX-XX-XX-02, MMID 3046 =





Michigan measure N-CO-WH-000162-G-XX-XX-XX-XX-02, MMID 3047 = N-CO-WH-000507-G-XX-XX-XX-XX-01.

10. Cadmus. *2016 Potential Study for Focus on Energy.*

Data maintained by Cadmus and Wisconsin PSC.

Average water heater setpoint recorded at 132 school, office, restaurant, and retail sites.

### Revision History

Version Number	Date	Description of Change
01	01/01/2013	Revised measure
02	11/07/2014	Added building categories
03	09/25/2015	Added categories for K-12 schools and prisons
04	12/29/2015	Updated incremental cost data
05	10/2017	Updated EUL 3045 and 3046
06	10/2017	Updated EUL 3047
07	05/2018	Updated based on Potential Study data



## Food Service

### *Salamander Broiler, Infrared*

	Measure Details
Measure Master ID	Salamander Broiler, Infrared, Natural Gas, Per input MBh, 4359, 4661
Measure Unit	Per input MBh of efficient broiler
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Broiler
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	5.82
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	69.84
Annual Water Savings (gallons)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$1,000.00 <sup>2</sup>

### Measure Description

A salamander broiler is a self-contained appliance intended for a range of culinary functions such as toasting, finishing, or browning of dishes and melting cheese to intense searing of food products. Salamanders are an efficient alternative to broiling in a standard oven as the smaller heating element in a salamander broiler can provide more precise control of the cooking compared to a broiler oven that heats a larger amount of air.

Radiant broilers typically have cast-iron burners that heat ceramic bricks to cook food product with a mix of radiant and convective heat transfer. Infrared broilers use a different burner and ceramic brick design that increases radiant heat transfer and reduces convective heat transfer for a given Btu of input. This not only increases the effectiveness of the broiler for certain tasks, but also increases the overall efficiency of the broiler in terms of heat delivered to food per Btu of input.

### Description of Baseline Condition

The baseline condition is a natural gas-fired radiant salamander broiler.



### Description of Efficient Condition

This incentive applies toward the installation of newly purchased natural gas-fired salamander broiler with infrared burners.

### Annual Energy-Savings Algorithm

$$\text{Therms}_{\text{SAVED}} = \text{MBh}_{\text{INPUT}} * [(1 / \text{EffRatio}) - 1] * \text{DC} * \text{HOU} / 100$$

Where:

- MBh<sub>INPUT</sub> = Input capacity in MBh of the efficient salamander broiler (= actual capacity of the efficient salamander broiler)
- EffRatio = Ratio of radiant to infrared broiler efficiency (= 75%, see Assumptions)
- DC = Duty cycle (= 70%)<sup>4</sup>
- HOU = Annual hours of use based on eight hours per day, six days per week, 52 weeks per year (= 2,496 hours)<sup>4</sup>
- 100 = MBh to therms conversion factor

### Lifecycle Energy-Savings Algorithm

$$\text{Therms}_{\text{LIFECYCLE}} = \text{Therms}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 12 years)<sup>1</sup>

### Assumptions

An infrared broiler is assumed to consume 25% less energy per unit of food cooked than a radiant broiler. This mimics the assumption used in the Missouri TRM,<sup>3</sup> which assumes that the difference in baseline and efficient consumption for a salamander broiler matches that of a char broiler, and therefore it receives typical char broiler values from the Food Service Technology Center’s Life-Cycle Cost Calculator.<sup>5</sup> This also matches information from a Food Arts magazine article,<sup>6</sup> which mentions that radiant broilers typically consume “roughly 25 to 30 percent less heat-on-meat per BTU.”

### Sources

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4. Food Service Technology Center. "Commercial Cooking Appliance Technology Assessment." FSTC Report 5011.02.26. 2002. Table 4-3, p. 4-16. [https://fishnick.com/equipment/techassessment/Appliance\\_Tech\\_Assessment.pdf](https://fishnick.com/equipment/techassessment/Appliance_Tech_Assessment.pdf)
5. Food Service Technology Center. "Gas Broiler Life-Cycle Cost Calculator." <https://fishnick.com/saveenergy/tools/calculators/gbroilercalc.php>
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### Revision History

Version No.	Date	Description of Change
01	09/29/2017	Initial TRM entry



***Dishwasher, ENERGY STAR Commercial***

	Measure Details
Measure Master ID	<p>Dishwasher:</p> <p>Low Temp:</p> <p>Door Type, ENERGY STAR, 2280, 4497 (Electric) and 2293, 4510 (Natural Gas)</p> <p>Multi Tank Conveyor, ENERGY STAR, 2294, 4511 (Electric) and 2295, 4512 (Natural Gas)</p> <p>Single Tank Conveyor, ENERGY STAR, 2296, 4513 (Electric) and 2297, 4514 (Natural Gas)</p> <p>Under Counter, ENERGY STAR, 2298, 4515 (Electric) and 2299, 4516 (Natural Gas)</p> <p>Pots/Pans Type, ENERGY STAR, 3139, 4599 (Electric) and 3140, 4600 (Natural Gas)</p> <p>High Temp:</p> <p>Electric Booster, Door Type, ENERGY STAR, 2281, 4498 (Electric) and 2282, 4499 (Natural Gas)</p> <p>Electric Booster, Multi Tank Conveyor, ENERGY STAR, 2283, 4500 (Electric) and 2284, 4501 (Natural Gas)</p> <p>Electric Booster, Single Tank Conveyor, ENERGY STAR, 2285, 4502 (Electric) and 2286, 4503 (Natural Gas)</p> <p>Electric Booster, Under Counter, ENERGY STAR, 2287, 4504 (Electric) and 2288, 4505 (Natural Gas)</p> <p>Electric Booster, Pots/Pans Type, ENERGY STAR, 3136, 4596(Electric) and 3137, 4597 (Natural Gas)</p> <p>Natural Gas Booster, Door Type, ENERGY STAR, 2289, 4506 (Natural Gas)</p> <p>Natural Gas Booster, Multi Tank Conveyor, ENERGY STAR, 2290, 4507 (Natural Gas)</p> <p>Natural Gas Booster, Single Tank Conveyor, ENERGY STAR, 2291, 4508 (Natural Gas)</p> <p>Natural Gas Heat, Natural Gas Booster, Under Counter, ENERGY STAR, 2292, 4509 (Natural Gas)</p> <p>Natural Gas Booster, Pots/Pans Type, ENERGY STAR, 3138, 4598 (Natural Gas)</p>
Measure Unit	Per dishwasher
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Dishwasher, Commercial
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	Varies by measure
Effective Useful Life (years)	10 <sup>1</sup>



Incremental Cost (\$/unit)	Varies by measure, see Appendix D
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### Measure Description

On average, ENERGY STAR-qualified commercial dishwashers are 25% more efficient than conventional dishwashers in both energy and water use. The reduction in water use results in additional water-heating energy savings.

The ENERGY STAR rating applies to commercial under-counter dishwashers; single-tank door type dishwashers; pot, pan, and utensil dishwashers; single- and multiple-tank conveyor dishwashers; and flight-type dishwashers. To meet ENERGY STAR criteria, commercial dishwashers must meet certain idle energy use rates and volume of water consumed per rack.

Dishwasher measures are for higher temperature and lower temperature machines in door type, multitank conveyor, single-tank conveyor, and under-counter machines. Water heater configurations are for electric water heaters with an electric booster heater, natural gas water heaters with an electric booster heater, and natural gas water heaters with a natural gas booster heater. This measure does not apply to flight-type dishwashers, as these units are custom.

### Description of Baseline Condition

The baseline condition for commercial dishwashers is based on values in the ENERGY STAR commercial kitchen equipment calculator;<sup>2</sup> these values were based on the U.S. EPA 2013 FSTC research on available commercial dishwasher models.<sup>3</sup>

### Description of Efficient Condition

The efficient condition for commercial dishwashers is defined by the ENERGY STAR v2.0 *Requirements for Commercial Dishwashers*.<sup>2</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \Delta kWh/yr_{WATER HEATER} + \Delta kWh/yr_{BOOSTER HEATER} + \Delta kWh/yr_{IDLE}$$

$$Therm_{SAVED} = \Delta Therms/yr_{WATER HEATER} + \Delta Therms/yr_{BOOSTER HEATER}$$

$$Gallons_{SAVED} = Gallons/yr_{BASE} - Gallons/yr_{EE}$$





**Energy-Savings Algorithms by Fuel and Machine Type**

Fuel Type	Machine Type	Algorithm
Electric	Water Heater	$\Delta\text{kWh}/\text{yr}_{\text{WATER HEATER}} = \text{Gallons}_{\text{SAVED}} * \text{kWh}/\text{gallon}_{\text{WATER HEATER}}$
	Booster Heater	$\Delta\text{kWh}/\text{yr}_{\text{BOOSTER HEATER}} = \text{Gallons}_{\text{SAVED}} * \text{kWh}/\text{gallon}_{\text{BOOSTER HEATER}}$
Natural Gas	Water Heater	$\Delta\text{Therms}/\text{yr}_{\text{WATER HEATER}} = \text{Gallons}_{\text{SAVED}} * \text{Therms}/\text{gallon}_{\text{WATER HEATER}}$
	Booster Heater	$\Delta\text{Therms}/\text{yr}_{\text{BOOSTER HEATER}} = \text{Gallons}_{\text{SAVED}} * \text{Therms}/\text{gallon}_{\text{BOOSTER HEATER}}$

**Energy Usage by Fuel and Machine Type**

Fuel Type	Machine Type	Energy Use
Electric	Water Heater	$\text{kWh}/\text{gallon}_{\text{WATER HEATER}} = \Delta T_{\text{WH}} * C_{\text{WATER}} * \rho_{\text{WATER}} / \eta_{\text{ELECTRIC}} / 3,412$
	Booster Heater	$\text{kWh}/\text{gallon}_{\text{WATER HEATER}} = \Delta T_{\text{BH}} * C_{\text{WATER}} * \rho_{\text{WATER}} / \eta_{\text{ELECTRIC}} / 3,412$
Natural Gas	Water Heater	$\text{Therms}/\text{gallon}_{\text{WATER HEATER}} = \Delta T_{\text{WH}} * C_{\text{WATER}} * \rho_{\text{WATER}} / \eta_{\text{GAS}} / 100,000$
	Booster Heater	$\text{Therms}/\text{gallon}_{\text{BOOSTER HEATER}} = \Delta T_{\text{WH}} * C_{\text{WATER}} * \rho_{\text{WATER}} / \eta_{\text{GAS}} / 100,000$

Where:

- $\Delta T_{\text{WH}}$  = Temperature rise delivered by water heater (= 70°F)<sup>2</sup>
- $C_{\text{WATER}}$  = Specific heat of water (= 1 Btu/pound/°F)
- $\rho_{\text{WATER}}$  = Density of water (= 8.33 lbs/cubic foot)
- $\eta_{\text{ELECTRIC}}$  = Electric conversion efficiency (= 98%)<sup>4</sup>
- 3,412 = Conversion factor from Btu to kWh
- $\Delta T_{\text{BH}}$  = Temperature rise delivered by booster heater (= 40°F)<sup>2</sup>
- $\eta_{\text{GAS}}$  = Natural gas conversion efficiency (= 76%)<sup>4</sup>
- 100,000 = Conversion factor from Btu to therms

$$\Delta\text{kWh}/\text{yr}_{\text{IDLE}} = (\text{kW}_{\text{BASE IDLE}} * \text{DY} * (\text{HD} - \text{RD} * \text{WT}_{\text{BASE}} / 60)) - (\text{kW}_{\text{EE IDLE}} * \text{DY} * (\text{HD} - \text{RD} * \text{WT}_{\text{EE}} / 60))$$

$$\text{Gallons}/\text{yr}_{\text{BASE}} = \text{GPR}_{\text{BASE}} * \text{DY} * \text{RD}$$

$$\text{Gallons}/\text{yr}_{\text{EE}} = \text{GPR}_{\text{EE}} * \text{DY} * \text{RD}$$

Where:

- $\text{kW}_{\text{BASE IDLE}}$  = Baseline consumption when on but not in wash cycle (= varies by measure; see table below)<sup>2</sup>
- DY = Days per year of dishwasher operation (= 365)<sup>2</sup>
- HD = Hours per day of dishwasher operation (= 18)<sup>2</sup>



- RD = Number of racks of dishes washed each day (= varies by measure; see table below)<sup>2</sup>
- WT<sub>BASE</sub> = Wash time (= length of wash cycles in minutes; varies by measure, see table below)<sup>2</sup>
- 60 = Minutes per hour
- kW<sub>EE IDLE</sub> = Efficient equipment consumption when on but not in wash cycle (= varies by measure; see table below)<sup>2</sup>
- WT<sub>EE</sub> = Wash time efficient equipment (= varies by measure; see table below)
- GPR<sub>BASE</sub> = Gallons per rack of baseline equipment (= varies by measure; see table below)<sup>2</sup>
- GPR<sub>EE</sub> = Gallons per rack of ENERGY STAR equipment (= varies by measure; see table below)<sup>2</sup>

**Variable Values by Measure Type**

Measure Type	GPR <sub>BASE</sub>	GPR <sub>EE</sub>	kW <sub>BASE IDLE</sub>	kW <sub>EE IDLE</sub>	WT <sub>BASE</sub>	WT <sub>EE</sub>	RD
<b>Low Temperature</b>							
Under Counter	1.73	1.19	0.50	0.50	2.0	2.0	75
Stationary Single-Tank Door	2.10	1.18	0.60	0.60	1.5	1.5	280
Single-Tank Conveyor	1.31	0.79	1.60	1.50	0.3	0.3	400
Multiple Tank Conveyor	1.04	0.54	2.00	2.00	0.3	0.3	600
<b>High Temperature</b>							
Under Counter	1.09	0.86	0.76	0.50	2.0	2.0	75
Stationary Single-Tank Door	1.29	0.89	0.87	0.70	1.0	1.0	280
Single-Tank Conveyor	0.87	0.70	1.93	1.50	0.3	0.3	400
Multiple Tank Conveyor	0.97	0.54	2.59	2.25	0.2	0.2	600
Pot, Pan, and Utensil	0.70	0.58	1.20	1.20	3.0	3.0	280

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = DRed_{DW} * CF$

Where:

- DRed<sub>DW</sub> = Summer demand reduction per purchased ENERGY STAR dishwasher (= 0.0225)<sup>5</sup>
- CF = Coincident factor (= 1; this is already embedded in the summer peak demand reduction estimate as DRed<sub>DW</sub>)





### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

$$\text{Gallons}_{\text{LIFECYCLE}} = \text{Gallons}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

#### Savings with Electric Water Heater and Booster Heater

	MMID	Baseline		ENERGY STAR		Savings	
		Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)
<b>Low Temperature</b>							
Under Counter	2298 (Electric) 2299 (Natural Gas)	11,085	0	8,508	0	2,577	0
Stationary Single-Tank Door	2280 (Electric) 2293 (Natural Gas) 3140 (Pots/Pans)	39,824	0	23,433	0	16,392	0
Single-Tank Conveyor	2296 (Electric) 2297 (Natural Gas)	42,687	0	28,868	0	13,819	0
Multitank Conveyor	2294 (Electric) 2295 (Natural Gas)	50,656	0	31,567	0	19,090	0
<b>High Temperature (with electric booster heater)</b>							
Under Counter	2287 (Electric) 2288 (Natural Gas)	12,474	0	9,278	0	3,196	0
Stationary Single-Tank Door	2281 (Electric) 2282 (Natural Gas) 2761 (Pots/Pans)	40,351	0	28,325	0	12,027	0
Single-Tank Conveyor	2285 (Electric) 2286 (Natural Gas)	46,069	0	36,758	0	9,311	0
Multitank Conveyor	2283 (Electric) 2284 (Natural Gas)	73,321	0	45,538	0	27,784	0
Pot, Pan, and Utensil	3137	21,351	0	17,991	0	3,360	0



	MMID	Baseline		ENERGY STAR		Savings	
		Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)
<b>High Temperature (with natural gas booster heater)</b>							
Under Counter	2292	9,502	131	6,933	103	2,569	28
Stationary Single-Tank Door	2289	27,218	578	19,264	399	7,954	179
Single-Tank Conveyor	2291	33,415	557	26,577	448	6,838	109
Multitank Conveyor	2290	52,159	931	33,757	518	18,403	413
Pot, Pan, and Utensil	3138	14,224	314	12,086	260	2,138	54

**Savings with Natural Gas Water Heater and Booster Heater**

	MMID	Baseline		ENERGY STAR		Savings	
		Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)	Electric (kWh)	Natural Gas (therm)
<b>Low Temperature</b>							
Under Counter	2298 (Electric) 2299 (Natural Gas)	2,829	363	2,829	250	0	113
Stationary Single-Tank Door	2280 (Electric) 2293 (Natural Gas) 3140 (Pots/Pans)	2,409	1,647	2,409	925	0	721
Single-Tank Conveyor	2296 (Electric) 2297 (Natural Gas)	9,344	1,467	8,760	885	584	582
Multitank Conveyor	2294 (Electric) 2295 (Natural Gas)	10,950	1,747	10,950	907	0	840
<b>High Temperature (with electric booster heater)</b>							
Under Counter	2287 (Electric) 2288 (Natural Gas)	7,272	229	5,174	181	2,098	48
Stationary Single-Tank Door	2281 (Electric) 2282 (Natural Gas) 2761 (Pots/Pans)	17,368	1,012	12,468	698	4,900	314
Single-Tank Conveyor	2285 (Electric) 2286 (Natural Gas)	23,925	975	18,941	784	4,984	190



Multitank Conveyor	2283 (Electric) 2284 (NG)	36,288	1,630	24,921	907	11,367	723
Pot, Pan, and Utensil	3137	8,879	549	7,657	455	1,222	94
<b>High Temperature (with natural gas booster heater)</b>							
Under Counter	2292	4,300	360	2,829	284	1,471	76
Stationary Single-Tank Door	2289	4,234	1,590	3,407	1,097	827	493
Single-Tank Conveyor	2291	11,271	1,531	8,760	1,232	2,511	299
Multitank Conveyor	2290	15,126	2,561	13,140	1,426	1,986	1,135
Pot, Pan, and Utensil	3138	1,752	863	1,752	715	0	148

**Annual Water Savings**

	MMID	Baseline (Gallons/yr)	ENERGY STAR (Gallons/yr)	Savings (Gallons/yr)
<b>Low Temperature</b>				
Under Counter	2298 (Electric) 2299 (Natural Gas)	47,359	32,576	14,783
Stationary Single-Tank Door	2280 (Electric) 2293 (Natural Gas) 3140 (Pots/Pans)	214,620	120,596	94,024
Single-Tank Conveyor	2296 (Electric) 2297 (Natural Gas)	191,260	115,340	75,920
Multitank Conveyor	2294 (Electric) 2295 (Natural Gas)	227,760	118,260	109,500
<b>High Temperature</b>				
Under Counter	Electric Booster Heater: 2287 (Electric) 2288 (Natural Gas) Natural Gas Booster Heater: 2292	29,839	23,543	6,296
Stationary Single-Tank Door	2281 (Electric) 2282 (Natural Gas) 2761 (Pots/Pans)	131,838	90,958	40,880
Single-Tank Conveyor	Electric Booster Heater: 2285 (Electric) 2286 (Natural Gas) Natural Gas Booster Heater: 2291	127,020	102,200	24,820
Multitank Conveyor	Electric Booster Heater: 2283 (Electric) 2284 (Natural Gas)	212,430	118,260	94,170
Pot, Pan, and Utensil	Electric Booster Heater: 3137 Natural Gas Booster Heater: 3138	71,540	59,276	12,264



### Assumptions

For peak demand reduction, the HOU is assumed to be the total HOU and is not differentiated from the percentage of time during idle state versus washing.

### Sources

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2. United States Department of Energy. "ENERGY STAR Commercial Kitchens Calculator." [www.energystar.gov](http://www.energystar.gov).
3. United State Environmental Protection Agency, Food Service Technology Center. <http://www.fishnick.com/>
4. Air Conditioning, Heating, and Refrigeration Institute. RWH research. Most common RE for non-heat pump water heaters: <http://www.ahridirectory.org/ahridirectory/pages/rwh/defaultSearch.aspx>
5. Pennsylvania Public Utilities Commission. *Pennsylvania PUC Technical Reference Manual*. June 2013. Demand reduction was derived using dishwasher load shape.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### **Fryer, ENERGY STAR**

	Measure Details
Measure Master ID	Fryer, ENERGY STAR, Electric, 2337 Fryer, ENERGY STAR, NG, 2338, 4538
Measure Unit	Per fry pot
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Fryer
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	Varies by measure
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	Varies by measure
Annual Water Savings (gallons)	0
Effective Useful Life (years)	12 <sup>1,2</sup>
Measure Incremental Cost (\$/unit)	MMID 2337: \$276 <sup>2</sup> MMID 2338: \$1,860 <sup>2</sup>

#### **Measure Description**

This measure is installing a standard ENERGY STAR electric or natural gas fryer (with a vat that measures ≥14 inches and <18 inches wide, and a shortening capacity of ≥25 pounds and <60 pounds). One fry pot unit is considered as one unit.

#### **Description of Baseline Condition**

Baseline equipment is assumed to be a new electric or natural gas fryer that does not meet ENERGY STAR performance specification.

#### **Description of Efficient Condition**

The efficient condition is an electric or natural gas fryer that is on the ENERGY STAR Fryer qualified products list. ENERGY STAR fryers include advanced burner and heat exchanger designs to achieve savings while cooking, as well as insulation to achieve savings when idle or during periods of low use.

ENERGY STAR lists individual units with one fry pot as fryers on their qualified products list, and essentially treats one fry pot as one fryer. In practice, manufacturers will often take two or three individual fry pots and package them together as one unit.





### Annual Energy-Savings Algorithm

Energy savings result from installing a more efficient unit than the standard efficiency on the market. The amount of savings depends on the type of unit install: ENERGY STAR electric or ENERGY STAR natural gas.

Savings estimates are based on savings equations and assumptions provided to Pacific Gas and Electric by the Food Service Technology Center and shared with Focus on Energy through the Consortium on Energy Efficiency. Fryer performance is determined by applying ASTM F1361-05, the Standard Test Method for the Performance of Open Deep Fat Fryers. The savings estimates are reported per fry pot. Therefore, if a fryer has more than one fry pot, savings should be multiplied accordingly.

The energy consumption equation for electric fryers (kWh) and natural gas fryers (Btu) is of the same form, with only the units of the variables changed. The form of the equation shows that the energy consumption of a fryer is equal to the sum of energy used for cooking, energy used at idle, and energy used to preheat.

$$E_{DAY} = \frac{LB_{FOOD} * E_{FOOD}}{Efficiency} + IdleRate * \left( OpHrs - \frac{LB_{FOOD}}{PC} - \frac{T_{PreHt}}{60} \right) + E_{PreHt}$$

Where:

- $E_{DAY}$  = Daily energy consumption per fry pot, in kWh for electric and in Btu for natural gas (= calculated)
- $LB_{FOOD}$  = Pounds of food cooked per day (= 150 lb/day)<sup>3,4,5</sup>
- $E_{FOOD}$  = ASTM energy to (= 0.167 kWh/lb for electric; 570 Btu/lb for natural gas)<sup>6</sup>
- Efficiency = ASTM heavy load cooking energy efficiency percentage (= varies by measure and sector; see table in Assumptions section)<sup>3</sup>
- IdleRate = Idle energy rate, in kW for electric and in Btu/hr for natural gas; see table in Assumptions section)<sup>4,5</sup>
- OpHrs = Operating hours per day (= 12 hours for the commercial, industrial, and agriculture sectors;<sup>3</sup> = 9 hours for the schools/government sector; see the Assumptions section<sup>8</sup>)
- PC = Production capacity in lb/hr (= varies by measure and sector; see table in Assumptions section)<sup>4,5</sup>
- $T_{PreHt}$  = Preheat time (= 15 minutes)<sup>6</sup>



- 60 = Minute to hour conversion factor
- $E_{PreHt}$  = Preheat energy in kWh for electric and in Btu for natural gas (= varies by measure and sector; see table in Assumptions section)<sup>4,5</sup>

In order to estimate annual savings, the daily energy consumption baseline and qualifying units are calculated using the above equation, and the latter is subtracted from the former. The resulting daily savings value is multiplied by operating days per year to yield annual savings.

$$kWh_{SAVED} = (E_{DAY,B} - E_{DAY,Q}) * OpDay$$

$$Therm_{SAVED} = (E_{DAY,B} - E_{DAY,Q}) * OpDay / 100,000$$

Where:

- $E_{DAY,B}$  = Daily energy use of a baseline unit in kWh or Btu
- $E_{DAY,Q}$  = Daily energy use of a qualifying unit in kWh or Btu
- OpDay = Number of operating days per year (= 365 days for commercial, industrial, and agriculture sectors;<sup>3,4,5</sup> = 282.5 days for schools/government sector; see the Assumptions section<sup>8</sup>)
- 100,000 = Btu to therm conversion factor

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} * CF / (OpHrs * OpDay)$$

Where:

- CF = Coincidence factor (=0.9)<sup>7</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therms_{LIFECYCLE} = Therms_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=12 years)<sup>1</sup>





## Deemed Savings

### Annual Deemed Savings

MMID	Measure	Sector	kW	kWh	Therms
2337	Fryer, ENERGY STAR, Electric	Agriculture, Commercial, Industrial	0.4223	2,055	-
		Schools & Government	0.4610	1,302	-
2338	Fryer, ENERGY STAR, NG	Agriculture, Commercial, Industrial	-	-	629
		Schools & Government	-	-	397

### Lifecycle Deemed Savings

MMID	Measure	Sector	kWh	Therms
2337	Fryer, ENERGY STAR, Electric	Agriculture, Commercial, Industrial	24,660	-
		Schools & Government	15,628	-
2338	Fryer, ENERGY STAR, NG	Agriculture, Commercial, Industrial	-	7,548
		Schools & Government	-	4,765

## Assumptions

Below is a discussion of each parameter and its basis, following by a table with the values for each parameter by fryer type. The preheat energy, idle energy rate, and production capacity are based on the Food Service Technology Calculators.<sup>4,5</sup>

Efficiency values for fryers are based on the ENERGY STAR Commercial Kitchen Equipment Calculator.<sup>3</sup> Electric fryers are deemed to be 75% efficient for the baseline and 80% efficient for the ENERGY STAR rated products. These are conservative values since this workpaper does not classify fryers as large or standard vat fryers, as ENERGY STAR lists. The ENERGY STAR efficiency values for electric fryers by vat size are outlined in the table below.

### Efficiency Values for Electric Fryers<sup>3</sup>

Standard Vat		Large Vat		Assumed Efficiency	
Baseline	ENERGY STAR	Baseline	ENERGY STAR	Baseline	ENERGY STAR
75%	83%	70%	80%	75%	80%

**Operating Hours (OpHrs).** The operating hours per day is determined to be 12 hours for all fryers. The Food Service Technology Center lists annual operating hours at 14 hours.<sup>4,5</sup> The ENERGY STAR Commercial Kitchen Equipment Calculator lists 16 hours for standard vat fryers and 12 hours for large vat fryers.<sup>3</sup> The most conservative value was used in energy savings calculations.

**Operating Days (OpDay).** The calculation assumes that the fryers operate 365 days per year.<sup>3,4,5</sup>





For the schools and government sector, schools have a lower hours per day (6 hours)<sup>8</sup> and days per year (200 days).<sup>8</sup> Since school and government facilities are not broken out into their own sectors, a straight average (of 9 hours per day, 282.5 days per year) was used.

**ASTM Parameters.** ASTM parameters are those that were determined by Food Service Technology Center by applying ASTM F1361-05, the Standard Test Method for the Performance of Deep Fat Fryers.<sup>6</sup>

**Pounds of Food per Day ( $LB_{Food}$ ).** This variable was determined to be 150 pounds of food cooked per day for all fryer types.<sup>3,4,5</sup>

**Preheat Time ( $T_{PreHt}$ ).** A preheat time of 15 minutes is used in the savings equation for each fryer.<sup>6</sup>

The assumed parameter values for electric fryers are presented in the table below.

**Parameter Values for Electric Fryers**

Parameter	Baseline Model	Energy Efficient Model
Preheat Energy (kWh)	2.4 <sup>5</sup>	1.9 <sup>5</sup>
Idle Energy Rate (kW)	1.2 <sup>5</sup>	0.86 <sup>5</sup>
Cooking Energy Efficiency	75% <sup>3</sup>	80% <sup>3</sup>
Production Capacity (lbs/hr)	65 <sup>5</sup>	71 <sup>5</sup>
ASTM Energy to Food (kWh/lb)	0.167 <sup>6</sup>	0.167 <sup>6</sup>
Pounds of Food Cooked per Day (lb/day)	150 <sup>3,4,5</sup>	150 <sup>3,4,5</sup>
Preheat Time (min)	15 <sup>6</sup>	15 <sup>6</sup>
Operating Hours (hr/day)	12 <sup>3</sup>	12 <sup>3</sup>
Operating Days (day/yr)	365 <sup>3,4,5</sup>	365 <sup>3,4,5</sup>

The assumed parameter values for natural gas fryers are presented in the table below.

**Parameter Values for Natural Gas Fryers**

Parameter	Baseline Model	Energy Efficient Model
Preheat Energy (kWh)	18,500 <sup>4</sup>	16,000 <sup>4</sup>
Idle Energy Rate (kW)	17,000 <sup>4</sup>	6,371 <sup>4</sup>
Cooking Energy Efficiency	35% <sup>3</sup>	50% <sup>3</sup>
Production Capacity (lbs/hr)	60 <sup>4</sup>	67 <sup>4</sup>
ASTM Energy to Food (kWh/lb)	570 <sup>6</sup>	570 <sup>6</sup>
Pounds of Food Cooked per Day (lb/day)	150 <sup>3,4,5</sup>	150 <sup>3,4,5</sup>
Preheat Time (min)	15 <sup>6</sup>	15 <sup>6</sup>
Operating Hours (hr/day)	12 <sup>3</sup>	12 <sup>3</sup>
Operating Days (day/yr)	365 <sup>3,4,5</sup>	365 <sup>3,4,5</sup>



### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2014. <http://www.deeresources.com>
2. ENERGY STAR. "Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment." Calculator. October 2016 Version. [www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](http://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
3. ENERGY STAR Commercial Kitchen Equipment Calculator. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
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5. Food Service Technology Center. "Electric Fryer Life-Cycle Cost Calculator." <https://fishnick.com/saveenergy/tools/calculators/efryercalc.php>
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7. 2004-2005 Database for Energy Efficiency Resources (DEER) Update Study Final Report. pp. 3-15 to 3-18, table 3-14. [http://deeresources.com/files/deer2005/downloads/DEER2005UpdateFinalReport\\_ItronVersion.pdf](http://deeresources.com/files/deer2005/downloads/DEER2005UpdateFinalReport_ItronVersion.pdf)
8. Engineering judgement from AgSG program for typical school operating hours per day (6 hours) and days per year (200 days).

### Revision History

Version Number	Date	Description of Change
01	09/08/2017	Initial TRM entry



### Griddle, ENERGY STAR

	Measure Details
Measure Master ID	Griddle, ENERGY STAR, Electric, 2371 Griddle, ENERGY STAR, NG, 2372, 4539
Measure Unit	Per linear foot
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Griddle
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	Varies by measure
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	Varies by measure
Annual Water Savings (gallons)	0
Effective Useful Life (years)	12 <sup>1</sup>
Measure Incremental Cost (\$/unit)	MMID 2371: \$860 <sup>2</sup> MMID 2372: \$1,250 <sup>2</sup>

#### Measure Description

This measure applies to electric- and natural gas-fired high-efficiency griddles installed in a commercial kitchen. Commercial griddles that are ENERGY STAR qualified are about 10% to 11% more energy efficient than standard models, due to the use of highly conductive or reflective plate materials, improved thermostatic controls, and strategic placement of thermocouples.<sup>3</sup>

#### Description of Baseline Condition

Baseline equipment is assumed to be a new electric or natural gas griddle that does not meet ENERGY STAR performance specification.

#### Description of Efficient Condition

The efficient condition is either an electric or natural gas griddle that is on the ENERGY STAR *Griddle Qualified Products List*.

#### Annual Energy-Savings Algorithm

Energy savings result from installing a more efficient unit than the standard efficiency on the market. Savings estimates are based on savings equations and assumptions provided to Pacific Gas and Electric by the Food Service Technology Center (FSTC) and shared with Focus on Energy through the Consortium on Energy Efficiency.





For electric griddles, kilowatt savings are not determined by a savings equation. Rather, they are reported based on metered data. All savings are per linear foot of griddle.

The equation for energy consumption for electric griddles is similar to the equation for natural gas griddles, with only the units of the variables changed. The form of the equation shows that the energy consumption of a griddle is equal to the sum of energy used for cooking, idle, and preheating.

$$E_{DAY} = \frac{LB_{FOOD} * E_{FOOD}}{\text{Efficiency}} + \text{IdleRate} * \left( \text{OpHrs} - \frac{LB_{FOOD}}{PC} - \frac{T_{PREHT}}{60} \right) + E_{PREHT}$$

Where:

- $E_{DAY}$  = Daily energy consumption in kWh/linear ft or Btu/linear ft
- $LB_{FOOD}$  = Pounds of food cooked per day per linear foot (= varies by sector; see table in the Assumptions section)
- $E_{FOOD}$  = ASTM energy to food in kWh/lb or Btu/lb (= varies by sector; see table in the Assumptions section)
- Efficiency = ASTM heavy load cooking energy efficiency percentage (= varies by sector; see table in the Assumptions section)
- IdleRate = Idle energy rate per linear foot in kW/ft or Btu/hr/ft (= varies by sector; see table in the Assumptions section)
- OpHrs = Operating hours per day (= varies by sector; see Operating Schedule by Sector table below)
- PC = Production capacity per linear foot in lb/hr/ft (= varies by sector; see table in the Assumptions section)
- $T_{PREHT}$  = Preheat time (= 15 minutes; see the Assumptions section)
- 60 = Minute to hour conversion
- $E_{PREHT}$  = Preheat energy per linear foot in kWh/ft or Btu/ft (= varies by sector; see table in the Assumptions section)



In order to estimate annual savings, the consumption of the baseline and qualifying units are calculated using the above equation, and the latter is subtracted from the former. The resulting daily savings value is multiplied by operating days per year to yield annual savings.

$$\text{kWh}_{\text{SAVED}} = (E_{\text{DAY,B}} - E_{\text{DAY,Q}}) * \text{OpDay}$$

Where:

$E_{\text{DAY,B}}$  = Daily energy use of baseline unit per linear foot in kWh/ft or Btu/ft

$E_{\text{DAY,Q}}$  = Daily energy use of qualifying unit per linear foot in kWh/ft or Btu/ft

OpDay = Number of operating days per year (see Operating Schedule by Sector table below)

$$\text{Therm}_{\text{SAVED}} = (E_{\text{Day,B}} - E_{\text{Day,Q}}) * \text{OpDay} / 100,000$$

Where:

$E_{\text{Day,B}}$  = Daily energy use of baseline unit per linear foot (kWh/ft or Btu/ft)

$E_{\text{Day,Q}}$  = Daily energy use of qualifying unit per linear foot (kWh/ft or Btu/ft)

OpDay = Number of operating days per year (= varies by sector; see Operating Schedule by Sector table below)

100,000 = Btu to therms conversion

#### Operating Schedule by Sector

Sector	Hours per Day (OpHrs)	Days per Year (OpDay)
Agriculture <sup>4,5</sup>	12	365
Commercial <sup>4,5</sup>	12	365
Industrial <sup>4,5</sup>	12	365
Schools & Government <sup>10</sup> (see the Assumptions section)	9	282.5



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} * CF / (OpDay * OpHrs)$$

Where:

- CF = Coincidence factor (= 0.9)<sup>9</sup>
- OpDay = Number of operating days per year (= varies by sector; see Operating Schedule by Sector table above)
- OpHrs = Operating hours per day (= varies by sector; see Operating Schedule by Sector table above)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=12 years)<sup>1</sup>

### Deemed Savings

#### Annual Deemed Kilowatt and Kilowatt-Hour Savings

MMID	Measure Description	Commercial		Industrial		Agriculture		Schools & Gov	
		kW	kWh	kW	kWh	kW	kWh	kW	kWh
2371	Griddle, ENERGY STAR, Electric	0.2384	1,160	0.2384	1,160	0.2384	1,160	0.2535	716

#### Annual Deemed Therm Savings

MMID	Measure Description	Commercial	Industrial	Agriculture	Schools & Gov
2372	Griddle, ENERGY STAR, Natural Gas	100	100	100	53

#### Lifecycle Deemed Kilowatt-Hour Savings

MMID	Measure Description	Commercial	Industrial	Agriculture	Schools & Gov
2371	Griddle, ENERGY STAR, Electric	13,920	13,920	13,920	8,592

#### Lifecycle Deemed Therm Savings

MMID	Measure Description	Commercial	Industrial	Agriculture	Schools & Gov
2372	Griddle, ENERGY STAR, Natural Gas	1,200	1,200	1,200	636





## Assumptions

Many of the parameter values used in the savings estimate were determined by FSTC according to ASTM F1275, the Standard Test Method for Performance of Griddles.<sup>6</sup> These were originally prepared for Pacific Gas and Electric and were provided to the program through the Consortium on Energy Efficient Kitchens when the measure was deemed in 2007. ENERGY STAR subsequently began qualifying griddles, and savings estimates have been updated to match ENERGY STAR data and criteria. All values are discussed below, and summarized in the Griddle Parameters by Model and Fuel table below.

- **Pounds of Food per Day,  $LB_{FOOD}$ .** The deemed calculation assumes that 33.3 pounds of food are cooked per day per linear foot by natural gas and electric standard efficiency and ENERGY STAR griddles. The FSTC assumes that 100 lb/hr were cooked per day by each griddle. The deemed value is obtained by dividing 100 lb/hr by three feet, which is the rounded average length from ENERGY STAR *Qualified Products List*.<sup>8</sup>
- **Energy to Food,  $E_{FOOD}$ .** Energy to food is deemed to be 0.139 kWh/lb for electric griddles and 475 Btu/lb for natural gas griddles. These values are the original values provided by FSTC.<sup>7</sup>
- **Efficiency.** The deemed ASTM heavy load cooking energy efficiency values used in this calculation are the values provided by FSTC. For baseline units, deemed values are 30% for natural gas griddles and 60% for electric griddles.<sup>7</sup> For ENERGY STAR units, the deemed values are 38% for natural gas griddles and 70% for electric griddles. These values are the minimum efficiency values to be ENERGY STAR qualified.<sup>3</sup>
- **Idle Energy Rate,  $IdleRate$ .** The deemed idle energy rates for baseline models are 7,000 Btu/hr/ft for natural gas griddles and 0.800 kW/ft for electric griddles. These are based on FSTC provided values of 3,500 Btu/hr/ft<sup>2</sup> for natural gas griddles and 0.4 kW/ft<sup>2</sup> for electric griddles.<sup>4,5</sup> The deemed idle energy rate for ENERGY STAR models are 4,136 Btu/hr/ft for natural gas griddles and 0.586 kW/ft for electric griddles. These are based on FSTC provided values of 2,068 Btu/hr/ft<sup>2</sup> for natural gas griddles and 0.293 kW/hr/ft<sup>2</sup> for electric griddles.
- **Production Capacity,  $PC$ .** The deemed production capacity values for baseline models are 8.4 lb/hr/ft for natural gas griddles and 11.6 lb/hr/ft for electric griddles. These are based on FSTC provided values of 4.2 lb/hr/ft<sup>2</sup> for natural gas griddles and 5.8 lb/hr/ft<sup>2</sup> for electric griddles.<sup>4,5</sup> The deemed production capacity for ENERGY STAR models are 16.4 lb/hr/ft for natural gas griddles and 16.4 lb/hr/ft for electric griddles. These are based on FSTC provided values of 8.2 lb/hr/ft<sup>2</sup> for natural gas griddles and 8.2 lb/hr/ft<sup>2</sup> for electric griddles.<sup>4,5</sup>
- **Preheat Time,  $T_{PREHT}$ .** Preheat time is the deemed amount of time it takes a griddle to reach operating temperature after being turned on. This is deemed to be 15 minutes from an FSTC workpaper.<sup>7</sup>
- **Preheat Energy,  $E_{PREHT}$ .** The deemed preheat energy for baseline models are 7,000 Btu/ft for natural gas griddles and 1.33 kWh/ft for electric models. These are based on values from the



FSTC provided values of 3,500 Btu/ft<sup>2</sup> for natural gas griddles and 0.667 kWh/ft<sup>2</sup> for electric griddles.<sup>4,5</sup> The deemed preheat energy for ENERGY STAR models are 5,000 Btu/ft for natural gas units and 0.667 kWh/ft<sup>2</sup> for electric units. These are based on FSTC provided values of 2,500 Btu/ft<sup>2</sup> for natural gas griddles and 0.333 kWh/ft<sup>2</sup> for electric griddles.<sup>4,5</sup>

- **Idle Energy Rate, Production Capacity, and Preheat Energy.** The base values for these variables were provided in terms of square feet. These base values were multiplied by two feet, as this was the rounded average depth from ENERGY STAR *Qualified Products List*.<sup>8</sup>
- **Deemed Effective Useful Life.** This is 12 years, erring on a more conservative value from the FSTC calculator default value.<sup>4,5</sup>

Savings are based on the assumption that kilowatts were metered while the unit or units were firing. The peak period kilowatt savings are defined as the average kilowatts from 1 p.m. to 4 p.m., Monday through Friday, June through August. So, using these metered kilowatt values tacitly assumes that the unit is firing throughout the peak period.

For the schools and government sector, schools have a lower hours per day (six hours)<sup>10</sup> and days per year (200 days).<sup>10</sup> Since school and government facilities are not broken out into individual sectors, a straight average of the lower hours per day and days per year for schools and the values for government facilities<sup>4,5</sup> was used. These values are substituted into the savings equation to yield the savings values reported in the Annual Energy-Savings Algorithm and Lifecycle Energy-Savings Algorithm sections. The values are reported in the table below.

**Griddle Parameters by Model and Fuel**

Fuel Type	Parameter	Baseline Model	ENERGY STAR Model
Electric or Natural Gas	Preheat Time (min)	15	15
	Pounds of Food per Day (lb/day/ft)	33.3	33.3
Electric	Preheat Energy (kWh/ft)	1.33	0.67
	Idle Energy Rate (kW/ft)	0.8	0.586
	Efficiency	60%	70%
	Production Capacity (lb/h/ft)	11.6	16.4
	ASTM Energy to Food (kWh/lb)	0.139	0.139
Natural Gas	Preheat Energy (Btu/ft)	7,000	5,000
	Idle Energy Rate (Btu/h/ft)	7,000	4,136
	Efficiency	30%	38%
	Production Capacity (lb/h/ft)	8.4	16.4
	ASTM Energy to Food (Btu/lb)	475	475





### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. EUL for commercial cooking equipment measure. <http://www.deeresources.com>
2. ENERGY STAR. "Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment." Calculator. October 2016 Version. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
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Table lists coincidence factor for other similar commercial cooking equipment.
10. Engineering judgement from AgSG program for typical school operating hours per day (six hours) and days per year (200 days).

### Revision History

Version Number	Date	Description of Change
01	09/05/2017	Initial TRM entry
02	11/13/2017	Updated to address comments from other implementers



### Hot Food Holding Cabinets

	Measure Details
Measure Master ID	Hot Food Holding Cabinet, V = 13-28 cu. ft., ENERGY STAR, 2677, 4583 Hot Food Holding Cabinet, V < 13 cu. ft., ENERGY STAR, 2678, 4584 Hot Food Holding Cabinet, V ≥ 28 cu. ft., ENERGY STAR, 2679, 4585
Measure Unit	Per cabinet
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Hot Holding Cabinet
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$902 <sup>2</sup>

#### Measure Description

This measure is an ENERGY STAR hot food holding cabinet, which is designed to keep cooked or baked foods warm and fresh until ready for serving customers.

#### Description of Baseline Condition

The baseline equipment is an electric hot food holding cabinet that is not ENERGY STAR certified.

#### Description of Efficient Condition

The efficient condition is an electric hot food holding cabinet that is ENERGY STAR certified. ENERGY STAR certified hot food holding cabinets include better insulation to reduce heat loss, provide better temperature uniformity within the cabinet from top to bottom (less stratification), and may include magnetic door gaskets or auto-door closures.



Annual Energy-Savings Algorithm

kWh<sub>SAVED</sub> = (Watts<sub>BASE</sub> – Watts<sub>EE</sub>) \* OpHrs \* OpDays / 1,000

Where:

- Watts<sub>BASE</sub> = Power consumption of baseline cabinet (= varies by volume; see table below)
Watts<sub>EE</sub> = Power consumption of efficient cabinet (= varies by volume; see table below)
OpHrs = Average hours of operation per day (= varies by sector; see table below)
OpDays = Average days of operation per year (= varies by sector; see table below)
1,000 = Kilowatt conversion factor

Watts<sub>BASE</sub> and Watts<sub>EE</sub> are based on the cabinet’s interior volume, V. Interior volumes are referenced using the ENERGY STAR Certified Commercial Products List, then categorized as 1/2, 3/4, or full size based on ENERGY STAR Version 2.0 Requirements for Commercial Hot Food Holding Cabinets.6 The average volume, V<sub>AVG</sub>, is determined by cabinet description and used in calculating Watts<sub>BASE</sub> and Watts<sub>EE</sub>.

For Watts<sub>BASE</sub>, the average volume is multiplied by the maximum idle energy rate to determine wattage. The maximum idle energy rate, 40 watts per cu. ft., is a manufacturer’s requirement for all hot food holding cabinets sold in California.5

For Watts<sub>EE</sub>, the average volume is multiplied by the ENERGY STAR Maximum Idle Energy Consumption Rate.6 The interior volume is an averaged value from the ENERGY STAR Certified Commercial Hot Food Holding Cabinet List as of September 14, 2017.7

Parameters by Cabinet Description

Table with 5 columns: MMID, Cabinet Description, Interior Volume (cu ft), Average Interior Volume (cu ft), Maximum Idle Energy Consumption Rate (watts). Rows include 2677 (3/4 Size), 2678 (1/2 Size), and 2679 (Full Size).

Power Consumption by Cabinet Description

Table with 4 columns: MMID, Cabinet Description, Watts<sub>BASE</sub>, Watts<sub>EE</sub>. Rows include 2677 (3/4 Size), 2678 (1/2 Size), and 2679 (Full Size).





### Operating Schedule by Sector

Sector	Hours per Day	Days per Year
Agriculture <sup>2</sup>	15	365
Commercial <sup>2</sup>	15	365
Industrial <sup>2</sup>	15	365
Schools & Government <sup>2,3</sup> (see the Assumptions section)	10.5	282.5

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watt_{S_{BASE}} - Watt_{S_{EE}}) * CF / 1,000$$

Where:

$$CF = \text{Coincidence factor } (= 0.9)^4$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life } (= 12 \text{ years})^1$$

### Assumptions

Schools operate for fewer hours per day (six hours)<sup>3</sup> and fewer days per year (200 days)<sup>3</sup> than other sectors. Since school and government facilities are part of a single sector, a straight average of the lower hours per day and days per year for schools (six hours/day and 200 days/year) and the values for government facilities (15 hours/day and 365 days/year)<sup>2</sup> was used to calculate savings for that sector.

### Deemed Savings

#### Annual Deemed Savings

MMID	Measure Description	Commercial		Industrial		Agriculture		Schools & Gov	
		kW	kWh	kW	kWh	kW	kWh	kW	kWh
2677	Hot Food Holding Cabinet, V = 13-28 cu. ft., ENERGY STAR	0.495	3,011	0.495	3,011	0.495	3,011	0.495	1,631
2678	Hot Food Holding Cabinet, V < 13 cu. ft., ENERGY STAR	0.130	788	0.130	788	0.130	788	0.130	427
2679	Hot Food Holding Cabinet, V ≥ 28 cu. ft., ENERGY STAR	1.557	9,472	1.557	9,472	1.557	9,472	1.557	5,132



Lifecycle Deemed Savings (kWh)

MMID	Measure Description	Commercial	Industrial	Agriculture	Schools & Gov
2677	Hot Food Holding Cabinet, V = 13-28 cu. ft., ENERGY STAR	36,132	36,132	36,132	19,572
2678	Hot Food Holding Cabinet, V < 13 cu. ft., ENERGY STAR	9,456	9,456	9,456	5,124
2679	Hot Food Holding Cabinet, V ≥ 28 cu. ft., ENERGY STAR	113,664	113,664	113,664	61,584

Sources

1. Database for Energy Efficiency Resources. Version 2008.2.05. "Effective/Remaining Useful Life Values." October 10, 2008. [http://www.deeresources.com/files/deer0911planning/downloads/EUL\\_Summary\\_10-1-08.xls](http://www.deeresources.com/files/deer0911planning/downloads/EUL_Summary_10-1-08.xls)
2. ENERGY STAR. Commercial Kitchen Equipment Calculator. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)  
Used for both incremental cost and calculation inputs (hours per day and days per year)
3. Engineering judgement from AgSG program for typical school operating hours per day (six hours) and days per year (200 days).
4. Database for Energy Efficiency Resources Update Study Final Report. p. 3-15 to 3-18, Table 3-14. 2004-2005. [http://deeresources.com/files/deer2005/downloads/DEER2005UpdateFinalReport\\_ItronVersion.pdf](http://deeresources.com/files/deer2005/downloads/DEER2005UpdateFinalReport_ItronVersion.pdf)
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7. ENERGY STAR Commercial Hot Food Holding Cabinets. [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment/commercial\\_hot\\_food\\_holding\\_cabinets](https://www.energystar.gov/products/commercial_food_service_equipment/commercial_hot_food_holding_cabinets)

Revision History

Version Number	Date	Description of Change
01	09/20/2017	Initial TRM entry
02	11/13/2017	Updated to address comments from other implementers



## **ENERGY STAR Commercial Combination Ovens (Natural Gas or Electric)**

	Measure Details
Measure Master ID	Oven, Combination, ENERGY STAR, Electric, 3118 , 4594 Oven, Combination, ENERGY STAR, Natural Gas, 3119, 4595
Measure Unit	Per oven
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Oven
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	15,096
Peak Demand Reduction (kW)	3.446
Annual Therm Savings (Therms)	1,103
Lifecycle Energy Savings (kWh)	181,146
Lifecycle Therm Savings (Therms)	13,237
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.00 <sup>6</sup>

### **Measure Description**

A combination oven is a self-contained device that functions as a hot air convection (oven mode), saturated and superheated steam heating (steam mode), and combination convection/steam mode for moist heating. The convection/steam mode performs steaming, baking, roasting, rethermalizing, and proofing of various food products. The combination oven can also be referred to as a combination oven/steamer, combi, or combo.

### **Description of Baseline Condition**

Baseline equipment is assumed to be a new combination oven that does not meet ENERGY STAR v2.0 performance specification. Data analysis were provided by the CEE and a dataset was provided by the EPA FSTC and manufacturers from December 2011 through July 2012.

### **Description of Efficient Condition**

The efficient condition is any commercial combination oven that is on the ENERGY STAR Commercial Combination Ovens qualified products list,<sup>2</sup> per the ENERGY STAR v2.0 performance specifications for natural gas and electric combination ovens.<sup>2</sup>



### Annual Energy-Savings Algorithms

#### Electric Combination Oven:

$$kWh_{SAVED} = (Wh/day_{BASELINE} - Wh/day_{EE}) * DPY / 1,000$$

$$Wh/day_{BASELINE} = Wh/day_{CONVECTION, BASELINE} + Wh/day_{STEAM, BASELINE} + Wh/day_{PREHEAT, BASELINE}$$

$$Wh/day_{CONVECTION, BASELINE} = (1 - \%_{STEAM}) * \{(m * E_{CONVECTION}) / \eta_{CONVECTION, BASELINE} + [E_{IDLE-CONVECTION, BASELINE} * (t_{DAY} - m/PC_{CONVECTION, BASELINE} - nP * t_{PREHEAT}/60)]\}$$

$$Wh/day_{STEAM, BASELINE} = \%_{STEAM} * \{(m * E_{STEAM}) / \eta_{STEAM, BASELINE} + [E_{IDLE-STEAM, BASELINE} * (t_{DAY} - m/PC_{STEAM, BASELINE} - nP * t_{PREHEAT}/60)]\}$$

$$Wh/day_{PREHEAT, BASELINE} = E_{PREHEAT, BASELINE} * nP$$

$$Wh/day_{EE} = Wh/day_{CONVECTION, EE} + Wh/day_{STEAM, EE} + Wh/day_{PREHEAT, EE}$$

$$Wh/day_{CONVECTION, EE} = (1 - \%_{STEAM}) * \{(m * E_{CONVECTION}) / \eta_{CONVECTION, EE} + [E_{IDLE-CONVECTION, EE} * (t_{DAY} - m/PC_{CONVECTION, EE} - nP * t_{PREHEAT}/60)]\}$$

$$Wh/day_{STEAM, EE} = \%_{STEAM} * \{(m * E_{STEAM}) / \eta_{STEAM, EE} + [E_{IDLE-STEAM, EE} * (t_{DAY} - m/PC_{STEAM, EE} - nP * t_{PREHEAT}/60)]\}$$

$$Wh/day_{PREHEAT, EE} = E_{PREHEAT, EE} * nP$$

#### Natural Gas Combination Oven:

$$Therm_{SAVED} = (Btu/day_{BASELINE} - Btu/day_{EE}) * DPY / 100,000$$

$$Btu/day_{BASELINE} = Btu/day_{CONVECTION, BASELINE} + Btu/day_{STEAM, BASELINE} + Btu/day_{PREHEAT, BASELINE}$$

$$Btu/day_{CONVECTION, BASELINE} = (1 - \%_{STEAM}) * \{(m * E_{CONVECTION}) / \eta_{CONVECTION, BASELINE} + [E_{IDLE-CONVECTION, BASELINE} * (t_{DAY} - m/PC_{CONVECTION, BASELINE} - nP * t_{PREHEAT}/60)]\}$$

$$Btu/day_{STEAM, BASELINE} = \%_{STEAM} * \{(m * E_{STEAM}) / \eta_{STEAM, BASELINE} + [E_{IDLE-STEAM, BASELINE} * (t_{DAY} - m/PC_{STEAM, BASELINE} - nP * t_{PREHEAT}/60)]\}$$

$$Btu/day_{PREHEAT, BASELINE} = E_{PREHEAT, BASELINE} * nP$$

$$Btu/day_{EE} = Wh/day_{CONVECTION, EE} + Wh/day_{STEAM, EE} + Wh/day_{PREHEAT, EE}$$

$$Wh/day_{CONVECTION, EE} = (1 - \%_{STEAM}) * \{(m * E_{CONVECTION}) / \eta_{CONVECTION, EE} + [E_{IDLE-CONVECTION, EE} * (t_{DAY} - m/PC_{CONVECTION, EE} - nP * t_{PREHEAT}/60)]\}$$





$$\text{Wh/day}_{\text{STEAM, EE}} = \%_{\text{STEAM}} * \{(m * E_{\text{STEAM}}) / \eta_{\text{STEAM, EE}} + [E_{\text{IDLE-STEAM, EE}} * (t_{\text{DAY}} - m/\text{PC}_{\text{STEAM, EE}} - nP * t_{\text{PREHEAT}}/60)]\}$$

$$\text{Wh/day}_{\text{PREHEAT, EE}} = E_{\text{PREHEAT, EE}} * nP$$

Where:

- DPY = Days of operation per year (= 365)<sup>3</sup>
- 1,000 = Kilowatt conversion factor
- %<sub>STEAM</sub> = Percentage of time in steam mode (= 50%)<sup>3</sup>
- m = Estimated mass of food cooked per day, in pounds (= 250)<sup>3</sup>
- E<sub>CONVECTION</sub> = Energy absorbed by food product: cooking by convection  
(= 73.2 Wh/lb; = 250 Btu/lb)<sup>4</sup>
- E<sub>IDLE-CONVECTION, BASELINE</sub> = Baseline idle energy rate (= varies by unit type; see table below)<sup>3</sup>
- t<sub>DAY</sub> = Estimated operating time per day, in hours (= 12)<sup>3</sup>
- PC<sub>CONVECTION, BASELINE</sub> = Production capacity of baseline equipment in pounds per hour  
(= varies by unit type; see table below)<sup>3</sup>
- nP = Estimated number of preheats per day (= 1)<sup>3</sup>
- t<sub>PREHEAT</sub> = Estimated preheat time in minutes per preheat (= 15)<sup>3</sup>
- 60 = Minutes in an hour
- E<sub>STEAM</sub> = Energy absorbed by food product: cooking by steam (= 30.8 Wh/lb;  
= 105 Btu/lb)<sup>4</sup>
- 100,000 = Conversion factor from Btu to therms
- η<sub>STEAM, BASELINE</sub> = Cooking energy efficiency of baseline unit (= varies by unit type; see  
table below)<sup>4</sup>
- η<sub>CONVECTION, BASELINE</sub> = Energy efficiency of baseline unit (= varies by unit type; see table  
below)<sup>4</sup>
- E<sub>IDLE-STEAM, BASELINE</sub> = Baseline energy absorbed by food product: cooking by steam  
(= varies by unit type; see table below)<sup>3</sup>
- PC<sub>STEAM, BASELINE</sub> = Production capacity of baseline cooking by steam
- E<sub>PREHEAT, BASELINE</sub> = Measured energy used per preheat for baseline unit (= varies by  
unit type; see table below)<sup>3</sup>
- η<sub>CONVECTION, EE</sub> = Cooking energy efficiency of efficient unit
- E<sub>IDLE-CONVECTION, EE</sub> = ENERGY STAR idle rate of efficient equipment (= varies by unit type;  
see table below)<sup>4</sup>





- $PC_{CONVECTION, EE}$  = Production capacity of efficient equipment in pounds per hour  
(= varies by unit type; see table below)<sup>3</sup>
- $\eta_{STEAM, EE}$  = Cooking energy efficiency of efficient unit, cooking by steam  
(= varies by unit type; see table below)<sup>4</sup>
- $E_{IDLE-STEAM, EE}$  = ENERGY STAR idle rate of efficient equipment, cooking by steam  
(= varies by unit type; see table below)<sup>4</sup>
- $PC_{STEAM, EE}$  = Production capacity of energy efficient equipment, cooking by steam
- $E_{PREHEAT, EE}$  = Measured energy used per preheat from efficient equipment  
(= varies by unit type; see table below)<sup>3</sup>

**Production Capacity by Unit Type**

	Baseline	EE
$PC_{CONVECTION}$	100	125
$PC_{STEAM}$	150	200

**Cooking Energy Efficiency by Unit Type**

	Electric		Natural Gas	
	Baseline	EE	Baseline	EE
$\eta_{CONVECTION}$	65%	70%	35%	44%
$\eta_{STEAM}$	40%	50%	20%	38%

**Measured Energy Used per Preheat by Unit Type**

	Baseline	EE
$E_{PREHEAT, ELECTRIC}$ (Watts)	3,750	2,000
$E_{PREHEAT, STEAM}$ (Btu)	22,000	16,000

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = kWh_{SAVED} * (CF / HOU)$$

Where:

- CF = Coincidence factor (= 1)<sup>5</sup>
- HOU = Annual hours of use (= 4,380)<sup>3</sup>



### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 12 years)}^1$$

### Assumptions

The default values given in calculators from the ENERGY STAR FSTC were used for savings calculation variables.

### Sources

1. Similar MMIDs 2485-2488. EUL derived from Food Service Technology Center. Gas Convection Oven Life-Cycle Cost Calculator.
2. United States Department of Energy. ENERGY STAR Product Finder: Commercial Combination Ovens.
3. United States Department of Energy. Version 2.0 ENERGY STAR Performance Specification for Gas and Electric Combination Ovens.
4. Food Service Technology Center. “Life-Cycle & Energy Cost Calculator: Combination Ovens.” <http://www.fishnick.com/saveenergy/tools/calculators/>
5. The Summer Peak Coincidence Factor is assumed to equal 1.0, since the annual kWh savings is divided by the total annual hours (8760), effectively resulting in the average kW reduction during the peak period.
6. ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost=\$0.00. [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### ***Oven, Convection, ENERGY STAR, Electric***

	Measure Details
Measure Master ID	Oven, Convection, ENERGY STAR, Electric, 2485, 4545
Measure Unit	Per oven
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Oven
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	2,083
Peak Demand Reduction (kW)	0.48
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	24,998
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.00 <sup>5</sup>

#### **Measure Description**

A convection oven is a self-contained device that functions as a hot air convection (oven mode), saturated and superheated steam heating (steam mode), and combination convection/steam mode for moist heating. The convection/steam mode performs steaming, baking, roasting, rethermalizing, and proofing of various food products. Savings adjustment for existing active measure based on ENERGY STAR Version 2.1 specification taking effect January 1, 2014.<sup>3</sup>

#### **Description of Baseline Condition**

The baseline condition is an electric full-size convection ovens that has an average cooking energy efficiency of 65% and an average idle rate of 2 kW.<sup>4</sup>

#### **Description of Efficient Condition**

The efficient condition is the minimum cooking energy efficiency of an ENERGY STAR electric full-size convection ovens of 71%, with a maximum idle rate of 1.6 kW.<sup>4</sup>





### Annual Energy-Savings Algorithm

Per the energy formula on page 4-48 of the Deemed Savings Manual 1.0:<sup>2</sup>

$$kWh_{SAVED} = (E_{DAY, BASELINE} - E_{DAY, ENERGY STAR}) * OpDay$$

$$E_{DAY} = [(LB_{FOOD} * E_{FOOD})/Efficiency] + IdleRate * [OpHrs - (LB_{FOOD}/PC) - (T_{PREHT}/60)] + E_{PREHT}$$

Where:

- OpDay = Operating days per year (= varies by model and fuel type; see table below)
- E<sub>DAY</sub> = Daily energy consumption (kWh or Btu)
- LB<sub>FOOD</sub> = Pounds of food cooked per day (= varies by model and fuel type; see table below)
- E<sub>FOOD</sub> = ASTM Energy to Food (kWh/lb or Btu/lb; = varies by model and fuel type, see table below)
- Efficiency = ASTM Heavy Load Cooking Energy Efficiency percentage (= varies by model and fuel type; see table below)
- IdleRate = Idle energy rate (kW or Btu/hr; = varies by model and fuel type, see table below)
- OpHrs = Operating hours per day (= varies by model and fuel type; see table below)
- PC = Production capacity in pounds per hour (= varies by model and fuel type; see table below)
- T<sub>PREHT</sub> = Preheat time in minutes (= varies by model and fuel type; see table below)
- 60 = Conversion from minutes to hours
- E<sub>PREHT</sub> = Preheat energy (kWh or Btu; = varies by model and fuel type, see table below)

#### Parameter Values by Model and Oven Fuel

Oven Fuel	Parameter	Baseline Model	ENERGY STAR Model	Source
Electric or Natural Gas	Preheat Time (min)	15	15	Deemed
	Operating Hours/Day	12	12	4
	Operating Days/Year	365	365	4
	Pounds of Food Cooked per Day	100	100	4



Oven Fuel	Parameter	Baseline Model	ENERGY STAR Model	Source
Electric	Production Capacity (lb/h)	90	90	4
	Preheat Energy (kWh)	1.5	1	4
	Idle Energy Rate (kW)	2	1.6	4
	Cooking Energy Efficiency (%)	65%	71%	4
	ASTM Energy to Food (kWh/lb)	0.0732	0.0732	4
Natural Gas	Production Capacity (lb/h)	83	86	4
	Preheat Energy (Btu)	19,000	11,000	4
	Idle Energy Rate (Btu/h)	15,100	12,000	4
	Cooking Energy Efficiency (%)	44%	46%	4
	ASTM Energy to Food (Btu/lb)	250	250	4

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (E_{DAY, BASELINE} - E_{DAY, ENERGY STAR}) / OpHrs$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 12 years)}^4$$

### Sources

1. Food Service Technology Center. Convection Oven Life-Cycle Cost Calculator.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. ENERGY STAR Commercial Ovens Program Requirements, Version 2.1.
4. ENERGY STAR Commercial Kitchen Equipment Calculator.
5. ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Ovens Incremental Cost = \$0.00. [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry



### **Oven, Convection, ENERGY STAR, Natural Gas**

	Measure Details
Measure Master ID	Oven, Convection, ENERGY STAR, Natural Gas, 2486, 4546
Measure Unit	Per full size oven
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Oven
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	156
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	1,872
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.00 <sup>5</sup>

#### **Measure Description**

A convection oven is a self-contained device that functions as a hot air convection (oven mode), saturated and superheated steam heating (steam mode), and combination convection/steam mode for moist heating. The convection/steam mode performs steaming, baking, roasting, rethermalizing, and proofing of various food products.

#### **Description of Baseline Condition**

The average cooking energy efficiency of a natural gas full-size convection oven is 44%, with an average idle rate of 15,100 Btu per hour.<sup>4</sup>

#### **Description of Efficient Condition**

The minimum cooking energy efficiency of ENERGY STAR full-size convection ovens is 46%, with a maximum idle rate of 12,000 Btu per hour.<sup>4</sup>

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = (E_{DAY, BASELINE} - E_{DAY, ENERGY STAR}) * OpDay * (1/100,000)$$

$$E_{DAY} = [(LB_{FOOD} * E_{FOOD})/Efficiency] + IdleRate * [OpHrs - (LB_{FOOD}/PC) - (T_{PREHT}/60)] + E_{PREHT}$$





Where:

- E<sub>DAY</sub> = Daily energy consumption (kWh or Btu)
- OpDays = Operating days per year (= varies by model and fuel type; see table below)
- 1/100,000 = Btu to therms conversion
- LB<sub>FOOD</sub> = Pounds of food cooked per day (= varies by model and fuel type; see table below)
- E<sub>FOOD</sub> = ASTM Energy to Food (kWh/lb or Btu/lb; = varies by model and fuel type, see table below)
- Efficiency = ASTM Heavy Load Cooking Energy Efficiency percentage (= varies by model and fuel type; see table below)
- IdleRate = Idle energy rate (kW or Btu/hr; = varies by model and fuel type, see table below)
- OpHrs = Operating hours per day (= varies by model and fuel type; see table below)
- PC = Production capacity (lb/hr; = varies by model and fuel type, see table below)
- T<sub>PREHT</sub> = Preheat time in minutes (= varies by model and fuel type; see table below)
- 60 = Conversion from minutes to hours
- E<sub>PREHT</sub> = Preheat energy (kWh or Btu; = varies by model and fuel type, see table below)

**Parameter Values by Model and Oven Fuel**

Oven Fuel	Parameter	Baseline Model	ENERGY STAR Model	Source
Electric or Natural Gas	Preheat Time (min)	15	15	Deemed
	Operating Hours/Day	12	12	3
	Operating Days/Year	365	365	3
	Pounds of Food Cooked per Day	100	100	3
Electric	Production Capacity (lb/h)	90	90	3
	Preheat Energy (kWh)	1.5	1	4
	Idle Energy Rate (kW)	2	1.6	3
	Cooking Energy Efficiency (%)	65%	71%	3
	ASTM Energy to Food (kWh/lb)	0.0732	0.0732	3
Natural Gas	Production Capacity (lb/h)	83	86	3
	Preheat Energy (Btu)	19,000	11,000	4
	Idle Energy Rate (Btu/h)	15,100	12,000	3
	Cooking Energy Efficiency (%)	44%	46%	3
	ASTM Energy to Food (Btu/lb)	250	250	3



### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 12 years)}^1$$

### Sources

1. Food Service Technology Center. Gas Convection Oven Life-Cycle Cost Calculator.
2. ENERGY STAR Commercial Ovens Program Requirements, Version 2.1.
3. ENERGY STAR Commercial Kitchen Equipment Calculator.
4. Food Service Technology Center. Electric Convection Oven Life-Cycle Cost Calculator.
5. ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Ovens Incremental Cost = \$0.00.

[https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry





### **Oven, Rack Type, ENERGY STAR, Natural Gas**

	Measure Details
Measure Master ID	Oven, Rack Type, ENERGY STAR, Natural Gas: Single Compartment, 2488, 4548 Double Compartment, 2487, 4547
Measure Unit	Per oven
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Oven
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1,2</sup>
Incremental Cost (\$/unit)	\$0.00 <sup>3</sup>

#### **Measure Description**

Rack ovens have a high capacity, are able to produce steam internally, and are fitted with a motor-driven mechanism for rotating multiple pans inserted into one or more removable or fixed pan racks within the oven cavity. A single rack oven is able to accommodate one removable single rack of standard sheet pans measuring 18 x 26 x 1-inch, while a double rack oven is able to accommodate two removable single racks of standard sheet pans measuring 18 x 26 x 1-inch, or one removable double-width rack.

#### **Description of Baseline Condition**

The baseline condition is an average natural gas single rack oven with cooking energy efficiency of 43.5% and an average idle rate of 24,451 Btu per hour.<sup>4</sup>

The baseline condition could also be an average natural gas double rack oven with cooking energy efficiency of 50.5% and an average idle rate of 37,971 Btu per hour.<sup>4</sup>

#### **Description of Efficient Condition**

The minimum cooking energy efficiency for a single rack oven to qualify for ENERGY STAR is 48%, with a maximum idle rate of 25,000 Btu per hour.<sup>5</sup> The average cooking energy efficiency of available ENERGY STAR-qualified natural gas single rack ovens is 48.9% with an average idle rate of 21,009 Btu per hour.<sup>4</sup>





The minimum cooking energy efficiency for a double rack oven to qualify for ENERGY STAR is 52%, with a maximum idle rate of 30,000 Btu per hour.<sup>5</sup> The average cooking energy efficiency of available ENERGY STAR-qualified natural gas double rack ovens is 53.9% with an average idle rate of 24,128 Btu per hour.<sup>4</sup>

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = (E_{\text{DAY, BASELINE}} - E_{\text{DAY, ENERGY STAR}}) * \text{OpDay} * (1/100,000)$$

$$E_{\text{DAY}} = [(LB_{\text{FOOD}} * E_{\text{FOOD}})/\text{Efficiency}] + \text{GasIdleRate} * [\text{OpHrs} - (LB_{\text{FOOD}}/PC) - (T_{\text{PREHT}}/60)] + E_{\text{PREHT}}$$

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{\text{ANNUAL, BASELINE}} - \text{kWh}_{\text{ANNUAL, ENERGY STAR}}$$

$$\text{kWh}_{\text{ANNUAL}} = \text{ElecIdleRate} * \text{OpDay} * [\text{OpHrs} - (LB_{\text{FOOD}}/PC)]$$

Where:

- $E_{\text{DAY}}$  = Daily energy consumption (Btu)
- $\text{OpDays}$  = Operating days per year (= varies by model; see table below)
- $1/100,000$  = Btu to therms conversion
- $LB_{\text{FOOD}}$  = Pounds of food cooked per day (= varies by model; see table below)
- $E_{\text{FOOD}}$  = ASTM Energy to Food (Btu/lb; = varies by model, see table below)
- $\text{Efficiency}$  = ASTM Heavy Load Cooking Energy Efficiency (%; = varies by model, see table below)
- $\text{GasIdleRate}$  = Gas Idle energy rate (Btu/hr; = varies by model, see table below)
- $\text{OpHrs}$  = Operating hours per day (= varies by model; see table below)
- $T_{\text{PREHT}}$  = Preheat time in minutes (= varies by model; see table below)
- $60$  = Conversion from minutes to hours
- $E_{\text{PREHT}}$  = Preheat energy (Btu; = varies by model, see table below)
- $\text{ElecIdleRate}$  = Electric Idle energy rate (kW; = varies by model, see table below)
- $PC$  = Production capacity (lb/hr; = varies by model, see table below)





**Parameter Values by Model**

Parameter	Single Rack		Double Rack		Source
	Baseline	ENERGY STAR	Baseline	ENERGY STAR	
Preheat Energy (Btu; E <sub>PREHT</sub> )	50,000	44,000	100,000	85,000	4
Gas Idle Energy Rate (Btu/hr; GasIdleRate)	24,451	21,009	37,971	24,128	4
Electric Idle Energy Rate (kW; ElecIdleRate)	0.80	0.51	1.55	1.14	4
Heavy-Load Energy Efficiency (%; Efficiency)	43.5%	48.9%	50.5%	53.9%	4
ASTM Energy to Food (Btu/lb; E <sub>FOOD</sub> )	250	250	250	250	6
Production Capacity (lbs/hr; PC)	141	137	268	281	4
Operating Hours per Day (OpHrs)	12	12	12	12	4
Operating Days per Year (OpDays)	365	365	365	365	4
Preheat time in minutes (T <sub>PREHT</sub> )	15	15	15	15	7
Lbs of Food Cooked per Day (LB <sub>FOOD</sub> )	600	600	1,200	1,200	4

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = ElecIdleRate_{BASELINE} - ElecIdleRate_{ENERGY STAR}$$

Where:

$ElecIdleRate_{BASELINE}$  = Electric Idle energy rate (kW; = varies by model, see table above)

$ElecIdleRate_{ENERGY STAR}$  = Electric Idle energy rate (kW; = varies by model, see table above)

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 12 years)<sup>1,2</sup>

**Deemed Savings**

**Natural Gas and Electricity Deemed Savings per ENERGY STAR, Natural Gas, Rack Type Oven**

Measure	MMID	Annual kWh	Annual Therms	Peak kW	Lifecycle kWh	Lifecycle Therms
Single Compartment	2488	828	255	0.29	9,936	3,060
Double Compartment	2487	1,002	529	0.41	12,024	6,348





### Sources

1. Food Service Technology Center. *Gas Rack Oven Life-Cycle Cost Calculator*. [www.fishnick.com/saveenergy/tools/calculators/grackovencalc.php](http://www.fishnick.com/saveenergy/tools/calculators/grackovencalc.php)
2. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>
3. ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost = \$0.00. [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment](https://www.energystar.gov/products/commercial_food_service_equipment)
4. Commercial Ovens Draft 2 Version 2.2 Plots, ENERGY STAR website for development of Commercial Ovens Specification Version 2.2. [http://www.energystar.gov/products/spec/commercial\\_ovens\\_specification\\_version\\_2\\_2\\_pd](http://www.energystar.gov/products/spec/commercial_ovens_specification_version_2_2_pd). (Implementer had personal communication with Consortium for Energy Efficiency staff to obtain the data tables used to generate these public plots of rack oven performance).
5. ENERGY STAR Commercial Ovens Program Requirements, Version 2.2. [www.energystar.gov/sites/default/files/Commercial%20Ovens%20Final%20Version%202.2%20Specification.pdf](http://www.energystar.gov/sites/default/files/Commercial%20Ovens%20Final%20Version%202.2%20Specification.pdf)
6. ENERGY STAR Commercial Kitchen Equipment Calculator (used convection ovens value since a separate value for rack ovens is not yet available). [www.energystar.gov/buildings/sites/default/uploads/files/commercial\\_kitchen\\_equipment\\_calculator.xlsx](http://www.energystar.gov/buildings/sites/default/uploads/files/commercial_kitchen_equipment_calculator.xlsx)
7. *Wisconsin Focus on Energy Technical Reference Manual*. October 22, 2015. (Preheat time listed as 15 minutes and "deemed" for convection ovens (MMID 2485, 2486) and combination ovens (MMID 3118, 3119).

### Revision History

Version Number	Date	Description of Change
01	11/11/2015	Updated from Wisconsin Focus on Energy QPL to ENERGY STAR
02	01/22/2016	Updated per comments



**Commercial Freezers, ENERGY STAR**

	Measure Details
Measure Master ID	<p>Freezer, Chest, Glass Door:            &lt; 15 cu ft, ENERGY STAR, 2321, 4522            15-29 cu ft, ENERGY STAR, 2322, 4523            30-49 cu ft, ENERGY STAR, 2323, 4524            50+ cu ft, ENERGY STAR, 2324, 4525</p> <p>Freezer, Chest, Solid Door:            &lt; 15 cu ft, ENERGY STAR, 2325, 4526            15-29 cu ft, ENERGY STAR, 2326, 4527            30-49 cu ft, ENERGY STAR, 2327, 4528            50+ cu ft, ENERGY STAR, 2328, 4529</p> <p>Freezer, Vertical, Glass Door:            &lt; 15 cu ft, ENERGY STAR, 2329, 4530            15-29 cu ft, ENERGY STAR, 2330, 4531            30-49 cu ft, ENERGY STAR, 2331, 4532            50+ cu ft, ENERGY STAR, 2332, 4533</p> <p>Freezer, Vertical, Solid Door:            &lt; 15 cu ft, ENERGY STAR, 2333, 4534            15-29 cu ft, ENERGY STAR, 2334, 4535            30-49 cu ft, ENERGY STAR, 2335, 4536            50+ cu ft, ENERGY STAR, 2336, 4537</p>
Measure Unit	Per freezer
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Refrigerator / Freezer - Commercial
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by size and door type
Peak Demand Reduction (kW)	Varies by size and door type
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by size and door type
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$0 for solid door (MMIDs 2325–2328 and 2333–2336) <sup>1</sup> \$1,240 for glass door (MMIDs 2321–2324 and 2329–2332) <sup>1</sup>



### Measure Description

This measure is installing refrigeration equipment that meets ENERGY STAR Version 4.0 performance specification, effective March 27, 2017.<sup>2</sup> ENERGY STAR commercial solid door and glass door freezers are more energy efficient than standard units, and use higher efficiency ECM evaporator and condenser fan motors, a hot natural gas anti-sweat heater, or high-efficiency compressors.

### Description of Baseline Condition

The baseline condition is a unit meeting U.S. Department of Energy commercial refrigeration equipment maximum energy usage standards for equipment sold in the United States, effective March 27, 2017.<sup>3</sup>

### Description of Efficient Condition

The efficient condition is certified ENERGY STAR Version 4.0, effective March 27, 2017, for vertical and horizontal closed-door freezers.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{kWh}_{\text{BASELINE}} - \text{kWh}_{\text{ENERGY STAR}}) * \text{Days}$$

Where:

$\text{kWh}_{\text{BASELINE}}$  = Daily baseline unit consumption (= varies by unit; see table below)

$\text{kWh}_{\text{ENERGY STAR}}$  = Daily qualifying unit consumption (= varies by unit; see table below)

Days = Annual days of operation, deemed (= 365)

### Parameter Values by Unit Type

Unit Type	Door Type	Size (cu. ft.)	Daily Baseline Consumption, DOE 2017	Daily Qualifying Consumption, ENERGY STAR Specification 4.0
Vertical Closed Freezers	Solid	$0 < V < 15$	$0.22V + 1.38$	$0.21V + 0.9$
		$15 \leq V < 30$	$0.22V + 1.38$	$0.12V + 2.428$
		$30 \leq V < 50$	$0.22V + 1.38$	$0.285V - 2.703$
		$50 \leq V$	$0.22V + 1.38$	$0.142V + 4.445$
	Transparent	$0 < V < 15$	$0.29V + 2.95$	$0.232V + 2.36$
		$15 \leq V < 30$	$0.29V + 2.95$	$0.232V + 2.36$
		$30 \leq V < 50$	$0.29V + 2.95$	$0.232V + 2.36$
		$50 \leq V$	$0.29V + 2.95$	$0.232V + 2.36$
Horizontal Closed Freezers	Solid	All volumes	$0.06V + 1.12$	$0.057V + 0.55$
	Transparent		$0.75V + 4.10$	

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / HOURS$$

Where:

$$HOURS = \text{Hours of use, deemed (= 8,760)}$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 12 years)}^1$$

### Deemed Savings

Deemed Savings Values by Measure

Measure Master Name	MMID	Average Volume Based on Measure	Daily Baseline Consumption, DOE 2017	Daily Qualifying Consumption, ENERGY STAR Specification 4.0	Deemed Savings		
					Annual kWh	LC kWh	kW
<b>Freezer, Chest, Glass Door</b>							
< 15 cu ft, ENERGY STAR	2321	7.5	0.08V + 1.23	0.057V + 0.55	311	3,732	0.036
15-29 cu ft, ENERGY STAR	2322	22	0.08V + 1.23	0.057V + 0.55	433	5,196	0.049
30-49 cu ft, ENERGY STAR	2323	39.5	0.08V + 1.23	0.057V + 0.55	580	6,960	0.066
50+ cu ft, ENERGY STAR	2324	65	0.08V + 1.23	0.057V + 0.55	794	9,528	0.091
<b>Freezer, Chest, Solid Door</b>							
< 15 cu ft, ENERGY STAR	2325	7.5	0.06V + 1.12	0.057V + 0.55	216	2,592	0.025
15-29 cu ft, ENERGY STAR	2326	22	0.06V + 1.12	0.057V + 0.55	232	2,784	0.026
30-49 cu ft, ENERGY STAR	2327	39.5	0.06V + 1.12	0.057V + 0.55	251	3,012	0.029
50+ cu ft, ENERGY STAR	2328	65	0.06V + 1.12	0.057V + 0.55	279	3,348	0.032
<b>Freezer, Vertical, Glass Door</b>							
< 15 cu ft, ENERGY STAR	2329	7.5	0.29V + 2.95	0.232V + 2.36	374	4,488	0.043
15-29 cu ft, ENERGY STAR	2330	22	0.29V + 2.95	0.232V + 2.36	681	8,172	0.078
30-49 cu ft, ENERGY STAR	2331	39.5	0.29V + 2.95	0.232V + 2.36	1,052	12,624	0.12
50+ cu ft, ENERGY STAR	2332	65	0.29V + 2.95	0.232V + 2.36	1,591	19,092	0.182



Measure Master Name	MMID	Average Volume Based on Measure	Daily Baseline Consumption, DOE 2017	Daily Qualifying Consumption, ENERGY STAR Specification 4.0	Deemed Savings		
					Annual kWh	LC kWh	kW
<b>Freezer, Vertical, Solid Door</b>							
< 15 cu ft, ENERGY STAR	2333	7.5	0.22V + 1.38	0.21V + 0.9	203	2,436	0.023
15-29 cu ft, ENERGY STAR	2334	22	0.22V + 1.38	0.12V + 2.428	420	5,040	0.048
30-49 cu ft, ENERGY STAR	2335	39.5	0.22V + 1.38	0.285V - 2.703	553	6,636	0.063
50+ cu ft, ENERGY STAR	2336	65	0.22V + 1.38	0.142V + 4.445	732	8,784	0.084

### Assumptions

It is assumed that the smallest internal volume of freezers is one cubic foot and the greatest internal volume of freezers (per certified products in ENERGY STAR) is 80 cubic feet. These numbers are used to provide the average internal volume of the measures, specifically those under 15 cu ft and 50 or more cu ft.

### Sources

1. ENERGY STAR. *Program Calculator for Commercial Refrigerators and Freezers*. October 2016. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
2. ENERGY STAR. *Program Requirements for Commercial Refrigerators and Freezers*. Version 4.0. [https://www.energystar.gov/sites/default/files/asset/document/Commercial%20Refrigerators%20and%20Freezers%20V4%20Spec%20Final%20Version\\_0.pdf](https://www.energystar.gov/sites/default/files/asset/document/Commercial%20Refrigerators%20and%20Freezers%20V4%20Spec%20Final%20Version_0.pdf)
3. U.S. Department of Energy. *Commercial Refrigeration Equipment Standards*. Effective March 27, 2017. [https://www.ecfr.gov/cgi-bin/text-idx?SID=ea9937006535237ca30dfd3e03ebaff2&mc=true&node=se10.3.431\\_166&rgn=div8](https://www.ecfr.gov/cgi-bin/text-idx?SID=ea9937006535237ca30dfd3e03ebaff2&mc=true&node=se10.3.431_166&rgn=div8)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated baseline and qualifying unit specifications





**Commercial Refrigerator, ENERGY STAR**

	Measure Details
Measure Master ID	<p>Refrigerator, Chest, Glass Door:            &lt; 15 cu ft, ENERGY STAR, 2521, 4551            15-29 cu ft, ENERGY STAR, 2522, 4552            30-49 cu ft, ENERGY STAR, 2523, 4553            50+ cu ft, ENERGY STAR, 2524, 4554</p> <p>Refrigerator, Chest, Solid Door:            &lt; 15 cu ft, ENERGY STAR, 2525, 4555            15-29 cu ft, ENERGY STAR, 2526, 4556            30-49 cu ft, ENERGY STAR, 2527, 4557            50+ cu ft, ENERGY STAR, 2528, 4558</p> <p>Refrigerator, Vertical, Glass Door:            &lt; 15 cu ft, ENERGY STAR, 2529, 4559            15-29 cu ft, ENERGY STAR, 2530, 4560            30-49 cu ft, ENERGY STAR, 2531, 4561            50+ cu ft, ENERGY STAR, 2532, 4562</p> <p>Refrigerator, Vertical, Solid Door:            &lt; 15 cu ft, ENERGY STAR, 2533, 4563            15-29 cu ft, ENERGY STAR, 2534, 4564            30-49 cu ft, ENERGY STAR, 2535, 4565            50+ cu ft, ENERGY STAR, 2536, 4566</p>
Measure Unit	Per refrigerator
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Refrigerator / Freezer - Commercial
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by size and door type
Peak Demand Reduction (kW)	Varies by size and door type
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by size and door type
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$1,440 for solid door (MMIDs 2525–2528 and 2533–2536); \$470 for glass door (MMIDs 2521–2524 and 2529–2532) <sup>1</sup>





### Measure Description

This measure is installing refrigeration equipment that meets ENERGY STAR Version 4.0 performance specification, effective March 27, 2017.<sup>2</sup> ENERGY STAR commercial solid and glass door refrigerators are designed to be more energy efficient than standard units and use higher-efficiency ECM evaporator and condenser fan motors, a hot natural gas anti-sweat heater, or high-efficiency compressors.

### Description of Baseline Condition

The baseline condition is a unit meeting U.S. Department of Energy commercial refrigeration equipment maximum energy usage standards for equipment sold in the United States, effective March 27, 2017.<sup>3</sup>

### Description of Efficient Condition

The efficient equipment is certified ENERGY STAR Version 4.0, effective March 27, 2017, for vertical and horizontal closed-door refrigerators.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (kWh_{BASELINE} - kWh_{ENERGY STAR}) * Days$$

Where:

$kWh_{BASELINE}$  = Daily baseline unit consumption (= varies by unit; see table below)

$kWh_{ENERGY STAR}$  = Daily qualifying unit consumption (=varies by unit; see table below)

Days = Annual days of operation, deemed (= 365)

### Parameter Values by Unit Type

Unit Type	Door Type	Size (cu. ft.)	Daily Baseline Consumption, DOE 2017	Daily Qualifying Consumption, ENERGY STAR Specification 4.0
Vertical Closed Refrigerators	Solid	0 < V < 15	0.05V + 1.36	0.022V + 0.97
		15 ≤ V < 30	0.05V + 1.36	0.066V + 0.31
		30 ≤ V < 50	0.05V + 1.37	0.04V + 1.09
		50 ≤ V	0.05V + 1.38	0.024V + 1.89
	Transparent	0 < V < 15	0.1V + 0.86	0.095V + 0.445
		15 ≤ V < 30	0.1V + 0.86	0.05V + 1.12
		30 ≤ V < 50	0.1V + 0.86	0.076V + 0.34
		50 ≤ V	0.1V + 0.86	0.105V - 1.111
Horizontal Closed Refrigerators	Solid	All volumes	0.05V + 0.91	0.05V + 0.28
	Transparent		0.06V + 0.37	



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} * HOU$$

Where:

$$HOU = \text{Hours of use, deemed (= 8,760)}$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 12 years)}^4$$

### Deemed Savings

Deemed Savings Values by Measure

Measure Master Name	MMID	Average Volume Based on Measure	Daily Baseline Consumption	Daily Qualifying Consumption	Deemed Savings		
					Annual kWh	LC kWh	kW
<b>Refrigerator, Chest, Glass Door</b>							
< 15 cu ft, ENERGY STAR	2521	7.5	0.06V + 0.37	0.05V + 0.28	60	720	0.007
15-29 cu ft, ENERGY STAR	2522	22	0.06V + 0.37	0.05V + 0.28	113	1,356	0.013
30-49 cu ft, ENERGY STAR	2523	39.5	0.06V + 0.37	0.05V + 0.28	177	2,124	0.02
50+ cu ft, ENERGY STAR	2524	65	0.06V + 0.37	0.05V + 0.28	270	3,240	0.031
<b>Refrigerator, Chest, Solid Door</b>							
< 15 cu ft, ENERGY STAR	2525	7.5	0.05V + 0.91	0.05V + 0.28	230	2,760	0.026
15-29 cu ft, ENERGY STAR	2526	22	0.05V + 0.91	0.05V + 0.28	230	2,760	0.026
30-49 cu ft, ENERGY STAR	2527	39.5	0.05V + 0.91	0.05V + 0.28	230	2,760	0.026
50+ cu ft, ENERGY STAR	2528	65	0.05V + 0.91	0.05V + 0.28	230	2,760	0.026
<b>Refrigerator, Vertical, Glass Door</b>							
< 15 cu ft, ENERGY STAR	2529	7.5	0.1V + 0.86	0.095V + 0.445	165	1,980	0.019
15-29 cu ft, ENERGY STAR	2530	22	0.1V + 0.86	0.05V + 1.12	307	3,684	0.035
30-49 cu ft, ENERGY STAR	2531	39.5	0.1V + 0.86	0.076V + 0.34	536	6,432	0.061
50+ cu ft, ENERGY STAR	2532	65	0.1V + 0.86	0.105V - 1.111	601	7,212	0.069



Measure Master Name	MMID	Average Volume Based on Measure	Daily Baseline Consumption	Daily Qualifying Consumption	Deemed Savings		
					Annual kWh	LC kWh	kW
<b>Refrigerator, Vertical, Solid Door</b>							
< 15 cu ft, ENERGY STAR	2533	7.5	0.05V + 1.36	0.022V + 0.97	219	2,628	0.025
15-29 cu ft, ENERGY STAR	2534	22	0.05V + 1.36	0.066V + 0.31	255	3,060	0.029
30-49 cu ft, ENERGY STAR	2535	39.5	0.05V + 1.37	0.04V + 1.09	243	2,916	0.028
50+ cu ft, ENERGY STAR	2536	65	0.05V + 1.38	0.024V + 1.89	423	5,076	0.048

### Assumptions

It is assumed that the smallest internal volume of refrigerators is one cubic foot and the greatest internal volume of refrigerators (per certified products in ENERGY STAR) is 80 cubic feet. These numbers are used to provide the average internal volume of the measures, specifically those less than 15 cu ft and 50 or more cu ft.

### Sources

- ENERGY STAR. *Program Calculator for Commercial Refrigerators and Freezers*. October 2016. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
- ENERGY STAR. *Program Requirements for Commercial Refrigerators and Freezers*. Version 4.0. [https://www.energystar.gov/sites/default/files/asset/document/Commercial%20Refrigerators%20and%20Freezers%20V4%20Spec%20Final%20Version\\_0.pdf](https://www.energystar.gov/sites/default/files/asset/document/Commercial%20Refrigerators%20and%20Freezers%20V4%20Spec%20Final%20Version_0.pdf)
- U.S. Department of Energy. *Commercial Refrigeration Equipment Standards*. Effective March 27, 2017. [https://www.ecfr.gov/cgi-bin/text-idx?SID=ea9937006535237ca30dfd3e03ebaff2&mc=true&node=se10.3.431\\_166&rgn=div8](https://www.ecfr.gov/cgi-bin/text-idx?SID=ea9937006535237ca30dfd3e03ebaff2&mc=true&node=se10.3.431_166&rgn=div8)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated baseline and qualifying unit specifications

## Steamer, ENERGY STAR

	Measure Details
Measure Master ID	Steamer, 3 Pan, ENERGY STAR, Electric, 2549, 4567 Steamer, 4 Pan, ENERGY STAR, Electric, 2550, 4568 Steamer, 5 Pan, ENERGY STAR, Electric, 2551, 4569 Steamer, 5 Pan, ENERGY STAR, NG, 2552, 4570 Steamer, 6 Pan, ENERGY STAR, Electric, 2553, 4571 Steamer, 6 Pan, ENERGY STAR, NG, 2554, 4572
Measure Unit	Per steamer
Measure Type	Prescriptive
Measure Group	Food Service
Measure Category	Steamer
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	Varies by measure
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	Varies by measure
Annual Water Savings (gallons)	Varies by measure
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$3,400 for MMIDs 2549, 2550, 2551, and 2553; \$2,270 for MMIDs 2552 and 2554 <sup>2</sup>

### Measure Description

This measure consists of the installation of an ENERGY STAR electric or natural gas commercial steamer. ENERGY STAR steamers consume less energy than standard steamers because of improved insulation and a more efficient steam delivery system. To qualify, ENERGY STAR steamers must meet a minimum cooling efficiency and a maximum idle energy rate.

### Description of Baseline Condition

The baseline condition is a non-ENERGY STAR commercial steamer.

### Description of Efficient Condition

The efficient condition is an ENERGY STAR-certified commercial steamer.



### Annual Energy-Savings Algorithm

Energy savings result from installing a more efficient unit than the standard efficiency on the market, and the amount of savings depends on the type of unit installed. Unit types include three, four, five, and six pan electric steamers and five and six pan natural gas steamers.

Savings estimates are based on savings equations and assumptions provided to Pacific Gas and Electric by the Food Service Technology Center (FSTC) and shared with Focus on Energy through the Consortium on Energy Efficiency. Steamer performance was determined by FSTC according to ASTM F1484, the Standard Test Method for Performance of Steam Cookers.

The energy consumption equation for electric steamers (kWh) and natural gas steamers (Btu) is of the same form, with only the units of the variables changed. The form of the equation shows that the daily energy consumption of a steamer is equal to the sum of cooking, idle, steam, and preheat energy:

$$E_{DAY} = \left( \frac{LB_{FOOD} * E_{FOOD}}{Efficiency} \right) + (1 - \%Steam) * IdleRate * \left( OpHrs - \frac{LB_{FOOD}}{PC} - \frac{T_{PreHt}}{60} \right) +$$

$$\%Steam * \left( OpHrs - \frac{LB_{FOOD}}{PC} - \frac{T_{PreHt}}{60} \right) * \left( \frac{PC * E_{FOOD}}{Efficiency} \right) + E_{PreHt}$$

Where:

- $E_{DAY}$  = Daily energy consumption (kWh or Btu; calculated)
- $LB_{FOOD}$  = Pounds of food per day (lb/day; see table in the Assumptions section)<sup>2</sup>
- $E_{FOOD}$  = ASTM Energy to Food (= 0.0308 kWh/lb for electric; = 105 Btu/lb for natural gas)<sup>2</sup>
- Efficiency = ASTM heavy load cooking energy efficiency (%; see table in the Assumptions section)<sup>2</sup>
- %Steam = Percentage of time in constant steam mode (%; see table in the Assumptions section)<sup>2</sup>
- IdleRate = Idle energy rate (kW or Btu/hr; see table in the Assumptions section)<sup>3,4</sup>
- OpHrs = Operating hours per day (= 12 for the commercial, industrial, and agriculture sectors;<sup>2</sup> = 9 for the schools and government sector<sup>5</sup> (see the Assumptions section)
- PC = Production capacity (lb/hr; see table in the Assumptions section)<sup>2</sup>
- $T_{PreHt}$  = Preheat time (= 15 minutes)<sup>6</sup>
- 60 = Minute to hour conversion
- $E_{PreHt}$  = Preheat energy (kWh or Btu; see table in the Assumptions section)<sup>3,4</sup>



To estimate annual savings, the consumption of the baseline and qualifying units are calculated using the above equation, and the latter is subtracted from the former. The resulting daily savings value is multiplied by operating days per year to yield annual savings:

$$\text{kWh}_{\text{SAVED}} = (E_{\text{DAY,B}} - E_{\text{DAY,Q}}) * \text{OpDay}$$

$$\text{Therm}_{\text{SAVED}} = (E_{\text{DAY,B}} - E_{\text{DAY,Q}}) * \text{OpDay} / 100,000$$

$$\text{Gallons}_{\text{SAVED}} = (\text{GPH}_{\text{BASE}} - \text{GPH}_{\text{Q}}) * \text{OpHrs} * \text{OpDay}$$

Where:

- $E_{\text{DAY,B}}$  = Daily energy use of a baseline unit (kWh or Btu)
- $E_{\text{DAY,Q}}$  = Daily energy use of a qualifying unit (kWh or Btu)
- OpDay = Number of operating days per year (= 365 for the commercial, industrial, and agriculture sectors;<sup>2</sup> = 282.5 for the schools and government sector<sup>5</sup> (see the Assumptions section)
- 100,000 = Btu to therm conversion
- $\text{GPH}_{\text{BASE}}$  = Gallons per hour water use for a baseline unit (= varies by measure; see table below and Assumptions section)
- $\text{GPH}_{\text{Q}}$  = Gallons per hour water use for a qualifying unit (= varies by measure; see table below)

**Gallons of Water Use for Baseline and Qualifying Units**

# of Pans	Fuel Source	Baseline Water Consumption (Gallons/Hour) <sup>7</sup>	Average ENERGY STAR Model Water Consumption (Gallons/Hour) <sup>8</sup>
3	Electric	19.05	1.67
4		24.37	0.30
5		29.67	2.48
6		35.00	1.95
5	Natural Gas	29.69	3.00
6		35.00	3.01



**Annual Deemed Savings**

MMID	Sector	kW	kWh	Therms	Water Savings (gal)
<b>Steamer, 3 Pan, ENERGY STAR, Electric</b>					
2549	Agriculture, Commercial, Industrial	4.341	8,768	-	76,123
	Schools & Government	4.341	5,212	-	44,188
<b>Steamer, 4 Pan, ENERGY STAR, Electric</b>					
2550	Agriculture, Commercial, Industrial	4.341	11,440	-	105,446
	Schools & Government	4.341	6,751	-	61,210
<b>Steamer, 5 Pan, ENERGY STAR, Electric</b>					
2551	Agriculture, Commercial, Industrial	4.341	14,065	-	119,124
	Schools & Government	4.341	8,265	-	69,149
<b>Steamer, 5 Pan, ENERGY STAR, NG</b>					
2552	Agriculture, Commercial, Industrial	-	-	1,040	116,918
	Schools & Government	-	-	617	67,868
<b>Steamer, 6 Pan, ENERGY STAR, Electric</b>					
2553	Agriculture, Commercial, Industrial	4.341	16,737	-	144,774
	Schools & Government	4.341	9,805	-	84,039
<b>Steamer, 6 Pan, ENERGY STAR, NG</b>					
2554	Agriculture, Commercial, Industrial	-	-	1,230	140,129
	Schools & Government	-	-	727	81,342

**Summer Coincident Peak Savings Algorithm**

The summer coincident peak savings for electric steamers are not determined using a savings equation, but are reported based on metered data.<sup>6</sup> Further details can be found in the Assumptions section.

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Gallons_{LIFECYCLE} = Gallons_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (=12 years)}^1$$







Lifecycle Deemed Savings

MMID	Sector	kWh	Therms	Water Savings (gal)
<b>Steamer, 3 Pan, ENERGY STAR, Electric</b>				
2549	Agriculture, Commercial, Industrial	105,216	-	913,473
	Schools & Government	62,544	-	530,252
<b>Steamer, 4 Pan, ENERGY STAR, Electric</b>				
2550	Agriculture, Commercial, Industrial	137,280	-	1,265,358
	Schools & Government	81,012	-	734,514
<b>Steamer, 5 Pan, ENERGY STAR, Electric</b>				
2551	Agriculture, Commercial, Industrial	168,780	-	1,429,494
	Schools & Government	99,180	-	829,792
<b>Steamer, 5 Pan, ENERGY STAR, NG</b>				
2552	Agriculture, Commercial, Industrial	-	12,480	1,403,016
	Schools & Government	-	7,404	814,422
<b>Steamer, 6 Pan, ENERGY STAR, Electric</b>				
2553	Agriculture, Commercial, Industrial	200,844	-	1,737,292
	Schools & Government	117,660	-	1,008,462
<b>Steamer, 6 Pan, ENERGY STAR, NG</b>				
2554	Agriculture, Commercial, Industrial	-	14,760	1,681,545
	Schools & Government	-	8,724	976,102

**Assumptions**

Values for ASTM parameters for baseline and energy-efficient cases were determined by FSTC according to ASTM F1484, the Standard Test Method for Performance of Steam Cookers. These parameters are based on measured data under preheat, idle, and heavy-load cooking conditions:

- **Pounds of Food per Day,  $LB_{FOOD}$ .** This is an estimate of the average pounds of food steamed per day.
- **Energy to Food,  $E_{FOOD}$ .** This is the amount of energy absorbed by the food during cooking, per pound of food.
- **Heavy Load Cooking Efficiency.** This is the minimum qualifying value for each steamer measure. This ASTM parameter values is not based on an average of tested steamers. The minimum qualifying values of 38% for natural gas steamers and 50% for electric steamers are used as the efficiencies of the qualifying steamers in the savings calculations.
- **Percentage of Time in Constant Steam Mode, %Steam.** This is the steamers constant steam setting that keeps the steamer operating at maximum input even when it is not cooking. The setting is controlled by the operator.



- **Idle Energy Rate, IdleRate.** This is the energy rate consumed by the steamer when on but not cooking and not set to constant steam.
- **Operating Hours, OpHrs.** This is the number of hours that the steamer is on per day, whether cooking or at idle.
- **Production Capacity, PC.** This is the amount of food that a given steamer can cook per hour.
- **Preheat Time, T<sub>PreHt</sub>.** This is the amount of time it takes a steamer to reach operating temperature when turned on.
- **Preheat Energy, E<sub>PreHt</sub>.** This is the amount of energy the steamer consumes daily to reach operating temperature.
- **Operating Days, OpDay.** This is the number of days that the steamer is on per year, whether cooking or at idle.

For the schools and government sector, schools have fewer hours per day (6 hours)<sup>5</sup> and days per year (200 days)<sup>5</sup> than government facilities. Since school and government facilities are not broken out into their own sectors, a straight average (9 hours/day, 282.5 days/year) of the lower hours per day and days per year for schools (6 hours/day and 200 days/year) and the values for government facilities (12 hours/day and 365 days/year) was used.

The values used in the savings equations and the resulting consumptions and savings are presented in the tables below.

**Electric Steamer Assumptions That Are Constant with Respect to Number of Pans**

Parameter	Baseline Model	Energy-Efficient Model
Pounds of Food per Day (lb/day) <sup>2</sup>	100	100
ASTM Energy to Food (kWh/lb) <sup>2</sup>	0.0308	0.0308
Cooking-Energy Efficiency (%) <sup>2</sup>	30	50
Constant Steam (%) <sup>2</sup>	40	40
Preheat Time (min) <sup>6</sup>	15	15
Preheat Energy (kWh) <sup>3</sup>	1.5	1.5
Operating Hours (hr/day) for Agriculture, Commercial, and Industrial Sectors <sup>2</sup>	12	12
Operating Hours (hr/day) for Schools & Government Sector <sup>5</sup>	9	9
Operating Days (day/yr) for Agriculture, Commercial, and Industrial Sectors <sup>2</sup>	365	365
Operating Days (day/yr) for Schools & Government Sector <sup>5</sup>	282.5	282.5



**Electric Steamer Assumptions That Vary with Respect to Number of Pans**

Number of Pans	Parameter	Baseline Model	Energy Efficient Model
3	Idle Energy Rate (kW) <sup>3</sup>	0.5	0.13
	Production Capacity (lb/hr) <sup>2</sup>	70	50
4	Idle Energy Rate (kW) <sup>3</sup>	0.67	0.17
	Production Capacity (lb/hr) <sup>2</sup>	93	67
5	Idle Energy Rate (kW) <sup>3</sup>	0.83	0.22
	Production Capacity (lb/hr) <sup>2</sup>	117	84
6	Idle Energy Rate (kW) <sup>3</sup>	1	0.26
	Production Capacity (lb/hr) <sup>2</sup>	140	100

Using the above values, daily kilowatt-hour consumptions for the baseline and energy-efficient models are calculated, and the difference between these is multiplied by annual operating days to yield the values in the Annual Deemed Savings table.

Steamers were initially deemed as having a demand reduction of 6.201 kW. These initial findings were later reduced by 30%, as it was determined to be more representable of actual savings. Therefore, the savings are 4.341 kW for all electric steamers, as shown in the Annual Deemed Savings table. These values are based on metering studies conducted by the Food Service Technology Center.<sup>6</sup>

**Natural Gas Steamer Assumptions That Are Constant with Respect to Number of Pans**

Parameter	Baseline Model	Energy-Efficient Model
Pounds of Food per Day (lb/day) <sup>2</sup>	100	100
ASTM Energy to Food (Btu/lb) <sup>2</sup>	105	105
Cooking-Energy Efficiency (%) <sup>2</sup>	18	38
Constant Steam (%) <sup>2</sup>	40	40
Preheat Time (min) <sup>6</sup>	15	15
Preheat Energy (Btu) <sup>4</sup>	20,000	20,000
Operating Hours (hr/day) for Agriculture, Commercial, and Industrial Sectors <sup>2</sup>	12	12
Operating Hours (hr/day) for Schools & Government Sector <sup>5</sup>	9	9
Operating Days (day/yr) for Agriculture, Commercial, and Industrial Sectors <sup>2</sup>	365	365
Operating Days (day/yr) for Schools & Government Sector <sup>5</sup>	282.5	282.5



**Natural Gas Steamer Assumptions That Vary with Respect to Number of Pans**

Number of Pans	Parameter	Baseline Model	Energy-Efficient Model
5	Idle Energy Rate (Btu/hr) <sup>3</sup>	12,500	2,434
	Production Capacity (lb/hr) <sup>2</sup>	117	100
6	Idle Energy Rate (Btu/hr) <sup>3</sup>	15,000	2,921
	Production Capacity (lb/hr) <sup>2</sup>	140	120

Using the above values, the daily Btu consumptions for the baseline and energy-efficient models are calculated, and the difference between them is multiplied by annual operating days to yield deemed savings in Btu. That result is divided by 100,000 to convert deemed reduction estimates to the therm values shown in the Annual Deemed Savings table.

For water savings, the baseline was set at 35 gallons per hour, which is the midpoint of the range (30 to 40 gallons per hour) provided by ENERGY STAR<sup>7</sup> for a six pan steamer. The baseline water use for smaller size steamers was scaled from 35 gallons per hour based on the energy use per day value (E<sub>DAY, B</sub>) for each steamer size (number of pans) versus the energy use per day for the six pan steamer.

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#### Revision History

Version Number	Date	Description of Change
01	09/08/2017	Initial TRM entry



## HVAC

### Advanced Rooftop Unit Controller

	Measure Details
Measure Master ID	Advanced Rooftop Unit Controller, 3964, 4646
Measure Unit	Per ton
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies
Peak Demand Reduction (kW)	Varies
Annual Natural Gas Savings (therms)	Varies
Lifecycle Electricity Savings (kWh)	Varies
Lifecycle Natural Gas Savings (therms)	Varies
Annual Water Savings (gallons)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$530.10 <sup>3</sup>

#### Measure Description

The Pacific Northwest National Laboratory estimates that 90% of the installed base of rooftop units are constant volume systems with single speed supply fans.<sup>4</sup> Advanced rooftop controllers convert these units to variable speed systems that can better optimize performance for varying loads and that incorporate additional features such as demand control ventilation (DCV) and improved economizer controls.

#### Description of Baseline Condition

The baseline condition is a rooftop unit with direct expansion cooling and natural gas heat, a constant speed supply fan, a functional economizer, and no carbon dioxide–based ventilation controls. The rooftop unit must also have  $\geq 7$  tons nominal cooling capacity and have a  $\geq 1$  hp supply fan.

#### Description of Efficient Condition

The efficient condition is an advanced rooftop controller, defined as a digital controller for retrofit applications that improves the rooftop unit’s ability to optimize for heating, cooling, and ventilation load based on temperature, humidity, or occupancy through enhanced control of airflow and variable or



multispeed control. The advanced rooftop unit controller must meet several characteristics to qualify for an incentive:

- Multi-speed or variable speed control of the supply fan with, at a minimum, reduced fan speed operation for first stage cooling and ventilation modes.
- Modulating outdoor air damper control to maintain proper ventilation rates according to ASHRAE Standard 62.1 under different fan speeds.
- DCV, in which the breathing zone airflow shall be reset in response to current occupancy and shall be no less than the building component of the DCV zone. The ventilation system shall be controlled such that at steady state it provides each zone with no less than the breathing zone outdoor airflow for the current zone population.
  - Carbon dioxide sensors shall be used as to determine occupancy; these sensors may be placed in either the return air ducts of the single zone systems or in the zones themselves. The outdoor air damper must adjust proportionally so that the ventilation rate varies continuously between the minimum ventilation setpoint and the design ventilation setpoint of the affected space based on the occupancy at any given time.
  - Time of day schedules may not be used to determine occupancy in the affected space.
  - Economizer operation should override DCV control.
- Integrated economizer, whereby the compressor will stage on and off as needed to make up the additional cooling load required when 100% outside air is not capable of providing the entire cooling load. When the outside air conditions are not suitable for free cooling or integrated economizer operation, the economizer dampers are positioned to provide only the required amount of ventilation airflow.

### Annual Energy-Savings Algorithm

The amount of energy savings for advanced rooftop unit controllers is based on hourly calculations that compare baseline and proposed heating and cooling requirements and fan energy use while the building is designated as occupied. The difference between baseline and proposed is the resulting savings for this measure.<sup>5,6</sup>

$$\text{kWh}_{\text{SAVED}} = (\text{FanEnergy}_{\text{BASELINE}} + \text{CoolingEnergy}_{\text{BASELINE}}) - (\text{FanEnergy}_{\text{PROPOSED}} + \text{CoolingEnergy}_{\text{PROPOSED}})$$

$$\text{FanEnergy}_{\text{BASELINE}} = \Sigma (\text{hp} * 0.746 * \text{LoadFactor} / \text{MotorEff} * \text{OccStatus} * 1 \text{ hour})$$

$$\text{CoolingEnergy}_{\text{BASELINE}} = \Sigma (1.08 * \text{CFM} * \Delta T / (1,000 * \text{EER}) * \text{OccStatus} * 1 \text{ hour})$$

$$\text{FanEnergy}_{\text{PROPOSED}} = \Sigma ([\text{FanPower}40\% + \text{FanPower}75\% + \text{FanPower}90\%] * \text{OccStatus} * 1 \text{ hour})$$



$$\text{CoolingEnergy}_{\text{PROPOSED}} = \Sigma (1.08 * \text{CFM} * \Delta T / (1,000 * \text{EER}) * \text{OccStatus} * 1 \text{ hour})$$

$$\text{Therm}_{\text{SAVED}} = \text{HeatingEnergy}_{\text{BASELINE}} - \text{HeatingEnergy}_{\text{PROPOSED}}$$

$$\text{HeatingEnergy}_{\text{BASELINE}} = \Sigma (1.08 * \text{CFM} * \Delta T / (\text{HtgEff} * 100,000) * \text{OccStatus} * 1 \text{ hour})$$

$$\text{HeatingEnergy}_{\text{PROPOSED}} = \Sigma (1.08 * \text{CFM} * \Delta T / (\text{HtgEff} * 100,000) * \text{OccStatus} * 1 \text{ hour})$$

Where:

- hp = Fan horsepower of the rooftop unit
- 0.746 = Conversion from horsepower to kilowatts
- LoadFactor = Fan motor load factor (= actual if known, otherwise 75%)
- MotorEff = Fan motor efficiency (= actual if known, otherwise 90%)
- OccStatus = Indicator of whether the building is occupied at the specific hour for the calculation (= 0 if unoccupied, = 1 if occupied)
- 1.08 = Constant for sensible heat load equation
- CFM = Airflow in CFM of the rooftop unit (= actual if known, otherwise 400 CFM/ton cooling capacity)
- ΔT = Temperature difference (°F) between the outside air and either the building heating or cooling setpoint
- 1,000 = Conversion from Btuh per ton to EER
- EER = Cooling efficiency of the rooftop unit (= actual if known, otherwise use IECC 2006 minimum efficiency for retrofit projects and IECC 2009 minimum efficiency for new construction projects, see Assumptions)
- FanPower40% = Fan power while operating at 40% load (using fan laws with 2.5 exponent and FanEnergy<sub>BASELINE</sub>)
- FanPower75% = Fan power while operating at 75% load (using fan laws with 2.5 exponent and FanEnergy<sub>BASELINE</sub>)
- FanPower90% = Fan power while operating at 90% load (using fan laws with 2.5 exponent and FanEnergy<sub>BASELINE</sub>)
- HtgEff = Heating efficiency (= actual if known, otherwise 80%)
- 100,000 = Conversion from Btu to therms





### Summer Coincident Peak Savings Algorithm

The amount of demand reduction is the reduction in fan power energy from operating at 100% speed (baseline) to operating at 90% speed (proposed). The cooling load for the baseline and proposed is assumed to be the same.

$$kW_{SAVED} = hp * 0.746 * LoadFactor / MotorEff * (1 - 0.9^{2.5})$$

Where:

- 0.9 = Maximum fan motor percentage of speed under the proposed conditions
- 2.5 = Fan affinity law exponent

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=10 years)<sup>1</sup>

### Assumptions

- Customer cannot apply for a rebate for both this measure and for a DCV (MMID 3266) or a VFD (MMID 2643).
- If advanced rooftop unit controllers are installed on an existing rooftop unit that needs to be replaced within 10 years, it is expected that the advanced rooftop unit controller will be transferred and re-programmed to the new rooftop unit. The new rooftop unit under this scenario is not eligible for an additional advanced rooftop unit controller incentive.
- Rooftop unit equipment for this measure will usually have just a supply fan. If a rooftop unit has both a supply fan and a return fan, it is assumed that variable speed controls would also be added to the return fan to maintain appropriate building pressurization. In those cases, the supply and return fan horsepower would be added together and used as the horsepower in the savings calculation.
- The rooftop unit EER for retrofit projects is estimated to equal IECC 2006 minimum requirements, which are:
  - 10.3 EER for units ≥ 65,000 and < 135,000 Btu (≥ 5.42 and < 11.25 tons)
  - 9.7 EER for units ≥ 135,000 and < 240,000 Btu (≥ 11.25 and < 20 tons)





- 9.5 EER for units  $\geq 240,000$  and  $< 760,000$  Btu ( $\geq 20$  and  $< 63.3$  tons)
- 9.2 EER for units  $\geq 760,000$  Btu ( $\geq 63.3$  tons)
- The rooftop unit EER for new construction projects is estimated to equal IECC 2009 minimum requirements, which are:
  - 11.2 EER for units  $\geq 65,000$  to  $135,000$  Btu ( $\geq 5.42$  <  $11.25$  tons)
  - 11.0 EER for units  $\geq 135,000$  to  $240,000$  Btu ( $\geq 11.25$  <  $20$  tons)
  - 10.0 EER for units  $\geq 240,000$  to  $760,000$  Btu ( $\geq 20$  <  $63.3$  tons)
  - 9.7 EER for units  $\geq 760,000$  Btu ( $\geq 63.3$  tons)
- Advanced rooftop unit controls incorporate variable speed fans, DCV, and economizer improvements. Nearly all the savings comes from the variable speed fan and DCV. Therefore, the measure life for advanced rooftop unit controls was assumed to match that of the individual measures for variable speed fan (MMID 2643) and DCV (MMID 3266).
- Cadmus conducted a metering study over the summer of 2017<sup>7</sup> to examine 54 rooftop units across 16 Wisconsin sites, which were mostly convenience stores, drugstores, and supermarkets. This study revealed that rooftop units generally do not heat above 50°F or cool below 55°F. The calculation tool for this measure<sup>5</sup> therefore assumes no need for heating or cooling between 50°F and 55°F. To complete the load profile, it then allows the user to specify the heating and cooling design temperatures, and assumes 80% of heating load and 90% of cooling load at those temperatures.

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### Revision History

Version Number	Date	Description of Change
01	11/2016	Initial TRM entry (measure was previously a special offer)
02	10/2017	Updated EUL



### Demand Control Ventilation for Air Handling Units

Measure Master ID	Demand Control Ventilation for Air Handling Units, 2853
Measure Unit	Per CFM of outside air controlled
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Calculated
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Calculated
Lifecycle Energy Savings (kWh)	Calculated
Lifecycle Therm Savings (Therms)	Calculated
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$1.00/CFM <sup>2</sup>

#### Measure Description

Commercial spaces are required to provide ventilation based on a minimum flow rate of outside air, as calculated using the area of conditioned space and number of occupants. Standard systems are unable to measure the number of occupants and must default to a maximum occupancy based ventilation rate. Demand control ventilation measures that carbon dioxide is in the space as a proxy for occupants, and allows the occupant-based portion of ventilation to be reduced below the maximum, resulting in heating and cooling savings.

#### Description of Baseline Condition

The baseline equipment is a packaged, split, or built-up air handler with an economizer that does not provide ventilation during unoccupied operation. Heating is assumed to be provided by natural gas equipment with an operating efficiency of 80%. Cooling efficiencies are estimated at code requirements according to the table below.

#### Cooling Efficiency Code Requirements

IECC 2009 Table 503.2.3(1)	Minimum Efficiency
Standard AC Unit < 65 kBtu/h (5.42 tons)	13.0 SEER
Standard AC Unit ≥ 65 and < 135 kBtu/h (5.42 to 11.25 tons)	11.0 EER
Standard AC Unit ≥ 135 and < 239 kBtu/h (11.25 to 20 tons)	10.8 EER
Standard AC Unit ≥ 240 and < 759 kBtu/h (20 to 63.33 tons)	9.8 EER
Standard AC Unit ≥ 760 kBtu/h (63.33 tons)	9.5 EER





### Description of Efficient Condition

The efficient equipment includes packaged, split, or built up air handlers that control outside air by monitoring carbon dioxide conditions in the space and adjusting ventilation to meet the occupancy based space requirement while not falling below the conditioned area requirement.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (4.5 * \text{CFM} * \Delta h) * (\text{EFLH}_{\text{COOL}} * 12 / \text{EER}) * \text{SF}_{\text{COOL}} / 3,412 * (\text{HOU} / \text{HOU}_{\text{COOL}})$$

$$\text{Therm}_{\text{SAVED}} = (1.08 * \text{CFM}) * \text{HOU} * \text{HDD} / \eta / 100,000 * \text{SF}_{\text{HEAT}}$$

Where:

- 4.5 = Conversion factor for flow rate and specific volume of air for enthalpy based cooling calculation
- CFM = Outside airflow in cubic feet per minute, provided by customer
- $\Delta h$  = Difference in enthalpy (Btu/lbm) between the design day outside air conditions and the return air conditions; lbm is pounds per mass.
- $\text{EFLH}_{\text{COOL}}$  = Equivalent full-load cooling hours (= varies by building type; see table below)<sup>6</sup>
- 12 = Conversion factor from EER to kW/ton
- EER = Energy efficiency ratio of the existing equipment, assumed to be code (= varies by unit size; see table above)
- $\text{SF}_{\text{COOL}}$  = Deemed cooling savings factor (= varies by building type; see table below)<sup>6</sup>
- 3,412 = Conversion factor from Btu to kWh
- HOU = Hours of operation per day, provided by customer
- $\text{HOU}_{\text{COOL}}$  = Default hours of operation per day used in  $\text{EFLH}_{\text{COOL}}$  (= varies by building type; see table below)<sup>6</sup>
- 1.08 = Conversion factor for flow rate and specific volume of air for dry bulb heating calculation
- HDD = Heating degree days (using base 65; = see table below)
- $\eta$  = Heating efficiency (= assumed to be 0.83)
- $\text{SF}_{\text{HEAT}}$  = Deemed heating savings factor (= varies by building type; see table below)<sup>6</sup>



**Enthalpies, HDD, and Incremental Costs**

	Design Cooling h (Btu/lbm)	Cooling Return h (Btu/lbm)	HDD
Weighted Wisconsin Average	32.15	28.86	7,616

**Cooling and Heating Savings Factors and Equivalent Full-Load Hours by Building Type**

Building Type	SF <sub>COOL</sub>	SF <sub>HEAT</sub>	EFLH <sub>COOL</sub>	HOU <sub>COOL</sub>
Food Sales	0.34	0.40	749	17.25
Food Service	0.34	0.40	578	11.50
Health Care	0.34	0.40	803	24.00
Hotel/Motel	0.15	0.18*	663	24.00
Office	0.15	0.18	578	11.50
Public Assembly	0.34	0.40	535	11.50
Public Services (non-food)	0.34	0.40	535	11.50
Retail	0.34	0.40	567	11.50
Warehouse	0.31	0.36	358	11.50
School	0.34	0.40	439	13.00
College	0.34	0.40	877	13.20
Other	0.15	0.18	589	11.50

\* This value is applicable to common areas and conference rooms, but not to sleeping areas.

**Summer Coincident Peak Savings Algorithm**

There are no peak savings associated with this measure.

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

**Assumptions**

EFLH<sub>COOL</sub> data based on DOE2/EQuest building simulation. The prototype building models are based on the California DEER study prototypes, modified for local construction practices and code. Simulations were run using TMY3 weather data.

Assumed ventilation rates complied following the requirements of ASHRAE standard 62.1 - 2004.





Incremental costs include controls and programming, and assumes a similar cost between Direct Expansion and water-cooled equipment.

Savings assume a constant volume air system.

Savings assume existing economizer operation, and that economizer operation is given preference over a demand control ventilation strategy.

Assumes savings in hospitals and clinics is limited to areas without a code required ACH of fresh air.

### Sources

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3. "ANSI/AHRI 210/240-2008: 2008 Standard for Performance Rating of Unitary Air-Conditioning & Air-Source Heat Pump Equipment."
4. Trane. "Psychometric Chart at Barometric Pressure 29.921 Inches of Mercury." and ASHRAE 2009 Fundamentals. Cooling DB/MCWB @ 0.4% averaged for state.
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7. Franklin Energy Services. Calculated through energy modeling with certain building type square footage modified based on economizer operation hours. Savings limited to 40% based on professional experience due to concerns for negative building pressurization and minimum outside air requirements per square footage of occupied facility. Higher values may be obtained, requiring custom calculations.

### Revision History

Version Number	Date	Description of Change
01	01/01/2013	Revised measure



### **Parking Garage Ventilation Controls**

	Measure Details
Measure Master ID	Parking Garage Ventilation Controls, 3493
Measure Unit	Per exhaust fan system
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by fan horsepower
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by fan horsepower
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$607.00 <sup>2</sup>

#### **Measure Description**

The proposed measure requires controlling ventilation airflow in enclosed parking garages based on carbon monoxide concentrations, while maintaining code required run hours.<sup>3</sup> By controlling airflow based on need rather than running constantly, the system will save energy and maintain a safe environment.

#### **Description of Baseline Condition**

The baseline condition is 24-hour garage exhaust fan operation.

#### **Description of Efficient Condition**

The efficient condition is garage exhaust fan(s) controlled by carbon monoxide sensor(s) with a minimum five hours of daily operation.

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = kWh_B - kWh_{CO}$$

$$kWh_B = hp_{FAN} * 0.746 * 24 * 365$$







$$kWh_{CO} = hp_{FAN} * 0.746 * HOU_{RUN} * 365$$

Where:

- kWh<sub>B</sub> = Annual electricity consumption of baseline fan control system
- kWh<sub>CO</sub> = Annual electricity consumption of CO fan control system
- hp<sub>FAN</sub> = Total horsepower of garage ventilation fan motor(s)
- 0.746 = Kilowatts per horsepower
- 24 = Hours per day
- 365 = Days per year
- HOU<sub>RUN</sub> = Average daily exhaust fan run hours with CO control system (= 7 to account for 5 hour minimum plus additional CO sensing run time)

### Summer Coincident Peak Savings Algorithm

There are no coincident peak savings associated with this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_B - kWh_{CO}) * EUL$$

Where:

- EUL = Effective useful life (= 5 years)<sup>1</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Actual Program Data for MMID 3016, 2014-2016. Two multifamily projects average actual cost of \$607.00.
3. Wisconsin Legislature SPS 364.0404 - minimum enclosed garage ventilation [https://docs.legis.wisconsin.gov/code/admin\\_code/sps/safety\\_and\\_buildings\\_and\\_environment/361\\_366/364/II/0404](https://docs.legis.wisconsin.gov/code/admin_code/sps/safety_and_buildings_and_environment/361_366/364/II/0404)

### Revision History

Version Number	Date	Description of Change
01	12/31/2012	Initial TRM entry





### Smart Thermostats for Business

	Measure Details
Measure Master ID	Smart Thermostat: Natural Gas Boiler, 4375 Natural Gas Furnace with AC, 4376 Natural Gas Rooftop Unit, 4377
Measure Unit	Per MBh for MMID 4375 Per thermostat for MMIDs 4376 and 4377
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies
Lifecycle Electricity Savings (kWh)	Varies
Lifecycle Natural Gas Savings (therms)	Varies
Annual Water Savings (gallons)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$213.00 <sup>2</sup>

### Measure Description

Standard programmable thermostats allow customers to adjust temperature setpoints at different times of the day, changing temperatures during unoccupied periods to allow for energy savings. Compared to standard programmable thermostats, smart thermostats provide enhanced functionality:

- More simple use and programming, both on the thermostat and remotely via smartphone apps and web portals
- Occupancy sensing that enables energy savings from automatic setbacks during unoccupied periods (occupancy sensing may use sensors in the thermostat or capability to track the resident’s location through a smartphone app)
- Learning capability or automatic schedule generation or modification (such thermostats are capable of dynamically adjusting or constructing a program schedule based on actual occupancy patterns, eliminating the need for programming)
- Intelligent control of HVAC equipment, including minimizing energy expended for recovery from setback, intelligent control of two-stage HVAC sources, and minimizing the use of inefficient electric-resistance heat associated with most heat-pumps





- Use of outside temperature and other weather data to better ensure comfort and minimize energy use
- Encourage use of more energy-efficient set temperatures, such as a leaf icon that appears when the set temperature is moved in the direction of less energy use
- Algorithms that make frequent, subtle set temperature changes to save energy

### Description of Baseline Condition

The baseline condition is a manual or standard programmable thermostat installed in a business with a natural gas furnace with air conditioning, natural gas rooftop unit with air conditioning, or natural gas boiler (no cooling).

### Description of Efficient Condition

The efficient condition is a smart thermostat installed in a small business to replace the existing thermostat. To qualify as smart, the thermostat must be certified as an ENERGY STAR Connected Thermostat or be included as a qualifying smart thermostat on the Focus on Energy business smart thermostat qualified products list. To be added to the Focus on Energy qualified products list, the thermostat must have occupancy sensing, learning capability, or other features above and beyond Wi-Fi connectivity, as outlined in the Measure Description section. The Focus on Energy qualified products list serves as an alternate to ENERGY STAR, since the list of ENERGY STAR-qualified thermostats only includes 26 models from eight manufacturers (as of May 2, 2018).

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{EFLH}_{\text{HEAT}} * \text{CAP}_{\text{HEAT}} / (\text{EFF}_{\text{HEAT}} * 100) * \text{ESF}_{\text{HEATING}}$$

$$\text{kWh}_{\text{SAVED}} = \text{EFLH}_{\text{COOL}} * \text{CAP}_{\text{COOL}} / \text{EFF}_{\text{COOL}} * \text{RLF}_{\text{COOL}} * \text{ESF}_{\text{COOLING}}$$

Where:

- $\text{EFLH}_{\text{HEAT}}$  = Equivalent full-load heating hours (= 1,890 average for Wisconsin commercial buildings, see table below)
- $\text{CAP}_{\text{HEAT}}$  = Heating system capacity (= user input for boilers; see Heating Capacity Info table in Assumptions for furnaces and rooftop units)
- $\text{EFF}_{\text{HEAT}}$  = Efficiency of the heating system (= 89.6% for furnaces, = 80.3% for rooftop units, = 85.5% for boilers; see Efficiency Info table in Assumptions)
- 100 = Conversion factor from MBh to therms
- $\text{ESF}_{\text{HEAT}}$  = Heating energy savings fraction (= 4.6% for furnaces and rooftop units, = 5.0% for boilers, see Assumptions)



- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 599 average for Wisconsin commercial buildings, see table below)
- CAP<sub>COOL</sub> = Cooling system capacity in MBh (= see Cooling Capacity Info table in Assumptions section)
- EFF<sub>COOL</sub> = Cooling system efficiency (= 0 for boilers, = 13 SEER for furnaces with AC,<sup>7</sup> = 11.4 SEER for rooftop units;<sup>5</sup> see Efficiency Info table in Assumptions)
- RLF<sub>COOL</sub> = Rated load factor for cooling; the peak cooling load/nameplate capacity. This factor compensates for oversizing the air conditioning unit (= 0.90 for rooftop units, see Assumptions; = 1.0 for all other)
- ESF<sub>COOL</sub> = Cooling energy savings fraction (= 20.5%, see Assumptions)

**Equivalent Full-Load Heating Hours by City**

Location	EFLH <sub>HEAT</sub> <sup>8</sup>	Weighting by Participant
Green Bay	1,852	22%
Lacrosse	1,966	3%
Madison	1,934	18%
Milwaukee	1,883	48%
Wisconsin Average	1,909	9%
<b>Weighted Average</b>	<b>1,890</b>	<b>100%</b>

**Equivalent Full-Load Cooling Hours by Building Type**

Building Type	EFLH <sub>COOL</sub> <sup>9</sup>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>



### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure. It is assumed that businesses will be occupied during this time, and therefore no programmed or automatic setbacks will be occurring.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

Annual and Lifecycle Savings by Measure

Measure	MMID	Peak kW	Annual kWh	Lifecycle kWh	Annual therms	Lifecycle therms	Unit
<b>Smart Thermostat, Business Heated by</b>							
Natural Gas Boiler	4375	0	0	0	1.105	11.05	per MBh controlled
Natural Gas Furnace with AC	4376	0	418	4,180	84	840	per smart
Natural Gas Rooftop Unit with AC	4377	0	1,417	14,170	184	1,840	thermostat

### Assumptions

It is difficult to conduct billing analyses to derive advanced thermostat savings for commercial populations, and there is currently not a single standard method for calculating such savings. A 2017 examination of seven other programs (in Illinois, Iowa, Massachusetts, Minnesota, Montana, New York, and Rhode Island) reveals an array of approaches, but many of these programs employ savings fractions or fixed savings values derived from proprietary sources, and many use approaches or savings values that are not ideal for application to the Focus on Energy program. The New York program<sup>10</sup> simply applies the same savings fractions for commercial and residential thermostats. There are many reasons that savings fractions for residential and commercial thermostats may be different, such as different occupancy behavior, different manual and programmable setback practices, and different communicating and smart setback practices. However, with a lack of valid alternatives, this workpaper used the approach of the New York program.

For the 2016 Focus on Energy evaluation, Cadmus conducted a billing analysis to examine savings for participants who installed smart thermostats as part of MMIDs 3609, 3610, and 3611 (former versions of





measures 4301, 4302, and 4303). The 2016 Focus on Energy Evaluation Report<sup>11</sup> discusses these findings, and results from that billing analysis are analyzed further in the updated workpaper for these MMIDs. Savings fractions from that billing analysis, and those workpapers, are also used here.

The heating and cooling efficiencies for each measure were obtained from Potential Study data,<sup>5</sup> which was from site visits to retail, restaurant, school, and small office sites. Average efficiencies and site counts for each type of system are presented in the Efficiency Info table below.

**Efficiency Info**

Parameter	System	Sites	Average Value
EFF <sub>HEAT</sub>	Boilers	43	85.5%
	Furnaces	37	89.6%
	RTUs	121	80.3%
EFF <sub>COOL</sub>	RTUs	68	11.4 SEER

The cooling capacities for the furnace and RTU measures were obtained by examining system sizes for an existing measure in historical project data.<sup>3</sup> Results from this examination are shown in the Cooling Capacity Info table.

A default value of 0.90 was assumed for the rated load factor for rooftop unit cooling consumption, which aligns with MMIDs 4368 through 4371 for split systems greater than or equal to 5.42 tons.

**Cooling Capacity Info**

HVAC System	MMID	MMID of Measure Used to Derive Capacity	Programs Examined	Number of Projects	Average Cooling Capacity (MBh)
Furnace	4376	3022 (business AC split system)	BIP, CSF ( $\leq 5.4$ tons)	141	44.3
RTU	4377		BIP, CSF ( $> 5.4$ tons, $\leq 20$ tons)	151	146.2

The heating capacities for furnaces were also obtained by analyzing project data from other measures.<sup>3</sup> Heating capacity for rooftop units was obtained by examining common heating sizes matched to a cooling capacity of 146.2 MBh for three manufacturers.<sup>4</sup> Findings are presented in the Heating Capacity info table below.





Heating Capacity Info

HVAC System	MMID	MMIDs / Measures Used to Derive Capacity	Programs Examined	Number of Projects	Average Heating Capacity (MBh)
Boiler	4375	Boilers may have multiple zones, with each zone controlled by an individual thermostat			User input for MBh controlled by thermostat
Furnace	4376	3491, 3492 (furnaces ranging from 39 to 331 MBh)	Comm, Ag, S&G, Ind (includes NC for each)	268	87
RTU	4377	Analysis of three RTU manufacturers to determine heating MBh for 146.2 MBh cooling capacity RTU			170

Sources

1. GDS Associates. *Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures*. Table 1, HVAC Controls. June 2007. [http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)
2. Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. July 1, 2017 through December 1, 2017.  
Average cost of 2,585 smart thermostat projects (MMIDs 3609, 3610, and 3611).
3. Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. January 1, 2016 through October 31, 2017.
4. Trane, model YH\*150G3,4,W – 12.5 ton cooling capacity, 150 MBh heating capacity.  
Carrier, model 48HCDD14 – 12.5 ton cooling capacity, 180 MBh heating capacity  
Johnson Controls, model J12ZF – 12.5 ton cooling capacity, 180 MBh heating capacity  
Average heating capacity of 170 MBh.
5. Cadmus. *2016 Potential Study for Focus on Energy*. Data maintained by Cadmus and Public Service Commission of Wisconsin. Commercial site visits from the summer of 2016 to retail, restaurant, and small office sites.
6. International Energy Conservation Code. Table 503.2.3(4). 2009.
7. Appliance Standards Awareness Project. “Central Air Conditioners and Heat Pumps.” <http://www.appliance-standards.org/product/central-air-conditioners-and-heat-pumps>
8. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH are over-estimated by 25%. The EFLH<sub>HEAT</sub> were adjusted by population-weighted HDD and TMY3 values.
9. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>  
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  11. Cadmus. *Focus on Energy Calendar Year 2016 Evaluation Report, Volume II*. May 19, 2017.  
<https://focusonenergy.com/sites/default/files/WI%20FOE%20CY%202016%20Volume%20II%20-%20%28Low%20Res%29.pdf>

### Revision History

Version Number	Date	Description of Change
01	05/02/2018	Initial TRM entry





### *Surgery Occupancy, HVAC Controls*

	Measure Details
Measure Master ID	HVAC Controls, Surgery Occupancy, 3632
Measure Unit	Per upgrade
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Commercial, Schools & Government
Annual Energy Savings (kWh)	Varies by type of savings
Peak Demand Reduction (kW)	Varies by type of savings
Annual Therm Savings (Therms)	Varies by type of savings
Lifecycle Energy Savings (kWh)	Varies by type of savings
Lifecycle Therm Savings (Therms)	Varies by type of savings
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>7</sup>
Incremental Cost (\$/unit)	\$5,500.00 <sup>6</sup>

#### Measure Description

The savings expected to be realized in the business commercial sector, specifically within hospital air handlers serving surgery spaces. These air handlers currently operate continuously at a minimum of 20 Air Changes per Hour (ACH), and 4 ACH of outside air. After Building Automation Systems are upgraded to an extended architecture, the capability to reduce airflow to operating rooms when unoccupied may be obtained. However, space pressure relationships between an operating room and adjoining spaces are critical and steps must be taken to prevent an operating room from having negative pressure when airflow is reduced. Typically, these steps involve installing additional equipment on the return and/or supply ductwork serving the operating room. Once the equipment and controls changes have been made, an airflow reduction to 6 ACH, 1.6 ACH OA is feasible. The cost of these upgrades varies widely, depending on the existing equipment. However, if a base system of building automation system is present, the additional controls and possible VFD cost is within expected program range of one to 10 years.

#### Description of Baseline Condition

Baseline equipment includes an air handler with Supply/Return fans served by Variable Speed Drives, chilled water cooling coils, hot water heating coils, and economizer operation. Cooling energy is provided by a chilled water loop, typically served by a chiller paired with a cooling tower. Heating energy is provided by a hot water loop, typically served by an atmospheric boiler.





Air handlers typically serve multiple spaces, so the portion of air flow and supply/return fan horsepower energy that should be attributed to the surgery rooms is calculated by the following inputs:

- Number of surgery rooms
- Total square footage of surgery rooms
- Total square footage of non-surgery rooms served by associated AHU
- Average volume of rooms
- Reheat Type, Natural Gas or Electric
- Existing air changes per hour
- Surgery room temperature and humidity requirements during occupied and unoccupied modes
- Estimated schedule of unoccupied controls to be implemented (e.g. 6pm to 6am, 7 days/week)
- Surgery Room space pressure setpoint relative to adjacent spaces
- Proposed Control Strategy Type (described in description of efficient condition)

Based on these inputs, a baseline condition of Supply CFM, OA CFM, and Fan Power kW is calculated. CFM calculations are based on the size of the room and assumptions of 20 ACH Supply, 4 ACH OA Supply. Fan power is calculated as  $CFM * \text{Static Pressure} / (6,356 * \text{Total Fan Efficiency})$ .

With these calculated values, BIN Data and typical AHU setpoints are used to calculate savings on cooling kWh, heating therms, reheat therms, and fan kWh. Assumptions are used for Cooling kW/Ton, Boiler efficiency, Return Air Temperature, Supply Air Temperature, Fan efficiency, fan static pressure, and return/exhaust fan load relative to supply fan.

### Description of Efficient Condition

The Efficient Condition allows for operation in a similar manner to the proposed condition, except the total supply CFM has been reduced to 6 ACH with proportional OA cfm reduction. The Efficient Condition is expected to operate as one of the three possible controls strategies:

- A two-position (min/max) variable air volume (VAV) box is installed on the supply air source. Supply airflow is controlled to setpoint. Shut-off dampers are installed in the return ductwork equal to the amount of the setback volume. The VAV box and dampers are balanced to the maximum and minimum volumes for occupied and unoccupied modes. When the VAV box switches to the unoccupied mode, the return dampers (controlling the setback volume) close.
- Pressure-independent valves are placed on the supply and return ductwork (and potentially on ductwork serving surrounding spaces). The supply airflow is controlled to setpoint. The valves, calibrated to the maximum and minimum volumes for occupied and unoccupied modes, maintain the desired offset.



- A modulating control dampers is installed in the return duct and controlled by a room pressure sensor. The damper modulates to maintain a positive relative room pressure during both occupied and unoccupied modes. A standard terminal box controls the supply airflow to setpoint for each sequence.

### Annual Energy-Savings Algorithm

#### Heating Load Savings (therms/year)

If bin data recorded is between schedule of unoccupied controls: (Total CFM Existing - Total CFM Proposed) \* Sensible Heat Constant \* (T\_supply - T\_MA)

#### Cooling Load Savings (kWh/year)

Total Energy Cooling Load of outside Air: (Outside Air CFM Existing-Outside Air CFM Proposed) \* Total Heat Constant \* (Enthalpy\_OA - Enthalpy\_DA)

Sensible Energy Cooling Load of Return Air: If T\_OA > T\_supply: (Return Air CFM Existing - Return Air CFM Proposed) \* Sensible Heat Constant \* (T\_return - T\_supply)

#### Fan Power Savings (kWh/year)

(Total Air CFM Existing - Total AIR CFM Proposed) \* (Pressure\_fan static / 6,356 / Efficiency\_fan) \* kW/bhp \* RF + EF\_Multiplier \* hours/yr unoccupied

#### Reheat Savings (therms/year)

Sensible Heat Constant \* (Total CFM Existing - Total CFM Proposed) \* (T\_VAV\_Supply\_Existing - T\_VAV\_Supply\_Proposed) \* (Total Hours - Occupied Hours)

Where:

- Total CFM Existing = Actual total building airflow
- Total CFM Proposed = Proposed total building airflow
- Sensible Heat Constant = (lb/cubic feet air \* Btu/lb air \* minute/hour = 1.08
- T\_supply = Supply temperature of air handling unit (= 52°F)
- T\_MA = Mixed air temperature, calculated based on percentage of outside air vs. return air (based on ideal economizer schedule)
- Outside Air CFM Existing = Actual outside air supply airflow
- Outside Air CFM Proposed = Proposed outside air supply airflow
- Total Heat Constant = (60 min/hr) / (density of standard air = 0.075) = 4.5



- Enthalpy\_OA = Enthalpy of outside air= [A \* RH\_OA + B (Curve fit equation to psych chart, accurate within 0.7% between 40°F ≤ T\_OA ≤ 80°F)]  
A = 0.007468 \* DB^2 - 0.4344 \* DB + 11.1769
- RH\_OA = Outside air relative humidity, TMY3 bin data B = 0.2372 \* DB + 0.1230
- Enthalpy\_DA = Enthalpy of discharge air, 52°F at saturated conditions in 0-foot elevation (= 21.45)
- Return Air CFM Existing = Actual return air supply airflow
- Return Air CFM Proposed = Proposed return air supply airflow
- T\_return = Return temperature of air handling unit (= assumed 3°F above T\_setpoint)
- Total Air CFM Existing = Actual total airflow
- Total Air CFM Proposed = Proposed total airflow
- Pressure\_fan static = Total static pressure of supply fan (= assumed 4 inches Water Gauge)
- 6,356 = Horsepower conversion factor
- Efficiency\_fan = Overall supply fan efficiency (= assumed 75, including fan, motor, and VFD efficiencies)
- kW/bhp = Conversion from horsepower to watts (= 0.746)
- RF+ EF\_Multiplier = Total energy consumption of all fans is 175% of the energy consumption of just the supply fan. (= assumed 1.75)
- hours/yr unoccupied = Unoccupied hours per year (=6,140)
- T\_VAV\_Supply\_Existing = Actual supply temperature of the air after passing through the VAV box
- T\_VAV\_Supply\_Proposed = Proposed supply temperature of the air after passing through the VAV box
- Total Hours = Number of hours per year, per bin
- Occupied Hours = Number of hours facility is occupied

### Summer Coincident Peak Savings Algorithm

There are no peak savings from this measure.





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 5 years)

### Sources

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3. ANSI/ASHRAE/ASHE 170-2008 Ventilation of Healthcare Facilities
4. ASHRAE 90.1-2007 Energy Standard for Buildings Except Low-Rise Residential Buildings
5. ASHRAE 62.1-2007 Ventilation for Acceptable Indoor Air Quality
6. Historical Program Data- four similar projects done under other measure names

#### Historical Focus on Energy Surgery HVAC Projects

App ID	Project Cost	Square Footage
249844	\$29,980.00	1,800
74147	\$25,050.00	3,912
118592	\$29,514.00	3,600
199725	\$75,640.00	4,520

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8. Roberts, John, B. Tso. "Do Savings from Retrocommissioning Last? Results from an Effective Useful Life Study." 2010 ACEEE Summer Study on Energy Efficiency in Buildings. (2010). <http://aceee.org/files/proceedings/2010/data/papers/1990.pdf>

### Revision History

Version Number	Date	Description of Change
01	03/2015	Initial TRM entry
02	10/2017	Updated EUL



### Energy Recovery Ventilator

	Measure Details
Measure Master ID	Energy Recovery Ventilator, 2314, 4521
Measure Unit	Per CFM
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Energy Recovery
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	72
Peak Demand Reduction (kW)	9.43
Annual Therm Savings (Therms)	13,576
Lifecycle Energy Savings (kWh)	1,080
Lifecycle Therm Savings (Therms)	203,640
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>3</sup>
Incremental Cost (\$/unit)	\$6.14 <sup>4</sup>

#### Measure Description

This measure is installing an Energy Recovery Ventilator (ERV) on an HVAC system that provides both heating and cooling to occupied space. ERV systems exchange heat (often both sensible heat and water vapor) between outgoing exhaust air and incoming ventilation air. Under appropriate conditions, this allows for reducing the capacity of the HVAC system, which creates energy savings. Heat and energy recovery wheels are the most commonly applied ERV systems.

#### Description of Baseline Condition

The baseline is determined from the facility operating hours, current heating/cooling equipment efficiencies, and ERV supply airflow CFM.

#### Description of Efficient Condition

The efficient condition is an ERV installed on the HVAC system. The system must both heat and cool the space, with minimum cooling hours from 1:00 p.m. to 4:00 p.m., June through August, and with heating occurring in the winter. In addition, the following specifications must be met:

- The leaving supply airflow matches AHRI standard 1060-2005.
- Equipment is AHRI certified to standard 1060-2005 and bear the AHRI certification symbol for the air-to-air recovery ventilation equipment certification program based on AHRI 106.
- Qualifying equipment is independently tested and reported per ASHRAE standard 84-1991.



### Annual Energy-Savings Algorithm

Savings were calculated as the sum of iterations over the full range of temperatures (-30°F to 100°F), broken into five-degree intervals. The total savings account for the distribution of the number of hours for each temperature interval.

When in cooling, the savings for each temperature interval are calculated as:<sup>1</sup>

$$kWh_{SAVED} = \Sigma (\Delta kWh_{TEMP-INTERVAL})$$

$$\Delta kWh_{TEMP-INTERVAL} = [(1/\rho_{AIR} * 60 * V_{SUPPLY} * \eta_{HX-SUMMER} * (H_{OUT} - H_{RETURN}) / 12,000 * \eta_{COOLING}) - kW_{FAN}] * t_{TEMP-INTERVAL}$$

$$kW_{FAN} = V_{SUPPLY} * (\Delta P_{HX} + \Delta P_{OTHERS}) / (33,013 / 5.202) / \eta_{FANMECH.} / \eta_{FANMOTOR} * 0.746$$

When in heating, the savings for each temperature interval are calculated as:

$$Therm_{SAVED} = \Sigma (\Delta Therm_{TEMP-INTERVAL})$$

$$\Delta Therm_{TEMP-INTERVAL} = ((1.08 * V_{SUPPLY} * \eta_{HX-WINTER} * (T_{HEATED SPACE} - T_{OUTSIDE}) / 100,000) / \eta_{HEATING}) * t_{TEMP-INTERVAL}$$

Where:

- $1/\rho_{AIR}$  = Specific volume of air ( $\rho_{AIR} = 0.075$  lb/cubic foot at 1 atm and 68°F)
- 60 = Conversion factor from hours to minutes
- $V_{SUPPLY}$  = Volume of supply air (= actual; otherwise use default value of 7,200 CFM)
- $\eta_{HX-SUMMER}$  = Efficiency of summer heat exchanger (= actual; otherwise use default value of 74%)
- $H_{OUT}$  = Enthalpy of outside air in Btu per pound, based on temperature interval
- $H_{RETURN}$  = Enthalpy of inside air at 75°F, 50% RH (= 28.3 Btu/lb)
- 12,000 = Conversion from Btu to tons (of cooling)
- $\eta_{COOLING}$  = Efficiency of cooling system (= 1.20 kW/ton)
- $t_{TEMP-INTERVAL}$  = Number of hours the system operates in the particular temperature interval
- $\Delta P_{HX}$  = Pressure drop across the heat exchanger (= 0.29 inches of water)
- $\Delta P_{OTHERS}$  = Pressure drop across the filter, louver, inlet, and outlet (= 0.80 inches of water)
- 33,013 = Conversion factor from horsepower to foot pounds per minute
- 5.202 = Conversion factor from inches of water to pounds per square foot



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$\eta_{\text{FANMECH}}$	=	Fan mechanical efficiency (= actual; otherwise use default value of 65%)
$\eta_{\text{FANMOTOR}}$	=	Fan motor efficiency (= actual; otherwise use default value of 89.5% for 5 hp fan motor)
0.746	=	Conversion factor from horsepower to kilowatts
1.08	=	Conversion factor of pounds of air per hour multiplied by heat capacity of air in Btu per pound, which allows the enthalpy to be determined using the volumetric flowrate of air in CFM and the temperature difference
$\eta_{\text{HX-WINTER}}$	=	Efficiency of summer heat exchanger (= actual; otherwise use default value of 73%)
$T_{\text{HEATED SPACE}}$	=	Temperature inside heated space (= 68°F)
$T_{\text{OUTSIDE}}$	=	Midpoint of the temperature interval outside in Fahrenheit, based on temperature interval
100,000	=	Btu to therm conversion
$\eta_{\text{HEATING}}$	=	Efficiency of heating system (= 85%)

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{kWh}_{\text{SAVED}} / \text{HOU}_{\text{COOLING}}$$

Where:

$\text{kWh}_{\text{SAVED}}$  = Annual savings during cooling season, based on temperature interval (= 9,615 kWh)

$\text{HOU}_{\text{COOLING}}$  = Number of operating hours during cooling (= 1,258)<sup>2</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$\text{EUL}$  = Effective useful life (= 15 years)<sup>3</sup>





## Deemed Savings

### Deemed Energy Savings by Heating or Cooling

	Annual Energy Savings	Peak Demand Reduction	Lifecycle Energy Savings
Yearlong	72 kWh	-	1,080 kWh
	13,576 therms	-	203,640 therms
Cooling	11,867 kWh	9.43 kW	178,005 kWh
	-	-	-
Heating	-11,795 kWh	-	176,925 kWh
	13,576 therms	-	203,640 therms

There are negative kWh savings from operating the fan ( $kWh_{FAN}$ ); when the system is in heating mode, heating savings come from natural gas savings, whereas the electric energy use increases due to the kWh consumed by the fan. However, the overall Btu savings is net positive.

### Assumptions

Deemed savings values were calculated for a system with a 7,200 CFM supply fan.

All the assumptions used in the savings calculations, as listed in the definition of terms, are from the Focus on Energy Program Energy Recovery Ventilator Calculation input.<sup>1</sup>

The weather intervals and corresponding operating hours in the following tables were used to calculate the deemed savings values.<sup>2</sup>

### Weather Intervals and Corresponding Operating Hours

	Temperature Range (°F)	Range Midpoint (°F)	Hours Operating in Each Temperature Interval (hours)	Enthalpy (Btu/lb)
Cooling	95 to 100	97.5	4.18	42.12
	90 to 95	92.5	20.56	40.57
	85 to 90	87.5	70.72	39.45
	80 to 85	82.5	266.68	35.13
	75 to 80	77.5	421.24	32.40
	70 to 75	72.5	474.69	30.69
Heating	65 to 70	67.5	698.74	28.33
	60 to 65	62.5	877.28	25.22
	55 to 60	57.5	574.89	21.97
	50 to 55	52.5	642.02	19.17
	45 to 50	47.5	466.10	17.11



	Temperature Range (°F)	Range Midpoint (°F)	Hours Operating in Each Temperature Interval (hours)	Enthalpy (Btu/lb)
	40 to 45	42.5	639.90	15.06
	35 to 40	37.5	859.58	12.95
	30 to 35	32.5	730.96	10.99
	25 to 30	27.5	429.07	9.13
	20 to 25	22.5	507.80	7.61
	15 to 20	17.5	388.02	5.87
	10 to 15	12.5	229.07	4.04
	5 to 10	7.5	147.38	2.53
	0 to 5	2.5	95.69	1.30
	-5 to 0	-2.5	93.43	0.08
	-10 to -5	-7.5	79.95	-1.39
	-15 to -10	-12.5	27.69	-2.52
	-20 to -15	-17.5	9.57	-3.90
	-25 to -20	-22.5	3.49	-4.86
	-30 to -25	-27.5	1.31	-6.22

**Sources**

1. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report.” August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Focus on Energy Program, Energy Recovery Ventilator Calculator prepared by Franklin Energy.
3. Wisconsin PSC EUL Database. 2013. See Appendix C.
4. Historical Focus on Energy project data, 2012-2013. 86 projects, excluded high cost per CFM that may be for complete AHU replacement, average cost of ERV is \$6.14 per CFM.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### *Agriculture High Volume Low Speed Fans*

	Measure Details
Measure Master ID	Fans, High Volume Low Speed (HVLS), General, 3998
Measure Unit	Per foot, fan diameter
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Fan
Sector(s)	Agriculture
Annual Energy Savings (kWh)	815
Peak Demand Reduction (kW)	0.2110
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	12,225
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$140.07 <sup>2,7</sup>
Installed Cost (\$/unit)	\$340.32 <sup>2</sup>

#### Measure Description

Keeping livestock cool during the summer months is an important factor in breeding, milk production, and general good health. Traditionally, farmers use several high-speed circulation fans (typically less than 54 inches in diameter) with a 1 hp to 1.5 hp motor per fan that move approximately 29,000 cubic feet of air per minute (CFM) to keep the livestock cool. High volume low speed (HVLS) fans with diameters of eight to 24 feet typically use 1 hp to 2 hp motors per fan and move between 140,000 CFM and 300,000 or more CFM.<sup>3</sup> HVLS fans between 16-feet and 24-feet are eligible for incentives.

#### Description of Baseline Condition

Dairy farms typically have a freestall barn with one or two rows of high speed fans per group of animals, where one row is along the feed alley blowing over the animals’ backs and one row is over the cow beds in the center of the group. Usually, 48-inch to 50-inch high speed fans are installed every 30 feet to 40 feet. The baseline condition for other livestock barns is similar, in that multiple high-speed fans are placed to keep the animals cool.

#### Description of Efficient Condition

For dairy farms, a freestall barn would generally have one row of HVLS fans installed down the center of the barn over the feed alley to meet the air circulation needs of the barn livestock. The efficient





condition for other types of livestock barns is similar, in that fewer HVLS fans will be installed compared to baseline to achieve the same or similar amount of circulating air flow.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watt_{HIGH\ SPEED} - Watt_{HVLS}) / 1,000 * HOU$$

Where:

$Watt_{HIGH\ SPEED}$  = Power consumption of baseline high speed fan system (= varies by fan diameter; see table below)

$Watt_{HVLS}$  = Power consumption of HVLS fan (= varies by fan diameter; see table below)

#### Default Values for High Speed and HVLS Fan Wattages

HVLS Fan Diameter Size	One HVLS Fan is Equivalent to 48-inch High Speed Circulation Fan <sup>5</sup>	$W_{HIGH\ SPEED}^*$	$W_{HVLS}^5$
16 feet	4.0	4,124	761
18 feet	4.5	4,640	850
20 feet	5.0	5,155	940
22 feet	5.5	5,670	940
24 feet	6.0	6,186	1,119

\* A 48-inch diameter circulation fan average uses 1,031 watts.<sup>4</sup> Therefore, a 16-foot HVLS fan has a  $W_{HIGH\ SPEED}$  equivalent to  $4.0 * 1,031$  watts = 4,124 watts.

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= 3,864)<sup>6</sup>

#### Deemed HVLS Fan kWh Savings

HVLS Fan Diameter Size	$kWh_{SAVED}$	$kWh_{SAVED}/foot$	Fan Size Distribution <sup>2</sup>
16 feet	12,995	812	5%
18 feet	14,645	814	5%
20 feet	16,287	814	53%
22 feet	18,277	831	2%
24 feet	19,579	816	35%
<b>Weighted Average</b>		<b>815 <math>kWh_{SAVED}/foot</math></b>	



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watt_{HIGH\ SPEED} - Watt_{HVLS}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 1.0; see Assumptions)

#### Deemed HVLS Fan kW Savings

HVLS Fan Diameter Size	kW <sub>SAVED</sub>	kW <sub>SAVED</sub> /foot	Fan Size Distribution <sup>2</sup>
16 feet	3.3631	0.2102	5%
18 feet	3.7901	0.2106	5%
20 feet	4.2151	0.2108	53%
22 feet	4.7301	0.2150	2%
24 feet	5.0670	0.2111	35%
<b>Weighted Average</b>		<b>0.2110 kW<sub>SAVED</sub>/foot</b>	

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

The incremental cost was determined by comparing the measure cost of one 20-foot HVLS fan and five 48-inch high speed circulation fans. The measure cost of five high speed circulation fans (at \$801 each)<sup>7</sup> is \$4,005 and the measure cost of a 20-foot HVLS fan is \$6,806.40, based on \$340.32 per foot<sup>2</sup> (\$6,806.40 - \$4,005 = \$2,801.40). The per foot incremental cost for a 20-foot HVLS fan is \$140.07.

This measure is based on the assumption that HVLS fans have wider applications than just dairy barns, and that savings will be similar in other livestock barns such as those for poultry or swine. HVLS fans are most likely to be used in dairy barn applications based on Agriculture, Schools, and Government Program experience.

As the HVLS fan diameter increases, more 48-inch diameter circulation fans would be required to meet the same circulation needs of the facility (see the Default Values for High Speed and HVLS Fan Wattages table).

According to professional experience of program subject matter expert Terry Laube, farmers in Wisconsin typically turn their circulation fans on when it is 50°F or warmer to improve cow comfort. This HOU holds most true for dairy barn applications; however, the HOU rating is deemed reasonable to hold true for uses other than dairy barns, as well for control of animal comfort.





The fan size distribution was determined by analyzing historical program data from January 2012 through August 2016: it is estimated that the 22-foot fans will account for 2% of total, and that the newly eligible 16-foot and 18-foot fan options will account for 10% (5% each) of the total. Since the deemed savings is based on fan diameter foot, this is a conservative estimate. It is also estimated that the 20-foot and 24-foot fans will account for 53% and 35% of the total, respectively. These percentages were adjusted to reflect the historical split between the two fan sizes. Fan distribution will be re-evaluated in a couple of years and deemed savings will be adjusted as needed.

The coincidence factor equals 1.0, as all hours during the peak window are assumed to be above 50°F.

**Sources**

1. Cadmus. Database. March 2013.  
PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. "HVLS Fans Supplemental Data 092016." January 2012 through August 2016.
3. Kammel, D.W., M.E. Raabe, and J.J. Kappelman (University of Wisconsin-Madison). "Design of High Volume Low Speed Fan Supplemental Cooling System in Dairy Free Stall Barns." Accessed September 29, 2015. <http://www.uwex.edu/energy/pubs/HVLSFreestallDesign.pdf>
4. Bioenvironmental and Structural System Laboratory at The University of Illinois at Urbana-Champaign. "Fan Database." <http://bess.illinois.edu/>
5. KEMA. "2009 Evaluation of IPL Energy Efficiency Programs." Appendix H, Group I Programs, Volume 2. Tables H-16 and H-17. [http://www.alliantenergy.com/wcm/groups/wcm\\_internet/@int/documents/document/mdaw/mtix/~edisp/121605.pdf](http://www.alliantenergy.com/wcm/groups/wcm_internet/@int/documents/document/mdaw/mtix/~edisp/121605.pdf)
6. Appendix B: Common Variables, 'Outside Air Temperature Bin Analysis' average number of hours in Wisconsin at or above 50°F.
7. SPECTRUM. "Historical Project Data." April 2012 through September 2015.

**Revision History**

Version Number	Date	Description of Change
01	10/01/2015	Initial TRM entry
02	10/01/2016	Changed measure unit from per fan to per fan diameter (foot) and updated deemed savings source





### ECM HVAC Fan Motors

	Measure Details
Measure Master ID	ECM HVAC Fan Motors, Heating, 3910, 4625 ECM HVAC Fan Motors, Cooling, 3911, 4626 ECM HVAC Fan Motors, Occupied Ventilation, 3912, 4627 ECM HVAC Fan Motors, 24/7 Ventilation, 3913, 4628
Measure Unit	Per horsepower
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Motors and Drives
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	18 <sup>1,2</sup>
Incremental Cost (\$/unit)	\$120.00 per motor <sup>3</sup>

#### Measure Description

This measure is for the installation of an electronically commutated motor (ECM) with ≥1 hp on air handling equipment such as exhaust fans, fan coil units, VAV boxes, and cabinet heaters. These are typically induction motors and are covered by NEMA standards. Residential type furnaces with an ECM are excluded from this measure, as they are covered by other measures (MMIDs 1981, 2764, 3491, and 3492). Single package vertical units for multifamily (MMIDs 3693, 3694) are also excluded.

#### Description of Baseline Condition

The baseline condition is an existing shaded pole (SP) or permanent split capacitor (PSC) motor that is 1 hp or less.

#### Description of Efficient Condition

The efficient condition is an ECM that is an equivalent size to the motor being replaced.

#### Annual Energy-Savings Algorithm

Savings are determined by converting the motor horsepower to kW, multiplying by inverse of the difference in motor efficiencies, and multiplying by the hours of use for the specific type of equipment.





This will allow a “units of measure” question to be used to enter the motor horsepower and generate accurate savings for the variety of motor sizes available for this technology.

$$kWh_{SAVED} = hp * 0.746 * (1/Eff_{BASE} - 1/Eff_{EE}) * HOU$$

Where:

- hp = Horsepower of the motor being replaced (= customer provided)
- 0.746 = Conversion factor from horsepower to kW
- Eff<sub>BASE</sub> = Motor efficiency of baseline technology (= 36.25%)<sup>3</sup>
- Eff<sub>EE</sub> = Motor efficiency for the ECM (= 70.0%)<sup>3</sup>
- HOU = Average annual hours of operation (= varies by motor application and sector; see table below)

#### Hours of Use by Fan Type and Sector

Fan Type	Sector	Hours of Use
Heating Fan <sup>4</sup>	All	2,285
Cooling Fan <sup>4</sup>	All	678
Occupied Ventilation	Commercial <sup>5</sup>	3,730
	Industrial <sup>5</sup>	4,745
	Agriculture <sup>5</sup>	4,698
	Schools and Government <sup>5</sup>	3,239
	Residential-Multifamily (common areas) <sup>6</sup>	5,950
24/7 Ventilation	All	8,760

#### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = hp * 0.746 * (1/Eff_{BASE} - 1/Eff_{EE}) * CF$$

Where:

- CF = Coincidence factor (= varies by fan type; see table below)

#### Coincidence Factor by Fan Type

Fan Type	Coincidence Factor
Heating Fan <sup>7</sup>	0.0
Cooling Fan <sup>6</sup>	0.8
Occupied Ventilation <sup>8</sup>	0.9
24/7 Ventilation <sup>9</sup>	1.0





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 18 years)}^{1,2}$$

### Deemed Savings

For select standard fractional horsepower motors, the amount of savings from upgrading to an ECM are outlined in the following tables.

#### Demand Reduction by Fan Type

Baseline Horsepower	Proposed Horsepower	Heating Fan kW Reduced	Cooling Fan kW Reduced	Occupancy Vent kW Reduced	24/7 Vent kW Reduced
1.0	1.0	0.000	0.7938	0.8930	0.9922

#### Annual Energy Savings by Fan Type

Baseline hp	Proposed hp	Fan kWh Saved		Occupancy Vent kWh Saved					24/7 Vent kWh Saved
		Heating	Cooling	Comm	Indust	Ag	S&G	MF	
1.0	1.0	2,267	673	3,701	4,708	4,661	3,214	5,904	8,692

#### Lifecycle Energy Savings by Fan Type

Baseline hp	Proposed hp	Fan kWh Saved		Occupancy Vent kWh Saved					24/7 Vent kWh Saved
		Heating	Cooling	Comm	Indust	Ag	S&G	MF	
1.0	1.0	40,810	12,109	66,617	84,745	83,906	57,848	106,266	156,453

### Assumptions

A 50%/50% average of SP efficiency (30%) and PSC efficiency (42.5%) was used for the baseline motor efficiency (i.e., 36.25%), based on engineering judgment. Program project data collection will include motor type and size, which will be used to adjust this assumption, if appropriate.

Heating fan includes cabinet heaters, unit heaters, and heating-only fan coil units.

Cooling fan includes cooling-only fan coil units.



Occupied ventilation includes any equipment that is normally on during occupied hours all year, regardless of season. This includes fan powered VAV boxes, fan coil units that provide both heating and cooling, and exhaust fans with timer controls to only run during occupied hours.

24/7 ventilation includes any items that run continuously year round. Typically this would be exhaust fans without controls, but may also include fan powered VAV boxes and fan coil units for facilities that operate 24/7.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Sachs, Harvey and S. Smith. "Saving Energy with Efficient Residential Furnace Air Handlers: A Status Report and Program Recommendations." ACEEE report A033. p. 9. May 1, 2003. <http://aceee.org/research-report/a033>
3. Navigant Consulting Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Table 2.1, p. 5, Section 2.4.3, p. 16, and Table 4.10, p. 49. Prepared for U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. December 4, 2013. <http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf>  
SP efficiency is the midpoint of 20 – 40% range listed in Table 2.1.  
PSC efficiency is the midpoint of 35 – 50% range listed in Section 2.4.3.  
ECM efficiency is the fractional horsepower efficiency of 70% listed in Section 2.4.3.
4. Appendix B: Common Variables, Heating and Cooling Degree Days. p. 647. *Converted HDD to hours using process on page 18 for MMID 3275, and CDD to hours using process on page 204 for MMIDs 3494 to 3505.*
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)  
The savings are based on the assumption that lighting hours equal building occupancy hours when ventilation would also be needed.
6. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)



7. Engineering judgement.  
By definition of the measure, the motor only operates during the heating season, making the peak demand coincidence factor = 0.
8. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>  
DEER model runs were weather normalized for statewide use by population density.
9. Engineering judgement.  
By definition of the measure, the motor operates continuously, making the peak demand coincidence factor = 1.0.

#### Revision History

Version Number	Date	Description of Change
01	09/13/2016	Initial TRM entry



### *A/C Split or Packaged System, High Efficiency*

	Measure Details
Measure Master ID	A/C Split or Packaged System, High Efficiency: ≥ 5.42 to < 11.25 tons, 4368 ≥ 11.25 to < 20.00 tons, 4369 ≥ 20.00 to < 63.33 tons, 4370 ≥ 63.33 tons, 4371
Measure Unit	Per ton
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Rooftop Unit / Split System AC
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies
Peak Demand Reduction (kW)	Varies
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	≥ 5.42 to < 20.00 tons = \$126.84 (MMIDs 4368 and 4369) <sup>2</sup> ≥ 20.00 to ≥ 63.33 tons = \$37.83 (MMIDs 4370 and 4371) <sup>2</sup>

#### Measure Description

This measure is installing high-efficiency, unitary packaged, and split air conditioning equipment that is ≥ 65,000 Btu/hr (5.42 tons). This measure applies to replacing an existing unit at the end of its useful life or installing a new unit in a new or existing building.

#### Description of Baseline Condition

The baseline equipment for new construction or where new equipment is required by code is a standard efficiency packaged or split air conditioner that meets the 2015 IECC energy efficiency requirements. The rating conditions for the baseline and efficient equipment efficiencies must be equivalent.





### Baseline Equipment for New Construction

Size of Standard AC Unit	Minimum Efficiency <sup>3</sup>			
	Electric Resistance Heat		All Other Heat (including natural gas)	
≥ 65 and < 135 kBtu/hour (≥ 5.42 to < 11.25 tons)	11.2 EER	12.8 IEER	11.0 EER	12.6 IEER
≥ 135 and < 240 kBtu/hour (≥ 11.25 to < 20.00 tons)	11.0 EER	12.4 IEER	10.8 EER	12.2 IEER
≥ 240 and < 760 kBtu/hour (≥ 20.00 to < 63.33 tons)	10.0 EER	11.6 IEER	9.8 EER	11.4 IEER
≥ 760 kBtu/hour (≥ 63.33 tons)	9.7 EER	11.2 IEER	9.5 EER	11.0 IEER

The baseline equipment for existing buildings is a standard efficiency packaged or split air conditioner that meets the 2012 IECC energy efficiency requirements. The rating conditions for the baseline and efficient equipment efficiencies must be equivalent.

### Baseline Equipment for Existing Building

Size of Standard AC Unit	Minimum Efficiency <sup>4</sup>			
	Electric Resistance Heat		All Other Heat (including Natural Gas)	
≥ 65 and < 135 kBtu/hour (≥ 5.42 to < 11.25 tons)	11.2 EER	11.4 IEER	11.0 EER	11.2 IEER
≥ 135 and < 240 kBtu/hour (≥ 11.25 to < 20.00 tons)	11.0 EER	11.2 IEER	10.8 EER	11.0 IEER
≥ 240 and < 760 kBtu/hour (≥ 20.00 to < 63.33 tons)	10.0 EER	10.1 IEER	9.8 EER	9.9 IEER
≥ 760 kBtu/hour (≥ 63.33 tons)	9.7 EER	9.8 IEER	9.5 EER	9.6 IEER

### Description of Efficient Condition

The efficient equipment is a high-efficiency packaged air conditioner that exceeds the CEE Tier 2 energy efficiency requirements listed in the table below.

### Efficient Equipment Requirements

Size of High-Efficiency AC Unit	Minimum to Qualify <sup>5</sup>
≥ 65 and < 135 kBtu/hour (≥ 5.42 to < 11.25 tons)	12.0 EER and 13.8 IEER
≥ 135 and < 240 kBtu/hour (≥ 11.25 to < 20.00 tons)	12.0 EER and 13.0 IEER
≥ 240 and < 760 kBtu/hour (≥ 20.00 to < 63.33 tons)	10.6 EER and 12.1 IEER
≥ 760 kBtu/hour (≥ 63.33 tons)	10.2 EER and 11.4 IEER



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (CAP * 12) * (1 / IEER_{BASE} - 1 / IEER_{EE}) * EFLH_{COOL}$$

Where:

- CAP = Rated cooling capacity of the energy-efficient unit (tons)
- 12 = Conversion factor from tons to MBh
- IEER<sub>BASE</sub> = Integrated energy efficiency ratio of standard efficiency code baseline unit in Btu/watt-hour
- IEER<sub>EE</sub> = Integrated energy efficiency ratio of efficient unit in Btu/watt-hour
- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410 for multifamily; = 599 for commercial, industrial, agriculture, and schools & government; see tables below)

#### Multifamily Equivalent Full-Load Cooling Hours by Location

Location	EFLH <sub>COOL</sub> <sup>6</sup>	Weighting by Participant
Green Bay	344	22%
La Crosse	323	3%
Madison	395	18%
Milwaukee	457	48%
Wisconsin Average	380	9%
<b>Overall</b>	<b>410</b>	



**Commercial, Industrial, Agriculture, and Schools & Government  
Equivalent Full-Load Cooling Hours by Building Type**

Building Type	EFLH <sub>cool</sub> <sup>7</sup>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (CAP * 12) * (1 / EER_{BASE} - 1 / EER_{EE}) * CF$$

Where:

$$CF = \text{Coincidence factor (= 80\%)}^6$$

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (=15 years)}^1$$

**Deemed Savings**

The measure is hybrid and savings will vary; the tables below list reference savings values for various capacities. The data below are based on the assumption that equipment has natural gas heat for baseline EER value. Actual savings will vary.





**Reference Savings Values by Capacity: Multifamily New Construction, Natural Gas Heat**

Capacity (Btu/hour)	EER <sub>BASE</sub>	EER <sub>EE</sub>	IEER <sub>BASE</sub>	IEER <sub>EE</sub>	MMID	kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	kWh <sub>LIFECYCLE</sub>
100,000	11.0	12.0	12.6	13.8	4368	255	0.61	3,820
187,000	10.8	12.0	12.2	13.0	4369	349	1.39	5,235
500,000	9.8	10.6	11.4	12.1	4370	936	3.08	14,044
800,000	9.5	10.2	11.0	11.4	4371	942	4.62	14,124

**Reference Savings Values by Capacity: Multifamily Retrofit, Natural Gas Heat**

Capacity (Btu/hour)	EER <sub>BASE</sub>	EER <sub>EE</sub>	IEER <sub>BASE</sub>	IEER <sub>EE</sub>	MMID	kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	kWh <sub>LIFECYCLE</sub>
100,000	11.0	12.0	11.2	13.8	4368	621	0.61	9,311
187,000	10.8	12.0	11.0	13.0	4369	968	1.39	14,515
500,000	9.8	10.6	9.9	12.1	4370	3,388	3.08	50,826
800,000	9.5	10.2	9.6	11.4	4371	4,855	4.62	72,829

**Reference Savings Values by Capacity:**

**Commercial, Industrial, Agriculture, and Schools & Government New Construction, Natural Gas Heat**

Capacity (Btu/hour)	EER <sub>BASE</sub>	EER <sub>EE</sub>	IEER <sub>BASE</sub>	IEER <sub>EE</sub>	MMID	kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	kWh <sub>LIFECYCLE</sub>
100,000	11.0	12.0	12.6	13.8	4368	372	0.61	5,581
187,000	10.8	12.0	12.2	13.0	4369	510	1.39	7,648
500,000	9.8	10.6	11.4	12.1	4370	1,368	3.08	20,518
800,000	9.5	10.2	11.0	11.4	4371	1,376	4.62	20,635

**Reference Savings Values by Capacity:**

**Commercial, Industrial, Agriculture, and Schools & Government Retrofit, Natural Gas Heat**

Capacity (Btu/hour)	EER <sub>BASE</sub>	EER <sub>EE</sub>	IEER <sub>BASE</sub>	IEER <sub>EE</sub>	MMID	kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	kWh <sub>LIFECYCLE</sub>
100,000	11.0	12.0	11.2	13.8	4368	907	0.61	13,603
187,000	10.8	12.0	11.0	13.0	4369	1,414	1.39	21,206
500,000	9.8	10.6	9.9	12.1	4370	4,950	3.08	74,256
800,000	9.5	10.2	9.6	11.4	4371	7,093	4.62	106,401





### Assumptions

A default value of 0.90 was assumed for the rated load factor.

The reference savings values were calculated for hypothetical units with capacities equal to the midpoint of each interval found in the IECC 2012 or 2015 standard, except for units  $\geq 760$  kBtu/hour (which used 800 kBtu/hour). Business savings uses 599 average full load hours from the table above.

### Sources

1. PA Consulting Group Inc. *State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study*. Final Report. August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
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7. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>  
DEER model runs were weather normalized for statewide use by population density.

### Revision History

Version Number	Date	Description of Change
01	10/07/2015	Initial TRM entry
02	12/15/2015	Revised per evaluator comments
03	11/10/2017	Updated to standardize offer across business and multifamily programs



**A/C Split System, ≤ 65 MBh, SEER 15/16/17/18+**

	Measure Details
Measure Master ID	A/C Split System, ≤ 65 MBh, SEER 15, 4364, 4662 A/C Split System, ≤ 65 MBh, SEER 16, 4365, 4663 A/C Split System, ≤ 65 MBh, SEER 17, 4366, 4664 A/C Split System, ≤ 65 MBh, SEER 18+, 4367, 4665
Measure Unit	Per ton
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Rooftop Unit / Split System AC
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by SEER level and application type
Peak Demand Reduction (kW)	Varies by SEER level and application type
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by SEER level and application type
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$126.84 per ton <sup>9</sup>

**Measure Description**

A split-system air conditioner has a compressor and condenser located outside of the building, and has an evaporator mounted inside the building in an air handler or blower. The system is connected by pipes that cycle refrigerant between the two heat exchangers. Energy savings result from installing a more efficient unit than the market standard. Additional savings are incurred because the unit must be installed with proper refrigerant charge and airflow (RCA). Proper adjustment of the RCA results in more efficient operation. Installation by a qualified contractor and regular servicing are required to maintain proper RCA.

**Description of Baseline Condition**

The baseline condition is a SEER 13 unit for new construction<sup>2</sup> and a SEER 13 unit for existing buildings.<sup>3</sup>

**Description of Efficient Condition**

The efficient condition is an air conditioning split system ≤ 65 MBh (5.42 tons) with SEER 15 or greater. Both the condenser and evaporator coils must be replaced. The refrigerant line diameters must meet manufacturer specifications.





The condenser model and serial number, evaporator model and serial number, and AHRI reference number are required for all installations.

All capacity and efficiency ratings will be verified using the AHRI database.<sup>4</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (CAP * 12) * (1 / SEER_{BASE} - 1 / SEER_{EE}) * EFLH_{COOL}$$

Where:

- CAP = Rated cooling capacity of the energy-efficient unit (tons)
- 12 = Conversion factor from tons to MBh
- SEER<sub>BASE</sub> = Seasonal energy efficiency rating of baseline unit (= 13)
- SEER<sub>EE</sub> = Seasonal energy efficiency rating of efficient unit (=15, 16, 17, or 18)
- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410 for multifamily, = 599 for business; see tables below)

#### Multifamily Equivalent Full-Load Cooling Hours by Location

Location	EFLH <sub>COOL</sub> <sup>5</sup>	Weighting by Participant
Green Bay	344	22%
La Crosse	323	3%
Madison	395	18%
Milwaukee	457	48%
Wisconsin Average	380	9%
<b>Overall</b>	<b>410</b>	



**Commercial, Industrial, Agriculture, and Schools & Government  
Equivalent Full-Load Cooling Hours by Building Type**

Building Type	EFLH <sub>COOL</sub> <sup>6</sup>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (CAP * 12) * (1 / EER_{BASE} - 1 / EER_{EE}) * CF$

Where:

- EER<sub>BASE</sub> = Energy efficiency rating of baseline unit (= 11.2 for SEER 13 unit)
- EER<sub>EE</sub> = Energy efficiency rating of efficient unit (= 12.3 for 15 SEER; = 12.8 for 16 SEER; = 13.1 for 17 SEER; = 13.7 for 18 SEER)
- CF = Coincidence factor (= 0.80)<sup>7</sup>

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>





## Deemed Savings

### Deemed Savings per Ton by MMID and Sector

Sector	SEER	MMID	Savings (kW)	Annual Savings (kWh)	Lifecycle Savings (kWh)
Multifamily	15	4364	0.078	50	750
	16	4365	0.109	71	1,065
	17	4366	0.135	89	1,335
	18	4367	0.157	105	1,575
Commercial, Industrial, Agriculture, Schools & Government	15	4364	0.078	74	1,110
	16	4365	0.109	104	1,560
	17	4366	0.135	130	1,950
	18	4367	0.157	154	2,310

## Assumptions

The additional savings incurred from proper adjustment of the RCA is highly variable, and was unaccounted for in the savings algorithm.

SEER values were converted to EER (for calculating kilowatt savings) based on  $EER = (-0.02 * SEER^2) + 1.12 * SEER$ .<sup>8</sup>

## Sources

1. PA Consulting Group Inc. *State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study*. Final Report. August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. International Code Council. *2015 International Energy Conservation Code*. Table C403.2.3(1). 2015. <https://codes.iccsafe.org/public/document/IECC2015/chapter-4-ce-commercial-energy-efficiency>
3. International Code Council. *2012 International Energy Conservation Code*. Table C403.2.3(1). 2012. <https://codes.iccsafe.org/public/document/IECC2012>
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DEER model runs were weather normalized for statewide use by population density.



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8. Wassmer, M. A Component-Based Model for Residential Air Conditioner and Heat Pump Energy Calculations. Masters Thesis, University of Colorado at Boulder. 2003.
9. Northeast Energy Efficiency Partnerships and Navigant. *NEEP Incremental Cost Study Phase Three Final Report*. Table 10. May 28, 2014. [http://www.neep.org/sites/default/files/resources/NEEP%20ICS3%20Report%20FINAL%202014%20June%2022\\_0.pdf](http://www.neep.org/sites/default/files/resources/NEEP%20ICS3%20Report%20FINAL%202014%20June%2022_0.pdf)  
Used CEE Tier 2 values.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	11/2017	Updated common structure across business, small business, and multifamily sectors



**A/C Split System, Condensing Unit Only, High Efficiency**

	Measure Details
Measure Master ID	A/C Split System, Condensing Unit Only, High Efficiency, 3909
Measure Unit	Per ton
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Rooftop Unit / Split System AC
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by capacity
Peak Demand Reduction (kW)	Varies by capacity
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by capacity
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$82.34 <sup>7</sup>

**Measure Description**

This measure is installing a high-efficiency condensing unit as part of a split system air conditioning system. This measure applies to replacing an existing unit at the end of its useful life or installing a new unit in a new or existing building. This measure covers “condensing unit only” replacements where the coil and air handling unit (AHU) are not replaced at the same time, and new installations of custom-built split system air conditioners that do have the AHU, coil, and condensing unit combination listed in AHRI. These types of systems are a better fit for IECC’s condensing unit minimum efficiency requirements, as the manufacturer data is rated as “condensing unit only,” and generally appears to be higher than a “complete system” or “matched air handler” rating that includes the condensing unit, AHU, and cooling coil together.

**Description of Baseline Condition**

The baseline equipment for existing buildings is a standard efficiency condensing unit that meets the 2006 IECC energy efficiency requirements. The rating conditions for the baseline and efficient equipment efficiencies must be equivalent.

Standard air-cooled condensing unit ≥ 135,000 Btu/hr = 10.1 EER<sup>2</sup>

The baseline equipment for new construction or where new equipment is required by code is a standard efficiency condensing unit that meets the 2009 IECC energy efficiency requirements. The rating conditions for the baseline and efficient equipment efficiencies must be equivalent.

Standard air-cooled condensing unit ≥ 135,000 Btu/hr = 10.1 EER<sup>3</sup>





### Description of Efficient Condition

The efficient equipment is a high-efficiency condensing unit that exceeds energy efficiency requirements listed below. The efficient condition is set at CEE Tier 2 levels, which offer between 7.6% and 10.0% peak kW savings over current federal minimum EER requirements.<sup>4</sup> A value of 9% was used to determine the savings, so a baseline of 10.1 EER / (1 – 0.09) = 11.1 EER.

$$\text{Efficient air-cooled condensing unit} \geq 135,000 \text{ Btu/hr} = 11.1 \text{ EER}$$

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{Capacity} * 12,000 * \text{RLF} * \text{EFLH}_c * (1 / 1,000) * (1/\text{EER}_{\text{BASE}} - 1/\text{EER}_{\text{EE}})$$

Where:

- Capacity = Capacity (size) of the condensing unit in tons
- 12,000 = Btuh to tons conversion factor
- RLF = Rated load factor; the peak cooling load/nameplate capacity. This factor compensates for oversizing of the air conditioning unit (= 0.90)
- EFLH<sub>c</sub> = Equivalent full-load cooling hours (= varies by building type; see table below for default values)
- 1,000 = Kilowatt conversion factor
- EER<sub>BASE</sub> = Energy efficiency ratio of baseline condensing unit in Btu/watt-hour (= 10.1 EER)
- EER<sub>EE</sub> = Energy efficiency ratio of efficient condensing unit in Btu/watt-hour (= 11.1 EER or actual)

#### Cooling Equivalent Full Load Hours by Building Type

Building Type	EFLH <sub>c</sub> <sup>5</sup>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Capacity * (1 / 1,000) * CF * (1/EER_{BASE} - 1/EER_{EE})$$

Where:

$$CF = \text{Coincidence factor } (= 0.8)^6$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life } (= 15 \text{ years})^1$$

### Deemed Savings

Though the measure is hybrid, reference savings values for various capacities are listed in the table below. Actual savings will vary.

Reference Savings Values by Capacity

Capacity (Btuh)	EER <sub>BASE</sub>	EER <sub>EE</sub>	kWh <sub>BASE</sub>	kWh <sub>EE</sub>	kWh <sub>SAVED</sub>	kW <sub>BASE</sub>	kW <sub>EE</sub>	kW <sub>SAVED</sub>	kWh <sub>LIFECYCLE</sub>
187,000	10.1	11.1	10,008	9,106	902	14.85	13.51	1.34	13,524
500,000	10.1	11.1	26,688	24,284	2,404	39.60	36.04	3.57	36,065
800,000	10.1	11.1	42,701	38,854	3,847	63.37	57.66	5.71	57,704

### Assumptions

The average (mean) value for all building types was used to determine cooling EFLH.

A default value of 0.90 was assumed for the rated load factor.

The deemed savings values were calculated for hypothetical units with capacities equal to the midpoint of each interval found in the IECC 2009 standard, but the < 65,000 Btu/hr and 65,000 to 135,000 Btu/hr categories were excluded since the condensing unit only rating in the IECC only applies to ≥ 135,000 Btu/hr capacity.

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7. Northeast Energy Efficiency Partnerships. “Incremental Cost Study Phase Three Final Report.” Table 10. May 2014. <http://www.neep.org/incremental-cost-study-phase-3>  
Average of CEE Tier 2 values (\$126.84 and \$37.83)

### Revision History

Version Number	Date	Description of Change
01	07/2016	Initial TRM entry



### Steam Trap Repair, < 10 psig, General Heating

	Measure Details
Measure Name and ID	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 7/32" or Smaller, 4004, 4648 1/4", 4005, 4649 5/16", 4006, 4650 3/8" or Larger, 4007, 4651
Measure Unit	Per steam trap
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Steam Trap
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies by measure, see table below
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	Varies by measure, see table below
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	\$50.89 <sup>2</sup>

#### Measure Description

Steam distribution systems contain steam traps, which are automatic valves that remove condensate, air, and other non-condensable gases while preventing or minimizing steam loss. This measure is the repair of failed open and leaking steam traps on steam systems supplying space heating only.

Steam traps that fail in the open position allow steam to escape into the condensate lines before the available heat energy can be used for space heating, wasting the energy used to make the steam. By replacing or repairing traps that have failed in the open position, the wasted heating energy can be conserved.

The measure specifications are as follows:

- Boiler must be used for space heating, not process applications
- Repaired traps must be leaking steam, not be failed in the closed position or plugged
- The incentive is available once per year per system
- Municipal steam systems do not qualify
- When mass replacing steam traps, 20% of traps replaced will qualify
- System pressure must be < 10 psig



A steam trap survey and repair log must be completed. The information required to determine savings includes a trap identification tag number, location description, nominal steam pressure, trap type, trap condition (functioning, failed open, or failed closed), and trap orifice diameter.

### Description of Baseline Condition

The measure baseline is a steam trap that has failed in the open position and is leaking steam into the condensate line in a steam system. The steam from the boiler must be used for space heating and not for process applications. It is important to note that the trap must be failed in the open position and not be failed in the closed position or plugged.

### Description of Efficient Condition

The efficient condition is replacing or repairing traps that have failed in the open position, providing the ability to use steam heat that was previously wasted.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = 1.9 * K * 60 * (\pi * D^2/4) * \sqrt{([P_{\text{ABS}} - \{P_1 - P_2\}] * [P_1 - P_2])} * h_{\text{FG}} * \text{HOU} * \text{DF} / (100,000 * \text{eff})$$

Where:

- 1.9 = Constant based on units and fluid flow equation<sup>3</sup>
- K = Discharge coefficient (= 0.55)<sup>4</sup>
- 60 = Conversion from minutes to hours
- D = Steam trap orifice diameter (= 7/32-inches, 1/4-inches, 5/16-inches, or 3/8-inches)
- P<sub>ABS</sub> = System absolute pressure in pounds per square inch (= 20.7 psia; steam gage pressure at trap inlet (6 psig) + atmospheric pressure at sea level in pounds per square inch (14.7 psi))<sup>5</sup>
- P<sub>1</sub> = Steam pressure at trap inlet (= 6 psig)<sup>5</sup>
- P<sub>2</sub> = Steam pressure at trap outlet, condensate tank pressure (= 0 psig)
- h<sub>FG</sub> = Latent heat of steam at system absolute pressure (= 959 Btu/lb)<sup>6</sup>
- HOU = Annual hours of operation the boiler is on and the system is at design pressure (= 5,510)<sup>7</sup>
- DF = Derating factor to account for the average percentage of time the trap fails in the open position and actual versus theoretical energy loss (= 5.9%)<sup>5</sup>
- 100,000 = Conversion factor from Btu to therms
- eff = Boiler efficiency (= 80%)



### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure, as it does not generate electric savings.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 6 years)}^1$$

### Deemed Savings

#### Deemed Savings

Measure Name	MMID	Energy Savings (therms)	
		Annual	Lifecycle
Steam Trap Repair, < 10 psig, General Heating, 7/32-inches or Smaller	4004	86	517
Steam Trap Repair, < 10 psig, General Heating, 1/4-inches	4005	113	676
Steam Trap Repair, < 10 psig, General Heating, 5/16-inches	4006	176	1,056
Steam Trap Repair, < 10 psig, General Heating, 3/8-inches or Larger	4007	253	1,521

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Average measure cost of five projects (Radiator Measure MMID 2772) from 2012 to 2014 for low-pressure heating measures, with extrapolated industrial costs.
3. Hornaday, William T. "Steam: Its Generation and Use." Equation 50. Merchant Books, 2007. [http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page\\_321](http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page_321)  
This formula applies for subsonic flow, which occurs when steam flows through an orifice where  $P_2 \geq 58\%$  of  $P_1$ .
4. Manczyk Energy Consulting. "Estimating the Cost of Steam Loss Through the Orifice of a Steam Trap." <http://invenoinc.com/file/Estimating-the-Steam-Loss-through-a-Orifice-of-a-Steam-Trap.pdf>  
The discharge coefficient was determined by converging flow rates with the Napier equation at  $P_2 = 0.58 * P_1$ . The Napier equation is used to determine flow rate through an orifice when  $P_2 \leq 0.58 * P_1$ . The Napier equation is in fact Equation 49 in source 3, with an added discharge coefficient of 0.6. Matching Equation 50 in source 3 to the Napier formula in the link above, at





$P_2 = 0.58 * P_1$ , produces this equality:  $1.9 * (\pi/4 * D^2) * K * \sqrt{([P_1 - 0.42 * P_1] * 0.42 * P_1) * 60} = 24.24 * P_1 * D^2$ . Note that 60 is inserted to convert lb/min to lb/hr, and that  $P_1$  and  $P_2$  are treated as absolute pressures. Solving this produces  $K = 0.55$ .

5. Cadmus. "Focus on Energy Steam Trap Study." 2016. Unpublished.  
The study determined realized savings from billing data for 35 sites that had applied for steam trap incentives during the 2012 to 2014 program years. This study revealed 6 psig as the weighted average pressure of < 10 psig steam traps surveyed.  
These sites had an overall realization rate of billing data results to calculated savings (using algorithms in this workpaper with site-specific values and the previous derating factor of 50%) of 11.8%, suggesting that a derating factor of 5.9% would be more appropriate. Note: the 50% derating factor came from: Enbridge Steam Saver Program. 2005.
6. The Engineering Toolbox. "Properties of Saturated Steam - Imperial Units."  
[http://www.engineeringtoolbox.com/saturated-steam-properties-d\\_273.html](http://www.engineeringtoolbox.com/saturated-steam-properties-d_273.html)
7. Appendix B. Outside Air Temperature Bin Analysis table.  
PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)  
Since HOU is dependent on trap type, a weighted average HOU was calculated for this measure. Approximately 10% of traps are float-and-thermostatic type traps (Wisconsin TRM v1.0). These are under pressure whenever the boiler is operating, an estimated nine months or 6,570 hours per year. The remaining 90% of traps are thermostatic and are under pressure only when the building is in heating, approximately 5,392 hours per year according to the Outside Air Temperature Bin Analysis table in Appendix B. These values produce a weighted average of 5,510 hours per year.

### Revision History

Version Number	Date	Description of Change
01	1/2017	Initial workpaper
02	5/2018	Adjusted derating factor to 5.9%



**Steam Trap Repair, > 10 psig, General Heating**

	Measure Details
Measure Master ID	<p>Steam Trap Repair, 10-49 psig, General Heating, Prescriptive:            7/32" or Smaller, 4008            1/4", 4009            5/16", 4010            3/8" or Larger, 4011</p> <p>Steam Trap Repair, 50-124 psig, General Heating, Prescriptive:            7/32" or Smaller, 4012            1/4", 4013            5/16", 4014            3/8" or Larger, 4015</p> <p>Steam Trap Repair, 125-225 psig, General Heating, Prescriptive:            7/32" or Smaller, 4016            1/4", 4017            5/16", 4018            3/8" or Larger, 4019</p> <p>Steam Trap Repair, &gt; 225 psig, General Heating, Prescriptive:            7/32" or Smaller, 4020            1/4", 4021            5/16", 4022            3/8" or Larger, 4023</p>
Measure Unit	Per system psi, absolute
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Steam Trap
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies by measure, see algorithm below
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	Varies by measure, see algorithm below
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see table below



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## Measure Description

Steam distribution systems contain steam traps, which are automatic valves that remove condensate, air, and other non-condensable gases while preventing or minimizing steam loss. This measure is the repair of failed open and leaking steam traps on steam systems supplying space heating only.

Steam traps that fail in the open position allow steam to escape into the condensate lines before the available heat energy can be used for space heating, wasting the energy used to make the steam. By replacing or repairing traps that have failed in the open position, the wasted heating energy can be conserved.

The measure specifications are as follows:

- Boiler must be used for space heating, not process applications
- Repaired traps must be leaking steam, not be failed in the closed position or plugged
- Incentive is available once per year per system
- Municipal steam systems do not qualify
- When mass replacing steam traps, 20% of traps replaced will qualify
- System pressure must be  $\geq 10$  psig

A steam trap survey and repair log must be completed. The information required to determine savings includes a trap identification tag number, location description, nominal steam pressure, trap type, trap condition (functioning, failed open, or failed closed), and trap orifice diameter. The implementer should record the absolute system steam pressure at trap inlet ( $psia = psig + 14.7$ ) as a savings input.

## Description of Baseline Condition

The measure baseline is a steam trap that has failed in the open position and is leaking steam into the condensate line in a high pressure ( $\geq 10$  psig) steam system. The steam from the boiler must be used for space heating and not for process applications. The boiler is assumed to operate with 80% efficiency. It is important to note that the trap must be failed in the open position and not be failed in the closed position or plugged.

## Description of Efficient Condition

The efficient condition is replacing or repairing traps that have failed in the open position, providing the ability to use steam heat that was previously wasted.





### Annual Energy-Savings Algorithm

The steam leakage rate was determined following the Napier equation.<sup>2</sup>

$$\text{Therm}_{\text{SAVED}} = 24.24 * P_{\text{ABS}} * D^2 * h_{\text{FG}} * \text{HOU} * \text{DF} / (100,000 * \text{eff})$$

Where:

- 24.24 = Constant from Napier equation when units for absolute system pressure are in psia and units of diameter are in inches
- P<sub>ABS</sub> = System absolute pressure in pounds per square inch (= steam gauge pressure at trap inlet plus atmospheric pressure at sea level in pounds per square inch [= psig + 14.7]; system absolute pressure at steam trap inlet to be input by implementers)
- D = Steam trap orifice diameter in inches (= 7/32-inches, 1/4-inches, 5/16-inches, or 3/8-inches)
- h<sub>FG</sub> = Latent heat of vaporization for water at P<sub>ABS</sub> (= varies by measure; see table below)
- HOU = Annual hours of operation when the boiler is on and the system is at design pressure (= 5,510)<sup>4</sup>
- DF = Derating factor to account for the average percentage a trap fails in the open position, and to account for actual versus theoretical energy loss (= 5.9%)<sup>3</sup>
- 100,000 = Conversion factor from Btu to therms
- eff = Boiler efficiency (= 80%)

The amount of therms saved varies based on system pressure (the system absolute pressure at trap inlet is to be recorded by implementers) and orifice diameter.

The latent heat of vaporization value (h<sub>FG</sub>) corresponds to the assumed system absolute pressures (P<sub>ABS</sub>), as shown in the table below. The latent heat of vaporization values for each measure’s pressure range was determined using assumed mid-range pressures. The implementers are to input the absolute system pressure at trap inlet when calculating savings. The following is a simplified algorithm to calculate annual savings:

$$\begin{aligned} \text{Therm}_{\text{SAVED}} &= \text{System Absolute Pressure} * \text{Annual Savings Multiplier} \\ &= [\text{System Gauge Pressure} + 14.7] * \text{Annual Savings Multiplier} \end{aligned}$$





**Pressure, Latent Heat, and Savings Multipliers**

Measure Name	MMID	Assumed P <sub>ABS</sub> for h <sub>FG</sub> <sup>3</sup>	Deemed h <sub>FG</sub> Latent Heat of Steam (Btu/lb) <sup>5</sup>	Annual Savings Multiplier (therms/psia)	Lifetime Savings Multiplier (therms/psia)
<b>Steam Trap Repair, 10-49 psig, General Heating</b>					
7/32" or Smaller	4008	44.7	929	4.4	26.3
1/4"	4009		929	5.7	34.3
5/16"	4010		929	8.9	53.6
3/8" or Larger	4011		929	12.9	77.2
<b>Steam Trap Repair, 50-124 psig, General Heating</b>					
7/32" or Smaller	4012	102.2	887.5	4.2	25.1
1/4"	4013		887.5	5.5	32.8
5/16"	4014		887.5	8.5	51.2
3/8" or Larger	4015		887.5	12.3	73.8
<b>Steam Trap Repair, 125-225 psig, General Heating</b>					
7/32" or Smaller	4016	190.2	846.8	4.0	23.9
1/4"	4017		846.8	5.2	31.3
5/16"	4018		846.8	8.1	48.9
3/8" or Larger	4019		846.8	11.7	70.4
<b>Steam Trap Repair, &gt; 225 psig, General Heating</b>					
7/32" or Smaller	4020	240.7	827.8	3.9	23.4
1/4"	4021		827.8	5.1	30.6
5/16"	4022		827.8	8.0	47.8
3/8" or Larger	4023		827.8	11.5	68.8

For example, for MMID 4008 (Steam Trap Repair, 10-49 psig, General Heating, 7/32-inches or Smaller), a steam trap repaired on a 11 psig system with an orifice diameter of 7/32-inches has an annual savings multiplier of 4.4 and would result in an annual savings of 113.1 therms:

$$\text{Therm}_{\text{SAVED}} = 24.24 * (11 + 14.7) * 0.21875^2 * 929 * 5,510 * 5.9\% / (100,000 * 80\%)$$

or

$$\text{Therm}_{\text{SAVED}} = (11 + 14.7) * 4.4 = 113.1$$

**Summer Coincident Peak Savings Algorithm**

There are no peak coincident savings for this measure, which does not generate electric savings.



### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 6 years)}^1$$

### Incremental Cost

#### Incremental Cost and Source

Measure Name	MMID	Incremental Cost	Source
<b>Steam Trap Repair, 10-49 psig, General Heating</b>			
7/32" or Smaller	4008	\$100.81	Average of 15 projects for MMID 3269 in 2014
1/4"	4009	\$79.84	Average of 22 projects for MMID 3270 in 2014. One project with outlier cost excluded.
5/16"	4010	\$70.60	Average of 11 projects for MMID 3271 in 2014
3/8" or Larger	4011	\$231.67	Average of nine projects for MMID 3272 in 2014. One project with outlier cost excluded.
<b>Steam Trap Repair, 50-124 psig, General Heating</b>			
7/32" or Smaller	4012	\$391.02	Average of four projects for MMID 2547 (Repair leaking steam trap, 50-125 psig), 2013 and 2014
1/4"	4013		
5/16"	4014		
3/8" or Larger	4015		
<b>Steam Trap Repair, 125-225 psig, General Heating</b>			
7/32" or Smaller	4016	\$633.83	One project for MMID 2545 in 2013
1/4"	4017		
5/16"	4018		
3/8" or Larger	4019		
<b>Steam Trap Repair, &gt;225 psig, General Heating</b>			
7/32" or Smaller	4020	\$1,127.66	Pressure-based extrapolation of costs for MMIDs 2547 and 2545 and average costs for MMIDs 3269, 3270, 3271, and 3272
1/4"	4021		
5/16"	4022		
3/8" or Larger	4023		



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## Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. "Steam Pressure Reduction: Opportunities and Issues." November 2005.  
<https://energy.gov/eere/amo/downloads/steam-pressure-reduction-opportunities-and-issues>
3. Cadmus. "Focus on Energy Steam Trap Study." 2016.  
The study determined realized savings from billing data for 35 sites that had applied for steam trap incentives during the 2012 to 2014 program years. These sites had an overall realization rate of billing data results to calculated savings of 11.8% (using algorithms in this workpaper with site-specific values and the previous derating factor of 50%), suggesting that a derating factor of 5.9% would be more appropriate. The 50% derating factor came from the Enbridge Steam Saver Program, 2005.
4. Appendix B. Outside Air Temperature Bin Analysis table.  
PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)  
Since HOU is dependent on trap type, a weighted average HOU was calculated for this measure. Approximately 10% of traps are float-and-thermostatic type traps (Wisconsin TRM v1.0). These are under pressure whenever the boiler is operating, an estimated nine months or 6,570 hours per year. The remaining 90% of traps are thermostatic and are under pressure only when the building is heating, approximately 5,392 hours per year according to the Outside Air Temperature Bin Analysis table in Appendix B. These values produce a weighted average of 5,510 hours per year.
5. The Engineering Toolbox. "Properties of Saturated Steam - Imperial Units."  
[http://www.engineeringtoolbox.com/saturated-steam-properties-d\\_273.html](http://www.engineeringtoolbox.com/saturated-steam-properties-d_273.html)  
User must take the 'Assumed  $P_{ABS}$  for  $h_{FG}$ ' value from the table above and subtract 14.7 psi to correspond to the correct gauge pressure listed in this source's table when looking up corresponding  $h_{FG}$  value.



### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry; system pressure < 50 psig
02	01/2015	Initial TRM entry; system pressure > 50 psig
03	07/2016	Included all MMIDs for pressure $\geq$ 15psi, corrected algorithm
04	02/2017	Changed assumptions for all measures
05	05/2018	Adjusted DF to 5.9%



### *Steam Trap Repair, < 10 psig, Radiator*

	Measure Details
Measure Name	Steam Trap Repair, < 10 psig, Radiator, 2772
Measure Unit	Per steam trap
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Steam Trap
Sector(s)	Commercial, Agriculture, Schools & Government, Residential-multifamily
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	113
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	676
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	\$50.89 <sup>2</sup>

#### Measure Description

Steam distribution systems contain steam traps, which are automatic valves that remove condensate, air, and other non-condensable gases while preventing or minimizing steam loss. This measure is the repair of failed open and leaking steam traps on steam systems supplying space heating only.

Steam traps that fail in the open position allow steam to escape into the condensate lines before the available heat energy can be used for space heating, wasting the energy used to make the steam. By replacing or repairing traps that have failed in the open position, the wasted heating energy can be conserved.

The measure specifications are as follows:

- Steam trap must be for a space heating radiator
- Repaired traps must be leaking steam, not be failed in the closed position or plugged
- Incentive is available once per year per system
- Municipal steam systems do not qualify
- When mass replacing steam traps, 20% of traps replaced will qualify
- System pressure must be < 10 psig with a 1/4-inch diameter orifice



A steam trap survey and repair log must be completed. The information required to determine savings includes a trap identification tag number, location description, nominal steam pressure, trap type, trap condition (functioning, failed open, or failed closed), and trap orifice diameter.

### Description of Baseline Condition

The measure baseline is a steam trap that has failed in the open position and is leaking steam into the condensate line in a steam system. The steam from the boiler must be used for space heating and not for process applications. It is important to note that the trap must be failed in the open position and not be failed in the closed position or plugged.

### Description of Efficient Condition

The efficient condition is replacing or repairing traps that have failed in the open position, providing the ability to use steam heat that was previously wasted.

### Annual Energy-Savings Algorithm

The steam trap is assumed to be failed in the open position in an HVAC steam distribution system operating with a boiler efficiency of 80%. The savings are calculated from the steam leakage rate according to the following formula:<sup>3</sup>

$$\text{Therm}_{\text{SAVED}} = 1.9 * K * 60 * (\pi * D^2/4) * \sqrt{([P_{\text{ABS}} - \{P_1 - P_2\}] * [P_1 - P_2])} * h_{\text{FG}} * \text{HOU} * \text{DF} / (100,000 * \text{eff})$$

Where:

- 1.9 = Constant based on units and fluid flow equation<sup>3</sup>
- K = Discharge coefficient (= 0.55)<sup>4</sup>
- 60 = Unit conversion for minutes per hour
- D = Steam trap orifice diameter (= 1/4-inches)
- P<sub>ABS</sub> = System absolute pressure in pounds per square inch (= 20.7 psia; steam gage pressure at trap inlet (6 psig) plus atmospheric pressure at sea level (14.7 psi)<sup>5</sup>
- P<sub>1</sub> = Steam pressure at trap inlet (= 6 psig)<sup>5</sup>
- P<sub>2</sub> = Steam pressure at trap outlet, condensate tank pressure (= 0 psig)
- h<sub>FG</sub> = Latent heat of steam at P<sub>ABS</sub> (= 959 Btu/lb)<sup>6</sup>
- HOU = Annual hours of operation the boiler is on and the system is at design pressure (= 5,510)<sup>8</sup>
- DF = Derating factor to account for the average percentage of time a trap fails in the open position, and to account for actual versus theoretical energy loss (= 5.9%)<sup>5</sup>



100,000 = Conversion factor from Btu to therms

eff = Boiler efficiency (= 80%)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure, as it does not generate electric savings.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 6 years)<sup>1</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Average measure cost of five projects (radiator MMID 2772) from 2012 to 2014 for low-pressure heating measures, with extrapolated industrial costs.
3. Hornaday, William T. "Steam: Its Generation and Use." Equation 50. Merchant Books, 2007. July 13, 2016. [http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page\\_321](http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page_321)  
The equation applies to subsonic flow, which occurs when steam flows through an orifice where  $P_2 \geq 58\%$  of  $P_1$
4. Manczyk Energy Consulting. "Estimating the Cost of Steam Loss Through the Orifice of a Steam Trap." <http://invenoinc.com/file/Estimating-the-Steam-Loss-through-a-Orifice-of-a-Steam-Trap.pdf>  
The discharge coefficient was determined by converging flow rates with the Napier equation at  $P_2 = 0.58 * P_1$ . The Napier equation is used to determine flow rate through an orifice when  $P_2 \leq 0.58 * P_1$ . This is equation 49 from source 3, with an added discharge coefficient of 0.6. Matching equation 50 in source 3 to the Napier formula at  $P_2 = 0.58 * P_1$  produces this equality:  $1.9 * (\pi/4 * D^2) * K * \sqrt{([P_1 - 0.42 * P_1] * 0.42 * P_1) * 60} = 24.24 * P_1 * D^2$ . Note that 60 is inserted to convert lb/min to lb/hr, and that  $P_1$  and  $P_2$  are treated as absolute pressures. Solving this equation produces  $K = 0.55$ .
5. Cadmus. "Focus on Energy Steam Trap Study." 2016. Unpublished.  
The study determined realized savings from billing data for 35 sites that had applied for steam trap incentives during the 2012 to 2014 program years. This study revealed 6 psig as the weighted average pressure of < 10 psig steam traps surveyed.  
These sites had an overall realization rate of billing data results to calculated savings of 11.8%





(using algorithms in this workpaper with site-specific values and the previous derating factor of 50%), suggesting that a derating factor of 5.9% would be more appropriate. The 50% derating factor came from the Enbridge Steam Saver Program, 2005.

6. "The Engineering Toolbox." [http://www.engineeringtoolbox.com/saturated-steam-properties-d\\_273.html](http://www.engineeringtoolbox.com/saturated-steam-properties-d_273.html)
7. Enbridge Steam Saver Program. 2005.
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 PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)  
 Since HOU is dependent on trap type, a weighted average HOU was calculated for this measure. Approximately 10% of traps are float-and-thermostatic type traps (Wisconsin TRM v1.0). These are under pressure whenever the boiler is operating, an estimated nine months or 6,570 hours per year. The remaining 90% of traps are thermostatic and are under pressure only when the building is in heating, approximately 5,392 hours per year according to the Outside Air Temperature Bin Analysis table in Appendix B. These values produce a weighted average of 5,510 hours per year.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry; system pressure < 50 psig
02	01/2015	Initial TRM entry; system pressure > 50 psig
03	07/2016	Corrected algorithm for subsonic flow (when $P2 \geq 0.58 * P1$ ) and adjusted derating factor to match savings calculations to billing analysis results
04	05/2018	Adjusted derating factor to 5.9%



### **Air Conditioning Unit Tune Up - Coil Cleaning**

	Measure Details
Measure Master ID	A/C Coil Cleaning: < 10 Tons, 3059, 4059 10-20 Tons, 3061, 4061 > 20 Tons, 3060, 4060
Measure Unit	Per ton of refrigeration capacity
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector and cooling capacity
Peak Demand Reduction (kW)	Varies by sector and cooling capacity
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector and cooling capacity
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	3 <sup>1</sup>
Incremental Cost (\$/unit)	\$35.00 <sup>4</sup>

#### **Measure Description**

This measure is coil cleaning of packaged AC units operating in commercial applications, applicable for commercial and industrial customers, and applies savings from documented tune-ups for packaged or split system AC equipment.

#### **Description of Baseline Condition**

The baseline condition is an AC system with fouled condenser coils.

#### **Description of Efficient Condition**

The efficient equipment is a unitary or split system AC with condenser coil cleaning as part of a tune up.

#### **Annual Energy-Savings Algorithm**

For AC units < 65,000 Btu/hour, use SEER instead of EER to calculate:

$$kWh_{SAVED} = (EFLH_{COOL} * CAPY_C / 1,000) * (1 / [EER * CCF] - 1 / EER)$$

$$kWh_{SAVED} = (EFLH_{COOL} * CAPY_C / 1,000) * (1 / [SEER * CCF] - 1 / SEER)$$





Where:

- EFLH<sub>COOL</sub> = Equivalent full-load hours for mechanical cooling (= varies by building type; see table below)<sup>2</sup>
- CAPY<sub>C</sub> = Unit capacity for cooling in Btu/hour
- 1,000 = Kilowatt conversion factor
- EER = Energy efficiency ratio (for AC and heat pump units < 65,000 Btu/hour, SEER should be used for cooling savings; = based on actual participant information)
- CCF = Condenser coil fouling COP degradation factor for cooling (= 93.2%)<sup>4</sup>
- SEER = Seasonal energy efficiency ratio (for AC and heat pump units > 65,000 Btu/hour, EER should be used for cooling savings; = based on actual participant information)

**Equivalent Full-Load Cooling Hours by Building Type**

Building Type	EFLH <sub>COOL</sub>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>

**Summer Coincident Peak Savings Algorithm**

For AC units < 65,000 Btu/hour, convert SEER to EER to calculate, using 11.3/13 as the conversion factor:

$kW_{SAVED} = (CF * CAPY_C / 1,000) * (1 / [EER * CCF] - 1 / EER)$

Where:

- CF = Coincidence factor (= 0.90)<sup>5</sup>



## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 3 years)}^1$$

## Assumptions

### Calculation Variable Assumptions

Component	Type	Value	Source
CAPY <sub>C</sub>	Variable	Nameplate	Data Gathering
EER	Variable	Nameplate	Data Gathering
EFLH <sub>COOL</sub>	Variable	See Equivalent Full-Load Hours by Building Type table (above)	2
CCF	Fixed	93.2%	4
CF	Fixed	90%	5

## Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>  
DEER model runs were weather normalized for statewide use by population density.
2. Weighted value for bin charges based on Southern California Edison program results for commercial and industrial buildings with 3,154 participating units. The weighting assumptions are calibrated annually to reflect Wisconsin findings.
3. Energy Center of Wisconsin (Scott Pigg). *Central Air Conditioning in Wisconsin*. ECW Report Number 241-1. 2008.
4. Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)

## Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	04/2017	Added MMIDs 4059, 4060, and 4061



### **Air Conditioning Unit Tune Up - Refrigerant Charge Correction**

	Measure Details
Measure Master ID	A/C Refrigerant Charge Correction: < 10 Tons, 3062, 4062 10-20 Tons, 3064, 4064 > 20 Tons, 3063, 4063
Measure Unit	Per ton of refrigeration capacity
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector and cooling capacity
Peak Demand Reduction (kW)	Varies by sector and cooling capacity
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector and cooling capacity
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>2</sup>
Incremental Cost (\$/unit)	\$35.00 <sup>4</sup>

#### **Description**

This measure is refrigerant charging on packaged AC units operating in commercial applications, applicable for commercial and industrial customers, and applies savings from documented tune-ups for packaged or split system AC equipment.

#### **Description of Baseline Condition**

The baseline condition is an AC system with incorrect refrigerant charge.

#### **Description of Efficient Condition**

The efficient equipment is a unitary or split system AC that had refrigerant charge correction as part of a tune up.





### Annual Energy-Savings Algorithm

For AC units < 65,000 Btu/hour, use SEER instead of EER to calculate:

$$kWh_{SAVED} = (EFLH_{COOL} * CAPY_C / 1,000) * (1 / [EER * RCF] - 1 / EER)$$

$$kWh_{SAVED} = (EFLH_{COOL} * CAPY_C / 1,000) * (1 / [SEER * RCF] - 1 / SEER)$$

Where:

- EFLH<sub>COOL</sub> = Equivalent full-load hours for mechanical cooling (= varies by building type; see table below)
- CAPY<sub>C</sub> = Unit capacity for cooling in Btu/hour
- 1,000 = Kilowatt conversion factor
- EER = Energy efficiency ratio (for AC and heat pump units < 65,000 Btu/hour, SEER should be used for cooling savings; = use actual participant information)
- RCF = Refrigerant charge COP degradation factor for cooling (= 98.3%)<sup>5</sup>
- SEER = Seasonal energy efficiency ratio (for AC and heat pump units > 65,000 Btu/hour, EER should be used for cooling savings; = use actual participant information)

#### Equivalent Full-Load Cooling Hours by Building Type

Building Type	EFLH <sub>COOL</sub> <sup>3</sup>
College	877
Food Sales	749
Food Service	578
Healthcare	803
Hotel/Motel	663
Industrial	519
Office	578
Other	589
Public Assembly	535
Public Services (non-food)	535
Retail	567
School	439
Warehouse	358
<b>Average</b>	<b>599</b>



### Summer Coincident Peak Savings Algorithm

For AC units < 65,000 Btu/hour, convert SEER to EER to calculate, using 11.3/13 as the conversion factor:

$$kW_{\text{SAVED}} = (CF * CAPY_c / 1,000) * (1 / [EER * RCF] - 1 / EER)$$

Where:

$$CF = \text{Coincidence factor (} = 0.90 \text{)}^4$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * EUL$$

Where:

$$EUL = \text{Effective useful life (} = 10 \text{ years)}^1$$

### Assumptions

#### Calculation Variable Assumptions

Component	Type	Value	Source
CAPY <sub>c</sub>	Variable	Nameplate	Data Gathering
EER	Variable	Nameplate	Data Gathering
EFLH <sub>COOL</sub>	Variable	See Equivalent Full-Load Hours by Building Type table (above)	3
RCF	Variable	98.3%	3, 5
CF	Fixed	90%	4

#### Charge Correction Factor Weighting

Correction Needed	Bin Charge	Weighting	RCF
≥ -20%	-20%	5%	92%
-5% to -20%	-13%	27%	97%
-5% to 5%	0%	46%	100%
5% to 20%	13%	20%	97%
≥ 20%	20%	2%	92%



### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>  
DEER model runs were weather normalized for statewide use by population density.
2. Energy Center of Wisconsin (Scott Pigg). *Central Air Conditioning in Wisconsin*. ECW Report Number 241-1. 2008.
3. U.S. Department of Energy, Weatherization Center. *Energy Out West – Weatherization Field Guide*. "3.8 Evaluating Refrigerant Charge."  
[http://www.waptac.org/data/files/website\\_docs/training/standardized\\_curricula/curricula\\_resources/us%20doe\\_evaluating%20refrigerant%20charge.pdf](http://www.waptac.org/data/files/website_docs/training/standardized_curricula/curricula_resources/us%20doe_evaluating%20refrigerant%20charge.pdf).
4. Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	04/2017	Added MMIDs for 4062, 4063, 4064





### Chiller Plant Setpoint Adjustment

	Measure Details
Measure Master ID	EBTU Chiller Plant: Chilled Water Setpoint Adjustment, 3659 Condenser Water Setpoint Adjustment, 3660
Measure Unit	Per ton
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.00 <sup>2</sup>

#### Measure Description

The intent of this measure is to capture savings associated with adjusting the chilled water setpoint to a higher temperature that is determined to still meet the building cooling load requirement. This involves re-programming the chiller plant controls to optimize chilled water setpoint temperatures for the building based on usage. This measure includes condenser water temperature setpoint adjustments as well.

This measure is not applicable to DX cooling systems. This measure is not applicable to buildings that already use a chilled water reset control strategy or that normally change their chilled water setpoint temperature on a regular basis for control.

The measure can be applied only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is a chiller plant with an opportunity for energy savings from adjusting either the chilled and/or condenser water supply setpoint temperature values of a chiller system up or down a few





degrees, respectively. The existing chiller cannot already use a chiller control that varies the chiller and condenser temperatures on a regular basis.

### Description of Efficient Condition

This efficient measure is a chiller plant that has undergone a setpoint increase in the chilled water and/or a setpoint decrease in the condenser water loop supply temperatures. The HVAC professional implementing these changes must also verify that any change in setpoint temperature values must still be determined to adequately meet building cooling loads to avoid undoing the setpoint changes later.

### Annual Energy-Savings Algorithm

Savings are determined by summing the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>

$$kWh_{SAVED} = kWh_{BASE} - kWh_{PROPOSED}$$

$$kWh_{BASE} = \sum [(\Delta T_{EXISTING\ CHILLED\ H2O} * 500 * Chiller\ GPM * bin\ hrs * Chiller\_Eff * Area\ Load / 12,000) - (\Delta T_{BASELINE\ LMTD} * 500 * Condenser\ GPM * bin\ hrs * Chiller\_Eff * Area\ Load / 12,000)]$$

$$kWh_{PROPOSED} = \sum [(\Delta T_{PROPOSED\ CHILLED\ H2O} * 500 * Chiller\ GPM * bin\ hrs * Chiller\_Eff * Area\ Load / 12,000) - (\Delta T_{PROPOSED\ LMTD} * 500 * Condenser\ GPM * bin\ hrs * Chiller\_Eff * Area\ Load / 12,000)]$$

Where:

- $\Delta T_{EXISTING\ CHILLED\ H2O}$  = Estimated chilled water return temperature - existing chilled water supply temperature
- $\Delta T_{PROPOSED\ CHILLED\ H2O}$  = Estimated chilled water return temperature - proposed chilled water supply temperature
- 500 = Water sensible heat equation constant
- Chiller GPM = (= 2 GPM/ton)<sup>5</sup>
- bin hours = Bin hours used in workbook for each respective city<sup>4</sup>
- Chiller\_Eff = kW/ton partial load rating (= based on chiller type; see table below)
- Area Load = Percentage based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities<sup>6</sup> (see Assumptions for more explanation of 2.5% dry bulb design conditions)





12,000 = Btu to ton conversion factor

$\Delta T_{\text{BASELINE LMTD}}$  = Logarithmic mean (see equation below)

$$\text{LMTD} = (\Delta T_A - \Delta T_B) / [\ln (\Delta T_A / \Delta T_B)] = (\Delta T_A - \Delta T_B) / [\ln \Delta T_A - \ln \Delta T_B]$$

Where:

$\Delta T_A$  = Existing condenser water supply temperature (= 95°F)<sup>7</sup>

$\Delta T_B$  = Existing chilled water return temperature – existing chilled water supply temperature

Condenser GPM = (= 3 GPM/ton for electric chillers)<sup>5</sup>

$\Delta T_{\text{PROPOSED LMTD}}$  = Logarithmic mean (see equation below)

$$\text{LMTD} = (\Delta T_A - \Delta T_B) / [\ln (\Delta T_A / \Delta T_B)] = (\Delta T_A - \Delta T_B) / [\ln \Delta T_A - \ln \Delta T_B]$$

Where:

$\Delta T_A$  = Proposed condenser water supply temperature (=95°F)<sup>7</sup>

$\Delta T_B$  = Proposed chilled water return temperature – proposed chilled water supply temperature

#### Cooling Efficiency Factor by System Type<sup>8</sup>

Cooling System Type	Cooling System Efficiency Factor at Partial Load (kW/ton)
Air-Cooled Chiller	0.95
Water-Cooled Chiller	0.64

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- Chiller capacity (tons) = AHRI rated capacity (if possible), otherwise = general rated capacity
- Existing and proposed chilled water setpoints
- Existing and proposed condenser water setpoints
- Cooling system type (air-cooled chiller or water-cooled chiller)

#### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{kWh}_{\text{SAVED}} / \text{Hour}_{\text{SCOOL}} * \text{CF}$$

Where:

$\text{Hour}_{\text{SCOOL}}$  = Annual cooling hours of operation (= varies by city; see table below)





**Annual Cooling Hours by City**

City	BIN Annual Cooling Hours (Outside Air Temperature > 60°F) <sup>9</sup>
Green Bay	2,748
La Crosse	2,971
Madison	2,876
Milwaukee	2,830

CF = Coincidence factor (= 1)

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 5 years)<sup>1</sup>

**Assumptions**

- Chilled and condenser water flow rates are assumed to be 2 GPM and 3 GPM per ton, respectively, of cooling system refrigeration capacity.<sup>5</sup>
- 2.5% dry bulb design conditions mean that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours in the respective season. Explained another way, this is the point where the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.

**Sources**

1. Cadmus. EUL Response Memo. April 26, 2013. (Used Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard).
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. EBTU Measures Workbook Calculator.
4. National Renewable Energy Laboratory. Bin temperature data from respective Wisconsin city TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)
5. Edison Electric Institute. Technical Information Handbook. p. 23. 2000.
6. ASHRAE Handbook, Fundamentals Volume for Wisconsin Cities. 1985. [http://publiccodes.cyberregs.com/icod/ipc/2012/icod\\_ipc\\_2012\\_appd.htm](http://publiccodes.cyberregs.com/icod/ipc/2012/icod_ipc_2012_appd.htm)





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7. Edison Electric Institute. Technical Information Handbook. p. 12. 2000.
  8. ASHRAE 90.1-2007. Table 6.8.1C. Simple average of minimum efficiency for chillers with capacity between 0 tons and 300 tons.

#### Revision History

Version Number	Date	Description of Change
01	09/2013	Initial TRM entry



### Cooling System Tune-Up

	Measure Details
Measure Master ID	Chiller System Tune Up: Air Cooled, ≤ 500 Tons, 2666 Air Cooled, > 500 Tons, 2667 Water Cooled, ≤ 500 Tons, 2668 Water Cooled, > 500 Tons, 2669
Measure Unit	Per ton
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by cooling mechanism
Peak Demand Reduction (kW)	Varies by cooling mechanism
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by cooling mechanism
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$35.00 <sup>4</sup>

#### Measure Description

This measure is a chiller system tune-up for air and water-cooled chillers completed in accordance with the chiller system tune-up checklist.

Tune-up requirements:

- Clean condenser coil/tubes
- Check cooling tower for scale or buildup
- Check contactors condition
- Check evaporator condition
- Check low-pressure controls
- Check high-pressure controls
- Check filter, replace as needed
- Check belt, replace as needed
- Check crankcase heater operation
- Check economizer operation



Measurement requirements:

- Record system pressure psig
- Record compressor amp draw
- Record liquid line temperature in °F
- Record subcooling and superheat temperatures in °F
- Record suction pressure psig and temperature in °F
- Record condenser fan amp draw
- Record supply motor amp draw

**Description of Baseline Condition**

The baseline is air-cooled and water-cooled chillers that operate at a diminished efficiency from design specifications.

**Description of Efficient Condition**

The efficient condition is a chiller system tune-up conducted to ensure that equipment is operating at its best and as preventative maintenance to extend the life of the equipment. Tune-ups improve the chiller’s efficiency and performance and are useful system checks, as regular maintenance keeps the equipment operating as specified.

**Annual Energy-Savings Algorithm**

Because the existing chiller efficiency cannot be determined without extensive testing, the ASHRAE 90.1-2007<sup>3</sup> minimum efficiency for chillers is used for the baseline efficiency.

**Minimum Efficiencies from ASHRAE 90.1-2007**

Equipment Type	Size Category	Minimum Efficiency
Air Cooled, with Condenser	All capacities	2.80 COP; 3.05 IPLV
Air Cooled, without Condenser	All capacities	3.10 COP; 3.45 IPLV
Water Cooled, Electrically Operated, Positive Displacement (Reciprocating)	All capacities	4.2 COP; 5.05 IPLV
Water Cooled, Electrically Operated, Positive Displacement (Rotary Screw and Scroll)	< 150 tons	4.45 COP; 5.20 IPLV
	≥ 150 tons and < 300 tons	4.90 COP; 5.60 IPLV
Water Cooled, Electrically Operated, Positive Displacement (Rotary Screw and Scroll)	≥ 300 tons	5.50 COP; 6.15 IPLV
Water Cooled, Electrically Operated, Centrifugal	< 150 tons	5.00 COP; 5.25 IPLV
	≥ 150 tons and < 300 tons	5.55 COP; 5.90 IPLV
	≥ 300 tons	6.10 COP; 6.40 IPLV





The annual energy savings and demand reduction are calculated by applying a percentage savings to the baseline consumption. Parametric runs were applied to estimate deemed savings for this measure.

Existing Equipment as a Baseline:

$$kWh_{SAVED} = (IPLV_{BASELINE\ EXISTING}) * ton * HOU * \% \text{ savings}$$

Where:

- IPLV<sub>BASLINE EXISTING</sub> = Integrated part load value of baseline chiller (= 3.05 for air cooled; = 5.85 for water cooled)<sup>3</sup>
- ton = Equipment size (= 50, 100, 150 for air cooled; = 100, 200, 300 for water cooled)
- HOU = Determined from weather bin hours and building design cooling load (~ 1,440)
- % savings = Percentage savings associated with a chiller tune-up (= 5%)<sup>2</sup>

**Summer Coincident Peak Savings Algorithm**

**Existing Equipment as a Baseline:**

$$kW_{SAVED} = (Full\ Load\ kW/Ton_{BASELINE\ EXISTING} * \% \text{ savings}) * CF * Tons$$

Where:

- Full Load kW/ton<sub>BASLINE EXISTING</sub> = Full load power draw of baseline chiller<sup>3</sup>
- CF = Coincidence factor (= 0.80)

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 5 years)<sup>1</sup>







## Deemed Savings

### Deemed Savings by Measure Type

	Measure	
	Air Cooled (MMID 2666 if ≤ 500 Tons; MMID 2667 if > 500 Tons)	Water Cooled (MMID 2668 if ≤ 500 Tons; MMID 2669 if > 500 Tons)
Average Annual Deemed Savings (kWh/year/ton)	83	44
Peak Demand Reduction (kW/ton)	0.0461	0.0242
Average Lifecycle Deemed Savings (kWh/year/ton)	415	218

## Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. United States Department of Energy. *Building Technologies Program: Hospitals Benefit by Improving Inefficient Chiller Systems*. White paper. August 2011. The paper found that coil cleaning, the primary savings associated with this cooling tune-up measure, reduces annual cooling energy consumption by 5% to 7%.
3. ASHRAE 90.1-2007 air cooled and water-cooled chiller efficiencies. Simple averages were taken from the following sizes (in tons): air cooled 50, 100, 150; water cooled 100, 200, 300. The respective IPLVs were applied: air cooled 3.05, 3.05, 3.05; water cooled 5.25, 5.9, 6.4.
4. Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)

## Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### *Economizer Optimization*

	Measure Details
Measure Master ID	Economizer Optimization, 3661
Measure Unit	Per ton of refrigeration
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.00 <sup>2</sup>

#### Measure Description

The intent of this measure is to determine economizer health and capture savings associated with correcting improper operation or damage of outside air economizer units. This measure can be applied only once per building address during the EUL lifecycle, and is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not already been commissioned.

#### Description of Baseline Condition

The baseline condition is an air handling unit with an economizer that is either not in operation at all or that is in operation but has a limited OAT range of operation and has the potential to expand.

#### Description of Efficient Condition

The efficient condition is bringing a nonoperational economizer back to at least a baseline value, or increasing the economizer OAT operating range above baseline. The efficient condition OAT economizer range should not exceed 55°F to 75°F.

#### Annual Energy-Savings Algorithm

The following algorithms are based off measure workpaper3066 (Economizer, RTU Optimization) as found in the 2015 Focus on Energy TRM.<sup>3</sup> The algorithms were iterated for and summed over bin data of





every hour of the year with an outside air dry-bulb temperature greater than or equal to 55°F (April 1 to September 30), or the estimated average balance point of the buildings addressed. Bin data is found in the EBTU workbook.<sup>4,5</sup>

kWh<sub>SAVED</sub> = kWh/year<sub>BASELINE</sub> – kWh/year<sub>PROPOSED</sub>

kWh/year<sub>BASELINE</sub> = kW<sub>HOUR-INTERVAL-BASELINE</sub> \* 1 hour)

kW<sub>HOUR-INTERVAL-BASELINE</sub> = CAP \* R<sub>CAP</sub> \* (12 / EER) \* Econ<sub>BASE</sub>

kWh/year<sub>PROPOSED</sub> = kW<sub>HOUR-INTERVAL-PROPOSED</sub> \* 1 hour)

kW<sub>HOUR-INTERVAL-PROPOSED</sub> = CAP \* R<sub>CAP</sub> \* (12 / EER) \* Econ<sub>PROP</sub>

Where:

- CAP = Cooling capacity of equipment in tons (= varies by equipment; actual equipment values should be used)
R<sub>CAP</sub> = Cooling load at which the air conditioning compressor is operating, as a percentage of the full load capacity CAP; interpolated for every hour between (55°F, 0%) and (95°F, 90%)
12 = Conversion factor from EER to kW/ton
EER = Energy efficiency ratio of the rooftop air handling unit, in Btu/(W\*hr) (= varies by equipment; see table below)

Energy Efficiency Ratio by System Type

Table with 2 columns: Cooling System Type, Cooling System Efficiency Factors (EER). Rows include Direct Expansion (10.43), Air-Cooled Chiller (12.63), and Water-Cooled Chiller (18.75).

- Econ<sub>BASE</sub> = Binary variable (0 or 1) that indicates whether the economizer is in operation; baseline economizer operation occurs when the OAT range (dry-bulb) is operating between of 55°F and 65°F
1 hour = Duration of each hour-long interval
Econ<sub>PROP</sub> = Binary variable (0 or 1) that indicates whether the economizer is in operation; proposed economizer operation when the OAT range (dry-bulb) is greater than baseline of 55°F to 65°F



The following information is required to be supplied by the customer or trade ally applying for this measure:

- Type of facility chiller unit and capacity (tons)
- Efficiency of facility chiller unit (EER) when possible, otherwise a default value based on chiller unit type will be used
- Existing economizer OAT range (°F); when different than 55°F to 65°F, 'none' is also a possibility
- Proposed economizer OAT range (°F)

### Summer Coincident Peak Savings Algorithm

There is no peak demand reduction from economizers because they are not expected to operate during peak demand hours based on typical economizer temperature ranges.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=5 years)}^1$$

### Assumptions

Economizer modulation (mixing of outside air and inside air to match the setpoint temperature) is not accounted for in the savings analysis.

The fraction of full capacity of air conditioning compressor operation is assumed to be a linear function of outside air dry-bulb temperature (0% at 55°F and 90% at 95°F). This assumes correct sizing of the air conditioning unit installation, including some extra capacity for cooling beyond 95°F.

The savings are based on facility sizes within the EBTU scope requiring less than 300 tons of cooling.

The economizer operating time is assumed to be between April and September. This includes the peak summer months and some of the shoulder months when facility cooling needs are most expected.

Temperature data for these months was pulled from the general TMY3 bin temperature data used for all EBTU measures.<sup>5</sup>



### Sources

1. Cadmus. *EUL Response Memo*. April 26, 2013.  
Used the Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard).
2. RSMMeans Facilities Construction Cost Data, 29<sup>th</sup> Edition. 2013. (54.00 per hour labor rate for work performed on air cooling equipment). Estimated two hours for completion of this measure based on historical project experience. Estimate will be re-evaluated after first year of EBTU program and trade ally pricing feedback.
3. *Focus on Energy Technical Reference Manual*. 2015. Pgs. 69-71, measure 3066.
4. Focus on Energy EBTU Measures Workbook Calculator. Internal Implementer Spreadsheet. 2015.
5. Natural Renewable Energy Laboratory. Bin temperature data comes from respective Wisconsin cities TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)
6. IECC 2009. Table 503.2.3(1)  
Direct expansion cooling efficiency values determined from simple minimum efficiencies averages for system capacities of  $\geq 5.5$  tons.
7. ASHRAE 90.1-2007. Table 6.8.1C.  
Chiller unit part load efficiency values determined from simple minimum efficiencies averages for chiller capacities of 0 tons to 300 tons.

### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry



### Hot Water Supply Reset

	Measure Details
Measure Master ID	Hot Water Supply Reset, 3662
Measure Unit	Per MBh
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by temperature setpoint
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	Varies by temperature setpoint
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.00 <sup>2</sup>

#### Measure Description

The intent of this measure is to capture savings by lowering the boiler hot water supply setpoint temperature for the primary heating loop based on actual building load and outdoor air temperature. This measure applies to non-condensing natural gas boilers only. This measure is meant to help optimize HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is an eligible building with a boiler hot water heating system that has working controls in place but does not use a hot water reset supply strategy, or has a reset strategy that an HVAC service professional determines can be optimized further.

#### Description of Efficient Condition

The efficient measure is a trained HVAC service professional determining if a new/change in the hot water supply reset strategy is possible to implement while still safely meeting buildings heating load requirements. The reset strategy should incorporate maximum and minimum water temperatures to correspond with the minimum and maximum outdoor air temperature range, respectively. Savings are calculated based on the particular existing and proposed reset strategy, accounting for boiler capacity. Hot water supply reset control incentives are for existing space heating boilers only. The controls should be set so that the boiler return water is not more than 10°F above the manufacturer’s recommended





minimum return temperature. The system must have an outdoor air temperature sensor in a shaded location, preferably on the north side of the building.

### Annual Energy-Savings Algorithm

Savings are determined by summing the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>

$$\text{Therm}_{\text{SAVED}} = \text{Therm}_{\text{BASELINE}} - \text{Therm}_{\text{PROPOSED}}$$

$$\text{Therm}_{\text{BASELINE}} = \Sigma [500 * \text{GPM} * (\text{HW Supply Temp}_{\text{BASE}} - \text{HW Return Temp}) * \text{Area Load} / 100,000 / \text{boiler eff} * \text{Bin Hours}]$$

$$\text{Therm}_{\text{PROPOSED}} = \Sigma [500 * \text{GPM} * (\text{HW Supply Temp}_{\text{PROP}} - \text{HW Return Temp}) * \text{Area Load} / 100,000 / \text{boiler eff} * \text{Bin Hours}]$$

Where:

- 500 = Water sensible heat formula constant<sup>5</sup>
- GPM = Average gallons per minute of heating water during heating season (= user defined)
- HW Supply Temp<sub>BASE</sub> = Existing hot water maximum supply temperature in °F (= user defined)
- HW Supply Temp<sub>PROP</sub> = Proposed hot water reset curve temperature in °F (= user defined)
- HW Return Temp = Hot water return temperature (= estimated based on OAT and hottest water supply temperature in the system; return temperature schedule is a constant between baseline and proposed used to model heat loss reduction)
- Area Load = Percentage of area load based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities;<sup>6</sup> see Assumptions for more explanation of 2.5% dry bulb design conditions
- 100,000 = Conversion from Btu to therm



boiler eff	=	Efficiency of natural gas to heat conversion for heating purposes (= 80%)
Bin Hours	=	Dry-bulb temperature and time of day (also known as temperature bin data) (= based on statewide BIN weather data) <sup>4</sup>

The workbook calculator requires the following measure-specific inputs provided from the trained professional performing the tune-up/optimization measure:

- Actual average heating water supply loop flow rate (GPM) if known, or at  $\Delta T=20^{\circ}F$  conditions (can be listed or calculated based on boiler output rating)
- Boiler input MBh and efficiency rating (used for incentive calculation purposes)
- Existing constant hot water setpoint temperature
- Existing OAT hot water reset range along with corresponding maximum and minimum setpoints ( $^{\circ}F$ ; if prior reset strategy was in place)
- New OAT hot water reset range along with corresponding maximum and minimum setpoints ( $^{\circ}F$ )

### Summer Coincident Peak Savings Algorithm

There is no peak demand reduction for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=5 years)}^1$$

### Assumptions

- Return water temperature schedule is assumed to be at  $\Delta T=30^{\circ}F$  for the coldest OAT and at  $\Delta T=10^{\circ}F$  for the warmest OAT compared to the existing hot water heating setpoint.<sup>5</sup>
- Assumed that the return water temperature schedule across the OAT range will stay the same between existing and hot water reset schedule to model the reduction of heat losses and subsequent energy savings.
- Assumed a constant GPM flow rate (should be based on the heating season average GPM if possible, or the rated boiler flow rate when boiler is at  $\Delta T=20^{\circ}F$  operation).
- Assumed that the hot water setpoint at minimum OAT range will be greater than or equal to the existing hot water setpoint constant.





- If hot water reset temperatures at higher OAT dip below the constant estimated for return water scheduled temperatures, then the hot water reset supply temperature will equal the calculated return temperature (since it effectively shuts off the boiler).
- Assumed that boiler operation occurs only during periods when OAT < 60°F.
- Assumed that the HVAC service professional making adjustment ensures that boiler return water will stay above the boiler minimum.
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the building cooling/heating for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means that the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.

### Sources

1. Cadmus. *EUL Response Memo*. April 26, 2013. Used the Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard).
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. EBTU Measures Workbook Calculator.
4. Natural Renewable Energy Laboratory. Bin temperature data comes from respective Wisconsin cities TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)
5. Edison Electric Institute. *Technical Information Handbook*. p. 24. 2000.
6. ASHRAE. *Handbook, Fundamentals Volume for Wisconsin Cities*. 1985. [http://publicecodes.cyberregs.com/icod/ipc/2012/icod\\_ipc\\_2012\\_appd.htm](http://publicecodes.cyberregs.com/icod/ipc/2012/icod_ipc_2012_appd.htm)

### Revision History

Version Number	Date	Description of Change
01	08/10/2015	Initial TRM entry



### **Natural Gas Furnace Tune-Up, Small Business**

	Measure Details
Measure Master ID	Natural Gas Furnace Tune-Up, Small Business, 3916, 4098
Measure Unit	Per MBtu per hour of furnace capacity
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by furnace capacity
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by furnace capacity
Lifecycle Energy Savings (kWh)	Varies by furnace capacity
Lifecycle Therm Savings (Therms)	Varies by furnace capacity
Water Savings (gal/yr)	0
Effective Useful Life (years)	2 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$1.53 per MBtu/hr <sup>2</sup>

#### **Measure Description**

This measure is for a natural gas furnace that provides space heating at a small business. Inspecting, cleaning, and adjusting the furnace will improve the performance for correct and efficient operation.

#### **Description of Baseline Condition**

The baseline condition is a natural gas furnace for a small business customer that has not had a tune-up in the previous two years.

#### **Description of Efficient Condition**

To qualify for a small business furnace tune-up, a trained HVAC technician must complete the following:

- Measure before and after combustion efficiency using an electronic flue natural gas analyzer
- Check and clean blower assembly and components per manufacturer’s recommendations
- Lubricate motor, where applicable, and inspect and replace fan belt, if required
- Inspect for natural gas leaks
- Clean burner per manufacturer’s recommendations and adjust as needed
- Check ignition system and safety systems and clean and adjust as needed
- Check and clean heat exchanger per manufacturer’s recommendations
- Inspect exhaust/flue for proper attachment and operation
- Inspect control box, wiring, and controls for proper connections and performance





- Check air filter and clean or replace as needed
- Inspect duct work connected to furnace for leaks or blockages
- Measure temperature rise and adjust flow as needed
- Check for correct line and load volts/amps
- Perform carbon monoxide test and adjust heating system until results are within acceptable limits

### Annual Energy-Savings Algorithm

#### Natural Gas Savings

$$\text{Therm}_{\text{SAVED}} = \text{CAP} * \text{EFLH}_{\text{HEAT}} * [1/\text{Eff}_{\text{BASE}} - 1/(\text{Eff}_{\text{BASE}} + \text{Eff}_{\text{INCREASE}})] / 100$$

#### Electric Savings

$$\text{kWh}_{\text{SAVED}} = \text{Therm}_{\text{SAVED}} * \text{FanEnergy\%} * 29.31$$

Where:

- CAP = Furnace capacity (input), MBtu/hr
- EFLH<sub>HEAT</sub> = Equivalent full-load hours of heating (= 1,890)<sup>3</sup>
- Eff<sub>BASE</sub> = Furnace efficiency before the tune-up (= user-defined input)
- Eff<sub>INCREASE</sub> = Furnace efficiency improvement due to tune-up (= user-defined input)
- 100 = Conversion factor from MBtu/hr to therms
- FanEnergy%= Furnace fan energy use as a percentage of annual fuel consumption (= 3.14%)<sup>1</sup>
- 29.31 = Conversion factor from therms to kWh

### Summer Coincident Peak Savings Algorithm

There are no summer peak coincident savings for this measure since electric use only occurs during the heating season.

### Lifecycle Energy-Savings Algorithm

$$\text{Therms}_{\text{LIFECYCLE}} = \text{Therms}_{\text{SAVED}} * \text{EUL}$$

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 2 years)<sup>1</sup>





### Assumptions

The Illinois TRM entry for small business furnace tune-ups<sup>1</sup> assumes a tune-up efficiency improvement of approximately 2%. Based on engineering judgment, average furnace efficiency may be approximately 80%. Using those assumed inputs, the reference savings for this measure are shown in the following table.

Savings per MBh of Furnace Capacity

Peak Demand Reduction (kW)	Annual Savings		Lifecycle Savings	
	Electric (kWh per MBtu/hr)	Natural Gas (therms per MBtu/hr)	Electric (kWh per MBtu/hr)	Natural Gas (therms per MBtu/hr)
0.0	0.530	0.576	1.061	1.152

### Assumptions

The average of the furnace tune-up costs<sup>2</sup> identified online were averaged, resulting in \$127.50 per furnace tune up. Using average furnace size for MMID 3491 and 3492 found an average size of 83.3 MBh for 188 measures from January 1, 2016 to October 31, 2017, which results in a cost of \$1.53/MBh.

### Sources

1. Illinois Energy Efficiency Stakeholder Advisory Group. *Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 2*.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Almost\\_Final\\_PDF/IL\\_TRM\\_Effective\\_060116\\_Version\\_5.0\\_Vol\\_2\\_C\\_and\\_I\\_012216\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Almost_Final_PDF/IL_TRM_Effective_060116_Version_5.0_Vol_2_C_and_I_012216_Clean.pdf)
2. Capital Heating & Cooling. Website. Accessed November 2017.  
<https://www.capitalhvac.com/TipsArticles/furnace-tune-up-cost>  
Cost Helper. Website. Accessed November 2017. <http://home.costhelper.com/furnace-tune-up.html>  
Home Improvement Educator. Website. Accessed November 2017.  
<http://www.homeimprovementeducator.com/seasonal/fall-furnace-tuneups.html>  
Engineering judgement based on local pricing and typical furnace size.
3. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLHs are overestimated by 25%. The EFLH<sub>HEAT</sub> was adjusted by population-weighted HDD and TMY3 values.

### Revision History

Version Number	Date	Description of Change
01	09/2016	Initial TRM entry





### Outside Air Intake Control Optimization

	Measure Details
Measure Master ID	Outside Air Intake Control Optimization, 3663
Measure Unit	Per CFM reduced
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	Varies by baseline and proposed energy consumption
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by baseline and proposed energy consumption
Lifecycle Energy Savings (kWh)	Varies by baseline and proposed energy consumption
Lifecycle Therm Savings (Therms)	Varies by baseline and proposed energy consumption
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$212.00 <sup>2</sup>

#### Measure Description

The intent of this measure is to capture savings associated with reducing outside air (OA) supply CFM to a minimum. The outside air intake levels should always conform to local codes and ASHRAE 62.1 standards. This measure applies to buildings that currently do not use a variable outside air intake control strategy. Measure can be applied only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is an eligible building that a qualified HVAC control professional has verified can save energy by reducing the outside air intake CFM compared to existing levels. The building must currently exceed the minimum outside air intake levels for standard occupancy as defined by local or state requirements.

#### Description of Efficient Condition

The efficient measure is having a trained HVAC professional determine an appropriate adjustment to the outside air intake levels that conforms to all applicable building codes but is reduced and will still meet the buildings requirements for proper ventilation. Measure rebates do not apply if the outside air CFM needs to increase.





### Annual Energy-Savings Algorithm

Savings are determined by summing the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>

$$kWh_{SAVED} = (Btu_{BASELINE} - Btu_{PROPOSED}) / 12,000 * Chiller\_Eff + (Fan Energy_{BASE} - Fan Energy_{PROP})$$

$$Therm_{SAVED} = (Btu_{BASELINE} - Btu_{PROPOSED}) / 100,000 / Gas Eff$$

$$Btu_{BASELINE} = \Sigma (1.08 * OA \text{ existing supply CFM} * |ST - OAT| * \text{Bin Hours})$$

$$Btu_{PROPOSED} = \Sigma (1.08 * OA \text{ proposed supply CFM} * |ST - OAT| * \text{Bin Hours})$$

$$Fan Energy_{BASE} = Supply Fan hp * 0.7465 * Load Factor / Fan motor Efficiency * \text{annual hours of fan operation}$$

$$Fan Energy_{PROP} = Supply Fan hp * (OA \text{ proposed supply CFM} / OA \text{ existing supply CFM}) ^ 2.5 * 0.7465 * Load Factor / Fan motor Efficiency * \text{annual hours of fan operation}$$

Where:

- 1.08 = Constant for air sensible heat equation<sup>5</sup>
- OA existing supply CFM = Actual outside air supply airflow (= based on user input)
- ST = Building setpoint temperature (= 70°F for OAT > 60°F = 75°F for OAT < 60°F)
- OAT = Outside air temperature (= determined by Wisconsin BIN data in EBTU workbook)<sup>4</sup>
- Bin Hours = Dry-bulb temperature and time of day (also known as temperature bin data)
- OA proposed supply CFM = Proposed air supply airflow (= based on user input) (= based on user input)
- 12,000 = Conversion factor from Btu to tons
- Chiller\_Eff = Kilowatts per ton (= varies by chiller type based on 80% of full load rating, see table below)

### Cooling Efficiency by System Type

Cooling System Type	Cooling System Efficiency Factor at Partial Load (kW/ton)
Direct Expansion	1.15 <sup>6</sup>
Air-Cooled Chiller	0.95 <sup>7</sup>
Water-Cooled Chiller	0.64 <sup>7</sup>



- Supply Fan hp = Horsepower of supply fan (= based on user input)
- 0.7465 = Conversion from horsepower to kW
- Load Factor = Ratio of average demand to maximum demand (= 80%)
- Fan motor efficiency = Ratio between power transferred to the airflow and the power used by the fan (= actual motor nameplate rating)
- Annual hours of fan operation = Hours in use (= based on user input)
- 2.5 = Fan affinity law
- 100,000 = Conversion from Btu to therm
- Gas Eff = Efficiency of gas unit (= 80%)

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- Existing outside air intake volume in CFM
- Modified outside air intake volume in CFM (must still meet code minimum for carbon dioxide level control)
- Air supply fan size (horsepower)
- Number of hours outside air supply fan runs annually

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / Hours_{COOL} * CF$$

Where:

Hours<sub>COOL</sub> = Annual cooling hours of operation (= varies by city; see table below)

**Annual Cooling Hours by City<sup>8</sup>**

City	BIN Annual Cooling Hours (OAT > 60°F)
Green Bay	2,748
La Crosse	2,971
Madison	2,876
Milwaukee	2,830

CF = Coincidence factor (= 1 assuming that the reduction of outside air intake CFM will be constant over entire summer peak period)





### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=5 years)}^1$$

### Assumptions

- Partial load kW/ton rating for DX, air cooled, and water-cooled chillers is the average of the IEER and IPLV minimum efficiency values.<sup>6,7</sup>
- Assumed use of 1 CFM of total supply air per square foot of conditioned building space.
- Assumed heating and cooling balance temperature of 60°F

### Sources

1. Cadmus. EUL Response Memo. April 26, 2013.  
Used the Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard.
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. EBTU Measures Workbook Calculator.
4. Natural Renewable Energy Laboratory. Bin temperature data comes from respective Wisconsin cities TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)
5. Edison Electric Institute. Technical Information Handbook. p. 24. 2000.
6. International Energy Conservation Code. Table 503.2.3(1). 2009. DX cooling efficiency values determined from simple average of minimum efficiencies for systems with ≥ 5.5-ton capacity.
7. ASHRAE 90.1-2007, Table 6.8.1C. Chiller unit part load efficiency values determined from simple average of minimum efficiencies for chillers with capacity 0 tons to 300 tons.
8. Wisconsin Focus on Energy. Technical Reference Manual. p. 389, Outside Air Temperature Bin Analysis. January 2015.

### Revision History

Version Number	Date	Description of Change
01	11/2014	Initial TRM entry







**Retrocommissioning, Express Building Tune-Up**

	Measure Details
Measure Master ID	Retrocommissioning, Express Building Tune-Up, 3224
Measure Unit	Per project
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by project
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by project
Lifecycle Energy Savings (kWh)	Varies by project
Lifecycle Therm Savings (Therms)	Varies by project
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	Based on actual project cost <sup>2</sup>

**Measure Description**

The Retrocommissioning Lite Program is an expansion to the Retrocommissioning Program, making retrocommissioning services available to customers without complex systems or large buildings that operate at a high cost per square foot. In addition, the program is focused on addressing deficiencies in mechanical and electrical systems to reduce energy consumption and operating costs while minimizing the out-of-pocket cost to the customer.

Mechanical issues that cause energy waste are frequently found in the targeted market segment. For example, motors are put in hand mode, broken damper actuators go unnoticed, and schedules set for the holiday shopping season are not set back to the current time of year. In most cases, targeted customers do not have a qualified facility manager onsite to identify the reason for increased energy consumption, and often lack awareness of the benefits associated with retrocommissioning services. In addition, they often have neither the resources nor the sufficient complexity to warrant a comprehensive audit. Because customers in the target demographic often cannot afford advanced energy efficiency services, these services are not invest marketed to them. This program raises awareness and offers package incentives for targeted customers to implement a highly focused set of low-cost measures.





**Typical Details of Retrocommissioning Project**

Measure Description	Peak Electric Demand Reduction (kW/Unit)	Electric Savings (kWh/Unit)	Natural Gas Savings (therms)	Incremental Measure Cost (\$/unit)	Effective Useful Life (years)
Retrocommissioning Express Building Tune-Up: Typical Project Summary	0	37,500	1,875	\$4,000.00	5

**Description of Baseline Condition**

The baseline condition is maintaining the current operations of the facility. This condition is documented during the comprehensive facility audit as a required pre-requisite to program participation.

**Description of Efficient Condition**

The efficient condition is implementing all, or part, of the recommended measures identified through the comprehensive facility audit mechanism. The savings for the efficiency improvements will be determined for each individual measure (e.g., setpoint adjustments, sensor calibrations) within the given facilities. Then, upon final implementation of the measures, the total energy savings through the efficiency improvements will be provided at the project level.

**Annual Energy-Savings Algorithm**

Annual energy savings methodologies will be used within the individual measure workbooks (or end use workbooks) to calculate the potential savings within a given facility. These savings will be provided at the project level upon implementation of the prescribed efficiency improvements.

**Summer Coincident Peak Savings Algorithm**

No peak demand reduction has been identified for this offering.

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

$EUL = \text{Effective useful life (= 5 years)}$

**Assumptions**

The energy savings associated with the Retrocommissioning Lite Program will be determined through engineered workbooks that account for specific facility inputs, along with industry accepted standards





and methodologies. The project savings will predominantly be achieved through optimizing four different measure end-use categories within the facility: Air-Side, Water-Side, Chiller Plant, and Lighting.

Annual energy savings are determined through engineering workbooks for both electric (gross kWh) and natural gas savings (gross therms).

The measure workbooks use assumptions based on accepted engineering methodologies, industry codes, and standards.

### Sources

1. Retrocommissioning Lite End Measure and End Use Engineering Summary. April 24, 2013.
2. Actual Project Cost.

### Revision History

Version Number	Date	Description of Change
01	04/26/2013	Initial TRM entry



### Schedule Optimization

	Measure Details
Measure Master ID	Schedule Optimization: Weekday Heating, 4407 Weekday Cooling, 4408 Weekend Heating, 4409 Weekend Cooling, 4410
Measure Unit	Average setback hour
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	Varies by type of schedule optimization
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by type of schedule optimization
Lifecycle Energy Savings (kWh)	Varies by type of schedule optimization
Lifecycle Therm Savings (Therms)	Varies by type of schedule optimization
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$300.00 <sup>2</sup>

### Measure Description

This measure captures savings associated with resetting the scheduled weekly building nighttime (or unoccupied) supply air setpoint temperatures via programmable thermostats or direct digital control (DDC) systems. This is a simple temperature setback measure and not a temperature reset control strategy.

For this measures’ savings to apply, the heating supply fuel must be natural gas, and cooling must be supplied by an electrically powered system. The measure can be applied only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize buildings HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

### Description of Baseline Condition

The baseline measure is a building that already has an HVAC system not using its hourly setback scheduling or a building that can increase its scheduled setback hours. An eligible building must have a consistent weekly operation schedule throughout the year. The average setback hours will be used





when schedules vary day-to-day during the week or over the weekend. A buildings standard heating and cooling schedule are both eligible for adjustment.

### Description of Efficient Condition

This efficient measure is an increased number of average scheduled setback hours controlled through a building programmable HVAC system. A buildings’ standard daily scheduled setback time must be increased by at least one hour during the weekdays or weekends to be eligible for an incentive.

### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours.<sup>3,4</sup>

Energy savings are effectively summed over every hour of the year, effectively assuming that the same hour of the day (e.g., 1:00 a.m. to 2:00 a.m.) for each day in a given month will yield the same Btu/hour of energy use.

$$kWh_{SAVED} = kWh_{BASE} - kWh_{PROPOSED}$$

$$Therm_{SAVED} = Therm_{BASE} - Therm_{PROPOSED}$$

$$kWh_{BASE} = \sum_{EXISTING} (1.08 * Hourly CFM * |SAT - MAT| * \# \text{ of days per month} / 12,000 * chiller\_eff)$$

$$Therm_{BASE} = \sum_{EXISTING} (1.08 * Hourly CFM * |SAT - MAT| * \# \text{ of days per month} / 100,000 / boiler\_eff)$$

Baseline data is based on the user-defined existing building schedule.

$$kWh_{PROPOSED} = \sum_{PROPOSED} (1.08 * Hourly CFM * |SAT - MAT| * \# \text{ of days per month} / 12,000 * chiller\_eff)$$

$$Therm_{PROPOSED} = \sum_{PROPOSED} (1.08 * Hourly CFM * |SAT - MAT| * \# \text{ of days per month} / 100,000 / boiler\_eff)$$

Proposed data is based on the user-defined proposed building schedule, and should reflect a reduction of HVAC running during occupied hours compared to the baseline.

Where:

1.08 = Constant for air sensible heat equation<sup>5</sup>

Hourly CFM = Total building airflow in CFM multiplied by hourly area load (where the area load is a percentage value based on a linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2% dry bulb design summer (see Assumptions), 1% dry bulb design winter conditions for different Wisconsin cities)<sup>6</sup>



SAT = Supply air temperature for occupied hours (= 60°F for OAT > 60°F; = 75°F for OAT ≤ 60°F); for scheduled unoccupied temperature setback hours, SAT is the standard occupied hour temperature setting, plus or minus the user-defined setback temperature for cooling and heating periods, respectively

MAT = (RAT \* Return Air CFM + Weighted Average Hourly Temperature \* Outside Air CFM) / Total Airflow CFM

Where:

RAT = Return air temperature (= 75°F for OAT > 60°F; 68°F for OAT ≤ 60°F)

Return Air CFM = Total Airflow CFM - Outside Air CFM

Weighted Average Hourly Temperature = Calculated based on the maximum and minimum temperatures over every given hour of the day and number of occurrences per month based on bin data<sup>3</sup>

Outside Air CFM = Amount of outside air expected based on facility type and square footage as determined through CBECS statistical data inserted in the EBTU workbook<sup>7,3</sup>

Total Airflow CFM = 1 CFM per square foot of facility space

# of days per month = Varies by month (= 31 in January; = 28 in February; etc.)

12,000 = Btu to ton conversion factor

chiller\_eff = Cooling efficiency of chiller (= varies by chiller type; see table below)

**Cooling Efficiency by System Type**

Cooling System Type	Cooling System Efficiency Factor at Partial Load Rating (kW/ton)
Direct Expansion <sup>8</sup>	1.15
Air-Cooled Chiller <sup>9</sup>	0.95
Water-Cooled Chiller <sup>9</sup>	0.60

100,000 = Btu to therm conversion factor

boiler\_eff = Efficiency of natural gas to heat conversion for heating purposes (= 80%)

The workbook calculator requires the following inputs to be provided from the trained professional performing the tune-up/optimization measure:

- Majority facility space type (e.g., offices, classroom, lobby, health club)





- Square footage of facility's conditioned space affected by schedule change
- Baseline (pre) and efficient (post) heating and cooling schedule hours, indicating when the system turns on and off during a typical weekday and weekend in 24-hour time format
- Amount of planned temperature setback degrees during scheduled unoccupied times
- Type of facility cooling system (direct expansion, air cooled, or water cooled)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure, as the temperature setback scheduling is not expected to occur during Wisconsin Focus on Energy peak demand hours of 1:00 p.m. to 4:00 p.m. from June through August.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=5 years)}^1$$

### Assumptions

- RAT fixed values (75°F for OAT > 60°F and 68°F for OAT < 60°F) are for calculation purposes
- SAT setpoints are increased or decreased by 5°F during weekly scheduled unoccupied hours during cooling and heating periods, respectively
- Heating and cooling balance temperature of 60°F
- Therm savings are calculated when daily weighted hourly temperatures are less than 60°F
- kWh savings are calculated when daily weighted hourly temperatures are greater than 60°F
- Same average weekly hours schedule is repeated throughout the year
- Total supply is 1 CFM per building square foot
- 2% and 1% dry bulb design conditions for cooling/heating seasons means that the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2% and 1% of hours of the respective season. Explained another way, it means the cooling/heating system can adequately handle the cooling/heating load of a given building for 98% and 99% of the total anticipated peak cooling/heating hours for the year.



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Direct expansion cooling efficiency values (air conditioners, air cooled) determined as simple averages of minimum efficiencies for system capacities of ≥ 5.5 tons.
11. ASHRAE 90.1-2010, Table 6.8.1-3.  
Chiller unit part-load efficiency values were determined as simple averages of minimum efficiencies for air cooled chillers with capacity of < 150 tons and ≥ 150 tons, and for water cooled chillers <150 tons and between 150 and 300 tons, Path A.

### Revision History

Version Number	Date	Description of Change
01	11/2014	Initial TRM entry
02	12/2017	Renamed measures to remove square footage bins and change measure unit to average setback hour



## Supply Air Temperature Reset

	Measure Details
Measure Master ID	Supply Air Temperature Reset, Heating, 3672 Supply Air Temperature Reset, Cooling, 3673
Measure Unit	Per degree Fahrenheit
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	Varies by type of reset
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by type of reset
Lifecycle Energy Savings (kWh)	Varies by type of reset
Lifecycle Therm Savings (Therms)	Varies by type of reset
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$96.00 <sup>2</sup>

### Measure Description

This measure captures savings associated with implementing a new supply air temperature (SAT), cooling or heating, reset strategy or optimizing a programmed SAT reset strategy based on OAT ranges. To claim the measure savings, the heating must be supplied by a natural gas boiler, and the cooling system must be electrically powered. The savings apply specifically to constant air volume (CAV) systems.

This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

### Description of Baseline Condition

This baseline measure is an HVAC system with preset SAT setpoints that are not based on OAT.

### Description of Efficient Condition

This efficient measure is implementing or optimizing an SAT reset strategy based on OAT. The reset strategy should incorporate a maximum and minimum supply air temperature for both heating and cooling modes to correspond with a minimum and maximum outdoor air temperature range, respectively.



### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours.<sup>3,4</sup>

$$kWh_{SAVED} = \Sigma (SAT \text{ Btu Baseline} - SAT \text{ Btu Proposed}) / 12,000 * \text{chiller\_eff} * \% \text{ building affected}$$

$$Therm_{SAVED} = \Sigma (SAT \text{ Btu Baseline} - SAT \text{ Btu Proposed}) / 100,000 / \text{boiler\_eff} * \% \text{ building affected}$$

$$SAT \text{ Btu Baseline} = [(1.08 * Area\_Load * |SAT_{BASE} - OAT| * Outside \text{ Air CFM} + 1.08 * Area\_Load * |SAT_{BASE} - RAT| * Return \text{ Air CFM})] * \text{bin hours}$$

$$SAT \text{ Btu Proposed} = [(1.08 * Area\_Load * |SAT_{RESET} - OAT| * Outside \text{ Air CFM} + 1.08 * Area\_Load * |SAT_{RESET} - RAT| * Return \text{ Air CFM})] * \text{bin hours}$$

Where:

- 1.08 = Constant for air sensible heat equation<sup>5</sup>
- Area Load = Percentage value based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities<sup>6</sup> (see Assumptions for more explanation about the 2.5% dry bulb design conditions)
- SAT<sub>BASE</sub> = Supply air temperature baseline (= user defined input; constant)
- OAT = Outside Air Temperature (= determined from workbook bin data)
- Outside Air CFM = Amount of outside air expected based on facility type and square footage as determined through CBECS statistical data inserted in the EBTU workbook<sup>7,3</sup>
- RAT = Return air temperature (= 75°F for OAT > 60°F; = 68°F for OAT < 60°F)
- Return Air CFM = Total building airflow – Outside Air CFM
- bin hours = Heating and cooling hours for each city based on OAT<sup>4</sup>
- SAT<sub>RESET</sub> = OAT reset range (= user input)
- 12,000 = Btu to ton conversion factor
- chiller\_eff = Cooling efficiency of chiller (= varies by chiller type; see table below)

#### Cooling Efficiency by System Type

Cooling System Type	Cooling System Efficiency Factor at Partial Load (kW/ton)
Direct Expansion	1.15 <sup>8</sup>
Air-Cooled Chiller	0.95 <sup>9</sup>
Water-Cooled Chiller	0.64 <sup>9</sup>



% building affected = Amount of total building conditioned square footage affected by implementing the SAT reset control (= user defined input)

100,000 = Btu to therm conversion factor

boiler\_eff = Efficiency of natural gas to heat conversion for heating purposes (= 80%)

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- OAT Reset Range – Heating and Cooling (°F)
- Existing Facility Supply Air Heating and Cooling Temperature Setpoints (°F)
- SA Reset Temperature Range – Heating and Cooling (°F)
- Facility Type (e.g., office, library, retail)
- Useable Facility Square Footage
- Percentage of Total Facility Area Cooled
- Percentage of Total Facility Area Heated
- Number of Building Zones Affected
- Type of Chiller System
- Percentage of Building Square Footage Affected

### Summer Coincident Peak Savings Algorithm

There is no peak demand reduction associated with this measure because during peak demand times, the cooling system will be operating above the bounds of the SAT reset curve.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 5 years)}^1$$

### Assumptions

- Partial load kW/ton rating for air-cooled and water-cooled chillers is average IPLV minimum efficiency value found in Focus on Energy HVAC catalog<sup>9</sup>
- Total supply of 1 CFM per building conditioned square foot



- Heating and cooling balance temperature = 60°F
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.

**Sources**

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8. International Energy Conservation Code. Table 503.2.3(1). 2009. DX cooling efficiency values determined as simple average minimum efficiencies for systems with capacity ≥ 5.5 tons.
9. ASHRAE 90.1-2007. Table 6.8.1C. Chiller unit part load efficiency values are simple average minimum efficiencies for chillers with capacity of 0 tons to 300 tons.

**Revision History**

Version Number	Date	Description of Change
01	11/2014	Initial TRM entry



## Temperature Sensor Calibration

	Measure Details
Measure Master ID	Temperature Sensor Calibration, 3674
Measure Unit	Per degree of calibration
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Schools & Government
Annual Energy Savings (kWh)	Varies by temperature ranges and hours
Peak Demand Reduction (kW)	Varies by temperature ranges and hours
Annual Therm Savings (Therms)	Varies by temperature ranges and hours
Lifecycle Energy Savings (kWh)	Varies by temperature ranges and hours
Lifecycle Therm Savings (Therms)	Varies by temperature ranges and hours
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.00 <sup>2</sup>

### Measure Description

This measure captures savings by calibrating temperature sensors in an air handling unit feeding a particular building zone. The measure savings are specific to air distribution systems, but are otherwise flexible. This measure does not include the cost to replace sensors that have completely failed.

To apply measure savings, the heating supply must be produced by a natural gas boiler, while the cooling system must be electrically powered. The measure can be applied only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

This measure is applicable for supply air temperature (SAT) and indoor air room temperature (IAT) sensors that are measuring and providing control feedback to the building HVAC systems.

### Description of Baseline Condition

The baseline measure is a facility's SAT and IAT sensors not having been calibrated and no Wisconsin Focus on Energy rebate applied for at least five years.

### Description of Efficient Condition

The efficient measure is to re-calibrate SAT and IAT sensors by averaging three separate temperature readings with a secondary calibrated temperature device within close proximity of the sensor to be



calibrated. This will determine the amount the facility temperature sensors are off from actual in order to make the necessary calibrations. The recalibrated sensors will help ensure that excess energy is not being wasted to heat or cool a space. Broken sensors that need total replacement are not eligible. Calibrated sensors should be adjusted to within two decimal places.

### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>

$$\text{kWh}_{\text{SAVED}} = \Sigma (\text{Temp Sensor cooling Btu Baseline} - \text{Temp Sensor cooling Btu Proposed}) / 12,000 * \text{chiller\_eff} * \% \text{ building affected} * \text{bin hours}$$

$$\text{Therm}_{\text{SAVED}} = \Sigma (\text{Temp Sensor heating Btu Baseline} - \text{Temp Sensor heating Btu Proposed}) / 80\% / 100,000 * \% \text{ building affected} * \text{bin hours}$$

$$\text{Temp Sensor cooling/heating Btu Baseline} = 1.08 * \text{Area\_Load}_{\text{BASE}} * |\text{SAT} - \text{OAT}| * \text{Outside Air CFM} + 1.08 * \text{Area\_Load}_{\text{BASE}} * \Delta (\text{SAT} - \text{RAT}) * \text{Return Air CFM}$$

$$\text{Temp Sensor cooling/heating Btu Proposed} = 1.08 * \text{Area\_Load}_{\text{PROP}} * |\text{SAT} - \text{OAT}| * \text{Outside Air CFM} + 1.08 * \text{Area\_Load}_{\text{PROP}} * \Delta (\text{SAT} - \text{RAT}) * \text{Return Air CFM}$$

Where:

1.08 = Constant for air sensible heat equation<sup>5</sup>

Area\_Load<sub>BASE</sub> = Percentage value based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities<sup>6</sup> (see Assumptions for more explanation about the 2.5% dry bulb design conditions)

SAT = Supply air temperature (= 60°F for OAT > 60°F; = 75°F for OAT < 60°F)

OAT = Outside air temperature

Outside Air CFM = Amount of outside air expected based on facility type and square footage as determined through CBECS statistical data inserted in the EBTU workbook<sup>7,3</sup>

RAT = Return air temperature (= 75°F for OAT > 60°F; = 68°F for OAT < 60°F)

Return Air CFM = Total building airflow – Outside Air CFM (per zone)

Area\_Load<sub>PROP</sub> = Percentage value based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT ± calibrated values, and 2.5%



dry bulb design maximum/minimum temperatures for different Wisconsin cities<sup>6</sup>

12,000 = Btu to ton conversion factor

chiller\_eff = kW/ton based on 80% of full load rating of chiller units (= based on type of chiller; see table below)

**Cooling Efficiency by System Type**

Cooling System Type	Cooling System Efficiency Factor at Partial Load (kW/ton)
Direct Expansion	1.15 <sup>8</sup>
Air-Cooled Chiller	0.95 <sup>9</sup>
Water-Cooled Chiller	0.64 <sup>9</sup>

% building affected = Amount of total building square footage affected by sensor calibration (= user defined)

bin hours = Heating and cooling hours for each city based on OAT<sup>4</sup>

80% = Efficiency of natural gas to heat conversion for heating purposes

100,000 = Btu to therm conversion factor

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- An average of three separate measurement reading of the un-calibrated air handling unit temperature sensor to determine the current baseline reading (measurements should be out two decimal places)
- An average of three separate temperature readings of the calibrated air flowing near the un-calibrated temperature sensor, used to read and calibrate the un-calibrated sensor (measurements should be out two decimal places)
- Majority facility space type (e.g., offices, classroom, lobby, health club)
- Percentage of facility being heated
- Percentage of facility being cooled
- Square footage of usable facility space
- Chiller system type (direct expansion, air cooled, or water cooled)





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / Hours_{COOL} * CF$$

Where:

Hours<sub>COOL</sub> = Annual cooling hours of operation (= based on city; see table below)

#### Annual Cooling Hours by City

City	BIN Annual Cooling Hours (OAT > 60°F) <sup>10</sup>
Green Bay	2,745
La Crosse	2,971
Madison	2,874
Milwaukee	2,830

CF = Coincidence factor (= 1)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

EUL = Effective useful life (=5 years)<sup>1</sup>

### Assumptions

- Therm savings are calculated only when the calibrated reading is greater than the original sensors reading
- kWh savings are calculated only when the calibrated reading is less than the original sensor reading
- Heating and cooling balance temperature = 60°F
- Total supply of 1 CFM per building square foot
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.





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9. ASHRAE 90.1-2007. Table 6.8.1C. Chiller unit part load efficiency values are simple average minimum efficiencies for chillers with capacity of 0 tons to 300 tons.
10. Wisconsin Focus on Energy Technical Reference Manual. Outside Air Temperature Bin Analysis, p. 389. January 2015.

### Revision History

Version Number	Date	Description of Change
01	11/2014	Initial TRM entry



### Valve Repair

	Measure Details
Measure Master ID	Valve Repair, Chilled Water, 3675 Valve Repair, Hot Water, 3676
Measure Unit	Per MBh
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by type of repair
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by type of repair
Lifecycle Energy Savings (kWh)	Varies by type of repair
Lifecycle Therm Savings (Therms)	Varies by type of repair
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$112.00 <sup>2</sup>

#### Measure Description

This measure captures savings associated with repairing a chilled or hot water valve serving a cooling/heating coil in a central air handling unit. This measure is for addressing a valve that has a 70% failure rate at open or higher.

The incremental cost does not account for the potential replacement of unrepairable/broken valves. The heating supply must be produced by a natural gas boiler, and the cooling system must be electrically powered. The measure can be applied only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is a chilled or hot water valve in need of repair due to being stuck open at 70% or greater. If the valve is stuck at some point less than 70% open, this measure does not apply.

#### Description of Efficient Condition

The efficient measure is replacing or repairing a failed valve back to its optimal working state.





### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>

$$kWh_{SAVED} = \Sigma [(Valve\ cooling\ Btu\ Baseline - Valve\ cooling\ Btu\ Proposed) / 12,000 * chiller\_eff * Adjusted\ Hours]$$

$$Therm_{SAVED} = \Sigma [(Valve\ heating\ Btu\ Baseline - Valve\ heating\ Btu\ Proposed) / 80\% / 100,000 * Adjusted\ Hours]$$

$$Valve\ heating/cooling\ Btu\ Baseline = Capacity\ of\ heat\_cool\ coil\ being\ served * 1,000 * stuck\ valve\ position\ \% * Area\ Load$$

$$Valve\ heating/cooling\ Btu\ Proposed = Capacity\ of\ heat\_cool\ coil\ being\ served * 1,000 * working\ valve\ position\ \% * Area\ Load$$

Where:

Capacity of heat\_cool coil being served = Expressed in MBh or Tons (= user defined; MBh for chilled water = # tons \* 12)

1,000 = Kilowatt conversion factor

Stuck valve position % = Percentage open (= user defined)

Area Load = Percentage value based on linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities<sup>5</sup> (see Assumptions for more explanation about the 2.5% dry bulb design conditions)

Working valve position % = Workbook-calculated value based on bin data OAT

12,000 = Btu to ton conversion factor

chiller\_eff = Efficiency of cooling system in kilowatts per ton (= based on type of chiller; see table below)

#### Cooling Efficiency by System Type

Chiller Type	Cooling System Efficiency Factor at Partial Load (kW/ton)
Air-Cooled	0.95 <sup>6</sup>
Water-Cooled	0.64 <sup>6</sup>

$$Adjusted\ Hours = Bin\ hours * EFLH\ (see\ table\ below) / 8,760\ total\ annual\ hours^4$$





EFLH = Equivalent Full Load Hours

8,760 = Total hours in a year

Bin Hours = The number of average hours of occurrence during a month or year of a particular range of weather condition

**Equivalent Full-Load Heating and Cooling Hours by City**

City	EFLH <sub>COOL</sub> <sup>7</sup>	EFLH <sub>HEAT</sub> <sup>7</sup>
Green Bay	344	1,852
La Crosse	323	1,966
Madison	395	1,934
Milwaukee	457	1,883

80% = Efficiency of natural gas to heat conversion for heating purposes

100,000 = Btu to therm conversion factor

**Summer Coincident Peak Savings Algorithm**

There are no peak savings for this measure.

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$

Where:

EUL = Effective useful life (=5 years)<sup>1</sup>

**Assumptions**

- Heating and cooling balance temperature = 60°F
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.





### Sources

1. Cadmus. EUL Response Memo. April 26, 2013.  
Used Retrocommissioning Program EUL standard and direction from CB&I to keep five year EUL standard.
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. EBTU Measures Workbook Calculator.
4. Natural Renewable Energy Laboratory. Bin temperature data comes from respective Wisconsin cities TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)
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6. ASHRAE 90.1-2007. Table 6.8.1C. Chiller unit part load efficiency values are simple average minimum efficiencies for chillers with capacity of 0 tons to 300 tons.
7. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH are over-estimated by 25%. The EFLHHEAT were adjusted by population-weighted HDD and TMY-3 values.

### Revision History

Version Number	Date	Description of Change
01	11/2014	Initial TRM entry



### VFD Fan Motor Control Restoration

	Measure Details
Measure Master ID	VFD Fan Motor Control Restoration, 3677
Measure Unit	Per horsepower
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by temperature ranges and hours
Peak Demand Reduction (kW)	Varies by temperature ranges and hours
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by temperature ranges and hours
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$56.00 <sup>2</sup>

#### Measure Description

This measure captures savings associated with correcting the operating setting on a variable frequency drive (VFD) controlling an HVAC system-related fan motor that is stuck in ‘hand’ mode or is in bypass mode. Measure rebate does not apply if the original VFD was incented by Wisconsin Focus on Energy. Measure rebate applies to all other VFDs only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is a fan motor in a facility using a VFD for motor control, but not using the ‘automatic’ VFD control features.

#### Description of Efficient Condition

The efficient measure is restoring the automatic control features of a VFD controlling a fan motor load. The VFD should not be manually altered in its control operation after being set to automatic mode.

#### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>





$kWh_{SAVED} = \text{VFD Motor Baseline} - \text{VFD Motor Proposed}$

$\text{VFD Motor Baseline} = \sum [\text{Motor hp} * 0.7465 / \text{Motor eff} * (\text{Motor loading } \%_{BASE})^{2.5} * \text{Adjusted Run Hours}]$

$\text{VFD Motor Proposed} = \sum [\text{Motor hp} * 0.7465 / \text{Motor eff} * (\text{Motor loading } \%_{PROP})^{2.5} * \text{Adjusted Run Hours}]$

Where:

Motor hp = VFD controlled motor nameplate horsepower rating

0.7465 = Horsepower to kW conversion factor

Motor eff = Specific VFD controlled motor nameplate efficiency; otherwise use default of 90%

Motor Loading  $\%_{BASE}$  = Percent capacity (Load Factor) of motor at baseline (= user defined)

Adjusted Run Hours = Bin hours \* (annual VFD operational hours / 8,760 annual hours)

Motor Loading  $\%_{PROP}$  = Percent capacity (Load Factor) of motor proposed; assumes the VFD is set back to 'automatic' control based on user-defined loading minimum and maximum percentages and on area load (area load is a percentage based on a linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities;<sup>5</sup> see Assumptions for more explanation about the 2.5% dry bulb design conditions)

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- Annual hours of VFD/fan operation
- Fan VFD application (cooling tower fan, chiller system fan, boiler/heating fan)
- Existing VFD control state (auto, manual, bypassed/off)
- Fan motor nameplate capacity controlled by VFD (horsepower)
- Fan motor nameplate efficiency percentage
- Measured speed at setpoint if VFD is stuck in 'hand' mode (Hz)
- VFD fan control loading minimum and maximum percentages



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / Hours_{FAN} * CF$$

Where:

Hours<sub>FAN</sub> = Annual hours of operation for the fan controlled by the VFD

CF = Coincidence factor (= based on VFD fan use; see table below)

#### Coincidence Factor by VFD Fan Use<sup>6</sup>

VFD Use	CF	Details
Cooling Tower Fan	0.9	DEER model runs were weather-normalized for statewide use by population density
Boiler Draft/Heating Fan	0.0	Assumed that heating fan not operating at peak summer period

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (=5 years)<sup>1</sup>

### Assumptions

- Assumes 100% load factor for all motors running in a VFD bypassed state.
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.

### Sources

1. Cadmus. EUL Response Memo. April 26, 2013. Used the Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard.
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. EBTU Measures Workbook Calculator.
4. Natural Renewable Energy Laboratory. Bin temperature data comes from respective Wisconsin cities TMY3 weather data. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html#W](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html#W)







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5. ASHRAE. Handbook, Fundamentals Volume for Wisconsin Cities. 1985.  
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  6. Wisconsin Focus on Energy Technical Reference Manual. p. 225, Variable Frequency Drive, summer coincident peak savings algorithm VFD coincidence factor chart. 2015.

#### Revision History

Version Number	Date	Description of Change
01	10/2014	Initial TRM entry



### VFD Pump Control Restoration

	Measure Details
Measure Master ID	VFD Pump Control Restoration, 3678
Measure Unit	Per horsepower
Measure Type	Hybrid
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by temperature ranges and hours
Peak Demand Reduction (kW)	Varies by temperature ranges and hours
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by temperature ranges and hours
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$56.00 <sup>2</sup>

#### Measure Description

This measure captures savings associated with correcting the operating setting on a variable frequency drive (VFD) controlling an HVAC system-related pump motor that is stuck in ‘hand’ mode or is in bypass mode. Measure rebate does not apply if the original VFD was incented by Wisconsin Focus on Energy. Measure rebate applies to all other VFDs only once per building during the EUL. This measure is meant to be a part of the Express Building Tune-Up Program to help optimize building HVAC systems to operate more efficiently at existing building load conditions. It does not apply to newly constructed facilities that have not been commissioned.

#### Description of Baseline Condition

The baseline measure is a pump motor in a facility using a VFD for pump control, but not using the ‘automatic’ VFD control features.

#### Description of Efficient Condition

The efficient measure is restoring the automatic control features of a VFD controlling a pump load. The VFD should not be manually altered in its control operation after being set to automatic mode.

#### Annual Energy-Savings Algorithm

Savings are the sum of the baseline and proposed energy consumption formulas below across the bin data temperature ranges and corresponding bin temperature hours found in the EBTU workbook.<sup>3,4</sup>





$kWh_{SAVED} = \text{VFD Pump Baseline} - \text{VFD Pump Proposed}$

$\text{VFD Pump Baseline} = \sum [\text{Motor hp} * 0.7465 / \text{Motor eff} * (\text{Motor loading } \%_{BASE})^{2.5} * \text{Adjusted Run Hours}]$

$\text{VFD Pump Proposed} = \sum [\text{Motor hp} * 0.7465 / \text{Motor eff} * (\text{Motor loading } \%_{PROP})^{2.5} * \text{Adjusted Run Hours}]$

Where:

Motor hp = VFD controlled motor nameplate horsepower rating

0.7465 = Horsepower to kW conversion factor

Motor eff = Specific VFD controlled pump motor nameplate efficiency; otherwise use default of 90%

Motor Loading  $\%_{BASE}$  = Percent capacity (Load Factor) of motor at baseline (= user defined)

Adjusted Run Hours = Bin hours \* (annual VFD operational hours / 8,760 annual hours)

Motor Loading  $\%_{PROP}$  = Percent capacity (Load Factor) of motor proposed; assumes the VFD is set back to 'automatic' control based on user-defined loading minimum and maximum percentages and on area load (area load is a percentage based on a linear interpolation of a 60°F dry bulb OAT balance point, bin data dry bulb OAT, and 2.5% dry bulb design summer/winter conditions for different Wisconsin cities;<sup>5</sup> see Assumptions for more explanation about the 2.5% dry bulb design conditions)

The workbook calculator requires the following measure-specific inputs to be provided from the trained professional performing the tune-up/optimization measure:

- Annual hours of VFD/fan operation
- Fan VFD application (cooling tower fan, chiller system fan, boiler/heating fan)
- Existing VFD control state (auto, manual, bypassed/off)
- Fan motor nameplate capacity controlled by VFD (horsepower)
- Fan motor nameplate efficiency percentage
- Measured speed at setpoint if VFD is stuck in 'hand' mode (Hz)
- VFD fan control loading minimum and maximum percentages



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / Hours_{PUMP} * CF$$

Where:

Hours<sub>PUMP</sub> = Annual hours of operation for the pump controlled by the VFD

CF = Coincidence factor (= based on VFD pump use; see table below)

#### Coincidence Factor by VFD Pump Use<sup>6</sup>

VFD Use	CF	Source
Chilled Water Pump	0.9	DEER model runs were weather-normalized for statewide use by population density
Hot Water Pump	0.0	Assumed that heating/hot water pump not operating at peak times

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (=5 years)<sup>1</sup>

### Assumptions

- Assumes 100% load factor for all motors running in a VFD bypassed state.
- 2.5% dry bulb design conditions means that for cooling/heating seasons, the HVAC system is designed to adequately handle the cooling/heating of a given building for all outdoor air temperatures that do not exceed the hottest/coldest 2.5% of hours of the respective season. Explained another way, this means the cooling/heating system can adequately handle the cooling/heating load of a given building for 97.5% of the total anticipated peak cooling/heating hours for the year.

### Sources

1. Cadmus. EUL Response Memo. April 26, 2013. Used the Retrocommissioning Program EUL standard and direction from CB&I to keep 5 year EUL standard.
2. RSMMeans 2013 Facilities Construction Cost Data, 29th Edition
3. Wisconsin Focus on Energy. *EBTU Measures Workbook Calculator*. January 2015.
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5. ASHRAE. *Handbook, Fundamentals Volume for Wisconsin Cities*. 1985.  
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  6. *Wisconsin Focus on Energy Technical Reference Manual*. p. 225, Variable Frequency Drive, summer coincident peak savings algorithm VFD coincidence factor chart. 2015.

#### Revision History

Version Number	Date	Description of Change
01	10/2014	Initial TRM entry



**Variable Speed ECM Pump, Domestic Hot Water Recirculation, Heating Water Circulation, and Cooling Water Circulation**

	Measure Details
Measure Master ID	Variable Speed ECM Pump: Domestic Hot Water Recirculation: < 100 Watts Max Input, 3494, 4602 100 - 500 Watts Max Input, 3495, 4603 > 500 Watts Max Input, 3496, 4604  Heating Water Circulation: < 100 Watts Max Input, 3497, 4605 100 - 500 Watts Max Input, 3498, 4606 > 500 Watts Max Input, 3499, 4607  Cooling Water Circulation: < 100 Watts Max Input, 3500, 4608 100 - 500 Watts Max Input, 3501, 4609 > 500 Watts Max Input, 3502, 4610  Water Loop Heat Pump Circulation: < 100 Watts Max Input, 3503, 4611 100 - 500 Watts Max Input, 3504, 4612 > 500 Watts Max Input, 3505, 4613
Measure Unit	Per pump
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Variable Speed Drive
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by wattage
Peak Demand Reduction (kW)	Varies by wattage
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure and wattage, see Appendix D



## Measure Description

ECMs are high-efficiency brushless DC motors. They are typically fractional horsepower motors that have several benefits over the more common PSC fractional horsepower motor. One of these advantages is higher overall efficiency. PSC motors are generally 20% to 60% efficient, depending on their loading, while ECM motor efficiencies range from 70% to 80%. Other advantages include a reduction in the pump motor size, the variable speed capability of the pump, the ability to provide constant flow with varying pressures, a wider range of rpm, and the ability to be controlled by direct digital controls.

DHW recirculating pumps are commonly used in multifamily and commercial buildings to shorten the amount of time it would otherwise take for hot water to reach the occupants on upper floors and that have long piping runs. These recirculation pumps can be operated continuously or be controlled by a timer or an aquastat. An aquastat turns on the pump only when the temperature of the return line falls below a certain setpoint. Many of the ECM recirculating pumps currently on the market have integrated aquastat controls and the ability to be controlled and monitored wirelessly.

Heating and cooling water circulation pumps are commonly used in baseboard and radiant floor heating systems, as well as in coils in forced air systems in multifamily and commercial buildings. Cooling loops are often part of heat pump circulation systems. Often the primary and secondary loops run constantly throughout the heating or cooling season. ECM circulator pumps can modulate their speed to match the load.

## Description of Baseline Condition

The baseline condition is a standard efficiency, constant volume PSC pump for domestic heating or cooling circulation without variable speed capabilities.

## Description of Efficient Condition

The efficient condition is a properly sized, high-efficiency ECM pump for domestic heating or cooling circulation with variable speed capabilities to match demand.

Savings for this measure are from the reduction in the pump motor size, the variable speed capability of the pump, and the increased efficiency of the ECMs versus the fraction horsepower PSC motors.

## Annual Energy-Savings Algorithm

### Heating and Cooling Circulation Pumps:

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$

$$\text{Watts}_{\text{BASE}} = \text{Watts}_{\text{EE}} * R$$



$$HOU_{HEATING} = HDD * 24 * \Delta T$$

$$HOU_{COOLING} = CDD * 24 * \Delta T$$

**Water Loop Heat Pump Circulation Pumps:**

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * (HOU_{HEATING} + HOU_{COOLING})$$

$$Watts_{BASE} = Watts_{EE} * R$$

$$HOU_{HEATING} = HDD * 24 * \Delta T$$

$$HOU_{COOLING} = CDD * 24 * \Delta T$$

**DHW Recirculation Pumps:**

$$kWh_{SAVED} = (Watts_{BASE} / 1,000 * HOU_{DHW-BASE}) - (Watts_{EE} / 1,000 * HOU_{DHW-EE})$$

$$HOU_{DHW-BASE} = HOU_{UNCONTROLLED} * 44.5\% + HOU_{CONTROLLED} * 55.5\%$$

$$HOU_{DHW-EE} = HOU_{CONTROLLED}$$

Where:

- Watts<sub>BASE</sub> = Power consumption of constant speed PSC pump (= 278 watts for < 100 watt VSD ECM pumps; = 1,389 watts for 100 watt to 500 watt VSD ECM pumps; = 5,556 watts for > 500 watt VSD ECM pumps)
- Watts<sub>EE</sub> = Power consumption of variable speed ECM pump (= 50 watts for < 100 watt VSD ECM pumps; = 250 watts for 100 watt to 500 watt VSD ECM pumps; = 1,000 watts for > 500 watt VSD ECM pumps)
- 1,000 = Kilowatt conversion factor
- HOU = Average annual pump run hours
- R = Ratio of ECM watts to baseline watts based on measured data of comparable efficient and nonefficient pumps (18%)<sup>2</sup>
- HOU<sub>HEATING</sub>= Average annual pump run hours for heating (= 2,285)<sup>3</sup>
- HDD = Heating degree days (= 7,616; see table below)<sup>5</sup>
- 24 = Conversion factor, hours per day
- ΔT = Design temperature difference (= 80°F for heating; = 20°F for cooling as 95°F outdoor design - 75°F indoor design)<sup>6</sup>
- HOU<sub>COOLING</sub>= Average annual pump run hours for cooling (= 678)<sup>3</sup>
- CDD = Cooling degree days (= 565; see table below)<sup>5</sup>







**Heating and Cooling Degree Days by Location**

Location	HDD <sup>5</sup>	CDD <sup>5</sup>
Milwaukee	7,276	548
Green Bay	7,725	516
Wausau	7,805	654
Madison	7,599	630
La Cross	7,397	729
Minocqua	8,616	423
Rice Lake	8,552	438
<b>Statewide Weighted</b>	<b>7,616</b>	<b>565</b>

HOU<sub>DHW-BASE</sub>= Average annual pump run hours for DHW recirculating (= 5,114)<sup>3</sup>

HOU<sub>DHW-EE</sub>= Average annual pump run hours for DHW recirculating (= 2,190)<sup>3</sup>

HOU<sub>UNCONTROLLED</sub>= Average annual pump run hours for DHW recirculating continuously running (= 8,760)

44.5% = Constant<sup>4</sup>

HOU<sub>CONTROLLED</sub> = Average annual pump run hours for DHW recirculating controlled by a timer or aquastat (= 2,190)<sup>3</sup>

55.5% = Constant<sup>4</sup>

**Summer Coincident Peak Savings Algorithm**

The summer coincident peak savings algorithm only applies to cooling circulation pumps and DHW recirculation pumps.

$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$

Where:

CF = Coincidence factor (= 0.299 for chilled water pumps,<sup>5</sup> = 1.0 for DHW pumps)

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>





## Deemed Savings

### Energy Savings for DHW Recirculation

Savings	< 100 Watt VSD ECM Pump MMID 3494	100 - 500 Watt VSD ECM Pump MMID 3495	> 500 Watt VSD ECM Pump MMID 3496
Energy Savings (kWh)	1,311	6,555	26,221
Lifecycle Savings (kWh)	19,666	98,329	393,317
Demand Reduction (kW)	0.228	1.139	4.556

### Energy Savings for Heating Circulation

Savings	< 100 Watt VSD ECM Pump MMID 3497	100 - 500 Watt VSD ECM Pump MMID 3498	> 500 Watt VSD ECM Pump MMID 3499
Energy Savings (kWh)	520	2,602	10,409
Lifecycle Savings (kWh)	7,807	39,035	156,142
Demand Reduction (kW)	0.000	0.000	0.000

### Energy Savings for Cooling Circulation

Savings	< 100 Watt VSD ECM Pump MMID 3500	100 - 500 Watt VSD ECM Pump MMID 3501	> 500 Watt VSD ECM Pump MMID 3502
Energy Savings (kWh)	154	772	3,089
Lifecycle Savings (kWh)	2,317	11,583	46,330
Demand Reduction (kW)	0.068	0.341	1.362

### Energy Savings for Water Loop Heat Pump Circulation

Savings	< 100 Watt VSD ECM Pump MMID 3503	100 - 500 Watt VSD ECM Pump MMID 3504	> 500 Watt VSD ECM Pump MMID 3505
Energy Savings (kWh)	675	3,375	13,498
Lifecycle Savings (kWh)	10,124	50,618	202,472
Demand Reduction (kW)	0.068	0.341	1.362



### Assumptions

Variable Speed ECM Pump, < 100 Watts Max Input

- Wattage inputs for qualifying pumps under 100 watts range from 3 watts to 93 watts. 50 watts was used as a conservative midpoint.

Variable Speed ECM Pump, 100 - 500 Watts Max Input

- Wattage inputs for qualifying pumps between 100 watts and 500 watts range from 130 watts to 500 watts. 250 watts was used as a conservative midpoint.

Variable Speed ECM Pump, > 500 Watts Max Input

- Wattage inputs for qualifying pumps greater than 500 watts range from 587 watts to 2,500 watts. 1,000 watts was used as a conservative midpoint.

### Sources

1. U.S. Department of Energy. *Pump Life Cycle Costs: A Guide to LCC Analysis for Pumping Systems*. p. 4. January 2001.  
[https://www1.eere.energy.gov/manufacturing/tech\\_assistance/pdfs/pumplcc\\_1001.pdf](https://www1.eere.energy.gov/manufacturing/tech_assistance/pdfs/pumplcc_1001.pdf).
2. Cadmus. Impact Evaluation of the 2011–2012 ECM Circulator Pump Pilot Program. Table 2. Pump Spot Measurements. October 18, 2012.
3. DHW Recirculation System Control Strategies. Final Report 99-1. p. 3-30. January 1999. Hours of use for pumps with an aquastat control in multifamily applications.
4. Lawrence Berkeley National Laboratory. Water Heaters and Hot Water Distribution Systems. Prepared for California Energy Commission Public Interest Energy Research Program. p. 16, Figure 10: Control Types Installed or Maintained by Contractors. May 2008.
5. Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 2.0. p. 235. June 7, 2013.
6. Used to match other measures: example: Natural Gas Furnace with ECM, 95%+ AFUE (Existing), 1981.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry





## Lighting

### Lighting Fixture, Agricultural Daylighting

	Measure Details
Measure Master ID	Lighting Fixture, Agricultural Daylighting: ≤ 155 Watts, 3019 156–250 Watts, 3020 251–365 Watts, 3021
Measure Unit	Per luminaire or complete retrofit kit
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Agriculture
Annual Energy Savings (kWh)	Varies by wattage
Peak Demand Reduction (kW)	Varies by wattage
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	≤ 155–250 watts = \$325.87 (MMIDs 3019 and 3020) <sup>2</sup> 251–365 watts = \$535.04 (MMID 3021) <sup>5</sup>

### Measure Description

Various lighting technologies—such as LED, induction, ceramic metal halide, pulse start metal halide, and linear fluorescent high bay products—are energy-efficient alternatives to 320-watt pulse start metal halide fixtures. These options have become a popular for dairy facilities upgrades to long day lighting, a process used to help increase cows’ milk production by simulating longer days and therefore increasing the animal food intake and thus milk production. Long day lighting requires a minimum of 15 foot-candles of photopic light being present at cow eye level for 16 hours to 18 hours each day.

Energy savings are achieved when installing energy-efficient LED, induction, ceramic metal halide, pulse start metal halide, and/or linear fluorescent options instead of 250-watt and 320-watt pulse start metal halide fixtures. When the design is optimized to the technology, a considerable amount of energy can be saved.



### Description of Baseline Condition

The baseline condition is 250-watt and 320-watt pulse start metal halide options in new construction buildings and upon retrofit upgrades to long day lighting.

### Description of Efficient Condition

The efficient condition is qualifying LED, induction, ceramic metal halide, pulse start metal halide, and/or linear fluorescent high bay options. Pulse start metal halides are not acceptable for new construction applications.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{320\ WATT\ PSMH} - kWh_{EE\ HIGH\ BAY} * Hours$$

Where:

- $kWh_{320\ WATT\ PSMH}$  = Annual electricity consumption of pulse start metal halide
- $kWh_{EE\ HIGH\ BAY}$  = Annual electricity consumption of an eligible high/low bay option using LED, induction, ceramic metal halide, pulse start metal halide, or linear fluorescent technology
- Hours = 6,205 hours; see Assumptions

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Qty * (kWh_{SAVED})/1,000 * CF$$

Where:

- Qty = Quantity
- 1,000 = Kilowatt conversion factor
- CF = Coincidence factor (= 1.0)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>





## Deemed Savings

### Annual Deemed Savings for Agricultural Long Day Lighting

Measure	MMID	Existing Building	New Construction
Long Daylighting High Bay Fixtures, ≤ 155 Watts	3019	834 kWh, 0.1344 kW	874 kWh, 0.1409 kW
Long Daylighting High Bay Fixtures, 156 - 250 Watts	3020	908 kWh, 0.1463 kW	956 kWh, 0.1541 kW
Long Daylighting High Bay Fixtures, 251 - 365 Watts	3021	847 kWh, 0.1365 kW	892 kWh, 0.1438 kW

### Lifecycle Deemed Savings for Agricultural Long Day Lighting

Measure	MMID	Existing Building	New Construction
Long Daylighting High Bay Fixtures, ≤ 155 Watts	3019	12510 kWh	13110 kWh
Long Daylighting High Bay Fixtures, 156 - 250 Watts	3020	13620 kWh	14340 kWh
Long Daylighting High Bay Fixtures, 251 - 365 Watts	3021	12705 kWh	13380 kWh

## Assumptions

A 320-watt pulse start metal halide was used as the baseline (it is the industry standard for lighting in several high bay applications including agricultural facilities), but 250-watt pulse start metal halides are also used in lower wattage applications.

The design of the long day lighting system should be based on the energy-efficient technology used.

Hours was based on long day lighting studies, which reveal that in order for long day lighting to work, the lights must deliver a minimum of 15 foot-candles at cow eye level for 16 hours to 18 hours a day (17 \* 365 = 6,205 hours).

The coincidence factor of 1 was based on the system being on for 16 hours to 18 hours each day.<sup>3,4</sup>

The energy-efficient high bay option is based on the following:

- An average of the following replacements was used to generate the deemed savings values in place of 320-watt PSMH:
  - Eligible Replacements = 5.8% 200-watt induction, 5.8% 225-watt induction, 5.8% 165-watt induction, 5.8% 200-watt PSMH or CMH, 5.8% 210-watt PSMH or CMH, 5.8% 220-watt PSMH or CMH, 5.8% 4-foot 6-lamp T8, 5.8% 4-foot 4-lamp T5HO, 5.8% LED < 250 watts, 5.8% 250-watt induction, 5.8% 300-watt induction, 5.8% 250-watt PSMH or CMH, 5.8% 270-watt PSMH or CMH, 5.8% 315-watt PSMH or CMH, 5.8% 4-foot 8-lamp T8, 5.8% 4-foot 6-lamp T5HO, and 5.8% LED < 365 watts



- An average of the following replacements was used to generate the deemed savings values in place of 250-watt metal halide:
  - Eligible Replacements = 10% 120-watt to 125-watt induction, 10% 150-watt induction, 10% 165-watt induction, 10% 125-watt PSMH or CMH, 10% 140-watt PSMH or CMH, 10% 150-watt PSMH or CMH, 10% 4-foot 4-lamp T8, 10% 4-foot 3-lamp T5HO, 10% 4-foot 2-lamp T5HO, and 10% LED < 155 watts

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Focus on Energy Evaluation Business Programs: Incremental Cost Study Final Report. October 28, 2009.
3. Photoperiod Manipulation of Lactation in Dairy Cattle. (2001-2004). Accessed April 30, 2012. <http://www.livestocktrail.illinois.edu/photoperiod>
4. University of Wisconsin–Madison. Long Day Lighting in Dairy Barns (August 2000). Healthy Farmers, Healthy Profits Project. Second Edition.
5. WESCO Distribution Pricing, 2013 + Labor \* 10% add for barn install location = \$535.04

### Revision History

Version Number	Date	Description of Change
01	01/01/2013	Initial TRM entry
02	04/23/2013	Updated proposed fixture wattage for new construction, removed PSMH as option for new construction, and updated savings values



### Daylighting Control

	Measure Details
Measure Master ID	Daylighting Control, 3406
Measure Unit	Per watt controlled
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.73 <sup>2</sup>

#### Measure Description

Daylighting controls save energy by reducing the total wattage input of the connected lighting load by matching the light output of the connected electric lighting system to the amount of natural light supplied by the sun that enters the space being lit. This is accomplished using dimming light sources or a system that steps the light of the connected fixtures based on controlling the lamps inside each connected fixture to produce different levels of illumination. This measure will provide reinforcement that integrating daylighting controls is an effective method to further reduce energy consumption.

#### Description of Baseline Condition

The baseline condition is any lighting equipment that is not connected to a daylighting controls system.

#### Description of Efficient Condition

The efficient condition is any lighting equipment that is connected to a daylighting controls system.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{UNCONTROLLED} * Savings\ Factor$$

$$kWh_{UNCONTROLLED} = Wattage_{UNCONTROLLED} / 1,000 * CF * HOU$$







Where:

$KWh_{UNCONTROLLED}$  = Annual electricity consumption per watt of lighting load that is not controlled by daylighting controls

Savings Factor = Savings percentage achieved per watt of lighting load that is controlled by daylighting controls<sup>6</sup>

$Wattage_{UNCONTROLLED}$  = Instantaneous electric consumption of lamp or fixture

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>3,5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

HOU = Average annual run hours (= varies by sector; see table below)

**Average Annual Run Hours by Sector**

Sector	HOU <sup>3,4</sup>
Commercial	3,730
Industrial	3,299
Agriculture	4,745
Schools & Government	4,698
Multifamily	5,950

**Summer Coincident Peak Savings Algorithm**

$kWh_{SAVED} = Wattage_{UNCONTROLLED} / 1,000 * CF$

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (8 years)<sup>1</sup>





## Deemed Savings

### Annual Savings per Watt of Lighting Load Controlled by Daylighting Controls

Measure	Commercial 3,730 (0.77)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)		Schools & Gov 3,239 (0.64)		Multifamily 5,950 (0.77)	
	kWh	kW	kWh	kWh	kW	kW	kWh	kW	kWh	kW
Daylighting Control	1.12	0.0	1.43	0.97	0.0	0.0	1.41	0.0	1.78	0.0

### Lifecycle Savings per Watt of Lighting Load Controlled by Daylighting Controls

Measure	Commercial 3,730 (0.77)	Industrial 4,745 (0.77)	Agriculture 4,698 (0.67)	Schools & Gov 3,239 (0.64)	Multifamily 5,950 (0.77)
	kWh	kWh	kWh	kWh	kWh
Daylighting Control	8.96	11.44	11.28	7.76	14.24

## Sources

- California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>
- Actual cost from 2015-16 program data, 21 applications
- PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
- Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
- PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.
- Williams, Allison, B. Atkinson P.E., K. Garbesi Ph.D., E. Page P.E., and F. Rubenstein, FIES. "Lighting Controls in Commercial Buildings." Luekos Vol. 8, No. 3 (January 2012).

## Revision History

Version Number	Date	Description of Change
01	04/2014	Initial TRM entry



### **Bi-Level Controls, High Bay Fixtures**

	Measure Details
Measure Master ID	Bi Level Controls, High Bay Fixtures, General: 3979
Measure Unit	Per controlled fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector; see Deemed Savings tables
Peak Demand Reduction (kW)	Varies by sector; see Deemed Savings tables
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector; see Deemed Savings tables
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$95.00 <sup>2</sup>

#### **Measure Description**

This measure is bi-level controls for high bay fixtures. Numerous new and existing installations use LED, induction, linear fluorescent, ceramic metal halide, and pulse start metal halide fixtures to light their high bay interiors, commonly in full light output 24 hours a day. Bi-level controls and replacement products use ultrasonic and passive infrared sensors to adjust the light output to a safe but energy conserving low level when these spaces become unoccupied. These products save energy by more efficiently lighting the spaces based on occupancy.

#### **Description of Baseline Condition**

The baseline condition is LED, induction, fluorescent, ceramic metal halide, and/or pulse start metal halide fixture input wattages with no lighting controls at building interior.

#### **Description of Efficient Condition**

The efficient condition is individually controlled light fixtures that may include dimming, stepped dimming, and hi-lo ballast controls. The control must include a passive infrared and/or ultrasonic occupancy sensor with a feature to stay “on” in case of failure.

Fixtures must operate in a low standby light level during vacancy and switch to full light output upon occupancy. A conservative estimate of 50% of full wattage during unoccupied periods is assumed.





### Annual Energy-Savings Algorithm

All the savings algorithms and methodology for this measure are from the Focus on Energy Business Programs Deemed Savings Manual V1.0.<sup>3</sup>

The kWh savings shown below were initially determined for each space type and sector using the percentage of time the lights are “off” and the deemed hours of use for each sector (see tables below). Using several years of historical data,<sup>4</sup> the weighted average, based on program implementation across space and sector types, was used to calculate a single kWh savings value for each sector.

$$\text{kWh}_{\text{SAVED}} = \text{LtgWatts} / 1,000 * \% \text{ Off} * \text{HOU} * 50\%$$

1. Where:

- LtgWatts = Lighting wattage controlled, deemed (= 310 watts; see table below)
- 1,000 = Kilowatt conversion factor
- % Off = Percentage of time lights are controlled (= varies by space type; see table below)
- HOU = Baseline hours per year (= varies by sector; see table below)
- 50% = Bi-level factor for fixtures that include dimming, stepped dimming, or hi-lo ballast controls (at least 50% of light source or lamps must be reduced to qualify for incentive)

### Percentage of Hours Lights are “Off” by Space Type<sup>3</sup>

Space Type	Cal. SPC	RLW Schools	LRC	Maine	Average
Gymnasiums	35%	48%	-	35%	39%
Industrial	45%	-	-	-	45%
Retail	15%	-	-	-	15%
Warehouses	45%	-	65%	50%	53%
Public Assembly	35%	59%	-	-	47%
Other	-	-	-	-	40%

### Hours of Use by Sector

Sector	HOU <sup>3</sup>
Commercial	3,730
Schools & Government	3,239
Industrial	4,745
Agriculture	4,698

### Summer Coincident Peak Savings Algorithm

$$kW_{\text{SAVED}} = \text{LtgWatts} / 1,000 * \text{CF}$$

Where:

CF = Coincidence factor (= varies by space type; see table below)

#### Coincidence Factors by Space Type (Various Sources)<sup>3</sup>

Space Type	Cal. SPC	RLW Schools	Average
Gymnasiums	14%	15%	15%
Industrial	18%	-	18%
Retail	6%	-	6%
Warehouses	18%	-	18%
Public	14%	10%	12%
Other	-	-	14%

### Lifecycle Energy-Savings Algorithm

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 8 years)<sup>1</sup>

### Deemed Savings

#### Annual and Lifecycle Deemed Savings for Agriculture and Commercial Sectors

Space Type	Agriculture				Commercial			
	kW	1y kWh	LC kWh	Wgt <sup>4</sup>	kW	1y kWh	LC kWh	Wgt <sup>4</sup>
Gymnasium	0.0465	284	2,272	0.167	0.0465	226	1,808	0.155
Industrial	0.0559	328	2,624	0.167	0.0559	260	2,080	0.062
Retail	0.0186	109	872	0.167	0.0186	87	696	0.541
Warehouse	0.0559	386	3,088	0.167	0.0559	307	2,456	0.046
Public Assembly	0.0372	343	2,744	0.167	0.0372	272	2,176	0.000
Other	0.0434	292	2,336	0.167	0.0434	231	1,848	0.196
<b>Bi Level Controls, High Bay Fixtures, General</b>	<b>0.0429</b>	<b>290</b>	<b>2,323</b>	<b>--</b>	<b>0.0318</b>	<b>158</b>	<b>1,261</b>	<b>--</b>



**Annual and Lifecycle Deemed Savings for Industrial and Schools & Government Sectors**

Measure	Industrial				Schools & Government			
	kW	1y kWh	LC kWh	Wgt <sup>4</sup>	kW	1y kWh	LC kWh	Wgt <sup>4</sup>
Gymnasium	0.0465	287	2,296	0.000	0.0465	196	1,568	0.839
Industrial	0.0559	331	2,648	0.551	0.0559	226	1,808	0.020
Retail	0.0186	110	880	0.000	0.0186	75	600	0.000
Warehouse	0.0559	390	3,120	0.449	0.0559	266	2,128	0.000
Public Assembly	0.0372	346	2,768	0.000	0.0372	236	1,888	0.000
Other	0.0434	294	2,352	0.000	0.0434	201	1,608	0.141
<b>Bi Level Controls, High Bay Fixtures, General</b>	<b>0.0559</b>	<b>357</b>	<b>2,860</b>	<b>--</b>	<b>0.0462</b>	<b>197</b>	<b>1,578</b>	<b>--</b>

**Assumptions**

Bi-level controls are able to and must achieve at least a 50% reduction in power requirements.

Historical data from 28 projects from May 2014 through October 2016<sup>4</sup> was used to calculate a single weighted savings for each sector based on space types. The weighted values are provided in the tables above.

For wattages, product weightings were based on historical project information (gathered on October 3, 2013) with a projected increase and prevalence of LED fixtures based on market knowledge. The higher weighting of LED fixtures leads to a more conservative wattage estimate (see table below).

**Weighted Average High Bay Lighting Replacement Wattage<sup>3</sup>**

Measure	Watts	Agriculture	Commercial	Industrial	Schools & Government	Total
250-399 Watt Replacements	185	13.90%	5.10%	9.70%	18.50%	9.00%
400-699 Watt Replacements	316	73.50%	61.40%	74.90%	70.40%	70.70%
400-999 Watt Replacements	335	12.60%	30.40%	10.30%	9.20%	16.00%
≤ 500 Watts, Replacing ≥ 1,000 Watts	355	0.00%	2.50%	4.40%	1.10%	3.60%
≤ 800 Watts, Replacing ≥ 1,000 Watts	591	0.00%	0.60%	0.70%	0.70%	0.70%
<b>Total</b>		<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
<b>Average Watts</b>		<b>300</b>	<b>318</b>	<b>309</b>	<b>295</b>	<b>310</b>



Wattages for LED, induction, fluorescent, ceramic metal halide, and pulse start metal halide fixtures were grouped into five replacement categories based on the existing high bay fluorescent replacement option groups from the Deemed Savings Manual V1.0 (Table 4-204).<sup>3</sup> A weighted average of the wattages per lighting technology was then taken for the four groups based on historical project information (gathered on October 3, 2013), with a projected increase in the prevalence of LED fixtures. Refer to the following table for the technology weightings.

**Lighting Technology Weightings<sup>5</sup>**

Technology	Weighting
Linear Fluorescent	65%
LED	20%
PSMH/CMH	10%
Induction	5%

**Wattage by Fixture Type**

Replacing 250-399 Watt HID		Replacing 400 HID < 365 Watt		Replacing 1,000 HID < 800 Watt	
Measure Name	Wattage	Measure Name	Wattage	Measure Name	Wattage
Induction 120 watt	132	Induction 250 watt	275	Induction 750 watt	825
Induction 125 watt	138	Induction 300 watt	330	PSMH or CMH 575 watt	640
Induction 150 watt	161	PSMH or CMH 250 watt	281	LED	690
Induction 165 watt	174	PSMH or CMH 270 watt	290	T8 or T5HO ≤ 800 watt	535
PSMH or CMH 125 watts	146	PSMH or CMH 315 watt	343		
PSMH or CMH 140 watts	154	PSMH or CMH 320 watt	640		
PSMH or CMH 150 watts	185	LED	296		
LED	119	T8 6 lamp or T5HO 4 lamp	212		
T8 4 lamp or T5HO 2 lamp	144	T8 8 lamp or T5HO 6 lamp	359		
T8 6 lamp or T5HO 4 lamp	212	T8 or T5HO ≤ 500 watt	363		

Replacing 400 HID < 250 Watt		Replacing 1,000 HID < 500 Watt	
Measure Name	Wattage	Measure Name	Wattage
Induction 200 watt	220	LED	338
PSMH or CMH 200 watt	225	T8 8 lamp or T5HO 6 lamp	359
PSMH or CMH 210 watt	229	T8 or T5HO ≤ 500 watt	363
PSMH or CMH 220 watt	242		
LED	169		
T8 6 lamp or T5HO 4 lamp	212		





### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
For lighting measures, add occupancy sensors or multilevel switching to a retrofit project where high bay fluorescent replaces HID.
2. Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. "Bi Level Controls for High Bay Supplemental Data."  
Adjustment Calcs Tab showing historical data from 28 projects from May 2014 – October 2016 used to weight savings for the sensor measures.
5. Based on a rounded average of historical project information (gathered October 3, 2013).

### Revision History

Version Number	Date	Description of Change
01	12/2012	Initial TRM entry
02	10/2013	Changed entry from hybrid to prescriptive (MMID 3115)
03	11/2016	Used historical data to simplify deemed savings into one measure and updated EUL





### Occupancy Sensors for High Bay Fixtures

	Measure Details
Measure Master ID	Occupancy Sensor, On/Off, High Bay, General, 3978
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$95.00 <sup>2</sup>

#### Measure Description

This measure is occupancy sensors for high bay fixtures. Numerous new and existing installations use LED, induction, fluorescent, ceramic metal halide, and pulse start metal halide fixtures to light their high bay interiors, commonly in full light output for 24 hours a day. Occupancy controls and replacement products use ultrasonic and passive infrared sensors to turn the fixture off when these spaces become unoccupied. These products save energy by more efficiently lighting the spaces based on occupancy.

#### Description of Baseline Condition

The baseline condition is LED, induction, fluorescent, ceramic metal halide, and/or pulse start metal halide fixture input wattages with no lighting controls at the building interior.

#### Description of Efficient Condition

The efficient condition is an indoor wall, ceiling, or fixture mounted occupancy sensor being used to control a high bay fixture. The control must include a passive infrared and/or ultrasonic occupancy sensor with a feature stay “on” in case of failure.

#### Annual Energy-Savings Algorithm

All algorithms and methodology are from the Focus on Energy Business Programs Deemed Savings Manual V1.0.<sup>3</sup>





The kWh savings were initially determined for each space type and sector using the percentage of time the lights are off in addition to the deemed hours of use for each sector (see tables below). Using several years of historical data,<sup>4</sup> the weighted average, based on the frequency of program implementation across space and sector types, was used to calculate a single kWh savings value for each sector.

$$kWh_{SAVED} = LtgWatts / 1,000 * \% Off * HOU$$

Where:

- LtgWatts = Lighting wattage controlled, deemed (= 310 watts)
- 1,000 = Kilowatt conversion factor
- % Off = Percentage of time lights are controlled (= varies by space type; see table below)
- HOU = Baseline hours per year (= varies by sector; see table below)

**Percentage of Time Lights are Controlled by Space Type<sup>3</sup>**

Space Type	Cal. SPC	RLW Schools	LRC	Maine	Average
Gymnasiums	35%	48%	-	35%	39%
Industrial	45%	-	-	-	45%
Retail	15%	-	-	-	15%
Warehouses	45%	-	65%	50%	53%
Public Assembly	35%	59%	-	-	47%
Other	-	-	-	-	40%

**Hours of Use by Sector**

Sector	HOU <sup>3</sup>
Commercial	3,730
Schools & Government	3,239
Industrial	4,745
Agriculture	4,698

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = LtgWatts / 1,000 * CF$$

Where:

- CF = Coincidence factor (=varies by space type; see table below)





**Coincidence Factors by Space Type<sup>3</sup>**

Space Type	Cal. SPC	RLW Schools	Average
Gymnasiums	14%	15%	15%
Industrial	18%	-	18%
Retail	6%	-	6%
Warehouses	18%	-	18%
Public	14%	10%	12%
Other	-	-	14%

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 8 years)}^1$$

**Deemed Savings**

**Annual and Lifecycle Deemed Savings for Agriculture and Commercial Sectors**

Measure	Agriculture				Commercial			
	kW	1y kWh	LC kWh	Wgt <sup>4</sup>	kW	1y kWh	LC kWh	Wgt <sup>4</sup>
Gymnasium	0.0465	569	4,552	0.000	0.0465	451	3,608	0.006
Industrial	0.0559	656	5,248	0.438	0.0559	521	4,168	0.191
Retail	0.0186	219	1,752	0.000	0.0186	174	1,392	0.064
Warehouse	0.0559	773	6,184	0.076	0.0559	613	4,904	0.589
Public Assembly	0.0372	685	5,480	0.000	0.0372	544	4,352	0.000
Other	0.0434	583	4,664	0.486	0.0434	463	3,704	0.150
<b>Occupancy Sensor, High Bay Fixtures, General</b>	<b>0.0498</b>	<b>629</b>	<b>5,036</b>	<b>--</b>	<b>0.0516</b>	<b>544</b>	<b>4,352</b>	<b>--</b>



**Annual and Lifecycle Deemed Savings for Industrial and Schools & Government Sectors**

Measure	Industrial				Schools & Government			
	kW	1y kWh	LC kWh	Wgt <sup>4</sup>	kW	1y kWh	LC kWh	Wgt <sup>4</sup>
Gymnasium	0.0465	574	4,592	0.000	0.0465	392	3,136	0.420
Industrial	0.0559	663	5,304	0.780	0.0559	452	3,616	0.036
Retail	0.0186	221	1,768	0.000	0.0186	151	1,208	0.000
Warehouse	0.0559	780	6,240	0.209	0.0559	533	4,264	0.163
Public Assembly	0.0372	692	5,536	0.000	0.0372	472	3,776	0.031
Other	0.0434	589	4,712	0.011	0.0434	402	3,216	0.351
<b>Occupancy Sensor, High Bay Fixtures, General</b>	<b>0.0558</b>	<b>687</b>	<b>5,494</b>	<b>--</b>	<b>0.0470</b>	<b>423</b>	<b>3,384</b>	<b>--</b>

**Assumptions**

Historical data from 28 projects from May 2014 through October 2016<sup>4</sup> was used to calculate a single weighted savings for each sector based on space types. The weighted values are provided in the tables above.

For wattages, product weightings were based on historical project information (gathered October 3, 2013) with a projected increase and prevalence of LED fixtures based on market knowledge. The higher weighting of LED fixtures leads to a more conservative wattage estimate (see table below).

**Weighted Average High Bay Lighting Replacement Wattage<sup>5</sup>**

Measure	Watts	Agriculture	Commercial	Industrial	Schools & Government	Total
250-399 Watt Replacements	185	13.90%	5.10%	9.70%	18.50%	9.00%
400-699 Watt Replacements	316	73.50%	61.40%	74.90%	70.40%	70.70%
400-999 Watt Replacements	335	12.60%	30.40%	10.30%	9.20%	16.00%
≤ 500 Watts, Replacing ≥ 1,000 Watts	355	0.00%	2.50%	4.40%	1.10%	3.60%
≤ 800 Watts, Replacing ≥ 1,000 Watts	591	0.00%	0.60%	0.70%	0.70%	0.70%
<b>Total</b>		<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
<b>Average Watts</b>		<b>300</b>	<b>318</b>	<b>309</b>	<b>295</b>	<b>310</b>

Wattages for LED, induction, fluorescent, ceramic metal halide, and pulse start metal halide fixtures were grouped into five replacement categories based on the existing high bay fluorescent replacement option groups from Table 4-204 in the Focus on Energy Business Programs Deemed Savings Manual V1.0.<sup>3</sup> A weighted average of the wattages per lighting technology was then taken for the four groups



based on historical project information (gathered October 3, 2013), with a projected increase and prevalence of LED fixture. Refer to the following table for the technology weightings.

**Lighting Technology Weightings**

Technology	Weighting <sup>5</sup>
Linear Fluorescent	65%
LED	20%
PSMH/CMH	10%
Induction	5%

**Wattage by Fixture Type**

Replacing 250-399 Watt HID		Replacing 400 HID < 365 Watt		Replacing 1,000 HID < 800 Watt	
Measure Name	Wattage	Measure Name	Wattage	Measure Name	Wattage
Induction 120 watt	132	Induction 250 watt	275	Induction 750 watt	825
Induction 125 watt	138	Induction 300 watt	330	PSMH or CMH 575 watt	640
Induction 150 watt	161	PSMH or CMH 250 watt	281	LED	690
Induction 165 watt	174	PSMH or CMH 270 watt	290	T8 or T5HO ≤ 800 watt	535
PSMH or CMH 125 watts	146	PSMH or CMH 315 watt	343		
PSMH or CMH 140 watts	154	PSMH or CMH 320 watt	640		
PSMH or CMH 150 watts	185	LED	296		
LED	119	T8 6 lamp or T5HO 4 lamp	212		
T8 4 lamp or T5HO 2 lamp	144	T8 8 lamp or T5HO 6 lamp	359		
T8 6 lamp or T5HO 4 lamp	212	T8 or T5HO ≤ 500 watt	363		

**Wattage by Fixture Type**

Replacing 400 HID < 250 Watt		Replacing 1,000 HID < 500 Watt	
Measure Name	Wattage	Measure Name	Wattage
Induction 200 watt	220	LED	338
PSMH or CMH 200 watt	225	T8 8 lamp or T5HO 6 lamp	359
PSMH or CMH 210 watt	229	T8 or T5HO ≤ 500 watt	363
PSMH or CMH 220 watt	242		
LED	169		
T8 6 lamp or T5HO 4 lamp	212		





### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
For lighting measure, add occupancy sensors or multi-level switching to a retrofit project where high bay fluorescent replaces HID.
2. WESCO Distribution Pricing, 2013.  
(\$70.00) + Labor (\$25.00) = \$95.00
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Section 4.9.17, p. 4-234. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. "Occupancy Sensors for High Bay Supplemental Data."  
Adjustment Calcs Tab showing historical data from 431 projects from January 2014 – October 2016 used to weight savings for the sensor measures.
5. Based on a rounded average of historical project information (gathered October 3, 2013).

### Revision History

Version Number	Date	Description of Change
01	10/07/2013	Updated deemed savings and all fixture options and wattages
02	11/01/2016	Used historical data to simplify deemed savings into one measure and updated EUL



### **Occupancy Sensor, LED Refrigerated Case Lights**

	Measure Details
Measure Master ID	Occupancy Sensor, LED Refrigerated Case Lights, 2482
Measure Unit	Per fixture controlled
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	112
Peak Demand Reduction (kW)	0.013
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	894.4
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$32.00 <sup>2</sup>

#### **Measure Description**

Controls for LED case lights effectively save energy by turning off lights when unnecessary. These motion controls may involve one sensor that controls a bank of cases, or one sensor per door. The sensors reduce the runtime of the case lighting, effectively reducing the lighting energy usage, and they also produce less waste heat in the cases, which decreases the cooling load on the refrigeration system and energy needed by the refrigeration compressors.

#### **Description of Baseline Condition**

The baseline condition is DLC-qualified vertical LED lighting in refrigerated display cases.

#### **Description of Efficient Condition**

The efficient condition is DLC-qualified vertical LED lighting in refrigerated display cases with case light occupancy sensors.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [(Watts_{BASE}) + (Watts_{BASE}) / COP] * SF / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Wattage of the LED case lighting (= 17.73)<sup>3</sup>
- COP = Coefficient of performance (= 1.52 weighted average; 2.3 for non-self-contained coolers,<sup>4</sup> 1.4 for non-self-contained freezers,<sup>4</sup> 0.5 for self-contained coolers,<sup>5</sup> and 0.6 for self-contained freezers)<sup>5</sup>
- SF = Savings factor (= 41%)<sup>5</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Average annual run hours (= 8,760)

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Watts_{BASE}) + (Watts_{BASE}) / COP] * SF / 1,000$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=8 years)<sup>1</sup>

### Assumptions

It is assumed that the fixtures are upgraded to LEDs in self-contained cases 10% of the time and in non-self-contained cases 90% of the time, based on historical Wisconsin program installations. It is also assumed that the fixtures are upgraded to LEDs in coolers 25% of the time and in freezers 75% of the time, as the majority of cases with doors are for freezer applications; however, more and more customers are beginning to install cases with doors for cooler applications.

Self-contained coefficient of performance was converted from the kW per horsepower of each size tier in tables 4-71 and 4-72 of the Business Programs: Deemed Savings Manual V1.0<sup>5</sup> to kW per ton, where 1 ton of refrigeration is equal to 4.7143 hp, then is converted to COP, where COP is equal to 12 kW per ton divided by 3.412. The average COP for self-contained coolers and freezers was calculated based on the weighting from these same tables.







### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf). Value for general occupancy sensors used.
2. Regional Technical Forum. "Commercial: Grocery - Display Case LEDs (Open Cases)." UES Measure Workbook 1.4. January 4, 2016. <http://rtf.nwcouncil.org/measures/measure.asp?id=104>  
Regional Technical Forum. "Commercial: Grocery - Display Case Motion Sensors." UES Measure Workbook 3.1. January 4, 2016. <http://rtf.nwcouncil.org/measures/measure.asp?id=106>  
Occupancy sensors are \$3.00 for all "Commercial: Grocery - Display Case Motion Sensors" measures and have a \$29.00 average cost for all "Commercial: Grocery - Display Case LEDs (Open Cases)" measures.
3. Design Lights Consortium. *Product List*. Vertical Refrigerated Case Luminaires primary use category. Accessed March 30, 2016. <https://www.designlights.org/>
4. United States Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)  
The capacity and power values were calculated to yield the EER, then converted to COP based on COP being equal to EER divided by 3.412.
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Updated based on Focus on Energy Deemed Savings Manual
02	10/2017	Updated EUL



### Occupancy Sensors – Prescriptive

	Measure Details
Measure Master ID	<p>Occupancy Sensor, Ceiling Mount:            ≤ 500 Watts, 2471            ≥ 1,001 Watts, 2472            501-Watts to 1,000 Watts, 2473</p> <p>Occupancy Sensor, ≤ 200 Watts:            Wall Mount, 2483, 3361            Fixture Mount, 2474            Wall or Ceiling Mount, CALP, 3201            Fixture Mount, CALP, 3605</p> <p>Occupancy Sensor &gt; 200 Watts:            Wall Mount, 2484, 3357            Fixture Mount, 2475            Wall or Ceiling Mount, CALP, 3202            Fixture Mount, CALP, 3606</p> <p>Occupancy Sensor, Fixture Mount:            ≤ 60 Watts, SBP Package, 3619            ≤ 60 Watts, SBP After A La Carte, 3621            &gt; 60 Watts, 3560</p>
Measure Unit	Per sensor
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by connected wattage
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by connected wattage
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D



### Measure Description

Occupancy sensors reduce energy consumption by reducing the operating hours for lighting equipment in low occupancy areas, such as hallways, storage rooms, and restrooms. Occupancy sensors automatically turn lights off a preset time after people leave a space, and turn lights on automatically when movement is detected. Occupancy sensors feature a delay adjustment that determines the time that lights are on after no occupancy is detected, as well as a sensitivity adjustment that determines the magnitude of the signal required to trigger the occupied status.

The two primary technologies used for occupancy sensors are passive infrared (PIR) and ultrasonic. PIR sensors determine occupancy by detecting the difference in heat between a body and the background. Ultrasonic sensors detect people using volumetric detectors and broadcast sounds above the range of human hearing, then measure the time it takes the waves to return.

### Description of Baseline Condition

The baseline condition is no occupancy sensor, with lighting fixtures being controlled by manual wall switches.

### Description of Efficient Condition

The efficient condition is a hard-wired, fixture-, wall-, or ceiling-mounted occupancy sensor, where lighting fixtures are controlled by the sensors based on detected occupancy.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \text{Watts} / 1,000 * SF * HOU$$

Where:

$$\text{Watts} = \text{Controlled lighting wattage (= varies by measure; see table below)}$$

#### Controlled Lighting Wattage for Occupancy Sensors by Measure

Measure Name	MMID	Average Connected Wattage
Ceiling Mount, ≤ 500 Watts	2471	350 <sup>2</sup>
Ceiling Mount, ≥ 1,001 Watts	2472	1,200 <sup>2</sup>
Ceiling Mount, 501-1,000 Watts	2473	750 <sup>2</sup>
Wall Mount, ≤ 200 Watts	2483; 2474; 3201; 3361; 3605	150 <sup>2</sup>
Wall Mount, > 200 Watts	2484; 2475; 3202; 3357; 3606	350 <sup>2</sup>
Fixture Mount, ≤ 60 Watts	3619, 3621	35 <sup>3</sup>
Fixture Mount, > 60 Watts	3560	89 <sup>3</sup>



- 1,000 = Kilowatt conversion factor
- SF = Savings factor, deemed (= 41%)<sup>3</sup>
- HOU = Annual operating hours (= varies by sector; see table below)

**Annual Operating Hours by Sector <sup>3</sup>**

Sector	HOU
Multifamily	5,950
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

There are no deemed summer peak savings for this measure. Although occupancy sensors may reduce load during the peak period, most savings will occur during non-peak hours.

$$kW_{SAVED} = \text{Watts} / 1,000 * CF$$

Where:

$$CF = \text{Coincidence factor (= 0)}$$

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 8 years)}^1$$

**Deemed Savings**

**Deemed Annual Electricity Savings (kWh) for Occupancy Sensors**

Measure Name	MMID	Multifamily	Commercial	Industrial	Agriculture	Schools & Government
Ceiling Mount, ≤ 500 Watts	2471	854	535	681	674	465
Ceiling Mount, ≥ 1,001 Watts	2472	2,927	1,835	2,335	2,311	1,594
Ceiling Mount, 501-1,000 Watts	2473	1,830	1,147	1,459	1,445	996
Wall Mount, ≤ 200 Watts	2483; 2474; 3201; 3361; 3605	366	229	292	289	199
Wall Mount, > 200 Watts	2484; 2475; 3202; 3357; 3606	854	535	681	674	465
Fixture Mount, ≤ 60 Watts	3619, 3621	86	52	67	66	46
Fixture Mount, > 60 Watts	3560	217	133	169	167	115





**Deemed Lifecycle Electricity Savings (kWh) for Occupancy Sensors**

Measure Name	MMID	Multifamily	Commercial	Industrial	Agriculture	Schools & Government
Ceiling Mount, ≤ 500 Watts	2471	6,831	4,282	5,447	5,393	3,718
Ceiling Mount, ≥ 1,001 Watts	2472	23,419	14,681	18,676	18,491	12,749
Ceiling Mount, 501-1,000 Watts	2473	14,637	9,176	11,673	11,557	7,968
Wall Mount, ≤ 200 Watts	2483; 2474; 3201; 3361; 3605	2,927	1,835	2,335	2,311	1,594
Wall Mount, > 200 Watts	2484; 2475; 3202; 3357; 3606	6,831	4,282	5,447	5,393	3,718
Fixture Mount, ≤ 60 Watts	3619, 3621	686	419	534	528	364
Fixture Mount, > 60 Watts	3560	1,737	1,062	1,351	1,338	922

**Assumptions**

Occupancy controls at small commercial facilities can be expected achieve a 41% savings<sup>3</sup>, based on an average derived from sources that specify the different savings factors in different spaces such as offices, corridors, restrooms, and storage areas.

The deemed summer peak savings is set to zero. Although occupancy sensors may reduce load during the peak period, no savings are assumed because uses are widely variable and most savings will occur during non-peak hours.

Occupancy controls at small commercial facilities can be expected achieve a 50% reduction in power requirements, so a 40% reduction is used as a conservative estimate. No kilowatt savings are estimated because of the variable nature of the uses.

**Sources**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Average wattage taken from common pin-based CFL fixtures and 4-foot linear fluorescent fixtures ≤ 60 watts and > 60 watts.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.





Table 3.2 and Table 4-163. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

4. WESCO Distribution Pricing, 2013 (\$95.00) + Labor (\$25.00) = \$120.00
5. WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00
6. WESCO Distribution Pricing, 2013 (\$18.75) + Labor (\$16.25) = \$35.00f

### Revision History

Version Number	Date	Description of Change
01	04/06/2015	Initial TRM entry
02	04/12/2015	Combined workpapers, added comments
03	04/2017	Replaced MMID 3561 with MMIDs 3619 and 3621



### Networked Lighting Controls (NLC)

	Measure Details
Measure Master ID	NLC Low Lumen Tier, 3965 NLC High Lumen Tier, 3966
Measure Unit	Per square foot controlled
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agricultural, Schools & Government
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	16 <sup>1</sup>
Incremental Cost (\$/unit)	\$1.68 <sup>2</sup>

#### Measure Description

These measures are for Design Lights Consortium-listed advanced/networked lighting control systems. Many new and existing lighting installations use LED or fluorescent fixtures to light their interior spaces. In order for an advanced/networked lighting control system to be DLC listed, it must be capable of networking luminaires and devices, occupancy sensing, daylight harvesting, high-end trim, zoning, addressability of luminaires and devices, and continuous dimming. These networked lighting controls save energy by more efficiently controlling the spaces through simplified commissioning, potential real-time usage information and analytics for end users, interoperability with other building systems, and flexible reconfiguration if space or task uses were to change. Two separate measures have been created to establish incentive tiers that separate low lumen output/high fixture density applications from high lumen output/low fixture density applications due to variations in space type footprints.

#### Description of Baseline Condition

The baseline condition is an LED or fluorescent lighting systems with no existing controls or basic lighting control systems.

#### Description of Efficient Condition

The efficient condition is a control system that meets the DLC Networked Lighting Control specifications.<sup>3</sup>





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (LPD_{CONTROLLED} / 1,000) * SF) * HOU$$

Where:

LPD<sub>CONTROLLED</sub> = Lighting wattage controlled per square foot (= 0.61 watts per square foot)<sup>4</sup>

1,000 = Watt to kilowatt conversion factor

SF = Savings factor for advanced lighting controls (= 47%)<sup>5</sup>

HOU = Average annual run hours (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>6</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (LPD_{CONTROLLED}) / 1,000 * SF) * CF$$

Where:

CF = Coincidence factor (= varies by space type; see table below)

#### Coincidence Factors by Sector

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 16 years)<sup>1</sup>







## Deemed Savings

### Average Annual Deemed Savings per Square Foot

Measure	Commercial		Industrial		Agriculture		Schools & Gov	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Advanced Lighting Controls	1.07	0.0002	1.36	0.0002	1.35	0.0002	0.93	0.0002

### Average Lifecycle Deemed Savings per Square Foot (kWh)

Measure	Commercial	Industrial	Agriculture	Schools & Gov
Advanced Lighting Controls	17.11	21.77	21.55	14.86

## Sources

1. Cadmus review of manufacturers’ measure life (referenced interior fixture measures 3111, 3400, 3401, and 3393).
2. Manufacturer’s representative quotations for office lighting controls, July 2016. Average of quotations from Lutron and Douglas Lighting Controls.
3. DesignLights Consortium. “Networked Lighting Control Systems Technical Requirements.” [https://www.designlights.org/default/assets/File/DLC\\_Networked-Lighting-Controls-Technical-Requirements\\_V1\\_01.pdf](https://www.designlights.org/default/assets/File/DLC_Networked-Lighting-Controls-Technical-Requirements_V1_01.pdf)
4. Focus on Energy Design Assistance Program building completion data. September 9, 2016 through April 30, 2017, with eight total LED projects that exclude manufacturing and warehousing spaces.
5. Lighting Research Center. “Literature Review of Energy Savings from Luminaire-Integrated Controls.” Last revised November 19, 2015.
6. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3-2. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

## Revision History

Version Number	Date	Description of Change
01	11/14/2016	Initial TRM entry





***PhotoLighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior***

	Measure Details
Measure Master ID	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior, 3253
Measure Unit	Per control
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	262
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	2,096
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	8 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$80.71 <sup>2</sup>

**Measure Description**

Numerous new and existing installations use LED, induction, fluorescent, and HID technology to light exterior spaces. These fixtures commonly operate in full light output from dusk until dawn each night and are controlled by either a basic photocell or simple basic timer. By installing a photocell control with integrated timers or wireless remote location scheduling technology, the amount of annual run hours for the connected fixtures can be reduced. This is accomplished by setting the timers to turn off the connected fixtures for a minimum of four hours per night during periods of minimal activity or after business hours. These products save energy by reducing the annual run hours of the connected lighting fixtures via scheduling.

**Description of Baseline Condition**

The baseline condition is LED, induction, fluorescent, and HID fixture input wattages controlled by simple timers or basic photocells installed in exterior spaces.

**Description of Efficient Condition**

The efficient condition is LED, induction, fluorescent, and HID fixtures with photocell controls that include integrated timers or the ability to wirelessly schedule the run hour times of the connected fixtures.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kW_{FIXTURES} * (HOU_{PRE} - HOU_{POST})$$

Where:

$kW_{FIXTURES}$  = Input of the fixture(s) being controlled (= 0.1496 kW)<sup>3</sup>

$HOU_{PRE}$  = Average annual run hours of pre-existing system (= 4,380)<sup>4</sup>

$HOU_{POST}$  = Average annual run hours of post-installation system (= 2,628, see the Assumptions section)

### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for exterior lighting applications.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$EUL$  = Effective useful life (= 8 years)<sup>1</sup>

### Deemed Savings

Annual and Lifecycle Deemed Savings

Measure	MMID	Annual Savings	Lifecycle Savings
Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior	3253	262 kW	2,096 kWh

### Assumptions

A typical baseline is 4,380 annual hours of operation for nighttime hours an exterior lamp is on. This is based on an annual average of 12 hours per day from NOAA data.<sup>4</sup> This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

Run hours reduction is based on an estimated 40% schedule reduction per night. Typical scheduled and controlled systems are on for four to eight hours per night. This reduction is less than the reduction assumed for networked lighting control (NLC) measures (MMIDs 4340, 4342, 4344, and 4346) because only a single scheduling strategy is being employed, whereas NLC systems may incorporate scheduling, occupancy sensing, high-end trim, and/or continuous dimming strategies.





The input fixture wattage is derived from a U.S. Department of Energy market characterization report.<sup>3</sup> Table 4.29 in this report shows average market wattage for building exterior (97 watts) and parking (216 watts) applications. Table 4.27 shows an inventory of outdoor lamps, with 107,914 building exterior lamps and 83,519 parking lamps. The population weighted average wattage is therefore 149.6 watts.

**Sources**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. SPECTRUM. Measure participation data from January 2017 through November 2017 shows that the average cost for participating models is \$80.71 for MMID 3253.
3. U.S. Department of Energy. "2015 U.S. Lighting Market Characterization." Table 4.29 and Table 4.27. November 2017. [https://energy.gov/sites/prod/files/2017/12/f46/lmc2015\\_nov17.pdf](https://energy.gov/sites/prod/files/2017/12/f46/lmc2015_nov17.pdf) Population-weighted average wattage taken from "Building Ext.: C&I" and "Parking" applications.
4. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>

**Revision History**

Version Number	Date	Description of Change
01	09/08/2017	Initial TRM entry





***CFL, Reduced Wattage, Pin Based, Replacing CFL***

	Measure Details
Measure Master ID	CFL, Reduced Wattage, Pin Based: 18 Watt, Replacing CFL, 3031 26 Watt, Replacing CFL, 3032 32 Watt, Replacing CFL, 3033 42 Watt, Replacing CFL, 3034
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by wattage and sector
Peak Demand Reduction (kW)	Varies by wattage and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage and sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	2 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

**Measure Description**

RW CFL lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage lamps. This measure can be applied to common area spaces where there is more than sufficient light available for the tasks in that space using standard wattage CFL lamps, as these are areas where RW CFL lamps can be considered.

**Description of Baseline Condition**

The baseline equipment is standard wattage, pin-based CFL lamps.

**Description of Efficient Condition**

The efficient equipment is a RW CFL lamp being used to replace a standard wattage CFL lamp.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline measure (= varies by measure; see table below)

Watts<sub>EE</sub> = Power consumption of efficient measure (= varies by measure; see table below)

#### Baseline and Efficient Wattage by Type of Measures

	Type 1	Type 2	Type 3	Type 4
Baseline Measure	18-Watt Pin-Based CFL Lamp	26-Watt Pin-Based CFL Lamp	32-Watt Pin-Based CFL Lamp	42-Watt Pin-Based CFL Lamp
Efficient Measure	14-Watt, 15-Watt, or 16-Watt Pin-Based CFL Lamp	21-Watt or 23-Watt Pin-Based CFL Lamp	27-Watt or 28-Watt Pin-Based CFL Lamp	33-Watt or 38-Watt Pin-Based CFL Lamp
Watts <sub>BASE</sub>	18	26	32	42
Watts <sub>EE</sub>	14, 15, 16	21, 23	27, 28	33, 38

1,000 = Kilowatt conversion factor

HOU = Annual operating hours (= varies by sector; see table below)

#### Annual Operating Hours by Sector

Sector	HOU <sup>2</sup>
Multifamily	5,950
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.77)<sup>3</sup>



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 2 years)}^1$$

### Deemed Savings

#### Average Annual Deemed Savings for Pin-Based, Reduced-Wattage CFL Lamps

Measure	MMID	Existing Building
CFL, Reduced Wattage, Pin Based, 18 Watt, Replacing CFL	3031	18 kWh / 0.002 kW
CFL, Reduced Wattage, Pin Based, 26 Watt, Replacing CFL	3032	24 kWh / 0.003 kW
CFL, Reduced Wattage, Pin Based, 32 Watt, Replacing CFL	3033	27 kWh / 0.003 kW
CFL, Reduced Wattage, Pin Based, 42 Watt, Replacing CFL	3034	39 kWh / 0.005 kW

#### Average Lifecycle Deemed Savings for Pin-Based, Reduced-Wattage CFL Lamps

Measure	MMID	Existing Building
CFL, Reduced Wattage, Pin Based, 18 Watt, Replacing CFL	3031	54 kWh
CFL, Reduced Wattage, Pin Based, 26 Watt, Replacing CFL	3032	72 kWh
CFL, Reduced Wattage, Pin Based, 32 Watt, Replacing CFL	3033	81 kWh
CFL, Reduced Wattage, Pin Based, 42 Watt, Replacing CFL	3034	117 kWh

### Assumptions

An average of 33% each of 14-watt, 15-watt, and 16-watt pin-based CFL lamps were used to generate the new measure average energy use for 18-watt lamp replacements.

An average of 50% each of 21-watt and 23-watt pin-based CFL lamps were used to generate the new measure average energy use for 26-watt lamp replacements.

An average of 50% each of 27-watt and 28-watt pin-based CFL lamps were used to generate the new measure average energy use for 32-watt lamp replacements.

An average of 50% each of 33-watt and 38-watt pin-based CFL lamps were used to generate the new measure average energy use for 42-watt lamp replacements.





### Sources

1. Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0. p. 342. February 11, 2016. [http://www.ilsag.info/il\\_trm\\_version\\_5.html](http://www.ilsag.info/il_trm_version_5.html)
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 (p. 4-194) and Table 4-163. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL for all





**ENERGY STAR Fluorescent Porch Fixture, < 30 Watts**

	Measure Details
Measure Master ID	ENERGY STAR Fluorescent Commercial Threshold Fixture, < 30 Watts, SBP After A La Carte, 3763
Measure Unit	Per Luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	162
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	486
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	3 <sup>1</sup>
Incremental Cost (\$/unit)	\$20.00 <sup>3</sup>

**Measure Description**

ENERGY STAR-qualified fluorescent commercial threshold fixtures are identical to residential porch and post mount luminaires. The fixtures are verified to meet both a performance and efficiency criteria, ensuring that a product’s performance is similar to other time-tested technologies used for the same applications and that it meets ENERGY STAR efficiency criteria.

**Description of Baseline Condition**

The baseline condition is standard, screw-based incandescent or halogen lamps/luminaires. An average of 33% 60-watt (43 watt), 33% 75-watt (53 watt), and 33% 100-watt (72 watt) A-19 halogen and incandescent lamps that meet EISA 2007 as of January 1, 2013 were used to generate the baseline usage of 56 watts (this is consistent with MMID 3157 in the Wisconsin TRM).<sup>6</sup>

**Description of Efficient Condition**

The efficient condition is an ENERGY STAR-rated fluorescent in the following categories: Porch (wall mounted), Outdoor Porch Wall Mount, or Outdoor Post- Mount for commercial use.<sup>4</sup>





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watt}_{\text{INC}} - \text{Watt}_{\text{CFL}}) / 1,000 * \text{HOU}$$

Where:

Watt<sub>INC</sub> = Wattage of standard incandescent fixture (= 56)

Watt<sub>CFL</sub> = Wattage of CFL product (= 19)<sup>5</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380)<sup>2</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 3 years)<sup>1</sup>

### Assumptions

The 4,380 hours run time of fixtures is based on an annual average of 12 hours per day from NOAA.<sup>2</sup> This includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

ENERGY STAR approved CFLs have a minimum bulb life rating of 10,000 hours.<sup>4</sup>

### Sources

1. Database of Energy Efficient Resources. 2014. Per EUL Table, an outdoor commercial CFL has an EUL of 2.44 years; in agreement with the Administrator, Evaluator, and Commission this was rounded up to three years.
2. U.S. Department of Commerce | National Oceanic & Atmospheric Administration | NOAA Research. NOAA Solar Calculator. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
3. Pricing. Incandescent and fluorescent pricing from [www.lightingdirect.com](http://www.lightingdirect.com) and [www.homedepot.com](http://www.homedepot.com) was averaged, then an installation cost of \$10.00 (\$30 per hr at 20 minutes) was added to both the baseline and efficient conditions. The incremental cost is the difference between baseline and proposed total cost. Detailed information contained in Implementer sheet "EnergyStarPorch Certified-2015-03-20."



4. ENERGY STAR. Light Bulb Key Product Criteria.  
[http://www.energystar.gov/index.cfm?c=lamps.pr\\_crit\\_lamps](http://www.energystar.gov/index.cfm?c=lamps.pr_crit_lamps)
5. Wattage equates to the weighted average of luminaires listed in the 12-watt to 27-watt categories. Detailed information contained in Implementer sheet “EnergyStarPorch Certified-2015-03-20”.
6. Wisconsin Focus on Energy Technical Reference Manual. October 22, 2015. MMID 3157.

#### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry



**HPT8, 1-Foot by 4-Foot, Replacing T12 or T8, 2 Lamp**

	Measure Details
Measure Master ID	HPT8, 1-Foot by 4-Foot, Replacing T12 or T8, 2 Lamp: SBP A La Carte, 3391 SBP Package, 3392
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	\$21.49 <sup>4</sup>

**Measure Description**

High performance fixture replacements save energy over standard wattage fluorescent fixtures by increasing the number of lumens per watt and reducing the number of lamps needed to produce appropriate lighting levels. The one-lamp high performance (HP) 1-foot by 4-foot fixture will replace a 2-lamp or greater T12 or T8 fixture.

**Description of Baseline Condition**

The baseline measure is EISA-compliant T8 linear fluorescent fixtures with 58 watts and two lamps; or T12 linear fluorescent fixtures with 82 watts and two lamps.

**Description of Efficient Condition**

The efficient condition is using one 32-watt T8 lamp in a 1-foot by 4-foot fixture combined with a ballast that has a normal ballast factor.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (W_{EX} - W_{HP}) / 1,000 * HOU$$

Where:

- $W_{EX}$  = Wattage of existing T8 or T12 lamps and ballasts
- $W_{HP}$  = Wattage of the of HP 2-lamp 1-foot by 4-foot luminaire
- 1,000 = Kilowatt conversion factor
- HOU = Average annual run hours (= varies by sector; see table below)

#### Hours of use by Sector

Sector	Hours <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,299

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (W_{EX} - W_{HP}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64



### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = (\text{kWh}_{\text{EX}} - \text{kWh}_{\text{HP}}) * N + (\text{kWh}_{\text{EISA}} - \text{kWh}_{\text{HP}}) * (\text{EUL} - N)$$

$$\text{kWh}_{\text{EX}} = W_{\text{EX}} / 1,000 * \text{HOU}$$

$$\text{kWh}_{\text{HP}} = W_{\text{HP}} / 1,000 * \text{HOU}$$

$$\text{kWh}_{\text{EISA}} = W_{\text{EISA}} / 1,000 * \text{HOU}$$

Where:

$\text{kWh}_{\text{EX}}$	=	Annual electricity consumption of existing T8 and T12 lamps and ballasts
$\text{kWh}_{\text{HP}}$	=	Annual electricity consumption of HP one-lamp, 1-foot by 4-foot luminaire
N	=	Number of years until 2016 (2014 = 2, 2015 = 1)
$\text{kWh}_{\text{EISA}}$	=	Annual electricity consumption of EISA compliant lamps and ballasts
$W_{\text{EISA}}$	=	Existing wattage of EISA compliant lamps and ballasts
EUL	=	Effective useful life (= 13 years) <sup>1</sup>

This calculation is used to account for the federal legislation stemming from EISA, which dictates the fluorescent fixture efficiency in lumens per watt. As of July 14, 2012, federal standards require that practically all linear fluorescents meet strict performance requirements, such that all consumers will need to upgrade to high performance T8 and T5 lamps and electronic ballasts when purchasing new bulbs. The effect is that first-year savings for T12 to T8 replacements can be assumed only for the remaining useful life of T12 equipment, at which point customers have no choice but to install equipment meeting the new standard.

The calculation above is based on the Illinois TRM, for which the standard is expected to become fully effective 2016. Therefore, the N is set as the number of years until 2016; after that, the remainder of the new fixture EUL will accumulate lifecycle savings with the baseline assuming that the EISA regulations are in full effect. As the years between the installed measures and 2016 decreases, the lifecycle savings decrease.



## Deemed Savings

### Average Annual Deemed Savings for HP 1-Lamp, 1-Foot by 4-Foot Fixture Replacement of 2-Lamp 1-Foot by 4-Foot T8 and T12 Fixtures

Measure	Commercial 3,730 (0.77)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)		Schools & Gov 3,239 (0.64)	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
HPT8 1-Foot by 4-Foot Replacement, 2014-2015	156	0.0322	199	0.0322	197	0.0280	136	0.0268
HPT8 1-Foot by 4-Foot Replacement, 2016 and Beyond	111	0.0230	142	0.0230	140	0.0200	97	0.0191

### Average Lifecycle Deemed Savings for High Performance 1-Lamp, 1-Foot by 4-Foot Fixture Replacement of 2-Lamp 1-Foot by 4-Foot T8 and T12 Fixtures

Sector	2014	2015	2016 and Beyond
Commercial	1,536	1,492	1,447
Industrial	1,955	1,898	1,841
Agriculture	1,935	1,879	1,822
Schools & Government	1,334	1,295	1,256

## Assumptions

The following table is based on a July 2013 contractor pricing quote from Wesco Distribution for a reflector, lamp, and ballast. The quote is for materials only, and labor was estimated at approximately \$25 for this product. The installed cost was rounded to \$75.00 total (\$50.00 for materials and \$25.00 for labor).

### Measure Cost Quotes

Item	Price	Brand
TRK14S-T8 with mirror reflector for 2-lamp T12 to 1-lamp T8 conversion	\$34.10	Louv
F32T8ADV850/EW/ALTO (28 watt T8 lamp) Wesco #28105	\$3.15	PHL
IOPA2P32N35I 2-lamp T8 ballast - normal version	\$10.40	ADV

The 1-foot by 4-foot high performance fixture uses one 32-watt T8 and a ballast with a 0.88 ballast factor. Replaced fixtures are assumed to be 50% T8s and 50% T12s in 2014 and 2015.

The Illinois TRM assumes that this standard will become fully effective in 2016. Their recommendation is due to a realistic expectation that if a customer relamps an existing T12 fixture the day the standard



takes effect, they would likely need to upgrade to T8s in less than five years. The Illinois TRM therefore recommends that for T12 systems, the baseline becomes a standard T8 in 2016, regardless of the equipment on the site. In addition, retrofits to T12 systems installed before 2016 have a baseline adjustment applied in 2016 for the remainder of the measure life.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
Similar measure MMID 2561 (existing HPT8 one-lamp measure).
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Online research. March 2016. Average price of T12 Utube lamp from: 1000bulbs.com.

### Revision History

Version Number	Date	Description of Change
01	02/2014	Initial TRM entry
02	10/2016	Removed MMID 3390





### 8-Foot Linear Fluorescent T8 Replacement System

	Measure Details
Measure Master ID	<p>T8, 2-Lamp, 4-Foot, HPT8 or RWT8:            Replacing T12, 1-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, SBP A La Carte, 3307            Replacing T12, 1-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, 3122            Replacing T12, 1-Lamp, 8-Foot, BF ≤ 0.78, 3123            Replacing T12HO, 1-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, SBP A La Carte, 3312            Replacing T12HO, 1-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, 3124, 3801            Replacing T12HO, 1-Lamp, 8-Foot, BF ≤ 0.78, 3125            Replacing T12HO, 1-Lamp, 8-Foot, BF &gt; 1.00, 3126, 3802</p> <p>T8, 4-Lamp, 4-Foot, HPT8 or RWT8:            Replacing T12, 2-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, SBP A La Carte, 3309            Replacing T12, 2-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, 3127, 3803            Replacing T12, 2-Lamp, 8-Foot, BF ≤ 0.78, 3128            Replacing T12HO 1L 8', 0.78 &lt; BF &lt; 1.00, SBP A La Carte, 3312            Replacing T12HO, 2-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, 3129, 3804            Replacing T12HO, 2-Lamp, 8-Foot, BF ≤ 0.78, 3130            Replacing T12HO, 2-Lamp, 8-Foot, BF &gt; 1.00, 3131, 3805            Replacing T12VHO, 2-Lamp, 8-Foot, 0.78 &lt; BF &lt; 1.00, 3132            Replacing T12VHO, 2-Lamp, 8-Foot, BF ≤ 0.78, 3133            Replacing T12VHO, 2-Lamp, 8-Foot, BF &gt; 1.00, 3134</p>
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D <sup>2</sup>



### Measure Description

This measure is high performance and reduced wattage 4-foot linear fluorescent lighting fixtures that use low ballast factors, high wattage lamps, or reduced wattage lamps are an energy-efficient alternative to 8-foot, standard wattage T12, T12HO, and T12VHO linear fluorescent fixtures. These products can be installed on a two-to-one basis to replace 1-lamp or 2-lamp T12 luminaires without sacrificing lighting quality.

### Description of Baseline Condition

For existing buildings, the baseline measure is 8-foot, 1-lamp or 2-lamp standard T12, T12HO, and T12VHO linear fluorescent fixtures. High output (HO) 8-foot T12 baseline lamps range from 95 watts to 110 watts, while for very high output (VHO) lamps the range is 185 watts to 215 watts.

### Description of Efficient Condition

The efficient measure is 2-lamp or 4-lamp, 4-foot, high performance T8 fixtures with normal and low ballast factor, and reduced wattage, 25-watt and 28-watt T8s with high, normal, and low ballast factors.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{8' \text{ T12}} - \text{kWh}_{\text{HP/RW}}$$

Where:

$\text{kWh}_{8' \text{ T12}}$  = Annual electricity consumption of an 8-foot T12, T12HO, or T12VHO linear fluorescent lamp fixture

$\text{kWh}_{\text{HP/RW}}$  = Annual electricity consumption of a 4-foot, linear fluorescent, high performance or reduced wattage fixture

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{Wattage}/1,000 * \text{CF}$$

Where:

Wattage = Wattage of installed fixture

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)



**Coincidence Factor by Sector**

Sector	CF <sup>5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

**Deemed Savings**

**Annual Deemed Savings for 8-Foot Linear Fluorescent T8 Replacement System**

Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, 0.78 < BF < 1.00	3122 SBP A La Carte, 3307	112	0.0231	97	0.0192	142	0.0231	141	0.0201
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, BF ≤ 0.78	3123	137	0.0283	119	0.0235	174	0.0283	173	0.0246
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, 0.78 < BF < 1.00	3127, 3803 SBP A La Carte, 3309	129	0.0266	112	0.0221	164	0.0266	162	0.0231
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, BF ≤ 0.78	3128	175	0.0362	152	0.0301	223	0.0362	220	0.0315
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, BF > 1.00	3126, 3802	202	0.0416	175	0.0346	257	0.0416	254	0.0362



Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1- Lamp, 8-Foot, 0.78 < BF < 1.00	3124, 3801 SBP A La Carte, 3312	269	0.0555	234	0.0461	342	0.0555	339	0.0483
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1- Lamp, 8-Foot, BF ≤ 0.78	3125	294	0.0606	255	0.0504	374	0.0606	370	0.0527
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2- Lamp, 8-Foot, BF > 1.00	3131, 3805	322	0.0665	280	0.0553	410	0.0665	406	0.0579
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2- Lamp, 8-Foot, BF ≤ 0.78	3130	507	0.1047	440	0.0870	645	0.1047	639	0.0911
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2- Lamp, 8-Foot, BF > 1.00	3134	967	0.1997	840	0.1660	1,230	0.1997	1,218	0.1738
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2- Lamp, 8-Foot, 0.78 < BF < 1.00	3132	1,106	0.2284	960	0.1898	1,407	0.2284	1,393	0.1987
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2- Lamp, 8-Foot, BF ≤ 0.78	3133	1,153	0.2379	1,001	0.1977	1,467	0.2379	1,452	0.2070



**Lifecycle Deemed Savings for 8-Foot Linear Fluorescent T8 Replacement System**

Measure	MMID	Commercial 3,730 (0.77)	Schools & Gov 3,239 (0.64)	Industrial 4,745 (0.77)	Agriculture 4,698 (0.67)
		kWh	kWh	kWh	kWh
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, 0.78 < BF < 1.00	3122 SBP A La Carte, 3307	1,680	1,455	2,130	2,115
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, BF ≤ 0.78	3123	2,055	1,785	2,610	2,595
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, 0.78 < BF < 1.00	3127, 3803 SBP A La Carte, 3309	1,935	1,680	2,460	2,430
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, BF ≤ 0.78	3128	2,625	2,280	3,345	3,300
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, BF > 1.00	3126, 3802	3,030	2,625	3,855	3,810
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, 0.78 < BF < 1.00	3124, 3801 SBP A La Carte, 3312	4,035	3,510	5,130	5,085
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, BF ≤ 0.78	3125	4,410	3,825	5,610	5,550
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2-Lamp, 8-Foot, BF > 1.00	3131, 3805	4,830	4,200	6,150	6,090
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2-Lamp, 8-Foot, BF ≤ 0.78	3130	7,605	6,600	9,675	9,585



Measure	MMID	Commercial	Schools & Gov	Industrial	Agriculture
		3,730 (0.77)	3,239 (0.64)	4,745 (0.77)	4,698 (0.67)
		kWh	kWh	kWh	kWh
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, BF > 1.00	3134	14,505	12,600	18,450	18,270
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, 0.78 < BF < 1.00	3132	16,590	14,400	21,105	20,895
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, BF ≤ 0.78	3133	17,295	15,015	22,005	21,780

**Measure Costs for 8-Foot Linear Fluorescent T8 Replacement System<sup>2</sup>**

Measure	MMID	Cost (\$)
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, 0.78 < BF < 1.00	3122; SBP A La Carte, 3307	\$41.00
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 1-Lamp, 8-Foot, BF ≤ 0.78	3123	\$41.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, 0.78 < BF < 1.00	3127, 3803; SBP A La Carte, 3309	\$66.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12, 2-Lamp, 8-Foot, BF ≤ 0.78	3128	\$66.00
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, BF > 1.00	3126, 3802	\$41.00
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, 0.78 < BF < 1.00	3124, 3801; SBP A La Carte, 3312	\$41.00
T8, 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 1-Lamp, 8-Foot, BF ≤ 0.78	3125	\$41.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2-Lamp, 8-Foot, BF > 1.00	3131	\$66.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO, 2-Lamp, 8-Foot, BF ≤ 0.78	3130	\$66.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, BF > 1.00	3134	\$66.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, 0.78 < BF < 1.00	3132	\$66.00
T8, 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO, 2-Lamp, 8-Foot, BF ≤ 0.78	3133	\$66.00



### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2014. <http://www.deeresources.com/>  
Rated ballast life of 70,000 hours, not rated on bulb life. As such the value is capped at 15 years.
2. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.
3. Michigan Master Measure Database. 2011 baselines. Updated May 26, 2011.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	12/2012	Initial TRM entry
02	10/2016	Removed MMID 3314



### Reduced Wattage T5 and T5HO Lamps Replacing Standard T5 Lamps

	Measure Details
Measure Master ID	Reduced Wattage Lamps: Replacing Standard T5, 3023 Replacing Standard T5HO, 3024
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	7 years <sup>1</sup>
Incremental Cost (\$/unit)	T5 = \$3.27 (MMID 3023); T5HO = \$3.27 (MMID 3024) <sup>4</sup>

#### Measure Description

Reduced wattage T5 and T5HO lamps save energy by reducing the total input wattage of the luminaires where they are installed. Reduced wattage T5 and T5HO lamps can be installed in place of existing standard wattage T5 and T5HO lamps where the tasks that take place in the space do not require the light level provided by the existing T5 and T5HO lamps.

#### Description of Baseline Condition

The baseline equipment is 4-foot, T5 28-watt lamps and 4-foot, 54-watt T5HO lamps.

#### Description of Efficient Condition

The efficient equipment is 4-foot, 26-watt T5 lamps and 4-foot, 44-watt, 47-watt, 49-watt, or 51-watt T5HO lamps.







### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{28wattT5 \text{ or } 54wattT5HO} - kWh_{RWLamp}$$

Where:

$kWh_{28wattT5 \text{ or } 54wattT5HO}$  = Annual electricity consumption of standard 28-watt, 4-foot, T5 lamp or 4-foot, 54-watt T5HO lamp

$kWh_{RWLamp}$  = Annual electricity consumption of reduced wattage 4-foot, 26-watt T5 lamp or 44-watt, 47-watt, 49-watt, or 51-watt T5HO lamp

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Wattage / 1,000 * CF$$

Where:

Wattage = Wattage of installed fixture (= ballast factor \* lamp wattage)

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_{28wattT5 \text{ or } 54wattT5HO} - kWh_{RWLamp}) * EUL$$

Where:

EUL = Effective useful life (= 7 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for Reduced Wattage T5 and T5HO Lamps Replacing Standard

Measure	MMID	Commercial		Schools & Gov		Industrial		Agriculture	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
RW T5 Lamp	3023	7	0.0015	6	0.0012	9	0.0015	9	0.0013
RW T5HO Lamp	3024	23	0.0048	20	0.0040	29	0.0048	29	0.0042



**Average Lifecycle Deemed Savings for Reduced Wattage T5 and T5HO Lamps Replacing Standard T5**

Measure	MMID	Commercial	Schools & Gov	Industrial	Agriculture
		kWh	kWh	kWh	kWh
RW T5 Lamp	3023	49	42	63	63
RW T5HO Lamp	3024	161	140	203	203

**Assumptions**

An average of 25% each of 44-watt, 47-watt, 49-watt, and 51-watt 4-foot T5HO lamps was used to generate the new measure wattage and savings for the T5HO lamp replacement measure. A 26-watt T5 lamps was used to generate the new measure wattage and savings for the T5 lamp replacement measure.

**Sources**

1. Premier Lighting. Website. Accessed July 2017. [www.premierltg.com](http://www.premierltg.com)  
1000 Bulbs. Website. Accessed July 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
Satco. Website. Accessed July 2017. [www.satco.com](http://www.satco.com)  
Average rated life of 28,800 hours, with sector-averaged HOU of 4,103 hours.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Online research. March 2016. Average cost of T5 - High Efficiency - Fluorescent lamps. <https://www.1000bulbs.com/category/f28t5-fluorescent-tubes/>

**Revision History**

Version Number	Date	Description of Change
01	12/2012	Initial TRM entry
02	10/2017	Updated EUL





### T8, Low-Watt Relamp

	Measure Details
Measure Master ID	T8, Low-Watt Relamp: 54 Watts, 8-Foot, 2707 8-Foot, 3135
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	18
Peak Demand Reduction (kW)	0.0034
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	90
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$2.26 <sup>2</sup>

#### Measure Description

Replacing standard T8 lamps with reduced wattage T8 lamps can result in energy savings while still maintaining adequate light levels. This measure is replacing standard replacing standard 59-watt, 8-foot T8 lamps with 54-watt T8 lamps. This measure is for the replacement of lamps only.

Light levels after relamping should meet current Illuminating Engineering Society of North America standards. Reduced-wattage lamps should be CEE listed, and should be used with compatible and existing T8 electronic ballasts. The nominal wattages of the new lamps must be 54 watts.

#### Description of Baseline Condition

Baseline lamp is 59-watt T8 lamps.

#### Description of Efficient Condition

54-watt T8 efficient lamps should be used with compatible T8 electronic ballasts:



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [(P_E - P_P) / 1,000] * HOU$$

Where:

- $P_E$  = Existing lighting wattage
- $P_P$  = Proposed replacement lighting wattage
- 1,000 = Kilowatt conversion factor
- HOU = Annual operating hours

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(P_E - P_P) / 1,000] * CF$$

Where:

- CF = Demand coincident factor

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = [(P_E - P_P) / 1,000] * HOU * EUL$$

Where:

- EUL = Effective useful life (= 5 years)<sup>1</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Average of MMID 2590 and MMID 2591. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.

### Revision History

Version Number	Date	Description of Change
01	10/25/2012	Initial draft
02	01/08/2013	Updated to new template
03	03/08/2013	Updated



### Interior New Construction Lighting, Lighting Power Density (LPD)

	Measure Details
Measure Master ID	Interior New Construction Lighting: LPD ≥20% below code requirements, 4336 LPD ≥30% below code requirements, 4337 LPD ≥40% below code requirements, 4338
Measure Unit	Per square foot
Measure Type	Hybrid
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agricultural, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	N/A
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	N/A
Water Savings (gal/yr)	N/A
Effective Useful Life (years)	15 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$0.35 per square foot (for MMID 4336); \$0.49 per square foot (MMID 4337); \$0.62 per square foot (for MMID 4338) <sup>1</sup>

#### Measure Description

Newly constructed or repurposed buildings must follow Lighting Power Density (LPD) limits defined by IECC 2009 with Wisconsin Amendments found in SPS Chapter 363. This measure is intended to encourage building owners and lighting designers to exceed code minimums in an easy-to-use format, taking advantage of code definitions.

#### Description of Baseline Condition

The baseline condition is any newly constructed or repurposed building subject to IECC 2009 with Wisconsin Amendments Watts/ft<sup>2</sup> building type definitions.

#### Description of Efficient Condition

The efficient condition is a lighting fixture design that meets a minimum 20% reduction in code defined LPD values without controls.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (LPD_{CODE} - LPD_{DESIGN}) * sq\ ft * HOU / 1,000$$





Where:

- LPD<sub>CODE</sub> = Code allowed watts per square foot (= defined by building type; see table below)<sup>2</sup>
- LPD<sub>DESIGN</sub> = Proposed watts per square foot in lighting design
- sq ft = Building square footage (= defined by user)
- HOU = Average annual run hours (= defined by user or program-defined based on sector; see table below)<sup>3</sup>
- 1,000 = Kilowatt conversion factor

**Code Lighting Power Density by Building Type**

Building Area Type	LPD (Watts/sq ft) <sup>2</sup>
Penitentiary	1.0
Performing Arts Theater	1.6
Police/Fire Station	1.0
Post Office	1.1
Religious Building	1.3
Retail	1.5
School/University	1.2
Sports Arena	1.1
Town Hall	1.1
Transportation	1.0
Warehouse	0.8
Workshop	1.4

**Hours-of-Use by Sector**

Sector	HOU <sup>3</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (LPD_{CODE} - LPD_{DESIGN}) * sq\ ft / 1,000 * CF$

Where:

- CF = Coincidence factor (= varies by sector; see table below)<sup>4</sup>





**Coincidence Factor by Sector**

Sector	CF <sup>4</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

$EUL = \text{Effective useful life (= 15 years)}^1$

**Assumptions**

Incremental cost in the Efficiency Vermont TRM<sup>1</sup> is defined as watts per square foot reduction. To arrive at an incremental cost per square foot, the average LPD of IECC 2009 defined building types (1.11)<sup>3</sup> was multiplied by 25%, 35%, or 45% LPD reduction for each tier, then multiplied by the \$1.25 defined by Efficiency Vermont’s TRM.<sup>1</sup>

**Sources**

1. Efficiency Vermont. *Technical Reference User Manual*. Lighting Power Density Measure. p. 89. March 16, 2015. [http://puc.vermont.gov/sites/psbnew/files/doc\\_library/ev-technical-reference-manual.pdf](http://puc.vermont.gov/sites/psbnew/files/doc_library/ev-technical-reference-manual.pdf)
2. International Energy Conservation Code. Table 505.5.2. 2009. <https://codes.iccsafe.org/public/chapter/content/4718/>
3. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

**Revision History**

Version Number	Date	Description of Change
01	11/01/2017	Initial TRM entry





**4-Foot Linear LED, Replacing 8-Foot T12 or T8, 1 or 2 Lamp**

	Measure Details
Measure Master ID	<p>4FT Linear LED 2L:            Replacing 8FT 1L T8 or T12, 4314, 4445            Replacing 8FT 1L T8 or T12, Exterior, 4315, 4446            Replacing 8FT 1L T8 or T12, Exterior 24/7, 4316, 4447            Replacing 8FT 1L T8HO or T12HO, 4317, 4448            Replacing 8FT 1L T8HO or T12HO, Exterior, 4318, 4449            Replacing 8FT 1L T8HO or T12HO, Exterior 24/7, 4319, 4450</p> <p>4FT Linear LED 4L:            Replacing 8FT 2L T8 or T12, 4320, 4451            Replacing 8FT 2L T8 or T12, Exterior, 4321, 4452            Replacing 8FT 2L T8 or T12, Exterior 24/7, 4322, 4453            Replacing 8FT 2L T8HO or T12HO, 4323, 4454            Replacing 8FT 2L T8HO or T12HO, Exterior, 4324, 4455            Replacing 8FT 2L T8HO or T12HO, Exterior 24/7, 4325, 4456</p> <p>4FT Linear LED 2L:            Replacing 8FT 2L T8 or T12, 4326, 4457            Replacing 8FT 2L T8 or T12, Exterior, 4327, 4458            Replacing 8FT 2L T8 or T12, Exterior 24/7, 4328, 4459            Replacing 8FT 2L T8HO or T12HO, 4329, 4460            Replacing 8FT 2L T8HO or T12HO, Exterior, 4330, 4461            Replacing 8FT 2L T8HO or T12HO, Exterior 24/7, 4331, 4462</p>
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Non-exterior and exterior 12-hour = 12 (MMIDs 4314, 4315, 4317, 4318, 4320, 4321, 4323, 4324, 4326, 4327, 4329, and 4330)





	Measure Details
	Exterior 24-hour = 6 (MMIDs 4316, 4319, 4321, 4325, 4328, and 4331) <sup>1</sup>
Incremental Cost	1-lamp upgrades = \$52.00 (MMIDs 4314–4320); <sup>2</sup> 2-lamp upgrades = \$103.00 (MMIDs 4321–4325); <sup>2</sup> 2-lamp 8-foot to 2-lamp 4-foot upgrades = \$125.58 (MMIDs 4326–4331) <sup>2</sup>

### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 8-foot T8 or T12 fluorescent lamps commonly found throughout commercial, industrial, agriculture, school, government, and multifamily spaces. These products can replace 8-foot T8 or T12 lamps two-for-one, in tandem, and this measure incorporates several common retrofit scenarios.

### Description of Baseline Condition

The baseline condition is 1- and 2-lamp standard output and high output 8-foot T8 or T12 fluorescent lamps.

### Description of Efficient Condition

The efficient condition equipment must be DesignLights Consortium-listed in the T8 Four-Foot Linear Replacement Lamps General Application, and have a tested or reported wattage of 24 or less. This measure is not intended to be used in refrigerated case lighting applications.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * HOU$$

Where:

Watts<sub>FLUORESCENT</sub> = Average wattage of T8 and T12 systems (1 lamp = 65 watts, 2 lamp = 108 watts, 1 lamp HO = 104 watts, 2 lamp HO = 184 watts)

Watts<sub>LED</sub> = Average wattage consumption of DLC-listed 4-foot linear LED < 24 watts (= 16.5 watts)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector, see table below)





**Hours of Use by Sector**

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950
Exterior <sup>6</sup>	4,380
Exterior 24/7	8,760

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * CF$

Where:

CF = Coincidence factor (= varies by sector, see table below)

**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily	0.77
Exterior	0.00
Exterior 24/7	1.00

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 16 years)<sup>1</sup>





## Deemed Savings

### Annual Energy Savings (kWh)

Measure	MMID	Com-mercial	Indus-trial	Agri-culture	Schools & Gov	Multi-family
<b>4FT Linear LED 2L</b>						
Replacing 8FT 1L T8 or T12	4314	119	152	150	104	190
Replacing 8FT 1L T8 or T12, Exterior	4315	140	140	140	140	140
Replacing 8FT 1L T8 or T12, Exterior 24/7	4316	280	280	280	280	280
Replacing 8FT 1L T8HO or T12HO	4317	263	335	331	228	419
Replacing 8FT 1L T8HO or T12HO	4318	309	309	309	309	309
Replacing 8FT 1L T8HO or T12HO	4319	618	618	618	618	618
<b>4FT Linear LED 4L</b>						
Replacing 8FT 2L T8 or T12	4320	157	199	197	136	250
Replacing 8FT 2L T8 or T12, Exterior	4321	184	184	184	184	184
Replacing 8FT 2L T8 or T12, Exterior 24/7	4322	368	368	368	368	368
Replacing 8FT 2L T8HO or T12HO	4323	440	560	554	382	702
Replacing 8FT 2L T8HO or T12HO, Exterior	4324	517	517	517	517	517
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4325	1,034	1,034	1,034	1,034	1,034
<b>4FT Linear LED 2L</b>						
Replacing 8FT 2L T8 or T12	4326	280	356	352	243	446
Replacing 8FT 2L T8 or T12, Exterior	4327	329	329	329	329	329
Replacing 8FT 2L T8 or T12, Exterior 24/7	4328	657	657	657	657	657
Replacing 8FT 2L T8HO or T12HO	4329	563	716	709	489	898
Replacing 8FT 2L T8HO or T12HO, Exterior	4330	661	661	661	661	661
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4331	1,323	1,323	1,323	1,323	1,323

### Demand Reduction (kW)

Measure	MMID	Com-mercial	Indus-trial	Agri-culture	Schools & Gov	Multi-family
<b>4FT Linear LED 2L</b>						
Replacing 8FT 1L T8 or T12	4314	0.0246	0.0246	0.0214	0.0205	0.0246
Replacing 8FT 1L T8 or T12, Exterior	4315	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 1L T8 or T12, Exterior 24/7	4316	0.032	0.032	0.032	0.032	0.032
Replacing 8FT 1L T8HO or T12HO	4317	0.0543	0.0543	0.0472	0.0451	0.0543
Replacing 8FT 1L T8HO or T12HO	4318	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 1L T8HO or T12HO	4319	0.0705	0.0705	0.0705	0.0705	0.0705



Measure	MMID	Com-mercial	Indus-trial	Agri-culture	Schools & Gov	Multi-family
<b>4FT Linear LED 4L</b>						
Replacing 8FT 2L T8 or T12	4320	0.0323	0.0323	0.0281	0.0269	0.0323
Replacing 8FT 2L T8 or T12, Exterior	4321	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 2L T8 or T12, Exterior 24/7	4322	0.042	0.042	0.042	0.042	0.042
Replacing 8FT 2L T8HO or T12HO	4323	0.0909	0.0909	0.0791	0.0755	0.0909
Replacing 8FT 2L T8HO or T12HO, Exterior	4324	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4325	0.118	0.118	0.118	0.118	0.118
<b>4FT Linear LED 2L</b>						
Replacing 8FT 2L T8 or T12	4326	0.0578	0.0578	0.0503	0.048	0.0578
Replacing 8FT 2L T8 or T12, Exterior	4327	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 2L T8 or T12, Exterior 24/7	4328	0.075	0.075	0.075	0.075	0.075
Replacing 8FT 2L T8HO or T12HO	4329	0.1163	0.1163	0.1012	0.0966	0.1163
Replacing 8FT 2L T8HO or T12HO, Exterior	4330	N/A	N/A	N/A	N/A	N/A
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4331	0.151	0.151	0.151	0.151	0.151

**Lifecycle Savings (kWh)**

Measure	MMID	Com-mercial	Indus-trial	Agri-culture	Schools & Gov	Multi-family
<b>4FT Linear LED 2L</b>						
Replacing 8FT 1L T8 or T12	4314	1,428	1,824	1,800	1,248	2,280
Replacing 8FT 1L T8 or T12, Exterior	4315	1,680	1,680	1,680	1,680	1,680
Replacing 8FT 1L T8 or T12, Exterior 24/7	4316	1,680	1,680	1,680	1,680	1,680
Replacing 8FT 1L T8HO or T12HO	4317	3,156	4,020	3,972	2,736	5,028
Replacing 8FT 1L T8HO or T12HO	4318	3,708	3,708	3,708	3,708	3,708
Replacing 8FT 1L T8HO or T12HO	4319	3,708	3,708	3,708	3,708	3,708
<b>4FT Linear LED 4L</b>						
Replacing 8FT 2L T8 or T12	4320	1,884	2,388	2,364	1,632	3,000
Replacing 8FT 2L T8 or T12, Exterior	4321	2,208	2,208	2,208	2,208	2,208
Replacing 8FT 2L T8 or T12, Exterior 24/7	4322	2,208	2,208	2,208	2,208	2,208
Replacing 8FT 2L T8HO or T12HO	4323	5,280	6,720	6,648	4,584	8,424
Replacing 8FT 2L T8HO or T12HO, Exterior	4324	6,204	6,204	6,204	6,204	6,204
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4325	6,204	6,204	6,204	6,204	6,204

Measure	MMID	Com-mercial	Indus-trial	Agri-culture	Schools & Gov	Multi-family
<b>4FT Linear LED 2L</b>						
Replacing 8FT 2L T8 or T12	4326	3,360	4,272	4,224	2,916	5,352
Replacing 8FT 2L T8 or T12, Exterior	4327	3,948	3,948	3,948	3,948	3,948
Replacing 8FT 2L T8 or T12, Exterior 24/7	4328	3,942	3,942	3,942	3,942	3,942
Replacing 8FT 2L T8HO or T12HO	4329	6,756	8,592	8,508	5,868	10,776
Replacing 8FT 2L T8HO or T12HO, Exterior	4330	7,932	7,932	7,932	7,932	7,932
Replacing 8FT 2L T8HO or T12HO, Exterior 24/7	4331	7,938	7,938	7,938	7,938	7,938

## Sources

- DesignLights Consortium. *Qualified Product List*. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
The average rated life of models participating in linear LED measures is 51,160 hours. Non-exterior measures (with a sector-average HOU of 4,103) and 12-hour measures (with an HOU of 4,380) have an EUL of 12 years. Exterior 24/7 measures (with an HOU of 8,760) have an EUL of six years.
- Pricing was collected from online sources and distributors for lamps, ballasts, drivers, and 8-foot conversion kits used in MMIDs 3616 and 3617. Labor was estimated. Incremental costs were determined between a baseline conversion of 8-foot T12 lamps to T8 lamps with a new ballast and an improved conversion of 8-foot T12 lamps to 4-foot T8 LED lamps with a new ballast. Eight-foot, 2-lamp conversions to 4-foot, 2-lamp removes the incremental material cost of two 4-foot T8 LED lamps (\$11.29 each from MMID 3512) and is added to the incremental cost of the 8-foot 2-lamp conversion.
- DesignLights Consortium. *Product List*. Accessed October 13, 2017.  
<https://www.designlights.org/search/>
- PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factor by Sector. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
- Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. Common Area Lighting section, p. 9–11. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
- U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This report includes the times when photocells turn on prior to exact sunset and turn off after



exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008.

[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)

Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	10/13/2017	Initial TRM entry



***DLC HB ≤ 180W Replacing or Instead of 6L T8 or 4L T5HO***

	Measure Details
Measure Master ID	LED Fixture, ≤ 180 Watts, Replacing 4 Lamp T5 or 6 Lamp T8, High Bay, DLC Listed, 3393, 4467
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$215.69 <sup>2</sup>

**Measure Description**

LED high bay fixtures save energy when replacing 4-lamp T5HO or 6-lamp T8 high bay products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 4-lamp T5HO or 6-lamp T8 high bay luminaires.

**Description of Baseline Condition**

The baseline condition is a combination of 4-foot 4-lamp T5HO and 6-lamp T8 high/low bay fixtures for existing buildings and new construction buildings. An average of 25% 4-foot 4-lamp T5HO (234 watts) and 75% 6-lamp T8 (224 watts) high/low bay luminaires was used to generate the baseline wattage (see Assumptions).

**Description of Efficient Condition**

The efficient condition is a DesignLights Consortium LED fixture listed in the High-Bay General Application, consuming less than or equal to 180 watts.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Average power consumption of current 4-lamp T5HO and 6-lamp T8 high/low bay luminaires (= 227 watts, see Assumptions)

Watts<sub>EE</sub> = Average power consumption of DLC-listed LED high/low bay luminaire (= 109 watts)<sup>3</sup>

HOU = Hours of use (= varies by sector; see table below)

1,000 = Kilowatt conversion factor

**Hours of Use by Sector**

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector, see table below)

**Coincidence Factor by Sector**

Sector	HOU
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily <sup>6</sup>	0.77





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 20 years)}^1$$

### Deemed Savings

#### Annual Savings

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
DLC HB ≤ 180W Replacing or Instead of 6L T8 or 4L T5HO	3393	438	0.0905	558	0.0905	552	0.0787	381	0.0752	699	0.0905

#### Lifecycle Savings

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
DLC HB ≤ 180W Replacing or Instead of 6L T8 or 4L T5HO	3393	8,760	11,160	11,040	7,620	13,980

### Assumptions

Fixture weightings are based on a combination of feedback from energy audit experience, Lighting Certified (LC) individuals through the National Council on Qualifications for the Lighting Professions (NCQLP), and individuals with lighting sales experience. Each fixture wattage is sourced from the Focus on Energy Default Wattage Guide.

In discussions with the DLC, it was determined that the rated lifetime hours reported in the *DLC Qualified Product List*<sup>3</sup> often do not reflect actual L70 test data. Despite DLC's requirement to provide lumen maintenance test data, manufacturers often simply report the minimum 50,000-hour threshold required to be DLC certified. However, in these cases, manufacturer spec sheets often do list actual L70 test data, so these data were used to obtain an average rated lifetime for participating models.<sup>1</sup>





**Sources**

1. SPECTRUM. Online lookups from January 2018 and MMID 3901 participation data from January through December 2017 show that 15 participating models, comprising 4,120 units and 51% of total measure participation, have an average spec sheet rated life of 111,333 hours. With an average HOU of 4,472, the EUL is 25 years. Lighting EULs are capped at 20 years.
2. Menards. Website. Last modified 2017. Accessed July 2016. [www.menards.com](http://www.menards.com)
3. DesignLights Consortium. *Product List*. January 12, 2018.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs: table shows multifamily housing (in unit) CF of 65% to 83%.

**Revision History**

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	03/2017	Removed from TRM
03	09/2017	Reactivated measure from 2016 program offerings with updated wattages, deemed savings, and EUL





***DLC HB ≤ 250W Replacing or Instead of 8L T8 or 6L T5HO***

	Measure Details
Measure Master ID	LED Fixture, ≤ 250 Watts, Replacing 8 Lamp T8 or 6 Lamp T5HO, High Bay, 4347, 4468
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$90.58 <sup>2</sup>

**Measure Description**

LED high bay fixtures save energy when replacing 6-lamp T5HO or 8-lamp T8 high bay products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 6-lamp T5HO or 8-lamp T8 high bay luminaires.

**Description of Baseline Condition**

The baseline condition is a combination of 4-foot 6-lamp T5HO and 8-lamp T8 high/low bay fixtures for existing buildings and new construction buildings. An average of 50% 4-foot 6-lamp T5HO (355 watt) and 50% 8-lamp T8 (291 watt) high/low bay luminaires was used to generate the baseline wattage (see Assumptions).

**Description of Efficient Condition**

The efficient condition is a DesignLights Consortium LED fixture listed in the High-Bay General Application, consuming less than or equal to 250 watts.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Average power consumption of current 6-lamp T5HO and 8-lamp T8 high/low bay luminaires (= 323 watts, see Assumptions)

Watts<sub>EE</sub> = Average power consumption of DLC-listed LED high/low bay luminaire (= 132 watts)<sup>3</sup>

HOU = Hours of use (= varies by sector; see table below)

1,000 = Kilowatt conversion factor

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector, see table below)

#### Coincidence Factor by Sector

Sector	HOU
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily <sup>6</sup>	0.77



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 20 years)}^1$$

### Deemed Savings

#### Annual Savings

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
DLC HB ≤ 250W Replacing or Instead of 8L T8 or 6L T5HO	4347	712	0.1471	906	0.1471	897	0.1280	619	0.1222	1,136	0.1471

#### Lifecycle Savings

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
DLC HB ≤ 250W Replacing or Instead of 8L T8 or 6L T5HO	4347	14,240	18,120	17,940	12,380	22,720

### Assumptions

Fixture weightings are based on a combination of feedback from energy audit experience, Lighting Certified (LC) individuals through the National Council on Qualifications for the Lighting Professions (NCQLP), and individuals with lighting sales experience. Each fixture wattage is sourced from the Focus on Energy Default Wattage Guide.

In discussions with the Design Lights Consortium, it was determined that the rated lifetime hours reported in the *DLC Qualified Product List*<sup>3</sup> often do not reflect actual L70 test data. Despite DLC's requirement to provide lumen maintenance test data, manufacturers often simply report the minimum 50,000-hour threshold required to be DLC certified. However, in these cases, manufacturer spec sheets often do list actual L70 test data, so these data were used to obtain an average rated lifetime for participating models.<sup>1</sup>





### Sources

1. SPECTRUM. Online lookups from January 2018 and MMID 3902 participation data from January through December 2017 show that six participating models, comprising 2,778 units and 51% of total measure participation, have an average spec sheet rated life of 98,667 hours. With an average HOU of 4,472, the EUL is 22 years. Lighting EULs are capped at 20 years.
2. Warehouse Lighting. Website. Accessed September 2017. [www.warehouse-lighting.com](http://www.warehouse-lighting.com)  
ProLighting. Website. Accessed September 2017. [www.prolighting.com](http://www.prolighting.com)  
Green Electrical Supply. Website. Accessed September 2017. [www.greenelectricalsupply.com](http://www.greenelectricalsupply.com)  
Amazon. Website. Accessed September 2017. [www.amazon.com](http://www.amazon.com)
3. DesignLights Consortium. *Product List*. January 17, 2018.  
Average measured wattage for products listed in the luminaire High Bay General Application is ≤ 250 watts.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs: table shows multifamily housing (in unit) CF of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	09/20/2017	Initial TRM entry



### **DLC Listed 2x2 LED Fixtures**

	Measure Details
Measure Master ID	LED Fixture, 2x2, DLC Listed: Low Output, 3400 High Output, 3401 Low Output w/LLLC, 4332, 4463 High Output w/LLLC, 4333, 4464
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agricultural, Schools & Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.75 for MMIDs 3400 and 3401; <sup>2</sup> \$203.75 for MMIDs 4332 and 4333 <sup>3</sup>

#### **Measure Description**

LED 2x2 troffers save energy when replacing two- to four-lamp T8 products and two- to four-lamp 2G11 base lamps by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 2x2 two- to four-lamp T8, T12, or 2G11 lamp base luminaires and may incorporate Luminaire Level Lighting Controls (LLLC). LLLCs are sensors and controls integrated into luminaires that provide occupancy, daylight, high-end trim, and potential other sensory functions such as air temperature and space utilization. This granular control can yield additional savings, easier control commissioning, and occupant comfort.

#### **Description of Baseline Condition**

The baseline condition is two-foot, two-, three-, and 4-lamp T8 or 2G11 lamp base troffers for existing buildings and new construction buildings.

#### **Description of Efficient Condition**

For low output 2x2 measures, the efficient condition is DesignLights Consortium products listed in the “2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces” and “Integrated Retrofit Kits for





2x2 Luminaires” primary use categories, which consume less than or equal to 36 watts and may contain LLLC.

For high output 2x2 measures, the efficient condition is DesignLights Consortium products listed in the “2x2 Luminaires for Ambient Lighting of Interior Commercial Spaces” and “Integrated Retrofit Kits for 2x2 Luminaires” primary use categories, which consume less than or equal to 85 watts and may contain LLLC.

### Annual Energy-Savings Algorithm

#### Low Output 2x2

$$kWh_{SAVED} = [Watts_{BASE} - Watts_{EE} * (1 - SF)] / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Baseline wattage, the average power consumption of 2-, 3-, or 4-lamp 17-watt T8 or 2-lamp T8 U-bend fixtures, weighted at 2%/38%/20%/40% (= 56 watts, see Assumptions section)
- Watts<sub>EE</sub> = Energy efficient wattage, the average power consumption of DLC-listed LED fixtures less than or equal to 36 watts (= 30.1 watts)<sup>4</sup>
- SF = LLLC savings factor, deemed (= 0% for MMIDs 3400 and 3401; = 41% for MMIDs 4332 and 4333)<sup>5</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

Hours of Use by Sector

Sector	HOU <sup>5,6</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950





### High Output 2x2

$$kWh_{SAVED} = [Watts_{BASE} - Watts_{EE} * (1 - SF)] / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Baseline wattage, the average power consumption of 2-, 3-, or 4-lamp 2G11 base fixtures, weighted between 40-watt, 50-watt, and 55-watt lamps (= 146 watts, see Assumptions section)
- Watts<sub>EE</sub> = Energy efficient wattage, the average power consumption of DLC-listed LED fixtures less than or equal to 85 watts (= 34.6 watts)<sup>4</sup>
- SF = LLLC savings factor, deemed (= 0% for MMIDs 3400 and 3401; = 41% for MMIDs 4332 and 4333)<sup>5</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table above)<sup>5</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF_{WATTAGE} / 1,000 + Watts_{EE} * CF_{WATTAGE} * CF_{CONTROLS} / 1,000$$

Where:

- CF<sub>WATTAGE</sub> = Coincidence factor for wattage reduction (= varies by sector; see table below)
- CF<sub>CONTROLS</sub> = Coincidence factor for controls (= 0 for MMIDs 3400 and 3401; varies by sector for MMIDs 4332 and 4333, see table below)

Coincidence Factor

Sector	CF <sub>WATTAGE</sub> <sup>5,7</sup>	CF <sub>CONTROLS</sub> <sup>5</sup>
Commercial	0.77	0.14
Industrial	0.77	0.18
Agriculture	0.67	0.14
Schools & Government	0.64	0.14
Multifamily	0.77	0.14

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 11 years)<sup>1</sup>





## Deemed Savings

### Annual Savings for DLC-Listed 2X2 LEDs

Measure	MMID	Savings	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Low Output	3400	kWh	95	121	120	83	152
		kW	0.0197	0.0197	0.0171	0.0164	0.0197
High Output	3401	kWh	414	526	521	359	660
		kW	0.0854	0.0854	0.0743	0.0710	0.0854
Low Output w/LLLC	4332	kWh	141	180	178	123	226
		kW	0.0229	0.0239	0.0200	0.0191	0.0229
High Output w/LLLC	4333	kWh	467	594	588	405	744
		kW	0.0891	0.0902	0.0775	0.0741	0.0891

### Lifecycle Savings for DLC-Listed 2X2 LEDs (kWh)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Low Output	3400	1,045	1,331	1,320	913	1,672
High Output	3401	4,554	5,786	5,731	3,949	7,260
Low Output w/LLLC	4332	1,551	1,980	1,958	1,353	2,486
High Output w/LLLC	4333	5,137	6,534	6,468	4,455	8,184

## Assumptions

Fixture lamp weightings used in baseline calculation are listed in the table below. The assumptions are based on a combination of feedback from energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience.

### Fixture Lamp Weightings Used in Baseline Calculation

2 Lamp T8 Wattage	2 Lamp T8 U Bend Wattage	3 Lamp T8 Wattage	4 Lamp T8 Wattage
36	55	52	66
2%	40%	38%	20%
2-Lamp 40W 2G11 2x2	3-Lamp 40W 2G11 2x2	4-Lamp 40W 2G11 2x2	
5%	25%	5%	
2-Lamp 50W 2G11 2x2	3-Lamp 50W 2G11 2x2	4-Lamp 50W 2G11 2x2	
5%	25%	5%	
2-Lamp 55W 2G11 2x2	3-Lamp 55W 2G11 2x2	4-Lamp 55W 2G11 2x2	
5%	20%	5%	



### Sources

1. DesignLights Consortium. *Qualified Product List*. Accessed August 2017.  
<https://www.designlights.org/search>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an average HOU of 4,472, the EUL is 11 years.
2. The Home Depot. Website. Accessed October 2015. <http://www.homedepot.com>  
Grainger. Website. Accessed October 2015. <http://www.grainger.com>  
Shine Retrofits. Website. Accessed October 2015. <http://www.shineretrofits.com>
3. MMID 3111 base incremental cost plus WESCO Distribution Pricing (\$70.00) and Labor (\$25.00) is \$95.00 for LLLC taken from MMID 2474.
4. SPECTRUM. January 2017 through December 2017.  
Measure participation data shows that the average efficient wattages for participating models are 30.1 watts and 34.6 watts for MMIDs 3400 and 3401, respectively.
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. Table 3.2 for nonresidential HOU and CF. Table 4-161 for lighting control savings factor. Table 4-206 for lighting control coincidence factor. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
6. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. Table 1.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; table shows multifamily housing (in unit) CF of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	04/01/2014	Initial TRM entry
02	10/07/2015	Updated savings and definitions
03	10/09/2017	Included 2x2 measures with LLLC



**ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts**

	Measure Details
Measure Master ID	ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts, SBP after a la Carte, 3762
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	202
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,020
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$50.00 <sup>3</sup>

**Measure Description**

ENERGY STAR-qualified LED commercial threshold fixtures are identical to residential porch and post mount luminaires. The fixtures are verified to meet both a performance and efficiency criteria, ensuring that an LED product’s performance is similar to other time-tested technologies used for the same applications and that it meets ENERGY STAR efficiency criteria.

**Description of Baseline Condition**

The baseline condition is standard, screw-based incandescent or halogen lamps/luminaires. An average of 33% 60-watt (43 watt), 33% 75-watt (53 watt), and 33% 100-watt (72 watt) A-19 halogen and incandescent lamps that meet EISA 2007 as of January 1, 2013 were used to generate the baseline usage of 56 watts (this is consistent with MMID 3157 in the Wisconsin TRM).<sup>5</sup>

**Description of Efficient Condition**

The efficient condition is an ENERGY STAR-rated LED in one of the following categories: Porch (wall mounted), Outdoor Porch Wall Mount, or Outdoor Post-Mount for or commercial use.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{INC}} - \text{Watts}_{\text{LED}}) / 1,000 * \text{HOU}$$

Where:

Watts<sub>INC</sub> = Wattage of standard incandescent fixture (= 56)

Watts<sub>LED</sub> = Wattage of LED product (= 9.8)<sup>4</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380)<sup>2</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 10 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	kWh Saved
ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts	3762	202

#### Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	kWh Saved
ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts	3762	2,020

### Assumptions

The 4,380 hours run time of fixtures is based on an annual average of 12 hours per day from NOAA.<sup>2</sup> This includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.



### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 207 LED porch fixtures is 45,121 hours. With an HOU of 4,380, EUL is 10 years.
2. U.S. Department of Commerce | National Oceanic & Atmospheric Administration | NOAA Research. *NOAA Solar Calculator*. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
3. Pricing from web-based stores, June 16, 2015. Incandescent and LED pricing from [www.lightingdirect.com](http://www.lightingdirect.com) and [www.homedepot.com](http://www.homedepot.com) was averaged, then an installation cost of \$10.00 (\$30 per hr at 20 minutes) was added to both the baseline and efficient conditions. The incremental cost is the difference between baseline and proposed total cost.
4. Wattage equates to the weighted average of luminaires listed in the Outdoor Porch Wall Mount, Outdoor Post-Mount, and Porch (wall mounted) categories. Detailed information contained in Implementer sheet “EnergyStarPorch Certified-2015-03-20”.
5. *Wisconsin Focus on Energy Technical Resource Manual*. October 22, 2015. MMID 3157.

### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry
02	10/2017	Updated EUL



**ENERGY STAR LED Lamp Replacing < 23 Watt CFL**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR: Replacing < 23 Watt CFL, 3745, 3838 Replacing < 23 Watt CFL, Common Area, 3746 Replacing < 23 Watt CFL, In Unit, 3747
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by hours of use
Peak Demand Reduction (kW)	Varies by hours of use
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by hours of use
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by sector
Incremental Cost (\$/unit)	\$3.00 <sup>4</sup>

**Measure Description**

LED lamps save energy and increase rated life when replacing CFL products by providing a similar lumen output with lower input wattage.

**Description of Baseline Condition**

The baseline condition is the average wattage of ENERGY STAR-listed CFLs consuming < 23 watts.

**Description of Efficient Condition**

The efficient condition is the average wattage of ENERGY STAR-listed LEDs equivalent to ≤ 75 watt incandescent.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{LEDEE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Average wattage of ENERGY STAR-listed CFLs consuming < 23 watts  
(= 14 watts)<sup>5</sup>

Watts<sub>LEDEE</sub> = Energy efficient wattage; average wattage of ENERGY STAR-listed LEDs  
equivalent to ≤ 75 watt incandescent (= 8.9 watts)<sup>6</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily - Common Area	5,950
Multifamily - In Unit	840

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily - Common Area	0.77
Multifamily - In Unit	0.11





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= varies by sector; see table below)

#### Effective Useful Life by Sector

Sector	EUL
Commercial <sup>1</sup>	5 years
Industrial <sup>1</sup>	5 years
Agriculture <sup>1</sup>	5 years
Schools & Government <sup>1</sup>	5 years
Multifamily - Common Area <sup>2</sup>	4 years
Multifamily - In Unit <sup>3</sup>	15 years

### Deemed Savings

#### Annual Savings - ENERGY STAR LED Lamp Replacing < 23 Watt CFL

Commercial		Industrial		Agriculture		Schools & Gov		Multifamily-Common Area		Multifamily – In Unit	
kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
19	0.0039	24	0.0039	24	0.0034	16	0.0033	30	0.0039	4	0.0006

#### Lifecycle Savings (kWh) - ENERGY STAR LED Lamp Replacing < 23 Watt CFL

Commercial	Industrial	Agriculture	Schools & Gov	Multifamily-Common Area	Multifamily – In Unit
95	120	120	80	120	60



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## Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.
2. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 5,950, the EUL is 4 years.
3. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 840, the EUL is 26 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
4. Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.
5. ENERGY STAR product list. October 20, 2015.
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
7. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).



8. Cadmus. Field Study Research of Residential Lighting. October 18, 2013. Results published in the 2014 Focus on Energy Deemed Savings Report:  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
9. Cadmus. Field Study Research: Residential Lighting (CFL and incandescent bulbs). October 25, 2013.
10. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.

### Revision History

Version Number	Date	Description of Change
01	10/20/2015	Initial TRM entry
02	10/2017	Updated EUL except 3747



**ENERGY STAR LED Lamp Replacing ≥ 23 Watt CFL**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR: Replacing ≥ 23 Watt CFL, 3742, 3837 Replacing ≥ 23 Watt CFL, Common Area, 3743 Replacing ≥ 23 Watt CFL, In Unit, 3744
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by hours of use
Peak Demand Reduction (kW)	Varies by hours of use
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by hours of use
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by sector
Incremental Cost (\$/unit)	\$11.00 <sup>4</sup>

**Measure Description**

LED lamps save energy and increase rated life when replacing CFL products by providing a similar lumen output with lower input wattage.

**Description of Baseline Condition**

The baseline condition is the average wattage of ENERGY STAR-listed CFLs consuming ≥ 23 watts.

**Description of Efficient Condition**

The efficient condition is the average wattage of ENERGY STAR-listed LEDs equivalent to > 75 watt incandescent.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{LEDEE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Average wattage of ENERGY STAR-listed CFLs consuming ≥ 23 watts  
(= 26 watts)<sup>5</sup>

Watts<sub>LEDEE</sub> = Energy efficient wattage; average wattage of ENERGY STAR-listed LEDs  
equivalent to > 75 watt incandescent (= 16.7 watts)<sup>5</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

Hours of use by Sector

Sector	HOU <sup>7</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily - Common Area	5,950
Multifamily - In Unit	840

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LEDEE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

Coincidence Factor by Sector

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily - Common Area	0.77
Multifamily - In Unit	0.11

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= varies by sector; see table below)

#### Effective Useful Life by Sector

Sector	EUL
Commercial <sup>1</sup>	5 years
Industrial <sup>1</sup>	5 years
Agriculture <sup>1</sup>	5 years
Schools & Government <sup>1</sup>	5 years
Multifamily - Common Area <sup>2</sup>	4 years
Multifamily - In Unit <sup>3</sup>	15 years

### Deemed Savings

#### Annual Savings - ENERGY STAR LED Lamp Replacing ≥ 23 Watt CFL

Commercial MMID 3742, 3837		Industrial MMID 3742, 3837		Agriculture MMID 3742, 3837		Schools & Gov MMID 3742, 3837		Multifamily – Common Area MMID 3743		Multifamily – In Unit MMID 3744	
kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
33	0.0069	42	0.0069	42	0.0060	29	0.0057	53	0.0069	7	0.0010

#### Lifecycle Savings (kWh) - ENERGY STAR LED Lamp Replacing ≥ 23 Watt CFL

Commercial MMID 3742, 3837		Industrial MMID 3742, 3837		Agriculture MMID 3742, 3837		Schools & Gov MMID 3742, 3837		Multifamily – Common Area MMID 3743		Multifamily – In Unit MMID 3744	
165		210		210		145		212		105	

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.

<https://www.energystar.gov/productfinder/>

Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.



2. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 5,950, the EUL is 4 years.
3. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 840, the EUL is 26 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
4. Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.
5. ENERGY STAR product list. October 20, 2015.
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
7. Cadmus. Field Study Research of Residential Lighting. October 18, 2013. Results published in the 2014 Focus on Energy Deemed Savings Report: [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
8. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.

**Revision History**

Version Number	Date	Description of Change
01	10/20/2015	Initial TRM entry
02	10/2017	Updated EULs





### ENERGY STAR LED Replacing Exterior Directional CFL

	Measure Details
Measure Master ID	LED, ENERGY STAR, Replacing Exterior Directional CFL: ≥ 23 Watt CFL, 3929, 4630 14–22 Watt CFL, 3930, 4631 ≤ 13 Watt CFL, 3931, 4632
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	≥ 23 watt CFL = \$3.83 (MMID 3929); 14–22 watt CFL = \$9.49 (MMID 3930); ≤ 13 watt CFL = \$2.14 (MMID 3931) <sup>2</sup>

#### Measure Description

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with compact fluorescent lamps (CFLs). This measure will provide an energy-efficient alternative to using CFLs in several applications.

#### Description of Baseline Condition

The baseline condition is ENERGY STAR-listed CFLs and their incandescent equivalencies based on certified products dated September 19, 2016.

#### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in the Directional lamp category, with incandescent and CFL equivalency determined by ENERGY STAR’s product specification for lamps v2.0.<sup>3</sup>







### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

$Watts_{BASE}$  = Power consumption of CFL lamps (= varies by wattage equivalence; see table below)

#### Power Consumption of CFL Directional by Wattage Equivalence

Wattage Equivalence	Average Power Consumption of CFL Directional <sup>4</sup>
≥ 23 Watt CFL	23 Watts
14 Watt – 22 Watt CFL	16 Watts
≤ 13 Watt CFL	11 Watts

$Watts_{EE}$  = Power consumption of efficient LED lamp (= varies by wattage equivalence; see table below and Assumptions)

#### Power Consumption of LED Lamp by Wattage Equivalence

Wattage Equivalence	Average Power Consumption of LED Lamp <sup>4</sup>
≥ 23 Watt CFL	13.8 Watts
14 Watt – 22 Watt CFL	10.1 Watts
≤ 13 Watt CFL	6.9 Watts

HOU = Average annual run hours (= 4,380)<sup>5</sup>

1,000 = Kilowatt conversion factor

### Summer Coincident Peak Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= 0)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 6 years)<sup>1</sup>





## Deemed Savings

### Average Annual Deemed Savings for LED Lamp Replacing CFL

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
		kWh	kWh	kWh	kWh	kWh
≥ 23 Watt CFL	3929	40	40	40	40	40
14 Watt – 22 Watt CFL	3930	24	24	24	24	24
≤ 13 Watt CFL	3931	18	18	18	18	18

### Average Lifecycle Deemed Savings for LED Lamp Replacing CFL

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
		kWh	kWh	kWh	kWh	kWh
≥ 23 Watt CFL	3929	240	240	240	240	240
14 Watt – 22 Watt CFL	3930	144	144	144	144	144
≤ 13 Watt CFL	3931	108	108	108	108	108

## Assumptions

LED equivalent wattages are an average of ENERGY STAR-listed products. ENERGY STAR provides equivalent wattages for LEDs and CFLs based on incandescent lamps. For these calculations, ENERGY STAR-listed CFLs in the directional lamp category were accessed by their reported incandescent equivalents, then those incandescent equivalents were converted to reported LED equivalents and averaged within each specified CFL range.

## Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 4,225 directional LEDs is 25,351 hours. With an HOU of 4,380, the EUL is 6 years.
2. Cost data obtained in November 2016 through various online lighting retailers. A full list can be provided upon request.
3. ENERGY STAR. “ENERGY STAR Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0.” <https://www.energystar.gov/sites/default/files/Lamps%20Version%202.0%20Updated%20Spec.pdf>
4. “ENERGY STAR Light Bulbs Certified Product List.” Accessed September 19, 2016.  
<https://www.energystar.gov/productfinder/product/certified-light-bulbs/results>



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5. U.S. Department of Commerce National Oceanic and Atmospheric Administration. “NOAA Solar Calculator.” <http://www.esrl.noaa.gov/gmd/grad/solcalc/>

#### Revision History

Version Number	Date	Description of Change
01	11/10/2016	Initial TRM entry
02	10/2017	Updated EUL Source



**ENERGY STAR LED Replacing Exterior Directional Incandescent**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 120W – 250W Incandescent, 3935, 4633 100W – 119W Incandescent, 3936, 4634 75W – 99W Incandescent, 3937, 4635 55W – 74W Incandescent, 3938, 4636 36W – 54W Incandescent, 3939, 4637 ≤ 35W Incandescent, 3940, 4638
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.37 (MMID 3035); \$2.85 (MMID 3036); \$3.56 (MMID 3037); \$4.57 (MMID 3038); \$3.34 (MMID 3039); \$4.93 (MMID 3040) <sup>2</sup>

**Measure Description**

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure will provide an energy-efficient alternative to using incandescent lamps in several applications.

**Description of Baseline Condition**

The baseline condition is ENERGY STAR-listed incandescent equivalencies based on certified LED products dated September 19, 2016. Weighted averages were taken based on the number of equivalent products certified in each wattage bin to reflect the range of products available in the market. Full incandescent wattages are used based on reflector/directional lamps being exempt from EISA legislation.<sup>3</sup>





### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in Directional lamp category, with incandescent equivalency determined by ENERGY STAR’s product specification for lamps v2.0.<sup>4</sup> Weighted averages were taken based on the number of LED products certified in each wattage bin to reflect the range of products available in the market.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

$\text{Watts}_{\text{BASE}}$  = Power consumption of incandescent lamps (= varies by wattage equivalence; see table below)

#### Baseline Wattage by Wattage Equivalence

Wattage Equivalence	Weighted Average Power Consumption of Incandescent Directional <sup>1</sup>
120 Watts – 250 Watts	132 Watts
100 Watts – 119 Watts	100 Watts
75 Watts – 99 Watts	79 Watts
55 Watts – 74 Watts	64 Watts
36 Watts – 54 Watts	49 Watts
≤ 35 Watts	33 Watts

$\text{Watts}_{\text{EE}}$  = Power consumption of efficient LED lamp (= varies by wattage equivalence; see table below)

#### Efficient Wattage by Wattage Equivalence

Wattage Equivalence	Weighted Average Power Consumption of LED Lamp <sup>1</sup>
120 Watts – 250 Watts	18.3 Watts
100 Watts – 119 Watts	17.1 Watts
75 Watts – 99 Watts	13.8 Watts
55 Watts – 74 Watts	9.7 Watts
36 Watts – 54 Watts	7.6 Watts
≤ 35 Watts	6.5 Watts

HOU = Average annual run hours (= 4,380)<sup>5</sup>

1,000 = Kilowatt conversion factor



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= 0)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 6 years)<sup>1</sup>

### Deemed Savings

Average Annual Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
		kWh	kWh	kWh	kWh	kWh
120 Watts – 250 Watts	3935	499	499	499	499	499
100 Watts – 119 Watts	3936	364	364	364	364	364
75 Watts – 99 Watts	3937	284	284	284	284	284
55 Watts – 74 Watts	3938	237	237	237	237	237
36 Watts – 54 Watts	3939	182	182	182	182	182
≤ 35 Watts	3940	114	114	114	114	114

Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
		kWh	kWh	kWh	kWh	kWh
120 Watts – 250 Watts	3935	2,994	2,994	2,994	2,994	2,994
100 Watts – 119 Watts	3936	2,184	2,184	2,184	2,184	2,184
75 Watts – 99 Watts	3937	1,704	1,704	1,704	1,704	1,704
55 Watts – 74 Watts	3938	1,422	1,422	1,422	1,422	1,422
36 Watts – 54 Watts	3939	1,092	1,092	1,092	1,092	1,092
≤ 35 Watts	3940	684	684	684	684	684

### Assumptions

Calculations are based on exterior lighting that operates 4,380 hours annually, 12 hours per day (dusk to dawn).



### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 4,225 directional LEDs is 25,351 hours. With an HOU of 4,380, the EUL is 6 years.
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3. Lighting Facts. "The Energy Independence and Security Act (EISA) of 2007."  
<http://www.lightingfacts.com/Library/Content/EISA>
4. ENERGY STAR. "ENERGY STAR® Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0." <https://www.energystar.gov/sites/default/files/Lamps%20Version%202.0%20Updated%20Spec.pdf>
5. U.S. Department of Commerce National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>

### Revision History

Version Number	Date	Description of Change
01	11/08/2017	Initial TRM Entry
02	10/2017	Updated EUL Source



**ENERGY STAR LED Replacing Exterior Omnidirectional and Decorative Incandescent or CFL**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Exterior: 1,600 – 1,999 Lumens, 3947, 4639 1,100 – 1,599 Lumens, 3948, 4640 800 – 1,099 Lumens, 3949, 4641 450 – 799 Lumens, 3950, 4642 250 – 449 Lumens, 3951, 4643
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$11.40 (MMID 3947); \$8.66 (MMID 3948); \$3.61 (MMID 3949); \$3.73 (MMID 3950); \$5.87 (MMID 3951) <sup>2</sup>

**Measure Description**

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent and CFLs. This measure provides an energy-efficient alternative to using incandescents and CFLs in several applications.

**Description of Baseline Condition**

The baseline condition is a weighted average by number of incandescent lamps and CFLs installed in 2016.<sup>3,4</sup> EISA compliant 72-watt, 53-watt, 43-watt, 29-watt, and 25-watt incandescent lamps and 23.6-watt, 19-watt, 13.4-watt, 9.7-watt, and 7-watt CFLs were used in this calculation with respect to lumens.







### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in either the Omnidirectional or Decorative lamp category, with incandescent and CFL equivalency determined by the ENERGY STAR product specification for lamps v2.0.<sup>5</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

$Watts_{BASE}$  = Average power consumption of incandescent lamps and CFLs (= varies by lumens and sector; see table below)

#### Power Consumption of Incandescent Lamps and CFLs (Watts)

Lumens	Business <sup>1</sup>	Residential <sup>1</sup>
1,600 – 1,999	70.8	69.9
1,100 – 1,599	52.2	51.6
800 – 1,099	42.3	41.7
450 – 799	28.5	28.2
250 – 449	24.6	24.2

$Watts_{EE}$  = Average power consumption of efficient LED lamp (= varies by lumens; see table below)

#### Power Consumption of Efficient LED Lamp (Watts)

Lumens	Watts <sup>1</sup>
1,600 – 1,999	16.3
1,100 – 1,599	12.4
800 – 1,099	9.6
450 – 799	6.5
250 – 449	4.6

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= 4,380)<sup>6</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= 0)



### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 5 years)}^1$$

### Deemed Savings

Average Annual Deemed Savings for LED Lamp Replacing Incandescent or CFL

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov.	Multifamily
		kWh	kWh	kWh	kWh	kWh
1,600 – 1,999 Lumens	3947	239	239	239	239	235
1,100 – 1,599 Lumens	3948	174	174	174	174	172
800 – 1,099 Lumens	3949	143	143	143	143	141
450 – 799 Lumens	3950	96	96	96	96	95
250 – 449 Lumens	3951	87	87	87	87	86

Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent or CFL

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov.	Multifamily
		kWh	kWh	kWh	kWh	kWh
1,600 – 1,999 Lumens	3947	1,195	1,195	1,195	1,195	1,175
1,100 – 1,599 Lumens	3948	870	870	870	870	860
800 – 1,099 Lumens	3949	715	715	715	715	705
450 – 799 Lumens	3950	480	480	480	480	475
250 – 449 Lumens	3951	435	435	435	435	430

### Sources

- ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 4,380, the EUL is 5 years.
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LightBulbs.com. Website. Accessed November 2016. [www.lightbulbs.com](http://www.lightbulbs.com)  
Wal-Mart. Website. Accessed November 2016. [www.walmart.com](http://www.walmart.com)  
Amazon. Website. Accessed November 2016. [www.amazon.com](http://www.amazon.com)



3. Historical Focus on Energy project data for Business Incentive and Chain Stores and Franchise programs. January 1, 2016 through October 24, 2016.  
Analyzed actual units installed for 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Determined percentage of lighting technology by total units installed as 2.5% CFL and 97.5% incandescent.
4. Historical Focus on Energy project data for Multifamily Energy Savings Program. January 1, 2016 through November 3, 2016.  
225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Analyzed actual units installed and determined percentage of lighting technology by total units installed as 4.24% CFL and 95.76% incandescent.
5. ENERGY STAR. “ENERGY STAR® Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0.” <https://www.energystar.gov/sites/default/files/asset/document/ENERGY%20STAR%20Lamps%20V2%20Revised%20Spec.pdf>
6. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. “NOAA Solar Calculator.” <http://www.esrl.noaa.gov/gmd/grad/solcalc/>

#### Revision History

Version Number	Date	Description of Change
01	11/15/2016	Initial TRM entry
02	10/2017	Updated EUL



### **ENERGY STAR LED Replacing Interior Directional CFL**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≥ 23 Watt CFL, 3932, 4079 14–22 Watt CFL, 3933, 4080 ≤ 13 Watt CFL, 3934, 4078  ≥ 23 Watt CFL in-unit, 4024 14–22 Watt CFL in-unit, 4025 ≤ 13 Watt CFL in-unit, 4026
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	business sectors and multifamily common areas = 6 (MMIDs 3932, 3933, 3934, 4078, 4079, and 4080); <sup>1</sup> multifamily in-unit = 15 (MMIDs 4024, 4025, and 4026) <sup>8</sup>
Incremental Cost (\$/unit)	≥ 23 watt CFL = \$3.83 (MMIDs 3932, 4024, and 4079) 14–22 watt CFL = \$9.49 (MMIDs 3933, 4025, and 4080) ≤ 13 watt CFL = \$2.14 (MMIDs 3934, 4026, and 4078) <sup>2</sup>

#### **Measure Description**

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with compact fluorescent lamps (CFLs). This measure will provide an energy-efficient alternative to using CFL lamps in several applications.

#### **Description of Baseline Condition**

The baseline condition is ENERGY STAR-listed directional CFLs and their incandescent equivalencies based on certified products dated September 19, 2016.





### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in the Directional lamp category, with incandescent and CFL equivalency determined by ENERGY STAR’s product specification for lamps v2.0.<sup>3</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

$Watts_{BASE}$  = Power consumption of CFLs (= varies by wattage equivalence; see table below)

#### Power Consumption of CFL Directional by Wattage Equivalence

Wattage Equivalence	Average Power Consumption of CFL Directional <sup>1</sup>
≥ 23 Watt CFL	23 Watts
14 Watt – 22 Watt CFL	16 Watts
≤ 13 Watt CFL	11 Watts

$Watts_{EE}$  = Power consumption of efficient LED lamp (= varies by wattage equivalence; see table below)

#### Power Consumption of LED Directional by Wattage Equivalence

Wattage Equivalence	Average Power Consumption of LED Directional Lamp <sup>1</sup>
≥ 23 Watt CFL	13.8 Watts
14 Watt – 22 Watt CFL	10.1 Watts
≤ 13 Watt CFL	6.9 Watts

HOU = Average annual hours of use (= varies by sector; see table below)

#### Annual Hours of Use by Sector

Sector	HOU
Commercial <sup>5</sup>	3,730
Industrial <sup>5</sup>	4,745
Agriculture <sup>5</sup>	4,698
Schools & Government <sup>5</sup>	3,239
Multifamily – Common Area <sup>6</sup>	5,950
Multifamily – In Unit <sup>7</sup>	734



1,000 = Kilowatt conversion factor

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{SEE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>5</sup>	0.77
Industrial <sup>5</sup>	0.77
Agriculture <sup>5</sup>	0.67
Schools & Government <sup>5</sup>	0.64
Multifamily <sup>8</sup>	0.77
Multifamily – In Unit <sup>9</sup>	0.055

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 6 years for business sectors and multifamily common area;<sup>1</sup> = 15 years for multifamily in-unit)<sup>8</sup>

### Deemed Savings

**Average Annual Deemed Savings for LED Lamp Replacing CFL**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
≥ 23 Watt CFL	3932	34	0.0071	44	0.0071	43	0.0062	30	0.0059
14 Watt – 22 Watt CFL	3933	21	0.0042	26	0.0042	26	0.0037	18	0.0035
≤ 13 Watt CFL	3934	15	0.0032	19	0.0032	19	0.0027	13	0.0026



Measure	MMID	Multifamily – Common Area		Multifamily – In Unit	
		kWh	kW	kWh	kW
≥ 23 Watt CFL	3932	55	0.0071	-	-
	4024	-	-	7	0.0005
<b>14 Watt – 22 Watt CFL</b>	<b>3933</b>	<b>33</b>	<b>0.0042</b>	-	-
	<b>4025</b>	-	-	<b>4</b>	<b>0.0003</b>
≤ 13 Watt CFL	3934	24	0.0032	-	-
	4026	-	-	3	0.0002

**Average Lifecycle Deemed Savings for LED Lamp Replacing CFL**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily – Common Area	Multifamily – In Unit
		kWh	kWh	kWh	kWh	kWh	kWh
≥ 23 Watt CFL	3932	204	264	258	180	330	-
	4024	-	-	-	-	-	105
<b>14 Watt – 22 Watt CFL</b>	<b>3933</b>	<b>126</b>	<b>156</b>	<b>156</b>	<b>108</b>	<b>198</b>	-
	<b>4025</b>	-	-	-	-	-	<b>60</b>
≤ 13 Watt CFL	3934	90	114	114	78	144	-
	4026	-	-	-	-	-	45

**Assumptions**

LED equivalent wattages are an average of ENERGY STAR-listed products. ENERGY STAR provides equivalent wattages for LEDs and CFLs based on incandescent lamps. For these calculations, ENERGY STAR-listed CFLs in the directional lamp category were accessed by their reported incandescent equivalents, then those incandescent equivalents were converted to reported LED equivalents, averaging within each specified CFL range.





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## Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 4,225 directional LEDs is 25,351 hours. With a sector-averaged HOU of 4,472, the EUL is 6 years.
2. 1000 Bulbs. Website. Accessed November 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Home Depot. Website. Accessed November 2016. [www.homedepot.com](http://www.homedepot.com)  
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3. ENERGY STAR. "ENERGY STAR® Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0." <https://www.energystar.gov/sites/default/files/Lamps%20Version%202.0%20Updated%20Spec.pdf>
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. Table 3.2 Lighting Hours of Use in Commercial Applications. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
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Table 1 lists 16.3 hours per day for multifamily common areas.
6. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
2.01 hours per day for multifamily housing.  
Coincidence factor of 5.5% found for multifamily housing.
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.





8. ENERGY STAR Qualified Product List. Accessed July 2017.

<https://www.energystar.gov/productfinder/>

Average rated life of 4,225 directional LEDs is 25,351 hours. With an HOU of 734, the EUL is 35 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns

(<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED

lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).

### Revision History

Version Number	Date	Description of Change
01	11/10/2016	Initial TRM entry
02	04/2017	Added MMIDs 4078, 4079, and 4080
03	10/2017	Updated EUL Source



**ENERGY STAR LED Replacing Interior Directional Incandescent**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent, 120–250 Watt Incandescent, 3941, 4083 100–119 Watt Incandescent, 3942, 4082 75–99 Watt Incandescent, 3943, 4086 55–74 Watt Incandescent, 3944, 4085 36–54 Watt Incandescent, 3945, 4084 ≤ 35 Watt Incandescent, 3946  120–250 Watt Incandescent, In Unit, 4027 100–119 Watt Incandescent, In Unit, 4028 75–99 Watt Incandescent, In Unit, 4029 55–74 Watt Incandescent, In Unit, 4030 36–54 Watt Incandescent, In Unit, 4031 ≤ 35 Watt Incandescent, In Unit, 4032
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 for business sectors and multifamily common area, <sup>1</sup> 15 for multifamily in-unit <sup>9</sup>
Incremental Cost (\$/unit)	120–250 watt = \$0.37 (MMIDs 3941, 4027, and 4083) 100–119 watt = \$2.85 (MMIDs 3942, 4028, and 4082) 75–99 watt = \$3.56 (MMIDs 3943, 4029, and 4086) 55–74 watt = \$4.57 (MMIDs 3944, 4030, and 4085) 36–54 watt = \$3.34 (MMIDs 3945, 4031, and 4084) ≤ 35 watt = \$4.93 (MMIDs 3496 and 4032) <sup>2</sup>





### Measure Description

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure will provide an energy-efficient alternative to using incandescent lamps in several applications.

### Description of Baseline Condition

The baseline condition is ENERGY STAR-listed incandescent equivalencies based on certified LED products dated September 19, 2016. Weighted averages were taken based on the number of equivalent products certified in each wattage bin to reflect the range of products available in the market. Full incandescent wattages are used based on reflector/directional lamps being exempt from EISA legislation.<sup>3</sup>

### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in Directional lamp category, with incandescent equivalency determined by ENERGY STAR’s product specification for lamps v2.0.<sup>4</sup> Weighted averages were taken based on the number of LED products certified in each wattage bin to reflect the range of products available in the market.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

$Watts_{BASE}$  = Power consumption of incandescent lamps (= based on wattage equivalence; see table below)

#### Baseline Wattage by Wattage Equivalence

Wattage Equivalence	Weighted Average Power Consumption of Incandescent Directional <sup>1</sup>
120 Watts – 250 Watts	132.2 Watts
100 Watts – 119 Watts	100.2 Watts
75 Watts – 99 Watts	78.6 Watts
55 Watts – 74 Watts	63.9 Watts
36 Watts – 54 Watts	49.2 Watts
≤ 35 Watts	32.5 Watts

$Watts_{EE}$  = Power consumption of efficient LED lamp (= based on wattage equivalence; see table below)





**Efficient Wattage by Wattage Equivalence**

Wattage Equivalence	Weighted Average Power Consumption of LED Lamp <sup>1</sup>
120 Watts – 250 Watts	18.3 Watts
100 Watts – 119 Watts	17.1 Watts
75 Watts – 99 Watts	13.8 Watts
55 Watts – 74 Watts	9.7 Watts
36 Watts – 54 Watts	7.6 Watts
≤ 35 Watts	6.5 Watts

HOU = Average annual hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU
Commercial <sup>6</sup>	3,730
Industrial <sup>6</sup>	4,745
Agriculture <sup>6</sup>	4,698
Schools & Government <sup>6</sup>	3,239
Multifamily <sup>7</sup>	5,950
Multifamily – In Unit <sup>8</sup>	734

1,000 = Kilowatt conversion factor

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>6</sup>	0.77
Industrial <sup>6</sup>	0.77
Agriculture <sup>6</sup>	0.67
Schools & Government <sup>6</sup>	0.64
Multifamily <sup>7</sup>	0.77
Multifamily – In Unit <sup>10</sup>	0.055



### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 6 years for business sectors and multifamily common area,<sup>1</sup> = 15 years for multifamily in-unit)<sup>9</sup>

### Deemed Savings

Average Annual Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
120 Watts – 250 Watts	3941	425	0.0877	540	0.0877	535	0.0763	369	0.0729
<b>100 Watts – 119 Watts</b>	<b>3942</b>	<b>310</b>	<b>0.0640</b>	<b>394</b>	<b>0.0640</b>	<b>390</b>	<b>0.0557</b>	<b>269</b>	<b>0.0532</b>
75 Watts – 99 Watts	3943	242	0.0499	308	0.0499	305	0.0434	210	0.0415
<b>55 Watts – 74 Watts</b>	<b>3944</b>	<b>202</b>	<b>0.0417</b>	<b>257</b>	<b>0.0417</b>	<b>254</b>	<b>0.0363</b>	<b>175</b>	<b>0.0347</b>
36 Watts – 54 Watts	3945	155	0.0320	197	0.0320	195	0.0279	135	0.0266
<b>≤ 35 Watts</b>	<b>3946</b>	<b>97</b>	<b>0.0201</b>	<b>124</b>	<b>0.0201</b>	<b>122</b>	<b>0.0174</b>	<b>84</b>	<b>0.0167</b>

Measure	MMID	Multifamily – Common Area		Multifamily – In Unit	
		kWh	kW	kWh	kW
120 Watts – 250 Watts	3941	677	0.0877	-	-
	4027	-	-	84	0.0063
<b>100 Watts – 119 Watts</b>	<b>3942</b>	<b>494</b>	<b>0.0640</b>	-	-
	<b>4028</b>	-	-	<b>61</b>	<b>0.0046</b>
75 Watts – 99 Watts	3943	386	0.0499	-	-
	4029	-	-	48	0.0036
<b>55 Watts – 74 Watts</b>	<b>3944</b>	<b>322</b>	<b>0.0417</b>	-	-
	<b>4030</b>	-	-	<b>40</b>	<b>0.0030</b>
36 Watts – 54 Watts	3945	247	0.0320	-	-
	4031	-	-	31	0.0023
<b>≤ 35 Watts</b>	<b>3946</b>	<b>155</b>	<b>0.0201</b>	-	-
	<b>4032</b>	-	-	<b>19</b>	<b>0.0014</b>



**Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily – Common Area	Multifamily – In Unit
		kWh	kWh	kWh	kWh	kWh	kWh
120 Watts – 250 Watts	3941	2,550	3,240	3,210	2,214	4,062	-
	4027	-	-	-	-	-	1,260
100 Watts – 119 Watts	3942	1,860	2,364	2,340	1,614	2,964	-
	4028	-	-	-	-	-	915
75 Watts – 99 Watts	3943	1,452	1,848	1,830	1,260	2,316	-
	4029	-	-	-	-	-	720
55 Watts – 74 Watts	3944	1,212	1,542	1,524	1,050	1,932	-
	4030	-	-	-	-	-	600
36 Watts – 54 Watts	3945	930	1,182	1,170	810	1,482	-
	4031	-	-	-	-	-	465
≤ 35 Watts	3946	582	744	732	504	930	-
	4032	-	-	-	-	-	285

**Sources**

1. ENERGY STAR Qualified Product List. Accessed July 2017. <https://www.energystar.gov/productfinder/>  
Average rated life of 4,225 directional LEDs is 25351 hours. With a sector-averaged HOU of 4,472, the EUL is 6 years.
2. 1000 Bulbs. Website. Accessed November 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Home Depot. Website. Accessed November 2016. [www.homedepot.com](http://www.homedepot.com)  
Wal-Mart. Website. Accessed November 2016. [www.walmart.com](http://www.walmart.com)
3. Lighting Facts. “The Energy Independence and Security Act (EISA) of 2007.” <http://www.lightingfacts.com/Library/Content/EISA>
4. ENERGY STAR. “ENERGY STAR® Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0.” <https://www.energystar.gov/sites/default/files/Lamps%20Version%202.0%20Updated%20Spec.pdf>
5. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Updated March 22, 2010. Table 3.2 Lighting Hours of Use in Commercial Applications. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)



6. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)  
 Table 1 lists 16.3 hours per day for multifamily common areas.
7. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
 2.01 hours per day for multifamily housing.  
 Coincidence factor of 5.5% found for multifamily housing.
8. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
 Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.
9. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
 Average rated life of 4,225 directional LEDs is 25,351 hours. With an HOU of 734, the EUL is 35 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).

### Revision History

Version Number	Date	Description of Change
01	11/08/2016	Initial TRM entry
02	04/2017	Added MMIDs 4082–4086
03	10/2017	Updated EUL



**ENERGY STAR LED Replacing Omnidirectional and Decorative Incandescent or CFL**

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,600–1,999 Lumens, 3952, 4088 1,100–1,599 Lumens, 3953, 4087 800–1,099 Lumens, 3954, 4091 450–799 Lumens, 3955, 4090 250–449 Lumens, 3956, 4089  1,600–1,999 Lumens in-unit, 3957 1,100–1,599 Lumens in-unit, 3958 800–1,099 Lumens in-unit, 3959 450–799 Lumens in-unit, 3960 250–449 Lumens in-unit, 3961
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	Business and multifamily common area =5; multifamily in unit = 15 <sup>1</sup>
Incremental Cost (\$/unit)	1,600–1,999 Lumens = \$11.40 (MMIDs 3952, 3957, and 4088) 1,100–1,599 Lumens = \$8.66 (MMIDs 3953, 3958, and 4087) 800–1,099 Lumens = \$3.61 (MMIDs 3954, 3959, and 4091) 450–799 Lumens = \$3.73 (MMIDs 3955, 3960, and 4090) 250–449 Lumens = \$5.87 (MMIDs 3956, 3961, and 4089) <sup>2</sup>

**Measure Description**

ENERGY STAR-listed LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent and compact fluorescent lamps (CFLs). This measure will provide an energy-efficient alternative to using incandescent and CFLs in several applications.







### Description of Baseline Condition

The baseline condition is a weighted average by number of incandescent lamps and CFLs installed for 2016.<sup>2</sup> EISA compliant 72 watt, 53 watt, 43 watt, 29 watt, and 25 watt incandescent lamps and 23.6 watt, 19 watt, 13.4 watt, 9.7 watt, and 7 watt CFLs were used in calculation with respect to lumens.

### Description of Efficient Condition

The efficient condition is an ENERGY STAR-listed LED lamp in either the Omnidirectional or Decorative lamp category, with incandescent and CFL equivalency determined by ENERGY STAR’s product specification for lamps v2.0.<sup>3</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

$Watts_{BASE}$  = Power consumption of incandescent lamps and CFLs (= varies by number of lumens; see table below)

Baseline Wattage by Lumens

Lumens	Power Consumption of Incandescent Lamps and CFLs (watts) <sup>1</sup>	
	Business	Residential
1,600 – 1,999	70.8	69.9
1,100 – 1,599	52.2	51.6
800 – 1,099	42.3	41.7
450 – 799	28.5	28.2
250 – 449	24.6	24.2

$Watts_{EE}$  = Power consumption of efficient LED lamp (= varies by number of lumens; see table below)

Efficient Wattage by Lumens

Lumens	Power Consumption of Efficient LED Lamp (watts) <sup>1</sup>
1,600 – 1,999	16.3
1,100 – 1,599	12.4
800 – 1,099	9.6
450 – 799	6.5
250 – 449	4.6



HOU = Average annual hours of use (= varies by sector; see table below)

**Hour of Use by Sector**

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950
Multifamily – In Unit <sup>6</sup>	734

1,000 = Kilowatt conversion factor

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily <sup>6</sup>	0.77
Multifamily – In Unit <sup>7</sup>	0.055

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 5 years for business sectors and multifamily common area, = 20 years for multifamily in-unit)<sup>1</sup>





## Deemed Savings

### Average Annual Deemed Savings for LED Lamp Replacing Incandescent or CFL

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
1,600 – 1,999 Lumens	3952	203	0.042	259	0.042	256	0.0365	176	0.0349
<b>1,100 – 1,599 Lumens</b>	<b>3953</b>	<b>148</b>	<b>0.0306</b>	<b>189</b>	<b>0.0306</b>	<b>187</b>	<b>0.0266</b>	<b>129</b>	<b>0.0254</b>
800 – 1,099 Lumens	3954	122	0.0251	155	0.0251	153	0.0219	106	0.0209
<b>450 – 799 Lumens</b>	<b>3955</b>	<b>82</b>	<b>0.017</b>	<b>104</b>	<b>0.017</b>	<b>103</b>	<b>0.0148</b>	<b>71</b>	<b>0.0141</b>
250 – 449 Lumens	3956	74	0.0154	95	0.0154	94	0.0134	65	0.0128
Measure	MMID	Multifamily Common Area		Multifamily In Unit					
		kWh	kW	kWh	kW				
1,600 – 1,999 Lumens	3952	319	0.0413	-	-				
	3957	-	-	39	0.0030				
<b>1,100 – 1,599 Lumens</b>	<b>3953</b>	<b>233</b>	<b>0.0302</b>	-	-				
	<b>3958</b>	-	-	<b>29</b>	<b>0.0022</b>				
800 – 1,099 Lumens	3954	191	0.0248	-	-				
	3959	-	-	24	0.0018				
<b>450 – 799 Lumens</b>	<b>3955</b>	<b>129</b>	<b>0.0167</b>	-	-				
	<b>3960</b>	-	-	<b>16</b>	<b>0.0012</b>				
250 – 449 Lumens	3956	117	0.0151	-	-				
	3961	-	-	14	0.0011				

### Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent or CFL

Measure	MMID	Comm.	Indust.	Agricul.	Schools & Gov	Multifamily Common Area	Multifamily In Unit
		kWh	kWh	kWh	kWh	kWh	kWh
1,600 – 1,999 Lumens	3952	1,015	1,295	1,280	880	1,595	-
	3957	-	-	-	-	-	585
<b>1,100 – 1,599 Lumens</b>	<b>3953</b>	<b>740</b>	<b>945</b>	<b>935</b>	<b>645</b>	<b>1,165</b>	-
	<b>3958</b>	-	-	-	-	-	<b>435</b>
800 – 1,099 Lumens	3954	610	775	765	530	955	-
	3959	-	-	-	-	-	360
<b>450 – 799 Lumens</b>	<b>3955</b>	<b>410</b>	<b>520</b>	<b>515</b>	<b>355</b>	<b>645</b>	-
	<b>3960</b>	-	-	-	-	-	<b>240</b>
250 – 449 Lumens	3956	370	475	470	325	585	-
	3961	-	-	-	-	-	210



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## Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 4,472, the EUL is 5 years.
2. Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).
3. ENERGY STAR. "ENERGY STAR® Program Requirements Product Specification for Lamps (Light Bulbs) Eligibility Criteria Version 2.0." <https://www.energystar.gov/sites/default/files/Lamps%20Version%202.0%20Updated%20Spec.pdf>
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. Table 3-2 Lighting Hours of Use in Commercial Applications. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Table lists 16.3 hours per day for multifamily common areas.
6. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014. [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
2.01 hours per day for multifamily housing.  
Coincidence factor of 5.5% found for multifamily housing.
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing CF of 65% to 83%.
8. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 734, the EUL is 30 years. However, a 15-year EUL cap has been deemed for most residential



screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).

### Revision History

Version Number	Date	Description of Change
01		Initial release
02	04/2017	Added MMIDs 4087-4091
03	10/2017	Updated EUL



### Exterior Lighting Optimization (ELO)

	Measure Details
Measure Master ID	ELO, LED: DLC Outdoor – Low Output ≤ 4,999 lumens, 4339 With Networked Lighting Control, 4340 DLC Outdoor – Mid Output 5,000 – 9,999 lumens, 4341 With Networked Lighting Control, 4342 DLC Outdoor – High Output 10,000 – 29,999 lumens, 4343 With Networked Lighting Control, 4344 DLC Outdoor – Very High Output ≥ 30,000 lumens, 4345 With Networked Lighting Control, 4346
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Schools & Government, Agricultural, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	N/A
Annual Therm Savings (Therms)	N/A
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	N/A
Water Savings (gal/yr)	N/A
Effective Useful Life (years)	Without networked lighting control = 12 (MMIDs 4339, 4341, 4343, and 4345); with networked lighting control = 20 (MMIDs 4340, 4342, 4344, and 4346) <sup>1</sup>
Measure Incremental Cost (\$/unit)	Varies by measure, see table below

#### Measure Description

Exterior Lighting Optimization (ELO) measures offer energy-efficient LED upgrade choices for replacing or retrofitting qualifying exterior luminaires. The ELO measures are structured in a format that supplies annual savings and set measure cost information for end users.

#### Description of Baseline Condition

ELO measures target the replacement or retrofit of the baseline condition, which is 100-watt to 1,000-watt HID systems that currently operate 4,380 hours per year. Fixtures must be exterior pole mount, wall mount, or fuel pump canopy mount where the head of the fixture is a minimum of 15-feet above finished grade.





### Description of Efficient Condition

The efficient condition is DLC-listed LED fixtures or retrofit. When applicable, facilities may also choose to incorporate a DLC-listed networked lighting control (NLC) system capturing additional control savings.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = [(\text{Watts}_{\text{HID}} * \text{HOU}_{\text{HID}}) - (\text{Watts}_{\text{ELO}} * \text{HOU}_{\text{ELO}})] / 1,000$$

Where:

- Watts<sub>HID</sub> = Average power consumption of baseline measure (= 1,079 watts, 546 watts, 227 watts, and 116 watts)<sup>3</sup>
- HOU<sub>HID</sub> = Average annual run hours of baseline measure (= 4,380)<sup>5</sup>
- Watts<sub>ELO</sub> = Average power consumption of efficient LED upgrade (354 watts, 150 watts, 72 watts, and 35 watts)<sup>4</sup>
- HOU<sub>ELO</sub> = Average annual run hours of efficient LED upgrade (= 4,380 for fixtures without controls; = 2,190 for fixture upgrade with controls; see the Assumptions section)
- 1,000 = Kilowatt conversion factor

### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for ELO measures.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 12 years for standard measures; =20 years for measures with NLC)<sup>1</sup>



**Annual and Lifecycle Energy Savings**

Measure Description	MMID	Annual kWh Savings	Lifecycle kWh Savings
DLC Outdoor – Low Output ≤ 4,999 lumens	4339	355	4,260
DLC Outdoor – Low Output ≤ 4,999 lumens w/NLC	4340	416	8,320
DLC Outdoor – Mid Output 5,000 – 9,999 lumens	4341	679	8,148
DLC Outdoor – Mid Output 5,000 – 9,999 lumens w/NLC	4342	807	16,140
DLC Outdoor – High Output 10,000 – 29,999 lumens	4343	1,733	20,796
DLC Outdoor – High Output 10,000 – 29,999 lumens w/NLC	4344	1,996	39,920
DLC Outdoor – Very High Output ≥ 30,000 lumens	4345	3,176	38,112
DLC Outdoor – Very High Output ≥ 30,000 lumens w/NLC	4346	3,796	75,920

**Assumptions**

Options that include NLCs can have up to 75% in energy savings when coupled with a luminaire.<sup>6</sup> An estimate of 50% in burn hour reduction is used. This is more than the 40% savings assumed for integrated timer or wirelessly scheduled controls (MMID 3253) because NLC systems may incorporate additional strategies like occupancy sensing, high-end trim, and continuous dimming.

All labor data gathered to build the table below of Installed Measure Cost for LED systems is based on 2012 and 2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 respondents completed the questionnaire in time to be included in the dataset used. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell and timer controls. Products selected were randomly chosen based on meeting the measure definitions.

**Installed Measure Cost**

LED Fixture of Retrofit Measures	Incremental Cost <sup>2</sup>	Estimated Labor <sup>2</sup>
DLC Outdoor – Low Output ≤ 4,999 lumens	\$176	\$99
DLC Outdoor – Low Output ≤ 4,999 lumens w/NLC	\$417	\$99
DLC Outdoor – Mid Output 5,000 – 9,999 lumens	\$643	\$99
DLC Outdoor – Mid Output 5,000 – 9,999 lumens w/NLC	\$884	\$99
DLC Outdoor – High Output 10,000 – 29,999 lumens	\$1,126	\$99
DLC Outdoor – High Output 10,000 – 29,999 lumens w/NLC	\$1,367	\$99
DLC Outdoor – Very High Output ≥ 30,000 lumens	\$1,130	\$99
DLC Outdoor – Very High Output ≥ 30,000 lumens w/NLC	\$1,371	\$99







### Sources

1. DesignLights Consortium. *Qualified Product List*. Accessed August 2017.  
<https://www.designlights.org/search>  
Average rated life of models participating in linear LED measures is 54,123 hours. With an HOU of 4,380 for standard fixtures, the EUL is 12 years. With an HOU of 2,190 for fixtures with NLC, calculated lifetime is 24 years. Lighting EULs are capped at 20 years.
2. Internet pricing data on LED materials, HID ballasts, controls sockets, and photocell/timer controls, gathered in August 2015. Labor data gathered from 12 installation contractors in 2012 and 2013.
3. *Focus on Energy Default Wattage Guide*. Version 1.0. 2013.
4. SPECTRUM. Measure participation data from January 2017 through November 2017 shows that the average participating models are 35 watts, 72 watts, 150 watts, and 354 watts for MMIDs 3099, 3110, and 3407, with respect to lumen output.
5. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. *NOAA Solar Calculator*. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
6. U.S. Department of Energy. *Exterior Lighting Control Guidance*. August 2013.  
<https://betterbuildingsolutioncenter.energy.gov/sites/default/files/attachments/exterior-lighting-control-guidance.pdf>

### Revision History

Version Number	Date	Description of Change
01	10/11/2017	Initial TRM entry



### Exterior/Parking LED Fixtures

	Measure Details
Measure Master ID	LED Fixture, Replacing 150-175 Watt HID, Parking Garage: 24 Hour, 3100 Dusk to Dawn, 3101  LED Fixture, Replacing 250 Watt HID, Parking Garage: 24 Hour, 3103 Dusk to Dawn, 3104  LED Fixture, Replacing 70-100 Watt HID, Parking Garage: 24 Hour, 3109 Dusk to Dawn, 3110  LED Fixture, Replacing 320 Watt HID, Parking Garage, 3056
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by measure
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

Parking garage and exterior LED fixtures are an energy-saving alternative to traditional standard wattage HID light sources used for the same applications. LED light sources can be applied in almost every common application type where HID light sources are currently found.

#### Description of Baseline Condition

The baseline is standard HID lamps between 70 watts and 400 watts.

#### Description of Efficient Condition

Replacements must be complete fixtures with a total power reduction of 40% or more. Lamp-only replacements are not eligible for incentive. LEDs must be on the DLC qualifying list.<sup>2</sup>





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

Watts<sub>BASE</sub> = Annual electricity consumption of standard HID fixture (= see table below)

Watts<sub>EE</sub> = Annual electricity consumption of efficient LED fixture<sup>2</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380 for dusk to dawn/exterior; = 8,760 for 24 hours)

#### Baseline Wattage by HID Lamp Type

Baseline HID Lamps	Watts <sub>BASE</sub>
70-watt to 100-watt HID replacement	70-watt HID: 94 watts / 100-watt HID: 129 watts
150-watt HID replacement	150-watt HID: 179 watts
175-watt HID replacement	175-watt HID: 210 watts
250-watt HID replacement	250-watt HID: 299 watts
320-watt HID replacement	320-watt HID: 368 watts

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{CF}$$

Where:

CF = Coincidence factor (= 0 for exterior lights; = 0 or 1 for garage lights)

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (=7 for MMIDs 3056, 3100, 3103, and 3109;<sup>1</sup> = 14 for MMIDs 3101, 3104, and 3110)<sup>3</sup>

### Deemed Savings

#### Average Annual Deemed Savings for Parking LED Fixtures

Measure (hours)	MMID	kWh	kW
Parking LED replacing 70-watt to 100-watt (8,760)	3109	391	0.045
Parking LED replacing 70-watt to 100-watt (4,380)	3110	195	0
Parking LED replacing 150-watt to 175-watt (8,760)	3100	682	0.078
Parking LED replacing 150-watt to 175-watt (4,380)	3101	341	0
Parking LED replacing 250-watt (8,760)	3103	1,048	0.120
Parking LED replacing 250-watt (4,380)	3104	524	0



**Average Deemed Savings for Exterior LED Fixtures**

Annual Savings Measure	MMID	Annual kWh Savings	Lifecycle kWh Savings
Exterior LED replacing 320-watt HID	3056	645	4,515

**Average Lifecycle Deemed Savings for Parking LED Fixtures**

Measure (hours)	MMID	kWh
Parking LED replacing 70-watt to 100-watt (8,760)	3109	2,737
Parking LED replacing 70-watt to 100-watt (4,380)	3110	2,730
Parking LED replacing 150-watt to 175-watt (8,760)	3100	4,774
Parking LED replacing 150-watt to 175-watt (4,380)	3101	4,774
Parking LED replacing 250-watt (8,760)	3103	7,336
Parking LED replacing 250-watt (4,380)	3104	7,336

**Assumptions**

4,380 and 8,760 hours of annual operation were used for parking garage calculations

4,380 hours of annual operation were used for exterior lighting calculations, with dusk to dawn operation. A load factor of 1.0 was used for both parking garage and exterior lighting calculations.

It was assumed that LED lamps can achieve a 40% reduction in power requirements.<sup>2</sup>

**Sources**

1. DesignLights Consortium. *Qualified Product List*. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in garage HID to LED measures is 59,638 hours. With an HOU of 8,760, the EUL is 7 years.
2. Design Lights Consortium. *Qualified Parts List*. <http://www.designlights.org/>.
3. DesignLights Consortium. *Qualified Product List*. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in garage HID to LED measures is 59,638 hours. With an HOU of 4,380, the EUL is 14 years.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL





### LED Downlights Replacing CFL Downlight

	Measure Details
Measure Master ID	LED Fixture, Downlights: ≤ 18 Watts, Replacing 1-Lamp Pin-Based CFL Downlight, 3394 > 18 Watts, Replacing 2-Lamp Pin-Based CFL Downlight, 3395
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	≤ 18 watts = \$10.80 (MMID 3394) > 18 watts = \$17.55 (MMID 3395) <sup>2</sup>

#### Measure Description

LED downlights can be used to replace existing 1- and 2-lamp pin-based CFL downlights used for the same application without sacrificing performance. LED downlights save energy because they consume less wattage than the 1- and 2-lamp pin-based CFL downlights products they replace.

#### Description of Baseline Condition

##### Low Wattage Downlights

The baseline condition is pin-based CFL downlights containing 1-lamp of 26 watts, 32 watts, or 42 watts in existing buildings and new construction or any 1-lamp pin-based CFL downlight between 26 watts and 45 watts. An average of 33.3% each for 1-lamp 26-watt pin-based CFL downlights, 1-lamp 32-watt pin-based CFL downlights, and 1-lamp 42-watt pin-based CFL downlights was used to generate the baseline usage (see Assumptions).

##### High Wattage Downlights

The baseline condition is pin-based CFL downlights containing 2-lamps of 26 watts, 32 watts, or 42 watts each in existing buildings and new construction or any 2-lamp pin-based CFL downlight with 26 watts to





45 watts. An average of 33.3% each for 2-lamp 26-watt pin-based CFL downlights, 2-lamp 32-watt pin-based CFL downlights, and 2-lamp 42-watt pin-based CFL downlights was used to generate the baseline usage (see Assumptions).

### Description of Efficient Condition

#### Low Wattage Downlights

The efficient condition is low-wattage downlights that are ENERGY STAR-rated and/or Wisconsin Focus on Energy QPL-listed LED downlights that consume ≤ 18 watts.

#### High Wattage Downlights

The efficient condition is high-wattage downlights that are ENERGY STAR-rated and/or Wisconsin Focus on Energy QPL-listed LED downlights that consume > 18 watts.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{CFL}} - \text{Watts}_{\text{LEDEE}}) / 1,000 * \text{HOU}$$

Where:

- Watts<sub>CFL</sub> = Wattage of 1-lamp or 2-lamp pin-based CFL downlights with 26-watt, 32-watt, or 42-watt lamps (= 37 as average for low wattage system; = 75 as average for high wattage systems)
- Watts<sub>LEDEE</sub> = Average power consumption of ENERGY STAR-rated and/or Wisconsin Focus on Energy QPL-listed LED fixture (= 13 for systems ≤ 18 watts; = 32 for systems > 18 watts)<sup>3</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

Hours of Use

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{CFL} - Watts_{LEDEE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 10 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Downlights Replacing 1 Lamp or 2 Lamp Pin-Based CFL

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED downlights ≤ 18 watts	3394	92	0.0190	117	0.0190	116	0.0166	80	0.0158	147	0.0190
LED downlights > 18 watts	3395	160	0.0330	203	0.0330	201	0.0287	139	0.0274	255	0.0330

#### Average Lifecycle Deemed Savings for LED Downlights Replacing 1 Lamp or 2 Lamp Pin-Based CFL (kWh)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED downlights ≤ 18 watts	3394	1,012	1,287	1,276	880	1,617
LED downlights > 18 watts	3395	1,760	2,233	2,211	1,529	2,805



### Assumptions

Fixture lamp weightings are based on a combination of energy audit experience and feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions and individuals with lighting sales experience.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With a sector-averaged HOU of 4,472, the EUL is 10 years
2. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR.
3. ENERGY STAR product list. August 28, 2015. (Average measured wattage taken from listed products in the Downlight Recessed, Downlight Solid State Retrofit, and Downlight Surface Mount fixture types, filtered by wattage limits).
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	04/01/2014	Initial TRM entry
02	08/28/2015	Updated savings information
03	10/2017	Updated EUL





### LED Downlight Fixtures ≤ 18 Watts

	Measure Details
Measure Master ID	LED Fixture, Downlight, ≤ 18 Watts, 3750, 3819
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost	\$80.13 <sup>2</sup>

#### Measure Description

LED downlight fixtures can replace existing incandescent fixtures without sacrificing performance, and save energy because they consume less wattage than the incandescent products they replace.

#### Description of Baseline Condition

The baseline condition is 50-watt to 99-watt incandescent fixtures using reflector lamps typically found in downlight retrofit applications. Reflector lamps are exempt from EISA lumen per watt standards.<sup>7</sup>

#### Description of Efficient Condition

The efficient equipment is an ENERGY STAR-rated downlight fixture that consumes ≤ 18 watts.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

**Watts<sub>BASE</sub>** = Wattage of baseline incandescent fixtures; a weighted average of 10% for 50-watt, 40% for 65-watt, 25% for 75-watt and 25% for 90-watt sources was used (= 72.3 watts; see Assumptions)

**Watts<sub>EE</sub>** = Power consumption of efficient LED products (= 13 watts)<sup>3</sup>



HOU = Hours of use (= varies by sector; see table below)

1,000 = Kilowatt conversion factor

**Hours of Use by Sector**

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 10 years)<sup>1</sup>

**Assumptions**

Lamp weightings are based on a combination of energy audit experience, direct install experience, and feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions and individuals with lighting sales experience of fixtures categorized as downlights. Full incandescent baselines are used as customers are likely to replace failed equipment with the same technology as replacements are still available on the market with no changes to fixture performance.





## Deemed Savings

### Average Annual Deemed Savings for LED Downlights ≤ 18 Watts

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Downlights ≤ 18 Watts Replacing 60 Watt to 100 Watt Incandescent	3750, 3819	222	0.0458	282	0.0458	280	0.0399	193	0.0381	354	0.0458

### Average Lifecycle Deemed Savings for LED Downlights ≤ 18 Watts

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights ≤ 18 Watts Replacing 60 Watt to 100 Watt Incandescent	3750, 3819	2,220	2,820	2,800	1,930	3,540

## Sources

- ENERGY STAR Qualified Product List. Accessed July 2017. <https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With a sector-averaged HOU of 4,472, the EUL is 10 years.
- Incremental cost taken from MMID 2984: Light Emitting 45
- Diode (LED) LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area, derived from historical program data.
- ENERGY STAR product list from October 13, 2015. Average measured wattage of Downlight Recessed, Downlight Solid State Retrofit, and Downlight Surface Mount fixture types, filtered by wattage limits.
- PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
- Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).



7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
8. The Energy Independence and Securities Act (EISA) of 2007 Lighting Facts Summary: <http://www.lightingfacts.com/Library/Content/EISA>

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry
02	10/2017	Updated EUL



### LED Downlight Fixtures > 18 Watts

	Measure Details
Measure Master ID	LED Fixture, Downlight, > 18 Watts, 3749, 3820
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost	\$12.46 <sup>2</sup>

#### Measure Description

LED downlight fixtures can replace existing incandescent fixtures without sacrificing performance, and save energy because they consume less wattage than the incandescent products they replace.

#### Description of Baseline Condition

Several wattage baselines are averaged together to produce a single baseline. An incandescent baseline of 72 watts is used due to EISA legislation stating that 72 is the maximum replacement wattage for a 100-watt general service incandescent lamp.<sup>7</sup> Systems with 50 watts to 100 watt HID lamps are also used.

#### Description of Efficient Condition

The efficient equipment is an ENERGY STAR-rated downlight fixture that consumes > 18 watts.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Wattage of baseline incandescent fixtures; a weighted average of 25% 72-watt incandescent and 50-watt, 70-watt, and 100-watt HIDs was used to generate the baseline wattage; see Assumptions (= 88.8 watts)<sup>8</sup>

Watts<sub>EE</sub> = Wattage of efficient LED products (= 32 watts)<sup>3</sup>

HOU = Hours of use (= varies by sector; see table below)

1,000 = Kilowatt conversion factor

Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

Coincidence Factor by Sector

Sector	CF
Commercial <sup>6</sup>	0.77
Industrial <sup>6</sup>	0.77
Agriculture <sup>6</sup>	0.67
Schools & Government <sup>6</sup>	0.64
Multifamily <sup>6</sup>	0.77



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

Average Annual Deemed Savings for LED Downlights > 18 Watts

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Downlights > 18 Watts Replacing 100 Watt Incandescent or 50 Watt o 100 Watt HID	3749, 3820	212	0.0438	270	0.0438	267	0.0381	184	0.0364	338	0.0438

Average Lifecycle Deemed Savings for LED Downlights > 18 Watts

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights > 18 Watts Replacing 100 Watt Incandescent or 50 Watt o 100 Watt HID	3749, 3820	2,120	2,700	2,670	1,840	3,380

### Assumptions

Fixture lamp weightings are based on a combination of energy audit experience and feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions and individuals with lighting sales experience. Incandescent and HID baselines are used because audit and market experience reveals that customers are likely to replace failed equipment with the same technology, as replacements are still available on the market with no changes to fixture performance.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
 Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With a sector-averaged HOU of 4,472, the EUL is 10 years.
2. Online research. March 2016. Material cost is average sales price of LED downlight.  
<https://www.1000bulbs.com/category/led-downlights/>





3. ENERGY STAR product list from October 13, 2015. Average measured wattage of Downlight Recessed, Downlight Solid State Retrofit, and Downlight Surface Mount fixture types, filtered by wattage limits.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
7. The Energy Independence and Securities Act (EISA) of 2007 Lighting Facts Summary: <http://www.lightingfacts.com/Library/Content/EISA>
8. *Focus on Energy Default Wattage Guide*. HID wattages based on metal halide technologies.

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry
02	10/2017	Updated EUL





**LED Exterior Fixture, Lumen Based**

	Measure Details
Measure Master ID	LED, Exterior Fixture: Low Output, ≤4,999 lumens, 4280, 4441 Mid Output, 5,000–9,999 lumens, 4281, 4442 High Output, 10,000–29,999 lumens, 4282, 4443 Very High Output, ≥30,000 lumens, 4283, 4444
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	Low Output, ≤4,999 lumens = \$91.99 (MMID 4280) Mid Output, 5,000–9,999 lumens = \$192.94 (MMID 4281) High Output, 10,000–29,999 lumens = \$279.30 (MMID 4282) Very High Output, ≥30,000 lumens = \$415.38 (MMID 4283) <sup>2,3</sup>

**Measure Description**

Exterior LED fixtures are an energy-saving alternative to traditional standard wattage high intensity discharge (HID) light sources that have been used for the same applications. LED light sources can be applied in almost every common application type where HID light sources are currently used. These measures are for replacing existing HID fixtures and new construction applications.

**Description of Baseline Condition**

The baseline condition is any existing, exterior-mounted HID area luminaire, excluding stairwell passageway luminaires, up to 1,000 watts.

**Description of Efficient Condition**

The efficient condition is a complete DesignLights Consortium™ (DLC)-listed LED luminaire in the “Outdoor” General Application category, excluding stairwell and passageway luminaires.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline measure (= varies by lumen output, see table below and Assumptions)

Watts<sub>EE</sub> = Power consumption of efficient LED luminaire (= varies by lumen output, see table below)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= 4,380)<sup>4</sup>

#### Wattages Used for Deemed Savings Calculations

Measure	MMID	Watts <sub>BASE</sub>	Watts <sub>EE</sub> <sup>3</sup>
Low Output ≤4,999 lumens	4280	116	36
Mid Output 5,000–9,999 lumens	4281	227	72
High Output 10,000–29,999 lumens	4282	546	152
Very High Output ≥30,000 lumens	4283	1,079	360

#### Annual Deemed Savings

Measure	MMID	Commercial, Industrial, Agriculture, Schools & Gov, Multifamily	
		kWh	kW
Low Output ≤4,999 lumens	4280	351	N/A
Mid Output 5,000–9,999 lumens	4281	679	N/A
High Output 10,000–29,999 lumens	4282	1,723	N/A
Very High Output ≥30,000 lumens	4283	3,150	N/A

### Summer Coincident Peak Savings Algorithm

There are no peak savings for these measures.



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 13 years)}^1$$

#### Deemed Lifecycle Savings

Measure	MMID	Commercial, Industrial, Agriculture, Schools & Gov, Multifamily (kWh)
Low Output ≤4,999 lumens	4280	4,563
Mid Output 5,000–9,999 lumens	4281	8,827
High Output 10,000–29,999 lumens	4282	22,399
Very High Output ≥30,000 lumens	4283	40,950

### Assumptions

Incremental costs are the average costs through internet research of typical baseline HID equipment inside lumen bins. Baseline equipment was then compared against average costs of DLC participating equipment through prescriptive program product code tracking in those respective lumen bins.

Baseline system wattages were averaged by common metal halide lamps in respective lumen bin categories taken from the Focus on Energy *Default Wattage Guide*.<sup>5</sup> Low output included 50 watt, 70 watt, 100 watt, and 150 watt; mid output included 150 watt, 175 watt, and 250 watt; high output included 250 watt, 320 watt (pulse start metal halide), 400 watt, and 1,000 watt; and high output was 1,000 watts.

### Sources

1. Cadmus review of effective useful life based on MMID 3107 and 2017 year-to-date DesignLights Consortium™ product participation.
2. 1000 Bulbs. Website. Accessed September 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
E-conolight. Website. Accessed September 2017. [www.e-conolight.com](http://www.e-conolight.com)  
Amazon. Website. Accessed September 2017. [www.amazon.com](http://www.amazon.com)
3. SPECTRUM. "SPECTRUM Lighting Participation Measure Participation Wattages." January 2017–September 2017 application date ranges for Large Energy User Program, Business Incentive





Program, Small Business Program, and Multifamily Energy Savings Program. MMIDs included 3108, 3099, 3100, 3101, 3102, 3103, 3104, 3106, 3107, 3109, 3110, and 3407.

4. U.S. Department of Commerce, National Oceanic and Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>

This report includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

5. Wisconsin Focus on Energy. *Default Wattage Guide*. Version 1.0. 2013.

### Revision History

Version No.	Date	Description of Change
01	09/20/2017	Initial TRM entry s



### LED Fixture Downlights

	Measure Details
Measure Master ID	LED Fixture, Downlights, Interior, 4354, 4475 LED Fixture, Downlights, In Unit, 4355 LED Fixture, Downlights, Exterior, 4356, 4476
Measure Unit	Per watt reduced
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.12 per watt reduced, interior; \$0.20 per watt reduced, in unit; \$0.13 per watt reduced, exterior <sup>2</sup>

#### Measure Description

These LED upgrade measures are the replacement of incumbent light sources used in downlights with energy-efficient LED luminaires or retrofit kits, in both new construction and retrofit scenarios.

#### Description of Baseline Condition

The baseline equipment is any downlight with an incumbent lighting technology source. For new construction applications, the baseline wattage will be determined by multiplying the proposed LED wattage by 2.5 (see the Assumptions section).<sup>3</sup>

#### Description of Efficient Condition

The efficient condition is any complete LED luminaire or retrofit kit used to upgrade existing equipment on a one-for-one basis. LED products must be on the ENERGY STAR qualified product list to be eligible.



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

$$= Watts_{REDUCED} * HOU / 1,000$$

Where:

- Watts<sub>BASE</sub> = Power consumption (per fixture) of current installed lighting equipment
- Watts<sub>EE</sub> = Power consumption (per fixture) of efficient LED equipment
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)
- Watts<sub>REDUCED</sub> = Watt reduction

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily – Common Area <sup>5</sup>	5,950
Multifamily – In Unit <sup>6</sup>	734
Exterior <sup>7</sup>	4,380

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily – Common Area <sup>8</sup>	0.77
Multifamily – In Unit <sup>6</sup>	0.055
Exterior	0.00



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

#### Annual Energy Savings (kWh per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights Interior	4354	3.73	4.75	4.7	3.24	5.95
LED Downlights, In Unit	4355	N/A	N/A	N/A	N/A	0.73
LED Downlights Exterior	4356	4.38	4.38	4.38	4.38	4.38

#### Annual Demand Reduction (kW per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights Interior	4354	0.0008	0.0008	0.0007	0.0006	0.0008
LED Downlights, In Unit	4355	N/A	N/A	N/A	N/A	0.0001
LED Downlights Exterior	4356	0.0000	0.0000	0.0000	0.0000	0.0000

#### Lifecycle Savings (kWh per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights Interior	4354	37	48	47	32	60
LED Downlights, In Unit	4355	N/A	N/A	N/A	N/A	7
LED Downlights Exterior	4356	44	44	44	44	44

### Assumptions

The incremental cost on a per-watt basis was calculated using the following:

$$\text{Cost in } \$/W = [\text{Actual Measure Cost Sum}] / [\text{First Year kWh Savings} * 1,000 / \text{Average Sector Hours (4,472)}]$$

For new construction scenarios, a photometric and input wattage analysis was performed comparing CFL upgrade options under MMIDs 3394 and 3395 ranging from one-lamp, 26-watt CFLs to two-lamp, 42 watt CFLs. Lumen outputs and input wattages were pulled from IES files and compared against

**CADMUS**



ENERGY STAR-listed downlights. The average CFL to LED wattage ratio was 2.5, as shown in the table below.

LED Versus CFL Wattages

CFL Model	Rated Lamp Lumens	CFL Wattage	IES File Lumen Output	Selected Lumen Range	Average ENERGY STAR LED Wattage in Lumen Range	CFL vs LED Wattage Ratio
<b>Lithonia</b>						
6VF 1/26TRT 6O9AZ	1,800	29	953	≤ 955	10.9	2.66
6VF 1/32TRT 6O9AZ	2,400	36	1,285	956–1,290	15.1	2.38
6VF 1/42TRT 6O9AZ	3,200	48	1,601	1,291–1,605	20.8	2.31
6HF 2/26DTT F6O2AZ	1,800	62	1,753	1,606–1,755	23	2.7
<b>Gotham</b>						
AF 2/32TRT 10AR	2,400	69	2,975	1,756–2,980	31.5	2.19
AF 2/42TRT 8AR	3,200	93	4,010	2,981–4,015	44.5	2.09
<b>Average</b>						<b>2.5</b>

Sources

- ENERGY STAR. *Qualified Product List*. Accessed November 2017. <https://www.energystar.gov/productfinder/>  
Average rated life of 8,402 LED downlight fixtures is 46,324 hours. With a sector-averaged HOU of 4,472, the EUL is 10 years.
- SPECTRUM. Average cost of MMIDs 3394–3396, 3398, 3749, and 3750 (interior); 3397, 3399, 3404, and 3405 (exterior); and 3748 (in-unit). Based on 44,472 total units, January 2017–December 2017 application date ranges.
- ENERGY STAR. *Qualified Product List*. Accessed November 2017. <https://www.energystar.gov/productfinder/>
- PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
- Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).





6. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014. [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
Report lists 2.01 hours per day for multifamily housing.  
Report lists coincidence factor of 5.5% for multifamily housing.
7. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. *NOAA Solar Calculator*. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
8. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; table shows multifamily housing (in unit) coincidence factor of 65% to 83%.

#### Revision History

Version Number	Date	Description of Change
01	11/08/2017	Initial TRM entry



### LED Fixtures, High Bay

	Measure Details
Measure Master ID	LED Fixture, High Bay: < 155 Watts, Replacing 250 Watt HID, 3091 < 250 Watts, Replacing 320–400 Watt HID, 3092 < 250 Watts, Replacing 400 Watt HID, 3093 < 365 Watts, Replacing 400 Watt HID, 3094 < 500 Watts, Replacing 1,000 Watt HID, 3095 < 800 Watts, Replacing 1,000 Watt HID, 3096
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by wattage and sector
Peak Demand Reduction (kW)	Varies by wattage and sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure and sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	20 (MMIDs 3091, 3092, 3094); <sup>1</sup> 15 (MMIDs 3093, 3095, 3096) <sup>2</sup>
Incremental Cost (\$/unit)	< 155 Watts = \$86.26 (MMID 3091) <sup>3</sup> < 250 Watts and < 365 Watts = \$229.19 (MMIDs 3092, 3093, and 3094) <sup>3</sup> < 500 Watts and < 800 Watts = 190.96 (MMIDs 3095 and 3096) <sup>3</sup>

### Measure Description

High-bay LED fixtures are an energy-saving alternative to traditional standard wattage HID light sources used for the same applications. LED light sources can be used in almost every common type of application where HID light sources are currently found.

LED options have become popular for dairy facilities' upgrades to long daylighting (LDL), a process used to help increase cows' milk production by simulating longer days and therefore increasing the animal food intake and milk production. LDL requires a minimum of 15 foot-candles of photopic light being present at cow eye level for 16 to 18 hours each day.<sup>4</sup> Agriculture measures under MMIDs 3091, 3092, and 3094 assume LDL operations, while other measures assume the general hours of use for the agriculture sector.





### Description of Baseline Condition

The baseline is standard HID lamps that range from 250 watts to 1,000 watts.

### Description of Efficient Condition

To meet program requirements, the LED replacements must be complete fixtures that are DesignLights Consortium™ listed. Lamp-only replacements are not eligible for incentive.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [(Qty_{BASE} * Watts_{BASE}) - (Qty_{EE} * Watts_{EE})] / 1,000 * HOU$$

Where:

- Qty<sub>BASE</sub> = Quantity of standard HID fixture
- Watts<sub>BASE</sub> = Baseline consumption of standard HID fixture (= varies by sector; see table below)
- Qty<sub>EE</sub> = Quantity of LED fixture
- Watts<sub>EE</sub> = Efficient consumption of LED fixture (= varies by sector; see table below)
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

### Baseline and Efficient Lamp Consumption

Measure	Watts <sub>BASE</sub> <sup>5</sup>	Watts <sub>EE</sub> <sup>6</sup>
LED Fixture, High Bay, < 155 Watts Replacing 250-Watt HID	293	106
LED Fixture, High Bay, < 250 Watts Replacing 400-Watt HID	455	154
LED Fixture, High Bay, < 250 Watts Replacing 320-Watt to 400-Watt HID	356	164
LED Fixture, High Bay, < 365 Watts Replacing 400-Watt HID	455	254
LED Fixture, High Bay, < 800 Watts Replacing 1,000-Watt HID	1,079	264
LED Fixture, High Bay, < 500 Watts Replacing 1,000-Watt HID	1,079	268

### Hours of Use by Sector

Sector	HOU <sup>7</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698 (standard applications, MMIDs 3093, 3095, and 3096) 6,205 (Long Day Lighting applications, MMIDs 3091, 3092, and 3094)*
Schools & Government	3,239

\* 365 days \* 17 hours/day = 6,205 hours.



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Qty_{BASE} * Watts_{BASE} - (Qty_{EE} * Watts_{EE})] / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>7</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 20 years for MMIDs 3091, 3092, and 3094;<sup>1</sup>  
= 15 years for MMIDs 3093, 3095, and 3096<sup>6</sup>)

### Deemed Savings

**Average Annual Deemed Savings for High Bay LED Fixtures**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
<b>LED Fixture, High Bay</b>									
< 155 Watts Replacing 250-Watt HID	3091	698	0.1440	887	0.1440	865	0.1338	606	0.1197
< 250 Watts Replacing 400-Watt HID	3093	1,123	0.2318	1,428	0.2318	1,414	0.2017	975	0.1926
< 250 Watts Replacing 320-Watt to 400-Watt HID	3092	716	0.1478	911	0.1478	937	0.1498	622	0.1229
< 365 Watts Replacing 400-Watt HID	3094	750	0.1548	954	0.1548	880	0.1416	651	0.1286
< 800 Watts Replacing 1,000-Watt HID	3096	3,040	0.6276	3,867	0.6276	3,829	0.5461	2,640	0.5216
< 500 Watts Replacing 1,000-Watt HID	3095	3,025	0.6245	3,848	0.6245	3,810	0.5434	2,627	0.5190



Average Lifecycle Deemed Savings for High Bay LED Fixtures (kWh)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov
<b>LED Fixture, High Bay</b>					
< 155 Watts Replacing 250-Watt HID	3091	13,960	17,740	17,580	12,120
< 250 Watts Replacing 400-Watt HID	3093	16,845	21,420	21,210	14,625
< 250 Watts Replacing 320-Watt to 400-Watt HID	3092	14,320	18,220	18,040	12,440
< 365 Watts Replacing 400-Watt HID	3094	15,000	19,080	18,880	13,020
< 800 Watts Replacing 1,000-Watt HID	3096	45,600	58,005	57,435	39,600
< 500 Watts Replacing 1,000-Watt HID	3095	45,375	57,720	57,150	39,405

Sources

- Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. January 2017 through December 2017.  
Participation data for MMID 3091 and online lookups performed in February 2018 show that 16 models, comprising 2,709 units and 60% of total measure participation, have an average specification sheet rated life of 124,063 hours. With an average HOU of 6,205, the EUL is 20 years.
- Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. January 2017 through December 2017.  
Participation data for MMID 3093 and online lookups performed in February 2018 show that four models, comprising 15,344 units and 63% of total measure participation, have an average specification sheet rated life of 70,000 hours. With an average HOU of 4,698, the EUL is 15 years.
- Zoro. Website. Accessed February 2018. [www.zoro.com](http://www.zoro.com)  
Warehouse Lighting. Website. Accessed February 2018. [www.warehouse-lighting.com](http://www.warehouse-lighting.com)  
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Direct-Lighting. Website. Accessed February 2018. [www.direct-lighting.com](http://www.direct-lighting.com)  
Lightbulbs.com. Website. Accessed February 2018. [www.lightbulbs.com](http://www.lightbulbs.com)  
Light Store USA. Website. Accessed February 2018. [www.lightstoreusa.com](http://www.lightstoreusa.com)  
Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. January 2017 through December 2017.  
Participation data for MMIDs 3091 through 3096 and online lookups performed in February 2018 show that the average costs of participating products are \$324.29 (3091), \$383.07 (3092),





\$276.53 (3093), \$598.52 (3094), \$445.47 (3095), and \$631.73 (3096). For measures with the same baseline equipment, an average incremental cost was taken.

4. University of Wisconsin Madison, Healthy Farmers, Healthy Profits Project. "Work Efficiency Tip Sheet: Long-Day Lighting in Dairy Barns." Second Edition. August 2000.  
<https://fyi.uwex.edu/energy/files/2016/05/lighting4web.pdf>
5. Wisconsin Focus on Energy. *Focus on Energy Default Wattage Guide 2013*. Version 1.0. All values are based on metal halide fixtures, except as otherwise noted.
6. Wisconsin Focus on Energy. Historical project data, obtained from SPECTRUM. January 2017 through December 2017.  
Participation data for MMIDs 3091 through 3096 and online lookups performed in February 2018 show that the average wattages of participating products are 106 watts (3091), 164 watts (3092), 154 watts (3093), 254 watts (3094), 268 watts (3095), and 264 watts (3096).
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. Table 3.2 for nonresidential HOU and CF. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
8. Wisconsin Focus on Energy. "LED Fixtures High Bay Agriculture LDL Supplemental Data." Excel workbook.  
Adjustment calculation tab shows historical data from 259 projects from July 2013 to September 2016, which were used to weight savings for Agricultural LDL and non-LDL high-bay applications.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	11/2016	Incorporated LDL savings for agriculture sector
03	10/2017	Updated EUL
04	2/2017	Updated savings and EUL



**LED Fixture or PSMH/CMH, Replacing 1,000 Watt HID, Exterior**

	Measure Details
Measure Master ID	LED Fixture, Replacing 1,000 Watt HID, Exterior, 3407 PSMH/CMH, Replacing 1,000 Watt HID, Exterior, 3408
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	LED fixture = 13 (MMID 3407); <sup>1</sup> PSMH/CMH = 4 (MMID 3408) <sup>5</sup>
Incremental Cost (\$/unit)	LED fixture = \$398.41 (MMID 3407); <sup>2</sup> PSMH/CMH = \$53.00 (MMID 3408) <sup>4</sup>

**Measure Description**

LED pole-mount, wall-mount, and flood light luminaires save energy when replacing 1,000-watt HID products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 1,000-watt HID luminaires.

CMH and PSMH 575-watt pole-mount, wall-mount, and flood light luminaires save energy when replacing 1,000-watt HID products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 1,000-watt HID luminaires.

**Description of Baseline Condition**

The baseline measure is 1,000-watt metal halide, high-pressure sodium HID luminaires for existing buildings and new construction buildings.

**Description of Efficient Condition**

The efficient measure is DLC-listed pole, wall, and flood luminaries and complete retrofit kits listed in one of the following DLC categories: 1, 2, 3, 25, 26, 27, or 28, which consumes ≤ 650 watts and has an initial lumen output of ≥ 35,000, 575 watt PSMH or CMH.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{1,000W\ HID} - kWh_{LED}$$

$$kWh_{SAVED} = kWh_{1,000W\ HID} - kWh_{575W\ PSMH\ or\ CMH}$$

Where:

$kWh_{1,000W\ HID}$  = Average annual electricity consumption of 1,000-watt metal halide or high-pressure sodium luminaire

$kWh_{LED}$  = Annual electricity consumption of a DLC listed pole, wall, and flood luminaires and complete retrofit kits listed in one of the following DLC categories: 1, 2, 3, 25, 26, 27, and 28, which consumes  $\leq 650$  watts and has an initial lumen output  $\geq 35,000$

$kWh_{575W\ PSMH\ or\ CMH}$  = Annual electricity consumption of a 575-watt PSMH or CMH lamp and ballast system or complete luminaire

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_{1,000W\ HID} - kWh_{LED}) * EUL$$

$$kWh_{LIFECYCLE} = (kWh_{1,000W\ HID} - kWh_{575W\ PSMH\ or\ CMH}) * EUL$$

Where:

EUL = Effective useful life (= 13 years for LED fixture;<sup>1</sup> = 4 years for PSMH/CMH fixture)<sup>5</sup>

### Deemed Savings

#### Average Deemed Savings for DLC Listed LED

Savings	MMID	Exterior
Annual kWh	3407	1,841
Lifecycle kWh		23,933

#### Average Deemed Savings for PSMH or CMH

Savings	MMID	Exterior
Annual kWh	3408	1,364
Lifecycle kWh		5,456





### Assumptions

An average of 50% metal halide 1,000-watt luminaires and 50% high-pressure sodium 1,000-watt luminaires was used to generate the baseline wattage.

4,380 hours run time of fixtures based on an annual average of 12 hours per day from NOAA data.<sup>4</sup> This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

Applying a controls factor allows for a more conservative estimate of savings. Based on project experience with 1,000-watt HID baselines, less than 30% of the exterior 1,000-watt HID fixtures on the market have additional controls that may operate at conditions other than dusk to dawn.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in exterior HID to LED measures is 57,025 hours. With an HOU of 4,380, the EUL is 13 years.
2. Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <https://www.1000bulbs.com/category/round-high-bays/>
3. U.S. Department of Commerce National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
4. Online research. May 2016. Bestlights.com; venturelights.com; and warehouselighting.com and Focus on Energy Program information. Baseline cost is \$322.00 for 1000 Watt HID Exterior lamps. Average cost of fixture types found in Focus on Energy invoices from 2015-2016 is \$375.00.
5. 1000 Bulbs. Website. Accessed July 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
Top Bulb. Website. Accessed July 2017. [www.topbulb.com](http://www.topbulb.com)  
Light Mart. Website. Accessed July 2017. [www.lightmart.com](http://www.lightmart.com)  
Average rated life of 18,571 hours for PSMH lamps, with HOU of 4,380.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL





### LED Fixture, Quantity Modification

	Measure Details
Measure Master ID	LED Fixture, Quantity Modification, Interior, 4357, 4477 LED Fixture, Quantity Modification, Exterior, 4358, 4478
Measure Unit	Per watt reduced
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$1.41 per watt reduced, interior; \$1.36 per watt reduced, exterior <sup>2</sup>

#### Measure Description

These LED upgrade measures are the replacement of incumbent light sources with energy-efficient LEDs on a non-one-for-one replacement fixture basis (for example, there may be one LED fixture replacing two non-LED fixtures).

#### Description of Baseline Condition

The baseline equipment is any incumbent lighting technology source within complete luminaires.

#### Description of Efficient Condition

The efficient condition is any complete LED luminaire or retrofit kit that is upgrading existing equipment on a non-one-for-one basis. Replacement lamp products are not eligible for these measures. LED products must be on a qualified product list when applicable.



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = Watts_{REDUCED} * HOU / 1,000$$

$$Watts_{REDUCED} = Qty_{BASE} * Watts_{BASE} - Qty_{EE} * Watts_{EE}$$

Where:

- Qty<sub>BASE</sub> = Quantity of currently installed fixtures
- Watts<sub>BASE</sub> = Per-fixture power consumption of current installed lighting equipment
- Qty<sub>EE</sub> = Quantity of efficient LED fixtures
- Watts<sub>EE</sub> = Per-fixture power consumption of efficient LED equipment
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)
- Watts<sub>REDUCED</sub> = Watt reduction

Hours of Use by Sector

Sector	HOU
Commercial <sup>3</sup>	3,730
Industrial <sup>3</sup>	4,745
Agriculture <sup>3</sup>	4,698
Schools & Government <sup>3</sup>	3,239
Multifamily <sup>4</sup>	5,950
Exterior <sup>5</sup>	4,380

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)

Coincidence Factor by Sector

Sector	CF
Commercial <sup>3</sup>	0.77
Industrial <sup>3</sup>	0.77
Agriculture <sup>3</sup>	0.67
Schools & Government <sup>3</sup>	0.64
Multifamily <sup>6</sup>	0.77
Exterior	0.00



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 12 years)}^1$$

### Deemed Savings

Annual Energy Savings (kWh per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights Interior	4357	3.73	4.75	4.7	3.24	5.95
LED Downlights, Exterior	4358	4.38	4.38	4.38	4.38	4.38

Annual Demand Reduction (kW per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Downlights Interior	4357	0.0008	0.0008	0.0007	0.0006	0.0008
LED Downlights, Exterior	4358	0.0000	0.0000	0.0000	0.0000	0.0000

Lifecycle Savings (per kWh reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Non-1-for-1 Interior	4357	56	71	71	49	89
LED Non-1-for-1 Exterior	4358	66	66	66	66	66

### Assumptions

The incremental cost on a per-watt basis was calculated using the following:

Interior = (Actual Interior LED Fixture Measure Cost Sum) / (First Year kWh Savings / Average Sector Hours (4,472)) / 1,000

Exterior = (Actual Exterior LED Fixture Measure Cost Sum) / (First Year kWh Savings / Exterior Hours (4,380)) / 1,000





### Sources

1. Engineering judgement. The model mix for this measure is not yet known. In future program years, this will be adjusted based on known product mix and their rated lifetimes.
2. SPECTRUM. Average cost of 12,093 interior fixture units and 4,692 exterior fixture units in Small Business Program. January 2017–December 2017 application date ranges.
3. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)
4. Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).
5. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. *NOAA Solar Calculator*. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
6. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review.” Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; table shows multifamily housing (in unit) coincidence factor of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	11/07/2017	Initial TRM entry



### LED Fixture Replacing T8/T12 U-Tube Lamps

	Measure Details
Measure Master ID	LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP A La Carte, 3323 LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP Package, 3366 LED, 2x2, Replacing T8 2 Lamp U-Tube, 3239
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$108.75 <sup>5</sup>

#### Measure Description

LED-based troffer replacements save energy over fluorescent fixtures due to the increased number of lumens per watt and increased light quality and distribution. There are varying wattage LED fixtures used to replace 2-foot by 2-foot troffers, which normally have single or dual T8 or T12 U-tube lamps installed. The LED fixture will replace fixtures with either dual (or greater) T12 U-tubes or dual (or greater) T8 U-tubes per 2-foot by 2-foot fixture.

#### Description of Baseline Condition

The baseline condition is a u-tube fixture, with wattages given in the following table.

U-Tube Fixture Wattages

Measure	MMID	Wattage
LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP A La Carte	3323	82 watts
LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP Package	3366	82 watts
LED, 2x2, Replacing T8 2 Lamp U-Tube	3239	70 watts



### Description of Efficient Condition

The efficient condition is DLC-listed, 2x2 LED troffers of 44 watts, luminaires for ambient lighting of interior commercial spaces.<sup>4</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{EX} - kWh_{LED}$$

Where:

$kWh_{EX}$  = Annual electricity consumption of existing T8 or T12 lamps and ballasts

$kWh_{LED}$  = Annual electricity consumption of LED 2x2 luminaire

### Summer Coincident Peak Savings Algorithm

#### First Year Savings

$$kW_{SAVED} = (W_{EX} - W_{LED}) / 1,000 * CF$$

Where:

$W_{EX}$  = Wattage of existing T8 or T12 lamps and ballasts

$W_{LED}$  = Wattage of the existing LED 2x2 luminaire

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

#### Lifecycle Peak Savings

$$kW_{LIFECYCLE} = \{(W_{EX} - W_{LED}) * (N) + (W_{EISA} - W_{LED}) * (EUL - N)\} / 1,000$$

Where:

N = Number of years until 2016 (= 1 in 2015)

$W_{EISA}$  = Wattage of EISA-compliant lamps and ballasts

EUL = Effective useful life (= 3239, 3323, 3366 = 12 years, 15 years)<sup>1</sup>



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_{SAVED} * N) + (kWh_{EISA} - kWh_{LED}) * (EUL - N)$$

Where:

$kWh_{EISA}$  = Annual electricity consumption of EISA compliant lamps and ballasts

### Deemed Savings

#### Average Annual Deemed Savings

Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP A La Carte	3323	96.8	0.0200	84.0	0.0166	123.1	0.0200	121.9	0.0174
LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP Package	3366	96.8	0.0200	84.0	0.0166	123.1	0.0200	121.9	0.0174
LED, 2x2, Replacing T8 2 Lamp U-Tube	3239	140.0	0.0289	121.6	0.0240	178.1	0.0289	176.4	0.0252

#### Average Lifecycle Deemed Savings

Sector	Installation Year							
	2013		2014		2015		2016 and Beyond	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
<b>LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP A La Carte, 3323</b>								
Commercial	1,581.2	0.3264	1,537.9	0.3175	1,494.7	0.3085	1,451.4	0.2996
Schools & Govt.	1,373.0	0.2713	1,335.5	0.2639	1,297.9	0.2565	1,260.3	0.2490
Industrial	2,011.5	0.3264	1,956.4	0.3175	1,901.4	0.3085	1,846.3	0.2996
Agriculture	1,991.5	0.2840	1,937.0	0.2762	1,882.5	0.2685	1,828.0	0.2607
<b>LED, 2x2, Replacing T12 2 Lamp U-Tube, SBP Package, 3366</b>								
Commercial	1,581.2	0.3264	1,537.9	0.3175	1,494.7	0.3085	1,451.4	0.2996
Schools & Govt.	1,373.0	0.2713	1,335.5	0.2639	1,297.9	0.2565	1,260.3	0.2490
Industrial	2,011.5	0.3264	1,956.4	0.3175	1,901.4	0.3085	1,846.3	0.2996
Agriculture	1,991.5	0.2840	1,937.0	0.2762	1,882.5	0.2685	1,828.0	0.2607





Sector	Installation Year							
	2013		2014		2015		2016 and Beyond	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
<b>LED, 2x2, Replacing T8 2 Lamp U-Tube, 3239</b>								
Commercial	1,451.4	0.2996	1,451.4	0.2996	1,451.4	0.2996	1,451.4	0.2996
Schools & Govt.	1,260.3	0.2490	1,260.3	0.2490	1,260.3	0.2490	1,260.3	0.2490
Industrial	1,846.3	0.2996	1,846.3	0.2996	1,846.3	0.2996	1,846.3	0.2996
Agriculture	1,828.0	0.2607	1,828.0	0.2607	1,828.0	0.2607	1,828.0	0.2607

**Sources**

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,103, the EUL is 12 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. The new measure condition assumes an average of the DLC listing as of June 21, 2013.
5. Pricing Data obtained by Implementer through online retailers and contractors, August 2015.

**Revision History**

Version Number	Date	Description of Change
01	07/2013	Initial TRM entry
02	10/2017	Updated EUL





### LED Fixture Replacing 2x4 Linear Fluorescent Fixture

	Measure Details
Measure Master ID	LED, 2x4, Replacing T8 2 Lamp, SBP After A La Carte, 3235
Measure Unit	Fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$168.29

#### Measure Description

LED-based troffer replacements save energy over fluorescent fixtures due to the increased number of lumens per watt and increased light quality and distribution. There are varying wattage LED fixtures used to replace 2-foot by 4-foot troffers, which normally have two, three, or four T12 or T8 lamps with ballast installed. The LED fixture will replace fixtures with either T12 or T8 lamps.

#### Description of Baseline Condition

The baseline condition measure and wattages are shown in the following table.

Baseline Wattages<sup>4</sup>

Measure	Wattage
<b>T8 Linear Fluorescent Fixtures (EISA compliant)</b>	
2 Lamp T8	58 watts
3 Lamp T8	86 watts
4 Lamp T8	112 watts
<b>T12 Linear Fluorescent Fixtures</b>	
2 Lamp T12	82 watts
3 Lamp T12	130 watts
4 Lamp T12	144 watts



### Description of Efficient Condition

The efficient condition is DLC-listed, retrofit kits of 2x4 LED troffers of 50 watts, luminaires for ambient lighting of interior commercial spaces.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{EX} - kWh_{LED}$$

Where:

kWh<sub>EX</sub> = Annual electricity consumption of existing T8 or T12 lamps and ballasts

kWh<sub>LED</sub> = Annual electricity consumption of LED 2x4 luminaire

### Summer Coincident Peak Savings Algorithm

#### First Year Savings

$$kW_{SAVED} = (W_{EX} - W_{LED}) / 1,000 * CF$$

Where:

W<sub>EX</sub> = Wattage of existing T8 or T12 lamps and ballasts

W<sub>LED</sub> = Wattage of LED 2x4 luminaire

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

#### Lifecycle Peak Savings

$$kW_{LIFECYCLE} = \{kWh_{SAVED} * N + (W_{EISA} - W_{LED}) * (EUL - N)\} / 1,000$$

Where:

N = Number of years until 2016 (= 1 in 2015)

W<sub>EISA</sub> = Wattage of EISA compliant lamps and ballasts

EUL = Effective useful life (= 12 years)<sup>1</sup>





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_{SAVED} * N) + (kWh_{EISA} - kWh_{LED}) * (EUL - N)$$

Where:

$kWh_{EISA}$  = Annual electricity consumption of EISA compliant lamps and ballasts

### Deemed Savings

#### Average Annual Deemed Savings for LED Troffer Fixture Replacement of 2-Foot by 4-Foot T8 and T12 Fixtures

Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
Replace 2 lamp T8	3235	29.1	0.0060	25.3	0.0050	37.0	0.0060	36.7	0.0052
Replace 3 lamp T8	3235	133.5	0.0276	116.0	0.0229	169.9	0.0276	168.2	0.0240
Replace 4 lamp T8	3235	230.5	0.0476	200.2	0.0396	293.3	0.0476	290.4	0.0414

#### Average Lifecycle Deemed Savings for LED Troffer Fixture Replacement of 2-Foot by 4-Foot T8 and T12 Fixtures

Sector	Installation Year							
	2013		2014		2015		2016 and Beyond	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
<b>LED 2x4 replacement of 2 lamp T8, 3235</b>								
Commercial	436.6	0.0901	436.6	0.0901	436.6	0.0901	436.6	0.0901
Schools & Govt.	379.1	0.0749	379.1	0.0749	379.1	0.0749	379.1	0.0749
Industrial	555.4	0.0901	555.4	0.0901	555.4	0.0901	555.4	0.0901
Agriculture	549.9	0.0784	549.9	0.0784	549.9	0.0784	549.9	0.0784
<b>LED 2x4 replacement of 3 lamp T8, 3225</b>								
Commercial	2,003.2	0.4135	2,003.2	0.4135	2,003.2	0.4135	2,003.2	0.4135
Schools & Govt.	1,739.5	0.3437	1,739.5	0.3437	1,739.5	0.3437	1,739.5	0.3437
Industrial	2,548.3	0.4135	2,548.3	0.4135	2,548.3	0.4135	2,548.3	0.4135
Agriculture	2,523.1	0.3598	2,523.1	0.3598	2,523.1	0.3598	2,523.1	0.3598
<b>LED 2x4 replacement of 4 lamp T8, 3235</b>								
Commercial	3,457.9	0.7138	3,457.9	0.7138	3,457.9	0.7138	3,457.9	0.7138
Schools & Govt.	3,002.7	0.5933	3,002.7	0.5933	3,002.7	0.5933	3,002.7	0.5933
Industrial	4,398.9	0.7138	4,398.9	0.7138	4,398.9	0.7138	4,398.9	0.7138
Agriculture	4,355.3	0.6211	4,355.3	0.6211	4,355.3	0.6211	4,355.3	0.6211



### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,103, the EUL is 12 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. The new measure condition assumes an average of the DLC listing as of June 21, 2013.
5. Online research. March 2016. Average price of 2x4 led troffer fixtures.  
[www.1000bulbs.com/category/2x4-led-troffer-fixtures/](http://www.1000bulbs.com/category/2x4-led-troffer-fixtures/)

### Revision History

Version Number	Date	Description of Change
01	07/2013	Initial TRM entry
02	10/2016	Removed MMID 3232
03	10/2017	Updated EUL



**LED Linear Ambient Fixture, Replacing T5 Lamp(s) in Cross Section**

	Measure Details
Measure Master ID	LED Fixture, Linear Ambient: Replacing 1 or 2 T5 Lamp(s) in Cross Section, 3738, 4618 Replacing 3 or 4 T5 Lamps in Cross Section, 3739, 4619
Measure Unit	Per linear feet of fixture(s)
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector and measure
Peak Demand Reduction (kW)	Varies by sector and measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector and measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$27.50 <sup>2</sup>

**Measure Description**

LED linear ambient luminaires save energy when replacing T5 products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace T5 luminaires.

**Description of Baseline Condition**

The baseline condition is one, two, three, or four lamp(s) in a cross-section T5 surface mount or suspended fixtures in existing and new construction buildings.

**Description of Efficient Condition**

The efficient condition is LED products that are DesignLights Consortium™ listed in the Linear Ambient General Application category.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = For MMID 3738, this is the average per foot power consumption of 1 and 2-lamp T5 products, weighted 50% each (= 12 watts)<sup>3</sup>  
For MMID 3739, this is the average per foot power consumption of 3 and 4-lamp T5 products, weighted 50% each (= 28 watts; see Assumptions)<sup>3</sup>
- Watts<sub>LED</sub> = Baseline per foot power consumption of DLC-listed LED fixture (= 4.4 watts)<sup>4</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

Hours of use by Sector

Sector	HOU <sup>5</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)

Coincidence Factor by Sector

Sector	CF <sup>5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Annual Savings for LED Linear Ambient Fixtures

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Replacing 1 or 2 T5 Lamps in Cross Section	3738	28	0.0058	36	0.0058	35	0.0050	24	0.0048	45	0.0058
Replacing 3 or 4 T5 Lamps in Cross Section	3739	87	0.0179	110	0.0179	109	0.0156	75	0.0149	138	0.0179

#### Lifecycle Savings (kWh) for LED Linear Ambient Fixtures

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Replacing 1 or 2 T5 Lamps in Cross Section	3738	308	396	385	264	495
Replacing 3 or 4 T5 Lamps in Cross Section	3739	957	1,210	1,199	825	1,518

### Assumptions

Fixture lamp weightings are based on feedback from a combination of energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,472, the EUL is 11 years.
2. Implementer Retail Pricing Review October 2015.
3. Wisconsin Focus on Energy Default Wattage Guide. 2013.







4. DesignLights Consortium. Technical Requirements Table v3.0. Minimum Lumens per Foot (LPF) is 375 and minimum Lumens per Watt (LPW) is 85: (375 LPF / 85 LPW = 4.4 watts per foot)  
[https://www.designlights.org/resources/file/TRT\\_V3\\_FULLTABLE\\_Final\\_9-1-15](https://www.designlights.org/resources/file/TRT_V3_FULLTABLE_Final_9-1-15)
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	10/16/2015	Initial TRM entry
02	10/2017	Updated EUL

### **LED Linear Ambient Fixture, Replacing T8/T12 Lamp(s) in Cross Section**

	Measure Details
Measure Master ID	LED Fixture, Linear Ambient: Replacing 1 or 2 T8/T12 Lamp(s) in Cross Section, 3740, 4620 Replacing 3 or 4 T8/12 Lamps in Cross Section, 3741, 4621
Measure Unit	Per linear feet of fixture(s)
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure and sector
Peak Demand Reduction (kW)	Varies by measure and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure and sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$34.25 <sup>2</sup>

#### **Measure Description**

LED linear ambient fixtures save energy when replacing one to four T8/T12 lamps in cross section by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace one to four-lamp T8/T12 luminaires.

#### **Description of Baseline Condition**

The baseline condition is one to four lamp(s) in cross section T8/T12 surface mount or suspended fixtures in existing and new construction buildings.

#### **Description of Efficient Condition**

The efficient condition is LED products that are DesignLights Consortium™ listed in the Linear Ambient General Application category.



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{LED}}) / 1,000 * \text{HOU}$$

Where:

- Watts<sub>BASE</sub>** = For MMID 3740, this is the average per foot power consumption of one- and two-lamp T8 products, weighted 50% each (= 11 watts)<sup>3</sup>  
For MMID 3741, this is the average per foot power consumption of three- and four-lamp T8 products, weighted 50% each (= 4 watts; see Assumptions)<sup>3</sup>
- Watts<sub>LED</sub>** = Baseline per foot power consumption of DLC-listed LED fixture (= 4.4 watts)<sup>4</sup>
- 1,000** = Kilowatt conversion factor
- HOU** = Hours of use (= varies by sector; see table below)

**Hours of use by Sector**

Sector	HOU <sup>5</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{LED}}) / 1,000 * \text{CF}$$

Where:

- CF** = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Annual Savings for LED Linear Ambient Fixtures

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Replacing 1 or 2 T8/T12 Lamps in Cross Section	3740	24	0.0050	31	0.0050	30	0.0043	21	0.0041	39	0.0050
Replacing 3 or 4 T8/T12 Lamps in Cross Section	3741	74	0.0153	95	0.0153	94	0.0133	65	0.0128	119	0.0153

#### Lifecycle Savings (kWh) for LED Linear Ambient Fixtures

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Replacing 1 or 2 T8/T12 Lamps in Cross Section	3740	264	341	330	231	429
Replacing 3 or 4 T8/T12 Lamps in Cross Section	3741	814	1,045	1,034	715	1,309

### Assumptions

Fixture lamp weightings are based on feedback from a combination of energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience.



### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,472, the EUL is 11 years.
2. Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.
3. Consortium for Energy Efficiency. *Legacy Ballast List, normal ballast factor*. 2015.  
<http://library.cee1.org/content/commercial-lighting-qualifying-products-lists>
4. DesignLights Consortium™. *Technical Requirements Table v3.0*. Minimum lumens per foot is 375 and minimum lumens per watt is 85 (375 / 85 = 4.4 watts per foot).  
[https://www.designlights.org/resources/file/TRT\\_V3\\_FULLTABLE\\_Final\\_9-1-15](https://www.designlights.org/resources/file/TRT_V3_FULLTABLE_Final_9-1-15)
5. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	10/16/2015	Initial TRM entry
02	10/2017	Updated EUL



### LED Replacement of 4-Foot T8 Lamps, Direct Wire

	Measure Details
Measure Master ID	LED Replacement of 4-Foot T8 Lamps, Direct Wire, 3759, 3839, 4094 LED Replacement of 4-Foot T8 Lamps, Direct Wire, Exterior, 4350, 4471 LED Replacement of 4-Foot T8 Lamps, Direct Wire, Exterior, 24/7, 4351, 4472
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost	\$6.62 <sup>2</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot 32-watt, 28-watt, and 25-watt T8 fluorescent lamps found commonly throughout commercial, industrial, agriculture, schools and government, and multifamily sectors. These products can replace 32-watt, 28-watt, and 25-watt T8 lamps one for one, and this measure incorporates those that replace the existing fluorescent lamp(s) and remove the ballast(s).

#### Description of Baseline Condition

The baseline condition is 4-foot standard 32-watt, 28-watt, and 25-watt T8 lamps on low (0.78), normal (0.88), and high (1.15) ballast factor ballasts. Lamps are weighted 60%, 30%, and 10%, respectively, in the savings calculations. Also, 32-watt lamp ballast factors are weighted 10%, 70%, and 20% with respect to low, normal, and high ballast factors; and 28-watt and 25-watt lamp ballast factors are weighted 5%, 90%, and 5% in the savings calculations (see the Assumptions section).





### Description of Efficient Condition

The efficient condition is DLC-listed equipment with a measured wattage less than 24 and direct wires to line voltage, not operating off the existing fluorescent ballast(s) or external driver. This measure is not intended to be used in refrigerated case lighting applications. Products must carry a safety certification from a NRTL, such as UL or ETL, and use non-shunted sockets for products that are single-end feed and sockets that are twist-lock and warranted for line voltage, and be installed by a licensed electrician and have a re-lamp label applied to modified fixture.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * HOU$$

Where:

Watts<sub>FLUORESCENT</sub> = Weighted annual electricity consumption of standard 4-foot 32-watt, 28-watt, and 25-watt T8 fluorescent lamp operating on low, normal, and high ballast factor ballasts (= 27.43 watts)

Watts<sub>LED</sub> = Weighted average annual electricity consumption of DLC-listed 4-foot linear LEDs above 24 watts, UL Type B (= 17.78 watts)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950
Exterior <sup>6</sup>	4,380
Exterior 24/7	8,760

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (varies by sector; see table below)





**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily <sup>7</sup>	0.77
Exterior	0.00
Exterior 24/7	1.00

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

**Deemed Savings**

**Annual Savings for LED Replacement of 4-Foot T8 Lamps**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Direct Wire	3759, 3839, 4094	36	0.0074	46	0.0074	45	0.0065	31	0.0062	57	0.0074
Direct Wire, Exterior	4350	42	N/A	42	N/A	42	N/A	42	N/A	42	N/A
Direct Wire, Exterior 24/7	4351	85	0.0097	85	0.0097	85	0.0097	85	0.0097	85	0.0097

**Lifecycle Savings (kWh) for LED Replacement of 4-Foot T8 Lamps**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Direct Wire	3759, 3839, 4094	540	690	675	465	855
Direct Wire, Exterior	4350	630	630	630	630	630
Direct Wire, Exterior 24/7	4351	1,275	1,275	1,275	1,275	1,275





## Assumptions

Lamp weightings are based on a combination of energy audit experience, feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and from individuals with lighting sales experience.

It is assumed that an exterior lamp is on for a nighttime average of 4,380 hours, while 8,760 hours are assumed for 24/7 parking garage.

In discussions with the DesignLights Consortium (DLC), it was determined that the Rated Lifetime hours reported in the DLC Qualified Product List<sup>3</sup> often do not reflect actual L70 test data. Despite DLC's requirement to provide lumen maintenance test data, manufacturers often simply report the minimum 50,000-hour threshold required to be DLC certified. However, in these cases, manufacturer spec sheets often do list actual L70 test data, so these data were used to obtain an average rated lifetime for participating models.<sup>1</sup>

## Sources

1. SPECTRUM. Online lookups from January 2018 and MMID 3512 participation data from January through December 2017 show that 20 participating models, comprising 140,570 units and 50% of total measure participation, have an average spec sheet rated life of 69,000 hours. With an average HOU of 4,472, the EUL is 15 years.
2. Green LED Zone. Website. Accessed September 2016. [www.greenledzone.com](http://www.greenledzone.com)  
Green Light Depot. Website. Accessed September 2016. [www.greenlightdepot.com](http://www.greenlightdepot.com)  
1000bulbs.com. Website. Accessed September 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Average cost from retail sources
3. DesignLights Consortium. *Product List*. Accessed November 10, 2016.  
<https://www.designlights.org/search/>
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factor by Sector. Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. Common Area Lighting Section, p. 9–11. [http://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](http://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
6. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
Report includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.



7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008.

[https://www.focusonenergy.com/sites/default/files/](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)

[acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)

Coincidence factor is within range of similar programs.

### Revision History

Version Number	Date	Description of Change
01	03/24/2015	Initial TRM entry
02	10/12/2017	Added 12-hour and 24-hour measures



### LED Replacement of 4-Foot T8 Lamps Using Existing Ballast

	Measure Details
Measure Master ID	LED Replacement of 4-Foot T8 Lamps: Using Existing Ballast, 3512, 3823 Using Existing Ballast, Exterior, 4348, 4469 Using Existing Ballast, Exterior 24/7, 4349, 4470
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost	\$11.29 <sup>2</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot 32-watt, 28-watt, and 25-watt T8 fluorescent lamps found commonly throughout commercial, industrial, agriculture, school and government, and multifamily sectors. These products can replace 32-watt, 28-watt, and 25-watt T8 lamps one-for-one operating off the existing fluorescent ballast.

#### Description of Baseline Condition

The baseline condition is 4-foot standard 32-watt, 28-watt, and 25-watt T8 lamps on low (0.78), normal (0.88), and high (1.15) ballast factor ballasts (weighted 60%, 30%, and 10%, respectively, in the savings calculations). The 32-watt lamps are weighted 10%, 70%, and 20% with respect to low, normal, and high ballast factors, while 28-watt and 25-watt lamps are weighted 5%, 90%, and 5% for the same ballast factors in the savings calculations (see the Assumptions section).

#### Description of Efficient Condition

The efficient condition is DesignLights Consortium-listed equipment in the Linear Replacement Lamps category, with a UL Type A primary use category, and a tested or reported wattage of 24 or less. This measure is not intended to be used in refrigerated case lighting applications.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

**Watts<sub>BASE</sub>** = Weighted annual electricity consumption of standard 4-foot 32-watt, 28-watt, and 25-watt T8 fluorescent lamp operating on low, normal, or high ballast factor ballasts (= 27.4 watts)

**Watts<sub>EE</sub>** = Weighted average annual electricity consumption of DLC-listed 4-foot linear LED of 24 watts or less, UL Type A (= 17.9 watts)<sup>3</sup>

**HOU** = Hours of use (= varies by sector; see table below)

**1,000** = Kilowatt conversion factor

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950
Exterior <sup>6</sup>	4,380
Exterior 24/7	8,760

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{LED}}) / 1,000 * \text{CF}$$

Where:

**CF** = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF
Commercial <sup>4</sup>	0.77
Industrial <sup>4</sup>	0.77
Agriculture <sup>4</sup>	0.67
Schools & Government <sup>4</sup>	0.64
Multifamily <sup>7</sup>	0.77
Exterior	0.00
Exterior 24/7	1.00



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

Average Annual Deemed Savings for In Unit LED T8 Lamp

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
<b>LED Replacement of 4-Foot T8 Lamps</b>											
Using Existing Ballast	3512, 3823	35	0.0073	45	0.0073	45	0.0064	31	0.0061	56	0.0073
Using Existing Ballast, Exterior	4348	42	N/A	42	N/A	42	N/A	42	N/A	42	N/A
Using Existing Ballast, Exterior 24/7	4349	83	0.0095	83	0.0095	83	0.0095	83	0.0095	83	0.0095

Average Lifecycle Deemed Savings for In Unit LED T8 Lamp

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
<b>LED Replacement of 4-Foot T8 Lamps</b>						
Using Existing Ballast	3512, 3823	385	495	495	341	616
Using Existing Ballast, Exterior	4348	462	462	462	462	462
Using Existing Ballast, Exterior 24/7	4349	913	913	913	913	913

### Assumptions

Lamp weightings are based on a combination of energy audit experience, feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and from individuals with lighting sales experience.

It is assumed that an exterior lamp is on for a nighttime average of 4,380 hours; 8,760 hours are assumed for 24/7 parking garage.

In discussions with the DesignLights Consortium, it was determined that the rated lifetime hours reported in the DLC Qualified Product List<sup>3</sup> often do not reflect actual L70 test data. Despite DLC's requirement to provide lumen maintenance test data, manufacturers often simply report the minimum 50,000-hour threshold required to be DLC certified. However, in these cases, manufacturer spec sheets





often do list actual L70 test data, so these data were used to obtain an average rated lifetime for participating models.<sup>1</sup>

**Sources**

1. SPECTRUM. Online lookups from January 2018 and MMID 3512 participation data from January through December 2017 show that 13 participating models, comprising 162,906 units and 51% of total measure participation, all have a spec sheet rated life of 50,000 hours. With an average HOU of 4,472, the EUL is 11 years.
2. Green LED Zone. Website. Accessed September 2016. [www.greenledzone.com](http://www.greenledzone.com)  
Shine Retrofits. Website. Accessed September 2016. [www.shineretrofits.com](http://www.shineretrofits.com)  
1000 Bulbs. Website. Accessed September 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Average cost from retail sources
3. DesignLights Consortium. *Product List*. Accessed November 10, 2016. <https://www.designlights.org/search/>
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." March 22, 2010. Table 3-2. [https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. Table 1. [www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview\\_evaluationreport.pdf](http://www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview_evaluationreport.pdf)
6. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
Report includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; report shows multifamily housing (in unit) CF of 65% to 83%.

**Revision History**

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	11/11/2016	Updated savings
03	10/12/2017	Added 12-hour and 24-hour measures





### LED Track/Mono/Accent Fixtures ≤ 18 Watts

	Measure Details
Measure Master ID	LED Fixture, Track/Mono/Accent, ≤ 18 Watts, 3736
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$12.46 <sup>2</sup>

#### Measure Description

LED track, mono-point, and accent fixtures can replace existing incandescent fixtures without sacrificing performance, and these products save energy because they consume less wattage than the incandescent products they replace.

#### Description of Baseline Condition

The baseline is a weighted average of incandescent fixtures between 35 watts and 100 watts.

#### Description of Efficient Condition

The efficient equipment is an ENERGY STAR- or DesignLights Consortium-rated fixture that consumes ≤ 18 watts.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{LEDEE}}) * \text{HOU} / 1,000$$

Where:

$\text{Watts}_{\text{BASE}}$  = Power consumption of baseline incandescent fixtures. A weighted average of 12.5% each for 35-watt, 50-watt, 53-watt, 60-watt, 65-watt, 70-watt, 72-watt, and 90-watt incandescent luminaires was used to generate the baseline wattage (see Assumptions)

$\text{Watts}_{\text{LEDEE}}$  = Power consumption of efficient LED products (= 12.6 watts)<sup>3</sup>





1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Residential- multifamily <sup>5</sup>	5,950

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watt_{S_{BASE}} - Watt_{S_{LED}}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 11 years)<sup>1</sup>

**Deemed Savings**

**Average Annual Deemed Savings for LED Track/Mono/Accent ≤ 18 Watts**

MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
3736	184	0.0379	234	0.0379	231	0.0330	160	0.0315	293	0.0379







**Average Lifecycle Deemed Savings for LED Track/Mono/Accent ≤ 18 Watts**

MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
3736	2,024	2,574	2,541	1,760	3,223

**Assumptions**

Fixture lamp weightings are based on a combination of energy audit experience and feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions and individuals with lighting sales experience.

**Sources**

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED fixture measures is 50,161 hours. With a sector-averaged HOU of 4,472, the EUL is 11 years.
2. Online research. March 2016. Material cost is average sales price of LED downlights. <https://www.1000bulbs.com/category/led-downlights/>
3. Average wattage taken from ENERGY STAR product list (October 13, 2015) and DesignLights Consortium product list (October 7, 2015). Accent Light Line-voltage, Track or Mono-Point Directional Luminaires and Wall-Wash Luminaire product categories, filtered by wattage limits.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

**Revision History**

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry
02	10/2017	Updated EUL



### LED Track/Mono/Accent Fixtures > 18 Watts

	Measure Details
Measure Master ID	LED Fixture, Track/Mono/Accent, > 18 Watts, 3737
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$12.46 <sup>2</sup>

#### Measure Description

LED track, mono-point, and accent fixtures can replace existing incandescent fixtures without sacrificing performance, and these products save energy because they consume less wattage than the incandescent products they replace.

#### Description of Baseline Condition

The baseline condition is a weighted average of 25% each for nominal 90-watt incandescent, 50-watt HID, 70-watt HID, and 100-watt HID. Actual wattages for these lamps are 90 watts, 70 W, 93 watts, and 129 watts (see Assumptions).

#### Description of Efficient Condition

The efficient equipment is an ENERGY STAR- or DesignLights Consortium-rated fixture that consumes more than 18 watts.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline incandescent fixtures (= 96 watts)

Watts<sub>EE</sub> = Power consumption of efficient LED products (= 32.2 watts)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of use by Sector

Sector	HOU <sup>4</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily <sup>5</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>6</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 11 years)<sup>1</sup>





## Deemed Savings

### Average Annual Deemed Savings for LED Track/Mono/Accent > 18 Watts

MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
3737	236	0.0487	300	0.0487	297	0.0424	205	0.0405	376	0.0487

### Average Lifecycle Deemed Savings for LED Track/Mono/Accent > 18 Watts

MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
3737	2,596	3,300	3,267	2,255	4,136

## Assumptions

Fixture lamp weightings are based on a combination of energy audit experience and feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions and individuals with lighting sales experience.

## Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED fixture measures is 50,161 hours. With a sector-averaged HOU of 4,472, the EUL is 11 years.
2. Online research. March 2016. Material cost is average sales price of LED downlight. <https://www.1000bulbs.com/category/led-downlights/>
3. Average wattage taken from ENERGY STAR product list (October 13, 2015) and DesignLights Consortium product list (October 7, 2015). Accent Light Line-voltage, Track or Mono-Point Directional Luminaires and Wall-Wash Luminaire product categories, filtered by wattage limits.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)



5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)  
Multifamily Applications for Common Areas (5,949.5 annual operating hours based on 16.3 hours/day \* 365 days/year).
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry
02	10/2017	Updated EUL



### LED Troffer, 1x4, Replacing 4' 1- and 2-Lamp T8 Troffer

	Measure Details
Measure Master ID	LED Troffer, 1x4, Replacing 4-Foot 1- or 2-Lamp T8 Troffer, 3760 LED Troffer, 1x4, Replacing 4-Foot 1- or 2-Lamp Troffer with Luminaire Level Lighting Controls, 4334, 4465
Measure Unit	Per luminaire or retrofit kit
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Schools & Government, Agricultural, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	11 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$49.57 for MMID 3760 <sup>2</sup> ; \$144.57 for MMID 4334 <sup>3</sup>

#### Measure Description

LED 1x4 troffers save energy when replacing 1- or 2-lamp T8 products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 1- or 2-lamp T8 luminaires and may incorporate Luminaire Level Lighting Controls (LLLCs), which are integrated into luminaires and provide occupancy, daylight, high-end trim, and potentially other sensory functions such as air temperature and space utilization. This granular control can yield additional savings, easier control commissioning, and occupant comfort.

#### Description of Baseline Condition

The baseline condition is 4-foot 1- and 2-lamp T8 troffers in existing buildings and new construction.

#### Description of Efficient Condition

The efficient condition is LED products that are DesignLights Consortium-listed in the “1x4 Luminaires for Ambient Lighting of Interior Commercial Spaces,” “Integrated Retrofit Kits for 1x4 Luminaires,” or “Linear Retrofit Kits for 1x4 Luminaires” primary use categories, which consume ≤ 43 watts and may contain LLLCs.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [Watts_{BASE} - Watts_{LED} * (1 - SF)] / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Baseline wattage, or the average power consumption of a 1-lamp 32-watt T8 and a 2-lamp 32-watt T8, weighted 50%/50% (= 43.56 watts)<sup>4</sup>
- Watts<sub>LED</sub> = Energy efficient wattage, or the average power consumption of a DLC-listed LED fixture (= 29.8 watts)<sup>5</sup>
- SF = LLLC savings factor, deemed (= 0% for MMID 3760; = 41% for MMID 4334)<sup>6</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

Hours of Use by Sector

Sector	HOU
Commercial <sup>6</sup>	3,730
Industrial <sup>6</sup>	4,745
Agriculture <sup>6</sup>	4,698
Schools & Government <sup>6</sup>	3,239
Multifamily <sup>7</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) * CF_{WATTAGE} / 1,000 + Watts_{LED} * CF_{WATTAGE} * CF_{CONTROLS} / 1,000$$

Where:

- CF<sub>WATTAGE</sub> = Coincidence factor for wattage reduction (= varies by sector; see table below)
- CF<sub>CONTROLS</sub> = Coincidence factor for controls (= 0 for MMID 3760; = varies by sector for MMID 4334, see table below)



**Coincidence Factor by Sector**

Sector	CF <sub>WATTAGE</sub>	CF <sub>CONTROLS</sub>
Commercial <sup>8,6</sup>	0.77	0.14
Industrial <sup>8,6</sup>	0.77	0.18
Agriculture <sup>8,6</sup>	0.67	0.14
Schools & Government <sup>8,6</sup>	0.64	0.14
Multifamily <sup>8,8</sup>	0.77	0.14

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

**Deemed Savings**

**Annual Savings**

Measure	MMID	Savings	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Troffer, 1x4, Replacing 4' 1- and 2-Lamp T8 Troffer	3760	kWh	51	65	65	45	82
		kW	0.0106	0.0106	0.0092	0.0088	0.0106
LED Troffer, 1x4, Replacing 4' 1- and 2-Lamp T8 Troffer w/LLLC	4334	kWh	97	123	122	84	155
		kW	0.0138	0.0147	0.0120	0.0115	0.0138

**Lifecycle Savings (kWh)**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Troffer, 1x4, Replacing 4' 1- and 2-Lamp T8 Troffer	3760	561	715	715	495	902
LED Troffer, 1x4, Replacing 4' 1- and 2-Lamp T8 Troffer w/LLLC	4334	1,067	1,353	1,342	924	1,705





### Sources

1. DesignLights Consortium. "Qualified Product List." Accessed August 2017. <https://www.designlights.org/search>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an average HOU of 4,472, the EUL is rounded to 11 years.
2. LBC Lighting. Website. Accessed December 2017. [www.lbclighting.com](http://www.lbclighting.com)  
Home Depot. Website. Accessed December 2017. [www.homedepot.com](http://www.homedepot.com)  
Lightmart.com. Website. Accessed December 2017. [www.lightmart.com](http://www.lightmart.com)  
Average baseline cost data was \$57.03. SPECTRUM measure participation data from January 2017 through December 2017 shows that the average cost for participating products was \$106.60 for MMID 3760. Therefore, the incremental cost is \$49.57 (\$106.60 - \$57.03).
3. The incremental cost of \$144.57 for MMID 4334 reflects the cost for MMID 3760 (\$49.57) plus the cost for occupancy sensors (\$70.00 per WESCO Distribution Pricing) and labor (\$25.00).
4. Consortium for Energy Efficiency. "Legacy Ballast List." 2015.
5. SPECTRUM. Measure participation data from January 2017 through December 2017 shows that the average participating model was 29.8 watts for MMID 3760.
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2, Table 4-161, and Table 4-206. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
7. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
8. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs (with multifamily housing in unit CF of 65% to 83%).

### Revision History

Version Number	Date	Description of Change
01	01/01/2013	Initial TRM entry
02	08/14/2015	Updated savings information
03	09/29/2017	Updated to include 1x4 LED troffer without controls (MMID 3760) and with controls (MMID 4334)



### LED Troffer, 2x4, Replacing 4-Foot, 3-4 Lamp T8 Troffer

	Measure Details
Measure Master ID	LED Troffer, 2x4, Replacing 4-Foot, 3-4 Lamp T8 Troffer, 3111 LED Troffer, 2x4, Replacing 4-Foot, 3-4 Lamp T8 Troffer w/LLLC, 4335, 4466
Measure Unit	Per luminaire or retrofit kit
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	N/A
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	N/A
Water Savings (gal/yr)	N/A
Effective Useful Life (years)	14 <sup>1</sup>
Incremental Cost	Without LLLC = \$49.24 (MMID 3111); <sup>2</sup> With LLLC = \$144.24 (MMID 4335) <sup>3</sup>

#### Measure Description

LED 2x4 troffers save energy when replacing three-lamp or four-lamp T8 products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace three-lamp or four-lamp T8 luminaires and may incorporate Luminaire Level Lighting Controls (LLLC). LLLCs are sensors and controls integrated into luminaires that provide occupancy, daylight, high-end trim, and potential other sensory functions such as air temperature and space utilization. This granular control can yield additional savings, easier control commissioning, and occupant comfort.

#### Description of Baseline Condition

The baseline measure is 4-foot, three-lamp and four-lamp T8 troffers for existing buildings and new construction buildings.

#### Description of Efficient Condition

The efficient measures are LED products that are DesignLights Consortium-listed in the Troffer general application column of technical requirements Table v4.1 and 2x4 primary use categories,<sup>4</sup> which consume 55 watts or less and may contain LLLC.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [Watts_{BASE} - Watts_{EE} * (1 - SF)] / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Average power consumption of three-lamp, 32-watt T8 and 4-lamp, 32-watt T8, weighted 50% each (= 97.3 watts)<sup>5</sup>

Watts<sub>EE</sub> = Average power consumption of DLC-listed LED product (= 42.8 watts)<sup>4</sup>

SF = LLLC savings factor, deemed (= 0% for MMID 3111, = 41% for MMID 4335)<sup>6</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>7</sup>	3,730
Industrial <sup>7</sup>	4,745
Agriculture <sup>7</sup>	4,698
Schools & Government <sup>7</sup>	3,239
Multifamily <sup>8</sup>	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF_{WATTAGE} / 1,000 + Watts_{EE} * CF_{WATTAGE} * CF_{CONTROLS} / 1,000$$

Where:

CF<sub>WATTAGE</sub> = Coincidence factor for wattage reduction (= varies by sector; see table below)

CF<sub>CONTROLS</sub> = Coincidence factor for controls (= 0 for MMID 3111, = varies by sector for MMID 4335; see table below)

#### Coincidence Factor by Sector

Sector	CF <sub>WATTAGE</sub>	CF <sub>CONTROLS</sub>
Commercial <sup>7</sup>	0.77	0.14
Industrial <sup>7</sup>	0.77	0.18
Agriculture <sup>7</sup>	0.67	0.14
Schools & Government <sup>7</sup>	0.64	0.14
Multifamily <sup>8</sup>	0.77	0.14



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 14 years)}^1$$

### Deemed Savings

#### Annual Savings for LED Replacement of 4-Foot T8

Measure	MMID	Savings	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Troffer, 2x4, Replacing 4-Foot 3-4 Lamp T8 Troffer	3111	kWh	203	259	256	177	324
		kW	0.0420	0.0420	0.0365	0.0349	0.0420
LED Troffer, 2x4, Replacing 4-Foot 3-4 Lamp T8 Troffer w/ LLLC	4335	kWh	269	342	339	233	429
		kW	0.0466	0.0479	0.0406	0.0387	0.0466

#### Lifecycle Savings for LED Replacement of 4-Foot T8 (kWh)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Troffer, 2x4, Replacing 4-Foot 3-4 Lamp T8 Troffer	3111	2,842	3,626	3,584	2,478	4,536
LED Troffer, 2x4, Replacing 4-Foot 3-4 Lamp T8 Troffer w/ LLLC	4335	3,766	4,788	4,746	3,262	6,006

### Sources

1. SPECTRUM. Online lookups from January 2018 and MMID 3111 participation data from January through December 2017 show that seven participating models, comprising of 26,153 units and 61% of total measure participation, have an average spec sheet rated life of 63,000 hours. With an average HOU of 4,472, the EUL is 14 years.
2. Home Depot. Website. Accessed December 2017. [www.homedepot.com](http://www.homedepot.com)  
 LBC Lighting. Website. Accessed December 2017. [www.lbclighting.com](http://www.lbclighting.com)  
 Warehouse-Lighting. Website. Accessed December 2017. [www.warehouse-lighting.com](http://www.warehouse-lighting.com)  
 Average baseline cost data was \$78.15. SPECTRUM measure participation data from January 2017 through December 2017 shows that the average cost for participating products is \$127.39 for MMID 3111. Therefore, the incremental cost is \$49.24 (\$127.39 - \$78.15).



3. Incremental cost of \$144.24 for MMID 4335 reflects the cost for MMID 3111 plus the cost for occupancy sensors (MMID 2474), which according to WESCO Distribution Pricing is \$70.00, plus \$25.00 in labor.
4. SPECTRUM. Measure participation data from January 2017 through December 2017 shows that participating models average 42.8 watts for MMID 3111.
5. Consortium for Energy Efficiency. *Legacy Ballast List*. 2015.
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3-2, Table 4-161, and Table 4-206. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
7. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
8. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within 65% to 83% range of similar programs for in-unit multifamily housing.

### Revision History

Version Number	Date	Description of Change
01	01/01/2013	Intial TRM measure
02	08/14/2015	Updated savings information
03	11/11/2016	Updated savings information and definitions
04	10/2017	Updated EUL
05	11/2017	Added 2x4 measure with LLLC



### LED Tube Retrofit of 4-Foot T12 or T8 Fixtures

	Measure Details
Measure Master ID	T8 LED < 20 Watts, 1 Lamp, Replacing 2 Lamp or 3 Lamp T12/T8 SBP Package, 3764 SBP A La Carte, 3765 SBP After A La Carte, 3766
Measure Unit	Per fixture
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Measure Type	Prescriptive
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$33.74 <sup>5</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot T12 or 32-watt, 28-watt, and 25-watt T8 fluorescent lamps found commonly throughout the commercial, industrial, agriculture, and school and government sectors. This measure incorporates switching a fixture from two or three 4-foot fluorescent technology lamps to one LED tube in a 1-foot by 4-foot fixture.

#### Description of Baseline Condition

The baseline condition is a 1-foot by 4-foot fixture with two or three existing lamps, with savings weighted as 90% of the fixtures having 2 lamps. The lamps are 4-foot standard 32-watt, 28-watt, and 25-watt T8 lamps on low (0.78), normal (0.88), and high (1.15) ballast factor ballasts. Lamps are weighted 60%, 30%, and 10%, respectively, in the savings calculations. The 32-watt lamp ballast factors are weighted at 10%, 70%, and 20% with respect to low, normal, and high ballast factors, respectively. The 28-watt and 25-watt lamp ballast factors are weighted at 5%, 90%, and 5% in the savings calculations, respectively.<sup>3</sup>





### Description of Efficient Condition

The efficient condition is a 1-foot by 4-foot fixture with one T8 LED < 20 watts. Equipment must be DesignLights Consortium (DLC)-listed and use a new external driver or operate on a new fluorescent ballast(s). The retrofit may or may not need a reflector, based on the situation. This measure is not intended for use in refrigerated case lighting applications and in those products that bring line voltage to existing sockets. Products must carry a safety certification from a NRTL, such as UL or ETL.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * HOU$$

Where:

Watts<sub>FLUORESCENT</sub> = Weighted wattage of standard 4-foot 32-watt, 28-watt, or 25-watt T8 fluorescent lamp operating on low/normal/high ballast factor ballasts (= 30.1)<sup>7</sup>

Watts<sub>LED</sub> = Average wattage of one DLC-listed 4-foot linear LED < 20 watts with an external driver or operating on fluorescent ballast (= 17.2)<sup>6</sup>

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= varies by sector; see table below)

Hours of Use by Sector

Sector	HOU
Commercial <sup>2</sup>	3,730
Industrial <sup>2</sup>	4,745
Agriculture <sup>2</sup>	4,698
Schools & Government <sup>2</sup>	3,239

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (=varies by sector; see table below)





**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>2</sup>	0.77
Industrial <sup>2</sup>	0.77
Agriculture <sup>2</sup>	0.67
Schools & Government <sup>2</sup>	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (=12 years)}^1$$

**Deemed Savings**

**Annual Energy Savings**

Measure	Commercial 3,730 (0.77)		School & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
T8 LED < 20 Watts, 1 Lamp, Replacing 2 Lamp or 3 Lamp T12/T8	151	0.0311	131	0.0259	192	0.0311	190	0.0271

**Lifecycle Energy-Savings**

Measure	Commercial 3,730 (0.77)	School & Gov 3,239 (0.64)	Industrial 4,745 (0.77)	Agriculture 4,698 (0.67)
	kWh	kWh	kWh	kWh
T8 LED < 20 Watts, 1 Lamp, Replacing 2 Lamp or 3 Lamp T12/T8	1812	1572	2304	2,280





### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,103, the EUL is 12 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Weights are estimated based on general market knowledge and historical application data.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Fluorescent and LED pricing pulled from multiple online sources, then averaged for both baseline and efficient conditions. Incremental cost is the difference between baseline and proposed total cost. Internal Implementer Spreadsheet, 'Pricing' tab in Excel calculation Four-foot Linear LED replacing 4-foot T8 fluor 2to1 calculation\_GDS\_SBP\_03\_19\_15.
6. DesignLights Consortium. Product list. August 29, 2014. Wattage equates to the weighted average of Four-Foot Linear Replacement Lamps with external drivers, and internal drivers compatible with existing ballasts.

### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry
02	10/2017	Updated EUL



### Mogul Screw-Base (E39) Light Emitting Diode Lamp

	Measure Details
Measure Master ID	LED Lamp, DLC: High/Low-Bay Mogul Screw-Base (E39), 3962, 4644 Mogul Screw-Base (E39), Exterior, 3963, 4645
Measure Unit	Per watt reduced
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	\$66.05 <sup>2</sup>

#### Measure Description

This measure is replacing interior HID lighting with wattages ranging from 150 watts to 400 watts and exterior HID lighting with wattages ranging from 70 watts to 400 watts.

#### Description of Baseline Condition

The baseline equipment is interior HID lighting with wattages ranging from 150 watts to 400 watts or exterior HID lighting with wattages ranging from 70 watts to 400 watts.

#### Description of Efficient Condition

The efficient condition is a Design Lights Consortium-listed mogul screw-base (E39) LED lamp, in the Mogul Screw-Base (E39) Replacements for HID Lamps category.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000 = Watts_{REDUCED} * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline lamp

Watts<sub>EE</sub> = Power consumption of DLC-listed LED product



1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

Watts<sub>REDUCED</sub> = Watt reduction

**Hours of Use**

Sector	HOU
Commercial <sup>3</sup>	3,730
Industrial <sup>3</sup>	4,745
Agriculture <sup>3</sup>	4,698
Schools & Government <sup>3</sup>	3,239
Multifamily <sup>4</sup>	5,950
Exterior <sup>5</sup>	4,380

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor**

Sector	CF
Commercial <sup>3</sup>	0.77
Industrial <sup>3</sup>	0.77
Agriculture <sup>3</sup>	0.67
Schools & Government <sup>3</sup>	0.64
Multifamily <sup>6</sup>	0.77
Exterior	0

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 13 years)<sup>1</sup>





### Deemed Savings

Here, deemed savings are calculated on a per-Watts<sub>REDUCED</sub> basis. The values in the table indicates the savings from defining Watts<sub>REDUCED</sub>=1 in the algorithm above for each sector.

#### Annual Savings (per Watt reduced)

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Interior	3962	3.73	0.0008	4.75	0.0008	4.7	0.0007	3.24	0.0006	5.95	0.0008
Exterior	3963	4.38	N/A	4.38	N/A	4.38	N/A	4.38	N/A	4.38	N/A

#### Lifecycle Savings (kWh per Watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
Interior	3962	49	62	61	42	77
Exterior	3963	57	57	57	57	57

### Sources

- DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in high-bay HID to LED measures is 57,667 hours. With an HOU of 4,457 or 4,380, the EUL is 13 years.
- 1000 Bulbs. Website. Accessed November 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Lighting Supply. Website. Accessed November 2016. [www.lightingsupply.com](http://www.lightingsupply.com)  
Amazon. Website. Accessed November 2016. [www.amazon.com](http://www.amazon.com)
- PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)
- Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedsavingsdeskreview_evaluationreport.pdf)
- U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This report includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.



6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008.

[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)

Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	11/03/2016	Initial TRM entry
02	10/2017	Updated EUL



### Bi-Level Controls for Interior, Exterior, and Parking Garages

	Measure Details
Measure Master ID	LED Fixture, Bi-Level: Stairwell and Passageway, 3097, 3117 Stairwell and Passageway, SBP A La Carte, 3596 Stairwell and Passageway, SBP After A La Carte, 3597  Lighting Controls, Bi-Level: Exterior and Parking Garage Fixtures, Dusk to Dawn, 3251 Parking Garage Fixtures, 24 Hour, 3252
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	MMID 3097, 3596, 3597= Light Emitting Diode (LED) MMIDs 3251, 3252 = Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

Numerous existing installations use LED, induction, fluorescent, CMH, and PSMH fixtures to light their high-bay interiors, exteriors, and parking garages. These fixtures commonly operate in full light output 24 hours a day. Bi-level controls and replacement products use ultrasonic and PIR sensors to adjust the light output to a safe but energy-conserving low light level when these spaces become unoccupied. These products save energy by more efficiently lighting spaces based on occupancy.

#### Description of Baseline Condition

The baseline condition is LED, induction, fluorescent, CMH, and PSMH fixture input wattages with no lighting controls at building interiors, exteriors, and parking garages.





### Description of Efficient Condition

The efficient condition is individually controlled light fixtures that may include dimming, stepped dimming, and/or hi-low ballast controls. Control must include a PIR and/or ultrasonic occupancy sensor with a fail-safe feature (fails in “on” position in case of sensor failure). Fixtures must operate in low-standby light level during vacancy and switch to full light output upon occupancy. The fixture cannot exceed 50% of full wattage during unoccupied periods.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{BASE} - kWh_{EE}$$

$$kWh_{BASE} = Watts_{FIXTURES} * HOU / 1,000$$

$$kWh_{EE} = Watts_{FIXTURES} * HOU * 0.60 / 1,000$$

Where:

- $kWh_{BASE}$  = Energy consumption of baseline equipment (standard non-controlled fixture)
- $kWh_{EE}$  = Energy consumption of efficient equipment (bi-level controlled fixture)
- $Watts_{FIXTURES}$  = Input wattage of fixture(s) being controlled
- HOU = Hours of use (= 8,760 for parking garages; = 4,380 for exterior; = varies by sector for interior, see table below)
- 1,000 = Kilowatt conversion factor
- 0.60 = 40% savings potential from bi-level controls

#### Interior Hours of Use by Sector

Sector	Hours of Use <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Watts_{FIXTURES} / 1,000 * SF * CF$$

Where:

- SF = Savings factor (= 40%)<sup>3</sup>
- CF = Coincidence factor (= 1 for parking; = 0 for exterior; = varies by sector for interior, see table below)

#### Interior Coincidence Factor by Sector

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 8 years)<sup>1</sup>

### Deemed Savings

#### Bi-Level Controls in Parking Garage

Savings per Fixture	MMID	All Sectors
kWh	3252	1,135
kW		0.1296
kWh <sub>LIFECYCLE</sub>		9,080

#### Bi-Level Controls in Exterior

Savings per Fixture	MMIDs	All Sectors
kWh	3251 and 3343	568
kW		0
kWh <sub>LIFECYCLE</sub>		4,544





**Bi-Level Controls in Interior**

Savings per Fixture	MMIDs	Commercial	Industrial	Agriculture	Schools & Government
kWh	3097, 3596, 3597	483	615	609	420
kW	(LED) and 3117	0.0998	0.0998	0.0868	0.0829
kWh <sub>LIFECYCLE</sub>	(fluorescent)	3,864	4,920	4,872	3,360

**Assumptions**

It is assumed that an exterior lamp is on for a nighttime average of 4,380 hours. 8,760 hours are assumed for 24/7 parking garage. Savings for interior are based on the sector for interior high-bay applications.

While bi-level controls can achieve a 50% reduction in power requirements, a 40% reduction is used for Focus on Energy programs as a conservative estimate. No kilowatt savings are assigned to exterior lighting due to reduced hours of use for the same wattage.

**Sources**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin. Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. The program directs that wattage must be reduced by a minimum of 50%, however 40% was is applied to account for any other power factors or unforeseen power consumption.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL





### **Delamping, T12 to T8, T8 to T8**

	Measure Details
Measure Master ID	Delamping: T12 to T8, 4-Foot, 2276 T8 to T8, 2277 T12 to T8, 8-Foot, 3184, 3320
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	MMIDs 2276 and 2277 = Delamping MMID 3184 and 3320 = Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	TBA <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### **Measure Description**

This measure is the permanent removal of standard T12 and T8 lamps from two, three, and four lamp 4-foot and 8-foot fixtures. Although the savings are not accounted for here, the measure requires:

- Delamped fixtures must also include upgrading the remaining lamps to HPT8 or RWT8 lamps.
- If a qualifying combination of lamps and ballast are installed, delamped fixtures can also qualify for incentives for HPT8 or RWT8 systems based on the number of lamps in the delamped fixture.

If the existing fixture contains standard T8 ballasts, the ballast is not required to be replaced. Only the lamps must be upgraded. In this case, the project would only qualify for a reduced watt lamp incentive if reduced watt lamps are used. The project would not qualify for a system upgrade incentive.

#### **Description of Baseline Condition**

The baseline condition is a weighted average of two, three, and four lamp T12 and T8 fixtures (see Assumptions for weighting metrics).





### Description of Efficient Condition

The efficient condition is a weighted average of one, two, and three lamp low, normal, and high ballast factor T8 fixtures with 32-watt lamps (see Assumptions for weighting metrics).

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Watts of baseline equipment (existing standard T12 and T8 fixture(s))

Watts<sub>EE</sub> = Power consumption of efficient measure (delamped T8 fixture(s))

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

#### Average Annual Deemed Savings for Linear Fluorescent Delamping

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
Delamping T12 to T8 (4-Foot)	2276	192	0.040	244	0.040	242	0.035	167	0.033	306	0.040
Delamping T8 to T8 (4-Foot)	2277	96	0.020	122	0.020	121	0.017	83	0.017	153	0.020
Delamping T12 to T8 (8-Foot)	3184, 3320	357	0.074	454	0.074	450	0.064	310	0.061	N/A	N/A

#### Average Lifecycle Deemed Savings for Linear Fluorescent Delamping

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
		kWh	kWh	kWh	kWh	kWh
Delamping T12 to T8 (4-Foot)	2276	1,920	2,440	2,420	1,670	3,060
Delamping T8 to T8 (4-Foot)	2277	960	1,220	1,210	830	1,530
Delamping T12 to T8 (8-Foot)	3184, 3320	3,570	4,540	4,500	3,100	N/A

### Assumptions

Weighting of delamping quantities is based on historical program data.

The baseline condition is a weighted average of two, three, and four lamp T12 and T8 fixtures:

- Delamping T12 to T8 (4-Foot)
  - 2 Lamp (10%)
  - 3 Lamp (30%)
  - T12 - 4 Lamp (60%)
- Delamping T8 to T8
  - 2 Lamp (10%)
  - 3 Lamp (30%)



- T8 - 4 Lamp (60%)
- Delamping T12 to T8 (8-Foot)
  - T12 - 2 Lamp (80%)
  - HOT12 - 2 Lamp (20%)

Efficient Condition:

- Delamping T12 to T8 (4-Foot)
  - 2 to 1 Lamp (10%)
  - 3 to 1 Lamp (5%)
  - 3 to 2 Lamp (25%)
  - 4 to 2 Lamp (50%)
  - T8 - 4 to 3 Lamp (10%)
- Delamping T8 to T8
  - 2 to 1 Lamp (10%)
  - 3 to 1 Lamp (5%)
  - 3 to 2 Lamp (25%)
  - 4 to 2 Lamp (50%)
  - T8 - 4 to 3 Lamp (10%)
- Delamping T12 to T8 (8-Foot)
  - T8 – 2 Lamp (8-Foot) to 2 Lamp (4-Foot) (100%)

Sources

1. Early Replacement Calculator spreadsheet.
2. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)

Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### Delamping Light Fixtures

	Measure Details
Measure Master ID	Delamping: 200 - 399 Watt Fixture, 3001 ≥ 400 Watt Fixture, 3002
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Delamping
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by wattage and sector
Peak Demand Reduction (kW)	Varies by wattage and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	TBA <sup>1</sup>
Incremental Cost (\$/unit)	200–399 watt fixture = \$16.20 (MMID 3001) <sup>5</sup> ≥ 400 watt fixture = \$15.00 (MMID 3002) <sup>6</sup>

#### Measure Description

This measure is to permanently remove existing high-wattage light fixtures from an existing ceiling. De-lamping savings do not include replacements. Customers are responsible for deciding whether de-lamping will maintain adequate light levels.

#### Description of Baseline Condition

The baseline equipment is 250-watt and 450-watt metal halide light fixtures.

#### Description of Efficient Condition

The efficient condition is permanent removal of unneeded light fixtures.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

$$Watts_{BASE} = \text{Watts of high wattage baseline measure light fixture (= 299 for 200-watt or 399-watt light fixture; = 463 for } \geq 400\text{-watt light fixture)}^4$$

$$Watts_{EE} = \text{Watts of efficient measure (= 0)}$$





1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 13 years)<sup>1</sup>

**Deemed Savings**

**Deemed Savings for Delamping 200-Watt to 399-Watt Light Fixture**

	MMID	Commercial	Industrial	Agriculture	Schools & Government
Annual Energy Savings (kWh)	3001	1,115	1,419	1,405	968
Peak Demand Reduction (kW)		0.2302	0.2302	0.2003	0.1914
Lifecycle Energy Savings (kWh)		14,499	18,444	18,261	12,590





**Deemed Savings for Delamping ≥ 400-Watt Light Fixture**

	MMID	Commercial	Industrial	Agriculture	Schools & Government
Annual Energy Savings (kWh)	3002	1,727	2,197	2,175	1,500
Peak Demand Reduction (kW)		0.3565	0.3565	0.3102	0.2963
Lifecycle Energy Savings (kWh)		22,451	28,560	28,277	19,496

**Sources**

1. Early Replacement Calculator spreadsheet.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Vermont Energy Investment Corporation. *Ohio Technical Reference Manual*. August 2010.
5. Prepared by Shelter Analytics; Facilitated and Managed by Northeast Energy Efficiency Partnership. "Mid-Atlantic Technical Reference Manual Version 6.0." p. 323. May 2016. <http://www.neep.org/mid-atlantic-technical-reference-manual-v6>  
Assumed labor for larger fixtures is 50% more than for fluorescent lamps. \$10.80 \* 1.5 = \$16.20.
6. 2015 Implementer survey of Trade Ally's installation Cost.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2016	Removed MMIDs 3321 and 3322







### T8 2-Foot Lamps Replacing T8 and T12 U-Tube Lamps

	Measure Details
Measure Master ID	T8 2-Foot Lamps: Replacing Single T12 U-Tube Lamp, 3325 Replacing Double T12 U-Tube Lamp, 3326
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	6 <sup>2</sup>
Incremental Cost (\$/unit)	Single U-lamp = \$21.49 (MMID 3325) <sup>4</sup> Double U-lamp = \$1.22 (MMID 3326) <sup>5</sup>

#### Measure Description

Reduced wattage 2-foot T8 lamps save energy by reducing the total input wattage of the luminaires installed in a fixture. The 2-foot T8 lamps can be installed in varying amounts per fixture as necessary for lighting configurations, with the most common being three lamps in a 2-foot by 2-foot fixture. This measure replaces fixtures with either one or two U-tubes per 2-foot by 2-foot fixture.

#### Description of Baseline Condition

The wattage of the baseline equipment is shown in the table below.

U-Tube Fixture Wattages

Measure	MMID	Wattage
U-tube T12 1 Lamp	3325	48 watts
U-tube T12 2 Lamp	3326	82 watts

#### Description of Efficient Condition

The wattages for F17, 2-foot T8 lamps with a ballast factor of 0.82 are shown in the table below. The one exception is a single lamp F17T8, which has a ballast factor of 0.88.





### Efficient Fixture Wattages

Measure	Wattage
2-Foot 1 Lamp F17T8	15 watts
2-Foot 2 Lamp F17T8	28 watts
2-Foot 3 Lamp F17T8	42 watts
2-Foot 4 Lamp F17T8	56 watts

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_U - kWh_{F17T8}$$

Where:

$kWh_U$  = Annual electricity consumption of existing U-tube lamps and ballasts

$kWh_{F17T8}$  = Annual electricity consumption of F17T8 lamps and ballasts

### Summer Coincident Peak Savings Algorithm

#### First Year Savings

$$kW_{SAVED} = (W_U - W_{F17T8}) / 1,000 * CF$$

Where:

$W_U$  = Wattage of existing U-tube lamps and ballasts

$W_{F17T8}$  = Existing wattage of F17T8 lamps and ballasts

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= varies by sector; see table below)

### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64



### Subsequent Year Savings

$$kW_{SAVED} = \{(W_U - W_{F17T8}) * N + (W_{UEISA} - W_{F17T8}) * (EUL - N)\} / 1,000$$

Where:

- N = Number of years until 2016 (=1 in 2015)
- W<sub>UEISA</sub> = Existing wattage of EISA-compliant U-tube lamps and ballasts
- EUL = Effective useful life (=6)<sup>2</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_U - kWh_{F17T8}) * N + (kWh_{UEISA} - kWh_{F17T8}) * (EUL - N)$$

Where:

- kWh<sub>UEISA</sub> = Annual electricity consumption of EISA-compliant U-tube lamps and ballasts

### Deemed Savings

Average Annual Deemed Savings

Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
F17T8, 2-Foot Lamps Replacing Single T12 U-Tube Lamps	3325	90.8	0.0187	78.8	0.0156	115.5	0.0187	114.3	0.0163
F17T8, 2-Foot Lamps Replacing Double T12 U-Tube Lamps	3326	149.2	0.0308	129.6	0.0256	189.8	0.0308	187.9	0.0268

Average Lifecycle Deemed kWh Savings

MMID	Commercial 3,730 (0.77)	Schools & Gov 3,239 (0.64)	Industrial 4,745 (0.77)	Agriculture 4,698 (0.67)
	kWh	kWh	kWh	kWh
3325	545	473	693	686
3326	895	778	1,139	1,127



### Assumptions

The replacement of single U-tube fixtures uses an average of 1/3 single F17T8 replacements and 2/3 double F17T8 fixtures to generate the new measure wattage.

The replacement of double U-tube fixtures uses an average of 25% 4-Lamp F17T8, 50% 3-Lamp F17T8, and 25% 2-Lamp F17T8 fixture replacements to generate the new measure wattage.

### Sources

1. Multiple Manufacturers Product Life Rating of ~ 24,000 hours.
2. Home Depot. Website. Accessed July 2017. [www.homedepot.com](http://www.homedepot.com)  
Lowe's. Website. Accessed July 2017. [www.lowes.com](http://www.lowes.com)  
1000 Bulbs. Website. Accessed July 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
Average rated life of 25,667 hours, with sector-averaged HOU of 4,103 hours.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Online research. March 2016. Average price of T12 Utube lamp. [1000bulbs.com](http://1000bulbs.com).
5. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.

### Revision History

Version Number	Date	Description of Change
01	07/2013	Initial TRM entry
02	10/2016	Removed MMIDs 3240, 3241, 3242, 3243
03	10/2017	Updated EUL



### Exterior Lighting Optimization

	Measure Details
Measure Master ID	Exterior Lighting Optimization, LED: ≤ 60 Watts, Replacing 250 Watt HID, 3716 With Integrated Timer or Wireless Schedule, 3717 With Bi-Level Control, 3718  60-125 Watts, Replacing 250 Watt HID, 3719 With Integrated Timer or Wireless Schedule, 3720 With Bi-Level Control, 3721  125-200 Watts, Replacing 320 Watt HID, 3722 With Integrated Timer or Wireless Schedule, 3723 With Bi-Level Control, 3724  125-200 Watts, Replacing 400 Watt HID, 3725 With Integrated Timer or Wireless Schedule, 3726 With Bi-Level Control, 3727  200-650 Watts, Replacing 1000 Watt HID, 3728 With Integrated Timer or Wireless Schedule, 3729 With Bi-Level Control, 3730
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	High Intensity Discharge (HID)
Sector(s)	Commercial, Industrial, Agriculture, Schools and Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Fixtures = 12 (MMIDs 3716, 3719, 3722, 3725, and 3728); <sup>2</sup> Fixtures with Timer/Wireless Schedule = 19 (MMIDs 3717, 3720, 3723, 3726, and 3729); <sup>5</sup> Fixtures with Bi-Level Control = 20 (MMIDs 3718, 37121, 3724, 3727, and 3730) <sup>8</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D <sup>1</sup>

#### Measure Description

Exterior lighting optimization (ELO) offers energy efficient LED upgrade choices for replacing or retrofitting qualifying exterior pole mount fixtures, wall mount fixtures, and fuel pump canopy





luminaires. The ELO measures are structured to provide annual savings and set measure cost information for end users.

### Description of Baseline Condition

The baseline condition is needing to replace or retrofit 150-watt to 175-watt, 250-watt, 320-watt, 400-watt, and 1,000-watt HID systems that currently operate 4,380 hours per year. Fixtures must be exterior pole mount, wall mount, or fuel pump canopy mount where the head of the fixture is a minimum of 15 feet above finished grade.

### Description of Efficient Condition

The efficient condition is one of the following situations:

- Facilities with existing 150-watt to 175-watt HIDs will have the option to upgrade to a new LED fixture or retrofit less than or equal to 60 input watts.
- Facilities with existing 250-watt HIDs will have the option to upgrade to a new LED fixture or retrofit between 61 and 125 input watts.
- Facilities with existing 320-watt or 400-watt HIDs will have the option to upgrade to a new LED fixture or retrofit between 126 and 200 input watts.
- Facilities with existing 1,000-watt HIDs will have the option to upgrade to a new LED fixture or retrofit between 201 and 650 input watts.

When applicable, twist-lock fixture mounted controls with integrated timers and/or wireless controls will also be an option of each ELO replacement/retrofit, enabling the capture of additional savings.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watt}_{\text{SHID}} * \text{HOU}_{\text{HID}}) - (\text{Watt}_{\text{SELO}} * \text{HOU}_{\text{ELO}}) / 1,000$$

Where:

- Watt<sub>SHID</sub> = Power consumption of baseline measure (= 1,079, 458, 368, 295, or 195 watts)<sup>3</sup>
- HOU<sub>HID</sub> = Average annual run hours (= 4,380)<sup>5</sup>
- Watt<sub>SELO</sub> = Power consumption of efficient LED upgrade (= 288, 152, 89, or 40 watts)<sup>4</sup>
- HOU<sub>ELO</sub> = Average annual run hours (= 4,380 for fixtures without controls; = 2,920 for fixture upgrades w/integrated timer and/or wireless schedule; = 2,628 for fixture upgrade w/bi-level control; see Assumptions)
- 1,000 = Kilowatt conversion factor



### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for ELO measures.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life for fixtures (=12 years)}^2$$

#### For systems with controls

$$kWh_{LIFECYCLE} = (kWh_{SAVED} * EUL) + ((kWh_{SAVED} \text{ W/CONTROLS} - kWh_{SAVED}) * (EUL_{CONTROLS}))$$

Where:

$kWh_{SAVED} \text{ W/CONTROLS}$  = Annual electricity consumption of chosen energy efficient ELO measure option with additional controls hours reduction

$EUL_{CONTROLS}$  = Effective useful life for lighting controls (= 19 for fixtures with Timer/Wireless Schedule; 20 = for Fixtures with Bi-Level Control)<sup>5</sup>

### Deemed Savings

#### Annual and Lifecycle Energy Savings for LED Fixture/Retrofit

Measure Description	MMID	Annual kWh Savings	Lifecycle kWh Savings
≤ 60 watt replacing 150-175 watt HID	3716	701	8,412
≤ 60 watt replacing 150-175 watt HID w/integrated timer or wireless schedule	3717	759	14,421
≤ 60 watt replacing 150-175 watt HID w/bi-level control	3718	771	15,420
> 60 watt, but ≤ 125 watt replacing 250 watt HID	3719	920	11,040
> 60 watt, but ≤ 125 watt replacing 250 watt HID w/integrated timer or wireless schedule	3720	1,051	19,969
> 60 watt, but ≤ 125 watt replacing 250 watt HID w/bi-level control	3721	1,077	21,540
> 125 watt, but ≤ 200 watt replacing 320 watt HID	3722	964	11,568
> 125 watt, but ≤ 200 watt replacing 320 watt HID w/integrated timer or wireless schedule	3723	1,183	22,477
> 125 watt, but ≤ 200 watt replacing 320 watt HID w/bi-level control	3724	1,227	24,540
> 125 watt, but ≤ 200 watt replacing 400 watt HID	3725	1,358	16,296



Measure Description	MMID	Annual kWh Savings	Lifecycle kWh Savings
> 125 watt, but ≤ 200 watt replacing 400 watt HID w/integrated timer or wireless schedule	3726	1,577	29,963
> 125 watt, but ≤ 200 watt replacing 400 watt HID w/bi-level control	3727	1,621	32,420
> 200 watt, but ≤ 650 watt replacing 1,000 watt HID	3728	3,460	41,520
> 200 watt, but ≤ 650 watt replacing 1,000 watt HID w/integrated timer or wireless schedule	3729	3,883	73,777
> 200 watt, but ≤ 650 watt replacing 1,000 watt HID w/bi-level control	3730	3,968	79,360

Installed Measure Cost Table<sup>1</sup>

Measure	Installed Cost
200 watt < LED ≤ 650 watt	\$1,229.00
200 watt < LED ≤ 650 watt w/integrated timer	\$1,470.00
200 watt < LED ≤ 650 watt w/bi-level	\$1,470.00
125 watt < LED ≤ 200 watt	\$1,225.00
125 watt < LED ≤ 200 watt w/integrated timer	\$1,466.00
125 watt < LED ≤ 200 watt w/bi-level	\$1,466.00
60 watt < LED ≤ 125 watt	\$742.00
60 watt < LED ≤ 125 watt w/integrated timer	\$983.00
60 watt < LED ≤ 125 watt w/bi-level	\$983.00
LED ≤ 60 watt	\$275.00
LED ≤ 60 watt w/integrated timer	\$516.00
LED ≤ 60 watt w/bi-level	\$516.00

**Assumptions**

It is a requirement that options that include integrated timer controls or wireless schedules be set to reduce the controlled fixture’s hours of operation by a minimum of four hours per night. This results in a decrease from 4,380 to 2,920 annual run hours. Bi-level control options can achieve a 50% reduction in power requirements. A 60% reduction in burn hours is used to be conservative similar to MMIDs 3251 and 3252.







## Sources

1. 2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.
2. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>.  
Average rated life of models participating in ELO HID to LED measures is 54,123 hours. With an HOU of 4,380, the EUL is 12 years.
3. Wisconsin Focus on Energy. *Default Wattage Guide*. Version 1.0. 2013.
4. Philips Advance. *Lighting Electronics Atlas*. 2012-2013.
5. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in ELO HID to LED measures is 54,123 hours. With an HOU of 2,920, the EUL is 19 years.
6. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. *NOAA Solar Calculator*. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)  
DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in ELO HID to LED measures is 54,123 hours. With an HOU of 2,628, calculated lifetime is 21 years. Commercial lighting measures have an EUL cap of 20 years.

## Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry
02	10/2017	Updated EUL



**HID, Reduced Wattage, Replacing HID, Interior, Exterior, Parking Garage**

	Measure Details
Measure Master ID	HID, Reduced Wattage: Interior: Replacing 1,000 Watt HID, 3067 Replacing 175 Watt HID, 3068 Replacing 250 Watt HID, 3070 Replacing 320 Watt HID, 3072 Replacing 400 Watt HID, 3073  Exterior: Replacing 1,000 Watt HID, 3036 Replacing 400 Watt HID, 3037 Replacing 320 Watt HID, 3038 Replacing 250 Watt HID, 3039 Replacing 175 Watt HID, 3040  Parking Garage: Replacing 175 Watt HID, 3069 Replacing 250 Watt HID, 3071
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	High Intensity Discharge (HID)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily (exterior measures only)
Annual Energy Savings (kWh)	Varies by baseline and sector
Peak Demand Reduction (kW)	Varies by baseline and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Exterior = 4 (MMIDs 3036–3040); Interior = 5 (MMIDs 3067, 3068, 3070, 3072, and 3073); Parking Garage = 2 (MMIDs 3069 and 3071) <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D



### Measure Description

RW HID direct replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage HID lamps. This measure can be applied in spaces where standard wattage HID lamps are being used. These RW HID products have a similar or equivalent lumen output to the lamps that they replace, which allows them to be installed anywhere that standard wattage HID lamps are found.

### Description of Baseline Condition

The baseline is standard 175-watt, 250-watt, 320-watt, 400-watt, and 1,000-watt HID lamps.

### Description of Efficient Condition

The efficient condition is 145-watt, 150-watt, 205-watt, 220-watt, 260-watt, 330-watt, 360-watt, and 860-watt RW HID lamps.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Wattage of baseline standard HID lamp (= varies by measure; see table below)
- Watts<sub>EE</sub> = Wattage of efficient RW direct replacement HID lamp (= varies by measure; see table below)
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= 4,380 for exterior; = 8,760 for parking garages; = varies by sector for interior; see table below)

### Wattages for Deemed Savings Calculations

Measure	Watts <sub>BASE</sub>	Watts <sub>EE</sub>
Exterior RW HID Lamp 1,000-Watt Replacement	1,079	928.8
Interior HID Lamp 1,000-Watt Replacement	1,079	928.8
Exterior RW HID Lamp 400-Watt Replacement	455	396.75
Interior HID Lamp 400-Watt Replacement	455	396.75
Exterior RW HID Lamp 320-Watt Replacement	356	299
Interior HID Lamp 320-Watt Replacement	356	299
Exterior RW HID Lamp 250-Watt Replacement	293	250.75
PG HID Lamp 250-Watt Replacement	293	250.75
Interior HID Lamp 250-Watt Replacement	293	250.75
Exterior RW HID Lamp 175-Watt Replacement	210	177
PG HID Lamp 175-Watt Replacement	210	177
Interior HID Lamp 175-Watt Replacement	210	177



**Interior Hours of use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.00 for exterior; = 1.0 for parking garages; = varies by measure for interior, see table below)

**Interior Coincidence Factor by Sector**

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 4 years for 3036–3040,<sup>1</sup> 5 years for 3067-3068, 3070, and 3072-3073,<sup>3</sup> 3069 and 3071<sup>3</sup>)

**Deemed Savings**

**Average Annual Deemed Savings for Reduced Wattage HID Direct Replacement Lamps**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Res-Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
HID, Reduced Wattage Replacing 1,000-Watt HID, Exterior	3036	658	0	658	0	658	0	658	0	658	0
HID, Reduced Wattage Replacing 1,000-Watt HID, Interior	3067	560	0.1157	713	0.1157	706	0.1006	486	0.0961	N/A	
HID, Reduced Wattage, Replacing 400-Watt HID, Exterior	3037	255	0	255	0	255	0	255	0	255	0





Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Res-Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
HID reduced Wattage, Replacing 400-Watt HID, Interior	3073	217	0.0449	276	0.0449	274	0.0390	189	0.0373	N/A	
HID, Reduced Wattage, Replacing Lamp 320-Watt HID, Exterior	3038	250	0	250	0	250	0	250	0	250	0
HID, Reduced Wattage, Replacing Lamp 320-Watt HID, Interior	3072	213	0.0439	270	0.0439	268	0.0382	185	0.0365	N/A	
HID, Reduced Wattage Replacing 250-Watt HID, Exterior	3039	185	0	185	0	185	0	185	0	185	0
HID, Reduced Wattage Replacing 250-Watt HID, Parking Garage	3071	370	0.0423	370	0.0423	370	0.0423	370	0.0423	N/A	
HID, Reduced Wattage Replacing 250-Watt HID, Interior	3070	158	0.0325	200	0.0325	198	0.0283	137	0.0270	N/A	
HID, Reduced Wattage Replacing 175-Watt HID, Exterior	3040	145	0	145	0	145	0	145	0	145	0
HID, Reduced Wattage Replacing 175-Watt HID, Parking Garage	3069	289	0.0330	289	0.0330	289	0.0330	289	0.0330	N/A	
HID, Reduced Wattage Replacing 175-Watt HID, Interior	3068	123	0.0254	157	0.0254	155	0.0221	107	0.0211	N/A	

**Average Lifecycle Deemed Savings for Reduced Wattage HID Direct Replacement Lamps (kWh)**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Res-Multifamily
HID, Reduced Wattage Replacing 1,000-Watt HID, Exterior	3036	2,632	2,632	2,632	2,632	2,632
HID, Reduced Wattage Replacing 1,000-Watt HID, Interior	3067	2,800	3,565	3,530	2,430	N/A
HID, Reduced Wattage, Replacing 400-Watt HID, Exterior	3037	1,020	1,020	1,020	1,020	1,020
HID reduced Wattage, Replacing 400-Watt HID, Interior	3073	1,085	1,380	1,370	945	N/A
HID, Reduced Wattage, Replacing Lamp 320-Watt HID, Exterior	3038	1,000	1,000	1,000	1,000	1,000
HID, Reduced Wattage, Replacing Lamp 320-Watt HID, Interior	3072	1,065	1,350	1,340	925	N/A
HID, Reduced Wattage Replacing 250-Watt HID, Exterior	3039	740	740	740	740	740



Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Res-Multifamily
HID, Reduced Wattage Replacing 250-Watt HID, Parking Garage	3071	740	740	740	740	N/A
HID, Reduced Wattage Replacing 250-Watt HID, Interior	3070	790	1,000	990	685	N/A
HID, Reduced Wattage Replacing 175-Watt HID, Exterior	3040	580	580	580	580	580
HID, Reduced Wattage Replacing 175-Watt HID, Parking Garage	3069	578	578	578	578	N/A
HID, Reduced Wattage Replacing 175-Watt HID, Interior	3068	615	785	775	535	N/A

### Assumptions

Same ballast factors were assumed for each replacement watt product (e.g., a 1.18 ballast factor was used for 250-watt products and their replacements). The assumptions for exterior replacement lamps are:

- 400-watt metal halide replacement: An average of 50% each of 360-watt RW and 330-watt RW was used to generate the new measure wattage.
- 250-watt HID replacement: An average of 50% each of 220-watt RW and 205-watt RW was used to generate the new measure wattage.
- 175-watt HID replacement: An average of 50% each of 150-watt RW and 145-watt RW was used to generate the new measure wattage.

### Sources

1. Home Depot. Website. Accessed July 2017. [www.homedepot.com](http://www.homedepot.com)  
Lowe's. Website. Accessed July 2017. [www.lowes.com](http://www.lowes.com)  
1000 Bulbs. Website. Accessed July 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
Average rated life of 19,000 hours, divided by yearly HOU.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL source



### LED Signage Retrofit

	Measure Details
Measure Master ID	LED, Signage Retrofit, Interior, 3903 LED, Signage Retrofit, Exterior, 3904
Measure Unit	Per watt reduced
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.48 <sup>2</sup>

#### Measure Description

This interior or exterior LED signage measure is intended for the replacement of incumbent signage light sources with an energy-efficient LED. Using LED technology saves energy over standard products by providing a similar lumen output at a lower input wattage.

#### Description of Baseline Condition

Baseline equipment is intended to be any incandescent, HID, fluorescent, or neon-lighted interior or exterior commercial signage. Replacement lamp products that intend to use existing sockets or lamp holders for electrical connection are not eligible.

#### Description of Efficient Condition

The efficient condition is LED products intended for use in sign lighting. Applications include, but are not limited to, channel lettering, backlit displays, and menu boards. A minimum 30% wattage reduction is required in order to be eligible. A qualified product list is not applicable at this time.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000 = Watts_{REDUCED} * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline installed signage system

Watts<sub>EE</sub> = Power consumption of LED signage product

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

Watts<sub>REDUCED</sub> = Watt reduction

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>3</sup>	3,730
Industrial <sup>3</sup>	4,745
Agriculture <sup>3</sup>	4,698
Schools & Government <sup>3</sup>	3,239
Multifamily <sup>4</sup>	5,950
Exterior <sup>5</sup>	4,380

### Summer Coincident Peak Savings Algorithm

Exterior applications have no summer coincident peak savings.

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF
Commercial <sup>3</sup>	0.77
Industrial <sup>3</sup>	0.77
Agriculture <sup>3</sup>	0.67
Schools & Government <sup>3</sup>	0.64
Multifamily <sup>6</sup>	0.77
Exterior	0.00





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Annual Savings (per watt reduced)

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Signage Retrofit, Interior	3903	3.73	0.0008	4.75	0.0008	4.7	0.0007	3.24	0.0006	5.95	0.0008
LED Signage Retrofit, Exterior	3904	4.38	0.0000	4.38	0.0000	4.38	0.0000	4.38	0.0000	4.38	0.0000

#### Lifecycle kWh Savings (per watt reduced)

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Signage Retrofit, Interior	3903	41	52	51	36	65
LED Signage Retrofit, Exterior	3904	48	48	48	48	48

### Assumptions

Reference workpapers<sup>1,2</sup> give incremental costs and savings on a per foot basis. The following formula was used to convert to a per-watt reduced cost metric, then averaged between sources:

$$(kWh_{SAVED} / \text{Incremental Cost per foot}) / HOU * 1,000$$

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED signage measures is 50000 hours. With an HOU of 4,472, the EUL is 11 years.
2. KEMA. "Appendix A – Prescriptive Measures." LED Channel Signs workpaper, p. 64. February 20, 2009. [http://ilsagfiles.org/SAG\\_files/Evaluation\\_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU\\_Appendix\\_A\\_Prescriptive\\_Measures.pdf](http://ilsagfiles.org/SAG_files/Evaluation_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU_Appendix_A_Prescriptive_Measures.pdf)



3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
5. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%

### Revision History

Version Number	Date	Description of Change
01	06/15/2016	Initial TRM entry
02	10/2017	Updated EUL



**LED Fixture, Downlights, ≤ 18 Watts, Replacing Incandescent Downlight, Exterior**

	Measure Details
Measure Master ID	LED Fixture, Downlights, ≤ 18 Watts, Replacing Incandescent Downlight, Exterior, 3405
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	193
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	1,932
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$17.55 <sup>3</sup>

**Measure Description**

LED downlight luminaires can replace existing incandescent luminaires without sacrificing performance; they save energy because they consume less wattage than the incandescent luminaries they replace. There is no demand reduction since this measure is used during evening and night lighting hours.

**Description of Baseline Condition**

The baseline measure is 50-watt to 72-watt incandescent luminaires.

**Description of Efficient Condition**

The efficient measure is ENERGY STAR-rated LED downlights that consume ≤ 18 watts.

**Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = (Watts_{INC} - Watts_{LED}) / 1,000 * HOU * Con_{FACT}$$

Where:

Watts<sub>INC</sub> = Wattage of standard incandescent fixture (= 62)

Watts<sub>LED</sub> = Wattage of LED product (= 13)

1,000 = Kilowatt conversion factor





HOU = Hours of use (= 4,380)

Con<sub>FACT</sub> = Control factor (= 0.90)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (10 years)<sup>1</sup>

### Assumptions

A weighted average of 16.66% each for 50-watt, 53-watt, 60-watt, 65-watt, 70-watt, and 72-watt incandescent luminaires was used to generate the baseline wattage. 4,380 hours run time of fixtures based on an annual average of 12 hours per day from NOAA data.<sup>2</sup> This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting. Applying a controls factor allows for a more conservative estimate of savings. Based on project experience, less than 10% of the exterior fixtures on the market have additional controls that may operate at conditions other than dusk to dawn.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With an HOU of 4,380, the EUL is 11 years.
2. U.S. Department of Commerce National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
3. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL





### Exterior LED Downlights Luminaires > 18 Watts

	Measure Details
Measure Master ID	Exterior LED Downlights Luminaires > 18 Watts, 3404
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	226.3
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,263
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$12.46 <sup>3</sup>

#### Measure Description

LED downlight luminaires can replace existing incandescent luminaires used for the same application without sacrificing performance. LED downlights save energy because they consume less wattage than the incandescent luminaries they replace.

#### Description of Baseline Condition

The baseline condition is 80-watt halogen and 50-watt to 100-watt HID luminaires.

#### Description of Efficient Condition

The efficient condition is ENERGY STAR-rated LED downlights that consume less than 18 watts.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{INC} - kWh_{LED}$$

$$kWh_{INC} = Wattage_{INC} / 1,000 * HOU * CF$$





$$kWh_{LED} = Wattage_{LED} / 1,000 * HOU * CF$$

Where:

- kWh<sub>INC</sub> = Annual electricity consumption of standard wattage incandescent fixtures
- kWh<sub>LED</sub> = Annual electricity consumption of LED products
- Wattage = Instantaneous electric consumption of lamp or fixture
- 1,000 = Kilowatt conversion factor
- HOU = Average annual run hours (= 4,380)<sup>3</sup>
- CF = Controls factor that accounts for the small percentage of systems in the market with additional controls (= 0.9)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 11 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Downlights > 18 Watts

Measure	Exterior 4380 (0.00)	
	Savings (kWh)	Savings (kW)
LED Downlights > 18 watts	226.3	0.0

#### Average Lifecycle Deemed Savings for LED Downlights > 18 Watts

Measure	Exterior 4380 (0.00)
	Savings (kWh)
LED Downlights > 18 watts	2,489



### Assumptions

A weighted average of 25% each for 80-watt halogen, 50-watt HID, 70-watt HID, and 100-watt HID luminaires was used to generate the baseline wattage.

The 4,380 HOU was based on an annual average of 12 hours per day from NOAA data.<sup>2</sup> This includes when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

Applying a controls factor allows for a more conservative savings estimate. Based on project experience, less than 10% of the exterior fixtures on the market have additional controls that may operate at conditions other than dusk to dawn.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With an HOU of 4,380, the EUL is 11 years.
2. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. NOAA Solar Calculator. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
3. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.

### Revision History

Version Number	Date	Description of Change
01	04/2014	Initial TRM entry
02	10/2017	Updated EUL source



### Exterior LED Fixtures Replacement

	Measure Details
Measure Master ID	LED Fixture, Exterior: Replacing 150–175 Watt HID, 3099, 3824, 3289 Replacing 250 Watt HID, 3102, 3825, 3301 Replacing 320 Watt HID, 3105 Replacing 320–400 Watt HID, 3106, 3826 Replacing 400 Watt HID, 3107, 3827, 3303 Replacing 70–100 Watt HID, 3108, 3828, 3304
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by wattage
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

Exterior LED fixtures are an energy-saving alternative to traditional standard wattage HID light sources that have been used for the same applications. LED light sources can be applied in almost every common application type where HID light sources are currently found. This measure is only for replacing existing HID fixtures.

#### Description of Baseline Condition

The baseline condition is existing HID lamps between 70 watts and 400 watts.<sup>2</sup>

#### Description of Efficient Condition

The efficient condition is LED fixtures that meet program requirements. Replacements must be complete fixtures or a retrofit of interior components with a total power reduction of 40% or more. Lamp-only replacements are not eligible for an incentive. LEDs must be on the qualifying DLC list.<sup>3</sup>





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Wattage of standard HID fixture (= varies by measure; see table below)

Watts<sub>EE</sub> = Wattage of LED fixture (= varies by measure; see table below)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380)

#### Wattages Used for Deemed Savings Calculations<sup>4</sup>

Measure	MMID	Watts <sub>BASE</sub>	Watts <sub>EE</sub>
Exterior LED replacing 70-watt to 100-watt HID Average	3108, 3828, 3304	111.5	31
Exterior LED replacing 150-watt to 175-watt HID Average	3099, 3824, 3289	194.5	59
Exterior LED replacing 250-watt HID Average	3102, 3825, 3301	299.0	94
Exterior LED replacing 320-watt HID	3105	368.0	160
Exterior LED replacing 400-watt HID	3107, 3827, 3303	463.0	178

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 13 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for Exterior LED Fixtures

Measure	MMID	kWh	kW
Exterior LED replacing 70-watt to 100-watt HID Average	3108, 3828, 3304	353	0
Exterior LED replacing 150-watt to 175-watt HID Average	3099, 3824, 3289	593	0
Exterior LED replacing 250-watt HID Average	3102, 3825, 3301	898	0
Exterior LED replacing 320-watt HID	3105	911	0
Exterior LED replacing 400-watt HID	3106, 3826, 3107, 3827, 3290, 3303	1,248	0



**Average Lifecycle Deemed Savings for Exterior LED Fixtures**

Measure	MMID	kWh
Exterior LED replacing 70-watt to 100-watt HID Average	3108, 3828, 3304	4,589
Exterior LED replacing 150-watt to 175-watt HID Average	3099, 3824, 3289	7,709
Exterior LED replacing 250-watt HID Average	3102, 3825, 3301	11,674
Exterior LED replacing 320-watt HID	3105	11,843
Exterior LED replacing 400-watt HID	3106, 3826, 3107, 3827, 3290, 3303	16,224

**Assumptions**

Calculations are based on exterior lighting that operates 4,380 hours annually, 12 hours per day (dusk to dawn).

LED lamps can achieve a 40% reduction in power requirements.

**Sources**

1. DesignLights Consortium. *Qualified Product List*. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in exterior HID to LED measures is 57,025 hours. With an HOU of 4,380, the EUL is 13 years.
2. Online research.
3. Design Lights Consortium. *Qualified Products List*.
4. Wisconsin Focus on Energy. *Default Wattage Guide*. Version 1.0. 2013.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL
03	05/2018	Corrected savings values per 2017 deemed savings





### LED Replacing Incandescent, Exterior

	Measure Details
Measure Master ID	LED Lamp, ENERGY STAR, Exterior: Replacing Incandescent Lamp ≤ 40 Watts, 3402 Replacing Incandescent Lamp > 40 Watts, 3403
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by baseline
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by baseline
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$6.05 (MMID 3402); <sup>2</sup> \$9.40 (MMID 3403) <sup>4</sup>

#### Measure Description

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure provides an energy-efficient alternative to using incandescent lamps in several exterior applications.

#### Description of Baseline Condition

##### Less than or Equal to 40 Watts

One baseline condition is for standard incandescent lamps. The baseline wattage is generated using an average of 50% 25-watt incandescents and 50% 40-watt incandescents.

##### Greater than 40 Watts

Another baseline condition is for standard and EISA compliant incandescent lamps of 53 watts, 60 watts, 65 watts, 70 watts, 72 watts, and 80 watts. The baseline wattage is generated using an average of 16.66% each of 53-watt incandescent, 60-watt incandescent and halogen, 65-watt incandescent, 70-watt halogen, 72-watt halogen, and 80-watt halogen lamps.





### Description of Efficient Condition

The efficient equipment must be an ENERGY STAR-rated LED lamp. The efficient wattage is generated using an average of 33% each of 11.68-watt, 16.70-watt, and 17.81-watt ENERGY STAR-rated LEDs.

### Annual Energy-Savings Algorithm<sup>3</sup>

$$kWh_{SAVED} = (Watts_{INCANDESCENT} - Watts_{EXT LED}) / 1,000 * HOU$$

Where:

Watts<sub>INCANDESCENT</sub> = Wattage of standard incandescent lamps = 67 if > 40 watts; = 32.5 if ≤ 40 watts)

Watts<sub>EXT LED</sub> = Wattage of ENERGY STAR-rated LED lamp with a lumen output rating equivalent to the lumen output of incandescent being replaced (= 15.4)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 5 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	kWh Saved
LED Lamp, ENERGY STAR, Replacing Incandescent Lamp ≤ 40 Watts, Exterior	3402	106
LED Lamp, ENERGY STAR, Replacing Incandescent Lamp > 40 Watts, Exterior	3403	202

#### Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent

Measure	MMID	kWh Saved
LED Lamp, ENERGY STAR, Replacing Incandescent Lamp ≤ 40 Watts, Exterior	3402	530
LED Lamp, ENERGY STAR, Replacing Incandescent Lamp > 40 Watts, Exterior	3403	1,010





### Assumptions

4,380 hours run time of fixtures based on an annual average of 12 hours per day from NOAA data.<sup>3</sup> This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 4,380, the EUL is 5 years.
2. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.
3. U.S. Department of Commerce National Oceanic & Atmospheric Administration. “NOAA Solar Calculator.” <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
4. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR. Weighted average of 60-watt, 75-watt, and 100-watt LEDs.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL



### **LED, Horizontal Case Lighting**

	Measure Details
Measure Master ID	LED, Horizontal Case Lighting, 3114
Measure Unit	Linear foot of lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	134
Peak Demand Reduction (kW)	0.015
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,686
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	7 <sup>1</sup>
Incremental Cost (\$/unit)	\$21.55 <sup>2</sup>

#### **Measure Description**

Light emitting diode (LED) fixtures use less electricity than fluorescent fixtures to produce an equivalent amount of light, and they produce less heat, reducing the amount of cooling load on the refrigeration system and the energy needed to the refrigeration compressor. Additionally, LEDs offer a more even light distribution on the refrigerated product, better showcasing it and making it appear to “pop” in the case.

#### **Description of Baseline Condition**

The baseline condition is horizontal F58 T8 linear fluorescent lamp with normal ballast factor electronic ballast in refrigerated display cases.

#### **Description of Efficient Condition**

The efficient condition is DLC-qualified horizontal LED lighting in refrigerated display cases.



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = ((\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) + (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / \text{COP}) / 1,000 * \text{HOU}$$

Where:

$\text{Watts}_{\text{BASE}}$  = Wattage of the linear fluorescent case lighting (= 15 watts for 4 feet of 60-watt fixtures)<sup>3</sup>

$\text{Watts}_{\text{EE}}$  = Wattage of the LED case lighting (= 4.419 watts)<sup>4</sup>

$\text{COP}$  = Coefficient of performance (= 2.225 weighted average, = 2.3 for non-self-contained coolers, = 1.4 for non-self-contained freezers)<sup>5</sup>

1,000 = Kilowatt conversion factor

$\text{HOU}$  = Average annual run hours (= 8,760)<sup>6</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = ((\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) + (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / \text{COP}) / 1,000$$

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$\text{EUL}$  = Effective useful life (=7 years)<sup>1</sup>

### Assumptions

The majority of open multideck-style cases in the market are cooler cases; however, there are also open multideck-style cases for freezer applications present in Wisconsin, although very rare to find in stores. In order to accurately portray the market, a weighted average of 95% cooler cases and 5% freezer cases, based on historical site audits and discussions with grocery owner and store managers in Wisconsin since 2008.

The low temperature and medium temperature system coefficient of performances are derived from the information on Table 3-7 of the U.S. DOE Publication ID 6180. The capacity and power values were calculated to yield the EER, then converted to coefficient of performance (based on  $\text{COP} = \text{EER} / 3.412$ ).



### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED refrigeration lighting measures is 63,940 hours. With an HOU of 8,760, the EUL is 7 years.
2. Prepared by Shelter Analytics; Facilitated and Managed by Northeast Energy Efficiency Partnerships. "Incremental Cost Study Phase Three Final Report: A Report on Five Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets." May 28, 2014.  
<http://www.neep.org/file/1084/download?token=NVG0i03k&usg=AFQjCNGXS4vZFo7qPMCZWUIKoZDw2jMxsA&sig2=BelyTynJm37D7OptXlnZiQ&cad=rja>
3. Philips Advance. "2016-2017 Atlas Full Line Guide to LED Drivers, LED Modules, Ballasts and Lighting Controls." p. 3-68. March 2016.  
[http://images.philips.com/is/content/PhilipsConsumer/PDFDownloads/United%20States/ODLI20160307\\_001\\_UPD\\_en\\_US\\_PAd-1522BR\\_Atlas2016.pdf](http://images.philips.com/is/content/PhilipsConsumer/PDFDownloads/United%20States/ODLI20160307_001_UPD_en_US_PAd-1522BR_Atlas2016.pdf)  
F58T8 Refrigeration Lamps using ICN-2S54-N ballast.
4. DesignLights Consortium. Product List. March 30, 2016. <https://www.designlights.org/QPL>  
Average measured wattage taken from listed products in the Horizontal Refrigerated Case Luminaires primary use category.
5. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009.  
[https://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](https://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)
6. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	03/2017	Removed MMID 3335, modified savings
03	10/2017	Updated EUL





### **LED, Vertical Case Lighting, Replacing Linear Fluorescent**

	Measure Details
Measure Master ID	LED, Reach-In Refrigerated Case, Replacing T12 or T8, 2456, 4095
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	650
Peak Demand Reduction (kW)	0.074
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	4,550
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	7 <sup>1</sup>
Incremental Cost (\$/unit)	\$22.00 <sup>6</sup>

#### **Measure Description**

LED fixtures use less electricity than fluorescent fixtures to produce an equivalent amount of light, and they produce less heat, reducing the amount of cooling load on the refrigeration system and the energy needed to the refrigeration compressor. Additionally, LEDs offer a more even light distribution on the refrigerated product, showcasing it better and making it appear to “pop” in the case.

#### **Description of Baseline Condition**

The baseline condition is vertical F58 T8 linear fluorescent lamp with normal ballast factor electronic ballast in refrigerated display cases.

#### **Description of Efficient Condition**

The efficient condition is DLC-qualified vertical LED lighting in refrigerated display cases.

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = ((Watts_{BASE} - Watts_{EE}) + (Watts_{BASE} - Watts_{EE}) / COP) / 1,000 * HOU$$

Where:

$$Watts_{BASE} = \text{Wattage of the linear fluorescent case lighting (= 60)}^2$$

$$Watts_{EE} = \text{Wattage of the LED case lighting (= 17.73)}^3$$





- COP = Coefficient of performance (= 1.52 weighted average: 2.3 for non-self-contained coolers,<sup>4</sup> 1.4 for non-self-contained freezers,<sup>4</sup> 0.5 for self-contained coolers,<sup>5</sup> and 0.6 for self-contained freezers)<sup>5</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Average annual run hours (= 8,760)<sup>5</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * (1 + 1 / COP) / 1,000$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 7 years)<sup>1</sup>

### Assumptions

Based on historical Wisconsin program installations, it is assumed that the fixtures are upgraded to LEDs in self-contained cases 10% of the time and in non-self-contained cases 90% of the time. It is also assumed that the fixtures are upgraded to LEDs in coolers 25% of the time and freezers 75% of the time as the majority of cases with doors are still freezer cases; however, more and more customers are beginning to install cases with doors for cooler applications.

The self-contained coefficient of performance is converted from the kW per horsepower of each size tier in Tables 4-71 and 4-72 of the Business Programs: Deemed Savings Manual V1.0. The kW per horsepower is converted to kW per ton, where 1 ton of refrigeration = 4.7143 hp, then is converted to COP, where COP = 12 / kW per ton / 3.412. The average COP for self-contained coolers and freezers is calculated based on the weighting from Tables 4-71 and 4-72.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED refrigeration lighting measures is 63,940 hours. With an HOU of 8,760, the EUL is 7 years.
2. Philips Advance. "Lighting Electronics Atlas 2016-2017." F58T8 Refrigeration Lamps using ICN-2S54-N ballast, p. 3-68. [http://images.philips.com/is/content/PhilipsConsumer/PDFDownloads/United%20States/ODLI20160307\\_001\\_UPD\\_en\\_US\\_PAd-1522BR\\_Atlas2016.pdf](http://images.philips.com/is/content/PhilipsConsumer/PDFDownloads/United%20States/ODLI20160307_001_UPD_en_US_PAd-1522BR_Atlas2016.pdf)
3. DesignLights Consortium. *Qualified Product List for Vertical Refrigerated Case Luminaires*. Average of rated wattages. March 30, 2016.



4. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009.  
[http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)  
The capacity and power values were calculated to yield the EER, then converted to COP based on  $COP = EER / 3.412$ .
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
6. Regional Technical Forum. "Commercial: Grocery - Display Case LEDs (Reach-in Cases)." Measure Workbook 3.2. November 16, 2015. <http://rtf.nwcouncil.org/measures/measure.asp?id=104>

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Update from Focus on Energy Deemed Savings Manual
02	04/2017	Added MMID 4095
03	10/2017	Updated EUL



### LED, Direct Install

	Measure Details
Measure Master ID	LED, Direct Install: 12 Watts, 3274, 3347 12 Watts, SBP A La Carte, 3631 > 12 Watts, 3577, 3578 > 12 Watts, SBP A La Carte, 3629 > 16 Watt, 3579, 3580 > 16 Watt, SBP A La Carte, 3630
Measure Unit	Per LED
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by wattage and sector
Peak Demand Reduction (kW)	Varies by wattage and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage and sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

### Measure Description

This measure is an ENERGY STAR-qualified LED screw-in bulb installed by a qualified Small Business Program trade ally to replace an incandescent screw-in bulb. Assumptions are based on a direct installation, not a time-of-sale purchase. Replacement involves a functioning bulb.

### Description of Baseline Condition

The baseline equipment is assumed to be the EISA requirements (see table below).<sup>2</sup>

Baseline Wattage by Measure

Measure	Baseline Wattage
LED, > 16 Watt, DI	72
LED, > 12 Watt, DI	53
LED, 12 Watt, DI	43
LED, 8 Watt, DI	29



### Description of Efficient Condition

The efficient measure is a standard screw-based LED lamp. Based on experiences for the 2014 Small Business Program, the following table shows the most common wattages installed.

**Efficient Wattages by Measure**

Measure	LED Wattage
LED, > 16 Watt, DI	18.0
LED, > 12 Watt, DI	12.5
LED, 12 Watt, DI	10.5
LED, 8 Watt, DI	8.0

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Baseline wattage (= varies by measure; see table above)
- Watts<sub>EE</sub> = Efficient wattage (= varies by measure; see table above)
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU <sup>3</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{SE}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)





### Coincidence Factor by Sector

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (=5 years)}^1$$

### Deemed Savings

#### Annual Savings

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Government	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED, > 16 Watt	3580, 3630	201	0.0416	256	0.0416	254	0.0362	175	0.0346
LED, > 12 Watt	3577, 3578, 3629	151	0.0312	192	0.0312	190	0.0271	131	0.0259
LED, 12 Watt	3274, 3347, 3631	121	0.0250	154	0.0250	153	0.0218	105	0.0208
LED, 8 Watt	3273	78	0.0162	100	0.0162	99	0.0141	68	0.0134

#### Lifecycle Savings

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Government
LED, > 16 Watt	3580, 3630	1,005	1,280	1,270	875
LED, > 12 Watt	3577, 3578, 3629	755	960	950	655
LED, 12 Watt	3274, 3347, 3631	605	770	765	525
LED, ≤ 8 Watt	3273	390	500	495	340



## Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.
2. Focus on Energy. Approach to Accounting for Changes in Lighting Baseline. May 2013.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

## Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Uploaded EUL



**LED Downlights  $\geq 4,000$  Lumens and  $\leq 100$  Watts**

	Measure Details
Measure Master ID	LED Fixture, Downlights: $\leq 100$ Watts, $\geq 4000$ Lumens, Interior, 3396 $\leq 100$ Watts, $\geq 4000$ Lumens, Exterior, 3397 $\geq 6,000$ Lumens, Interior, 3398 $\geq 6,000$ Lumens, Exterior, 3399
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Interior = 10 (MMIDs 3396 and 3398); Exterior = 11 (MMIDs 3397 and 3399) <sup>1</sup>
Incremental Cost (\$/unit)	Varies by Measure, see Appendix D

**Measure Description**

LED downlights can replace existing interior and exterior 150-watt to 250-watt HID fixtures used for the same application without sacrificing performance. LED downlights save energy because they consume less wattage than the HID products they replace.

**Description of Baseline Condition**

**$\geq 4,000$  Lumen  $\leq 100$  Watt LED Downlights**

An average of 50% each 150-watt and 175-watt HID fixtures was used to generate the baseline usage for existing buildings and new construction, as these wattages provide similar fixture outputs as the recommended LED replacement lumen package.







### ≥ 6,000 Lumen LED Downlights

One-hundred percent 250-watt HID fixtures were used to generate the baseline usage for existing buildings and new construction, as this wattage provides similar fixture outputs as the recommended LED replacement lumen package.

### Description of Efficient Condition

#### Replacement of 150-175 Watt HID

The efficient measure is an ENERGY STAR listed and/or Wisconsin Focus on Energy QPL-listed LED downlight that produces ≥ 4,000 lumens and consumes ≤ 100 watts.

#### Replacement of 176-250 Watt HID

The efficient measure is an ENERGY STAR-listed and/or Wisconsin Focus on Energy QPL-listed LED downlight that produces ≥ 6,000 lumens.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{HID}} - \text{Watts}_{\text{LEDEE}}) / 1,000 * \text{HOU} * \text{Con}_{\text{FACT}}$$

Where:

$\text{Watts}_{\text{HID}}$  = System wattage of standard HID fixtures (= 196 watts for 150-watt and 175-watt fixtures; = 292 watts for 250-watt fixtures)<sup>7</sup>

$\text{Watts}_{\text{LEDEE}}$  = System wattage of energy-efficient LED products (= 80 watts for systems ≥ 4,000 lumens; = 123 watts for systems ≥ 6,000 lumens)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380 for exterior; = varies by sector for interior, see table below). 4,380 hours run time of exterior fixtures based on an annual average of 12 hours per day from NOAA data.<sup>6</sup> This includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.

$\text{Con}_{\text{FACT}}$  = Control factor (= 0.90), exterior only. Applying a control factor allows for a more conservative estimate of savings. Based on Energy Advisor and qualified lighting professional project experience, less than 10% of the exterior fixtures on the market have additional controls that may operate at conditions other than dusk to dawn.



**Interior Hours of Use by Sector**

Sector	HOU <sup>4</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950

**Summer Coincident Peak Savings Algorithm**

$kW_{SAVED} = (Watt_{SHID} - Watt_{LEDEE}) / 1,000 * CF$

Where:

CF = Coincidence factor, interior fixtures only (= varies by sector; see table below)

**Interior Coincidence Factor by Sector**

Sector	CF <sup>5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (=3396, 3398 = 10 years, 3397, 3399=11 years)<sup>1</sup>





## Deemed Savings

### Average Annual Deemed Savings

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Fixture, Downlights ≤ 100 Watts, ≥ 4,000 Lumens, Interior	3396	432	0.0891	549	0.0891	544	0.0776	375	0.0741	689	0.0891
Exterior LED Downlights ≥ 4,000 Lumens and ≤ 100 Watts	3397	456	0	456	0	456	0	456	0	456	0
LED Fixture, Downlights ≥ 6,000 Lumens, Interior	3398	632	0.1304	804	0.1304	796	0.1135	549	0.1084	1,008	0.1304
LED Fixture, Downlights ≥ 6,000 Lumens, Exterior	3399	668	0	668	0	668	0	668	0	668	0

### Average Lifecycle Deemed Savings

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
LED Fixture, Downlights ≤ 100 Watts, ≥ 4,000 Lumens, Interior	3396	4,752	6,039	5,984	4,125	7,579
Exterior LED Downlights ≥ 4,000 Lumens and ≤ 100 Watts, Exterior	3397	5,016	5,016	5,016	5,016	5,016
LED Fixture, Downlights ≥ 6,000 Lumens, Interior	3398	6,952	8,844	8,756	6,039	11,088
LED Fixture, Downlights ≥ 6,000 Lumens, Exterior	3399	7,348	7,348	7,348	7,348	7,348



### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With a sector-averaged HOU of 4,472, the EUL is 10 years for MMIDs 3396 and 3397. With a sector-averaged EUL of 4,380, the EUL is 11 years for MMIDs 3397 and 3399.
2. Cost information based on market knowledge of accredited lighting experts, trade allies, and cost information gathered from supplier listings on March 1, 2014.
3. Average wattages taken from ENERGY STAR qualified product list dated August 28, 2015, then filtered by lumen and wattage criteria.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
6. U.S. Department of Commerce | National Oceanic & Atmospheric Administration | NOAA Research - NOAA Solar Calculator. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
7. Wisconsin Focus on Energy. *Default Wattage Guide*. HID wattages averaged between mercury vapor, high pressure sodium, and metal halide technologies.

### Revision History

Version Number	Date	Description of Change
01	04/01/2014	Initial TRM entry
02	09/04/2015	Updated savings values
03	10/2017	Updated EUL



**LED Fixture, Downlights, Accent Lights, and Monopoint ≤ 18 Watts**

	Measure Details
Measure Master ID	LED Fixture, Downlights, Accent Lights, and Monopoint ≤ 18 Watts: Common Area, 2984 In Unit, 3158
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential-multifamily
Annual Energy Savings (kWh)	Varies by location
Peak Demand Reduction (kW)	Varies by location
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by location
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Common area = 8 (MMID 2984); <sup>8</sup> In unit = 15 (MMID 3158) <sup>1</sup>
Incremental Cost (\$/unit)	Common area = \$12.46 (MMID 2984); <sup>7</sup> In unit = \$56.46 (MMID 3158) <sup>7</sup>

**Measure Description**

LED downlights, accent lights, and monopoint fixtures can replace existing incandescent fixtures without sacrificing performance, and save energy because they consume less wattage than the incandescent products they replace.

**Description of Baseline Condition**

The baseline is a 60-watt to 100-watt incandescent fixture.

**Description of Efficient Condition**

The efficient equipment is a monopoint fixture that consumes ≤ 18 watts, an ENERGY STAR-rated LED downlight that consumes ≤ 18 watts, and an ENERGY STAR-rated LED accent lights that consumes ≤ 18 watts.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

$\text{Watts}_{\text{BASE}}$  = Power consumption of baseline incandescent fixtures (= varies by location and lumen output; see table below)

$\text{Watts}_{\text{EE}}$  = Power consumption of efficient LED products (= varies by location and lumen output; see table below)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 5,950 in common area;<sup>2</sup> = 829 in unit<sup>6</sup>)

#### Wattage by Location and Lumen Output

Location	Lumen Output	Typical Wattage	$\text{Watts}_{\text{BASE}}^3$	$\text{Watts}_{\text{EFFICIENT}}^3$
In Unit	750-1,049	60	49	13
	1,050-1,489	75	58	16
Common Area	750-1,049	60	49	13
	1,050-1,489	75	58	16

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{CF}$$

Where:

CF = Coincidence factor (= 0.77 in common area;<sup>5</sup> = 0.11 in unit)<sup>6</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 8 year for MMID 2984;<sup>8</sup> = 15 years for MMID 3158)<sup>1</sup>

### Assumptions

The baseline for this measure is a combination of halogen and incandescent efficiencies for 2014. The weighted average is based on estimated sales percentages: 0-309 lumens = 20%; 310-749 lumens = 30%; 750-1,049 lumens = 40%; 1,050-1,489 lumens = 10%.





### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46550 hours. With an HOU of 829, the EUL is 56 years. However, a 15-year EUL cap has been deemed for most residential LED measures. This comes as a result of measure persistence concerns  
(<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC). Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)
2. United States Environmental Protection Agency. "Next Generation Lighting Programs: Opportunities to Advance Efficient Lighting for a Cleaner Environment." EPA-430-R-11-115, p. 27. October 2011. <http://www.energystar.gov/lightingresources>
3. Predominant wattage in each category.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Cadmus. Field Study Research: Residential Lighting. October 18, 2013. Conducted regarding CFL and incandescent bulbs.
6. Cadmus. Field Study Research: Residential Lighting. October 25, 2013. Conducted regarding CFL and incandescent bulbs.
7. Online research. March 2016. Material cost is average sales price of LED downlight.  
<https://www.1000bulbs.com/category/led-downlights/>
8. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 8,139 LED downlight fixtures is 46,550 hours. With an HOU of 5,950, the EUL is 8 years.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL for 2984 and 3158



### **LED 1-Foot by 4-Foot Replacing 2 Lamp Linear Fluorescent**

Measure Master ID	LED, 1x4, Replacing T8 or T12, 2-Lamp, 3387
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$77.00 <sup>3</sup>

#### **Measure Description**

LED-based fixture replacements or complete LED retrofits save energy over fluorescent fixtures by increasing the number of lumens per watt and increasing the light quality and distribution. There are varying wattage LED fixtures used to replace 1’x4’ dimension fixtures, which normally have two T12 or T8 lamps with ballast installed. While not in the savings calculations, this measure can be used for replacing specialty 1’x4’ fixtures that have three T12 or T8 lamps. The 1’x4’ LED fixture will replace a 2 lamp or greater T12 or T8 fixture.

LED fixtures are counted on a per-fixture basis. A partial retrofit of the fixture is not allowed, including linear LED tubes and LED luminaires that adhere to the interior of the existing fixture housing.

#### **Description of Baseline Condition**

##### **T8 Linear Fluorescent Fixtures (EISA compliant)**

2 Lamp T8	58 watts
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##### **T12 Linear Fluorescent Fixtures**

2 Lamp T12	82 watts
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The baseline is a 2 lamp T8 fixture. 3 Lamp replacements are allowed, although not included in the calculation because of the expected limited number applied in the field.

This measure does not include replacing 1 lamp T12 or T8 1-foot by 4-foot fixtures.

### Description of Efficient Condition

The DLC provides a listing of qualified LED products. The efficient condition uses the listing for 1’x4’ Luminaires for Ambient Lighting of Interior Commercial Spaces. The new measure condition assumes an average of the DLC listing on December 2, 2013.

#### Average of DLC Listing

1’x4’ LED troffer	36 watts
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DLC-listed equipment in the following categories are not acceptable as replacements.

- Four-Foot Linear Replacement Lamps
- Two-Foot Linear Replacement Lamps

Replacing T8 or T12 fixtures use the DLC listing of 1’x4’ Luminaires for Ambient Lighting of Interior Commercial Spaces. The new measure condition assumes an average of the DLC listing on December 2, 2013. The efficient condition wattage and hours of operation are an average of the listing on this date.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{EX} - Watts_{LED}) / 1,000 * HOU$$

Where:

- Watt<sub>SEX</sub> = Wattage of existing T8 or T12 lamps and ballasts
- Watt<sub>SLD</sub> = Wattage of LED 1-foot by 4-foot luminaire
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>1</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{EX} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 11 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Savings

Measure	kWh Savings	kW Savings
Commercial	81	0.0168
Industrial	104	0.0168
Agriculture	102	0.0146
Schools & Government	71	0.0140

#### Average Lifecycle Savings

Measure	kWh Savings
Commercial	891
Industrial	1,144
Agriculture	1,122
Schools & Government	781



### Assumptions

This measure does not include the replacement of 1-lamp T12 or T8 1'x4' fixtures. This calculation is used to account for the federal legislation stemming from EISA, which dictates the fluorescent fixture efficiency in lumens per watt. Initiated on July 14, 2012, federal standards will require that practically all linear fluorescents meet strict performance requirements that will essentially require all T12 users to upgrade to high performance T8 and T5 lamps and electronic ballasts when purchasing new bulbs. The effect is that first-year savings for T12 to T8 replacements can be assumed only for the remaining useful life of T12 equipment, at which point customers have no choice but to install equipment meeting the new standard.

Cost Assumptions: Cost is expected to be \$10 less for materials than the 2'x4' LED replacements based on preliminary quotes from suppliers. Labor costs are the same as for 2'x4' LED replacements. Labor is estimated at approximately \$40 for the troffer replacement and \$20 for the troffer retrofit. The installed cost was rounded to \$150.00 (\$110.00 materials + \$40.00 labor or \$130.00 material + \$20.00 labor). This price is expected to drop over time.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,472, the EUL is 11 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Retailer Cost Data obtained by Implementer through online retailers, August 2015.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2016	Removed MMIDs 3388, 3389
03	10/2017	Updated EUL



**LED 8-Foot, Replacing T12 or T8, 1 or 2 Lamp**

	Measure Details
Measure Master ID	LED, 8-Foot, Replacing T12 or T8: 1 Lamp, 3425, 3426 2 Lamp, 3428, 3429  LED, 4-Foot, 2 Lamp, < 20 Watts, Replacing 8-Foot, 1 Lamp T12 or T8, SBP A La Carte, 3616, 3608 LED, 4-Foot, 4 Lamp, < 20 Watts, Replacing 8-Foot, 2 Lamp T12 or T8, SBP A La Carte, 3617, 3607
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

**Measure Description**

This measure is replacing an 8-foot T12 or T8 linear fluorescent fixture with an 8-foot LED-based (or equivalent) fixture. Energy savings result from the decrease in fixture wattage, and the increased lumens per watt improves light quality and distribution. There are varying wattages LED fixtures used to replace 8-foot fixtures, and normally install one or two 8-foot T12 or T8 lamps with ballasts.

Four different measures will be used depending on the configuration of the existing fixture. These are for 1-lamp and 2-lamp standard output 8-foot T8 or T12 fixtures and 1-lamp and 2-lamp high output T8 or T12 fixtures. A partial retrofit of a fixture does not qualify, which include linear LED tubes and LED luminaires that adhere to the interior of the existing fixture housing. A retrofit that includes two fixtures combined to create the equivalent of an 8-foot fixture (such as two 4-foot fixtures) is acceptable.





### Description of Baseline Condition

The baseline condition wattage is outlined in the following table.

#### T8 Linear 8-Foot Fluorescent Fixture Baseline Conditions (EISA compliant)

Measure	Wattage
8-foot 1 Lamp T8	65
8-foot 2 Lamp T8	110
4-Foot, 2 Lamp, < 20 Watts	N/A
4-Foot, 4 Lamp, < 20 Watts	N/A

Replaced standard output 1 and 2 lamp fixtures are assumed to be 80% T12 and 20% T8. Replaced high output 1 and 2 lamp fixtures are assumed to be 95% T12 and 5% T8. The Illinois TRM assumes that EISA standards will become fully effective in 2016.

### Description of Efficient Condition

DLC provides a listing of qualified LED products. The efficient condition uses an average from a filtered listing of luminaires for Low-Bay Commercial and Industrial Building applications (V2.0) and similar products from other reputable manufacturers. The new measure condition assumes an average of five models on the DLC listing on December 10, 2013 and six models from two additional manufacturers that are intending to be DLC listed. These models were included because of the low number of DLC-qualified products at the time of this analysis.

#### Efficient Condition Wattage by Measure

Measure	Wattage
8-foot LED Fixture Standard Output	60
8-foot LED Fixture Standard Output	84
4-Foot, 2 Lamp, < 20 Watts	N/A
4-Foot, 4 Lamp, < 20 Watts	N/A

In order to guide the marketplace and ensure that future qualified products meet the intentions of this work paper, the following maximum wattages for the efficient condition are allowable.

#### Maximum Wattages Allowable for Efficient Condition

Existing Fixture	Maximum Efficient Specification
8-foot LED Fixture Standard Output	70 watts
8-foot LED Fixture Standard Output	95 watts
4-Foot, 2 Lamp, < 20 Watts	N/A
4-Foot, 4 Lamp, < 20 Watts	N/A



Replaced standard output 1 and 2 lamp fixtures are assumed to be 80% T12 and 20% T8. Replaced high output 1 and 2 lamp fixtures are assumed to be 95% T12 and 5% T8.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{EX} - Watts_{LED}) / 1,000 * HOU$$

Where:

Watts<sub>EX</sub> = Wattage of existing T8 and T12 lamps and ballasts

Watts<sub>LED</sub> = Wattage of LED 8-foot luminaire

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>1</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{EX} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 12 years)}^1$$

### Assumptions

For MMIDs 3428-3435: Labor to install the fixture is estimated at approximately \$20.00. The installed cost is estimated as \$480.00 (\$460.00 materials + \$20.00 labor), and is expected to drop over time.

The incremental cost was determined as the difference between the standard replacement of the fixture (\$110.00) and the energy-efficient fixture replacement (\$480.00), for a total of \$370.00.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,103, the EUL is 12 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2016	Removed MMIDs 3427, 3430, 3432, 3433, 3435, 3436
03	10/2017	Updated EUL



### LED Replacement of 4-Foot T8 Lamps w/ External Driver

	Measure Details
Measure Master ID	LED Replacement of 4-Foot T8 Lamps: w/ External Driver, 3511, 3822, 4093 w/ External Driver, Exterior, 4352, 4473 w/ External Driver, Exterior 24/7, 4353, 4474
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost	\$24.90 <sup>2</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot 32-watt, 28-watt, and 25-watt T8 fluorescent lamps found commonly throughout commercial, industrial, agriculture, school, government, and multifamily spaces. These products can replace 32-watt, 28-watt, and 25-watt T8 lamps one-for-one, and this measure incorporates those that replace the existing fluorescent lamp(s), remove the ballast(s), and use an external driver.

#### Description of Baseline Condition

The baseline condition is 4-foot standard 32-watt, 28-watt, and 25-watt T8 lamps on low (0.78), normal (0.88), and high (1.15) ballast factor ballasts. Lamps are weighted 60%, 30%, and 10%, respectively, in the savings calculations. The 32-watt lamp ballast factors are weighted 10%, 70%, and 20% with respect to low, normal, and high. The 28-watt and 25-watt lamp ballast factors are weighted 5%, 90%, and 5% in the savings calculations (see Assumptions section).







### Description of Efficient Condition

Efficient equipment must be DesignLights Consortium-listed in the Linear Replacement Lamps category, with a UL Type C primary use category and a tested or reported wattage of 24 or less. This measure is not intended to be used in refrigerated case lighting applications.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * HOU$$

Where:

- Watts<sub>FLUORESCENT</sub> = Weighted annual electricity consumption of standard 4-foot 32-watt, 28-watt, or 25-watt T8 fluorescent lamp operating on low/normal/high ballast factor ballasts (= 27.43 watts)
- Watts<sub>LED</sub> = Weighted average annual electricity consumption of DLC-listed 4-foot linear LED < 24 watts, UL Type C (= 15.56 watts)<sup>3</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU
Commercial <sup>4</sup>	3,730
Industrial <sup>4</sup>	4,745
Agriculture <sup>4</sup>	4,698
Schools & Government <sup>4</sup>	3,239
Multifamily <sup>5</sup>	5,950
Exterior <sup>6</sup>	4,380
Exterior 24/7	8,760

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{FLUORESCENT} - Watts_{LED}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)





**Coincidence Factor by Sector**

Sector	CF
Commercial <sup>7</sup>	0.77
Industrial <sup>7</sup>	0.77
Agriculture <sup>7</sup>	0.67
Schools & Government <sup>7</sup>	0.64
Multifamily <sup>8</sup>	0.77
Exterior	0.00
Exterior 24/7	1.00

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

**Deemed Savings**

**Annual Savings for LED Replacement of 4-Foot T8**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
w/ External Driver	3511, 3822, 4093	44	0.0091	56	0.0091	56	0.0080	38	0.0076	71	0.0091
w/ External Driver, Exterior	4352	52	N/A	52	N/A	52	N/A	52	N/A	52	N/A
w/ External Driver, Exterior 24/7	4353	104	0.0119	104	0.0119	104	0.0119	104	0.0119	104	0.0119

**Lifecycle Savings for LED Replacement of 4-Foot T8 (kWh)**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
w/ External Driver	3511, 3822, 4093	484	616	616	418	781
w/ External Driver, Exterior	4352	572	572	572	572	572
w/ External Driver, Exterior 24/7	4353	1,144	1,144	1,144	1,144	1,144



## Assumptions

Lamp weightings are based on a combination of energy audit experience, feedback from Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and from individuals with lighting sales experience.

It is assumed that an exterior lamp is on for a nighttime average of 4,380 hours, and 8,760 hours are assumed for a 24/7 parking garage.

In discussions with the DesignLights Consortium, it has been determined that the rated lifetime hours reported in the DLC *Qualified Product List*<sup>3</sup> often do not reflect actual L70 test data. Despite DLC's requirement to provide lumen maintenance test data, manufacturers often simply report the minimum 50,000-hour threshold required to be DLC-certified. However, in these cases, manufacturer spec sheets often do list actual L70 test data. Therefore, these data were used to obtain an average rated lifetime for participating models.<sup>1</sup>

## Sources

1. SPECTRUM. Online lookups from January 2018 and MMID 3511 participation data from January through December 2017 show that two participating models, comprising 3,950 units and 51% of total measure participation, have a spec sheet rated life of 50,000 hours. With an average HOU of 4,472, the EUL is 11 years.
2. Energy Avenue. Website. Philips Advance ICN-2P32-N. [www.energyavenue.com](http://www.energyavenue.com)  
ASL Supply. Website. Philips ICN-2P32-N. [www.adlsupply.com](http://www.adlsupply.com)  
The Lighting Spot. Website. GE-232-MV-N. <http://www.lighting-spot.com>  
Bulb America. Website. SKU 49853. [www.bulbamerica.com](http://www.bulbamerica.com)  
1000Bulbs. Website. Philips 281535. [www.1000bulbs.com](http://www.1000bulbs.com)  
ALB. Website. Halco F32T8/835/ECO. [www.atlantabulbs.com](http://www.atlantabulbs.com)  
Bulbs.com. Website. SKU U3000100. [www.bulbs.com](http://www.bulbs.com)  
Average baseline cost data from retail sources is \$10.79. SPECTRUM measure participation from January 2017 through December 2017 shows that the average cost for participating products is \$24.90 for MMID 3511. Therefore, the incremental cost is \$14.11 (\$24.90 - \$10.79).
3. DesignLights Consortium. *Product List*. <https://www.designlights.org/search/>
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)



5. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. Common Area Lighting Section, pages 9-11. [http://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](http://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)
6. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. "NOAA Solar Calculator." <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This report includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
7. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
8. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. Table 4-1. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	04/2017	Added MMID 4093
03	10/12/2017	Added 12-hour and 24-hour measures



### LED Lamp Replacing Incandescent Lamp ≤ 40 Watts

	Measure Details
Measure Master ID	LED, ≤ 40 Watt, ENERGY STAR, Replacing Incandescent, 3112
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$6.05 <sup>4</sup>

#### Measure Description

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure will provide an energy-efficient alternative to using incandescent lamps in several applications.

#### Description of Baseline Condition

The baseline condition is standard 25-watt and 40-watt incandescent lamps.

#### Description of Efficient Condition

Efficient equipment must be an ENERGY STAR-rated LED lamp.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$

Where:

Watts<sub>BASE</sub> = Average consumption of standard 25-watt or 40-watt incandescent lamp (= 32.5 watts)

Watts<sub>EE</sub> = Consumption of reduced ENERGY STAR-rated lamp of equivalent lumen output to ≤ 40-watt incandescent (= 6 watts)





1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watt_{S_{BASE}} - Watt_{S_{EE}}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 5 years)<sup>1</sup>

**Deemed Savings**

**Average Annual Deemed Savings for LED Lamp Replacing Incandescent Lamp ≤ 40 Watts**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Lamps ENERGY STAR ≤ 40 Watts	3112	100	0.0204	127	0.0204	126	0.0178	87	0.0169





**Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent Lamp ≤ 40 Watts**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov
		kWh	kWh	kWh	kWh
LED Lamps ENERGY STAR ≤ 40 Watts	3112	500	635	630	435

**Assumptions**

Assumes an average of 25-watt and 40-watt incandescent lamps in calculation of baseline usage.

Assumes that average ENERGY STAR-rated LED of 5.64 watts for ≤ 40-watt replacement products.

**Sources**

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use and Coincidence Factors by Sector. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Evaluator Online Cost research from 1000bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL





### LED Lamp Replacing Incandescent Lamp > 40 Watts

	Measure Details
Measure Master ID	LED, > 40 Watt, ENERGY STAR, Replacing Incandescent, 3113, 3821
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$9.40 <sup>4</sup>

#### Measure Description

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure will provide an energy-efficient alternative to using incandescent lamps in several applications.

#### Description of Baseline Condition

The baseline condition is standard 53-watt, 60-watt, 65-watt, 70-watt, 72-watt, and 80-watt incandescent lamps.

#### Description of Efficient Condition

Efficient equipment must be an ENERGY STAR-rated LED lamp.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Average power consumption of standard incandescent lamps (= 66.7 watts)

Watts<sub>EE</sub> = Power consumption of ENERGY STAR-rated LED lamp with a lumen output rating equivalent to a > 40-watt incandescent (= 14.2 watts)





1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watt_{SBASE} - Watt_{SEE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>3</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 5 years)<sup>1</sup>

**Deemed Savings**

**Average Annual Deemed Savings for LED Lamp Replacing Incandescent Lamp > 40 Watts**

Measure	MMID	Commercial		Industrial		Agriculture		Schools & Gov	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
LED Lamps ENERGY STAR > 40 Watts	3113, 3821	196	0.0404	249	0.0404	247	0.0352	170	0.0336





**Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent Lamp > 40 Watts**

Measure	MMID	Commercial	Industrial	Agriculture	Schools & Gov
		kWh	kWh	kWh	kWh
LED Lamps ENERGY STAR > 40 Watts	3113, 3821	980	1,245	1,235	850

**Assumptions**

An average of 16.67% each of 53-watt incandescent, 60-watt incandescent and halogens, 65-watt incandescent, 70-watt halogens, 80-watt halogens, and 100-watt halogen lamps was used to generate the baseline wattage.<sup>3</sup>

An average of 20% each of 9-watt, 11-watt, 13-watt, 18-watt, and 20-watt ENERGY STAR-rated LED lamps was used to generate the new wattage.<sup>3</sup>

**Sources**

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With a sector-averaged HOU of 4,103, the EUL is 5 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010.  
[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Based on market knowledge.
4. Evaluator Online Cost research from 1000bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL





### LED Tube Retrofit of 4-Foot T12 or T8 Fixtures

	Measure Details
Measure Master ID	T8 LED < 20 Watts, 2L, Replacing 3L or 4L T12/T8, SBP After A La Carte, 3582
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$62.00 <sup>6</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot 32/28/25 watt T8 fluorescent lamps found commonly throughout small commercial facilities. These products can replace 32/28/25 watt T8 lamps one-for-one, incorporating replacing the existing fluorescent lamp(s) and ballast(s).

#### Description of Baseline Condition

The baseline condition is 4-foot standard 32/28/25 watt T8 lamps on low (0.78), normal (0.88), and high (1.15) ballast factor ballasts. Lamps are weighted 60%, 30%, and 10%, respectively, in the savings calculations. 32-watt lamps are weighted 10%, 70%, and 20% with respect to low, normal, and high ballast factors, while 28-watt and 25-watt lamp ballast factors are weighted 5%, 90%, and 5% for those same ballast factors in the savings calculations.<sup>3</sup>

#### Description of Efficient Condition

Efficient equipment must be DLC-listed, less than 20 watts, and use a new external driver or operate on a new fluorescent ballast(s). This measure is not intended to be used in refrigerated case lighting applications and those products which intend to bring line voltage to existing sockets. Products must carry a safety certification from a NRTL, such as UL or ETL.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$





Where:

- Watts<sub>BASE</sub> = Power consumption of baseline measure based on ballast factor
- Watts<sub>EE</sub> = Power consumption of efficient equipment based on ballast factor
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= varies by sector; see table below)

**Hours of Use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>4</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=12 years)<sup>1</sup>

**Deemed Savings**

**Annual Savings for T8 LED < 20W**

Measure	Commercial		Industrial		Agriculture		Schools & Gov	
	kWh	kW	kWh	kW	kWh	kW	kWh	kW
3L, replace 3 or 4L T12/T8	166	0.0342	211	0.0342	209	0.0297	144	0.0284
2L, replace 3 or 4L T12/T8	230	0.0474	292	0.0474	289	0.0413	199	0.0394





**Lifecycle Savings for T8 LED < 20W**

Measure	Commercial	Industrial	Agriculture	Schools & Gov
	kWh	kWh	kWh	kWh
3L, replace 3 or 4L T12/T8	1,992	2,532	2,508	1,728
2L, replace 3 or 4L T12/T8	2,760	3,504	3,468	2,388

**Sources**

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,103, the EUL is 12 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Weights estimated based on general market knowledge and historical application data.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Online research. Documented in Excel spreadsheet Four-foot Linear LED replacing 4-foot T8 flour 4to3 calculation\_GDS\_SBP\_12\_26\_14.
6. Online research. 2014.

**Revision History**

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL



### LED Lamp Replacing Neon Sign

	Measure Details
Measure Master ID	LED, Replacing Neon Sign, 3353
Measure Unit	Per fixture (or per sign)
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$55.00 <sup>7</sup>

#### Measure Description

This measure is installing a new LED open sign to replace an old neon sign with high voltage magnetic transformers. All new open signs must meet UL-84 requirements.

Traditionally, these signs consist of 5- or 6-millimeter (roughly 1/2 inch) diameter neon tubing with a 3,000 to 15,000 magnetic high-voltage transformer. The tubing length varies by the sign size, but averages 10 feet. Electrical drive levels vary by brightness, but neon tubing of this diameter typically operates at 6 watts to 8 watts per linear foot.

The high voltage neon transformers that drive the neon tubing are designed to provide a limited and reasonably constant current of 20 to 30 mill amperes. One of the consequences of this transformer design is an extremely poor normal power factor. Normal power factors range from 45% to 50%, while high power factors range from 85% to 90%.

Improvements in solid-state electronics over the last two decades have led to the availability of electronic neon transformers and LED alternatives to neon tube technology. Electronic neon transformers can supply the needed current limitation and regulation with roughly twice the efficiency of magnetic transformers, while providing a high power factor. LED technology can provide a neon-like appearance at the same or higher brightness levels, with six to eight times the efficiency of neon tubes that use magnetic transformers. LEDs also have the advantage of being powered by inherently safe low-voltage drivers in lieu of high voltage neon transformers.





LED drivers can be either electronic switching or linear magnetic, with the supplies for electronic switching being the most efficient. The on-off power switch may be on either the power line or load side of the driver, with the line side location providing significantly lower standby losses when the sign is turned off.

### Description of Baseline Condition

The baseline condition is a neon open sign with a normal magnetic ballast neon sign power factor.

### Description of Efficient Condition

The efficient equipment is the new LED open sign.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

- Watts<sub>BASE</sub> = Wattage of neon sign with magnetic high voltage transformer (= 189)
- Watts<sub>EE</sub> = Wattage of LED sign with low voltage transformer (= 20)
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use, estimated as 80% of that listed in the Deemed Savings Manual to account for when the facility is occupied but not open (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>4</sup>
Commercial	80% of 3,730 = 2,984
Industrial	80% of 4,745 = 3,796
Agriculture	80% of 4,698 = 3,758
Schools & Government	80% of 3,239 = 2,591

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= 1.0 for commercial, industrial, and agriculture sectors; = 0.59 for schools & government sector)



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

### Deemed Savings

#### Deemed Savings by Sector

Savings	MMIDs	Commercial	Industrial	Agriculture	Schools & Government
kWh	3003 and 3353	504	642	635	438
kW		0.1690	0.1690	0.1690	0.0997
Lifecycle kWh		7,564	9,623	9,527	6,568

### Assumptions

The peak demand coincidence factor varies from the typical weighted average factors because it is assumed that the open sign (if owned by the facility) will be on during peak times. Therefore, the demand coincidence factor is set to 1.0 or 0.59.

The baseline wattage of the fixtures has two components: the real power and the reactive power. Neon open signs have low-grade magnetic ballasts that create a very low power factor and increase the apparent power from the grid. The 2004 Core Program LED Open Sign Pilot findings (in California) revealed a power factor of 0.41. In order for the grid to supply the power, the wattage draw of the neon signs must be divided by the power factor. In other words, the wattage draw is only 41% of the power that needs to be supplied from the grid to operate the neon sign.

The baseline is 189 watts to account for varying real power requirements between 90 and 100 watts.

### Sources

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Spell Brite. Website. Accessed July 2017. [www.spellbrite.com](http://www.spellbrite.com)  
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1000 Bulbs. Website. Accessed July 2017. [www.1000bulbs.com](http://www.1000bulbs.com)  
Average lifetime of 59,286 hours, with average HOU = 3,282, yields 18 years. Neon sign LED EUL capped at 15 years.





2. Itron. 2004-2005 DEER Update Study Final Report. Table 3-8, p. 3-12. December 2005.
3. Pacific Gas & Electric. Lighting Rebate Catalog and Application. 2007. Accessed February 2008.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. U.S. Department of Energy. (n.d.). *Save Energy, Money, and Prevent Pollution with Light-Emitting Diode Exit Signs*. February 2008. [http://www.energystar.gov/ia/business/small\\_business/led\\_exitsigns\\_techsheets.pdf](http://www.energystar.gov/ia/business/small_business/led_exitsigns_techsheets.pdf).
6. GDS Associates. LED Open Signs. Work Paper PGEPLTG018. August 20, 2009.
7. 2015 Implementer survey of Trade Ally's installation Cost.

#### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2017	Updated EUL source



***DLC High Bay < 18,500 Lumens Replacing or Instead of 6L T8 or 4L T5HO***

	Measure Details
Measure Master ID	DLC HB <18,500 Lumens, Replacing or Instead of 6L T8 or 4L T5HO, 3901, 3809
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$215.69 <sup>2</sup>

**Measure Description**

LED high bay fixtures save energy when replacing 4-lamp T5HO or 6-lamp T8 high bay products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 4-lamp T5HO or 6-lamp T8 high bay luminaires.

**Description of Baseline Condition**

The baseline condition is a combination of 4-foot 4-lamp T5HO and 6-lamp T8 high/low bay fixtures for existing buildings and new construction buildings. An average of 25% 4-foot 4-lamp T5HO and 75% 6-lamp T8 high/low bay luminaires was used to generate the baseline wattage (see Assumptions).

**Description of Efficient Condition**

The efficient condition is a DesignLights Consortium-listed LED fixture in the High-Bay General Application, outputting less than 18,500 lumens.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Average power consumption of current 4-lamp T5HO and 6-lamp T8 high/low bay luminaires (= 226.5 watts; see Assumptions)

Watts<sub>EE</sub> = Average power consumption of DLC-listed LED high/low bay luminaire (= 118 watts)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>3,4</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Multifamily	5,950

### Summer Coincident Peak Savings Algorithm

Exterior applications have no summer coincident peak savings.

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor by Sector

Sector	CF <sup>3,5</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64
Multifamily	0.77



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Annual Savings for DLC HB < 18,500 Lumens Replacing or Instead of 6L T8 or 4L T5HO

Commercial		Industrial		Agriculture		Schools & Gov		Multifamily	
kWh	kW	kWh	kW	kWh	kW	kWh	kW	kWh	kW
405	0.0837	516	0.0837	511	0.0728	352	0.0696	647	0.0837

#### Lifecycle Savings for DLC HB < 18,500 Lumens Replacing or Instead of 6L T8 or 4L T5HO

Commercial	Industrial	Agriculture	Schools & Gov	Multifamily
4,455	5,676	5,621	3,872	7,117

### Assumptions

Fixture weightings are based on a combination of feedback from energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience. Each fixture wattage is sourced from the Focus on Energy Default Wattage Guide.

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,472, the EUL is 11 years.
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Bees Lighting. Website. Accessed July 2016. [www.beeslighting.com](http://www.beeslighting.com)  
Shine Retrofits. Website. Accessed July 2016. [www.shineretrofits.com](http://www.shineretrofits.com).
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)



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4. Tetra Tech. "ACES Deemed Savings Desk Review." Table 1. November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)
  5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%

### Revision History

Version Number	Date	Description of Change
01	07/29/2016	Replaces MMID 3393
02	10/2017	Updated EUL



***DLC High Bay Between 18,500 and 26,000 Lumens, Replacing or Instead of 8L T8 or 6L T5HO***

	Measure Details
Measure Master ID	DLC HB 18,500-26,000 Lumens, Replacing or Instead of 8L T8 or 6L T5HO, 3902
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting Emitting Diode (LED)
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by sector
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$150.48 <sup>2</sup>

**Measure Description**

LED high bay fixtures save energy when replacing 6-lamp T5HO or 8-lamp T8 high bay products by providing a similar lumen output with lower input wattage. These products can be installed on a one-for-one basis to replace 6-lamp T5HO or 8-lamp T8 high bay luminaires.

**Description of Baseline Condition**

The baseline condition is a combination of 4-foot 6-lamp T5HO and 8-lamp T8 high/low bay fixtures for existing buildings and new construction buildings. An average of 50% 4-foot 6-lamp T5HO and 50% 8-lamp T8 high/low bay luminaires was used to generate the baseline wattage.

**Description of Efficient Condition**

The efficient condition is a DesignLights Consortium-listed LED fixture in the High-Bay General Application, outputting between 18,500 and 26,000 lumens.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Average power consumption of current 6-lamp T5HO and 8-lamp T8 high/low bay luminaires (= 323 watts; see Assumptions)

Watts<sub>EE</sub> = Average power consumption of DLC-listed LED high/low bay luminaire (= 207.5 watts)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)

#### Hours of Use by Sector

Sector	HOU <sup>4</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

### Summer Coincident Peak Savings Algorithm

Exterior applications have no summer coincident peak savings.

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) * CF / 1,000$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

#### Coincidence Factor

Sector	CF <sup>4</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Annual Savings for DLC HB Between 18,500 and 26,000 Lumens Replacing or Instead of 8L T8 or 6L T5HO

Commercial		Industrial		Agriculture		Schools & Gov	
kWh	kW	kWh	kW	kWh	kW	kWh	kW
431	0.0889	548	0.0889	542	0.0773	374	0.0739

#### Lifecycle Savings for DLC HB Between 18,500 and 26,000 Lumens Replacing or Instead of 8L T8 or 6L T5HO

Commercial	Industrial	Agriculture	Schools & Gov
4,741	6,028	5,962	4,114

### Assumptions

Fixture weightings (at 50% each) are based on a combination of feedback from energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience. Each fixture wattage is sourced from the Focus on Energy Default Wattage Guide.<sup>5</sup>

### Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 4,472, the EUL is 11 years.
2. Home Depot. Website. Accessed July 2016. [www.homedepot.com](http://www.homedepot.com),  
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PRO Lighting. Website. Accessed July 2016. [www.prolighting.com](http://www.prolighting.com)





3. DesignLights Consortium. "Product List." July 28, 2016. <https://www.designlights.org/QPL>  
Average measured wattage taken from products listed in the High Bay Luminaires for Commercial and Industrial Buildings, Low Bay Luminaires for Commercial and Industrial Buildings, High Bay Aisle Luminaires, Retrofit Kits for High Bay Luminaires for Commercial and Industrial Buildings, and Retrofit Kits for Low Bay Luminaires for Commercial and Industrial Buildings primary use categories.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Evaluation Energy Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Focus on Energy Default Wattage Guide. 2013.

#### Revision History

Version Number	Date	Description of Change
01	07/29/2016	Initial TRM entry
02	10/2017	Updated EUL



## 2-Lamp F28T5, HPT8, RWT8 2x4 High-Efficiency Recessed Fixtures

	Measure Details
Measure Master ID	2 Lamp F28T5, HPT8, RWT8 2x4 High-Efficiency Recessed Fixtures, 2703
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by type of fixture
Peak Demand Reduction (kW)	Varies by type of fixture
Annual Therm Savings (Therms)	None
Lifecycle Energy Savings (kWh)	Varies by type of fixture
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>3</sup>
Incremental Cost (\$/unit)	\$185.50 <sup>4</sup>

### Measure Description

This measure is replacing 3-lamp or 4-lamp 4-foot standard T8 and T12 fixtures with 2-lamp F28T5, HPT8, RWT8 2x4 high-efficiency recessed fixtures.

### Description of Baseline Condition

The baseline equipment is 3-lamp or 4-lamp 4-foot standard T8 and T12 fixtures.

### Description of Efficient Condition

The efficient equipment is 2-lamp F28T5, HPT8, RWT8 2x4 high-efficiency recessed fixtures.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{DEEMED} * (HOU_{MULTIFAMILY} / HOU_{COMMERCIAL})$$

Where:

$kWh_{DEEMED}$  = Annual commercial deemed electricity savings

$HOU_{MULTIFAMILY}$  = Annual multifamily deemed lighting hours

$HOU_{COMMERCIAL}$  = Annual commercial deemed lighting hours



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Wattage} / 1,000 * CF$$

Where:

$$CF = \text{Coincidence factor} (= 0.77)^1$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life} (= 15 \text{ years})^3$$

### Deemed Savings

#### Annual Deemed Savings<sup>2</sup>

Measure	Annual Energy Savings (kWh)	Coincident Peak Demand Reduction (kW)
4-Foot 2-Lamp T5 Fixtures	179.0	0.0231
4-Foot 2-Lamp T8 Fixtures	276.0	0.0355

#### Lifecycle Deemed Savings<sup>2</sup>

Measure	Energy Savings (kWh)
4-Foot 2-Lamp T5 Fixtures	2,685.0
4-Foot 2-Lamp T8 Fixtures	4,140.0

### Assumptions

3,730 annual operating hours used.<sup>1</sup>

### Sources

1. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)  
Multifamily applications for common areas.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Tables 4-190 and 4-208 Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)



3. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>  
EUL ID "ILTg-Lfluor-CommArea" "Linear Fluorescents - MF Common Area."
4. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 4-185 Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/02/2013	Initial TRM entry



### High Bay Fluorescent Lighting

	Measure Details
Measure Master ID	High Bay Fluorescent Lighting: T8 4L Replacing 250-399 W HID, 2884, 3811, 3329 T8 6L Replacing 400-999 W HID, 3331, 3812 T8 8L Replacing 400-999 W HID, 2886 T8 8L ≤ 500 W, Replacing ≥ 1,000 W HID, 2887, 3333 T8 10L ≤ 500 W, Replacing ≥ 1,000 W HID, 2888 T8 (2) 6L ≤ 500 W, Replacing ≥ 1,000 W HID, 2889, 2885 T5HO 2L Replacing 250-399 W HID, 2890, 3330 T5HO 3L Replacing 250-399 W HID, 2891 T5HO 4L Replacing 400-999 W HID, 2892, 3813, 3332 T5HO 6L Replacing 400-999 W HID, 2893, 3814 T5HO 6L ≤ 500 W, Replacing ≥ 1,000 W HID, 2894, 3334 T5HO 8L ≤ 500 W, Replacing ≥ 1,000 W HID, 2895 T5HO (2) 4L ≤ 500 W, Replacing ≥ 1,000 W HID, 2896 T5HO (2) 6L ≤ 800 W, Replacing ≥ 1,000 W HID, 2897
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by measure
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

In high-bay lighting applications (ceiling heights generally over 15 feet), HID fixtures have typically been used due to their high lumen output. In recent years, however, improvements in fluorescent lamps and the emergence of new high-intensity fluorescent fixtures have made fluorescent lighting the most cost-effective choice for lighting high indoor spaces. These high-intensity fluorescent systems are more energy efficient than HID solutions and feature lower lumen depreciation rates, better dimming options, virtually instant start-up and re-strike, better color rendition, and reduced glare.





Similar high-intensity fluorescent lighting fixtures are also available for low bay applications, generally with equipment available in the same product family as the manufacturers’ high bay products.

**Description of Baseline Condition**

The baseline condition is HID fixtures and lamps.

**Description of Efficient Condition**

The efficient condition varies by the wattage of the baseline lamp (see table below).

**Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Wattage of a HID lamp (= varies by measure; see table below)

Watts<sub>EE</sub> = Wattage of HOT5 or HOT8 lamp (= varies by measure; see table below)

**Wattages Used for Deemed Savings Calculations**

Measure	Watts <sub>BASE</sub>	Watts <sub>EE</sub>
2L HOT5	293	117
3L HOT5	293	179
4L T8	293	151
4L HOT5	356	234
6L T8	356	224
4L HOT5	455	234
6L HOT5	455	355
6L T8	455	224
8L T8	455	291
6L HOT5	1,079	355
8L HOT5	1,079	585
(2) 4L HOT5	1,079	468
(2) 6L HOT5	1,079	709
8L T8	1,079	291
10L T8	1,079	366
(2) 6L T8	1,079	447

1,000 = Kilowatt conversion factor

HOU = Hours of use (= varies by sector; see table below)





**Hours of Use by Sector**

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

**Summer Coincident Peak Savings Algorithm**

$$kW_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watt}_{\text{SEE}}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= varies by sector; see table below)

**Coincidence Factor by Sector**

Sector	CF <sup>2</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * EUL$$

Where:

EUL = Effective useful life (2884, 3811, 2886, 2887, 2888, 2889, 2890, 2891, 2892, 3813, 2893, 3814, 2894, 2895, 2896, 2897 = 14 years<sup>1</sup> and 3329, 3330, 3331, 3812, 3332, 3333, 3334 = 15 years)<sup>2</sup>

**Deemed Savings**

**Annual Electric Savings (kWh/year/lamp removed)**

Existing Wattage	New Fixture Type	MMID	Commercial	Industrial	Agriculture	Schools & Government
250 watts - 399 watts	2L HOT5	2890, 3330	656	835	827	570
	3L HOT5	2891	425	541	536	369
	4L T8	2884, 3811, 3329	532	676	669	462
400 watts - 999 watts	4L HOT5	2892, 3813, 3332	824	1,049	1,038	716
	6L HOT5	2893, 3814	375	477	472	326
	6L T8	3331, 3812	863	1,098	1,088	750



Existing Wattage	New Fixture Type	MMID	Commercial	Industrial	Agriculture	Schools & Government
	8L T8	2886	612	778	770	531
1,000 watts	6L HOT5	2894, 3334	2,701	3,435	3,401	2,345
	8L HOT5	2895	1,841	2,342	2,318	1,598
	(2) 4L HOT5	2896	2,277	2,897	2,868	1,977
	(2) 6L HOT5	2897	1,378	1,753	1,736	1,197
	8L T8	2887, 3333	2,937	3,737	3,700	2,551
	10L T8	2888	2,658	3,381	3,347	2,308
	(2) 6L T8	2889	2,355	2,996	2,967	2,045

**Summer Peak Savings**

Existing Wattage	New Fixture Type	MMID	Commercial	Industrial	Agriculture	Schools & Government
250 watts – 399 watts	2L HOT5	2890, 3330	0.136	0.136	0.118	0.113
	3L HOT5	2891	0.088	0.088	0.076	0.073
	4L T8	2884, 3811, 3329	0.11	0.11	0.095	0.091
400 watts - 999 watts	4L HOT5	2892, 3813, 3332	0.17	0.17	0.148	0.141
	6L HOT5	2893, 3814	0.077	0.077	0.067	0.064
	6L T8	3331, 3812	0.178	0.178	0.155	0.148
	8L T8	2886	0.126	0.126	0.11	0.105
1,000 watts	6L HOT5	2894, 3334	0.557	0.557	0.485	0.463
	8L HOT5	2895	0.38	0.38	0.331	0.316
	(2) 4L HOT5	2896	0.47	0.47	0.409	0.391
	(2) 6L HOT5	2897	0.285	0.285	0.248	0.236
	8L T8	2887, 3333	0.606	0.606	0.528	0.504
	10L T8	2888	0.549	0.549	0.477	0.456
	(2) 6L T8	2889	0.486	0.486	0.423	0.404

**Lifecycle Savings (kWh)**

Existing Wattage	New Fixture Type	MMID	Commercial	Industrial	Agriculture	Schools & Government
250 watts - 399 watts	2L HOT5	2890, 3330	9,191	11,692	11,576	7,981
	3L HOT5	2891	5,953	7,573	7,498	5,169
	4L T8	2884, 3811, 3329	7,441	9,466	9,373	6,462
400 watts - 999 watts	4L HOT5	2892, 3813, 3332	11,541	14,681	14,536	10,021
	6L HOT5	2893, 3814	5,248	6,676	6,610	4,557
	6L T8	3331, 3812	12,089	15,379	15,226	10,498





Existing Wattage	New Fixture Type	MMID	Commercial	Industrial	Agriculture	Schools & Government
	8L T8	2886	8,564	10,895	10,787	7,437
1,000 watts	6L HOT5	2894, 3334	37,807	48,095	47,619	32,831
	8L HOT5	2895	25,771	32,783	32,458	22,378
	(2) 4L HOT5	2896	31,880	40,556	40,154	27,684
	(2) 6L HOT5	2897	19,295	24,546	24,303	16,755
	8L T8	2887, 3333	41,123	52,314	51,795	35,710
	10L T8	2888	37,207	47,331	46,863	32,309
	(2) 6L T8	2889	32,977	41,951	41,535	28,636

**Sources**

1. Average of: Cadmus 2013 database;  
2007 GDS residential measure life report: [http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf);  
California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>  
PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual v1.0.” Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
2. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” EUL Table. 2014. <http://www.deeresources.com/>  
Rated ballast life of 70,000 hours. Not rated on bulb life as such capped at 15 years.
3. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual v1.0.” Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	10/2016	Removed MMID 2885
03	04/2017	Added MMID 2885





**Exterior – Induction, PSMH, CMH, Linear Florescent Fixtures**

	Measure Details
Measure Master ID	Induction, PSMH/CMF or Linear Fluorescent, Exterior: Replacing 150-175 Watt HID, 3078, 3829 Replacing 250 Watt HID, 3081, 3830 Replacing 320 -Watt HID, 3084 Replacing 400 Watt HID, 3086, 3832 Replacing 70-100 Watt HID, 3087, 3833
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Other
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by fixture
Peak Demand Reduction (kW)	Varies by fixture
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by fixture
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

**Measure Description**

Induction, PSMH, CMH, and linear fluorescent lighting fixtures save energy by reducing the light fixture wattage compared to standard metal halide fixtures, without sacrificing illumination quality and safety. These lighting technologies are appropriate for exterior applications.

**Description of Baseline Condition**

The baseline measure is standard HID lamps between 70 watts and 400 watts, located on exterior poles or high canopies.

**Description of Efficient Condition**

The efficient measure is induction, PSMH, CMH, and linear fluorescent fixtures between 35 watts and 250 watts.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Wattage of baseline HID fixture

Watts<sub>EE</sub> = Wattage of efficient induction fixture, PSMH fixture, CMH fixture, or linear fluorescent fixture

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 4,380)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

Deemed Savings by Measure

Measure	MMID	Annual Savings (kWh)	Peak Demand Reduction (kW)	Lifecycle Savings (kWh)
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-Watt to 100-Watt HID, Exterior	3087, 3833	247	0	3,712
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-Watt to 175-Watt HID, Exterior	3078, 3829	329	0	4,938
Induction, PSMH, CMH, or Linear Fluorescent Replacing 250-Watt HID, Exterior	3081, 3830	605	0	9,076
Induction, PSMH, CMH, or Linear Fluorescent Replacing 320-Watt HID, Exterior	3084	556	0	8,344
Induction, PSMH, CMH, or Linear Fluorescent Replacing 400-Watt HID, Exterior	3086, 3832	972	0	14,585

### Assumptions

The induction wattages shown below include the ballast wattage, which was calculated as 10% of the lamp wattage based on the manufacturer specifications. All exterior replacement calculations use 4,380 hours of annual operation, half the total hours in a year.





70-watt to 100-watt HID exterior replacements are weighted as follows:

- Baseline = 50% 70-watt HID and 50% 100-watt HID (= 111.5 watts)
- Eligible Replacements = 50% linear fluorescent ≤ 60 watts, 25% 35-watt induction, and 25% 55-watt induction (= 55 watts)

150-watt to 175-watt HID exterior replacements are weighted as follows:

- Baseline = 50% 150-watt HID and 50% 175-watt HID (= 194.5 watts)
- Eligible Replacements = 33.33% 100-watt induction, 33.33% 100-watt PSMH or CMH, and 33.33% ≤ 120-watt linear fluorescent (= 119 watts)

250-watt HID exterior replacements are weighted as follows:

- Baseline = 100% 250-watt HID (= 299 watts)
- Eligible Replacements = 14.3% 120-watt to 125-watt induction, 14.3% 150-watt induction, 14.3% 165-watt induction, 14.3% 125-watt PSMH or CMH, 14.3% 140-watt PSMH or CMH, 14.3% 150-watt PSMH or CMH, and 14.3% ≤ 155-watts linear fluorescent (= 161 watts)

320-watt HID exterior replacements are weighted as follows:

- Baseline = 100% 320-watt HID (= 368 watts)
- Eligible Replacements = 16.6% 200-watt induction, 16.6% 225-watt induction, 16.6% 250-watt induction, 16.6% 200-watt PSMH or CMH, 16.6% 210-watt PSMH or CMH, and 16.6% 220-watt PSMH or CMH (= 241 watts)

400-watt HID exterior replacements are weighted as follows:

- Baseline = 100% 400-watt HID (= 463 watts)
- Eligible Replacements = 16.6% 200-watt induction, 16.6% 225-watt induction, 16.6% 250-watt induction, 16.6% 200-watt PSMH or CMH, 16.6% 210-watt PSMH or CMH, and 16.6% 220-watt PSMH or CMH (= 241 watts)

**Source**

1. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” 2014. <http://www.deeresources.com/>  
Rated ballast life of 70,000 hours. Not rated on bulb life. Capped at 15 years.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### **Parking Garage Induction PSMH CMH LF Fixtures**

	Measure Details
Measure Master ID	Induction, PSMH/CMH, or Linear Fluorescent, Parking Garage: Replacing 150-175 Watt HID, 24 Hour, 3079 Replacing 150-175 Watt HID, Dusk to Dawn, 3080 Replacing 250 Watt HID, 24 Hour, 3082 Replacing 250 Watt HID, Dusk to Dawn, 3083 Replacing 70-100 Watt HID, 24 Hour, 3088 Replacing 70-100 Watt HID, Dusk to Dawn, 3089
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Other
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by fixture
Peak Demand Reduction (kW)	Varies by fixture
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by fixture
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### **Measure Description**

Induction, PSMH, CMH, and linear fluorescent lighting fixtures save energy by reducing the light fixture wattage compared to standard metal halide fixtures, without sacrificing illumination quality and safety. These lighting technologies are appropriate for parking garage applications.

#### **Description of Baseline Condition**

The baseline is standard HID lamps between 70 watts and 400 watts located in parking garages.

#### **Description of Efficient Condition**

The efficient condition is induction, PSMH, CMH, and linear fluorescent fixtures between 35 watts and 250 watts.



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$

Where:

Watts<sub>BASE</sub> = Wattage of baseline HID fixture

Watts<sub>EE</sub> = Wattage of efficient induction fixture, PSMH fixture, CMH fixture, or linear fluorescent fixture

1,000 = Kilowatt conversion factor

HOU = Hours of use (varies by hours of operation; = 4,380 for night run only; = 8,760 if on continuously)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings

Measure	MMID	kWh	kW
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70 Watt to 100 Watt HID, Parking Garage, 24 Hour	3088	495	0.057
Induction, PSMH, CMH, or Linear Fluorescent, Replacing 70 Watt to 100 Watt, Parking Garage, Dusk to Dawn	3089	247	0
Induction PSMH, CMH, or Linear Fluorescent, 150 Watt to 175 Watt Parking Garage, 24 Hour	3079	658	0.075
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150 Watt to 175 Watt HID, Parking Garage, Dusk to Dawn	3080	329	0
Induction PSMH, CMH, or Linear Fluorescent, 250 Watt, Parking Garage, 24-hour	3082	1.210	0.141
Induction PSMH, CMH, or Linear Fluorescent, 250 Watt, Parking Garage, Dusk to Dawn	3083	605	0



**Average Lifecycle Deemed Savings**

Measure	MMID	kWh
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70 Watt to 100 Watt HID, Parking Garage, 24 Hour	3088	7,424
Induction, PSMH, CMH, or Linear Fluorescent, Replacing 70 Watt to 100 Watt, Parking Garage, Dusk to Dawn	3089	3,712
Induction PSMH, CMH, or Linear Fluorescent, 150 Watt to 175 Watt, Parking Garage, 24 Hour	3079	9,877
Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150 Watt to 175 Watt HID, Parking Garage, Dusk to Dawn	3080	4,938
Induction PSMH, CMH, or Linear Fluorescent, 250 Watt, Parking Garage, 24-hour	3082	18,152
Induction PSMH, CMH, or Linear Fluorescent, 250 Watt, Parking Garage, Dusk to Dawn	3083	9,076

**Assumptions**

The induction wattages shown below include the ballast wattages, which was calculated as 10% of the lamp wattage based on the manufacturer specifications.

All garage replacement calculations use 8,760 or 4,380 hours of annual operation.

70-watt to 100-watt HID parking garage replacements are weighted as follows:

- Baseline = 50% 70-watt HID and 50% 100-watt HID (= 111.5 watts)
- Eligible Replacements = 25% 35-watt induction, 25% 55-watt induction, and 50% ≤ 60-watt linear fluorescent (= 55 watts)

150-watt to 175-watt HID parking garage replacements are weighted as follows:

- Baseline = 50% 150-watt HID and 50% 175-watt HID (= 194.5 watts)
- Eligible Replacements = 33.33% 100-watt induction, 33.33% 100-watt PSMH or CMH, and 33.33% ≤ 120-watt linear fluorescent (= 119 watts)

250-watt HID parking garage replacements are weighted as follows:

- Baseline = 100% 250-watt HID (= 299 watts)
- Eligible Replacements = 14.3% 120-watt to 125-watt induction, 14.3% 150-watt induction, 14.3% 165-watt induction, 14.3% 125-watt PSMH or CMH, 14.3% 140-watt PSMH or CMH, 14.3% 150-watt PSMH or CMH, and 14.3% ≤ 155-watt linear fluorescent (= 161 watts)





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### Source

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry





### High Bay – Induction, PSMH, CMH Fixtures

	Measure Details
Measure Master ID	High Bay – Induction, PSMH, CMH Fixtures: ≤ 250 Watt, Replacing 320-400 Watt HID, 3075, 3816 ≤ 250 Watt, Replacing 400 Watt HID, 3076, 3817 ≤ 365 Watt, Replacing 400 Watt HID, 3077, 3818 Replacing 250 Watt HID, 3090, 3815 Induction, 750 Watt, Replacing 1,000 Watt HID, High Bay, 3074
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Other
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup> 750-watt induction = 27 (MMID 3074) <sup>2</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

Induction, pulse-start metal halide, and ceramic metal halide lighting fixtures save energy by reducing the light fixture wattage compared to standard metal halide fixtures, without sacrificing illumination quality and safety. These lighting technologies are appropriate for high bay applications.

#### Description of Baseline Condition

The baseline condition is standard HID lamps between 250 watts and 1,000 watts, located in a parking garage.

#### Description of Efficient Condition

The efficient condition is induction, pulse-start metal halide, and ceramic metal halide fixtures between 120 watts and 750 watts.



### Annual Energy-Savings Algorithm

$$kWh_{SAVED\ IND} = kWh_{HID} - kWh_{IND}$$

$$kWh_{SAVED\ PSMH} = kWh_{HID} - kWh_{PSMH}$$

$$kWh_{SAVED\ CMH} = kWh_{HID} - kWh_{CMH}$$

Where:

- $kWh_{HID}$  = Annual electricity consumption of standard HID fixture
- $kWh_{IND}$  = Annual electricity consumption of induction lighting fixture
- $kWh_{PSMH}$  = Annual electricity consumption of pulse start metal halide fixture
- $kWh_{CMH}$  = Annual electricity consumption of ceramic metal halide fixture

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Wattage / 1,000 * CF$$

$$kW_{IND} = kW_{PEAK\ HID} - kW_{PEAK\ IND}$$

$$kW_{PSMH} = kW_{PEAK\ HID} - kW_{PEAK\ PSMH}$$

$$kW_{CMH} = kW_{PEAK\ HID} - kW_{PEAK\ CMH}$$

Where:

- $kW_{PEAK\ HID}$  = Peak demand of existing HID system
- $kW_{PEAK\ IND}$  = Peak demand of new induction lighting system
- $kW_{PEAK\ PSMH}$  = Peak demand of new pulse start metal halide lighting system
- $kW_{PEAK\ CMH}$  = Peak demand of new ceramic metal halide lighting system
- HOU = Hours of use (= varies by sector; see table below)

Hours of Use by Sector

Sector	HOU <sup>2</sup>
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

- CF = Coincidence factor (= varies by sector; see table below)



**Coincidence Factor by Sector**

Sector	CF <sup>4</sup>
Commercial	0.77
Industrial	0.77
Agriculture	0.67
Schools & Government	0.64

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE\ IND} = (kWh_{HID} - kWh_{IND}) * EUL$$

$$kWh_{LIFECYCLE\ PSMH} = (kWh_{HID} - kWh_{PSMH}) * EUL$$

$$kWh_{LIFECYCLE\ CMH} = (kWh_{HID} - kWh_{CMH}) * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years; } ^1 = 27 \text{ years for 750-watt induction)}^2$$

**Deemed Savings**

**Average Annual Deemed Savings for High Bay Induction PSMH/CMH Fixtures**

Measure	MMID	Commercial 3,730 (0.77)		Schools & Gov 3,239 (0.64)		Industrial 4,745 (0.77)		Agriculture 4,698 (0.67)	
		kWh	kW	kWh	kW	kWh	kW	kWh	kW
HB PSMH, CMH, IND Replacing 250 Watt HID	3090, 3815	510	0.1053	443	0.0875	649	0.1053	642	0.0916
HB PSMH, CMH, IND (250 Watt or Less) Replacing 400 Watt HID	3076, 3817	827	0.1706	718	0.1418	1,052	0.1706	1,042	0.1484
HB PSMH, CMH, IND (250 Watt or Less) Replacing 320-400 Watt HID NC (Based on 320 watt savings)	3075, 3816	499	0.1031	433	0.0857	635	0.1031	628	0.0897
HB PSMH, CMH, IND (365 Watt or Less) Replacing 400 Watt HID	3077, 3818	546	0.1128	474	0.0938	695	0.1128	688	0.0982
HB IND 750 Watt High Bay Replacing 1,000 Watt HID	3074	970	0.2002	842	0.1664	1,234	0.2002	1,222	0.1742





**Average Lifecycle Deemed Savings for High Bay Induction PSMH/CMH Fixtures**

Measure	MMID	Commercial	Schools & Gov	Industrial	Agriculture
		3,730 (0.77) kWh	3,239 (0.64) kWh	4,745 (0.77) kWh	4,698 (0.67) kWh
HB PSMH, CMH, IND Replacing 250 Watt HID	3090, 3815	7,650	6,645	9,735	9,630
HB PSMH, CMH, IND (250 Watt or Less) Replacing 400 Watt HID	3076, 3817	12,405	10,770	15,780	15,630
HB PSMH, CMH, IND (250 Watt or Less) Replacing 320-400 Watt HID NC (Based on 320 watt savings)	3075, 3816	7,485	6,495	9,525	9,420
HB PSMH, CMH, IND (365 Watt or Less) Replacing 400 Watt HID	3077, 3818	8,190	7,110	10,425	10,320
HB IND 750 Watt High Bay Replacing 1,000 Watt HID	3074	26,190	22,734	33,318	32,994

**Measure Costs for High Bay Induction PSMH/CMH Fixtures**

Measure	MMID	Cost (\$)
HB PSMH, CMH, IND Replacing 250 Watt HID	3090, 3815	\$100.00
HB PSMH, CMH, IND (250 Watt or Less) Replacing 400 Watt HID	3076, 3817	\$240.00
HB PSMH, CMH, IND (250 Watt or Less) Replacing 320-400 Watt HID NC (Based on 320 watt savings)	3075, 3816	\$290.00
HB PSMH, CMH, IND (365 Watt or Less) Replacing 400 Watt HID	3077, 3818	\$240.00
HB IND 750 Watt High Bay Replacing 1,000 Watt HID	3074	\$750.00

**Assumptions**

Hours of operation and coincidence factor based on sector. Induction wattage shown includes ballast wattage, which was calculated as 10% of lamp wattage based on the manufacturer specifications. 250-watt HID high bay replacements of ≤ 155 watts weighted as follows:

- Baseline = 100% 250-watt HID
- Eligible Replacements = 16.6% 120-watt to 125-watt induction, 16.6% 150-watt induction, 16.6% 165-watt induction, 16.6% 125-watt PSMH or CMH, 16.6% 140-watt PSMH or CMH, and 16.6% 150-watt PSMH or CMH



320-watt HID high bay replacements of ≤ 250 watts weighted as follows:

- Baseline = 100% 320-watt HID
- Eligible Replacements = 16.6% 200-watt induction, 16.6% 225-watt induction, 16.6% 165-watt induction, 16.6% 200-watt PSMH or CMH, 16.6% 210-watt PSMH or CMH, and 16.6% 220-watt PSMH or CMH

400-watt HID high bay replacements of ≤ 365 watts weighted as follows:

- Baseline = 100% 400-watt HID
- Eligible Replacements = 16.6% 250-watt induction, 16.6% 300-watt induction, 16.6% 250-watt PSMH or CMH, 16.6% 270-watt PSMH or CMH, 16.6% 315-watt PSMH or CMH, and 16.6% 320-watt PSMH

1,000-watt HID high bay replacements of ≤ 800 watts weighted as follows:

- Baseline = 100% 1,000-watt HID
- Eligible Replacements = 50% 750-watt induction, and 50% 575-watt PSMH or CMH

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### Revision History

Version Number	Date	Description of Change
01	12/2012	Initial TRM entry
02	09/2015	Updates and revisions





## Motors and Drives

### Agriculture, VFD, Milk Pump

	Measure Details
Measure Master ID	VFD, Dairy Milk Pump, Agriculture, 3988
Measure Unit	Per milking cow
Measure Type	Prescriptive
Measure Group	Motors & Drives
Measure Category	VFD
Sector(s)	Agriculture
Annual Energy Savings (kWh)	20.7688 kWh
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	311.532 kWh
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$3,004 <sup>2</sup>

#### Measure Description

Milk pumps in dairy milking operations move the milk into a well-water plate cooler before it flows to the mechanical cooling system. The milk flow is usually not consistent as it comes from the cows. Since the load on the milk pump changes as the flow of milk varies during the milking process, quite often milk may either surge or trickle into the well water plate cooler throughout the milking cycles, reducing the effectiveness of heat transfer across the plate cooler heater exchanger fins. By slowing the milk pump flow rate, a greater and more consistent water to milk flow ratio can be achieved, increasing heat transfer between the milk and well water. A VFD or other variable speed drive provides the necessary control of the milk pump for a slower, more consistent and more even flow of milk through the plate cooler. The well water being pumped through the plate cooler to serve as the milk coolant is assumed to be reused for other farm needs after its use in the plate cooler, typically for animal consumption.

#### Description of Baseline Condition

The baseline condition is a milk pump motor operating at full speed to transfer milk from the receiver jar to the plate cooler without any variable speed milk pump flow control.

#### Description of Efficient Condition

The efficient condition is to add a VFD to control the milk pump and slow the milk flow through the plate cooler, increasing effectiveness of the heat transfer between the milk and well water. Slowing down





milk flow can achieve several additional degrees, up to a maximum of 15°F, of milk cooling out of the existing plate cooler. These few extra degrees of cooling equate to less energy that the refrigeration system compressor will need to cool the milk to its final storage temperature of around 38°F. The output milk temperature from the plate cooler, in conjunction with a VFD on the milk pump, can be within 4°F of well water temperature.<sup>3</sup>

### Annual Energy-Savings Algorithm

The prescriptive deemed kWh savings are based on an average per pound of milk per day cooled on a dairy farm as calculated using the hybrid calculations on file with past applications.<sup>2</sup>

$$\text{kWh}_{\text{SAVED}} = \text{lbs of Milk} * C_{p,\text{MILK}} * \Delta T_{\text{MILK}} * 365 / \text{AEER}_{\text{COMPRESSOR}} / 1,000$$

Where:

- lbs of Milk = Estimated daily pounds of milk produced by the dairy farm that needs to be cooled through use of a milk pre-cooler (= 68 pounds of milk per cow;<sup>4</sup> with the number of milking cows being user defined)
- $C_{p,\text{MILK}}$  = Specific heat of milk (= 0.94 Btu/(lb-°F))<sup>5</sup>
- $\Delta T_{\text{MILK}}$  = Temperature difference of the output of plate cooler milk before and after the use of variable speed control on the milk pump to slow milk pump and increase heat removed from milk through the plate cooler prior to mechanical refrigeration. The average plate cooler milk temperature without VFD control is 70°F (see Assumptions). VFD control on the milk pump can help decrease milk temperature in the plate cooler to within around 4°F of the well water temperature.<sup>3</sup> The plate cooler theoretical milk temperature with VFD control is 52.3°F + 4°F = 56.3°F (Final  $\Delta T_{\text{MILK}}$  value= 70°F - 56.3°F = 13.7°F).
- 365 = Number of milking days per year<sup>7</sup>
- $\text{AEER}_{\text{COMPRESSOR}}$  = Annual energy efficiency ratio of refrigeration compressor (= 15.39 Btu/watt \* hr)<sup>8</sup>
- 1,000 = Conversion factor from watts to kilowatts

### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for VFD dairy milk pumps. Through research of refrigeration compressor power demands, no substantial evidence has arisen that any notable kW demand reduction is possible in relation to using a VFD with a milk pre-cooler to pre-cool milk that would otherwise need to be chilled through mechanical refrigeration means.





## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

## Assumptions

- The electric savings value does not account for the potential of electric savings on the milk pump itself due to the VFD usage since milk pumps are typically  $\leq 2$  hp and savings is deemed minimal compared to savings of the refrigeration compressor. The purpose of installing variable speed control on a milk pump is not aimed at achieving savings from the pump itself. As such, these savings are ignored.
- This measure refers to the use of a VFD to provide milk pump control, however other forms of variable speed drives are also eligible if they adequately reduce the speed of the milk pump to achieve higher well water to milk flow ratios (1:1 to 2:1 or 3:1).
- Assumes an even 50/50 split of farms using scroll versus reciprocating compressors to drive the milk cooling process.<sup>8</sup>
- Milk temperature from the output of a pre-cooler is based on a weighted percentage of single and double pass pre-cooler units. Single pass units roughly drop the milk temperature 25°F while double pass units drop the milk roughly 35°F.<sup>9</sup> Based on past project data analysis related to milk pre-cooler application submittals, the latest Wisconsin trend for new pre-cooler installations is 40% single pass pre-cooler and 60% double pass pre-coolers.<sup>10</sup> The estimated temperature drop for a farm with a pre-cooler =  $25^{\circ}\text{F} * 0.4 + 35^{\circ}\text{F} * 0.6 = 31^{\circ}\text{F}$ .
- Temperature of milk leaving cow is 101°F. Average plate cooler milk temperature without VFD control is  $101^{\circ}\text{F} - 31^{\circ}\text{F} = 70^{\circ}\text{F}$ . The measure savings are based on the assumption that a well water temperature of 52.3°F is used as milk coolant.<sup>6</sup> It is assumed the lowest milk temperature that could be achieved would be 56.3°F (or 4°F higher than well water coolant temperature).<sup>3</sup> The maximum additional cooling for any style of plate cooler in conjunction with a variable speed controlled milk pump would be up to 15°F of additional cooling.<sup>9</sup>
- The user-defined input provided for the number of milking cows is assumed to be the average number of animals being milked throughout the entire year.





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9. Sanford, Scott (University of Wisconsin – Madison). "Energy Efficiency for Dairy Enterprises." Presentation to Agricultural and Life Sciences Program staff. December 2014. <http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf>
10. "Ag VFD Milk Pump Supplemental Data." Pre-cooler Measure Analysis tab.  
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### Revision History

Version Number	Date	Description of Change
01	09/30/2015	Original
02	10/28/2016	Updated measure to be based on number of milking cows. Updated algorithm inputs. Replaced MMID 3797 with MMID 3988.



### **Agriculture, VFD, Vacuum Pump**

	Measure Details
Measure Master ID	VFD, Dairy Vacuum Pump, Agriculture, 3987
Measure Unit	Per milking cow
Measure Type	Prescriptive
Measure Group	Motors & Drives
Measure Category	VFD
Sector(s)	Agriculture
Annual Energy Savings (kWh)	71.162 kWh
Peak Demand Reduction (kW)	0.0001 kW
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	1067.430 kWh
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$4,014.00 <sup>2</sup>

#### **Measure Description**

Vacuum pumps in dairy milking operations create suction to extract milk from the cow and move the milk to the mechanical cooling system. The vacuum pump is also typically used to flush warm wash water through the milk pipeline to clean it between milkings to prevent bacteria growth. The load on the pump changes between attachments (moving milkers from one cow to the next), as one quarter is emptied and a teat cup drops off, and is affected by how much milk the system is moving at any given time. An alternate way to provide control of motor systems is to use VFDs, which physically slow the pump motors to achieve reduced flow rates at considerable energy savings when the suction load drops in the system. If the total CFM demand of vacuum pump falls below 35% of rated pump speed, the pump motor will start to overheat. Therefore, the pump CFM produced for milking or washing needs will have to be greater than or equal to 35% of rated CFM of the pump.<sup>3</sup> The average amount of milk pumped per day based on sample project data comes out to around 17,868 pounds of milk per day,<sup>5</sup> and the average cow produces 68 pounds of milk per day<sup>5</sup> (these values are used to determine the measure unit value for the average deemed savings).

#### **Description of Baseline Condition**

The baseline condition is a vacuum pump motor operating at full speed when in use to handle the demand of the vacuum pump for milking operation as well as the milk pipeline cleaning needs. The only control for the vacuum pump for the baseline condition is a conventional type of vacuum pump regulator that acts to throttle the flow of a vacuum pump to control the suction pressure.





### Description of Efficient Condition

The efficient condition is to add a VFD or other variable speed drive to the motor to vary the electric frequency (Hertz) going to the motor, which allows the speed of the motor to be varied. The variable speed drive will be automatically controlled by a vacuum or pressure sensor/transducer that measures the changes in pressure in the milking suction system during milking and wash cycles. A customer can buy a variable speed vacuum pump from a manufacturer that includes the vacuum pump and all variable speed control components in one package ready to install in the dairy milk house. A customer may also retrofit an existing baseline vacuum pump set up by installing an appropriate off the shelf VFD and additional sensor/transducer components, if not already present, to achieve the variable speed control for the pump. Each variable speed vacuum pump setup is different. The VFD controlling the pump should have its control sequence (typically PID control) tuned to meet the appropriate suction needs of the milking operation as part of the equipment installation and commissioning process.

### Annual Energy-Savings Algorithm

The prescriptive deemed kWh savings are based on an average per pound of milk per day cooled on a dairy farm as calculated using the hybrid calculations on file with past applications.<sup>2</sup>

$$kWh_{SAVED} = kWh_{NO\_VFD} - kWh_{W/VFD}$$

$$kWh_{NO\_VFD} = Pump\ hp * 0.746 * Motor\ Load / Motor\ Eff * (HOURS_{MILK} + HOURS_{WASH})$$

$$kWh_{W/VFD} = kW_{MILKING} * HOURS_{MILK} + kW_{WASH} * HOURS_{WASH}$$

$$kW_{MILKING} = (0.05 * (Larger\ of:\ (2\ CFM/milking\ unit * MU)\ OR\ \%CFM_{MIN})) + 1.7729^{3,4}$$

$$kW_{WASH} = (0.05 * 5\ CFM/milking\ unit * \#\ of\ milking\ units + 1.7729)^{3,4}$$

Where:

$kWh_{NO\_VFD}$  = Baseline condition

$kWh_{W/VFD}$  = Efficient condition

Pump hp = Motor horsepower of the pump (~10 hp,<sup>4</sup> producing around 100 CFM of suction)<sup>3</sup>

Motor Load = Estimated percentage of full load the motor runs at (~90%)

Motor Eff = Based on motor horsepower and NEMA energy-efficient full load motor efficiency ratings (~89.5%)<sup>5</sup>

0.05 = Formula constant<sup>3,4</sup>

2 CFM/milking unit = Formula constant for vacuum pump milking operation<sup>3,4</sup>



- MU = Number of milking units needed to be controlled by the vacuum pump, based on an average of SPECTRUM project data (= 15.79)<sup>5</sup>
- %CFM<sub>MIN</sub> = Minimum speed of 35% that the constant torque vacuum pump needs to keep to prevent from overheating the pump and motor<sup>3</sup> (100 CFM \* 35% = 35 CFM)
- 5 = CFM/milking unit (=formula constant for vacuum pump washing operation)<sup>3,4</sup>
- HOURS<sub>MILK</sub> = Annual milking hours (= 365 days \* # of milking’s per day (2.45) \* Hours per milking (4.92hrs)<sup>5</sup>)
- HOURS<sub>WASH</sub> = Annual milking hours (= 365 days \* # of milk pipeline washings per day (2.45) \* Vacuum pump washing run time (0.75hrs)<sup>5</sup>)

The formula above yields an average project savings of approximately 18,700 kWh. Converting that to the prescriptive base unit yields: (18,700 kWh / 17,868 lbs of milk per day = 1.0465 kWh/lb of milk per day \* 68 lbs of milk per day per cow<sup>5</sup> = 71.162 kWh/cow).

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Pump\ hp * 0.746 * Motor\ Load / Motor\ Eff) - kWh_{W/VFD} / (Annual\ milking\ hours + Annual\ washing\ hours)] * CF$$

Where:

- CF = Coincidence factor (~0.45; see note below)

The amount of kW demand reduction is calculated as an average and is only counted for projects that milk at least three times per day (as it is assumed that a dairy farm will be running their vacuum pump during the demand period for one of their milking times every day in this scenario). Based on the sample of project data used for this workpaper, approximately 45% of the sample projects submitted for Focus on Energy VFD vacuum pump incentives milked more than twice a day and are eligible for claiming kW demand reduction. Therefore, a coincidence factor of 0.45 will be used in the savings algorithm above.

Using the defined values stated above and the calculated coincidence factor to complete the savings algorithms, average savings are 1.6596 kW. It is assumed that the same demand power requirements for the vacuum pump are needed during every milking operation time of day. The three or more times per day operations are assumed to have one of their milking times occur during the peak hour of 1:00 p.m. to 4:00 p.m. every day.





The formula and description above yield an average project kW demand reduction of ~1.6596 kW. Converting that to the prescriptive base unit yields: (1.6596 kW / 17,868 lbs of milk per day = ~0.0001 kW/lb of milk per day).

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=15 years)}^1$$

### Assumptions

- This measure assumes that the vacuum pump is large enough to produce the total required suction in CFM needed for all the milking and washing operational needs. It is assumed each horsepower of vacuum pump size equates to ~10 CFM of suction.<sup>3</sup> The variable speed energy savings calculation is based on information presented from Scott Sanford who performed a study of the energy reduction through VFD vacuum pumps on four farms.<sup>3,4</sup>
- It is assumed that the correct sized VFD is installed to control the vacuum pump properly across its operating range.
- Savings based on 365 days per year of milking operations.
- User defined input provided for the '# of milking cows' value is assumed to be the average number of animals being milked throughout the entire year.

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VFD milk pump cost = \$4,014 based on Vermont project data from 2003-2012.
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WI Dairy Statistics tab shows U.S. Department of Agriculture reported annual data from ‘Milk Production Per Cow, Wisconsin’ pdf document.

### Revision History

Version Number	Date	Description of Change
01	09/30/2015	Initial TRM entry
02	10/28/2016	Updated to be based on number of milking cows using new sources and replaced MMID 3798 with MMID 3987



**Variable Frequency Drive (Variable Torque and Constant Torque)**

	Measure Details
Measure Master ID	VFD, Process Fan, 2647, 4581 VFD, Process Pump, 2648, 3835, 4414, 4582 VFD, Constant Torque, 3280, 3836, 4412, 4601 VFD, Boiler Draft Fan, 2640, 4653 VFD, Cooling Tower Fan, 2641, 4654 VFD, Chilled Water Distribution Pump, 2726, 4655 VFD, HVAC Fan, 2643, 4578 VFD, HVAC Heating Pump, 2644, 4579 VFD, Pool Pump Motor, 2646, 4580 VFD, Agriculture Primary Use Water System, 4043 VFD, Agriculture Secondary Use Water System, 2639 VFD, Agriculture Secondary Use Water System, Low HOU, 4411 VFD, Irrigation Well Pump, 3776 VFD, Irrigation Well Pump, Low HOU, 4415 VFD, Ventilation/Circulation Fan, 3777 VFD, Ventilation/Circulation Fan, Low HOU, 4413 VSD Vacuum Pump, Variable Torque, 4361, 4479 VSD Vacuum Pump, Constant Torque, 4362, 4480
Measure Unit	Per motor
Measure Type	Hybrid
Measure Group	Agriculture: (MMIDs 2639, 3776, 3777, 4043, 4411, 4413, 4415) Boilers & Burners: (MMIDs 2640, 2644) HVAC: (MMIDs 2641, 2643, 2726) Pools: (MMID 2646) Process: (MMIDs 2647, 2648, 3280, 3835, 3836, 4361, 4362, 4412, 4414)
Measure Category	Variable Speed Drive
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost	\$210.52 per hp for variable torque measures; <sup>2</sup> \$122.48 per hp for constant torque measures (MMIDs 3280, 3836, 4362) <sup>3</sup>



## Measure Description

Fans, pumps, conveyors, and other motor-driven equipment require controls to vary their operation to produce the desired output (such as getting sufficient airflow to cool a building, obtaining hot water for heating, or moving product down a conveyor). Traditionally, flow rates have been reduced by increasing the head and riding the pump (or fan) curve back to a new flow rate (known as throttling control). Alternately, some systems have bypasses that divert a portion of the flow back to the pump or fan inlet to reduce system flow (bypass control). Other systems simply start and stop the motor to meet the given load (on/off control). An alternate way to provide control of motor systems is to use VFDs, which physically slow the motors driving pumps, fans, and other equipment to achieve reduced flow rates at considerable energy savings.

There are three categories of motor applications, outlined below, but only two (variable torque and constant torque) have the potential for energy savings when adding VFDs.<sup>4</sup>

- **Variable Torque Loads:** This category consists of centrifugal pumps and fans, regenerative blowers, and a few types of vacuum pumps. For these applications, the motors follow the fan or affinity laws, resulting in the input power varying with the cube of the pump or fan rotational speed. This means that small reductions in flow (such as 20%) can produce large input power savings (50%).
- **Constant Torque Loads:** This category consists of equipment where the torque requirement is independent of speed. Examples of constant torque applications include cranes, hoists, conveyors, extruders, mixers, positive displacement pumps, and most types of vacuum pumps. This means that the input power varies linearly with the rotational speed (where a 20% reduction in speed equals a 20% reduction in input power). Most vacuum pumps—including piston, diaphragm, rocking-piston, rotary-vane, and lobed-rotor types—are positive displacement pumps.
- **Constant Horsepower Loads:** This category consists of equipment where the torque varies inversely with the speed of the motor. Therefore, the power requirement does not vary, regardless of speed. Examples of constant horsepower loads includes lathes, drilling, and milling equipment. This equipment category does not offer energy savings for installing VFDs<sup>5</sup> and is therefore ineligible for VFD incentives.

## Description of Baseline Condition

The baseline condition is a motor for a variable torque or constant torque application operating at full speed and using throttling, bypass, or on/off control to handle variable outputs from the driven device (such as the pump or fan).





### Description of Efficient Condition

The efficient condition is adding a VFD to the motor to vary the electric frequency (i.e., Hertz) going to the motor, which will allow the speed of the motor to be varied. For variable torque (pump and fan) applications, the VFD must be automatically controlled by a variable input signal. Constant torque applications have the option to be manually controlled, as these are often used to vary the speed of equipment associated with production in a manufacturing environment.

### Annual Energy-Savings Algorithm

#### Non-HVAC Fan Measures

Energy savings for these measures are custom calculated using spreadsheet tools,<sup>6</sup> which are based on an engineering bulletin<sup>7</sup> and savings calculators from two different VFD manufacturers.<sup>8,9</sup> Energy savings for the HVAC fan measure (MMID 2643) are described in the next section.

For the energy savings analysis, this tool used power curves developed from data obtained by measuring the operating characteristics of various fans and pumps. The curves are representative of typical VFD operation.

Equation used in the software tool:

$$\text{Power at Design GPM [CFM]} = \text{Controlled Horsepower} * \text{Conversion Constant [kW/hp]} * \text{Motor Load at Design GPM [CFM]} / \text{Nameplate Efficiency}$$

Computed for each capacity level:

$$\text{Percentage of Design kW} = A1 + (A2 * \text{Capacity}) + (A3 * (\text{Capacity})^2) + (A4 * (\text{Capacity})^3)$$

$$\text{Percentage of Design kW for VFD} = A1 + (A2 * \text{Capacity}) + (A3 * (\text{Capacity})^2) + (A4 * (\text{Capacity})^3)$$

Where A1, A2, A3, and A4 are variables unique to each “before VFD” control type that allow a quadratic equation to be created to represent the load profile. The table below shows values for A1, A2, A3, and A4.



Equation Variables: Before VFD

Control	A1	A2	A3	A4
Outlet Control Valve	55.21240	0.63700	0.00190	0.00000
Eddy Current Clutch	16.39683	-0.05647	0.01237	-0.00003
Torque Converter	13.51137	0.34467	0.01269	-0.00007
Bypass Valve	102.00000	0.00000	0.00000	0.00000
VFD Pump	27.44751	-1.00853	0.01762	0.00000
On/Off	100.00000	0.00000	0.00000	0.00000
Inlet Guide Vane, FC Fans	20.00000	0.06808	0.00128	0.00009
Inlet Guide Vanes	47.26190	0.67944	0.01554	0.00014
Inlet Damper Box	50.25833	0.71648	0.01452	0.00013
Outlet Damper, FC Fans	20.41905	0.10983	0.00745	0.00000
Discharge Damper	55.92857	-0.56905	0.02462	-0.00014
Eddy Current Drives	16.39683	-0.05647	0.01237	-0.00003
VFD Fan	5.90000	-0.19567	0.00766	0.00004
Constant Torque VFD	0.00000	1.00000	0.00000	0.00000

HVAC Fan Measure

Energy savings for HVAC fan measures are custom calculated using the same spreadsheet tool as for the other measures,<sup>6</sup> but the algorithm for this measure is different. It relies on data collected by Cadmus from 2014 through 2016.<sup>11</sup>

Cadmus installed 56 meters on HVAC fan VFD motors in the fall of 2014, removing them in the fall of 2015. These meters provided hourly average power consumption for these VFD motors for a year, and their hourly average consumption per motor hp is used as an efficient-case input. Cadmus also installed 66 meters on constant-speed HVAC fans in March of 2015 and removed them in April of 2016. These meters provided monthly average motor consumption per hp for these motors, serving as a baseline.

These two datasets are combined with user-imputed weekly motor run schedules and motor size to calculate baseline and efficient energy consumption, and energy savings. The savings are calculated for every hour of the year and added to produce annual savings.

Lifecycle Energy-Savings Algorithm

kWh<sub>LIFECYCLE</sub> = kWh<sub>SAVED</sub> \* EUL

Where:

EUL = Expected useful life (= 15 years)<sup>1</sup>



## Summer Coincident Peak Savings Algorithm

### Non-HVAC Fan Measures

$$kW_{\text{SAVED}} = kWh_{\text{SAVED}} / \text{HOURS} * CF$$

Where:

HOURS = Annual hours of operation for the system controlled by the VFD (= provided by customer)

CF = Coincidence factor (= varies by VFD use, see table below)

### Coincidence Factor by VFD Use

VFD Use	CF	Source
Hot Water Pump	0.0	Heating pumps operate in winter (off peak)
Chilled Water Pump	0.9	DEER model runs are weather normalized for statewide use by population density.
Constant Volume Fan (on/off control)	0.9	
Air Foil/Inlet Guide Vanes	0.9	
Forward Curved Fan with Discharge Damper	0.9	
Forward Curved Inlet Guide Vanes	0.9	
Inlet Guide Vanes (fan type unknown)	0.9	
Cooling Tower Fan	0.9	
Process Pump, Ag Primary/Secondary Water Pumps	0.78	
Process Fan	0.78	Assume same CF as other process equipment
Constant Torque (process applications)	0.78	Assume same CF as other process equipment
Pool Pump	0.78	Assume same CF as process equipment
Boiler Draft Fan (HVAC)	0	Does not run in summer
Boiler Draft Fan (process)	0.78	Assume same CF as other process equipment
Ag Field Irrigation Pump	Hybrid	Based on customer feedback on supplemental data sheet. Irrigation happening during peak time: 0-10%=0.00 10-50%=0.33 50-90%=0.66 90-100%=1.00
Ag Ventilation/Circulation Fans	1.0	Assume that the temperature is above 50°F and fans are running during the majority of peak hours
Vacuum Pump	0.95	VSD air compressor CF used as an approximation of VSD vacuum pump CF, per IL and MN TRMs <sup>12,13</sup>



### HVAC Fan Measure

Because the calculation for the HVAC fan measure requires estimates of hour by hour energy savings for the entire year, the coincident peak savings can be directly calculated, rather than through the use of a coincidence factor, according to the following formula:

$$kW_{\text{SAVED}} = (kWh_{\text{BASE,PEAK}} - kWh_{\text{EFF,PEAK}})/198$$

Where:

$kWh_{\text{BASE,PEAK}}$  = Total baseline energy consumption during peak hours

$kWh_{\text{EFF,PEAK}}$  = Total VFD energy consumption during peak hours

198 = Total peak period hours<sup>11</sup>

### Assumptions

The following rules and requirements apply to the VFD application:

- Variable torque VFDs must be used in conjunction with a process or HVAC fan or pumping application.
- Redundant or back-up units do not qualify.
- Replacement of existing VFDs does not qualify.
- VFD speed (for variable torque applications) must be automatically controlled by differential pressure, flow, temperature, or another variable signal.
- VFD speed (for constant torque applications) may be either automatically or manually controlled.
- VFDs may not be beneficial in pump systems where static head makes up a large portion of the total system head. It is also important that the load on the system vary over time to take advantage of the savings that a VFD can provide. Be sure to understand these aspects of your system and discuss them with the equipment vendor in advance of applying VFD technology.
- Incremental cost are assumed to equal measure installed cost. HVAC and process systems either have equipment described under the Description of Baseline Condition section or have a VFD. Baseline condition equipment is required for operation, so VFD is a replacement technology, not an incremental improvement in efficiency (like for a chiller or boiler).



- The system using the VFD must operate a minimum of 2,000 hours for the commercial, industrial, schools & government, and residential multifamily sectors. A minimum of 1,000 hours is required for the agriculture sector, except for applications with low HOU (MMIDs 4411–4415), where equipment operates between 500 and 1,000 hours annually.
- VFDs used on variable torque vacuum pumps will be processed as “VFD Pump” and “Other Pump” for the load profiles used in the VFD calculation.

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### Revision History

Version Number	Date	Description of Change
01	11/21/2013	Added constant torque (conveyor, mixer, positive displacement pump) kilowatt and kilowatt-hour savings for select VFDs
02	10/2017	Added more measure types; added new low-HOU agriculture measures



### VFD, Dairy Milk Pump, Agriculture

	Measure Details
Measure Master ID	VFD, Dairy Milk Pump, Agriculture, 3797
Measure Unit	Per pound of milk cooled per day
Measure Type	Prescriptive
Measure Group	Motors & Drives
Measure Category	VFD
Sector(s)	Agriculture
Annual Energy Savings (kWh)	0.3304
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	4.9553
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$3,004.00 <sup>2</sup>

#### Measure Description

Milk pumps in dairy milking operations move the milk into a well-water plate cooler before it flows to the mechanical cooling system. The milk flow is usually not consistent as it comes from the cows. Since the load on the milk pump changes as the flow of milk varies during the milking process, quite often milk may either surge or trickle into the well water plate cooler throughout the milking cycles, reducing the effectiveness of heat transfer across the plate cooler heater exchanger fins. By slowing the milk pump flow rate, a greater water to milk flow ratio is achieved, increasing heat transfer between the milk and well water. A VFD or VSD provides the necessary control of the milk pump for a slower, more consistent and even flow of milk through the plate cooler. The well water being pumped through the plate cooler serves as the milk coolant, and is assumed to be reused for other farm needs, typically as water for animal consumption.

#### Description of Baseline Condition

The baseline condition is a milk pump motor operating at full speed to transfer milk from the receiver jar to the plate cooler without any variable speed milk pump flow control.

#### Description of Efficient Condition

The efficient condition is to install a VFD to control the milk pump and slow the milk flow through the plate cooler, increasing the effectiveness of heat transfer between the milk and well water. Slowing milk flow can cool milk coming out of the plate cooler by several additional degrees, up to a maximum of





15°F.<sup>6</sup> These extra degrees of essentially ‘free’ cooling equates to the refrigeration system compressor needing less energy to cool the milk down to its final storage temperature of approximately 38°F. Under the right circumstances, the maximum milk temperature from the plate cooler, in conjunction with a VFD on the milk pump, can be within 4°F of well water temperature.<sup>4</sup>

### Annual Energy-Savings Algorithm

The prescriptive deemed savings are based on an average per pound of milk per day cooled on a dairy farm as calculated using the hybrid calculations on file with past applications.<sup>2</sup>

$$\text{kWh}_{\text{SAVED}} = \text{lbs of Milk} * C_{p,\text{MILK}} * \Delta T_{\text{MILK}} * 365 / \text{EER}_{\text{COMPRESSOR}} / 1,000$$

Where:

- lbs of Milk = Estimated daily pounds of milk produced by the dairy farm that needs to be cooled through use of a milk pre-cooler (= 22,800)<sup>3</sup>
- $C_{p,\text{MILK}}$  = Specific heat of milk (= 0.94 Btu/(lb-°F))<sup>5</sup>
- $\Delta T_{\text{MILK}}$  = Temperature difference between the output of plate-cooler milk before and after the use of variable speed control on the milk pump. The average plate cooler milk temperature without VFD control is 66.41°F.<sup>3</sup> The use of VFD control on the milk pump can help decrease milk temperature in the plate cooler to within no more than an estimated 4°F of the well water temperature.<sup>4,7</sup> The lowest plate cooler theoretical milk temperature with VFD control is 52.3°F.<sup>7</sup> + 4°F = 56.3°F (Final  $\Delta T_{\text{MILK}}$  value= 66.41°F - 56.3°F = 10.11°F)
- 365 = Number of milking days per year
- $\text{EER}_{\text{COMPRESSOR}}$  = Energy efficiency ratio of compressor (~ 8.4 Btu/watt for a reciprocating compressor; ~ 10.5 Btu/watt) for a scroll compressor).<sup>6</sup> For purposes of this calculation, use the EER for a scroll compressor, as these are starting to become much more common and the standard for new dairy refrigeration equipment, and it provides a slightly more conservative savings values.
- 1,000 = Kilowatt conversion factor

Using the algorithm above and the stated values yields a total savings of approximately 7,532 kWh. (7,532 annual kWh / 22,800 daily lbs of milk = 0.3304 annual kWh/daily pound of milk).







### Summer Coincident Peak Savings Algorithm

There are no summer coincident peak savings for dairy milk pump VFDs. Research of refrigeration compressor power demands reveals no substantial evidence that any notable demand reduction is possible in relation to using a VFD with a milk pre-cooler to pre-cool milk that would otherwise need to be chilled through mechanical refrigeration.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

### Assumptions

The electric savings value does not account for the potential of electric savings on the milk pump itself due to the VFD usage; this is because milk pumps are typically  $\leq 2$  hp, and savings are minimal compared to savings from the refrigeration compressor. The purpose of installing variable speed control on a milk pump is not to achieve savings from the pump itself, and these savings are minor.

This measure refers to using a VFD to provide milk pump control; however, VSDs are also eligible if they adequately reduce the speed of the milk pump to achieve higher well water to milk flow ratios (e.g., from 1:1 to 2:1).

Deemed savings values listed include the mix of both single and double pass plate coolers used on Wisconsin farms in conjunction with VFD on milk pump installations. Single and double pass plate coolers are assumed to achieve around 25°F and 35°F, respectively, of milk cooling without a VFD controlling the milk pump.<sup>6</sup> (The average value of milk cooling from the plate cooler alone determined from the sample of actual project data is  $98^\circ\text{F} - 66.41^\circ\text{F} = 31.59^\circ\text{F}$ ).

The measure savings are based on an assumed well water temperature of 52.3°F used as milk coolant.<sup>7</sup> It is assumed the lowest milk temperature that could be achieved is 56.3°F (or 4°F higher than well water coolant temp)<sup>4</sup> and that the maximum additional cooling for any style of plate cooler in conjunction with a variable speed controlled milk pump is 15°F of additional cooling.<sup>8</sup>

The savings calculation does not account for the pump energy needed to pump the cold well water through the plate cooler; since the plate cooler output of warmed well water is then used for animal watering, this water pumping would normally already occur for animal watering needs.



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### Revision History

Version Number	Date	Description of Change
01	09/30/2015	Initial TRM entry



### VFD, Vacuum Pump, Agriculture

	Measure Details
Measure Master ID	VFD, Dairy Vacuum Pump, Agriculture, 3798
Measure Unit	Per pound of milk pumped per day
Measure Type	Prescriptive
Measure Group	Motors & Drives
Measure Category	VFD
Sector(s)	Agriculture
Annual Energy Savings (kWh)	1.0465 kWh
Peak Demand Reduction (kW)	0.0001 kW
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	15.6975 kWh
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$4,014.00 <sup>2</sup>

#### Measure Description

Vacuum pumps in dairy milking operation create suction to extract milk from the cow and move the milk to the mechanical cooling system. The vacuum pump is also typically used to flush warm wash water through the milk pipeline to clean it between milkings in order to prevent bacteria growth. The load on the pump changes between attachments (moving milkers from one cow to the next), as one quarter is emptied and a teat cup drops off, and different amounts of milk is moving through the system at any given time.

An alternate way to control the motor systems is using VFDs to physically slow the pump motors. These reduced flow rates save a considerable amount of energy when the suction load drops in the system. If the total CFM demand of vacuum pump falls below 35% of rated pump speed, the pump motor will start to overheat. Therefore, the pump CFM produced for milking or washing needs to have  $\geq 35\%$  of the rated CFM of the pump.<sup>3</sup> The average amount of milk pumped per day based on sample project data comes out to around 17,868 pounds;<sup>5</sup> this value is used to determine the measure unit value for the average deemed savings.

#### Description of Baseline Condition

The baseline condition is a vacuum pump motor operating at full speed when used to handle the demand of the vacuum pump for milking operation, as well as for cleaning the milk pipeline. The only





control for the vacuum pump in the baseline condition is a conventional type of vacuum pump regulator, which acts to throttle the flow of a vacuum pump in order to control the suction pressure.

### Description of Efficient Condition

The efficient condition is to install a VFD or VSD on the motor to vary the electric frequency (Hertz) going into the motor that allows for varying the motor speed. The VSD will be automatically controlled by a vacuum or pressure sensor/transducer that measures the changes in pressure in the milking suction system during milking and washing cycles.

Customer can buy a variable speed vacuum pump from a manufacturer that includes a vacuum pump and all variable speed control components in one package, ready to install. Customer may also retrofit an existing baseline vacuum pump setup by installing an appropriate off-the-shelf VSD and additional sensor/transducer components, if not already present, to achieve variable speed control for the pump. Each variable speed vacuum pump setup is different. The VSD controlling the pump should have a control sequence (typically PID control) tuned to meet the appropriate suction needs of the milking operation as part of the equipment installation and commissioning process.

### Annual Energy-Savings Algorithm

The prescriptive deemed savings are based on the average pounds of milk per day cooled on a dairy farm, as calculated using the hybrid calculations on file with past applications.<sup>2</sup>

$$kWh_{SAVED} = kWh_{NO\_VFD} - kWh_{W/VFD}$$

$$kWh_{NO\_VFD} = \text{Pump hp} * 0.746 * \text{Motor Load} / \text{Motor Eff} * (\text{Annual milking hours} + \text{Annual washing hours})$$

$$kWh_{W/VFD} = (kW_{MILKING} * \text{Annual milking hours} + kW_{WASH} * \text{Annual washing hours})$$

$$kW_{MILKING} = (0.05 * (\text{Larger of: } (2 \text{ CFM/milking unit} * \# \text{ of milking units}) \text{ OR } \text{Minimum Pump Capacity}) + 1.7729)^{3,4}$$

$$kW_{WASHING} = (0.05 * 5 \text{ CFM/milking unit}) * (\# \text{ of milking units} + 1.7729)^{3,4}$$

Where:

- kWh<sub>NO\_VFD</sub> = Baseline condition
- kWh<sub>W/VFD</sub> = Efficient condition
- Pump hp = Motor horsepower of the pump (~ 10,<sup>4</sup> producing around 100 CFM of suction)<sup>3</sup>
- 0.746 = Horsepower to kilowatt conversion factor
- Motor Load = Estimated percentage of full load for motor (~ 90%)



Motor Eff = Motor efficiency, based on motor horsepower and NEMA energy-efficient full load motor efficiency ratings (~ 89.5%)<sup>5</sup>

Annual milking hours = 365 days \* # of milkings per day (~ 2.45) \* Hours per milking (~ 4.92)<sup>5</sup>

Annual washing hours = 365 days \* # of milk pipeline washings per day (~ 2.45) \* Vacuum pump washing run time (~ 0.75 hours)<sup>5</sup>

0.05 = Formula constant, Regression coefficient for average ASD speed and processed milk units<sup>3,4</sup>

2 CFM/milking unit = Formula constant for vacuum pump milking operation<sup>3,4</sup>

Minimum pump capacity = Minimum speed of 35% that the constant torque vacuum pump needs to keep to prevent from overheating the pump/motor (100 CFM \* 35% = 35 CFM)<sup>3</sup>

1.7729 = Formula constant, Regression coefficient for average ASD speed and processed milk units<sup>3,4</sup>

5 CFM/milking unit = Formula constant for vacuum pump washing operation<sup>3,4</sup>

# of milking units = Number of milking units controlled by the vacuum pump, based on an average of SPECTRUM project data (~ 15.79)<sup>5</sup>

The formula above yields an average project savings of approximately 18,700 kWh. Converting that to the prescriptive base unit yields: (18,700 kWh / 17,868 lbs of milk per day ~ 1.0465 kWh/lb of milk per day).

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Pump\ hp * 0.746 * Motor\ Load / Motor\ Eff) - kWh_{W/VFD} / (Annual\ milking\ hours + Annual\ washing\ hours)] * CF$$

Where:

CF = Coincidence factor (~ 0.45)

The kW demand reduction is calculated as an average, and is only counted for dairy farms that milk at least three times per day, as it is assumed that a dairy farm will be running their vacuum pump during the demand period for one milking time every day in this scenario (1:00 p.m. to 4:00 p.m.). Based on project data used for this workpaper, approximately 45% of the sample milked more than twice a day and are eligible for claiming kW savings. Therefore, a CF of 0.45 is used in the savings algorithm above. The defined values stated above lead to an average savings of 1.6596 kW after the CF is applied. It is



assumed that the same demand power requirements are needed during every milking operation of the day.

The formula and description above yields an average project savings of approximately 1.6596 kW. Converting that to the prescriptive base unit yields: (1.6596 kW / 17,868 lbs of milk per day ~ 0.0001 kW/lb of milk per day).

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

### Assumptions

The average milk production per cow in Wisconsin is around 75 pounds per producing cow, based on information submitted by customers and presented by Scott Sanford of UW-Madison.<sup>3</sup> Some reports stating a lower average production appear to be including the animals' 'dry' time prior to freshening into the equation. For the purpose of the savings calculation, we consider only the producing animals in the dairy.

This measure is based on the assumption that the vacuum pump is large enough to produce the total CFM suction required for all the milking and washing operational needs. It is assumed that each horsepower of vacuum pump size equates to ~ 10 CFM of suction.<sup>3</sup> The variable speed energy savings calculation is based on information performed and presented by Scott Sanford regarding the energy reduction achieved through VSD vacuum pumps on four farms.<sup>3,4</sup>

It is assumed that the correct sized VSD is installed to control the vacuum pump properly across its operating range.

Finally, 365 days per year of milking operations is assumed.

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5. Internal Implementer ‘Ag VFD Vacuum Pump Analysis’ spreadsheet showing sample data of 78 hybrid vacuum pump projects entered in SPECTRUM from January 2013 through December 2015. The average input values for the savings algorithms were used from the project inputs of these 78 sample projects.

#### Revision History

Version Number	Date	Description of Change
01	09/30/2015	Initial TRM entry



## Other

### DEET Behavioral Savings

	Measure Details
Measure Master ID	DEET, Savings Period 1, 3652 DEET, Savings Period 2, 3653 DEET, Savings Period 3, 3654 DEET, Savings Period 4, 3655 DEET, Savings Period 5, 3656 DEET, Savings Period 6, 3657 DEET, Savings Persistence, 3658 DEET, V2.0, Year 1, 4262 DEET, V2.0, Year 2, 4263 DEET, V2.0, Year 3, 4264 DEET, V2.0, Year 4, 4265
Measure Unit	Per building
Measure Type	Hybrid
Measure Group	Other
Measure Category	Whole Building
Sector(s)	Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	0
Effective Useful Life (years)	4 <sup>1</sup>
Incremental Cost (\$/unit)	\$12,000.00 <sup>2</sup>

### Measure Description

According to the U.S. Environmental Protection Agency, 30% of a district’s total energy may be used inefficiently or unnecessarily.<sup>3</sup> Schools have a considerable opportunity to reduce energy consumption and district energy costs. Recommended behavior changes that will conserve energy include turning off unnecessary lights, shutting down computers, reducing phantom loads, and disseminating regular energy conservation reminders.

Delivery Energy Efficiency Together (DEET) was initially offered in July 2015 as a series of behavioral incentives based on savings measured directly from utility bills in K-12 schools every six months for







three years (MMIDs 3652-3658). The amount of kW, kWh, and therm savings incentives is determined by comparing reporting period utility bills to an established baseline (12 months prior to starting the initiative). Program/sector kW, kWh, and therm savings are determined by comparing reporting period consumption to previous year consumption using utility bills.

In September 2017, a new DEET model was released (MMIDs 4262-4265) that only offers kWh and therm savings and incentives. As with the older model, this newer model determines savings by comparing current utility bills to the prior reporting period. However, unlike the older model that determines incentives by comparing current utility bills to a pre-measure baseline, this newer model determines incentives by comparing current utility bills to the prior year consumption (rolling baseline versus static baseline in the initial model). Schools have an option of renewing their enrollment on an annual basis up to three times for a total of four years.

School staff will participate in pre- and post-participation energy behavior surveys and energy awareness campaigns. Points are earned for reducing kWh and therm usage and are redeemed for energy-related prizes such as LED light bulbs and power strips. Periodic reports are provided to schools to illustrate the impact of their energy conservation efforts.

Both models are intended to capture all energy savings with the DEET measures; therefore, participating schools are not eligible for any other Focus on Energy measures while enrolled in DEET.

### Description of Baseline Condition

For both models, the baseline condition is a school building that has not completed any measures incented by Focus on Energy within 12 months. In addition, participating buildings must not be planning for major renovations or energy upgrades within three years from the start of the initiative for the original model and within the next year for the new model.

### Description of Efficient Condition

DEET participants will use less energy than their baseline by expanding management-driven savings to include occupant behavioral energy savings, sustaining energy reductions, increasing occupancy involvement in energy reduction initiatives, and increasing occupants' realization of the financial and environmental impact of individual and group energy consumption.

### Annual Energy-Savings Algorithm

For the original model, kWh and therm savings are calculated every six months for three years (for a total of six calculation/reporting periods). For the new model, savings are calculated three times each year (three calculation/reporting periods). For both models, measured savings will use the previous year consumption as a baseline.

$$kWh_{SAVED} = kWh_{BP} - kWh_{RP}$$

$$Therm_{SAVED} = Therm_{BP} - Therm_{RP}$$

$$Therm_{BP} = (Therm_{BPACT}) * (HDD_{30YRAVG} / HDD_{BP})$$

$$Therm_{RP} = Therm_{NORM} = (Therm_{RPACT}) * (HDD_{30YRAVG} / HDD_{RP})$$

Where:

- $kWh_{BP}$  = Electrical consumption during baseline period (= varies by building)
- $kWh_{RP}$  = Electrical consumption during reporting period (= varies by building)
- $Therm_{BP}$  = Natural gas consumption during baseline period (= varies by building)
- $Therm_{RP}$  = Natural gas consumption during reporting period (= varies by building)
- $Therm_{BPACT}$  = Actual natural gas consumption during baseline period (= varies by building)
- $HDD_{30YRAVG}$  = 30-year average heating degree days
- $HDD_{BP}$  = Heating degree days during baseline period (= varies by year)
- $Therm_{NORM}$  = Natural gas consumption normalized for heating loads (= varies by building)
- $Therm_{RPACT}$  = Actual natural gas consumption for reporting period (= directly from utility bill; varies by building)
- $HDD_{RP}$  = Heating degree days during reporting period (= varies by year)

### Summer Coincident Peak Savings Algorithm

kW savings are only calculated for the original model. There are no kW savings calculated for the new model due to high variability in use of school facilities over peak periods. For example, a building may host summer school one year and not the next year, resulting in a decrease in demand not related to DEET energy conservation efforts. kW savings under traditional facility-use conditions are typically insignificant.

There will be no peak savings for periods 1, 3, and 5. For periods 2, 4, and 6, the monthly kW for June, July, and August of the reporting year is averaged and used as the  $kW_{RP}$ .

$$kW_{SAVED} = kW_{BP} - kW_{RP}$$



Where:

$kW_{BP}$  = Average monthly kW usage for baseline year (= average of  $kW_{JUNE}$  +  $kW_{JULY}$  +  $kW_{AUG}$ ; varies by building)

$kW_{RP}$  = Average monthly kW usage for reporting year (= average of  $kW_{JUNE}$  +  $kW_{JULY}$  +  $kW_{AUG}$ ; varies by building)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 4 years)<sup>1</sup>

### Assumptions

The 30-year average heating degree days per month by Wisconsin city<sup>4</sup> are provided in the table below.

30-Year Heating Degree Day Values Per Month by Wisconsin City

Month	Milwaukee	Green Bay	Wausau	Madison	La Crosse	Minocqua	Rice Lake
January	1,443	1,591	1,440	1,561	1,623	1,632	1,623
February	1,211	1,238	1,313	1,272	1,200	1,293	1,455
March	934	1,019	1,278	844	911	1,222	1,125
April	595	630	550	607	514	574	531
May	358	265	460	217	242	321	414
June	126	87	39	105	80	124	84
July	29	38	33	18	10	73	45
August	36	74	54	45	40	97	64
September	116	182	143	233	186	294	185
October	471	560	568	568	522	528	571
November	817	932	844	916	861	969	1,007
December	1,262	1,288	1,261	1,404	1,373	1,665	1,624
<b>Total</b>	<b>7,398</b>	<b>7,903</b>	<b>7,982</b>	<b>7,791</b>	<b>7,561</b>	<b>8,793</b>	<b>8,726</b>

The incremental cost of \$12,000 per building was based on the following assumptions:

- According to project experience, we assumed that staff will spend approximately 45 minutes per month for DEET initiative activities such as reviewing DEET-related emails and reports, addressing energy topics in staff meetings, and discussing energy with students.
- We assumed an average staff wage of \$30 per hour based on working 1,500 hours for the median teacher salary of \$45,227 in La Crosse, Wisconsin.<sup>5</sup> (Note that administrators have a



higher salary and support staff have a lower salary). The total, at \$30 per hour multiplied by 0.75 hours per nine months a year, is \$202.50 (rounded to \$200).

- We assumed an average of 50 staff per building based on field experience (\$200 multiplied by 50 staff/building = \$10,000/building).
- Finally, based on rough estimates from general data available to the program, we assumed each building would spend an average of \$2,000 in buildings and grounds discretionary funds on small energy projects (such as replacing incandescents and CFLs with LEDs, installing timers and power strips, and adding LED task lighting or vending misers). Since this is the first time an initiative like DEET has been proposed in Wisconsin, we concluded that an incremental cost of \$10,000 for staff time and \$2,000 for energy projects per building is reasonable and appropriate.

The EUL of four years was based on the following assumptions:

$$\text{Program Effective Useful Life} = \text{Lifetime Savings} / \text{First Year Savings}$$

$$\text{Lifetime Savings} = 1^{\text{st}} \text{ Yr Savings} + \sum_{t=2}^{\infty} 1^{\text{st}} \text{ Yr Savings} \cdot (1 - \delta)^{t-1} \cdot (1 - \alpha)^{t-1}$$

This formula assumes that savings decay indefinitely and at a constant annual rate of  $(1-\delta) \cdot (1-\alpha)$ , with  $\delta$  being the rate of savings decrease and  $\alpha$  being the rate of staff attrition. As this is an infinite series, it converges to a lifetime savings value of:

$$\frac{\text{First Year Savings}}{\delta + \alpha - \delta * \alpha}$$

Therefore, the EUL can be calculated as follows:

$$\text{EUL} = \frac{\text{Lifetime Savings}}{1^{\text{st}} \text{ Year Savings}} = \frac{\left(\frac{1^{\text{st}} \text{ Year Savings}}{\delta + \alpha - \delta * \alpha}\right)}{(1^{\text{st}} \text{ Year Savings})} = \frac{1}{\delta + \alpha - \delta * \alpha}$$

Assuming an annual savings decay rate of 20% and an annual participant attrition rate of 7%, the EUL is four years:

$$\text{EUL} = 1 / (0.20 + 0.07 - 0.20 * 0.07) \approx 4 \text{ Years}$$

Although the decay rate and attrition rate values are based on home energy report studies,<sup>1</sup> they are the best available information to apply to this program. School staff are similar to residential customers in that good energy-related habits will decrease over time at a similar decay rate and staff will move out of their buildings at a similar attrition rate as residential customers moving to new homes.



### Sources

1. The Cadmus Group, Inc. (Khawaja, Sami M. and J. Stewart). *Long-Run Savings and Cost-Effectiveness of Home Energy Report Programs*. Winter 2014/2015.  
[http://www.cadmusgroup.com/wp-content/uploads/2014/11/Cadmus\\_Home\\_Energy\\_Reports\\_Winter2014.pdf](http://www.cadmusgroup.com/wp-content/uploads/2014/11/Cadmus_Home_Energy_Reports_Winter2014.pdf)
2. Staff estimate  
\$2,000.00 for energy projects and \$10,000.00 average staff time in average-sized building.
3. United States Environmental Protection Agency. *Schools: An Overview of Energy Use and Energy Efficiency Opportunities*. Brochure. 2006.  
<http://www.energystar.gov/ia/partners/publications/pubdocs/Schools.pdf>
4. National Renewable Resource Laboratory, Renewable Resource Data Center. "National Solar Radiation Database (Base of 65°F) Typical Meteorological Year 3."  
[http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html)
5. Salary.com. "Public School Teacher Salaries, La Crosse, WI." 2015.  
<http://www1.salary.com/WI/La-Crosse/Public-School-Teacher-salary.html>

### Revision History

Version Number	Date	Description of Change
01	09/01/2015	Initial TRM entry
02	09/14/2017	Updated EUL and added new model measure



## Process

### Process Exhaust Filtration

	Measure Details
Measure Master ID	Process Exhaust Filtration, 3244
Measure Unit	Per CFM
Measure Type	Hybrid
Measure Group	Process
Measure Category	Filtration
Sector(s)	Commercial, Industrial
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by project
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	Varies by project
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1,2,3</sup>
Incremental Cost (\$/unit)	\$2.89 <sup>6</sup>

### Measure Description

Process exhaust air filtration systems save energy by reducing the heat load on a make-up air system by recirculating filtered process air instead of bringing in colder outdoor make-up air during the heating season. Energy savings result from the reduced temperature difference through the heat exchanger of the supply air system. The temperature difference between the filtered indoor air and the indoor supply air temperature is much lower than the difference between outdoor air and indoor supply air temperature. This reduction in heat load results in natural gas savings.

Exhaust filtration systems typically use cartridge filters and are frequently found in welding fume exhaust and paint booth exhaust applications. This measure is incented per CFM of make-up air eliminated and savings will be realized in industrial and service facilities. Systems must run a minimum of 2,000 hours annually in order to be eligible.

### Description of Baseline Condition

The baseline condition is 100% of process exhaust fumes being evacuated from the space associated with the industrial process, with ventilation provided by 100% outside air with heating provided by a natural gas fired make-up air unit.



### Description of Efficient Condition

The efficient condition is a filtration system that reduces or eliminates the need to discharge 100% of process exhaust by filtering and recirculating the air and thereby reducing or eliminating make-up air demand and associated heating energy.

### Annual Energy-Savings Algorithm

$$\text{Btu}/^{\circ}\text{F} = \text{CFM} * \text{Specific Heat}$$

$$\text{Btu}_{\text{SAVED}} = \text{Btu}/^{\circ}\text{F} * \Delta\text{T} * \text{HOU}$$

$$\text{Therm}_{\text{SAVED}} = \text{Btu}_{\text{SAVED}} / (\text{System Efficiency} * 100,000)$$

Note: Fan energy savings are neglected for this measure, as eliminating the makeup air fan is offset by the increased energy usage of the exhaust fan due to static pressure increases.

Where:

- Btu/<sup>o</sup>F = Energy required to heat volume of make-up air for each additional degree Fahrenheit
- CFM = Volumetric flow rate of eliminated make-up air unit (= actual)
- Specific Heat = 1.08 Btu/hr/CFM-<sup>o</sup>F (dry air)
- Btu<sub>SAVED</sub> = Total energy required to heat eliminated make-up air
- ΔT = Difference between average indoor temperature and average outside winter temperature
- HOU = Annual hours requiring exhaust (= actual)
- Therm<sub>SAVED</sub> = Natural gas energy required to heat make-up air before eliminated
- System Efficiency = Heating efficiency of make-up air system (= actual)
- 100,000 = Conversion from Btu to therm

### Summer Coincident Peak Savings Algorithm

There are no peak savings associated with this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (15 years)<sup>1,2,3</sup>





## Assumptions

The average inside temperature, 65°F, assumed to equal design temperature. Average outdoor winter temperature of 30.8°F.<sup>5</sup> (Therefore  $\Delta T = 65^\circ\text{F} - 30.8^\circ\text{F} = 34.2^\circ\text{F}$ ).

## Sources

1. Using current EULs, rooftop units are very similar to the industrial ventilation system but without a heating or cooling coil. Focus on Energy currently uses a 15 year EUL for rooftop units.
2. Chartered Institution of Building Services Engineers. "Probabilistic Estimation of Service Life." <http://www.cibse.org/knowledge/cibse-technical-symposium-2011/probabilistic-estimation-of-service-life>.  
The industrial ventilation system would consist of a fan and a set of filters; fan EUL is 15 to 20 years depending on type and filter EUL is 15 to 20 years depending on type.
3. Wisconsin DOA guideline document for lifecycle costing of state building projects. Page 36 lists 10 to 20 years for rooftop units and 15 to 30 years for fans depending on type.
4. SPECTRUM historical projects (custom projects that implemented comparable measures).
5. Focus on Energy Deemed Savings Manual.
6. Historical Focus on Energy project data, 2013. 8 projects, average total cost of process exhaust filtration is \$2.89 per CFM.

## Revision History

Version Number	Date	Description of Change
01	07/2015	Initial TRM entry





### Pressure Screen Rotor

	Measure Details
Measure Name	Pressure Screen Rotor, 2496
Measure Unit	Per horsepower
Measure Type	Hybrid
Measure Group	Process
Measure Category	Specialty Pulp & Paper
Sector(s)	Industrial
Annual Electricity Savings (kWh)	Varies by horsepower
Peak Demand Reduction (kW)	Varies by horsepower
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by horsepower
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>2</sup>
Incremental Cost (\$/unit)	\$200.77 <sup>3</sup>

#### Measure Description

Paper mills use pressure screens to separate contaminants from the pulp produced from recycled products. A motor is used to spin the rotor at a high velocity, forcing the pulp through narrow slots or apertures that are a barrier to debris, stickies, contaminants, and uncooked or undeveloped bundles of wood fibers (shives). This makes contaminate-free pulp available for further processing.

Pressure screen rotors are an energy-efficient method of removing large contaminants from pulp stock. The new dual element foil design more efficiently removes the contaminants while using less power.

#### Description of Baseline Condition

The baseline technology for removing contaminants is with a narrow slotted screen.

#### Description of Efficient Condition

The efficient condition is a pressure screen rotor design.

#### Annual Energy-Savings Algorithm

There are two methods for estimating savings. The first method relies on pre-retrofit and post-retrofit amp measurements from the participant application; the second method determines deemed savings using an energy savings factor of 30% based on Focus on Energy project history.





**Method #1: Custom Approach (Amps Known)**

$$kWh_{SAVED} = (Amps_{PRE} - Amps_{POST}) * 1.73 * V * PF * Hrs/wk * Weeks$$

**Method #2: Deemed Approach (Amps Unknown)**

$$kWh_{SAVED} = hp * LF / Eff * 0.746 * S * Hrs/wk * Weeks$$

Where:

- Amps<sub>PRE</sub> = Pre-retrofit pulper amps (= actual; requested in program application or measured)
- Amps<sub>POST</sub> = Post-retrofit pulper amps (= actual; requested in program application or measured)
- 1.73 = Constant to calculate kWh
- V = Voltage of pulper (= actual; requested in program application or reported by customer)
- PF = Power factor (= actual reported by customer or deemed 0.75)
- Hrs/wk = Hours per week (= actual; requested in program application or reported by customer)
- Weeks = Weeks of operation per year (= actual; requested in program application or reported by customer)
- hp = Motor horsepower (= actual; reported by customer)
- LF = Motor load factor (= actual reported by customer or deemed 65%)
- Eff = Estimated motor efficiency (= actual reported by customer or deemed 92%)
- 0.746 = Conversion from horsepower to watts
- S = Deemed savings factor (= 30%)<sup>1</sup>

**Summer Coincident Peak Savings Algorithm**

**Method #1: Custom Approach (Amps Known)**

$$kW = (Amps_{PRE} - Amps_{POST}) * 1.73 * V * PF$$

**Method #2: Deemed Approach (Amps Unknown)**

$$kW = hp * LF / Eff * 0.746 * S$$





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### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^2$$

### Sources

1. Focus on Energy industrial sector project history. 2013.
2. Engineering judgement.
3. Historical Project Data, Large Energy User Program. April 2011 to July 2014.  
Seven projects with average cost of \$200.77 per horsepower.

### Revision History

Version Number	Date	Description of Change
01	05/2015	Initial TRM entry



### Repulper Rotor

	Measure Details
Measure Name	Repulper Rotor, 2538
Measure Unit	Per horsepower
Measure Type	Hybrid
Measure Group	Process
Measure Category	Specialty Pulp & Paper
Sector(s)	Industrial
Annual Electricity Savings (kWh)	Varies by amperage
Peak Demand Reduction (kW)	Varies by amperage
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by amperage
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	0
Effective Useful Life (years)	15 <sup>3</sup>
Incremental Cost (\$/unit)	\$343.17 <sup>4</sup>

#### Measure Description

A repulper is a large tank with a mixer, or rotor, on the bottom. Pulping rotors are rebuilt or replaced periodically, providing facility managers with the opportunity to investigate new repulper rotors for their facility. Manufacturers of paper process equipment designed new energy-efficient repulper rotors to help offset rising energy costs, including energy-efficient repulper rotors (HM rotors, new energy efficient repulping blades) replacing conventional HOG-type rotors (existing conventional repulping blades, baseline). HM rotors have a tall, swept-back blade design that provides effective turbulence of the fiber suspension product and maximizes rotor fiber contact while consuming less horsepower than conventional rotors.

#### Description of Baseline Equipment

The baseline technology is a HOG rotor.

#### Description of Efficient Equipment

The efficient condition is a HM rotor.

#### Annual Energy-Saving Algorithm

There are two methods for estimating savings. The first method relies on pre-retrofit and post-retrofit amp measurements as provided in the participant application or obtained; the second method uses deemed savings using an energy savings factor of 23%.<sup>1</sup>





**Method #1: Custom Approach (Amps Known)**

$$kWh_{SAVED} = (Amps_{PRE} - Amps_{POST}) * 1.73 * V * PF * Bwk * t * Weeks$$

**Method #2: Deemed Approach (Amps Unknown)**

$$kWh_{SAVED} = hp * LF / Eff * 0.746 * S * Bwk * t * Weeks$$

Where:

- Amps<sub>PRE</sub> = Pre-retrofit pulper amps (= actual; from program application or measured)
- Amps<sub>POST</sub> = Post-retrofit pulper amps (= actual; from program application or measured)
- 1.73 = Constant to calculate kWh
- V = Voltage of pulper (= actual; from program application or reported by customer)
- PF = Power factor (= actual reported by customer or deemed 0.75)
- Bwk = Batches per week (= actual; from program application or reported by customer)
- t = Time per pulp batch in minutes (= actual; from program application or reported by customer)
- Weeks = Weeks of pulping per year (= actual; from program application or reported by customer)
- hp = Motor horsepower (= actual; reported by customer)
- LF = Motor load factor (= actual reported by customer or deemed 65%)
- Eff = Estimated motor efficiency (=actual reported by customer or deemed 92%)
- 0.746 = Conversion from horsepower to watts
- S = Savings factor (= deemed 23%)<sup>2</sup>

**Summer Coincident Peak Savings Algorithm**

**Method #1: Custom Approach (Amps Known)**

$$kW = (Amps_{PRE} - Amps_{POST}) * 1.73 * V * PF$$

**Method #2: Deemed Approach (Amps Unknown)**

$$kW = hp * LF / Eff * 0.746 * S$$





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)

### Sources

1. Wisconsin Focus on Energy. "Voith High Efficiency HM Rotor Energy Data: A Repulper Rotor Design Case Study." 2005. <http://oaktrust.library.tamu.edu/bitstream/handle/1969.1/5580/ESL-IE-05-05-21.pdf?sequence=4&isAllowed=y>
2. *Focus on Energy Business Programs - Industrial Sector*. December 16, 2005. Repulper rotor reduces energy costs by 23%.
3. Engineering judgement.
4. Historical Project Data, 2016. Large Energy User Program. 3 projects, 8/2012 to 7/2014. Average cost is \$361.03 per horsepower.

### Revision History

Version Number	Date	Description of Change
01	05/2015	Initial TRM entry



### **Steam Trap Repair, < 10 psig, Industrial Process Heating**

	Measure Details
Measure Name	Steam Trap Repair, < 10 psig, Industrial, 3999
Measure Unit	Per steam trap
Measure Type	Prescriptive
Measure Group	Process
Measure Category	Steam Trap
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	776
Lifecycle Electricity Savings (kWh)	0
Lifecycle Natural Gas Savings (therms)	4,657
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	\$166.23 <sup>2</sup>

#### **Measure Description**

Steam distribution systems contain steam traps, which are automatic valves that remove condensate, air, and other non-condensable gases, while preventing or minimizing steam loss. This measure is the repair of failed open and leaking steam traps on industrial process heating steam systems.

Steam traps that fail in the open position allow steam to escape into the condensate lines before the available heat energy can be used for space heating, wasting the energy used to make the steam. By replacing or repairing traps that have failed in the open position, the wasted heating energy can be conserved.

The measure specifications are as follows:

- Boiler must be used for industrial process heating, not space heating
- Repaired traps must be leaking steam, not failed in the closed position or plugged
- The incentive is available once per year per system
- Municipal steam systems do not qualify
- When mass replacing steam traps, 20% of traps replaced will qualify
- System pressure must be < 10 psig





A steam trap survey and repair log must be completed. The information required to calculate savings includes a trap identification tag number, location description, nominal steam pressure, trap type, trap condition (functioning, failed open, or failed closed), and trap orifice diameter. The savings are based on a typical orifice diameter for low-pressure systems of 1/4-inch, based on project experience.

### Description of Baseline Condition

The measure baseline is a steam trap that has failed in the open position and is leaking steam into the condensate line in a steam system. The steam from the boiler must be used for process heating and not for space heating applications. It is important to note that the trap must be failed in the open position and not failed in the closed position or plugged.

### Description of Efficient Condition

The efficient condition is replacing or repairing traps that have failed in the open position, providing the ability to use steam heat that was previously wasted.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = 1.9 * K * 60 * (\pi * D^2/4) * \sqrt{[P_{\text{ABS}} - \{P_1 - P_2\}] * [P_1 - P_2]} * h_{\text{FG}} * \text{HOU} * \text{DF} / (100,000 * \text{eff})$$

Where:

- 1.9 = Constant based on units and fluid flow equation<sup>3</sup>
- K = Discharge coefficient (= 0.55)<sup>4</sup>
- 60 = Conversion from minutes to hours
- D = Steam trap orifice diameter (= 1/4-inch)
- P<sub>ABS</sub> = System absolute pressure in pounds per square inch (= 20.7 psia; steam gage pressure at trap inlet (6 psig) + atmospheric pressure at sea level in pounds per square inch (14.7 psi))<sup>5</sup>
- P<sub>1</sub> = Steam pressure at trap inlet (= 6 psig)<sup>5</sup>
- P<sub>2</sub> = Steam pressure at trap outlet, condensate tank pressure (= 0 psig)
- h<sub>FG</sub> = Latent heat of steam at P<sub>ABS</sub> (= 959)<sup>6</sup>
- HOU = Annual hours of operation the boiler is on and the system is at design pressure (= 7,000)<sup>7</sup>
- DF = Derating factor to account for the average percentage of time a trap fails in the open position and actual versus theoretical energy loss (= 32%)<sup>5</sup>
- 100,000 = Conversion factor from Btu to therms
- eff = Boiler efficiency (= 80%)





### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure, as it does not generate electric savings.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 6 years)}^1$$

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. SPECTRUM. Pressure-based extrapolation of costs (2013-2014) for MMIDs 2542, 2548, and 2546 (new MMIDs 4001, 4002, 4003).
3. Hornaday, William T. "Steam: Its Generation and Use." Equation 50. Merchant Books, 2007. July 13, 2016. [http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page\\_321](http://www.gutenberg.org/files/22657/22657-h/chapters/flow.html#page_321)
4. Manczyk Energy Consulting. "Estimating the Cost of Steam Loss Through the Orifice of a Steam Trap." <http://invenoinc.com/file/Estimating-the-Steam-Loss-through-a-Orifice-of-a-Steam-Trap.pdf>

The discharge coefficient was determined by converging flow rates with the Napier equation at  $P_2 = 0.58 * P_1$ . The Napier equation is used to determine flow rate through an orifice when  $P_2 \leq 0.58 * P_1$ . The Napier equation is in fact Equation 49 in source 3, with an added discharge coefficient of 0.6. Matching Equation 50 in source 3 to the Napier formula in the link above, at  $P_2 = 0.58 * P_1$ , produces this equality:  $1.9 * (\pi/4 * D^2) * K * \sqrt{[P_1 - 0.42 * P_1] * 0.42 * P_1} * 60 = 24.24 * P_1 * D^2$ . Note that 60 is inserted to convert lb/min to lb/hr, and that  $P_1$  and  $P_2$  are treated as absolute pressures. Solving this produces  $K = 0.55$ .



5. Cadmus. "Focus on Energy Steam Trap Study." 2016.  
In the study, Cadmus determined realized savings from billing data for 35 sites that had applied for steam trap incentives during the 2012 to 2014 program years. This study revealed 6 psig as the weighted average pressure of < 10 psig steam traps surveyed.  
These sites had an overall realization rate of billing data results to calculated savings (using algorithms in this workpaper with site-specific values and the previous derating factor of 50%) of 64%, suggesting that a derating factor of 32% would be more appropriate. Note: the 50% derating factor came from: Enbridge Steam Saver Program. 2005.
6. The Engineering Toolbox. "Properties of Saturated Steam - Imperial Units."  
[http://www.engineeringtoolbox.com/saturated-steam-properties-d\\_273.html](http://www.engineeringtoolbox.com/saturated-steam-properties-d_273.html)
7. 7,000 hours is an educated guess value that corresponds to a process running 9.7 months of the year.

#### Revision History

Version Number	Date	Description of Change
01	01/2017	Initial TRM entry



**Steam Trap Repair, ≥ 10 psig, Industrial Process Heating**

	Measure Details
Measure Name and ID	Steam Trap Repair, Industrial, 10-49 psig, 4000 50-124 psig, 4001 125-225 psig, 4002 >225 psig, 4003
Measure Unit	Per system psi (absolute)
Measure Type	Prescriptive
Measure Group	Process
Measure Category	Steam Trap
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Natural Gas Savings (therms)	Varies by measure, see algorithm below
Life-cycle Electricity Savings (kWh)	0
Life-cycle Natural Gas Savings (therms)	Varies by measure, see algorithm below
Annual Water Savings (gallons)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Incremental Cost table below

**Measure Description**

Steam distribution systems contain steam traps, which are automatic valves that remove condensate, air, and other non-condensable gases, while preventing or minimizing steam loss. This measure is the repair of failed open and leaking steam traps on industrial process heating steam systems.

Steam traps that fail in the open position allow steam to escape into the condensate lines before the available heat energy can be used for space heating, wasting the energy used to make the steam. By replacing or repairing traps that have failed in the open position, the wasted heating energy can be conserved.

The measure specifications are as follows:

- Boiler must be used for industrial process heating, not for space heating applications
- Repaired traps must be leaking steam, and not be failed in the closed position or plugged
- The incentive is available once per year per system
- Municipal steam systems do not qualify





- When mass replacing steam traps, 20% of traps replaced will qualify
- System pressure must be  $\geq 10$  psig

A steam trap survey and repair log must be completed. The information required to determine the amount of savings includes a trap identification tag number, location description, nominal steam pressure, trap type, trap condition (functioning, failed open, or failed closed), and trap orifice diameter. The absolute system steam pressure at trap inlet ( $\text{psia} = \text{psig} + 14.7$ ) is to be recorded by the implementers and used as savings input.

### Description of Baseline Condition

The measure baseline is a steam trap that has failed in the open position and is leaking steam into the condensate line in a high pressure ( $\geq 10$  psig) process heating steam system. The steam from the boiler must be used for process heating and not space heating applications. The boiler is assumed to operate with 80% efficiency. It is important to note that the trap must be failed in the open position and not be failed in the closed position or plugged.

### Description of Efficient Condition

The efficient condition is replacing or repairing traps that have failed in the open position, providing the ability to use steam heat that was previously wasted.

### Annual Energy-Savings Algorithm

Steam leakage rate follows the Napier equation:<sup>2</sup>

$$\text{Therm}_{\text{SAVED}} = 24.24 * P_{\text{ABS}} * D^2 * h_{\text{FG}} * \text{HOU} * \text{DF} / (100,000 * \text{eff})$$

Where:

- |                  |   |   |
|------------------|---|---|
| 24.24            | = | Constant from Napier equation when units for absolute system pressure are in psia and units of the steam trap diameter are in inches  |
| $P_{\text{ABS}}$ | = | System absolute pressure in pounds per square inch (= steam gauge pressure at trap inlet (as measured by implementers) + atmospheric pressure at sea level in pounds per square inch of 14.7) |
| D                | = | Steam trap orifice diameter in inches (= varies by measure, and assumed based on system pressure range; see table below)  |
| $h_{\text{FG}}$  | = | Latent heat of vaporization for water at $P_{\text{ABS}}$ (= varies by measure; see table below)  |
| DF               | = | Derating factor to account for the average percentage open a trap fails and actual versus theoretical energy loss (= 32%) <sup>3</sup>  |



- HOU = Annual hours of operation the boiler is on and the system is at design pressure (= 7,000)<sup>4</sup>
- 100,000 = Conversion factor from Btu to therms
- eff = Boiler efficiency (= 80%)

The amount of therms saved varies based on the system pressure (the system absolute pressure at trap inlet is to be recorded by implementers).

Orifice diameters are assumed based on system pressure range.

The latent heat of vaporization values ( $h_{FG}$ ) correspond to the assumed system absolute pressures ( $P_{ABS}$ ) listed in the table below. Mid-range assumed pressures were used to determine the deemed latent heat of vaporization values for each measure's pressure range. The implementers are to input the absolute system pressure at trap inlet when calculating savings. A simplified algorithm for calculating annual savings uses annual savings multipliers and is as follows:

$$\text{Therm}_{\text{SAVED}} = \text{System Absolute Pressure} * \text{Annual Savings Multiplier}$$

$$= [\text{System Gauge Pressure} + 14.7] * \text{Annual Savings Multiplier}$$

**Diameters, Pressures, Latent Heats, and Savings Multipliers**

Measure Name	MMID	Assumed Orifice Diameter <sup>3</sup>	Assumed $P_{ABS}$ for $h_{FG}$ <sup>3</sup>	Deemed $h_{FG}$ Latent Heat of Steam (Btu/lb) <sup>5</sup>	Annual Savings Multiplier (therms/psia)
Steam Trap Repair, 10-49 psig, Industrial	4000	3/16"	40	933.4	22.3
Steam Trap Repair, 50-124 psig, Industrial	4001	1/8"	102.2	887.5	9.4
Steam Trap Repair, 125-225 psig, Industrial	4002	1/8"	190	846.9	9.0
Steam Trap Repair, >225 psig, Industrial	4003	1/8"	240	827.9	8.8

For example, for MMID 4000 (Steam Trap Repair, 10-49 psig, Industrial), a steam trap repaired on a 25 psig system has an annual savings multiplier of 22.3 and would result in an annual savings of 885.3 therms.

$$\text{Therm}_{\text{SAVED}} = 24.24 * (25 + 14.7) * 0.1875^2 * 933.4 * 7,000 * 32\% / (100,000 * 80\%)$$

Or

$$\text{Therm}_{\text{SAVED}} = (25 + 14.7) * 22.3 = 885.3$$





### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure, as it does not generate electric savings.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 6 years)}^1$$

### Incremental Cost

#### Incremental Costs

Measure Name	MMID	Incremental Cost	Source
Steam Trap Repair, 10-49 psig, Industrial	4000	\$276.78	Average of 3 projects for MMID 2542, 2013 – 2014
Steam Trap Repair, 50-124 psig, Industrial	4001	\$194.61	Average of 13 projects for MMID 2548, 2013 - 2014. One project with outlier cost excluded.
Steam Trap Repair, 125-225 psig, Industrial	4002	\$600.18	Average of 3 projects for MMID 2546, 2013 - 2014
Steam Trap Repair, >225 psig, Industrial	4003	\$895.65	Pressure-based extrapolation of costs (2013-14) for MMIDs 2542, 2548, and 2546.

### Sources

1. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report.” August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. “Steam Pressure Reduction: Opportunities and Issues.” November 2005.  
<https://energy.gov/eere/amo/downloads/steam-pressure-reduction-opportunities-and-issues>
3. Cadmus. “Focus on Energy Steam Trap Study.” 2016.  
The derating factor was calculated using study results. The study revealed realized savings from billing data for four sites that had applied for steam trap incentives during the 2012 through 2014 program years. These sites had an overall realization rate of billing data results to calculated savings (using algorithms in this workpaper with site-specific values and the previous derating factor of 50%) of 64%, suggesting that a derating factor of 32% is more appropriate. Note that the 50% derating factor came from: Enbridge Steam Saver Program. 2005.  
The study revealed that a 1/4-inch diameter is typical for steam traps of < 15 psi, and 1/8-inch



diameter is typical for steam traps larger than 15psi. The difference is split for the < 50 psi range (at 3/16-inch).

The median value pressure at inlet is +14.7; this study revealed industrial system pressures across this range.

4. 7,000 hours is an educated guess value that corresponds to a process running 9.7 months of the year.
5. The Engineering Toolbox. "Properties of Saturated Steam – Imperial Units."  
[http://www.engineeringtoolbox.com/saturated-steam-properties-d\\_273.html](http://www.engineeringtoolbox.com/saturated-steam-properties-d_273.html)  
 Latent and total heat in evaporated water - steam - at different gauge pressures and boiling temperatures. User must take the 'Assumed Pabs for hfg' value from the table above and subtract 14.7 psi to correspond to the correct gauge pressure listed in this sources table when looking up corresponding hfg value.

### Revision History

Version Number	Date	Description of Change
01	07/2016	Initial TRM entry
02	01/2017	Revised Assumptions and algorithm



## Refrigeration

### Anti-Sweat Heater Controls

	Measure Details
Measure Master ID	Anti-Sweat Heater Controls: Freezer Case, Low Heat Door, 2197 Freezer Case, No Heat Door, 2198 Freezer Case, Standard Door, 2199 Refrigerated Case, Low Heat or No Heat Door, 2200 Refrigerated Case, Standard Door, 2201
Measure Unit	Per door
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Controls
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$85.00 <sup>2</sup>

### Measure Description

Anti-sweat heater controls sense the humidity outside of refrigeration units and turn off anti-sweat heaters during period of low humidity. Without controls, anti-sweat heaters run continuously whether they are necessary or not. Qualifying controls turn off all heaters, including mullion heaters on cases with no door glass or frame heaters. By controlling all heaters, savings are still possible with no-heat doors. The primary energy savings result from the reduction in electric energy when the heaters are off. Secondary savings result from the reduced cooling load on the refrigeration unit when the heaters are off.

### Description of Baseline Condition

The baseline condition is a refrigerated display case with doors, not using anti-sweat heater controls.

### Description of Efficient Condition

The efficient condition is a refrigerated display case using anti-sweat heater controls.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{Watts}_{\text{BASE}} * (1 + 1 / \text{COP}) / 1,000 * F_s * \text{HOU}$$

**Watts<sub>BASE</sub>** = Wattage of door heaters (=132 for MMID 2197, = 54 for MMID 2198, = 191 watts for MMID 2199, = 60.5 for MMID 2200 (see Assumptions), = 109 for MMID 2201)<sup>3</sup>

**COP** = Coefficient of performance (= 1.4 for MMIDs 2197, 2198, and 2199; = 2.3 for MMIDs 2200 and 2201)<sup>4</sup>

**1,000** = Kilowatt conversion factor

**F<sub>s</sub>** = Savings factor (= 46.5% for MMIDs 2197, 2198, and 2199; = 74.2% for MMIDs 2200 and 2201)<sup>5</sup>

**HOU** = Average annual run hours (= 8,760)

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{Watts}_{\text{BASE}} * (1 + 1 / \text{COP}) / 1,000 * F_p$$

**F<sub>p</sub>** = Coincidence factor (= 10%)<sup>5</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

**EUL** = Effective useful life (=12 years)<sup>1</sup>

### Savings

#### Deemed Savings for Anti-Sweat Heater Controls

Measure Name	MMID	Watts <sub>BASE</sub>	F <sub>p</sub>	F <sub>s</sub>	COP	First Year kWh Savings	Summer Peak kW Savings	EUL	Lifecycle kWh Savings
Freezer Case, Low Heat Door	2197	132	10%	46.5%	1.4	922	0.023	12	11,061
Freezer Case, No Heat Door	2198	54	10%	46.5%	1.4	377	0.009	12	4,525
Freezer Case, Standard Door	2199	191	10%	46.5%	1.4	1,334	0.033	12	16,005
Refrigerated Case, Low Heat or No Heat Door	2200	60.25	10%	74.2%	2.3	562	0.009	12	6,743
Refrigerated Case, Standard Door	2201	109	10%	74.2%	2.3	1,017	0.016	12	12,198



### Assumptions

Based on historical program data and discussions with customers, it is assumed that low-heat cooler doors ( $\text{Watts}_{\text{BASE}} = 63^3$ ) make up 75% of the installations, and no-heat cooler doors ( $\text{Watts}_{\text{BASE}} = 52^3$ ) make up 25% of the installations, for the combined measure for anti-sweat heater controls for low-heat and no-heat cooler doors.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. San Diego Gas & Electric. "Anti-Sweat Heat Controls." Work Paper WPSDGENRRN0009. Revision 0.  
Cost per linear foot = \$34.00, calculated per door assuming 2.5-foot door average.
3. Zero Zone RVZC and RVCC and Hussmann RL and RM specification sheets for reach-in cooler and freezer cases with doors, specification sheets published 2006/2007.
4. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)
5. Energize Connecticut. "Connecticut Program Savings Document." 8th Edition for 2013 Program Year. p. 90 and Appendix 1, p. 253. October 30, 2012. [http://www.energizect.com/sites/default/files/2013%20PSD\\_ProgramSavingsDocumentation-Final110112.pdf](http://www.energizect.com/sites/default/files/2013%20PSD_ProgramSavingsDocumentation-Final110112.pdf)  
Report shows 6,500 hours off for coolers, 4,070 hours off for freezers; when divided by 8,760, this produces 74.2% and 46.5%, respectively, with a coincidence factor of 10% for all refrigeration controls.

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Update from Focus on Energy Deemed Savings Manual



### Evaporator Fan Control

	Measure Details
Measure Master ID	Cooler Evaporator Fan Control, 2269
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Controls
Sector(s)	Commercial, Industrial, Schools & Government, Agriculture
Annual Energy Savings (kWh)	716
Peak Demand Reduction (kW)	0.084
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	11,448
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	16 <sup>1</sup>
Incremental Cost (\$/unit)	\$155.00 <sup>3</sup>

#### Measure Description

Walk-in cooler and freezer refrigeration systems typically operate 24 hours per day, 365 days per year. These systems must run when the compressor is running to provide cooling, and they must run when the compressor is not running to provide air circulation, thus preventing the coil from freezing. The only time these fans do not operate is during the defrost cycle.

Significant energy savings can be realized by installing a more efficient evaporator fan motor and control fan system, which regulates the speed of the evaporator fan motor to meet the need during each phase of the refrigeration cycle. These systems save energy in two ways: (1) the evaporator fans consume less energy, and (2) the system results in less heat being introduced to the refrigerated chamber from the evaporator fan motors, which decreases the overall box load, thereby reducing the compressor/condenser on-duty cycle.

#### Description of Baseline Condition

The baseline condition is a refrigeration system with a shaded pole (SP), permanent split capacitor (PSC) or electronically commutated (ECM) evaporator fan motor in walk-in coolers and/or freezers without an evaporator fan controller.





### Description of Efficient Condition

The efficient condition is a refrigeration system with a SP, PSC or ECM evaporator fan motor in walk-in coolers and/or freezers with an evaporator fan controller to switch the fan to lower speeds when the temperature of the unit of refrigerant is determined to need lower air movement.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \sum [\text{Watts}_{\text{FULL}} - (\text{Watts}_{\text{FULL}} * (1 - \text{LS}) + \text{Watts}_{\text{LOW}} * \text{LS})] * (1 + 1/\text{COP}) * \text{HOU} / 1,000$$

Where:

- Watts<sub>FULL</sub> = Wattage of the fan motor at normal speed of 1,550 RPM (= varies by motor type; see table below)
- LS = Fraction of time at low-speed setting (= 37%, average of 32% for freezers and 42% for coolers)<sup>3</sup>
- Watts<sub>LOW</sub> = Wattage of the fan motor at low-speed of 550 RPM (= varies by motor type; see table below)
- COP = Coefficient of performance (= 1.85, average of 1.4 for freezers and 2.3 for coolers)<sup>2</sup>
- HOU = Average annual run hours (= varies by motor type; see table below)
- 1,000 = Kilowatt conversion factor

### Energy Savings

Motor Type	Motor Nameplate hp <sup>4</sup>	Input Wattage		COP <sup>2</sup>	LS <sup>3</sup>	HOU	Savings		Weighted Percentage
		1,550 RPM (normal speed)*	550 RPM (low speed)*				Annual Energy (kWh)	Coincident Peak (kW)	
SP	1/47	70.54	8.15	1.85	37%	8,517	38.4	0.0045	12.7%
	1/25	132.62	15.32	1.85	37%	8,517	17.2	0.0020	3.0%
	1/20	165.78	19.15	1.85	37%	8,517	74.5	0.0088	10.5%
	1/15	221.04	25.54	1.85	37%	8,517	468.2	0.0550	49.3%
	1/8	414.44	47.88	1.85	37%	8,517	21.0	0.0025	1.2%
	1/3	1105.19	127.69	1.85	37%	8,517	31.5	0.0037	0.7%
PSC	1/47	26.45	3.06	1.85	37%	8,517	1.4	0.0002	1.3%
	1/25	49.73	5.75	1.85	37%	8,517	0.6	0.0001	0.3%
	1/20	62.17	7.18	1.85	37%	8,517	2.8	0.0003	1.0%
	1/15	82.89	9.58	1.85	37%	8,517	17.4	0.0020	4.9%
	1/8	155.42	17.96	1.85	37%	8,517	0.8	0.0001	0.1%
	1/3	414.44	47.88	1.85	37%	8,517	1.2	0.0001	0.1%



Motor Type	Motor Nameplate hp <sup>4</sup>	Input Wattage		COP <sup>2</sup>	LS <sup>3</sup>	HOU	Savings		Weighted Percentage
		1,550 RPM (normal speed)*	550 RPM (low speed)*				Annual Energy (kWh)	Coincident Peak (kW)	
ECM	1/47	22.67	2.62	1.85	37%	8,517	2.4	0.0003	2.5%
	1/25	42.63	4.93	1.85	37%	8,517	1.1	0.0001	0.6%
	1/20	53.29	6.16	1.85	37%	8,517	4.6	0.0005	2.0%
	1/15	71.05	8.21	1.85	37%	8,517	29.2	0.0034	9.6%
	1/8	133.21	15.39	1.85	37%	8,517	1.3	0.0002	0.2%
	1/3	355.24	41.04	1.85	37%	8,517	2.0	0.0002	0.1%
<b>Total</b>							<b>715.51</b>	<b>0.084</b>	<b>100%</b>

\* Motor input wattages are based on the motor nameplate wattage and efficiencies listed in table below.

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \sum [Watts_{FULL} * (1 - LS) + Watts_{LOW} * (LS)] / 1,000 * (1 + 1 / COP)$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (=16 years)}^1$$

### Assumptions

Based on engineering judgement, 15% of motors are assumed to be ECMs, which are poor candidates the addition of motor controls. The remaining 85% of motors are PSC and SP, and these are assumed to follow the population split seen in historical applications using the existing walk-in ECM motor retrofit measures. This split is 91% SP and 9% PSC. Applying this to the 85% assumed share for SP and PSC motors for this measure produces 77% SP motors and 8% PSC motors. The low speed, 550 RPM, is associated with a 10% load. Using the same methodology for the part load efficiencies with a VFD,<sup>5</sup> the motor efficiencies are 16% for SP, 43% for PSC, and 50% for ECMs.

The motor sizes and their associated weighting for walk-in evaporator fans were determined from a review of historical applications using the existing walk-in ECM retrofit measures. The historical applications were randomly selected by program to ensure a sampling and review of all motor options. In programs where there were multiple facility (or customer) types available, applications were selected to capture information from the various facility (or customer) types. The applications used to obtain the motor sizes and wattages all contained complete motor information (make and model) for the correct application measure. Multiple location applications were not used in the random selection to ensure



that one facility (or customer) type was not favored over the others in the motor sizes and wattages. At least 10% of the total number of applications per program were surveyed, along with the total number of motors surveyed accounting for at least 10% of the motors in each measure category. The quantity and size of each motor, and type of motor replaced, was recorded and used to determine the baseline and proposed wattages, as well as the weighting of each motor size. The table below summarizes the historical application findings and values for efficiencies.

**Efficiency Values**

Motor Type	Motor Nameplate hp	Motor Nameplate kW (Motor Nameplate hp * 0.746)	Motor Efficiency Speed		Motor Size Weighting <sup>4</sup>	Motor Type Weighting	
			Full <sup>5</sup>	Low		Historical <sup>4</sup>	Measure
SP	1/47	0.0159	23%	16%	16%	91%	77%
	1/25	0.0298	23%	16%	4%	91%	77%
	1/20	0.0373	23%	16%	14%	91%	77%
	1/15	0.0497	23%	16%	64%	91%	77%
	1/8	0.0933	23%	16%	2%	91%	77%
	1/3	0.2487	23%	16%	1%	91%	77%
PSC	1/47	0.0159	60%	43%	16%	9%	8%
	1/25	0.0298	60%	43%	4%	9%	8%
	1/20	0.0373	60%	43%	14%	9%	8%
	1/15	0.0497	60%	43%	64%	9%	8%
	1/8	0.0933	60%	43%	2%	9%	8%
	1/3	0.2487	60%	43%	1%	9%	8%
ECM	1/47	0.0159	70%	50%	16%	N/A	15%
	1/25	0.0298	70%	50%	4%	N/A	15%
	1/20	0.0373	70%	50%	14%	N/A	15%
	1/15	0.0497	70%	50%	64%	N/A	15%
	1/8	0.0933	70%	50%	2%	N/A	15%
	1/3	0.2487	70%	50%	1%	N/A	15%

Controls are assumed to be installed in equal proportions for freezers and coolers due to equal proportions of freezer and cooler walk-ins and motors throughout refrigerated spaces in retail applications. Evaporator fan motors run constantly to ensure proper airflow and circulation throughout the walk-in to maintain even product temperatures and avoid hot spots in the space. However, during times of defrost, evaporator fans do not run, as heat is being introduced to the system to remove the ice and frost build-up on the evaporator coils. Freezer hours of operation assume four defrost cycles per day at 20 minutes per defrost. As cooler operating temperatures are above freezing, defrost cycles are





not required. Overall hours of operation are the average of cooler and freezer case hours of operation:  
(8,273 + 8,760) / 2 = 8,517.

**Sources**

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Evaporator Fan Controller for Walk-In Coolers. 2008.  
<http://www.deeresources.com/>
2. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009.  
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4. Focus on Energy historical application data for MMID 2308-2311, June 2012 through July 2015.
5. Navigant Consulting Group, Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Prepared for U.S. Department of Energy, Building Technologies Office. 2013. <https://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf>  
Motor efficiencies are: 23% (average of 15%-30% for evaporator fans or compressors) for SP (page 6); 60% (average of 50%-70%) for PSC (page 5); and 70% for fractional horsepower ECMs (page 16). Part load efficiencies are in Figure 2.6 (page 12).

**Revision History**

Version Number	Date	Description of Change
01	03/2016	Initial TRM entry





### **Refrigeration Controls, Floating Head Pressure**

	Measure Details
Measure Master ID	Refrigeration Controls, Floating Head Pressure, 4360
Measure Unit	Per horsepower
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Controls
Sector(s)	Commercial, Industrial, Schools & Government, Agriculture
Annual Energy Savings (kWh)	639
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	6,390
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$272.25 <sup>2</sup>

#### **Measure Description**

Reducing the compressor discharge pressure reduces the pressure ratio across the compressor and improves the operating efficiency. Many systems have controls that maintain a minimum condensing pressure to ensure proper operation of all components. By letting the condensing pressure drop down at lower ambient temperatures with head pressure controls, energy savings can be achieved. The typical design target for refrigeration systems for head pressure is the equivalent of approximately 95°F saturated condensing temperature.

#### **Description of Baseline Condition**

The baseline condition is a refrigerated system with a set condensing temperature/pressure that is typically around 95°F saturated condensing temperature and 82°F ambient temperature.

#### **Description of Efficient Condition**

The efficient condition is a refrigerated system with a condensing temperature allowed to float down at a minimum of 20°F with ambient temperature of at least 75°F.







### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \sum [(-0.00239 * DB_{AVE} + 0.1791) * HOURS_{BIN TEMP}]$$

Where:

- 0.00239 = Interpolation constant, units of kW / (hp \* °F)<sup>3</sup>
- DB<sub>AVE</sub> = Average bin dry bulb temperature in °F, from TRM Appendix B: Common Variables
- 0.1791 = Interpolation constant, units of kW / hp<sup>3</sup>
- Hours<sub>BIN TEMP</sub> = Annual hours of Wisconsin Outside Air Temperature, from TRM Appendix B: Common Variables

### Summer Coincident Peak Savings Algorithm

No summer coincident peak savings occurs below 75°F, which is assumed to be during non-summer coincident peak hours.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=10 years)<sup>1</sup>

### Assumptions

Savings were calculated by adapting savings values from the Vermont Technical Reference Manual<sup>3</sup> to Wisconsin weather. First, per the table below, a distribution of compressor types was assumed so that weighted-average savings for Vermont could be calculated. The various compressor types were assumed to occur at equal weightings (33% each) based on various refrigeration compressor product lines available on the market. It is assumed that these compressor systems will be used for freezers (very low and low temperature) 50% of the time, and for coolers (medium temperature) 50% of the time, due to equal proportions of freezer and cooler refrigerated spaces in retail applications.

The very low temperature (typical for ice cream freezer applications) is assumed to occur 25% of the time for freezer applications and the low temperature (typical for frozen food applications) is assumed to occur 75% of the time for freezer applications. This weighting is due to product storage and facility designs: there is significantly more storage and display area for frozen food than for just ice cream. These weightings combined produce the average savings value of 633 kWh/hp. This represents the average savings for floating head pressure controls in the state of Vermont, using the assumed compressor type population weightings.





**Floating Head Savings Values in the State of Vermont, With Assumed Compressor Type Weightings**

Compressor Type	kWh/hp Savings based on Evaporator Temperature Range <sup>3</sup>			Compressor Type Weighting	Weighted Average kWh/hp Savings
	Very Low (-35 to -5 SST*)	Low (0 to 30 SST*)	Medium (35 to 55 SST*)		
Standard Reciprocating	695	727	657	33%	633
Discus	607	598	694	33%	
Scroll	669	599	509	33%	
Evaporator Temperature Weighting	12.5%	37.5%	50%	---	

\* Saturated suction temperature

This average savings value was adjusted for the state of Wisconsin by interpolating savings as a function of temperature, and applying this to Wisconsin temperature bins. The linear interpolation was based on two points, as shown in the table below.

**Temperatures and Savings Used in Linear Interpolation**

Temperature	kW/hp	Notes
75°F	0	Floating head pressure controls are assumed to provide no savings above 75°F
43.09°F	0.076257	From Vermont TMY3 temperature bins, <sup>4</sup> 43.09°F is the average temperature in Vermont below 75°F
		$0.076257 = 633 / 8,296$
		633 is the assumed average savings, in kWh/hp, for floating head pressure controls in Vermont
		From the Vermont TRM TMY3 temperature bins, <sup>4</sup> Vermont has 8,296 hours per year under 75°F

The linear fit produced by interpolating these two points has a slope of -0.00239 and an intercept of 0.1791. This interpolation was then used to determine the energy savings for each weather bin of Wisconsin weather data based on the Outside Air Temperature Bin Analysis located in Appendix B: Common Variables. These savings were summarized, producing savings for Wisconsin of 639 kWh/hp.

**Sources**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study. Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Regional Technical Forum. "Commercial: Grocery - Floating Head Pressure Controls for Single Compressor Systems." UES Measure Workbook 1.6. Floating Head Pressure Controls for Single





Compressor Systems measures. December 5, 2016. <https://rtf.nwcouncil.org/measure/floating-head-pressure-controls-single-compressor-systems>

Average of all operating temperature and refrigeration system design, assuming multiple compressor systems would have the same cost as single compressor systems (\$272.25).

3. Efficiency Vermont. "Technical Reference User Manual (TRM): Measure Savings Algorithms and Cost Assumptions." P. 214. February 19, 2010.
4. National Renewable Energy Laboratory. TMY3 weather data. Bin temperature data from Montpelier, Vermont. [http://rredc.nrel.gov/solar/old\\_data/nsrdb/1991-2005/tmy3/by\\_state\\_and\\_city.html](http://rredc.nrel.gov/solar/old_data/nsrdb/1991-2005/tmy3/by_state_and_city.html)

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Initial TRM entry



### ENERGY STAR Commercial Ice Machines

	Measure Details
Measure Master ID	ENERGY STAR Commercial Ice Machine: Ice Making Head, 3906, 4622 Remote Condensing Unit, 3907, 4623 Self-Contained Unit, 3908, 4624
Measure Unit	Per ice machine
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Ice Machine
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Electricity Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Natural Gas Savings (therms)	0
Lifecycle Electricity Savings (kWh)	Varies by measure
Lifecycle Natural Gas Savings (therms)	0
Annual Water Savings (gallons)	Varies by measure
Effective Useful Life (years)	10 <sup>2</sup>
Measure Incremental Cost (\$/unit)	\$55 for MMID 3906; \$68 for MMID 3907; \$46 for MMID 3908 <sup>3</sup>

#### Measure Description

Commercial ice machines are used in restaurants, hospitals, hotels, schools, offices, and grocery stores. ENERGY STAR-certified Automatic Commercial Ice Makers create energy savings ranging from 8% to 20% depending on size and type.<sup>1</sup>

#### Description of Baseline Condition

The baseline condition is a commercial ice maker that meets the DOE amended energy conservation standards required as of January 28, 2018.<sup>5</sup>

#### Description of Efficient Condition

The efficient condition is a new unit that meets the ENERGY STAR V3.0 performance specification that takes effect January 28, 2018.<sup>1</sup> Eligible products must be a commercial ice maker that is air-cooled batch or continuous type, and of ice making head, remote condensing unit, or self-contained design. Water-cooled ice makers, ice and water dispensing systems, and air-cooled remote condensing units that are designed only for connection to remote rack compressors are not eligible for ENERGY STAR qualification.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{BASE} - kWh_{ENERGY STAR}$$





Where:

kWh<sub>BASE</sub> = Average annual energy consumption for specific equipment types using the DOE federal standards that took effect January 28, 2018

kWh<sub>ENERGY STAR</sub> = Average annual energy consumption for specific equipment types using the ENERGY STAR Version 3.0 Energy Consumption Rate algorithms with average ice harvest rates by qualifying product data set as of August 14, 2017 (= varies by equipment type; see table below)

The ENERGY STAR V3.0 Energy Consumption Rate is the total energy consumed, stated in kilowatt-hours per one-hundred pounds (kWh/100 lb) of ice, stated in multiples of 0.1. For remote condensing (but not remote compressor) automatic commercial ice makers and remote condensing and remote compressor automatic commercial ice makers, the total energy consumed shall include the energy use of the ice-making mechanism, the compressor, and the remote condenser or condensing unit.

The harvest rate (H) is the amount of ice (at 32°F) in pounds produced per 24 hours.

**ENERGY STAR Version 3.0 Requirements for Air-Cooled Ice Makers<sup>1</sup>**

Equipment Type		Applicable Ice Harvest Rate Range (lbs of ice/24 hrs)	Avg Harvest Rate* (lbs/24 hours, H)	# of Models on ENERGY STAR List	ENERGY STAR Requirement Energy Consumption Rate (kWh/100 lbs ice)
Batch-Type	Ice Making Head	H < 300	243	17	≤ 9.20 - 0.01134 * H
		300 ≤ H < 800	460	73	≤ 6.49 - 0.0023 * H
		800 ≤ H < 1,500	1,081	14	≤ 5.11 - 0.00058 * H
		1,500 ≤ H ≤ 4,000	1,550	3	≤ 4.24
	Remote Condensing Unit	H < 988	758	42	≤ 7.17 - 0.00308 * H
		988 ≤ H ≤ 4,000	1,409	37	≤ 4.13
	Self-Contained Unit	H < 110	65	42	≤ 12.57 - 0.0399 * H
		110 ≤ H < 200	149	28	≤ 10.56 - 0.0215 * H
		200 ≤ H ≤ 4,000	250	18	≤ 6.25
Continuous-Type	Ice Making Head	H < 310	0	0	≤ 7.90 - 0.005409 * H
		310 ≤ H < 820	586	21	≤ 7.08 - 0.002752 * H
		820 ≤ H ≤ 4,000	1,077	14	≤ 4.82
	Remote Condensing Unit	H < 800	669	7	≤ 7.76 - 0.00464 * H
		800 ≤ H ≤ 4,000	1,295	28	≤ 4.05
	Self-Contained Unit	H < 200	92	8	≤ 12.37 - 0.0261 * H
		200 ≤ H < 700	300	15	≤ 8.24 - 0.005429 * H
		700 ≤ H ≤ 4,000	0	0	≤ 4.44



**Maximum Consumption and On-Peak Demand Values  
for ENERGY STAR Version 3.0 Qualifying Ice Makers**

Equipment Type	Maximum Annual Consumption (kWh)	On-Peak Demand (kW)
Ice Making Head	11,222.3925	1.2811
Remote Condensing Unit	17,222.2577	1.9660
Self-Contained Unit	4,050.2318	0.4624

**DOE Federal Standards – Effective January 28, 2018 (Air-Cooled Models)<sup>5</sup>**

Equipment Type		Applicable Ice Harvest Rate Range (lbs of ice/24 hrs)	Avg Harvest Rate, H (lbs/24 hrs)	# of Models on ENERGY STAR List	DOE Requirement Energy Consumption Rate (kWh/100 lbs ice)
Batch-Type	Ice Making Head	H < 300	243	17	≤ 10 - 0.01233 * H
		300 ≤ H < 800	460	73	≤ 7.05 - 0.0025 * H
		800 ≤ H < 1,500	1,081	14	≤ 5.55 - 0.00063 * H
		1,500 ≤ H ≤ 4,000	1,550	3	≤ 4.61
	Remote Condensing Unit (not remote comp)	H < 988	758	42	≤ 7.97 - 0.00342 * H
		988 ≤ H ≤ 4,000	1,409	37	≤ 4.59
	Remote Condensing Unit (remote comp)	H < 930	752	41	≤ 7.97 - 0.00342 * H
		930 ≤ H < 4,000	1,398	38	≤ 4.79
	Self-Contained Unit	H < 110	65	42	≤ 14.79 - 0.0469 * H
		110 ≤ H < 200	149	28	≤ 12.42 - 0.02533 * H
200 ≤ H ≤ 4,000		250	18	≤ 7.35	
Continuous-Type	Ice Making Head	H < 310	0	0	≤ 9.19 - 0.00629 * H
		310 ≤ H < 820	586	21	≤ 8.23 - 0.0032 * H
		820 ≤ H < 4,000	1,077	14	≤ 5.61
	Remote Condensing Unit (not remote comp)	H < 800	669	7	≤ 9.7 - 0.0058 * H
		800 ≤ H < 4,000	1,295	28	≤ 5.06
	Remote Condensing Unit (remote comp)	H < 800	669	7	≤ 9.9 - 0.0058 * H
		800 ≤ H < 4,000	1,295	28	≤ 5.26
	Self-Contained Unit	H < 200	92	8	≤ 14.22 - 0.03 * H
		200 ≤ H < 700	300	15	≤ 9.47 - 0.00624 * H
		700 ≤ H < 4,000	0	0	≤ 5.1



**Maximum Consumption and On-Peak Demand Values  
for DOE Federal Minimum Standards Qualifying Ice Makers**

Equipment Type	Maximum Annual Consumption (kWh)	On-Peak Demand (kW)
Ice Making Head	12,467.0957	1.4232
Remote Condensing Unit	20,187.9087	2.3046
Self-Contained Unit	4,730.6305	0.5400

Based on the harvest rate for various ENERGY STAR-qualifying models pulled from the Qualified Products List<sup>1</sup> on August 14, 2017, each qualifying ice machine must meet an energy use limit based on the kilowatt-hours per 100 lbs of ice. The savings are based on the annual energy savings (kWh) when calculating the minimum energy consumption rate for both the ENERGY STAR Version 3.0 specification<sup>4</sup> and the DOE federal minimum standards that went into effect January 28, 2018.

Since the equipment categories for ENERGY STAR and DOE equipment standards do not align perfectly, kWh<sub>BASE</sub> is the average ice harvest rate from eligible ENERGY STAR-qualifying models, when applying the average rates to the DOE Requirement Energy Consumption Rate formulas within each equipment type (ice making head, remote condensing unit, self-contained unit). kWh<sub>ENERGY STAR</sub> is the average of outputs from the ENERGY STAR Requirement Energy Consumption rate formulas for both the Batch-Type and Continuous Type within each equipment type (ice making head, remote condensing unit, self-contained unit), weighted by the number of ENERGY STAR-certified models within each equipment type.

**Summer Coincident Peak Savings Algorithm**

$kWh_{SAVED} = (kWh_{BASE} - kWh_{ENERGY STAR}) / HOU$

Where:

$HOU = \text{Hours of use } (=8,760 \text{ hours})^3$

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

$EUL = \text{Effective useful life } (= 10 \text{ years})^2$





## Deemed Savings

### Annual and Lifecycle Deemed Savings

Equipment Type	MMID	kW	Annual (kWh)	Lifecycle (kWh)	Annual (Gallons)
Ice Making Head	3906	0.1421	1,245	12,450	4,693
Remote Condensing Unit	3907	0.3385	2,966	29,660	4,581
Self-Contained Unit	3908	0.0777	680	6,800	3,911

## Assumptions

For remote condensing units, the ENERGY STAR Version 3.0 performance specification does not differentiate between the two compressor arrangements (with remote compressor/not remote) listed in the DOE federal standards. Therefore, the baseline energy consumption value for remote condensing units is a blended calculation of the harvest rates (and the prevalence of the harvest rates) from the ENERGY STAR data set that factored in both DOE requirements for units with remote compressors and units where the compressor was built into the condensing unit.

Annual water savings will also be affected by the DOE and ENERGY STAR regulations that took place January 28, 2018. Water savings were calculated using the same weighted average process that was used for determining savings (averaging batch and continuous machines together). The values used are taken directly from the ENERGY STAR Certified Commercial Kitchen Equipment Calculator. For batch-type machines, the following values are reported: 6,228 for ice making head, 6,611 for remote condensing unit, and 4,933 for self-contained unit. It is reported that ENERGY STAR-certified continuous-type machines do not save any water in comparison to a standard model.<sup>3</sup>

For incremental measure cost, the ENERGY STAR commercial kitchen savings calculator<sup>3</sup> lists an incremental cost of \$0 for batch ice machines and \$222 for continuous ice machines. The same weighted average process used for determining savings (averaging batch and continuous machines together) was used to determine the incremental cost for the three different measures.

## Sources

1. ENERGY STAR. "Commercial Ice Makers." Website.  
[https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment/commercial\\_ice\\_makers](https://www.energystar.gov/products/commercial_food_service_equipment/commercial_ice_makers)
2. Commercial Foodservice Equipment Lifecycle Cost Calculator - Ice Machine.  
<https://fishnick.com/saveenergy/tools/calculators/icemachinecalc.php>





3. ENERGY STAR. “Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment.” Calculator. 2016. [https://www.energystar.gov/sites/default/files/asset/document/commercial\\_kitchen\\_equipment\\_calculator\\_0.xlsx](https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator_0.xlsx)
4. “ENERGY STAR Version 3.0 Requirements for Air-Cooled Ice Makers.” [https://www.energystar.gov/products/commercial\\_food\\_service\\_equipment/commercial\\_ice\\_makers/partners](https://www.energystar.gov/products/commercial_food_service_equipment/commercial_ice_makers/partners)
5. Regulations.gov. “10 CFR Part 431, Docket Number EERE-2010-BT-STD-0037.” <https://www.regulations.gov/document?D=EERE-2010-BT-STD-0037-0137>

### Revision History

Version Number	Date	Description of Change
01	08/05/2016	New measure replacing CEE Tier 2 Ice Machines, removed MMIDs 3414–3424
02	08/16/2017	Updated savings to reflect ENERGY STAR Version 3.0

### *ECM Compressor and Condenser/Condensing Unit Fan Motor*

	Measure Details
Measure Master ID	ECM Compressor Fan Motor, 2306 ECM Condenser/Condensing Unit Fan Motor, 2307
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Motor
Sector(s)	Commercial, Industrial, Schools & Government, Agriculture
Annual Energy Savings (kWh)	519
Peak Demand Reduction (kW)	0.083
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	8,298
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	16 <sup>1</sup>
Incremental Cost (\$/unit)	\$306.00 <sup>2</sup>

#### Measure Description

Compressor, condenser, and condensing packaged unit fans run when refrigerant is being piped through the system to absorb heat from a space. The fans blow air across the compressor and condenser to cool the equipment and refrigerant. The long-time standard in refrigeration equipment is shaded pole (SP) fan motors, which are highly inefficient and generate excessive heat. Higher-efficiency electronically commutated motors (ECMs) use 75% less energy to run and generate less heat. ECMs or brushless AC fan motors are used in conjunction with air-cooled condensers and/or compressors.

Incentives are available for ECMs replacing SP motors or permanent split capacitor (PSC) motors on existing condenser/packaged condensing unit and compressor fans. This measure does not apply to evaporator fan motors.

#### Description of Baseline Condition

The baseline condition is a SP or PSC compressor or condenser unit fan motor.

#### Description of Efficient Condition

The efficient condition is an ECM replacing the SP or PSC motor on a compressor or condenser unit fan.



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$

Where:

Watts<sub>BASE</sub> = Input of SP or PSC motor (= 221.0 watts, weighted average; see table below)<sup>3</sup>

Watts<sub>EE</sub> = Input of ECM (= 137.7 watts, weighted average; see table below)<sup>3</sup>

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= 6,220)<sup>4</sup>

#### Motor Input Wattages

	SP 1/20 HP (37.3)*	SP 1/15 HP (49.7)*	PSC 1/10 HP (74.6)*	PSC 1/6 HP (124.3)*	PSC 1/3 HP (267.0)*	Weighted Wattage
Baseline motor efficiency <sup>3</sup>	22.5%	22.5%	60%	60%	60%	N/A
<b>Input wattage of base motor</b>	<b>165.8</b>	<b>221.0</b>	<b>124.3</b>	<b>207.2</b>	<b>414.4</b>	<b>221.0</b>
Efficiency <sup>3</sup> of equivalent ECM	70%	70%	70%	70%	70%	N/A
<b>Input wattage of equivalent ECM</b>	<b>53.3</b>	<b>71.0</b>	<b>106.6</b>	<b>177.6</b>	<b>355.2</b>	<b>137.7</b>
Weighting by motor type	50%		50%		N/A	
Weighting by motor type and size	25%	25%	16.67%	16.67%	16.67%	N/A

\* The heading values in parentheses indicate the motor output wattages, which were determined by converting horsepower ratings to watts. Then, the input wattages of the motors was determined based on the efficiencies for fractional refrigeration application motors in the U.S. Department of Energy study.<sup>3</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000$$

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

EUL = Effective useful life (= 16 years)<sup>1</sup>

### Assumptions

It is assumed that any motor greater than or equal to 1/10 horsepower is a PSC motor and any motor less than 1/10 horsepower is a SP motor based on available options for compressor head fan motors, condenser fan motors, and condensing unit fan motors from various refrigeration manufacturers. The occurrence of SP and PSC motors in compressors and condensers/condensing units is 50%/50%. There are two standard refrigeration motor horsepower less than 1/10 horsepower (1/20 and 1/15), so each size has a weighting factor of 25% (50% occurrence split between two motor sizes). There are three standard refrigeration motor horsepower greater than or equal to 1/10 horsepower (1/10, 1/6, and 1/3), so each has a weighting of 16.67% (50% occurrence split between three motor sizes).



It is assumed that the replacements will occur in 50% freezer applications and 50% cooler applications due to equal proportions of freezer and cooler display cases and walk-ins throughout refrigerated spaces in retail applications. The compressors, condenser, and condensing units are integral components for refrigerated display cases and walk-ins to maintain proper temperatures, and these units will proportionally match the number of freezer and cooler display cases and walk-ins present in a customer’s facility.

The annual hours are based on the compressor duty cycles needed to maintain refrigeration temperatures based on case and walk-in loads. Based on Wisconsin weather conditions, the duty cycle for coolers is 62% and the duty cycle is 80%.<sup>4</sup> These duty cycles for each temperature were then weighted based on the replacement assumption of 50%/50% for coolers and freezers, yielding an average duty cycle of 71% and an average annual run hours of 6,220.

**Sources**

1. Average of Cadmus database, DEER, 2009 Focus study, 2007 GDS study.
2. Regional Technical Forum. “Commercial: Grocery - Compressor Head Fan Motor Retrofit to ECM.” UES Measure Workbook 2.2. June 29, 2016. Cost converted from 2008 dollars to 2017 dollars. <https://rtf.nwcouncil.org/measure/compressor-head-fan-motor-retrofit-ecm> and <http://www.usinflationcalculator.com/>
3. U.S. Department of Energy, Building Technologies Office. “Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment.” p. 5, 6, 16. 2013. <https://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf>  
Motor efficiencies are: 22.5% (average of 15% to 30% for evaporator fans or compressors) for SP, 60% (average of 50% to 70%) for PSC, and 70% for fractional horsepower ECMs.
4. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V 1.0.” p. 4–91. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

**Revision History**

Version Number	Date	Description of Change
01	03/11/2016	Initial TRM entry





### ECM Evaporator Fan Motor, Walk-In Cooler/Freezer

	Measure Details
Measure Master ID	ECM Evaporator Fan Motor: Walk-In Cooler, < 1/20 hp, 2308, 4065 Walk-In Cooler, 1/20 – 1 hp, 2309, 4066 Walk-In Freezer, < 1/20 hp, 2310, 4067 Walk-In Freezer, 1/20 – 1 hp, 2311, 4068
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Motor
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$260.00 <sup>4</sup>

#### Measure Description

The long-time standard in refrigeration equipment is shaded pole (SP) fan motors, which are highly inefficient and generate excessive heat. Higher-efficiency electronically commuted motors (ECMs) use 75% less energy to run and generate less heat. ECMs or brushless AC fan motors are used in conjunction with walk-in cooler and freezer evaporators.

Incentives are available for ECMs replacing SP motors or permanent split capacitor (PSC) motors on existing walk-in cooler and freezer evaporator fan motors. This measure does not apply to evaporator fan motors in refrigerated display cases.

#### Description of Baseline Condition

The baseline condition is a SP or PSC walk-in cooler or freezer evaporator fan motor.

#### Description of Efficient Condition

The efficient condition is an ECM replacing a SP motor or a PSC motor on a walk-in cooler or freezer evaporator.





### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * (1 + 1 / \text{COP}) * \text{HOU}$$

Where:

- Watts<sub>BASE</sub> = Wattage of the existing SP and PSC fan motor (= weighted average based on historical data, see Deemed Savings table below)<sup>2</sup>
- Watts<sub>EE</sub> = Wattage of the ECM fan motor (= weighted average based on historical data, see Deemed Savings table below)<sup>2</sup>
- 1,000 = Kilowatt conversion factor
- COP = Coefficient of performance (= 2.3 for MMID 2308 and 2309, = 1.4 for MMID 2310 and 2311)<sup>3</sup>
- HOU = Average annual run hours (= 8,760 for MMID 2308 and 2309, = 8,273 for MMID 2310 and 2311; see Assumptions)

### Summer Coincident Peak Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * (1 + 1 / \text{COP})$$

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

Deemed Savings for ECM Evaporator Fan Motors

Measure Name	MMID	Watts <sub>BASE</sub> <sup>2</sup>	Watts <sub>EE</sub> <sup>2</sup>	COP <sup>3</sup>	Summer Peak Coincident kW Savings	First Year kWh Savings	EUL <sup>1</sup>	Lifecycle kWh Savings
Walk-In Cooler, < 1/20 hp	2308	79.38	26.64	2.3	0.07	613	15	9,195
Walk-In Cooler, 1/20 - 1 hp	2309	211.66	71.04	2.3	0.20	1,752	15	26,280
Walk-In Freezer, < 1/20 hp	2310	90.7	30.44	1.4	0.10	827	15	12,405
Walk-In Freezer, 1/20 - 1 hp	2311	244.22	81.97	1.4	0.27	2,234	15	35,385



### Assumptions

The wattages are based on a review of historical applications using the existing measures, randomly selected to ensure a sampling of all motor options. For programs with multiple facility (or customer) types available, applications were selected to capture information from the various facility (or customer) types. The applications used to obtain the weighted average motor sizes and wattages all contained complete motor information (make and model) for the correct application measure. Multiple location applications were not used in the random selection to ensure that one facility (or customer) type was not favored over the others in the motor sizes and wattages. At least 10% of the total number of applications per program were surveyed, along with the total number of motors surveyed accounting for at least 10% of the motors in each measure category. The quantity and size of each motor, along with the type of motor the ECM was replacing, was all recorded and used to determine the weighted baseline and proposed wattages. The table below summarizes the historical application findings and values for efficiencies. These values were used to calculate Watts<sub>BASE</sub> and Watts<sub>EE</sub>.

**Efficiency Values for ECM Evaporator Fan Motors**

Measure Name	MMID	% of Motors Surveyed <sup>2</sup>	Weighted Output Horsepower <sup>2</sup>	SP Efficiency <sup>5</sup>	SP Weighting <sup>2</sup>	PSC Efficiency <sup>5</sup>	PSC Weighting <sup>2</sup>	ECM Efficiency <sup>5</sup>
Walk-In Cooler, < 1/20 hp	2308	16%	1/40	23%	91%	60%	9%	70%
Walk-In Cooler, 1/20 - 1 hp	2309	19%	1/15	23%	91%	60%	9%	70%
Walk-In Freezer, < 1/20 hp	2310	9%	1/35	23%	91%	60%	9%	70%
Walk-In Freezer, 1/20 - 1 hp	2311	16%	1/13	23%	91%	60%	9%	70%

Evaporator fan motors run constantly to ensure proper airflow and circulation throughout the refrigerated display case to maintain even product temperatures. However, during times of defrost, evaporator fans do not run, as heat is being introduced to the system to remove the ice and frost build-up on the evaporator coils. Freezer hours of operation assume four defrost cycles per day at 20 minutes per defrost. As cooler operating temperatures are above freezing, defrost cycles are not required.

The low temperature and medium temperature system COPs were derived from the information on Table 3-7 of the U.S. DOE Publication ID 6180.<sup>3</sup> The capacity and power values were calculated to yield the EER, then converted to COP, based on COP = EER/3.412.





### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2014. [http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update\\_2014-02-05.xlsx](http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update_2014-02-05.xlsx)
2. Focus on Energy historical application data, June 2012 through July 2015.
3. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009. [https://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](https://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)
4. Regional Technical Forum. "Commercial: Grocery - ECMs for Walk-ins." UES Measure Workbook 2.2. June 29, 2016. <https://rtf.nwcouncil.org/measure/ecms-walk-ins>  
Cost converted from 2008 dollars to 2017 dollars based on <http://www.usinflationcalculator.com/>
5. United States Department of Energy, Building Technologies Office. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." p. 5, 6, and 16. 2013. <https://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf>  
Motor efficiencies are: 23% (average of 15%-30% for evaporator fans or compressors) for SP; 60% (average of 50% - 70%) for PSC; and 70% for fractional horsepower ECMs.

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Update from Focus on Energy Deemed Savings Manual
02	04/2017	Added MMIDs 4065, 4066, 4067, 4068
03	10/2017	Updated EUL





### ECM Motor, Cooler/Freezer Case

	Measure Details
Measure Master ID	ECM Motor, Cooler/Freezer Case, 2312, 4069
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Motor
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	992
Peak Demand Reduction (kW)	0.116
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	14,880
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$101.10 <sup>5</sup>

#### Measure Description

The long-time standard in refrigeration equipment is shaded pole (SP) fan motors, which are highly inefficient and generate excessive heat. Higher-efficiency electronically commuted motors (ECMs) use 75% less energy to run and generate less heat. ECMs or brushless AC fan motors are used in conjunction with refrigerated display case evaporators.

Incentives are available for ECMs replacing SP motors on existing refrigerated display case evaporator fan motors. This measure does not apply to evaporator fan motors in walk-in coolers and freezers.

#### Description of Baseline Condition

The baseline condition is a SP refrigerated display case evaporator fan motor.

#### Description of Efficient Condition

The efficient condition is an ECM replacing a SP motor on a refrigerated display case evaporator.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{SEE}) / 1,000 * (1 + 1 / COP) * HOU$$

Where:

Watts<sub>BASE</sub> = Wattage of the existing SP fan motor (= 112.6 weighted average)<sup>2,3</sup>

Watts<sub>SEE</sub> = Wattage of the ECM fan motor (=37)<sup>2,3</sup>





- 1,000 = Kilowatt conversion factor
- COP = Coefficient of performance (= 1.85, average of 1.4 for freezers and 2.3 for coolers)<sup>4</sup>
- HOU = Average annual run hours (= 8,517, see Assumptions)

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watt_{BASE} - Watt_{EE}) / 1,000 * (1 + 1 / COP)$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=15 years)<sup>1</sup>

### Assumptions

Replacements are assumed to occur in equal proportions for freezers and coolers, based on program experience that equal proportions of freezer and cooler display cases and motors are present throughout refrigerated spaces in retail applications. Evaporator fan motors run constantly to ensure proper airflow and circulation throughout the refrigerated display case to maintain even product temperatures. However, during times of defrost, evaporator fans do not run, as heat is being introduced to the system to remove the ice and frost build-up on the evaporator coils. Freezer hours of operation assume four defrost cycles per day at 20 minutes per defrost. As cooler operating temperatures are above freezing, defrost cycles are not required. Overall hours of operation are the average of cooler and freezer case hours of operation:  $(8,273 + 8,760) / 2 = 8,517$ .

The case motor wattages were categorized into three motor sizes: < 12 watts, 16 - 23 watts, and 1/20 hp,<sup>2</sup> each with an averaged wattage based on the motor sizes: 9 watts, 19.5 watts, and 37 watts, respectively. They also had population splits of 9%, 49%, and 42%, respectively. These output wattages were used to obtain the motor input wattages, based on motor efficiencies.<sup>3</sup> The input wattages were averaged, based on the motor size ratio,<sup>2</sup> to obtain the overall baseline and efficient motor input wattages for the savings algorithms.

### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2005, 2008- High Efficiency Evaporator Fan Motors measure. <http://www.deeresources.com/>
2. Pacific Gas & Electric Company. "Display Case ECM Motor Retrofit." Workpaper PGE3PREF124. Table 10. 2014.





3. United States Department of Energy, Building Technologies Office. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." p. 6 and 16. 2013. <https://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf>  
Motor efficiencies are: 23% (average of 15% to 30% for evaporator fans for compressors) for SP and 70% for fractional horsepower ECMs.
4. U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Office. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." DOE Publication ID 6180. Table 3-7. September 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)  
The capacity and power values were calculated to yield the EER, then converted to COP, based on COP = EER / 3.412.
5. Regional Technical Forum. "Commercial: Grocery - ECMs for Display Cases." UES Measure Workbook 3.2. June 29, 2016. <http://rtf.nwcouncil.org/measures/measure.asp?id=107>  
Cost converted from 2006 dollars to 2017 dollars per <http://www.usinflationcalculator.com/>

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Update from Focus on Energy Deemed Savings Manual
02	04/2017	Added MMID 4069
03	10/2017	Updated EUL



### **Permanent Magnet Synchronous AC Fan Motor - Cooler/Freezer Case**

	Measure Details
Measure Master ID	Permanent Magnet Synchronous (PMS) Evaporator Fan Motor, Refrigerated Case, Replacement, 4284, 4652
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Motor
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	1,036
Peak Demand Reduction (kW)	0.122
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	15,540
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$100.00 <sup>5,6</sup>

#### **Measure Description**

The long-time standard in refrigeration equipment is shaded pole (SP) fan motors, which are highly inefficient and generate excessive heat. Higher-efficiency permanent magnet synchronous (PMS) motors use at least 80% less energy to run and they generate less heat. These motors are used in conjunction with refrigerated display case evaporators.

Incentives are available for PMS motors replacing SP motors on existing refrigerated display case evaporator fan motors. This measure does not apply to evaporator fan motors in walk-in coolers and freezers.

#### **Description of Baseline Condition**

The baseline condition is a SP refrigerated display case evaporator fan motor.

#### **Description of Efficient Condition**

The efficient condition is a PMS motor/fan assembly replacing an SP motor/fan assembly on a refrigerated display case evaporator.

PMS AC motors directly use grid-supplied AC current without the need to rectify to DC. Synchronous motors are so named because the rotation of the motor's shaft is synchronized with the frequency of the supplied current. Previously, synchronous motors had been prohibitively expensive for commercial





refrigeration evaporator fan applications because of the high cost of the electronic control circuit that is required to bring the synchronous motor up to synchronous speed. The controller for a PMS motor is simpler and lower in cost than previous synchronous motor controllers or electronically commutated motor controllers, making the PMS motors a cost-effective alternative in the commercial refrigeration market. For this application, installation costs are similar to costs for installing electronically commutated motors.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * (1 + 1 / COP) * HOU$$

Where:

- Watts<sub>BASE</sub> = Wattage of the existing SP fan motor (= 112.630 watts as a weighted average of three motor size categories, see Assumptions)<sup>2,3</sup>
- Watts<sub>EE</sub> = Wattage of the PMS fan motor (= 33.643 watts)<sup>6,7,8</sup>
- 1,000 = Kilowatt conversion factor
- COP = Coefficient of performance (= 1.85 averaged, = 1.4 for freezers, and = 2.3 for coolers)<sup>4</sup>
- HOU = Average annual run hours (= 8,517, see Assumptions)

### Summer Coincident Peak Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * (1 + 1 / COP)$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=15 years)<sup>1</sup>

### Assumptions

Replacements are assumed to occur in equal proportions for freezers and coolers, based on program experience that equal proportions of freezer and cooler display cases and motors are present throughout refrigerated spaces in retail applications. Evaporator fan motors run constantly to ensure proper air flow and circulation throughout the refrigerated display case to maintain even product temperatures. However, during times of defrost, evaporator fans do not run, as heat is being introduced to the system to remove the ice and frost build-up on the evaporator coils. Freezer hours of operation assume four defrost cycles per day at 20 minutes per defrost. As cooler operating temperatures are



above freezing, defrost cycles are not required. The overall hours of operation are the average of cooler and freezer case hours of operation:  $(8,273 + 8,760) / 2 = 8,517$ .

Based on the Pacific Gas and Electric workpaper,<sup>2</sup> the case motor wattages were categorized into three motor sizes: < 12 watts, 16 to 23 watts, and 1/20 HP. Each of these categories had an averaged wattage based on the motor sizes of 9 watts, 19.5 watts, and 37 watts, respectively. They also had population splits of 9%, 49%, and 42%, respectively. These output wattages were used to obtain the motor input wattages, based on motor efficiencies in the Navigant motor study.<sup>3</sup> The input wattages were averaged, based on the motor size ratio study provided in the Pacific Gas and Electric workpaper, to obtain the overall baseline and efficient motor input wattages for the savings algorithms. Motor wattages for the efficient option were obtained from the manufacturer,<sup>6</sup> a motor study,<sup>7</sup> and the San Diego Gas and Electric field study.<sup>5</sup>

The low temperature and medium temperature system COPs are derived from the information on Table 3-7 of the U.S. Department of Energy Publication ID 6180.<sup>4</sup> The capacity and power values were calculated to yield the EER then converted to COP, based on  $COP = EER / 3.412$ .

PMS motors are expected to have an EUL comparable to electronically commutated motors.

SP motor efficiency is assumed to be 23%. SP evaporator fan motors are small, typically 9 watts to 37 watts. Motors at the low end of this range are about 20% efficient.<sup>7</sup> SP efficiency generally increases with motor size, but is still generally less than 30% in the 37-watt range. Therefore a 23% efficiency is reasonable, and matches the average of a range presented in a U.S. Department of Energy paper.<sup>3</sup>

PMS motor efficiency average is assumed to be 77%.<sup>6,7,8</sup> QM Power's conference presentation noted 75%+ efficiency for 9-watt to 20-watt PMS motors and 78%+ efficiency for 38-watt to 75-watt PMS motors.<sup>8</sup> The Oak Ridge National Laboratory completed a laboratory measurement of 73% for a 12-watt Q Sync motor.<sup>7</sup> Through a direct contact and discussion with Mark Martinez, technical representative at QM Power, he provided a 80% efficiency number for a 45-watt Q Sync motor.<sup>6</sup> Since the market is a mix of smaller and larger motors, a 77% efficiency average is assumed.

## Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. High Efficiency Evaporator Fan Motors measure. 2005, 2008. <http://www.deeresources.com/>
2. Pacific Gas & Electric Company. "Display Case ECM Motor Retrofit." Table 10. Workpaper PGE3PREF124. 2014.
3. Navigant Consulting Group, Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." December 2013.



<https://energy.gov/sites/prod/files/>

[2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf](https://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf)

4. Navigant Consulting, Inc. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." Table 3-7. 2009. U.S. DOE Publication ID 6180.  
[http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf)
5. San Diego Gas & Electric. "Energy Savings of Permanent Magnet Synchronous Fan Motor Assembly Refrigerated Case Evaporators." Emerging Technologies Program Technology Assessment Report (Project ID ET15SDG1061). May 2016. <http://www.etcc-ca.com/reports/energy-savings-permanent-magnet-synchronous-motors-refrigerated-cases>
6. Direct contact with the manufacturer, QM Power (Mark Martinez), March 2017.  
<http://www.qmpower.com/>
7. Fricke, B. and B. Becker, Oak Ridge National Laboratory. "Q-Sync Motors in Commercial Refrigeration: Preliminary Test Results and Projected Benefits." ORNL/TM-2015/466. 2015.  
<http://info.ornl.gov/sites/publications/files/Pub58600.pdf>
8. QM Power. "Q-Sync™ high efficiency fan motors for refrigeration, HVAC and appliance applications." [http://www.arpae-summit.com/paperclip/exhibitor\\_docs/14AE/QM\\_Power\\_192.pdf](http://www.arpae-summit.com/paperclip/exhibitor_docs/14AE/QM_Power_192.pdf)

### Revision History

Version Number	Date	Description of Change
01	05/11/2017	Initial TRM entry
02	09/07/2017	Modified inputs from Business Incentive Program, Aptim, and Cadmus



### Cooler Night Curtains, Open Coolers

	Measure Details
Measure Master ID	Cooler Night Curtains, Open Coolers, 2271
Measure Unit	Per linear foot
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Refrigerated Case Door
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	903
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	4,515
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$38.21 <sup>2</sup>

#### Measure Description

Night curtains are used on open refrigerated cases (open coolers) to reduce heat transfer between the air inside of the case and the air outside of the case. The technology adds a barrier over the open face of the multideck-style case for use during closed hours. When curtains are in use, the heat transfer by convection and radiation is reduced, thereby reducing the cooling load on the refrigeration system.

#### Description of Baseline Condition

The baseline condition is an open multideck-style refrigerated display case without night curtains.

#### Description of Efficient Condition

The efficient condition is a permanently installed woven aluminum or perforated plastic night curtain.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Load_{CASE} / 12,000) * (12 / 3.412) * COP * PCT_{SAVINGS} * HOU$$

Where:

Load<sub>CASE</sub> = Average refrigeration load without curtains (= 1,733.625 Btuh per linear foot weighted average of 1,727.5 Btuh per linear foot for coolers<sup>3</sup> and 1,850 Btuh per linear foot for freezers)<sup>4</sup>

12,000 = Conversion from Btu to one ton of refrigeration capacity







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12/3.412	=	Conversion from COP to kW/ton
COP	=	Coefficient of performance (= 2.255 weighted average of 1.4 for freezers and 2.3 for coolers) <sup>3</sup>
PCT <sub>SAVINGS</sub>	=	Percentage of savings (=9%) <sup>5</sup>
HOU	=	Hours of use (= 8,760)

### Summer Coincident Peak Savings Algorithm

There are no peak savings associated with this technology since the night curtains are not used during the peak period. The curtains are used during closed hours.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 5 years)}^1$$

### Assumptions

Night curtains are installed on open multideck-style cases; the majority of these cases in the market are cooler cases; however, they are manufactured and used for freezer applications as well. While there are open multideck-style cases for freezers in Wisconsin, they are very rare to find in stores. In order to accurately portray the market, a weighted average of 95% cooler cases and 5% freezer cases, based on historical site audits and discussions with grocery owner and store managers in Wisconsin since 2008.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf) 2
2. Wisconsin Focus on Energy Project Data. 2013. 26 projects, average cost is \$38.21 per foot.
3. Navigant Consulting, Inc. "Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration." U.S. Department of Energy Publication ID 6180. Tables 3-7, 4-2, and 4-4. 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf&id=6180](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf&id=6180)

The low temperature and medium temperature system COPs are from Table 3-7. The capacity and power values were calculated to yield the EER, then divided by 3.412 to convert to COP.

The open multideck-style cooler case load is based on the case length in the Baseline Case



Description and Thermal Load Breakdown total for Vertical Open Medium Temp cases on Tables 4-2 and 4-4 (20,730 Btuh thermal load for a 12-foot display case = 1,727.5 Btuh per foot).

4. Manufacturer's specification sheet for open multideck style freezer case. Hussmann Excel F6L. November 2010.
5. Southern California Edison. "Display Case Shield Reduces Supermarket Energy Use."  
<https://www.sce.com/NR/rdonlyres/178AB92E-BF6B-4085-A5BC-9C042EAE8C0E/0/BusDisplayCaseSheildsFactSheet.pdf>

### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Updated based on Focus on Energy Deemed Savings Manual



### Energy-Efficient Case Doors

	Measure Details
Measure Master ID	Case Door: Freezer, Low Heat, 2234, 4487 Freezer, No Heat, 2235, 4488 Cooler, No Heat, 2236, 4489
Measure Unit	Per door
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Refrigerated Case Doors
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	Varies by measure
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	Freezer, low heat = \$548.67 (MMID 2234); Freezer, no heat = \$121.00 (MMID 2235); Cooler, no heat = \$208.83 (MMID 2236) <sup>2</sup>

#### Measure Description

Anti-sweat heaters minimize condensation or sweating on cooler and freezer doors. A standard cooler or freezer case door has three heaters to mitigate condensate build-up so that the product behind the glass can be seen immediately after closing the door. Using low-heat or no-heat doors can reduce the energy consumption of the case by using lower wattage heaters or a reduced number of total heaters per door. The savings results from reduced electric energy consumed by the heaters, and from the reduced cooling load on the refrigeration system.

#### Description of Baseline Condition

The baseline condition is a cooler or freezer display case with standard energy doors.

#### Description of Efficient Condition

The efficient condition is a cooler or freezer display case using low-heat or no-heat doors.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [(Watts_{BASE} - Watts_{EE}) * (1 + 1 / COP)] / 1,000 * HOU$$

Watts<sub>BASE</sub> = Wattage of standard door heaters (= 191 for MMIDs 2234 and 2235; = 63 for MMID 2236)<sup>3</sup>

Watts<sub>EE</sub> = Wattage of door heaters (= 132 for MMID 2234; = 54 for MMID 2235; = 52 for MMID 2236)<sup>3</sup>

COP = Coefficient of performance (= 1.4 for MMIDs 2234 and 2235; = 2.3 for MMID 2236)<sup>4</sup>

1,000 = Kilowatt conversion factor

HOU = Average annual run hours (= 8,760)

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Watts_{BASE} - Watts_{EE}) * (1 + 1 / COP)] / 1,000$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

EUL = Effective useful life (=11 years)<sup>1</sup>

### Deemed Savings

#### Deemed Savings

Measure Name	MMID	Watts <sub>BASE</sub>	Watts <sub>EE</sub>	COP	First Year kWh Savings	Summer Peak kW Savings	EUL	Lifecycle kWh Savings
Case Door, Freezer, Low Heat	2234	191	132	1.4	886	0.10	11	9,746
Case Door, Freezer, No Heat	2235	191	54	1.4	2,057	0.23	11	22,631
Case Door, Cooler, No Heat	2236	63	52	2.3	138	0.016	11	1,521



### Sources

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California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>; and Cadmus database March 2013.
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### Revision History

Version Number	Date	Description of Change
01	03/11/2016	Update based on Focus on Energy Deemed Savings Manual



### Reach In Refrigerated Case w/ Doors Replacing Open Multi Deck Case

	Measure Details
Measure Master ID	Reach In Refrigerated Case w/ Doors Replacing Open Multi Deck Case, 2509
Measure Unit	Per linear foot
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Refrigerated Case Door
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	976
Peak Demand Reduction (kW)	0.179
Annual Therm Savings (Therms)	113
Lifecycle Energy Savings (kWh)	14,640
Lifecycle Therm Savings (Therms)	1,695
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>8</sup>
Incremental Cost (\$/unit)	\$550.92 <sup>9</sup>

#### Measure Description

This measure is replacing existing open multi-deck cases with equivalent storage (in cubic feet or linear feet) of reach-in cases with doors. The estimated measure savings are conservative because case replacements use equivalent linear feet, but reach-in cases are designed to hold more cubic feet of product per linear foot (side-to-side measure) than multi-deck cases.

#### Description of Baseline Condition

The baseline is a 95% to 5% mix of cooler to freezer open multi-deck style cases.

#### Description of Efficient Condition

The replacement cases must have doors, be tied into a central refrigeration system, and be purchased new. New case upgrades that simply enclose and/or add doors to an existing multi-deck do not qualify for this incentive. New cases must be DOE 2017 Energy Compliant.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \{ (P_{CE} - P_{LE} - P_{ME} - P_{CE} \cdot F_{CR}) - [P_{CP} \cdot (1 - F_I) - P_{LP} - P_{MP} - P_{CP} \cdot F_{CR} \cdot (1 - F_I)] \} \cdot \left[ \frac{LF \cdot HOU}{3,412 \cdot COP_{REFRIG}} - \frac{24 \cdot CDD}{(T_S - T_R) \cdot 3,412 \cdot COP_{ROOFTOP}} \right]$$





$$\text{Therm}_{\text{SAVED}} = \left\{ (P_{\text{CE}} - P_{\text{LE}} - P_{\text{ME}} - P_{\text{CE}} \cdot F_{\text{CR}}) - [P_{\text{CP}} \cdot (1 - F_{\text{I}}) - P_{\text{LP}} - P_{\text{MP}} - P_{\text{CP}} \cdot F_{\text{CR}} \cdot (1 - F_{\text{I}})] \right\} \cdot \left[ \frac{24 \cdot \text{HDD}}{(T_{\text{S}} - T_{\text{R}}) \cdot \text{eff} \cdot 100,000} \right]$$

Where:

- $P_{\text{CE}}$  = Total load of multideck case (= 1,727.5 Btuh per linear foot for coolers;<sup>1</sup> = 1,850 Btuh per linear foot for freezers<sup>2</sup>)
- $P_{\text{LE}}$  = Lighting load of existing case (= 6.7 Btuh per linear foot)<sup>2</sup>
- $P_{\text{ME}}$  = Motor load of existing case (= 7.3 Btuh per linear foot)<sup>2</sup>
- $F_{\text{CR}}$  = Amount of case load associated with conduction and radiation (= 13%)<sup>5</sup>
- $P_{\text{CP}}$  = Total load of new enclosed case (= 332 Btuh per linear foot for coolers; = 528 Btuh per linear foot for freezers)<sup>3</sup>
- $F_{\text{I}}$  = Amount of case load associated with infiltration reduction (= 68%)<sup>4</sup>
- $P_{\text{LP}}$  = Lighting load of new case (= 8.2 Btuh per linear foot)<sup>3</sup>
- $P_{\text{MP}}$  = Motor load of new case (= 2.7 Btuh per linear foot for coolers; = 3.5 Btuh per linear foot for freezers)<sup>3</sup>
- $\text{LF}$  = Case load factor, the compressor duty cycle needed to maintain case temperatures, deemed (= 62% for coolers; = 80% for freezers)<sup>6</sup>
- 3,412 = Conversion from kilowatt-hours to Btu
- $\text{HOU}$  = Average annual operating hours of the case measured in hours per year, deemed (= 8,760)<sup>6</sup>
- $\text{COP}_{\text{REFRIG}}$  = Coefficient of performance of refrigeration system: a measure of the refrigeration system efficiency equal to the ratio of net heat removal to total energy input, deemed (= 2.3 for coolers; = 1.4 for freezers)<sup>1</sup>
- 24 = Hours per day
- $\text{CDD}$  = Cooling degree days, the sum of the number of degrees the average daily temperature is greater than a base temperature for a given time period, deemed (= 535)<sup>6</sup>
- $T_{\text{S}}$  = Temperature of store, deemed (= 65°F)<sup>6</sup>
- $T_{\text{R}}$  = Temperature of refrigerated case that needs to be maintained (= 36.5°F for coolers; = -11°F for freezers)<sup>7</sup>
- $\text{COP}_{\text{ROOFTOP}}$  = Coefficient of performance of rooftop system: a measure of the efficiency of the rooftop system equal to the ratio of net heat removal to total energy input (= 3.2)<sup>7</sup>



- HDD = Heating degree days, the sum of the number of degrees the average daily temperature is less than a base temperature for a given time period, deemed (= 7,699)<sup>6</sup>
- eff = Heating system efficiency, the average combustion efficiency of the boiler (= 78%)<sup>7</sup>
- 100,000 = Conversion factor from Btu to therm

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \{ (P_{CE} - P_{LE} - P_{ME} - P_{CE} \cdot F_{CR}) - [P_{CP} \cdot (1 - F_I) - P_{LP} - P_{MP} - P_{CP} \cdot F_{CR} \cdot (1 - F_I)] \} \cdot \left[ \frac{1}{3,412 \cdot COP_{REFRIG}} - \frac{24 \cdot CDD}{(T_S - T_R) \cdot 3,412 \cdot COP_{ROOFTOP} \cdot HOU} \right] \cdot CF$$

Where:

CF = Coincidence factor (= 1)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>8</sup>

### Assumptions

Refrigerated case temperatures were calculated as the average of the most commonly used settings for cooler and freezer cases: 35°F to 38°F and -14°F to -8°F, respectively.<sup>7</sup>

The majority of open multi-deck style cases in the market are cooler cases; however, open multi-deck style cases are also manufactured and used for freezer applications in Wisconsin (but very rare to find in stores). In order to accurately portray the market, a weighted average of 95% cooler cases and 5% freezer cases is used, based on historical site audits and discussions with grocery owner and store managers in Wisconsin since 2008.

Refrigerated display cases operated 24 hours per day, 7 days per week and are never shut off, as they must maintain proper food product temperatures to avoid product shrink, spoilage, and health code violations. As these cases are constantly on and running, the coincidence factor is set to 1.0 because the case demand reduction will be coincident with the utility peak demand.







The low temperature and medium temperature system COP values are derived from the information on Table 3-7 of the US DOE Publication ID 6180.<sup>1</sup> The capacity and power values were calculated to yield the EER then converted to COP, based on  $COP = EER/3.412$ . The open multi-deck style cooler case load is based on the case length in the Baseline Case section, and the thermal load breakdown total for vertical open medium temperature cases on Tables 3-2 and 3-4 (20,730 Btuh thermal load for a 12-foot display case = 1,727.5 Btuh per foot).

The EUL is the DEER<sup>8</sup> value for the “Refrigerator Upgrades (Condenser, Head Pressure, Suction Pressure, Subcooling, Variable Speed Compressors)” measure, which offers the best match in DEER for upgrades to centralized (non self-contained) refrigerated cases. The “Commercial Reach-In Refrigerator / Freezer” measure in DEER, which appears to be similar to this measure, is actually for ENERGY STAR self-contained refrigerators and freezers. Selecting a 15-year EUL for this measure ensures the EUL for the complete case is at least as long as the EUL for the ECMs that go into the case.

### Sources

1. Navigant Consulting, Inc. *Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration*. U.S. Department of Energy Publication ID 6180. Tables 3-2, 3-4 and 3-7. 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf&id=6180](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf&id=6180)
2. Manufacturer’s specification sheet for open multideck style freezer case. Hussmann Excel F6L. November 2010.
3. Manufacturer’s specification sheet for enclosed reach-in cases. Zero Zone RVCC30 and RVZC30. 2012.
4. Faramarzi, R., B. Coburn, R. Sarhadian, and Rafik. *Performance and Energy Impact of Installing Glass Doors on an Open Vertical Deli/Dairy Display Case*. ASHRAE Transactions: Symposia. 2002.
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9. Historical Focus on Energy project data, 2015-2017.  
48 projects, average cost is \$550.92 per linear foot.

#### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	08/2017	Updated COP to remain consistent with other refrigeration workpapers in TRM



### Retrofit Open Multi-Deck Cases with Doors

	Measure Details
Measure Master ID	Retrofit Open Refrigerated Cases with Doors, 3409
Measure Unit	Per linear foot
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Refrigerated Case Door
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	711
Peak Demand Reduction (kW)	0.131
Annual Therm Savings (Therms)	82
Lifecycle Energy Savings (kWh)	10,665
Lifecycle Therm Savings (Therms)	1,230
Water Savings (gal/yr)	0
Effective Useful Life (years)	15 <sup>7</sup>
Incremental Cost (\$/unit)	\$430.31 <sup>8</sup>

#### Measure Description

Existing open multi-deck style cases can be retrofitted with doors. The doors are designed to fit right onto the open multi-deck style cases with minimal case modification. The measure incentives are based on per-foot of case enclosed.

#### Description of Baseline Condition

The baseline is a 95% to 5% mix of cooler to freezer open multi-deck style cases.

#### Description of Efficient Condition

The efficient condition is installing doors on the cooler or freezer multi-deck style cases.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = [P_C \cdot F_I \cdot (1 - F_{CR})] \cdot \left[ \frac{LF \cdot HOU}{3,412 \cdot COP_{REFRIG}} - \frac{24 \cdot CDD}{(T_S - T_R) \cdot 3,412 \cdot COP_{ROOFTOP}} \right]$$

$$Therm_{SAVED} = [P_C \cdot F_I \cdot (1 - F_{CR})] \cdot \left[ \frac{24 \cdot HDD}{(T_S - T_R) \cdot eff \cdot 100,000} \right]$$



Where:

- $P_C$  = Total case load, the average energy consumption of the refrigerated case (= 1,727.5 Btuh for coolers;<sup>1</sup> = 1,850 Btuh for freezers<sup>2</sup>)
- $F_i$  = Amount of infiltration reduction, the fraction of the case energy associated with infiltration (= 68%)<sup>3</sup>
- $F_{CR}$  = Amount of case load energy associated with conduction and radiation (= 13%)<sup>4</sup>
- $LF$  = Case load factor, the compressor duty cycle needed to maintain case temperatures, deemed (= 62% for coolers; = 80% for freezers)<sup>5</sup>
- $HOU$  = Average annual operating hours of the cases, deemed (= 8,760)<sup>5</sup>
- 3,412 = Conversion factor from kilowatt to Btuh
- $COP_{REFRIG}$  = Coefficient of performance of refrigeration system, a measure of the refrigeration system efficiency equal to the ratio of net heat removal to the total energy input, deemed (= 2.3 for coolers; = 1.4 for freezers)<sup>1</sup>
- 24 = Hours per day
- $CDD$  = Cooling degree days, the sum of the number of degrees that the average daily temperature is greater than a base temperature for a given time period (the State of Wisconsin uses a base temperature of 65°F, which is a standard value used in the HVAC industry), deemed (= 535)<sup>5</sup>
- $T_S$  = Temperature of store, deemed (= 65°F)<sup>5</sup>
- $T_R$  = Temperature that the refrigerated case needs to be maintained (= 36.5°F for coolers; = -11°F for freezers)<sup>6</sup>
- $COP_{ROOFTOP}$  = Coefficient of performance of rooftop system, a measure of the rooftop system efficiency equal to the ratio of net heat removal to total energy input (= 3.2)<sup>6</sup>
- $HDD$  = Heating degree days, the sum of the number of degrees that the average daily temperature is less than a base temperature for a given time period (the State of Wisconsin uses a base temperature of 65°F, which is a standard value used in the HVAC industry), deemed (= 7,699)<sup>5</sup>
- eff = Heating system efficiency, the average combustion efficiency of the boiler (= 78%)<sup>6</sup>
- 100,000 = Conversion factor from Btu to therm



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [P_C \cdot F_I \cdot (1 - F_{CR})] \cdot \left[ \frac{1}{3,412 \cdot COP_{REFRIG}} - \frac{24 \cdot CDD}{(T_S - T_R) \cdot 3,412 \cdot COP_{ROOFTOP}} \cdot \frac{1}{HOU} \right] \cdot CF$$

Where:

CF = Coincidence factor (= 1)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} \cdot EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} \cdot EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>7</sup>

### Assumptions

Refrigerated case temperatures were calculated as the average of the most commonly used settings for cooler and freezer cases: 35°F to 38°F and -14°F to -8°F, respectively.<sup>6</sup>

The majority of open multi-deck style cases in the market are cooler cases; however, open multi-deck style cases are manufactured and used for freezer applications as well. The open multi-deck style cases for freezer cases are present in Wisconsin; however, they are very rare to find in stores. To accurately portray the market, a weighted average of 95% cooler cases and 5% freezer cases was used, based on historical site audits and discussions with grocery owner and store managers in Wisconsin since 2008.

The low temperature and medium temperature system COP values derived from information on Table 3-7 of the U.S. DOE Publication ID 6180.<sup>1</sup> The capacity and power values were calculated to yield the EER then converted to COP, based on COP = EER/3.412. The open multi-deck style cooler case load is based on the case length in the Baseline Case Description and Thermal Load Breakdown total for Vertical Open Medium Temp cases on Tables 3-2 and 3-4 (20,730 Btuh thermal load for a 12-foot display case = 1,727.5 Btuh per foot).

The EUL is the DEER<sup>7</sup> value for the “Refrigerator Upgrades (Condenser, Head Pressure, Suction Pressure, Subcooling, Variable Speed Compressors)” measure, which offers the best match in DEER for upgrades to centralized (non-self-contained) refrigerated cases. The “Commercial Reach-In Refrigerator / Freezer” measure in DEER, which appears to be similar to this measure, is actually for ENERGY STAR self-contained refrigerators and freezers. Selecting a 15-year EUL for this measure ensures that the EUL for the complete case is at least as long as the EUL for the ECMs that go into the case.





### Sources

1. Navigant Consulting, Inc. *Energy Savings Potential and Research & Development Opportunities for Commercial Refrigeration*. U.S. Department of Energy Publication ID 6180. Tables 3-2, 3-4, and 3-7. 2009. [http://www1.eere.energy.gov/buildings/pdfs/commercial\\_refrigeration\\_equipment\\_research\\_opportunities.pdf&id=6180](http://www1.eere.energy.gov/buildings/pdfs/commercial_refrigeration_equipment_research_opportunities.pdf&id=6180).
2. Manufacturer’s specification sheet for open multideck style freezer case. Hussmann Excel F6L. November 2010.
3. Faramarzi, R., B. Coburn, R. Sarhadian, and Rafik. *Performance and Energy Impact of Installing Glass Doors on an Open Vertical Deli/Dairy Display Case*. ASHRAE Transactions: Symposia. 2002.
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5. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin, Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)
6. U.S. Department of Energy Building Technology Program. *Advanced Energy Retrofit Guide: Practical Ways to Improve Energy Performance, Grocery Stores*. National Renewable Energy Laboratory. June 2012. <http://www.nrel.gov/docs/fy13osti/54243.pdf>
7. California Energy Commission and California Public Utilities Commission. “2008 Database for Energy Efficient Resources (DEER).” Version 2008.2.05. [www.deeresources.com/files/deer0911planning/downloads/EUL\\_Summary\\_10-1-08.xls](http://www.deeresources.com/files/deer0911planning/downloads/EUL_Summary_10-1-08.xls)
8. Historical Focus on Energy project data, 2013–2017. 17 projects, average cost is \$430.31 per linear foot.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	08/2017	Updated COP to remain consistent with other refrigeration workpapers



### Strip Curtains for Walk-In Freezers and Coolers

	Measure Details
Measure Master ID	Strip Curtains for Walk-In Freezers and Coolers, 3183 Strip Curtains for Walk-In Freezers and Coolers, SBP A La Carte, 3284
Measure Unit	Per linear foot
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Strip Curtain
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government
Annual Energy Savings (kWh)	315 per linear foot
Peak Demand Reduction (kW)	0.036 per linear foot
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	1,260 per linear foot
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	4 <sup>1</sup>
Incremental Cost (\$/unit)	\$50.00 <sup>4</sup>

#### Measure Description

Strip curtains reduce the refrigeration load associated with the infiltration of non-refrigerated air into the refrigerated spaces of walk-in coolers or freezers. The most likely areas of application are grocery stores, supermarkets, restaurants, and refrigerated warehouse.

#### Description of Baseline Condition

The baseline condition is a walk-in cooler or freezer that with no strip curtain or an old, ineffective strip curtain installed.

#### Description of Efficient Condition

The efficient condition is adding a strip curtain or replacing the ineffective strip curtain on a walk-in cooler or freezer. Strip curtains must be at least 0.06 inches thick. Low temperature strip curtains must be used for low temperature applications.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \Delta kWh/LF * LF$$

Where:

LF = Linear feet of door width of installation





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \Delta kW / LF * LF$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 4 years)}^1$$

### Deemed Savings

The annual deemed savings is calculated based on methods and deemed savings included in the 2013 Pennsylvania TRM.<sup>2</sup> For the Small Business Program, a single deemed measure is developed using the expected mix of program customers and situations.

In order to create the Small Business Program measure mix, the following assumptions based on facility type are assumed (see Assumptions).

- Facility Types
  - Supermarket = 10%
  - Convenience Store = 30%
  - Restaurant = 60%
- Cooler and Freezer Mix
  - Coolers = 75%
  - Freezers = 25%
- Facilities that have existing ineffective strip curtains
  - 25% (75% have no existing strip curtains)

#### Comparison of Pennsylvania TRM to Focus on Energy Values by Facility Type\*

Facility Type	PA TRM 2013 (Source 1)			Focus on Energy		
	Pre-Existing Curtains	Energy Savings (per sq ft)**	Demand Reduction (per sq ft)***	Measure Mix	Weighted Energy Savings (per sq ft)	Weighted Demand Reduction (per sq ft)
Supermarket - Cooler	Yes	37	0.0042	1.88%	0.69	0.00008
	No	108	0.0123	5.63%	6.08	0.00069
	Unknown	108	0.0123	0.00%	0.00	0.00000
Supermarket - Freezer	Yes	119	0.0136	0.63%	0.74	0.00009
	No	349	0.0398	1.88%	6.54	0.00075

**CADMUS**





Facility Type	PA TRM 2013 (Source 1)			Focus on Energy		
	Pre-Existing Curtains	Energy Savings (per sq ft)**	Demand Reduction (per sq ft)***	Measure Mix	Weighted Energy Savings (per sq ft)	Weighted Demand Reduction (per sq ft)
	Unknown	349	0.0398	0.00%	0.00	0.00000
Convenience Store - Cooler	Yes	5	0.0006	5.63%	0.28	0.00003
	No	20	0.0023	16.88%	3.38	0.00039
	Unknown	11	0.0013	0.00%	0.00	0.00000
Convenience Store - Freezer	Yes	8	0.0009	1.88%	0.15	0.00002
	No	27	0.0031	5.63%	1.52	0.00017
	Unknown	17	0.002	0.00%	0.00	0.00000
Restaurant - Cooler	Yes	8	0.0009	11.25%	0.90	0.00010
	No	30	0.0034	33.75%	10.13	0.00115
	Unknown	18	0.002	0.00%	0.00	0.00000
Restaurant - Freezer	Yes	34	0.0039	3.75%	1.28	0.00015
	No	119	0.0136	11.25%	13.39	0.00153
	Unknown	81	0.0092	0.00%	0.00	0.00000
Refrigerated Warehouse	Yes	254	0.029	0.00%	0.00	0.00000
	No	729	0.0832	0.00%	0.00	0.00000
	Unknown	287	0.0327	0.00%	0.00	0.00000
<b>Focus on Energy Small Business Program Savings Values (per sq ft)</b>					<b>45.00</b>	<b>0.00514</b>

\* Sum values may differ due to rounding.

\* The 2013 Pennsylvania TRM uses the Tamm Equation to determine electricity savings: kWh = 365 \* t<sub>OPEN</sub> \* (η<sub>NEW</sub> - η<sub>OLD</sub>) \* 20 \* CD \* A \* {(T<sub>i</sub> - T<sub>r</sub>)/T<sub>i</sub>} \* g \* H<sup>0.5</sup> \* 60 \* (ρ<sub>i</sub> \* h<sub>i</sub> - ρ<sub>r</sub> \* h<sub>r</sub>) / (3,413 \* COP<sub>ADJ</sub>)

\*\*\* kW<sub>SAVED</sub> = kWh<sub>SAVED</sub> / 8,760

The unit of measurement for strip curtains is per linear foot of doorway width. It is assumed that all walk-in unit doors are 7 feet tall. The table below shows the energy savings per square foot to linear foot comparison for determining deemed savings.

**Conversion of Energy Savings**

Savings Type	Savings (per sq ft)	Door Height (Ft)	Deemed Value per Linear Foot
Annual Electricity Savings (kWh/year)	45	7	315
Demand Reduction (kW)	0.0051	7	0.036
Annual Natural Gas Savings (therms/year)	0	7	0



Using the EUL, the table below shows updated savings values for strip curtains.

**Deemed Annual Savings**

Savings Type	Annual Savings	EUL	Lifecycle Savings
Annual Electricity Savings (kWh/year)	315	4	1,260
Annual Natural Gas Savings (therms/year)	0	4	0

**Assumptions**

The primary cause of air infiltration into walk-in coolers and freezers is the air density difference between two adjacent spaces of different temperatures. The total refrigeration load due to infiltration through the main door into the unit depends on the temperature differential between the refrigerated and non-refrigerated airs, the door area and height, and the duration and frequency of door openings.

The avoided infiltration depends on the barrier efficacy of the newly installed strip curtains, and on the efficacy of the supplanted infiltration barriers, if applicable. The calculation of the refrigeration load due to air infiltration and the energy required to meet that load is rather straightforward, but relies on critical assumptions regarding the aforementioned operating parameters. The calculation for this measure follows the Pennsylvania TRM<sup>1</sup> calculation for Measure 3.17: Strip Curtains for Walk-In Freezers and Coolers. The assumptions in that protocol are based on values that were determined by direct measurement and monitoring of over 100 walk-in units in the 2006-2008 evaluation for the California Public Utility Commission.

Within the TRM calculation, the kW demand reduction is simplistic, but should be noted as a major assumption. The below quote is from Page 259 of the 2013 Pennsylvania TRM;

“The peak demand reduction is quantified by multiplying savings per square foot by area. The source algorithm is the annual energy savings divided by 8760. This assumption is based on general observation that refrigeration is constant for food storage, even outside of normal operating conditions. This is the most conservative approach in lieu of a more sophisticated model.

$$\Delta kW_{PEAK} = \Delta kWh / 8760$$

There is no code requiring strip curtains for remodeling walk-in coolers and freezers.

**Assumptions for Facility Types and Technology**

The assumed levels of facility types within the Small Business Program for Focus on Energy are based on the Program Implementer’s experience between July 2012 and April 2013 (Staples Energy). Although data was not collected on existing walk-in coolers and freezers from the existing customer list, that list





was categorized to differentiate restaurants, convenience stores (including liquor stores and florists), and supermarkets (including meat markets and fish markets).

The table below details the number of customers the Program Implementer visited in each category and the estimated number that will have walk-in refrigeration. The customer size in the small business sector indicates the amount of facilities that have walk-in refrigeration, and does not represent the standard mix for the total marketplace.

**Percentage of Walk-In Refrigerators by Facility Type**

Facility Type	Customer Visits	Percentage with Walk-In Refrigeration	Number with Walk-In Refrigeration	Percentage of Total Facilities
Restaurant	424	33%	139.92	59%
Convenience Store	96	70%	67.2	28%
Supermarket	39	80%	31.2	13%
<b>Total</b>	<b>559</b>		<b>238.32</b>	<b>100%</b>

The calculation uses a slightly more conservative number by reducing the supermarket total to 10% and increasing the convenience store and restaurant totals slightly.

The assumptions for the refrigerator/freezer mix were roughly determined from the same list of customers, broken out by type of facility. The assumptions included determining the numbers of freezers present at the following restaurant types: fast food, Asian cuisine, and fry kitchens. The supermarket freezer components are meat markets, fish markets, and an estimated amount of rural groceries.

**Percentage of Walk-In Freezers by Facility Type\***

Facility Type	Customer Visits	Number with Walk-In Freezer	Percentage with Walk-In Freezer	Percentage of Total Facilities
Restaurant	424	123	30%	22%
Convenience Store	96	0	0%	0%
Supermarket	39	19	50%	3%
<b>Total</b>	<b>559</b>	<b>142</b>		<b>25%</b>

\* Percentages are rounded up





### Sources

1. GDS Associates, Inc. The Measure Life Report for Residential and Commercial/Industrial Lighting and HVAC Measures. June 2007.
2. *Pennsylvania Technical Reference Manual*. 2013. [http://www.puc.state.pa.us/filing\\_resources/issues\\_laws\\_regulations/act\\_129\\_information/technical\\_reference\\_manual.aspx](http://www.puc.state.pa.us/filing_resources/issues_laws_regulations/act_129_information/technical_reference_manual.aspx)
3. Commercial Facilities Contract Group. *2006-2008 Direct Impact Evaluation*. [http://www.calmac.org/publications/ComFac\\_Evaluation\\_V1\\_Final\\_Report\\_02-18-2010.pdf](http://www.calmac.org/publications/ComFac_Evaluation_V1_Final_Report_02-18-2010.pdf)
4. WESCO Distribution Pricing (\$45.00) + Labor (\$5.00) = \$50.00

### Revision History

Version Number	Date	Description of Change
01	04/22/2013	Initial submittal



## Renewable Energy

### Ground Source Heat Pump, Natural Gas and Electric Backup

	Measure Details
Measure Master ID	Ground Source Heat Pump: Electric Back-Up, 2820 Natural Gas Back-Up, 2821
Measure Unit	Per heat pump
Measure Type	Prescriptive
Measure Group	Renewable Energy
Measure Category	Geothermal
Sector(s)	Commercial, Industrial, Agriculture, Schools & Government, Residential- multifamily
Annual Energy Savings (kWh)	3,476
Peak Demand Reduction (kW)	0.8277
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	52,140
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Based on actual program data in current year

#### Measure Description

This measure is installing residential-sized geothermal (ground-source) heat pump systems in non-residential applications. Geothermal heat pump systems use the earth as a source of heating and cooling through the installation of an exterior underground loop working in combination with an interior heat pump unit. The measure provides a centralized heating and cooling system similar to that of a standard air-source heat pump.

#### Description of Baseline Condition

The baseline condition is an air-source heat pump of 13 SEER and 7.7 HSPF.<sup>4</sup>

#### Description of Efficient Condition

The efficient condition is a ground-source heat pump of 3.5 COP and 15 EER with either a multi-compressor or a multi-stage compressor as well as an ECM air handler. Additionally, the procedures followed when installing the equipment must conform to the ACCA Standard 5 Quality Installation requirements.



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (EFLH_{COOL} * Btu/h_{COOL} * (1 / SEER_{BASE} - 1 / (EER_{EE} * 1.02))) / 1,000 + (EFLH_{HEAT} * Btu/h_{HEAT} * (1 / HSPF_{BASE} - 1 / (COP_{EE} * 3.412))) / 1,000$$

Where:

- EFLH<sub>COOL</sub> = Full-load cooling hours (= 599)<sup>5</sup>
- Btu/h<sub>COOL</sub> = Cooling capacity of equipment (= 40,089 Btu/hour)<sup>3</sup>
- SEER<sub>BASE</sub> = Seasonal energy efficiency ratio of baseline equipment (= 13)<sup>4</sup>
- EER<sub>EE</sub> = Energy efficiency ratio of efficient equipment (= 22.43 kBtu/kWh)<sup>3</sup>
- 1.02 = Factor to determine SEER based on its EER
- 1,000 = Kilowatt conversion factor
- EFLH<sub>HEAT</sub> = Full-load heating hours (= 1,466)<sup>6</sup>
- Btu/h<sub>HEAT</sub> = Heating capacity of equipment (= 30,579 Btu/hour)<sup>3</sup>
- HSPF<sub>BASE</sub> = Heating seasonal performance factor of baseline equipment (= 7.7 kBtu/kWh)<sup>4</sup>
- COP<sub>EE</sub> = Coefficient of performance of efficient equipment (= 4.18)<sup>3</sup>
- 3.412 = Conversion from watts to Btu

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Btu/h_{COOL} * (1 / EER_{BASE} - 1 / EER_{EE})) / 1,000 * CF$$

Where:

- EER<sub>BASE</sub> = Energy efficiency ratio of baseline equipment (= 12.75)<sup>4</sup>
- CF = Coincidence factor (= 0.61)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

This system life expectancy is generally constrained by the heat pump exchanger and compressor equipment. The actual ground loop installation often has a much longer life expectancy.





The runtime differs for nonresidential and residential applications due to internal heat gains, additional ventilation requirements for nonresidential buildings, times of occupancy, and occupancy numbers. Heating run-times from the 2013 Pennsylvania TRM Draft for Commercial HVAC were used and adjusted using EFLH from the U.S. DOE ENERGY STAR Air Source Heat Pump Calculator<sup>5</sup> to account for differences in weather conditions. This resulted in a 42% reduction in hours from ENERGY STAR, or 1,466 hours.

**Equivalent Full-Load Heating Hours from Pennsylvania TRM and ENERGY STAR**

City	PA TRM (hours) <sup>4</sup>	ENERGY STAR (hours)
Allentown	1,098	2,492
Erie	1,720	2,901
Harrisburg	1,406	2,371
Philadelphia	1,461	2,328
Pittsburgh	1,411	2,380
Scranton	1,501	2,532
Williamsport	1,483	2,502
<b>Average</b>	<b>1,440</b>	<b>2,501</b>

**Equivalent Full-Load Heating Hours from Wisconsin TRM and ENERGY STAR**

City	ENERGY STAR (hours) <sup>8</sup>	WI TRM (hours)
Green Bay	2,641	1,521
La Crosse	2,445	1,408
Madison	2,547	1,467
Milwaukee	2,548	1,467
<b>Average</b>	<b>2,545</b>	<b>1,466</b>

**Equivalent Full-Load Heating and Cooling Hours for Average Commercial Building**

Building Type	EFLH <sub>HEAT</sub> <sup>6</sup>	EFLH <sub>COOL</sub> <sup>5</sup>
<b>Average Commercial</b>	<b>1,466</b>	<b>599</b>

The installation of a ground-source heat pump is more likely to happen in the northern part of the state due to the lack of available natural gas. A lower coincidence factor than residential (0.68)<sup>5</sup> and nonresidential (0.80)<sup>5</sup> air conditioning is used to account for the reduced occurrence of operation.





**Coincidence Factors by Sector**

Sector	Air Conditioner	GSHP
Residential	0.68 <sup>5</sup>	0.50 <sup>3</sup>
Nonresidential	0.80 <sup>7</sup>	0.61

**Sources**

1. GDS Associates, Inc. *Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures*. June 2007. [https://library.cee1.org/system/files/library/8842/CEE\\_Eval\\_MeasureLifeStudyLights%2526HVACGDS\\_1Jun2007.pdf](https://library.cee1.org/system/files/library/8842/CEE_Eval_MeasureLifeStudyLights%2526HVACGDS_1Jun2007.pdf)
2. Energy Center of Wisconsin. *Update of Geothermal Analysis*. p. 19–21. August 31, 2009.
3. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>  
DEER model runs were weather normalized for statewide use by population density.
4. International Energy Conservation Code. Table 503.2.3(1). 2009.
5. See similar measures A/C Split System, ≤ 65 MBh: SEER 14, 2194; SEER 15, 2192; and SEER 16+, 2193.
6. *Pennsylvania Technical Reference Manual*. 2013. Draft for Commercial HVAC.  
Adjusted values using EFLH from the U.S. DOE ENERGY STAR Air Source Heat Pump Calculator to account for differences in weather conditions.

**Revision History**

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL





## Vending and Plug Loads

### Engine Block Heater Timer

	Measure Details
Measure Master ID	Timer, Engine Block Heater, 2810
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Vending & Plug Loads
Measure Category	Controls
Sector(s)	Agriculture
Annual Energy Savings (kWh)	738
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	11,070
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$25.00 <sup>2</sup>

### Measure Description

Engine block heater timers save energy by reducing the time that engine block heaters operate. Typically, block heaters are plugged in throughout the night. Using timers allows the heater to come on at a preset time during the night, rather than being on throughout the night. Beginning in September 2015, this measure is primarily being used for a Future Farmers of America Fundraiser coordinated by the Agriculture, Schools, and Government Implementer.

### Description of Baseline Condition

The baseline measure is an engine block heater in use without a timer.

### Description of Efficient Condition

The efficient measure is an engine block heater in use with a timer preset to power the heater on for fewer hours each night.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (P * \text{hours} * \text{days} * UF)$$

Where:

- P = Average power consumption of engine block heater (= 1.3 kW)<sup>3</sup>
- hours = Reduction in number of hours block heater is used per night (= 9)<sup>3</sup>



days = Number of operating days per year (= 65)<sup>3</sup>

UF = Usage factor (= 0.97)<sup>3</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings since engine block heaters are not in use during the peak period.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

Inputs for the savings calculation were derived from a survey of 2015 Focus on Energy participants. Between September and November 2015, 115 customers requested 238 timers. During April and May 2016, 109 customers were surveyed via mail (four responses), 61 customers were emailed (six responses), and 31 customers were surveyed via phone (17 responses) for a total of 27 responses. This is a 23% customer response rate representing 65 of the 238 of timers (27%).

The survey revealed an average engine block heater use of 12 hours pre-timer and three hours post-timer. The difference of nine hours is the reduction in hours the block heater is used per night.

The survey also revealed that five timers were given away as gifts, and were omitted from the ‘potential in use’ data set. Of the remaining 60 timers, two were reported as not in use, resulting in 58 and a usage factor of 0.97.

### Sources

1. Gutierrez, Alfredo. *Circulating Block Heater*. Prepared for the California Technical Forum. [http://static1.squarespace.com/static/53c96e16e4b003bdba4f4fee/t/556f7c9ee4b0b65c3515c80c/1433369758093/Circulating+Block+Heater+Presentation\\_ver+2.pdf](http://static1.squarespace.com/static/53c96e16e4b003bdba4f4fee/t/556f7c9ee4b0b65c3515c80c/1433369758093/Circulating+Block+Heater+Presentation_ver+2.pdf)  
California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>
2. Implementer research, 2013. Average online cost of Engine Block Heat Timer.
3. 2015 Survey Data (27 customers; 65 timers). See Assumptions.

### Revision History

Version Number	Date	Description of Change
01	10/01/2015	Initial release
02	06/01/2016	Updated Assumptions values and source





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## Residential Measures

Through the Residential Portfolio, Wisconsin Focus on Energy delivers information, incentives, and implementation support to help residential customers access energy-efficient technologies that help control their electricity and natural gas use. These efficient technologies include, but are not limited to, lighting, heating and cooling systems, home appliances, insulation and air sealing services, and residential renewable energy systems.

The 2018 Residential Portfolio includes five core programs designed to help different types of residential customers access these technologies, using different approaches to offer outreach and financial support.

1. All types of residents can take advantage of the **Retailer Lighting and Appliance Program**, in which they receive in-store discounts for purchasing high-efficiency light bulbs and home appliances; and the **Simple Energy Efficiency Program**, which provides free energy-saving measures to customers.
2. Residential customers that live in a home with one (single family) to three units can also participate in the **Home Performance with ENERGY STAR Program**, which offers comprehensive energy assessments, incentives for whole-home improvements, energy-efficient heating and cooling equipment, and loans and/or incentives for renewable energy. There are three paths customers can take:
  - a. The **Whole Home Improvements Path** offers comprehensive energy assessment and incentives to make home improvements. This path targets customers with the ability to invest in energy efficiency in order to achieve deeper energy savings, and includes both building shell and HVAC equipment upgrades.
  - b. The **Heating and Cooling Path** offers incentives for customers who are replacing heating and cooling equipment to make incremental energy efficiency improvements.
  - c. The **Renewable Energy Path** offers financial incentives to customers who install geothermal and solar PV systems.
3. Owners, managers, and residents of multifamily buildings (such as apartments and condominiums) are served through the **Multifamily Program**, which includes the **Multifamily Energy Savings** path, through which customers receive information, financial incentives, and implementation support to install measures in existing resident units and common areas; and the **Multifamily New Construction Program**, which provides the support for the construction of new multifamily buildings.



4. Residential customers who are building a new home can receive assistance through the **New Homes Program**, which helps owners, builders, and energy experts construct energy efficient homes.

In addition to the core programs, Focus offers a variety of pilot programs each year for residential customers, including programs designed to test new technologies and outreach methods, as well as programs designed to better serve customers in rural areas.



## Boilers and Burners

### Combination Boiler, Natural Gas, AFUE ≤ 0.95

	Measure Details
Measure Master ID	Boiler, 95%+ AFUE, With DHW, Natural Gas, 3559, 3778
Measure Unit	Per combination boiler
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	277
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	5,540
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$2,803.00 <sup>2</sup>

### Measure Description

Space heating boilers are pressure vessels that transfer heat to water for use in space heating. Boilers either heat water using a heat exchanger that works like an instantaneous water heater or by adding/connecting a separate tank with an internal heat exchanger to the boiler. A combination boiler contains a separate heat exchanger that heats water for domestic hot water use.

Qualifying combination boilers must be whole-house units used for both space conditioning (boiler) and hot water heating with one appliance and energy source. Only participants who have a natural gas account with a participating natural gas utility are eligible for this rebate.

### Description of Baseline Condition

The baseline condition is a boiler with the federal minimum of 82% AFUE<sup>2</sup> and a residential, natural gas-fueled, 0.575 EF storage water heater.<sup>3</sup> New federal efficiency standards that took effect in April 2015 raised the minimum EF for baseline units from 0.575 to 0.600. The criteria date was rounded to January 1, 2016 since the code took affect mid-year 2015.



### Description of Efficient Condition

The efficient condition is a combination boiler unit with boiler AFUE of 95% or greater. The combination boiler must have a sealed combustion unit and be capable of modulating the firing rate. Measures that do not qualify for this incentive include boilers with a storage tank and redundant or backup boilers.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{Therm}_{\text{SAVED - BOILER}} + \text{Therm}_{\text{SAVED - WH}}$$

$$\text{Therm}_{\text{SAVED - BOILER}} = \text{BC} * \text{EFLH} (1 - \text{EFF}_{\text{BASE}} / \text{EFF}_{\text{EE}}) / 100$$

$$\text{Therm}_{\text{SAVED - WH}} = ((\text{GPD} * 365 * 8.33 * 1 * \Delta T_w) / 100,000) * ((1 / \text{RE}_{\text{BASE}}) - (1 / \text{E}_{\text{C,EE}})) + ((\text{UA}_{\text{BASE}} / \text{RE}_{\text{BASE}}) - (\text{UA}_{\text{EE}} / \text{E}_{\text{C,EE}})) * (\Delta T_s * 8,760) / 100,000$$

Where:

- BC = Boiler capacity (= 110 MBtu/hour)<sup>3</sup>
- EFLH = Equivalent full-load hours (= 1,000)<sup>4</sup>
- EFF<sub>BASE</sub> = Baseline AFUE (= 82%)<sup>5</sup>
- EFF<sub>EE</sub> = Efficient AFUE (= 95%)
- 100 = Conversion
- GPD = Gallons of hot water used by the home (= 51.5 per day)<sup>6</sup>
- 365 = Days per year
- 8.33 = Density of water (lb/gal)
- 1 = Specific heat of water (Btu/lb °F)
- ΔT<sub>w</sub> = Average difference between cold water inlet temperature (52.3°F) and hot water delivery temperature (125°F) (= 72.7°F)<sup>7</sup>
- 100,000 = Conversion from Btu to therm
- RE<sub>BASE</sub> = Recovery efficiency of the baseline tank type water heater (= 76%)<sup>8</sup>
- E<sub>C,EE</sub> = Combustion efficiency of combination boiler used to provide DHW (= 95%)<sup>9</sup>
- UA<sub>BASE</sub> = Overall heat loss coefficient of baseline tank-type water heater (= 14.0 Btu/hr-°F)<sup>10</sup>
- UA<sub>EE</sub> = Overall heat loss coefficient of combination boiler (=0 Btu/hr-°F)
- ΔT<sub>s</sub> = Temperature difference between stored hot water (125°F) and ambient indoor temperature (65°F) (= 60°F)
- 8,760 = Hours per year



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### Summer Coincident Peak Savings Algorithm

There is no peak demand reduction for this measure.

### Lifecycle Energy-Savings Algorithm

$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$

Where:

EUL = Effective useful life (= 20 years)<sup>1</sup>

### Assumptions

Because the efficiency of a residential water heater is measured in EF, the true thermal efficiency and overall heat loss coefficient ( $UA_{\text{BASE}}$ ) is not available. A TE of 76% and a  $UA_{\text{BASE}}$  of 14 is assumed.

The overall heat loss of the combination heater is assumed to be 0 Btu/hr-°F due to the minimal amount of domestic hot water stored within the unit. The average difference of 60°F assumes pipe and ambient air temperatures of 125°F and 65°F, respectively.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Navigant Consulting. A Report on Costs in Six Northeast & Mid-Atlantic Markets. p. A-10. NEEP Regional Evaluation, Measurement & Verification Forum, 2011. Mid-sized (126 MBh) Residential Combination Heat/Hot Water Incremental Cost 95 CAE is \$2,803.00.
3. Average input capacity of boilers under 300 MBh in the 2013 SPECTRUM Database.
4. 800 therms consumed by 90% AFUE furnaces (i.e., 720 therms output) for all residential natural gas measures estimate from: Pigg and Nevius. Electricity Use by New Furnaces. 2000. <http://www.ecw.org/sites/default/files/230-1.pdf>  
Using average furnace size of 72,000 Btu (from 2012 SPECTRUM database of 13,000 furnaces), 1,000 full-load heating hours are estimated.
5. Title 42 - THE PUBLIC HEALTH AND WELFARE - 42 U.S.C. 6291-6309. <http://www.gpo.gov/fdsys/pkg/USCODE-2010-title42/html/USCODE-2010-title42-chap77-subchapIII-partA-sec6291.htm>
6. Calculated by using the linear relationship of  $y = 16.286x + 13$ , where  $x$  is the average number of people per home and  $y$  is the average gallons of hot water used per day. An average value of 2.361 people/home was used for Wisconsin, based on RECS 2009 data. <http://www.eia.gov/consumption/residential/data/2009/>. The linear relationship is used in the



2012 Indiana TRM (<http://aceee.org/files/pdf/2012-indiana-emv-report.pdf>) and the 2010 NY TRM (<http://aceee.org/files/pdf/2012-indiana-emv-report.pdf>).

7. Public Service Commission of Wisconsin. Request for Proposals. Issued for Mass Markets Portfolio Residential Energy Efficiency Program Implementation. July 26, 2011.
8. Air-Conditioning, Heating, and Refrigeration Institute. "RWH Search." <http://www.ahridirectory.org/ahridirectory/pages/rwh/defaultSearch.aspx>. Most common RE for non-heat pump water heaters.
9. ENERGY STAR. "ENERGY STAR Most Efficient 2015 — Boilers." [https://www.energystar.gov/index.cfm?c=most\\_efficient.me\\_boilers](https://www.energystar.gov/index.cfm?c=most_efficient.me_boilers)
10. United States Department of Energy. Technical Support Document: Energy Efficiency Standards for Consumer Products, Residential Water Heaters, Including Regulatory Impact Analysis. 2000.

### Revision History

Version Number	Date	Description of Change
01	11/03/2014	Original
02	12/17/2014	Changed $\Delta T_s$ to match residential indirect, provided Assumptions for value used in calculation, and provided justification for $UA_{EE}$ value





### Hot Water Boiler, 95%+ AFUE

	Measure Details
Measure Master ID	Hot Water Boiler, 95%+ AFUE, 1983, 3780
Measure Unit	Per boiler
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	151
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	3,011
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$3,105.00 <sup>4</sup>

#### Measure Description

Space heating boilers are pressure vessels that transfer heat to water for use primarily in space heating applications. Boilers either heat water using a heat exchanger that works like an instantaneous water heater, or by the addition of a separate tank with an internal heat exchanger that is connected to the boiler.

High-efficiency space heating boilers are applicable to any residential boiler used for space heating. They are not applicable to boilers used for process end uses, DHW, pools, or spas. The space heating boiler qualifications are listed in the table below.

#### Qualifications for Space Heating Boilers

Type	Input Rating	Required Efficiency
95% Efficient Boiler	≤ 300 MBh	AFUE ≥ 95%

#### Description of Baseline Condition

The baseline equipment is a hot water boiler with 82% AFUE.<sup>2</sup>

#### Description of Efficient Condition

Energy-efficient space heating boilers often feature high-efficiency and/or low-Nox burners, and typically have features such as forced air burners, relatively large heat exchange surfaces, and/or use heat recovery from stack gases.





### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{EFLH} * (1 - \text{EFF}_{\text{BASELINE}} / \text{EFF}_{\text{EE}})$$

Where:

- EFLH = Equivalent full-load hours (= 1,000)<sup>3</sup>
- EFF<sub>BASELINE</sub> = AFUE of baseline measure (= 82%)
- EFF<sub>EE</sub> = AFUE of efficient measure (= 95%)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 20 years)<sup>1</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Energy Efficiency and Renewable Energy Office. *Annual Fuel Utilization Efficiency*. Section 10 CFR 430.23(n)(2). <http://www.regulations.gov/#!documentDetail;D=EERE-2006-STD-0102-0009>.
3. Pigg and Nevius. *Electricity Use by New Furnaces*. 2000. <http://www.ecw.org/sites/d3efault/files/230-1.pdf>  
800 therms consumed by 90% AFUE furnaces (i.e., 720 therms output) for all residential natural gas measures. Using average furnace size of 72,000 Btu (from 2012 SPECTRUM database of 13,000 furnaces), 1,000 full-load heating hours are estimated.
4. In 2013, Program Implementer surveyed 40 Trade Allies and took the average reported cost for an 82% boiler and subtracted that amount from the average reported cost for a 95% boiler.

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	01/2015	MMIDs 1982 and 1978 deactivated and removed



### **Natural Gas Boiler, ≥ 90% AFUE**

	Measure Details
Measure Master ID	Boiler, ≥ 90% AFUE, Natural Gas, 2747
Measure Unit	Per MBh
Measure Type	Custom
Measure Group	Boilers & Burners
Measure Category	Boiler
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	1.56
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	31.27
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$50.82/MBh <sup>4</sup>

#### **Measure Description**

High efficiency sealed combustion, condensing, and modulating boilers operate by taking advantage of condensing to lower energy consumption. Condensing boilers are designed to capture the latent heat of condensation in the form of water vapor in the exhaust stream. Capturing this latent heat produces high efficiency levels. For a boiler to operate in condensing mode, its return water temperature should be kept below 120°F. In order to capture as much latent heat as possible, condensing boilers are made from stainless steel or other corrosion resistant materials. Chimney liners must be installed for boilers that are replacing a naturally drafting unit that was vented through the same flue as a water heater. Flue closure protocols must be followed when the chimney that will be used by the replacement unit was not in use for the previous equipment.

#### **Description of Baseline Condition**

The baseline equipment is an 82% AFUE boiler.<sup>2</sup>

#### **Description of Efficient Condition**

The efficient equipment is an 85% to 90%+ AFUE boiler<sup>3</sup> that is capable of modulating the firing rate, has integrated input/output reset control, and is used for space heating. Industrial process or DHW applications do not qualify. Redundant or backup boilers do not qualify.

#### **Annual Energy-Savings Algorithm**

These savings are per MBh of input boiler capacity.





$$\text{Therm}_{\text{SAVED}} = \text{BC} * \text{EFLH} * (1 - \text{EFF}_{\text{BASELINE}} / \text{EFF}_{\text{EE}}) / 100)$$

Where:

- BC = Boiler capacity in MBh (=1)
- EFLH = Equivalent full-load hours (= 1,759)<sup>3</sup>
- EFF<sub>BASELINE</sub> = AFUE of baseline measure (=82%)
- EFF<sub>EE</sub> = AFUE of efficient measure (=85-90%)
- 100 = Conversion factor from MBtu to therms

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 20 years)<sup>1</sup>

### Assumptions

The boiler baseline efficiency is based on the EISA requirements of 82%.

### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>
2. Energy Efficiency and Renewable Energy Office. *Annual Fuel Utilization Efficiency*. Section 10 CFR 430.23(n)(2). <http://www.regulations.gov/#!documentDetail;D=EERE-2006-STD-0102-0009>.
3. Full load hours for all residential natural gas measures estimate from: Pigg and Nevius. *Electricity Use by New Furnaces*. 2000. <http://www.ecw.org/sites/d3efault/files/230-1.pdf>
4. Illinois Technical Reference Manual. p. 141. 2013. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_State\\_wide\\_TRM\\_Effective\\_060114\\_Version\\_3%200\\_021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_State_wide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	01/2015	Savings changed from per unit to per MBh



### **Boiler Tune-Up, Single Family**

	Measure Details
Measure Master ID	Boiler Tune-Up, Single Family, 4659
Measure Unit	Per tune-up
Measure Type	Prescriptive
Measure Group	Boilers & Burners
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	37
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	74
Water Savings (gal/yr)	0
Effective Useful Life (years)	2 <sup>1</sup>
Incremental Cost (\$/unit)	\$150.00 <sup>2</sup>

#### **Measure Description**

This measure is for a residential boiler that provides space heating. The boiler tune-up will improve efficiency by cleaning burners, the combustion chamber, and burner nozzles. The tune-up also includes adjusting airflow if needed and ensuring proper temperature rise, and may also include adjustments to the burner and natural gas inputs. The tune-up includes a check of venting, safety controls, and combustion air intake. Combustion efficiency is to be measured before and after the tune-up using an electronic flue gas analyzer.

#### **Description of Baseline Condition**

The baseline measure is an 82% AFUE boiler.

#### **Description of Efficient Condition**

The efficient condition is a boiler tuned up to nameplate efficiency by a technician. The maximum boiler size for measure eligibility is 300,000 Btu per hour. The incentive is available once in a 24-month period. The incentives are only available for space heating equipment.





### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{BOF} * \text{CAP} * \text{SF} * \text{HDD} * 24 / [(T_{\text{INDOOR}} - T_{\text{OUTDOOR}}) * \text{AFUE}_{\text{PRE}} * 100]$$

Where:

- BOF = Boiler oversize factor (= 77%, deemed)
- CAP = Size of the boiler being tuned (= 108 MBh)<sup>3</sup>
- SF = Savings factor (= 1.6%, deemed)<sup>4</sup>
- HDD = Heating degree days (= 7,699)<sup>4</sup>
- T<sub>INDOOR</sub> = Indoor design temperature (= 65°F)<sup>4</sup>
- T<sub>OUTDOOR</sub> = Outdoor design temperature (= -15°F)<sup>4</sup>
- AFUE<sub>PRE</sub> = AFUE of boiler prior to tune-up (= 82%)<sup>5</sup>
- 100 = Conversion factor from MBh to therm

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 2 years)<sup>1</sup>

### Sources

1. Illinois Energy Efficiency Statewide Advisory Group. *Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 6.0*. Volume 3. p. 148. February 8, 2017. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_6/Final/IL-TRM\\_Effective\\_010118\\_v6.0\\_Vol\\_3\\_Res\\_020817\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_6/Final/IL-TRM_Effective_010118_v6.0_Vol_3_Res_020817_Final.pdf)  
Value for furnace tune-up used.
2. CLEARresult. Informal survey of four Wisconsin Trade Allies. December 2017.
3. Focus on Energy. *SPECTRUM Focus Prescriptive Database*.  
Program data collected from 2015 through 2017 shows that the average capacity of 110 delivered boilers is 108 MBh.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Program: Deemed Savings Manual V1.0." Updated March 22, 2010. p. 4-11 (saving factor). [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf).



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5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation ACES: Default Deemed Savings Review." Final Report. June 24, 2008.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)
- Energy Efficiency and Renewable Energy Office. "2008-07-28 Energy Conservation Program for Consumer Products: Energy Conservation Standards for Residential Furnaces and Boilers; Final rule; technical amendment." Federal standard for residential boilers. Effective August 27, 2008.  
<https://www.regulations.gov/document?D=EERE-2006-STD-0102-0009>

### Revision History

Version Number	Date	Description of Change
01	05/2018	Initial TRM entry



## Building Shell

### Air Sealing

	Measure Details
Measure Master ID	Air Sealing, 2745
Measure Unit	Per CFM leakage
Measure Type	Custom
Measure Group	Building Shell
Measure Category	Air Sealing
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by heating and cooling system
Peak Demand Reduction (kW)	Varies by heating and cooling system
Annual Therm Savings (Therms)	Varies by heating system
Lifecycle Energy Savings (kWh)	Varies by heating and cooling system
Lifecycle Therm Savings (Therms)	Varies by heating system
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by project

### Measure Description

Air sealing is the sealing of cracks, gaps, or other penetrations that allow unwanted outside air to enter or exit conditioned spaces. Air sealing reduces the load on heating and cooling equipment and can increase comfort. Typical areas to seal are attics, basements, crawlspaces, and around doors and windows. Blower door tests may be required to estimate the CFM of leaks before and after air sealing is performed. Savings are determined either by pre- and post-blower door testing or pre- and post-billing analysis.

### Description of Baseline Condition

The baseline condition is no air sealing.

### Description of Efficient Condition

The efficient condition is air sealing of cracks, gaps, or other penetrations that allow unwanted outside air to enter or exit conditioned spaces.





### Annual Energy-Savings Algorithm

The savings algorithm is derived from an article in the ASHRAE Journal.<sup>2</sup>

$$kWh_{SAVED} = kWh_{SAVED\ COOL} + kWh_{SAVED\ HEAT}$$

#### For systems with cooling installed:

$$kWh_{SAVED\ COOL} = \{(((CFM50_{PRE} - CFM50_{POST})) / N_{COOL}) * 60 * 24 * CDD * 0.018\} / (1,000 * Cool_{EFF}) * LM$$

#### For systems with electric heat:

$$kWh_{SAVED\ HEAT} = \{((CFM50_{PRE} - CFM50_{POST}) / N_{HEAT}) * 60 * 24 * HDD * 0.018\} / (3,412 * Heat_{EFF})$$

#### For systems with natural gas heat:

$$Therm_{SAVED} = \{(((CFM50_{PRE} - CFM50_{POST}) / N_{HEAT}) * 60 * 24 * HDD * 0.018\} / (100,000 * Heat_{EFF})$$

Where:

- CFM50<sub>PRE</sub> = Blower door test result before air sealing is performed
- CFM50<sub>POST</sub> = Blower door test result after air sealing is performed
- N<sub>COOL</sub> = Conversion factor for CFM from 50 Pascal to natural conditions (= 18.5 assuming normal shielding)
- 60 = Constant to convert minutes to hours
- 24 = Hours per day
- CDD = Cooling degree days (= 565; see table below)
- 0.018 = Specific heat capacity of air in Btu/cubic feet – °F
- 1,000 = Kilowatt conversion factor
- Cool<sub>EFF</sub> = Cooling system efficiency, Btu/W - hr (= 10 SEER if manufactured before 2006; = 13 SEER if manufactured in 2006 or later)
- LM = Latent multiplier to convert the calculated sensible cooling savings to a value representing sensible and latent cooling loads (= 6.6 as an average in Chicago and Minneapolis)<sup>2</sup>
- N<sub>HEAT</sub> = Conversion factor for CFM from 50 Pascal to natural conditions, assuming normal shielding (= 18.5 if one story; = 16.5 if 1.5 stories; = 15.0 if two stories; = 14.1 if 2.5 stories; = 13.3 if three stories)<sup>3</sup>
- HDD = Heating degree days (= 7,616; see table below)





**Cooling Degree Days and Heating Degree Days by Location**

Location	HDD <sup>4</sup>	CDD <sup>4</sup>
Milwaukee	7,276	548
Green Bay	7,725	516
Wausau	7,805	654
Madison	7,599	630
La Crosse	7,397	729
Minocqua	8,616	423
Rice Lake	8,552	438
<b>Statewide Weighted</b>	<b>7,616</b>	<b>565</b>

3,412 = Conversion factor from kWh to Btu

Heat<sub>EFF</sub> = Heating system efficiency (fraction of heat output per unit of energy input expressed as a decimal)

100,000 = Conversion factor from Btu to therms

For systems with electric heat, Heat<sub>EFF</sub> = HSPF/3.412

- Heat pumps manufactured before 2006, Heat<sub>EFF</sub> = 6.8/3.412 = 1.99
- Heat pumps manufactured in 2006 or later, Heat<sub>EFF</sub> = 7.7/3.412 = 2.26
- Electric resistance, Heat<sub>EFF</sub> = 1.0

Installed AFUE for systems with natural gas heat:

- Heat<sub>EFF</sub> = 0.92 for condensing systems; see Assumptions
- Heat<sub>EFF</sub> = 0.80 for non-condensing systems; see Assumptions

**Summer Coincident Peak Savings Algorithm**

For systems with central air conditioning:

$kW_{SAVED} = (kWh_{SAVED\ COOL} / EFLH_{COOL}) * CF$

Where:

EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 380; see table below)

CF = Coincidence factor (= 0.66)<sup>6</sup>





Supporting Inputs for Load Hours in Several Wisconsin Cities

Location	EFLH <sub>COOL</sub> <sup>5</sup>
Green Bay	344
La Crosse	323
Madison	395
Milwaukee	457
<b>Wisconsin Average</b>	<b>380</b>

Lifecycle Energy-Savings Algorithm

kWh<sub>LIFECYCLE</sub> = kWh<sub>SAVED</sub> \* EUL

Therm<sub>LIFECYCLE</sub> = Therm<sub>SAVED</sub> \* EUL

Where:

EUL = Effective useful life (= 20 years)<sup>1</sup>

Assumptions

Ninety-two multifamily sites were visited as part of the 2016 Potential Study,<sup>7</sup> and the heating AFUE (for natural gas furnaces or boilers) was recorded at many of these sites.

Of these, 17 sites had known central noncondensing AFUE values, with an average AFUE of 80.81%. Eight sites had known in-unit noncondensing AFUE values, with an average of 79.79%. Of the 92 sites visited, 58.7% had central heating and 41.3% had in-unit heating. Therefore, the average AFUE for natural gas heating in multifamily sites is 80%.

Also from this sample, six sites had known central condensing AFUE values, with an average of 91.67%. Seven sites had known in-unit condensing AFUE values, with an average of 92.21%. These groups combine, using the central versus in-unit weighting outlined above, for an average condensing multifamily AFUE of 92%.

Sources

1. GDS Associates. Measure Life Report: Residential and Commercial/Industrial Lighting and HVAC Measures. 2007. [http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)
2. Harriman et al. "Dehumidification and Cooling Loads from Ventilation Air." ASHRAE Journal. Added the latent and sensible loads to determine the total (using averages from Chicago and Minneapolis to represent Wisconsin), then divided by the sensible load.





3. Lawrence Berkeley National Laboratory. *Building Performance Institute Building Analyst Technical Standards*.  
[http://www.bpi.org/tools\\_downloads.aspx?selectedTypeID=1&selectedID=2](http://www.bpi.org/tools_downloads.aspx?selectedTypeID=1&selectedID=2)
4. ASHRAE Estimation of Degree-Days: Fundamentals, Chapter 14.  
Calculated from TMY3 weather files of the seven Wisconsin locations using statewide weighted values calculated from 2010 U.S. Census data for Wisconsin.
5. *Illinois Statewide Technical Reference Manual*.  
Used average EFLH and CDD and applied to Wisconsin CDD.
6. Opinion Dynamics Corporation. *Delaware Technical Resource Manual*. April 30, 2012.  
[http://www.dnrec.delaware.gov/energy/information/otherinfo/Documents/EM-and-V-guidance-documents/DELAWARE\\_TRM\\_August%202012.pdf](http://www.dnrec.delaware.gov/energy/information/otherinfo/Documents/EM-and-V-guidance-documents/DELAWARE_TRM_August%202012.pdf)
7. Cadmus. *2016 Potential Study for Focus on Energy*.  
Data maintained by Cadmus and Wisconsin PSC.

#### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated based on Potential Study data



### Attic Insulation, Multifamily

	Measure Details
Measure Master ID	Insulation, Attic: NG Heat with Cooling: Existing Insulation ≤ R-11, 3707 Existing Insulation R-12 to R-19, 3709 New Construction to R-50, 4378  NG Heat, without Cooling: Existing Insulation R-12 to R-19, 3710 Existing Insulation ≤ R-11, 3708 New Construction to R-50, 4379  Electric Heat with Cooling: Existing Insulation ≤ R-11, 3711 Existing Insulation R-12 to R-19, 3713 New Construction to R-50, 4380  Electric Heat without Cooling: Existing Insulation ≤ R-11, 3712 Existing Insulation R-12 to R-19, 3714 New Construction to R-50, 4381
Measure Unit	Per square foot of roof (over conditioned space)
Measure Type	Prescriptive
Measure Group	Building Shell
Measure Category	Insulation
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/yr)	0
Effective Useful Life (years)	25 <sup>1</sup>
Incremental Cost (\$/unit)	\$1.36 for MMIDs 3707, 3708, 3711, and 3712; \$1.04 for MMIDs 3709, 3710, 3713, and 3714; \$0.85 for MMIDs 4378, 4379, 4380, and 4381 <sup>2</sup>



### Measure Description

This measure is installing additional attic insulation in an existing or new construction multifamily residence, which is assumed to be heated with either natural gas or electricity and may be electrically cooled.

For existing buildings, an additional requirement of this measure is that the existing space have less than or equal to R-11 insulation or R-12 to R-19 (excluding assembly section), and be insulated to a minimum of R-38. This specific measure detail was determined through additional analysis and calculations in reference to the Illinois TRM attic insulation methodologies.<sup>3</sup> A framing factor was not included in the calculation, as attic insulation is typically deep enough to completely cover the framing, making the framing impacts negligible. Attics with an existing R-value greater than R-19 and attics with an efficient condition of significantly greater than R-38 will be treated as custom measures.

For retrofits or new construction, heating systems other than electric resistance or a natural gas furnace or boiler will be treated as custom measures.

### Description of Baseline Condition

For existing buildings, there are two tiers of baseline condition for this measure incentive: Tier 1 is an attic insulated to R-11 or less and Tier 2 is an attic insulated to between R-12 and R-19.

For new construction, the baseline is an attic insulated to R-38.

### Description of Efficient Condition

For existing buildings, the efficient condition is an attic insulated to R-38 or greater.

For new construction, the efficient condition is an attic insulated to R-50.

### Annual Energy-Savings Algorithm

The following equations are used when the corresponding systems are present. If not present, the respective savings values are considered zero.

$$\text{Therm}_{\text{SAVED}} = [(1 / R_{\text{BASE}} - 1 / R_{\text{EE}}) * \text{HDD} * 24 * \text{Area}] / (100,000 * \text{AFUE})$$

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{\text{SAVED\_HEAT}} + \text{kWh}_{\text{SAVED\_COOL}}$$



$$kWh_{SAVED\_HEAT} = [(1 / R_{BASE} - 1 / R_{EE}) * HDD * 24 * Area] / (1,000 * HSPF)$$

$$kWh_{SAVED\_COOL} = [(1 / R_{BASE} - 1 / R_{EE}) * CDD * 24 * Area] / (1,000 * SEER)$$

Where:

- R<sub>BASE</sub> = Existing R-value of attic (= R-11 or R-19 for existing buildings, = R-38 for new construction)
- R<sub>EE</sub> = Proposed R-value of attic after retrofit (= R-38 for existing buildings, = R-50 for new construction)
- HDD = Heating degree days (= 7,616; see table below)
- 24 = Hours per day
- Area = Attic area to be insulated (in square feet)
- 100,000 = Conversion from Btu to therms
- AFUE = Natural gas heating system efficiency (= 84%)<sup>6</sup>
- 1,000 = Kilowatt conversion factor
- HSPF = Electric heating system efficiency (= 3.412 for electric resistance heat, the number of Btu in a watt-hour)
- CDD = Cooling degree days (= 565; see table below)
- SEER = Cooling system efficiency (= 13)<sup>4, 5</sup>

**Cooling and Heating Degree Days by City**

Location	HDD <sup>7</sup>	CDD <sup>7</sup>
Milwaukee	7,276	548
Green Bay	7,725	516
Wausau	7,805	654
Madison	7,599	630
La Cross	7,397	729
Minocqua	8,616	423
Rice Lake	8,552	438
<b>Statewide Weighted</b>	<b>7,616</b>	<b>565</b>



### Summer Coincident Peak Savings Algorithm <sup>8</sup>

$$kW_{SAVED} = (kWh_{SAVED\_COOL} / EFLH_{COOL}) * CF$$

Where:

EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410)<sup>9</sup>

CF = Coincidence factor (= 0.68)<sup>9</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therms_{LIFECYCLE} = Therms_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 25 years)<sup>1</sup>

### Deemed Savings

#### Deemed Natural Gas and Electricity Savings per Square Foot of Attic Insulation

Measure	MMID	Annual kWh	Annual Therms	Peak kW	Lifecycle kWh	Lifecycle Therms
<b>NG Heat with Cooling</b>						
Existing Insulation ≤ R-11	3707	0.0674	0.1406	0.0001	1.685	3.5150
Existing Insulation R-12 to R-19	3709	0.0274	0.0573	0.0001	0.685	1.4325
New Construction to R-50	4378	0.0066	0.0137	0.0001	0.165	0.3425
<b>NG Heat without Cooling</b>						
Existing Insulation ≤ R-11	3708	-	0.1406	-	-	3.5150
Existing Insulation R-12 to R-19	3710	-	0.0573	-	-	1.4325
New Construction to R-50	4379	-	0.0137	-	-	0.3425
<b>Electric Heat with Cooling</b>						
Existing Insulation ≤ R-11	3711	3.5280	-	0.0001	88.185	-
Existing Insulation R-12 to R-19	3713	1.4370	-	0.0001	35.935	-
New Construction to R-50	4380	0.3449	-	0.00001	8.615	-
<b>Electric Heat without Cooling</b>						
Existing Insulation ≤ R-11	3712	3.4600	-	-	86.500	-
Existing Insulation R-12 to R-19	3714	1.4100	-	-	35.250	-
New Construction to R-50	4381	0.3383	-	-	8.450	-



## Assumptions

The incremental costs for attic insulation are based on matching the measures listed above with the measures from DEER 2008 shown in the following table.

Measure Details from Database for Energy Efficient Resources

MMID	Insulation Improvement	DEER 2008 Measure	DEER Cost (\$/Sq Ft)		
			Material	Labor	Total
3707, 3708, 3711, 3712	Retrofit R-11 to R-38 (R-27 Improvement)	Ceiling - Add R-30 batts	\$0.75	\$0.61	\$1.36
3709, 3710, 3713, 3714	Retrofit R-19 to R-38 (R-19 Improvement)	Ceiling - Add R-19 batts	\$0.51	\$0.53	\$1.04
4378, 4379, 4380, 4381	New Construction R-38 to R-50 (R-12 Improvement)	Ceiling - Add R-11 batts	\$0.40	\$0.45	\$0.85

## Sources

1. GDS Associates. *Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures*. Table 1, Ventilation. June 2007. [http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)
2. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <http://www.deeresources.com/index.php/deer-versions/deer2008-for-09-11-planning-reporting>
3. Illinois Energy Efficiency Statewide Advisory Group. *Illinois Statewide Technical Reference Manual*. Section 5.6.4 Wall and Ceiling/Attic Insulation. June 1, 2015. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_4/2-13-15\\_Final/Updated/Illinois\\_Statewide\\_TRM\\_Effective\\_060115\\_Final\\_02-24-15\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf)
4. Appliance Standards Awareness Project. "Central Air Conditioners and Heat Pumps." Accessed January 2018. <http://www.appliance-standards.org/product/central-air-conditioners-and-heat-pumps>
5. International Energy Conservation Code. Table 503.2.3(1). 2009.
6. Cadmus. *2016 Potential Study for Focus on Energy*.  
Data maintained by Cadmus and Wisconsin PSC. Residential site visits from the summer of 2016 reveal that the average AFUE of multifamily natural gas heat is 84%. Twenty-three sites had an average central natural gas heating AFUE of 83.6% while 15 sites had an in-unit natural gas heating AFUE of 85.6%, and sites had a 58.7%/41.3% split of central/in-unit heating.



7. ASHRAE Estimation of Degree-Days: Fundamentals, Chapter 14.  
Calculated from TMY3 weather files of the seven Wisconsin locations using statewide weighted values calculated from 2010 U.S. Census data for Wisconsin.
8. Illinois Energy Efficiency Statewide Advisory Group. *Illinois Statewide Technical Reference Manual*. Section 5.6.1 Air Sealing. June 1, 2015.  
[http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_4/2-13-15\\_Final/Updated/Illinois\\_Statewide\\_TRM\\_Effective\\_060115\\_Final\\_02-24-15\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf)
9. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014.  
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### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry
02	11/2017	Updated to add measures for new construction



### Wall Insulation, Multifamily

	Measure Details
Measure Master ID	Insulation, Wall: NG Heat with Cooling, 3703 NG Heat without Cooling, 3704 Electric Heat with Cooling, 3705 Electric Heat without Cooling, 3706
Measure Unit	Per square foot of exterior wall
Measure Type	Prescriptive
Measure Group	Building Shell
Measure Category	Insulation
Sector(s)	Residential– multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/yr)	0
Effective Useful Life (years)	25 <sup>1</sup>
Incremental Cost (\$/year)	\$1.86 for retrofit measures; \$0.82 for new construction measures <sup>2</sup>

#### Measure Description

This measure is installing insulation to above-grade exterior walls in an existing or new construction multifamily residence. This measure includes any increase in R-value due to installed insulation, including but is not limited to fiberglass batts, spray foam, loose fill cellulose, metalized polymers, or other material that meets local and state building codes. Sill boxes are considered part of the exterior wall. A combination of insulation materials may be used, provided they meet the required efficient condition (for example, 2x4 construction will likely not meet R-20 with just cavity insulation and will likely require continuous insulation also).

Buildings with existing exterior wall insulation greater than R-5, exterior walls with an efficient condition of significantly greater than R-20, and application in buildings with heating systems other than electric resistance or a natural gas furnace or boiler will still be treated as custom.

For new construction projects, buildings with heating systems other than electric resistance or natural gas furnace or boiler will still be treated as custom.





### Description of Baseline Condition

For existing buildings, the baseline condition is minimal wall insulation such that the existing R-value is at or less than R-5.

For new construction buildings, the baseline condition is R-20 wall insulation.

### Description of Efficient Condition

For existing buildings, the efficient condition is exterior wall insulation that complies with International Energy Conservation Code 2009.<sup>3</sup> IECC 2009 lists R-21 exterior wall insulation for climate zone 7 (roughly the northern quarter of the state) and R-20 for climate zone 6 (remainder of the state). R-20 was selected to provide one common value statewide.

The use of R-13 cavity insulation plus R-5 insulated sheathing is considered equal to R-20 for climate zone 6 by IECC 2009. Since most of Wisconsin is in this climate zone, this is an acceptable alternative.

IECC 2009 provides an alternate compliance path which allows for a non-fenestration U-factor of 0.057 or less to be used instead of the R-20 or R-21 insulation to allow for alternative exterior wall construction types.<sup>4</sup> This is also an acceptable alternative.

For new construction buildings, the efficient condition is R-25 wall insulation.

### Annual Energy-Savings Algorithm

$$\text{Therms}_{\text{SAVED}} = [(1 / R_{\text{BASE}} - 1 / R_{\text{EE}}) * \text{Area} * (1 - \text{FramingF})] * 24 * \text{HDD} / (100,000 * \text{AFUE})$$

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{\text{SAVED\_HEAT}} + \text{kWh}_{\text{SAVED\_COOL}}$$

$$\text{kWh}_{\text{SAVED\_HEAT}} = [(1 / R_{\text{BASE}} - 1 / R_{\text{EE}}) * \text{Area} * (1 - \text{FramingF})] * 24 * \text{HDD} / (1,000 * \text{HSPF})$$

$$\text{kWh}_{\text{SAVED\_COOL}} = [(1 / R_{\text{BASE}} - 1 / R_{\text{EE}}) * \text{Area} * (1 - \text{FramingF})] * 24 * \text{CDD} / (1,000 * \text{SEER})$$

Where:

- $R_{\text{BASE}}$  = Existing condition insulation R-value (= R-5 for existing buildings, = R-20 for new construction)
- $R_{\text{EE}}$  = Efficient condition insulation R-value (= R-20 for existing buildings, = R-25 for new construction)
- Area = Wall area to be insulated in square feet
- FramingF = Adjustment to account for area of framing (= 25%)<sup>4</sup>
- HDD = Heating degree days (= 7,616; see table below)
- AFUE = Natural gas heating system efficiency (= 84%)<sup>5</sup>



- HSPF = Electric heating system efficiency (= 3.412 for electric resistance heat)
- CDD = Cooling degree days (= 565; see table below)
- SEER = Cooling system efficiency (= 13)<sup>6,7</sup>

**Heating and Cooling Degree Days by Location**

Location	HDD <sup>8</sup>	CDD <sup>8</sup>
Milwaukee	7,276	548
Green Bay	7,725	516
Wausau	7,805	654
Madison	7,599	630
La Cross	7,397	729
Minocqua	8,616	423
Rice Lake	8,552	438
<b>Statewide Weighted</b>	<b>7,616</b>	<b>565</b>

**Summer Coincident Peak Savings Algorithm**

The following algorithm is from Illinois TRM.<sup>4</sup>

$kW_{SAVED} = (kWh_{SAVED\_COOL} / EFLH_{COOL}) * CF$

Where:

- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410)<sup>9</sup>
- CF = Coincidence factor (= 0.68)<sup>9</sup>

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

$Therms_{LIFECYCLE} = Therms_{SAVED} * EUL$

Where:

- EUL = Effective useful life (=25 years)<sup>1</sup>



## Deemed Savings

### Deemed Savings for Wall Insulation

Measure	MMID	Annual kWh	Annual Therms	Peak kW	Lifecycle kWh	Lifecycle Therms
<b>Residential - Multifamily</b>						
NG Heat with Cooling	3703	0.117	0.245	0.0002	2.93	6.12
NG Heat without Cooling	3704	-	0.245	-	-	6.12
Electric Heat with Cooling	3705	6.144	-	0.0002	153.60	-
Electric Heat without Cooling	3706	6.027	-	-	150.70	-
<b>NC-Residential - Multifamily</b>						
NG Heat with Cooling	3703	0.008	0.016	0.0001	0.20	0.41
NG Heat without Cooling	3704	-	0.016	-	-	0.41
Electric Heat with Cooling	3705	0.410	-	0.0001	10.24	-
Electric Heat without Cooling	3706	0.402	-	-	10.04	-

## Assumptions

The incremental costs for wall insulation are based on matching the measures listed above with the measures from DEER 2008 shown in the following table.

### Measure Values from Database for Energy Efficient Resources

	Insulation Improvement	DEER 2008 Measure	DEER Material Cost (\$/Sq Ft)		
			Material	Labor	Total
Retrofit	Retrofit R-5 to R-20	Wall 2x6 R-19 Batts + R-5 Rigid	\$0.92	\$0.94	\$1.86
New Construction	Increase R-20 to R-25	Wall 2x6 R-19 Batts + R-5 Rigid, less cost for Wall 2x6 R-19 Insulation-Batts (to obtain R-5 Rigid cost)	\$0.41	\$0.41	\$0.82

## Sources

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2. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <http://www.deeresources.com/index.php/deer-versions/deer2008-for-09-11-planning-reporting>



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4. Illinois Energy Efficiency Statewide Advisory Group. *Illinois Statewide Technical Reference Manual*. Section 5.6.4 Wall and Ceiling/Attic Insulation. Section 5.6.1 Air Sealing. June 1, 2015. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_4/2-13-15\\_Final/Updated/Illinois\\_Statewide\\_TRM\\_Effective\\_060115\\_Final\\_02-24-15\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf)
5. Cadmus. *2016 Potential Study for Focus on Energy*.  
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6. Appliance Standards Awareness Project. “Central Air Conditioners and Heat Pumps.” Accessed January 2018. <http://www.appliance-standards.org/product/central-air-conditioners-and-heat-pumps>
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8. *ASHRAE Estimation of Degree-Days: Fundamentals*. Chapter 14.  
Calculated from TMY3 weather files of the seven Wisconsin locations using statewide weighted values calculated from 2010 U.S. Census data for Wisconsin; 2010 US Census data for Wisconsin (statewide weighted values).
9. Cadmus. “Focus on Energy Evaluated Deemed Savings Changes.” November 14, 2014. [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry
02	11/2017	Added measures for new construction



## Domestic Hot Water

### *DHW Temperature Turndown, Pack-Based*

	Measure Details
Measure Master ID	DHW Temperature Turn Down, Pack Based, Blended Natural Gas & Electric, 4271
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Controls
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	1.51
Peak Demand Reduction (kW)	0.0002
Annual Therm Savings (Therms)	0.62
Lifecycle Energy Savings (kWh)	22.5
Lifecycle Therm Savings (Therms)	9.0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.84 <sup>9</sup>

### Measure Description

Homeowners receive a kit including a card to measure the DHW temperature, and are responsible for turning the water heater temperature down to 120°F.

There are two main effects of hot water storage temperature on energy use. The primary effect is due to standby loss, which increases with hot water temperature. The secondary effect is that hotter stored water affects hot water end uses. This happens in two ways:

1. For batch appliances, such as most clothes washers, more energy is used for hot and warm wash cycles because a fixed number of gallons is drawn for each load. For mixed end uses (showers, sinks, bathtubs), when the stored water is hotter, less of it is mixed with cold water to achieve the target use temperature. Since most hot water use is mixed temperature, a modest change in the hot water temperature (of 10°F to 20°F) has a relatively small impact on the energy required to heat the delivered hot water.
2. The reduction in standby loss also affects internal gains. For electric hot water, the reduction in internal gains from a temperature turn down results in slightly smaller cooling load; assuming that most water heaters in Wisconsin are in basements, and that basements have little or no direct air conditioning, this effect can be ignored. Heating effects are ignored for electric water





heaters, assuming a predominance of natural gas heat; however, it should be accounted for at an appropriate efficiency in residences with a heat pump or electric resistance heat.

### Description of Baseline Condition

The baseline condition is a residential hot water heater with a temperature setpoint of 125°F.

### Description of Efficient Condition

The efficient condition is a residential water heater with a temperature setpoint of 120°F.

### Annual Energy-Savings Algorithm

#### Electric Measures

$$kWh_{SAVED} = [(HW_{BASE} + SB_{BASE}) - (HW_{EFF} + SB_{EFF})] * 365 * (1 / 3,412) * BR_{ELEC} * IR$$

$$HW = \frac{GPD * C_p * (T_{WH} - T_{ENTERING})}{RE_{ELEC}} * \left[ 1 - \frac{UA_{ELEC} * (T_{WH} - T_{ROOM})}{Input_{ELEC}} \right]$$

$$SB = UA_{ELEC} * 24 * (T_{WH} - T_{ROOM})$$

$$UA_{ELEC} = \left( \frac{1}{EF_{ELEC}} - \frac{1}{RE_{ELEC}} \right) / \left[ 67.5 * \left( \frac{24}{Q_{OUT}} - \frac{1}{RE_{ELEC} * Input_{ELEC}} \right) \right]$$

Where:

- HW = Hot water energy use
- SB = Standby energy use
- 365 = Number of days per year
- 3,412 = Conversion from Btu to kWh
- BR<sub>ELEC</sub> = Electric blended rate (= 20%)<sup>5</sup>
- IR = Installation rate (= 16%, see Assumptions)
- GPD = Gallons of hot water use per day (= 32.8 for baseline measure; = 34.8 for efficient measure, see Assumptions)
- C<sub>p</sub> = Heat capacity of water (= 8.33 Btu/gallon/°F)
- T<sub>WH</sub> = Temperature in tank (= 125°F for baseline; = 120°F for efficient)
- T<sub>ENTERING</sub> = Cold water mains temperature (= 52.3°F)<sup>2</sup>
- RE<sub>ELEC</sub> = Water heater recovery efficiency (= 0.98)<sup>3</sup>
- UA<sub>ELEC</sub> = Electric water heater equivalent heat loss factor (= 1.24 Btu/hr-°F)
- T<sub>ROOM</sub> = Ambient temperature surrounding tank (= 65°F, see Assumptions)



- Input<sub>ELEC</sub> = Firing rate (= 15,354 Btu/hr, see Assumptions)<sup>4</sup>
- 24 = Number of hours per day
- EF<sub>ELEC</sub> = Energy factor (= 0.94)<sup>5</sup>
- 67.5 = Temperature difference during 24-hour test (see Assumptions)<sup>4</sup>
- Q<sub>OUT</sub> = Energy content of water drawn from water heater during 24-hour test  
(= 41,094 Btu/day, see Assumptions)<sup>4</sup>

**Therm Measures**

Therm<sub>SAVED</sub> = [(HW<sub>BASE</sub> + SB<sub>BASE</sub>) - (HW<sub>EFF</sub> + SB<sub>EFF</sub>)] \* 365 \* 1 / 100,000 \* BR<sub>GAS</sub> \* IR

HW = GPD \* C<sub>P</sub> \* (T<sub>WH</sub> - T<sub>ENTERING</sub>) \* 1 / RE<sub>GAS</sub> \* [1 - UA<sub>GAS</sub> \* (T<sub>WH</sub> - T<sub>ROOM</sub>/Input<sub>GAS</sub>)]

SB = UA<sub>GAS</sub> \* 24 \* (T<sub>WH</sub> - T<sub>ROOM</sub>)

UA<sub>GAS</sub> =  $\left(\frac{1}{EF_{GAS}} - \frac{1}{RE_{GAS}}\right) / \left[67.5 * \left(\frac{24}{Q_{OUT}} - \frac{1}{RE_{GAS} * Input_{GAS}}\right)\right]$

Where:

- BR<sub>GAS</sub> = Natural gas blended rate (= 73%)
- RE<sub>GAS</sub> = Water heater recovery efficiency (= 0.76)<sup>3</sup>
- UA<sub>GAS</sub> = Water heater equivalent heat loss factor (= 8.72 Btu/hr-°F)
- Input<sub>GAS</sub> = Firing rate (= 38,000 Btu/hr; see Assumptions)<sup>4</sup>
- EF<sub>GAS</sub> = Energy factor (= 0.61)<sup>5</sup>

**Summer Coincident Peak Savings Algorithm**

kW<sub>SAVED</sub> = (kWh<sub>SAVED</sub> / 8,760) \* CF

Where:

- 8,760 = Number of hours in one year
- CF = Coincidence factor (= 1)

**Lifecycle Energy-Savings Algorithm**

kWh<sub>LIFECYCLE</sub> = kWh<sub>SAVED</sub> \* EUL

Therm<sub>LIFECYCLE</sub> = Therm<sub>SAVED</sub> \* EUL

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>





## Assumptions

This pack-based measure is applied to a mix of electric and natural gas water heaters. This mix was derived from the 2016 Focus on Energy Potential Study<sup>5</sup> and is 73% natural gas, 20% electric, and 7% propane water heaters.

Participant survey results from the Focus on Energy 2017 Simple Energy Efficiency program evaluation revealed an installation rate of 16% for this measure. Of the 570 respondents, 325 (57%) said they had used the card to check their water temperature, and 94 (16%) said they had actually reduced their water temperature as a result of using the card.

The gallons per day assumptions were as follows:

- Gallons per day were calculated by fitting a polynomial equation to data from Table 3 of the Florida Solar Energy Center study.<sup>6</sup> An average value of 2.43 occupants per home was used for Wisconsin, based on U.S. Census data.<sup>7</sup> The fitted equation is  $GPD = -0.0089 * x^2 + 16.277 * x + 3.25$ , where “x” is the average number of occupants per home. With x at 2.43, GPD is 42.8.
- Hot water use is broken into two components. Unmixed use, primarily for clothes washers and dishwashers, is direct draw from the water heater and does not vary with stored hot water temperature. Mixed use, for showers and sinks, is delivered to the fixture at 105°F, so the total draw from the water heater varies with stored water temperature. Table 3 from the Florida Solar Energy Center study<sup>6</sup> also displays washer use as a function of household size. A fitted equation of  $GPD = 0.0071 * x^2 + 1.2729 * x + 3.42$  produces an unmixed GPD of 6.6 gallons, and therefore a mixed GPD of 36.2 gallons.
- As the setpoint temperature goes down, the hot water consumption at the tank goes up. As the stored temperature is reduced, more hot and less cold must be mixed to reach the target of 105°F at the showerhead or sink. Therefore, the water heater draw is given as:
  - $GPD_{BASE} = 6.6 + 36.2 * (105 - 52.3) / (125 - 52.3) = 32.8$  GPD
  - $GPD_{EFF} = 6.6 + 36.2 * (105 - 52.3) / (120 - 52.3) = 34.8$  GPD

The home is assumed to be maintained at 65°F.

Derivation of heat loss factor (UA) comes from the U.S. Department of Energy test procedures for consumer and commercial water heaters.<sup>8</sup>



Some algorithm inputs are derived from the Home Energy Saver engineering documentation, from the Lawrence Berkeley National Laboratory website.<sup>4</sup> These values include:

- Input<sub>ELEC</sub> is from the “User Inputs to the Water Heater Model” heading. This page shows that the rated input for electric water heaters is 4.5 kW, which is the equivalent of 15,354 Btu/hr.
- Input<sub>GAS</sub> is from the same page, which shows 38,000 Btu/hr.
- Q<sub>OUT</sub> can be found under the “Standby Heat Loss Coefficient” heading, which shows that 41,094 Btu/day is drawn during the standard test.
- Also under the “Standby Heat Loss Coefficient” heading, a temperature difference of 67.5°F is used. This reflects a test hot water temperature of 135°F and a room temperature of 67.5°F.

### Sources

1. GDS Associates, Inc. Measure Life Report Residential and Commercial/Industrial Lighting and HVAC Measures. Prepared for New England State Program Working Group. June 2007. [http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)
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4. Lawrence Berkley National Laboratory. *Home Energy Saver and Score: Engineering Documentation*. <http://hes-documentation.lbl.gov/calculation-methodology/calculation-of-energy-consumption/water-heater-energy-consumption>
5. Cadmus. *2016 Potential Study for Focus on Energy*. Data maintained by Cadmus and Wisconsin PSC. The average energy factor of six electric water heaters at single-family sites is 0.94. The average energy factor of 40 natural gas water heaters at single-family sites is 0.76. Weighted fractions of 99 water heaters were 73% natural gas, 20% electric, and 7% propane.
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7. U.S. Census. “Demographic Profile for Wisconsin.” 2010. [https://www.census.gov/newsroom/releases/archives/2010\\_census/cb11-cn137.html](https://www.census.gov/newsroom/releases/archives/2010_census/cb11-cn137.html)



8. U.S. Department of Energy. *Energy Conservation Program for Consumer Products and Certain Commercial and Industrial Equipment: Test Procedures for Consumer and Commercial Water Heaters*. p. 45. 2016. <https://www.energy.gov/sites/prod/files/2016/08/f33/Water%20Heaters%20Test%20Procedure%20SNOPR.pdf>
9. 2018 cost of measure to pack-based program implementer.

### Revision History

Version Number	Date	Description of Change
01	01/01/2012	Initial TRM entry
02	03/09/2013	Updated to new template and added lifecycle savings
03	04/22/2013	Revised and added comments
04	12/15/2013	Added multifamily sector and larger DHW heater savings
05	10/16/2016	Removed MMIDs 2125 and 2131
06	03/19/2018	Added pack-based MMID



### Pipe Insulation, Multifamily

	Measure Details
Measure Master ID	Insulation, Piping: Hot Water Space Heating: 0.5-inch and 0.75-inch Pipe, Natural Gas, 3685; Electric, 3689 1-inch and 1.25-inch Pipe, Natural Gas, 3686; Electric, 3690 1.5-inch and 2-inch Pipe, Natural Gas, 3687; Electric, 3691 3-inch and 4-inch Pipe, Natural Gas, 3688; Electric, 3692  Steam Space Heating: 0.5-inch and 0.75-inch Pipe, Natural Gas, 3751; Electric, 3755 1-inch and 1.25-inch Pipe, Natural Gas, 3752; Electric, 3756 1.5-inch and 2-inch Pipe, Natural Gas, 3753; Electric, 3757 3-inch and 4-inch Pipe, Natural Gas, 3754; Electric, 3758  Domestic Hot Water: 0.5-inch and 0.75-inch Pipe, Natural Gas, 3695; Electric, 3699 1-inch and 1.25-inch Pipe, Natural Gas, 3696; Electric, 3700 1.5-inch and 2-inch Pipe, Natural Gas, 3697; Electric, 3701 3-inch and 4-inch Pipe, Natural Gas, 3698; Electric, 3702
Measure Unit	Per linear foot of piping
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Insulation
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

Pipes are often uninsulated because the original insulation was damaged or removed, the original insulation was removed as part of an asbestos abatement program and never replaced, or the new pipe was installed but insulation not completed. Insulating pipes reduces heat losses to unheated building



areas and decreases problems with overheating in areas with uninsulated pipe. Piping is in a conditioned space, likely a basement or mechanical room.

### Description of Baseline Condition

The baseline condition is piping for a space heating hot water system, steam loop system, or domestic hot water system with no insulation. Domestic hot water piping is assumed to be copper, while space heating piping is assumed to be either copper or steel.

### Description of Efficient Condition

The efficient condition is piping with fiberglass insulation, K-value 0.27 Btu-in/hr-ft<sup>2</sup>-°F, which is approximately R-5 for a 1.5-inch thickness, R-3.5 for 1.0-inch thickness, and R-2 for 0.5-inch thickness. Foam insulation, K-value 0.30 Btu-in/hr-ft<sup>2</sup>-°F, is also acceptable for domestic hot water systems. Specific requirements by system type are:

- Hot water space heating systems must have 1.0-inch thick insulation for 3-inch and smaller pipe, and 1.5-inch thick insulation for greater than 3-inch pipe
- Steam space heating systems must have 1.5-inch thick insulation
- Domestic hot water systems must have at least 0.5-inch thick insulation for less than 2-inch pipe, and at least 1.0-inch thick insulation for 2-inch and larger pipe

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{Insul}_{\text{SAVINGS}} * \text{Length} * \text{HOU} / (\text{Thermal Efficiency} * 100,000)$$

$$\text{kWh}_{\text{SAVED}} = \text{Insul}_{\text{SAVINGS}} * \text{Length} * \text{HOU} / (\text{Thermal Efficiency} * 3,412)$$

Where:

- |                          |   |   |
|--------------------------|---|---|
| Insul <sub>SAVINGS</sub> | = | Energy savings from insulating pipe (= varies by pipe size; see tables below)                   |
| Length                   | = | Length of insulated pipe in feet  |
| HOU                      | = | Annual hours of operation (= 4,000 for space heat; <sup>3</sup> = 8,760 for domestic hot water) |
| Thermal Efficiency       | = | Thermal efficiency as a decimal (= 0.8 for natural gas; = 0.98 for electric) <sup>4</sup>       |
| 100,000                  | = | Conversion from Btu to Therms   |
| 3,412                    | = | Conversion from Btu to kWh  |



**Insulation Savings for Space Heating Hot Water Pipe<sup>5</sup>**

Pipe Outside Diameter (in)	Insulation Thickness (in)	% Copper Pipe	% Steel Pipe	Heat Loss, Btu/ hour-linear foot		
				Bare Pipe	Insulated Pipe	Insul <sub>SAVINGS</sub>
0.5	1.0	50.0%	50.0%	60.36	11.94	48.42
0.75	1.0	50.0%	50.0%	73.18	14.37	58.81
1	1.0	50.0%	50.0%	89.13	14.92	74.21
1.25	1.0	50.0%	50.0%	109.65	19.21	90.44
1.5	1.0	50.0%	50.0%	123.85	19.44	104.41
2	1.0	50.0%	50.0%	151.60	22.73	128.87
3	1.0	50.0%	50.0%	216.55	30.94	185.61
4	1.5	50.0%	50.0%	273.70	28.03	245.67

**Insulation Savings for Space Heating Steam Pipe<sup>5</sup>**

Pipe Outside Diameter (in)	Insulation Thickness (in)	% Copper Pipe	% Steel Pipe	Heat Loss, Btu/ hour-linear foot		
				Bare Pipe	Insulated Pipe	Insul <sub>SAVINGS</sub>
0.5	1.5	50.0%	50.0%	93.65	14.49	79.16
0.75	1.5	50.0%	50.0%	113.65	16.79	96.86
1	1.5	50.0%	50.0%	138.60	18.24	120.37
1.25	1.5	50.0%	50.0%	170.75	20.37	150.39
1.5	1.5	50.0%	50.0%	192.90	23.06	169.84
2	1.5	50.0%	50.0%	236.40	26.33	210.07
3	1.5	50.0%	50.0%	338.15	34.81	303.34
4	1.5	50.0%	50.0%	427.70	41.96	385.75

**Insulation Savings for Domestic Hot Water Pipe<sup>5</sup>**

Pipe Outside Diameter (in)	% 0.5 Inch Insulation	% 1.0 Inch Insulation	Heat Loss, Btu/ hour-linear foot		
			Bare Pipe	Insulated Pipe	Insul <sub>SAVINGS</sub>
0.5	50.0%	50.0%	25.56	8.07	17.50
0.75	50.0%	50.0%	30.88	9.37	21.52
1	50.0%	50.0%	37.48	10.43	27.05
1.25	50.0%	50.0%	45.96	13.08	32.88
1.5	50.0%	50.0%	51.81	14.09	37.72
2	0.0%	100.0%	63.27	12.78	50.49
3	0.0%	100.0%	90.04	17.35	72.69
4	0.0%	100.0%	113.60	20.75	92.85



### Summer Coincident Peak Savings Algorithm

To be consistent with single family residential pipe insulation measures, domestic hot water piping insulation does not have demand reduction. Heating hot water and steam piping are only in use during the winter, and therefore also have no demand reduction.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

### Deemed Savings

The following tables list the natural gas and electricity deemed savings per linear foot of insulation.

**Natural Gas Deemed Savings Per Linear Foot**

Measure	MMID	Measure Group	Annual kWh	Annual therms	Lifecycle kWh	Lifecycle therms	Incrm. Cost
<b>Hot Water Space Heat</b>							
0.5" and 0.75" Pipe	3685	Space Heating	-	2.68	-	40.2	\$9.40
1" and 1.25" Pipe	3686	Space Heating	-	4.12	-	61.7	\$9.40
1.5" and 2" Pipe	3687	Space Heating	-	5.83	-	87.5	\$9.40
3" and 4" Pipe	3688	Space Heating	-	10.78	-	161.7	\$10.53
<b>Steam Space Heat</b>							
0.5" and 0.75" Pipe	3751	Space Heating	-	4.40	-	66.0	\$11.65
1" and 1.25" Pipe	3752	Space Heating	-	6.77	-	101.5	\$11.65
1.5" and 2" Pipe	3753	Space Heating	-	9.50	-	142.5	\$11.65
3" and 4" Pipe	3754	Space Heating	-	17.23	-	258.4	\$11.65
<b>Domestic Hot Water</b>							
0.5" and 0.75" Pipe	3695	Dom. Hot Water	-	2.14	-	32.0	\$7.15
1" and 1.25" Pipe	3696	Dom. Hot Water	-	3.28	-	49.2	\$7.15
1.5" and 2" Pipe	3697	Dom. Hot Water	-	4.83	-	72.4	\$8.28
3" and 4" Pipe	3698	Dom. Hot Water	-	9.06	-	135.9	\$9.40



**Electricity Deemed Savings Per Linear Foot**

Measure	MMID	Measure Group	Annual kWh	Annual therms	Lifecycle kWh	Lifecycle therms	Incrm. Cost <sup>2</sup>
<b>Hot Water Space Heat</b>							
0.5" and 0.75" Pipe	3689	Space Heating	64.1	-	962.0	-	\$9.40
1" and 1.25" Pipe	3690	Space Heating	98.5	-	1,477.0	-	\$9.40
1.5" and 2" Pipe	3691	Space Heating	139.5	-	2,093.0	-	\$9.40
3" and 4" Pipe	3692	Space Heating	258.0	-	3,869.0	-	\$10.53
<b>Steam Space Heat</b>							
0.5" and 0.75" Pipe	3755	Space Heating	105.3	-	1,579.0	-	\$11.65
1" and 1.25" Pipe	3756	Space Heating	161.9	-	2,429.0	-	\$11.65
1.5" and 2" Pipe	3757	Space Heating	227.2	-	3,409.0	-	\$11.65
3" and 4" Pipe	3758	Space Heating	412.2	-	6,182.0	-	\$11.65
<b>Domestic Hot Water</b>							
0.5" and 0.75" Pipe	3699	Dom. Hot Water	51.1	-	766.5	-	\$7.15
1" and 1.25" Pipe	3700	Dom. Hot Water	78.5	-	1,177.5	-	\$7.15
1.5" and 2" Pipe	3701	Dom. Hot Water	115.5	-	1,733.2	-	\$8.28
3" and 4" Pipe	3702	Dom. Hot Water	216.8	-	3,252.6	-	\$9.40

**Assumptions**

For each pair of pipe diameters, the calculations are based on the average insulation savings.

The pipe insulation is being applied to multifamily central heating system supply and return pipes and multifamily domestic hot water piping.

The following assumptions were used to calculate savings for this measure:

- Space heating boiler supplies 180°F hot water or 5 PSI steam.
- Water heater supplies 125°F hot water (consistent with hot water supply temp for MMID 2760, domestic hot water plant replacement).
- Piping is in a basement or mechanical room that is heated to 65°F (assumption from TRM for MMID 2128, direct install domestic hot water piping insulation).
- Both copper and steel pipe are used for space heating, so space heating savings are based on 50% copper pipe and 50% steel pipe. All domestic hot water piping is assumed to be copper.





- For smaller pipe sizes that are only required to have 1/2-inch insulation, many installations may elect to use up to 1-inch insulation. Therefore, savings are based on a 50/50 split of 1/2-inch and 1-inch insulation.
- Incremental costs<sup>2</sup> are \$7.15 per foot for 1/2-inch insulation, \$9.40 per foot for 1-inch insulation, and \$11.65 per foot for 1.5-inch insulation. When two different insulation thicknesses are used within a single measure (MMIDs 3688, 3697, 3692, and 3701), the corresponding incremental costs are weighted 50/50.

### Sources

1. GDS Associates. Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures. Table 1, Pipe Wrap. 2007.
2. Illinois Energy Efficiency Statewide Advisory Group. Illinois Statewide Technical Reference Manual. Section 4.4.14 Pipe Insulation. June 1, 2015.  
The TRM lists costs for 1-inch and 2-inch pipe insulation, interpolated to determine the cost of 1/2-inch and 1.5-inch pipe insulation.
3. Heating season considered as November 1 to April 15, which is 166 days. (166 days \* 24 hours/day = 3,984, which was rounded to 4,000 to be consistent with business measure for steam pipe insulation (MMID 2430 in October 2015 WI TRM)).
4. Code of Federal Regulations Energy Efficiency Standards, Title 10 Part 431 Section 87.
5. North American Insulation Manufacturers Association. 3E Plus software.  
[www.pipeinsulation.org](http://www.pipeinsulation.org)

### Revision History

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry



### **Domestic Hot Water Plant Replacement**

	Measure Details
Measure Master ID	DHW Plant Replacement, 2760
Measure Unit	Per plant (or per apartment)
Measure Type	Hybrid
Measure Group	Domestic Hot Water
Measure Category	Other
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	324 (reference savings)
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	3,564
Water Savings (gal/year)	0
Effective Useful Life	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$27.95/MBh <sup>8</sup>

#### **Measure Description**

This measure is upgrading an entire DHW plant in a building with central DHW.

Commercial water heaters with greater than 75,000 Btu/hour have a TE rating, which typically varies from around 80% for standard efficiency natural gas water heaters to 90% or greater for condensing water heaters.

#### **Description of Baseline Condition**

The baseline condition is a DHW plant with TE of 80%.

#### **Description of Efficient Condition**

The efficient condition is installing new water heater, which must be:

- A commercially sized HESCCM,
- An HESCC stand-alone water heater, or
- An indirect storage tank off a HESCCM boiler(s).





The new commercial water heaters must have a TE of 90% or greater. Fuel switching is not included in this measure. The additional requirements are:

- Building must have a central DHW system.
- Entire DHW system must be replaced: single water heater replacement in a multiple water heater system do not qualify.

### Annual Energy-Savings Algorithm

The Building America Multi-Family Central Water Heating Evaluation Tool<sup>2</sup> was used to determine the deemed savings for this measure. With the exception of the inputs listed below, the tool’s default values were used to calculate savings:

$$\text{Therm}_{\text{SAVED}} = \text{Therm}_{\text{BASE}} - \text{Therm}_{\text{EE}}$$

$$\text{Therm}_{\text{BASE}} = [(GPD * N_{\text{APTS}} * 8.33 * C_p * \Delta T * 365) / (\eta_{\text{BASE}} * 100,000)] + [(Q_{\text{LOSS-BASE}} * N_{\text{WH}} * 24 * 365)/(100,000)]$$

$$\text{Therm}_{\text{EE}} = [(GPD * N_{\text{APTS}} * 8.33 * C_p * \Delta T * 365) / (\eta_{\text{EE}} * 100,000)] + [(Q_{\text{LOSS-EE}} * N_{\text{WH}} * 24 * 365) / (100,000)]$$

Where:

- GPD = Gallons per day (= 43.9)<sup>3</sup>
- N<sub>APTS</sub> = Total number of dwelling units served by system (= 11.5)<sup>4</sup>
- 8.33 = Conversion from gallons to mass
- C<sub>p</sub> = Specific heat constant pressure (= 1.0 Btu/lb-°F)
- ΔT = Hot water setpoint of 125°F minus inlet water temperature of 52.3°F (= 72.7°F)<sup>5</sup>
- 365 = Number of days per year
- η<sub>BASE</sub> = Baseline TE (= 80%)
- 100,000 = Conversion from Btu to therm
- Q<sub>LOSS-BASE</sub> = Baseline standby heat loss (= 1,233 Btu/hour)<sup>6</sup>
- N<sub>WH</sub> = Total number of DWH tanks (= 1)
- 24 = Number of hours per day
- η<sub>EE</sub> = Efficient TE (=90%)
- Q<sub>LOSS-EE</sub> = Efficient standby heat loss (=929 Btu/hour)<sup>7</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.





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## Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 15 years)}^1$$

## Assumptions

The water usage and recirculation loop condition parameters of the Building America Evaluation Tool were set to “medium” and “normal,” respectively, to represent typical applications and reflect the prescriptive nature of the measure. The total heating capacity and standby losses were scaled from the default value of 600,000 Btuh and 15,000 Btuh to 230,000 Btuh and 5,750 Btuh, respectively, to reflect the change in number of apartment units from the default of 30 to 11.5.

## Sources

1. Engineering judgement.
2. National Renewable Energy Laboratory. *Strategy Guideline: Proper Water Heater Selection*. August 2012. <http://www.nrel.gov/docs/fy12osti/55074.pdf>  
Evaluation tool described in report: [http://apps1.eere.energy.gov/buildings/publications/docs/building\\_america/multifamily\\_central\\_dhw\\_evaluationtool\\_v1-0.xls](http://apps1.eere.energy.gov/buildings/publications/docs/building_america/multifamily_central_dhw_evaluationtool_v1-0.xls)
3. The gallons per day is calculated by using the linear relationship of  $y = 16.286x + 13$ , where  $x$  is the average number of people per home and  $y$  is the average gallons of hot water used per day. An average value of 1.9 people per home was used for Wisconsin, based on RECS 2009 data. The linear relationship is used in the 2012 Indiana TRM and the 2010 NY TRM.
4. The Wisconsin multifamily number of units per apartment was estimated at 11.5 units based on: 2009 U.S. Census, table 989. Housing Units by Units in Structure and State. [https://www.census.gov/compendia/statab/cats/construction\\_housing/housing\\_units\\_and\\_characteristics.html](https://www.census.gov/compendia/statab/cats/construction_housing/housing_units_and_characteristics.html).
5. United States Department of Energy. *DHW Scheduler*. Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations. The water heater setpoint is assumed to be 125°F. Wisconsin building code 704.06 requires landlords to set water heaters to 125°F: <https://docs.legis.wisconsin.gov/statutes/statutes/704/06>. Water heater setpoints typically range between 120°F and 140°F, because temperatures below 120°F are susceptible to Legionella bacteria (which lead to Legionnaires Disease) and heaters set to temperatures above 140°F can quickly scald users: <http://www.nrel.gov/docs/fy12osti/55074.pdf>. Most TRMs assume water heater setpoints of 120°F, 125°F, or 130°F, though most of these are unsourced engineering assumptions.



6. Federal standard for natural gas storage water heater with 80-gallon storage and 199 kBtu/hour heat input.
7. Average standby loss of AHRI certified natural gas storage water heaters with TE > 94%, storage volume between 80 and 100 gallons, and heat input less than 200 kBtu/hour.
8. Actual Program Data, 2014-2016. Average actual cost of \$27.95 per MBh.

#### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### Natural Gas Storage Water Heater, 0.67 EF

	Measure Details
Measure Master ID	Water Heater, NG, EF of 0.67 or Greater, 1985
Measure Unit	Per water heater
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Water Heater
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	16.45
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	213.91
Water Savings (gal/year)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	\$400.00 <sup>2</sup>

#### Measure Description

This measure is residential-sized, tank-type storage, domestic water heaters (small storage water heaters), defined as equipment with an input rating  $\leq 75,000$  Btuh and a storage volume from 20 to 100 gallons. There is a program incentive for participants who install a small storage water heater that has an efficiency rating  $\geq 0.67$  Energy Factor (EF).

#### Description of Baseline Condition

The base case is a residential, natural gas–fueled storage water heater with an EF of 0.60.<sup>3</sup>

#### Description of Efficient Condition

The efficient condition is upgrading from the 0.60 EF minimum code to a higher efficiency 0.67 EF natural gas storage-type water heater.

#### Annual Energy-Savings Algorithm

$$\text{Therms}_{\text{SAVED}} = ((\text{GPD} * 365 * 8.33 * C_{p,\text{WATER}} * \Delta T_w) / 100,000) * ((1 / \text{EF}_{\text{BASE}}) - (1 / \text{EF}_{\text{EE}}))$$

Where:

- GPD = Average daily hot water consumption (= 42.8 gallons per day)<sup>5</sup>
- 365 = Days per year
- 8.33 = Density of water (pounds per gallon)
- $C_{p,\text{WATER}}$  = Specific heat of water (= 1 Btu/lb °F)





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$\Delta T_w$	=	Average difference between the cold water inlet temperatures (52.3°F) and the hot water delivery temperature (125°F) (= 72.7°F) <sup>4</sup>
100,000	=	Conversion factor from Btu to therm
$EF_{BASE}$	=	Energy factor of the baseline water heater (= 0.60)
$EF_{EE}$	=	Energy factor of the efficient water heater (= 0.67)

### Summer Coincident Peak Savings Algorithm

Natural gas-fired storage water heaters consume no electrical energy; therefore, they have no impact on demand reduction.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{LIFECYCLE} = \text{Therm}_{SAVED} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 13 years)}^1$$

### Assumptions

The federal standard baseline is calculated by the equation:  $EF = 0.675 - (0.0015 * \text{tank\_size})$ . The water tank size is assumed to be 50 gallons, producing a baseline energy factor of 0.60.

Gallons per day are calculated by interpolating within Table 3 of the Florida Solar Energy Center study.<sup>5</sup> An average value of 2.43 occupants per home was used for Wisconsin, based on US Census data.<sup>6</sup>

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study." Final Report. August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. U.S. Department of Energy. *Water Heater Market Profile*. p. 15. September 2009. [https://www.energystar.gov/ia/partners/prod\\_development/new\\_specs/downloads/water\\_heaters/Water\\_Heater\\_Market\\_Profile\\_Sept2009.pdf](https://www.energystar.gov/ia/partners/prod_development/new_specs/downloads/water_heaters/Water_Heater_Market_Profile_Sept2009.pdf)
3. U.S. Department of Energy. Federal standard for residential water heaters. Effective April 1, 2015. <https://www.gpo.gov/fdsys/pkg/CFR-2012-title10-vol3/pdf/CFR-2012-title10-vol3-sec430-32.pdf>
4. Public Service Commission of Wisconsin. *Request for Proposals*. Issued for Mass Markets Portfolio Residential Energy Efficiency Program Implementation. July 26, 2011.



5. Florida Solar Energy Center. *Estimating Daily Domestic Hot-Water Use in North American Homes*. June 30, 2015. <http://www.fsec.ucf.edu/en/publications/pdf/FSEC-PF-464-15.pdf>
6. United States Census Bureau. *2010 Demographic Profiles*. Accessed May 15, 2017.

#### Revision History

Version Number	Date	Description of Change
01	01/01/2012	Initial TRM entry
02	10/30/2014	Updated therm based off 72.7°F for the change in temperature
03	04/27/2017	Updated therms based on new federal baseline and other figures



### Condensing Water Heater, Natural Gas, 90%+

	Measure Details
Measure Master ID	Condensing Water Heater, Natural Gas, 90%+, 1986 Condensing Water Heater, Natural Gas, 90%+, Claim Only, 3584
Measure Unit	Per water heater
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Water Heater
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	-50
Peak Demand Reduction (kW)	-0.0050
Annual Therm Savings (Therms)	46
Lifecycle Energy Savings (kWh)	-750
Lifecycle Therm Savings (Therms)	690
Water Savings (gal/year)	0
Effective Useful Life (years)	15
Incremental Cost (\$/unit)	90%+ = \$440.00 (MMID 1986) <sup>6</sup> 90%+, claim only = \$685.00 (MMID 3584) <sup>7</sup>

#### Measure Description

This measure is installing high-efficiency, commercial-sized, condensing tank-type water heaters. These heaters are used for whole-house domestic water heating in the residential sector. Commercial-sized water heaters have a minimum input rating of 75,000 Btuh and have a TE rating of 80%. While these appliances have a commercial rating, they are often installed in residential homes.

The rebate is for customers who install condensing water heaters with a TE rating of at least 90% in a residential home.

#### Description of Baseline Condition

Savings are calculated using the federal code standard minimum of 0.600 if purchased after January 1, 2016. This updated baseline reflects the new federal standard that took effect April 2015, with the criteria date rounded to January 1, 2016.<sup>2</sup> The calculation assumes a 50-gallon tank.

#### Description of Efficient Condition

The efficient condition is upgrading from the code-standard minimum natural gas storage residential water heater to a higher efficiency 90% TE commercial natural gas storage-type water heater. Natural gas storage water heaters are used to supply DHW.





### Annual Energy-Savings Algorithm

Because the efficiency of traditional natural gas storage water heaters is measured using an EF and the efficiency of condensing water heaters is measured using the TE, different algorithms are used to calculate the baseline energy use and efficient energy use.

$$\text{Therm}_{\text{SAVED}} = \text{Therm}_{\text{BASE}} - \text{Therm}_{\text{MEASURE}}$$

$$\text{Therm}_{\text{BASE}} = [\dot{M} * C_p * (T_{\text{TANK}} - T_{\text{INLET}})/\text{EF}] * (365/100,000)$$

Where:

- $\dot{M}$  = Mass of water drawn (= 429 lbs/day)
- $C_p$  = Specific heat of water (= 1 Btu/lb-°F)
- $T_{\text{TANK}}$  = Water heater thermostat setpoint temperature (= 125°F)<sup>3</sup>
- $T_{\text{INLET}}$  = Inlet water temperature (= 52.3°F)<sup>4</sup>
- EF = Energy factor (= 0.600 after January 1, 2016)
- 365 = Number of days per year
- 100,000 = Conversion factor from Btu to therms

The following shows this equation solved for the post January 1, 2016 scenario:

$$\text{Therm}_{\text{BASE}} = [(429 \text{ lbs/day} * 1 \text{ Btu/lb}^\circ\text{F} * (125^\circ\text{F} - 52.3^\circ\text{F}))/0.600] * (365 / 100,000)$$

Mass flow was calculated as the product of the density of water and the gallons of water used per day: 8.33 lbs/gal \* 51.5 GPD = 429 lbs/day. The gallons per day was calculated using the linear relationship of  $y = 16.286x + 13$ , where x is the average number of people per home and y is the average gallons of hot water used per day. The linear relationship is used in the 2012 Indiana TRM and the 2010 NY TRM. An average value of 2.365 people per home was used for Wisconsin, based on RECS 2009 data.

### Measure Case Energy Usage

While residential storage water heater efficiency is measured in EF, which includes standby losses, commercial-sized storage water heater efficiency is measured in TE. While the efficiency equation for TE is similar to EF, it only measures the amount of energy used to heat the water consumed, and not the amount of energy needed for standby losses. The total energy usage a water heater consumes can be defined as:

$$\text{Therm}_{\text{MEASURE}} = Q_{\text{USAGE}} + Q_{\text{STANDBY}}$$

$$Q_{\text{USAGE}} = [\dot{M} * C_p * (T_{\text{TANK}} - T_{\text{INLET}})]/\text{TE}$$

$$Q_{\text{STANDBY}} = UA * (T_{\text{TANK}} - T_{\text{AMB}}) * [24 - ((Q_{\text{USAGE}}/(\text{RE} * P_{\text{ON}})))]$$

The amount of energy used to heat the water consumed is solved for below:





$$Q_{USAGE} = [(429 \text{ lbs/day} * 1 \text{ Btu/lb}^\circ\text{F} * (125^\circ\text{F} - 52.3^\circ\text{F}))/0.90] * (365 / 100,000)$$

Where:

- TE = Thermal efficiency of measure (= 0.90)
- UA = Standby heat loss coefficient (= 3.319 Btu/hr- °F)
- T<sub>AMB</sub> = Ambient temperature (= 65°F)<sup>5</sup>
- 24 = Number of hours per day
- RE = Recovery efficiency (= 0.90, assume TE as a proxy)<sup>6</sup>
- P<sub>ON</sub> = Rated input power (= 76,000 Btu/hour, conservative)<sup>5</sup>

The standby loses are solved for below:

$$Q_{STANDBY} = 3.319 \text{ Btu/hr-}^\circ\text{F} * (125^\circ\text{F} - 65^\circ\text{F}) * [24 - ((133 \text{ therms} / (0.90 * 76,000 \text{ Btu/hr})) * (365 / 100,000))]$$

Combining these equations, the total energy usage a water heater consumes is solved for below:

$$\text{Therm}_{MEASURE} = 126 \text{ therms/year} + 17 \text{ therms/year} = 144 \text{ therms/year}$$

The measure savings is the difference in energy used by the baseline case and the efficient case:

$$\text{Therm}_{SAVED} = 190 \text{ therms} - 144 \text{ therms} = 46 \text{ therms/year}$$

### Electrical Energy Savings

The condensing water heaters must be power vented to qualify for a program incentive. Power-vented equipment include an electrical fan to exhaust flue gases, which therefore has a negative electrical impact. As shown in the RFP TRC calculator, the estimated electrical impact of power-vented equipment is 50 kWh and 0.005 kW per year.

### Summer Coincident Peak Savings Algorithm

The estimated electrical peak impact of power-vented equipment is 0.0050 kW for single family.

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{LIFECYCLE} = \text{Therm}_{SAVED} * \text{EUL}$$

Where:

- EUL = Effective useful life (=15 years for single family)<sup>1</sup>

### Assumptions

The electric values (kWh and kW) were reviewed from the supplied RFP calculator, which align with expected savings.





### Sources

1. Single family: CALMAC 2000 workshop report. <http://www.cpuc.ca.gov/NR/rdonlyres/7E3A4773-6D35-4D21-A7A2-9895C1E04A01/0/EEPPolicyManualV5forPDF.pdf>  
Multifamily: Fannie Mae Estimated Useful Life Table: [https://www.fanniemae.com/content/guide\\_form/4099f.pdf](https://www.fanniemae.com/content/guide_form/4099f.pdf)  
PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. The water heater setpoint is assumed to be 125°F, as Wisconsin building code 704.06 requires landlords to set water heaters to 125°F: <https://docs.legis.wisconsin.gov/statutes/statutes/704/06>. Water heater setpoints typically range between 120°F and 140°F because temperatures below 120°F are susceptible to Legionella bacteria (which lead to Legionnaires Disease) and heaters set to temperatures above 140°F can quickly scald users: <http://www.nrel.gov/docs/fy12osti/55074.pdf>. Additionally, a review of TRMs from geographically similar regions (including Connecticut 2012, Mid-Atlantic v3.0, Illinois v2.0, and Indiana v1.0) found assumed hot water setpoints between 120°F and 130°F.
3. U.S. Department of Energy. DHW Scheduler. (The average water main temperature is for all locations measured in Wisconsin, weighted by city population.)
4. U.S. Department of Energy, Energy Efficiency and Renewable Energy. Residential Water Heater Technical Support Document for the January 17, 2001, Final Rule. Appendix D-2: Water Heater Analysis Model. Last updated October 17, 2013. [http://www1.eere.energy.gov/buildings/appliance\\_standards/residential/pdfs/water\\_heater\\_fr.pdf](http://www1.eere.energy.gov/buildings/appliance_standards/residential/pdfs/water_heater_fr.pdf)
5. Pacific Gas and Electric Company. Applied Technology Services Performance Testing and Analysis Unit ATS Report #: 491-08.5, PY2008 Emerging Technologies Program. p. 8. 2008. <http://www.etcc-ca.com/sites/default/files/OLD/images/stories/reswhtestreport1.pdf>
6. Illinois Technical Reference Manual, Commercial and Industrial. p. 87. 2015. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Final/IL-TRM\\_Effective\\_060116\\_v5.0\\_Vol\\_2\\_C\\_and\\_I\\_021116\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf)
7. Ohio Technical Reference Manual. p. 123. August 6, 2010.  
Condensing storage DHW incremental cost is \$685.00 per water heater

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### Heat Pump Water Heater

	Measure Details
Measure Master ID	Heat Pump Water Heater, 4108
Measure Unit	Per water heater
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Water Heater
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	1,660.36
Peak Demand Reduction (kW)	0.079
Annual Therm Savings (Therms)	-23.44
Lifecycle Energy Savings (kWh)	21,584.65
Lifecycle Therm Savings (Therms)	-304.73
Water Savings (gal/year)	0
Effective Useful Life (years)	13 <sup>1</sup>
Incremental Cost (\$/unit)	\$1,000.00 <sup>12</sup>

#### Measure Description

This measure is the installation of a heat pump domestic hot water heater in place of a standard electric water heater in a residential home. The associated measure characteristics are presented based on a natural gas heated home with electric water heating.

#### Description of Baseline Condition

The baseline condition is a heat pump with an energy factor of 0.945. The deemed measure algorithms and associated savings for the heat pump water heater are based on the *Illinois Statewide Technical Reference Manual* Section 5.4.3 Heat Pump Water Heaters<sup>2</sup> (except where noted).

#### Description of Efficient Condition

The efficient condition is a heat pump water heater that is ENERGY STAR certified.

#### Annual Energy-Savings Algorithm

The associated electric and natural gas energy savings are calculated based on the following algorithms:

$$kWh_{SAVED} = (((1/EF_{BASE} - 1/EF_{EFF}) * GPD * 365 * 8.33 * \Delta T * C_{P,WATER}) / 3,412) + kWh_{COOL}$$

$$kWh_{COOL} = \text{Cooling savings from conversion of heat in home to water heat} = (((((GPD * 365 * 8.33 * \Delta T * C_{P,WATER}) / 3,412) - ((GPD * 365 * 8.33 * \Delta T * C_{P,WATER}) / 3,412) / EF_{EFF}) * LF * 27\%) / COP_{COOL}) * LM$$





$$\text{Therm}_{\text{SAVED}} = \text{Heating increase from conversion of heat in home to water heat} = -\left(\frac{((\text{GPD} * 365 * 8.33 * \Delta T * C_{p,\text{WATER}}) / 3,412) - (((\text{GPD} * 365 * 8.33 * \Delta T * C_{p,\text{WATER}}) / 3,412) / \text{EF}_{\text{EFF}})}{\text{EF}_{\text{HEAT}}}\right) * \text{LF} * 49\% * 0.03412$$

Where:

- EF<sub>BASE</sub> = Baseline energy factor (= 0.945)<sup>3</sup>
- EF<sub>EFF</sub> = Efficient energy factor (= 2.0)<sup>4</sup>
- GPD = Gallons per day (= 42.75)<sup>5,6</sup>
- 365 = Number of days per year
- 8.33 = Specific weight of water (lb/gallon)
- ΔT = Average difference between the cold water inlet temperatures (52.3°F)<sup>7</sup> and the hot water delivery temperature (125°F)<sup>8</sup> (= 72.7°F)
- C<sub>p,WATER</sub> = Specific heat of water (= 1.0 Btu/(lb \* °F))
- 3,412 = Btu to kWh conversion factor
- LF = Location factor (= 0.81)<sup>9</sup>
- 27% = Reduction of waste heat resulting in cooling savings<sup>2</sup>
- COP<sub>COOL</sub> = Coefficient of performance of cooling system (= 3.52)<sup>10</sup>
- LM = Latent multiplier (= 1.33)<sup>11</sup>
- 49% = Reduction of waste heat resulting in heating increase<sup>2</sup>
- 0.03412 = kWh to therms conversion factor
- EF<sub>HEAT</sub> = Efficiency of heating system (= 80%)

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{kWh}_{\text{SAVED}} / \text{Hours} * \text{CF}$$

Where:

- Hours = 2,533<sup>2</sup>
- CF = Coincidence factor (= 0.12)

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 13 years)<sup>1</sup>







## Assumptions

The incremental measure cost of the heat pump water heater equipment was determined as \$1,000 based on calculations from the Illinois TRM.<sup>2</sup> This is relatively high for an emerging technology, but will decrease over time with the appropriate market uptake and increased consumer awareness.

Baseline efficiency was derived from federal standard for electric storage water heaters as<sup>3</sup>:  $EF = 0.960 - (0.0003 \times \text{volume})$ , where volume is assumed to be 50 gallons.

Gallons per day are calculated by fitting a polynomial equation to data from Table 3 of the Florida Solar Energy Center study.<sup>5</sup> An average value of 2.43 occupants per home was used for Wisconsin, based on US Census data.<sup>6</sup> The fitted equation is  $GPD = -0.0089 * x^2 + 16.277 * x + 3.25$ , where “x” is the average number of occupants per home.

A heating system efficiency of 80% is assumed.

## Sources

1. U.S. Department of Energy. *Energy Conservation Program: Energy Conservation Standards for Residential Water Heaters, Direct Heating Equipment, and Pool Heaters; Final Rule*. April 16, 2010. [http://www.npga.org/files/public/DOE\\_Final\\_Rule\\_Direct\\_HTG\\_Eqp\\_finalrule\\_fedreg\\_16Apr10.pdf](http://www.npga.org/files/public/DOE_Final_Rule_Direct_HTG_Eqp_finalrule_fedreg_16Apr10.pdf)
2. Illinois Energy Efficiency Stakeholder Advisory Group. *Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0. Volume 3: Residential Measures*. p. 168. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Final/IL-TRM\\_Effective\\_060116\\_v5.0\\_Vol\\_3\\_Res\\_021116\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_3_Res_021116_Final.pdf)  
**Waste heat cooling savings factor:** REM Rate determined percentage (27%) of lighting savings that result in reduced cooling loads (lighting is used as a proxy for hot water heating since load shapes suggest their seasonal usage patterns are similar)  
**Waste heat heating increase factor:** REM Rate determined percentage (49%) of lighting savings that result in increased heating loads (lighting is used as a proxy for hot water heating since load shapes suggest their seasonal usage patterns are similar)  
**Hours:** Full load hours assumption based on Efficiency Vermont analysis of Itron eShapes
3. Federal standards for residential water heaters. <https://www.gpo.gov/fdsys/pkg/CFR-2012-title10-vol3/pdf/CFR-2012-title10-vol3-sec430-32.pdf>
4. ENERGY STAR. “Water Heater Key Product Criteria.” Accessed May 5, 2017. [https://www.energystar.gov/products/water\\_heaters/residential\\_water\\_heaters\\_key\\_product\\_criteria](https://www.energystar.gov/products/water_heaters/residential_water_heaters_key_product_criteria)
5. Florida Solar Energy Center. *Estimating Daily Domestic Hot-Water Use in North American Homes*. June 30, 2015. <http://www.fsec.ucf.edu/en/publications/pdf/FSEC-PF-464-15.pdf>
6. U.S. Census. “Demographic Profile for Wisconsin.” 2010. [https://www.census.gov/newsroom/releases/archives/2010\\_census/cb11-cn137.html](https://www.census.gov/newsroom/releases/archives/2010_census/cb11-cn137.html)



7. U.S. Department of Energy. "Domestic Hot Water Scheduler." Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations.
8. Wisconsin State Legislature. *Chapter 704. Landlord and Tenant*. Section 704.06.  
<https://docs.legis.wisconsin.gov/statutes/statutes/704/06>  
Water heater setpoints typically range between 120°F and 140°F because temperatures below 120°F are susceptible to Legionella bacteria and heaters set to temperatures above 140°F can quickly scald users: <http://www.nrel.gov/docs/fy12osti/55074.pdf>
9. Cadmus. *2016 Potential Study for Focus on Energy*.  
Data maintained by Cadmus and Wisconsin PSC. Residential site visits from the summer of 2016 reveal that 81% of water heaters are installed in conditioned spaces in single family homes.
10. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
Deemed baseline SEER is 12 MBtu/kWh, equivalent to a COP of 3.52.
11. M. A. Andrade and C. W. Bullard. *Controlling Indoor Humidity Using Variable-Speed Compressors and Blowers*. July 1999.  
<https://www.ideals.illinois.edu/bitstream/handle/2142/11894/TR151.pdf>  
Sensible heat ratio of 0.75 for typical split system from page 10.
12. Northeast Energy Efficiency Partnerships. *Incremental Cost Study Phase Three Final Report*. May 28, 2014. <http://www.neep.org/incremental-cost-study-phase-3>

### Revision History

Version Number	Date	Description of Change
01	11/06/2012	Original
02	12/07/2016	Update to new formatting
03	01/26/2017	Made corrections to some values and references



### Water Heater, Indirect

	Measure Details
Measure Master ID	Water Heater: Indirect, 95% or greater, 1988, 3784 Electric, EF ≥ 0.93, 1989 Indirect, Claim Only, 3585 Electric, EF ≥ 0.93, Claim Only, 3586
Measure Unit	Per water heater
Measure Type	Prescriptive
Measure Group	Domestic Hot Water
Measure Category	Water Heater
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	93
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	1,395
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D. <sup>2</sup>

#### Measure Description

Indirect water heaters are applicable to any indirectly fueled water heater, and must be paired with a high-efficiency boiler. In addition, qualifying indirect water heaters must be whole-house units or used for domestic water heating.

Unlike other water heaters, indirect water heaters use a boiler as the heat source. The water heater may also have a direct energy source for non-heating seasons when the boiler is shut off and thus not able to meet the water heating demands.<sup>3</sup>

#### Description of Baseline Condition

The base case is a residential, gas-fueled, storage water heater with an EF of 0.575.<sup>4</sup> New federal efficiency standards that took effect in April 2015 raised the minimum EF for baseline units from 0.575 to 0.600. The criteria date was rounded to January 1, 2016 since the code takes affect mid-year 2015.

#### Description of Efficient Condition

Indirect water heaters must be connected to a boiler with an AFUE of 95% or greater.





### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = ((\text{GPD} * 365 * 8.33 * 1 * \Delta T_w) / 100,000) * ((1 / \text{RE}_{\text{BASE}}) - (1 / \text{E}_{\text{C,EE}})) + ((\text{UA}_{\text{BASE}} / \text{RE}_{\text{BASE}}) - (\text{UA}_{\text{EE}} / \text{E}_{\text{C,EE}})) * (\Delta T_s * 8,760) / 100,000$$

Where:

- GPD = Average daily hot water consumption (= 51.5 gallons per day)<sup>5</sup>
- 365 = Days per year
- 8.33 = Density of water (lb/gallon)
- 1 = Specific heat of water (Btu/lb °F)
- $\Delta T_w$  = Average difference between the cold water inlet temperatures (52.3°F) and the hot water delivery temperature (125°F) (= 72.7°F)<sup>6</sup>
- 100,000 = Conversion factor (Btu/therm)
- $\text{RE}_{\text{BASE}}$  = Recovery efficiency of the baseline tank type water heater (= 76%)<sup>6</sup>
- $\text{E}_{\text{C,EE}}$  = Combustion efficiency of energy-efficient boiler used to heat indirect water heater (= 95%)<sup>7</sup>
- $\text{UA}_{\text{BASE}}$  = Overall heat loss coefficient of base tank type water heater (= 14.0 Btu/hr-°F)<sup>8</sup>
- $\text{UA}_{\text{EE}}$  = Overall heat loss coefficient of indirect water heater storage tank (= 6.1 Btu/hr-°F; see table below)<sup>9</sup>

#### Typical Values for $\text{UA}_{\text{EE}}$

Volume (gal)	H (bare tank) inches	Diameter (bare tank) inches	Insulation	UA (Btu/hr-°F)
40	44	17	1 in foam	4.1
			2 in foam	2.1
80	44	24	1 in foam	6.1
			2 in foam	3.1
120	65	24	1 in foam	8.4
			2 in foam	5.4

- $\Delta T_s$  = Temperature difference between the stored hot water temperature (125°F) and the ambient indoor temperature (65°F) (= 60°F)
- 8,760 = Conversion factor (hours/year)

### Summer Coincident Peak Savings Algorithm

Indirect water heaters consume no electrical energy; therefore, they have no impact on demand reduction.



### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (15 years)}^1$$

### Assumptions

Because the efficiency of residential water heater is measured in EF, the true EF and  $UA_{\text{BASE}}$  is not available. A thermal efficiency of 76% and a  $UA_{\text{BASE}}$  of 14 is assumed. The average difference of 60°F assumes pipe and ambient air temperatures of 125°F and 65°F, respectively.

### Sources

- 2009 GDS Residential Study, MA Natural Gas Potential [http://ma-eeac.org/wordpress/wp-content/uploads/5\\_Natural-Gas-EE-Potential-in-MA.pdf](http://ma-eeac.org/wordpress/wp-content/uploads/5_Natural-Gas-EE-Potential-in-MA.pdf) .
- New York Statewide Residential Gas High Efficiency Heating Equipment Programs: Evaluation of 2009-2011 Programs. Average of mean and median costs using both approaches, in Table 1-4. <http://www.coned.com/energyefficiency/PDF/EEPS%20CY1%20NY%20HEHE%20Evaluation%20Report%20FINAL%20APPROVED%202014-08-21.pdf>
- Public Service Commission of Wisconsin. Focus on Energy Evaluation, Residential Programs: CY09 Deemed Savings Review. March 26, 2010.
- U.S. Department of Energy. Federal standard for residential water heaters effective in 2004.
- Calculated by using the linear relationship of  $y=16.286x + 13$ , where x is the average number of people per home and y is the average gallons of hot water used per day. An average value of 2.361 people/home was used for Wisconsin, based on RECS 2009 data. The linear relationship is used in the 2012 Indiana TRM and the 2010 NY TRM.
- Air-Conditioning, Heating, and Refrigeration Institute. "RWH Search." Most common RE for non-heat pump water heaters. <http://www.ahridirectory.org/ahridirectory/pages/rwh/defaultSearch.aspx>
- Assumed the combustion efficiency is a proxy for AFUE, with program minimum of 95% AFUE.
- United States Department of Energy. Technical Support Document: Energy Efficiency Standards for Consumer Products, Residential Water Heaters, Including Regulatory Impact Analysis. 2000.
- New York Technical Reference Manual. Indirect Water Heaters, p. 87. 2010.

### Revision History

Version Number	Date	Description of Change
01	01/01/2012	Initial TRM entry
02	10/30/2014	Updated therms based on 72.7°F temperature



## HVAC

### Room Air Conditioner, ENERGY STAR

	Measure Details
Measure Master ID	Room Air Conditioner, ENERGY STAR, 4035
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Air Conditioner
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	40
Peak Demand Reduction (kW)	0.0223
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	360
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	9 <sup>1</sup>
Incremental Cost (\$/unit)	\$114.00 <sup>1</sup>
Important Comments	Measure under Retail Product Platform (RPP) Pilot

#### Measure Description

A room air conditioner is a factory-encased air conditioner that is designed (1) as a unit for mounting in a window, through a wall, or as a console, and (2) for delivery without ducts of conditioned air to an enclosed space. This measure consists of ENERGY STAR-certified room air conditioner units that meet the ENERGY STAR Version 4.0 requirements.<sup>2</sup> ENERGY STAR-certified units are 15% more efficient than non-qualified models.

#### Description of Baseline Condition

The baseline condition is a non-ENERGY STAR-certified standard room air conditioner. The resulting energy usage is the (market-weighted) average energy consumption across product classes and the (simple) average energy consumption across operating hours associated with the Wisconsin cities of Green Bay, La Crosse, Madison, and Milwaukee.<sup>4</sup>

#### Description of Efficient Condition

The efficient condition is ENERGY STAR-certified room air conditioners that meet ENERGY STAR Version 4.0 requirements.<sup>2</sup> The resulting energy usage is the (market-weighted) average across product classes



and the (simple) average across operating hours associated with the Wisconsin cities of Green Bay, La Crosse, Madison, and Milwaukee.<sup>1</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = UEC_{BASE} - UEC_{EE}$$

Where:

UEC<sub>BASE</sub> = Annual unit energy consumption of baseline unit (= 442.11 kWh)<sup>1,2</sup>

UEC<sub>EE</sub> = Annual unit energy consumption of measure unit (= 401.79 kWh)<sup>1</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (kWh_{SAVED} / \text{Hours}) * CF$$

Where:

Hours = Hours of operation per year (= 543)<sup>3</sup>

CF = Coincidence factor (= 0.3)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 9 years)<sup>1</sup>

### Sources

1. ENERGY STAR. *Retail Products Platform: Product Analysis for Room Air Conditioners*. Effective May 11, 2016. <https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U>. Lifetime based on Appliance Magazine - Market Research. "The U.S. Appliance Industry: Market Value, Life Expectancy & Replacement Picture 2013." December 2013. Incremental costs are based on the Room Air Conditioner TSD Life-Cycle Cost and Payback Analysis "2011-04-18\_TSD\_Chapter\_8\_Life-Cycle\_Cost\_and\_Payback\_Period\_Analyses.pdf". To calculate an average incremental cost, a weighted average was created based on the market share of each product subtype. <http://www.regulations.gov/#!documentDetail;D=EERE-2007-BT-STD-0010-0053> Baseline energy consumption is based on the federal standard for room air conditioners. Accessed November 21, 2016. [https://www1.eere.energy.gov/buildings/appliance\\_standards/standards.aspx?productid=52&action=viewlive](https://www1.eere.energy.gov/buildings/appliance_standards/standards.aspx?productid=52&action=viewlive) It is calculated by taking a market share weighted average of the unit energy consumption of all product subtypes listed in the ENERGY STAR specification. It is assumed that the room air



conditioner is in operation for 543 hours per year, an average of the hours for the four Wisconsin cities listed in the Analysis workbook. This value was used to replace the national value of 750 hours per year used for the various types of AC in the workbook.

Efficient energy consumption is based on the ENERGY STAR Version 4.0 standard for Room Air Conditioners.<sup>2</sup> The efficient condition energy consumption is calculated by taking a market share weighted average of the unit energy consumption of all product subtypes listed in the ENERGY STAR specification. It is assumed that the room air conditioner is in operation for 543 hours per year, an average of the hours for the four Wisconsin cities listed in the Analysis workbook. This value was used to replace the national value of 750 hours per year used for the various types of AC in the workbook.

2. ENERGY STAR. *Program Requirements for Room Air Conditioners – Eligibility Criteria*. Version 4.0. Accessed November 17, 2016. [www.energystar.gov/sites/default/files/ENERGY%20STAR%20Version%204.0%20Room%20Air%20Conditioners%20Program%20Requirements.pdf](http://www.energystar.gov/sites/default/files/ENERGY%20STAR%20Version%204.0%20Room%20Air%20Conditioners%20Program%20Requirements.pdf)
3. RLW Analytics. *Final Report Coincidence Factor Study Residential Room Air Conditioners*. June 23, 2008. [http://www.puc.state.nh.us/electric/Monitoring%20and%20Evaluation%20Reports/National%20Grid/124\\_SPWG%20Room%20%20AC%20Evaluation%20FINALReport%20June%203%20ver7.pdf](http://www.puc.state.nh.us/electric/Monitoring%20and%20Evaluation%20Reports/National%20Grid/124_SPWG%20Room%20%20AC%20Evaluation%20FINALReport%20June%203%20ver7.pdf)

### Revision History

Version Number	Date	Description of Change
01	06/24/2016	First draft





### Communicating Thermostats

	Measure Details
Measure Master ID	Communicating Thermostat, Existing Natural Gas Boiler, 4298 Communicating Thermostat, Existing Natural Gas Furnace, 4299 Communicating Thermostat, Existing Air-Source Heat Pump, 4300
Measure Unit	Per thermostat
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	Varies by existing heating system
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by existing heating system
Lifecycle Energy Savings (kWh)	Varies by existing heating system
Lifecycle Therm Savings (Therms)	Varies by existing heating system
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$130.00 <sup>2</sup>

#### Measure Description

Standard programmable thermostats require customers to adjust temperature setpoints at different times of the day to allow for some energy savings during unoccupied periods. Communicating thermostats provide this base level of functionality and can be programmed remotely through Wi-Fi.

#### Description of Baseline Condition

The baseline condition is a manual or standard programmable thermostat installed in a home with an existing natural gas furnace, natural gas boiler, or air-source heat pump (ASHP).

#### Description of Efficient Condition

The efficient condition is a communicating thermostat installed in a home to replace the existing thermostat. To qualify as communicating, the thermostat must be Wi-Fi capable (with the Wi-Fi connection established by the customer), but not certified as an ENERGY STAR Connected Thermostat, and not included as a qualifying smart thermostat for the smart thermostat measure prior to 2018.

#### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = (0.75 * \text{CONS}_{\text{THERM,BA}} + 0.25 * \text{CONS}_{\text{THERM,CALC}}) * \text{ESF}_{\text{THERM}} * P_{\text{MF,AREA}}$$

$$\text{CONS}_{\text{THERM,CALC}} = \text{HOURS}_{\text{HEATING}} * \text{CAP}_{\text{GAS}} / (\text{AFUE} * 100)$$





$$kWh_{SAVED} = kWh_{SAVED\ COOLING} + kWh_{SAVED\ HEATING}$$

$$kWh_{SAVED\ COOLING} = (0.75 * CONS_{KWh,COOL,BA} * P_{MF,AC} + 0.25 * CONS_{KWh,COOL,CALC}) * ESF_{KWh,COOLING}$$

$$CONS_{KWh,COOL,CALC} = EFLH_{COOL} * CAP_{COOL} * AC\% / SEER$$

$$kWh_{SAVED\ HEATING} = (0.75 * CONS_{KWh,HEAT,BA} + 0.25 * CONS_{KWh,HEAT,CALC}) * ESF_{KWh,HEATING}$$

$$CONS_{KWh,HEAT,CALC} = EFLH_{HEAT,KWh} * CAP_{ASHP,HEAT} / (HSPF * 3.412)$$

Where:

- $CONS_{THERM,BA}$  = Annual therms consumed by smart thermostat participants before smart thermostat installation, as determined by Cadmus billing analysis (= 653 therms for furnace; = 1,050 therms for boiler; = 0 therms for ASHP)
- $CONS_{THERM,CALC}$  = Annual therms consumed by communicating thermostat participants before communicating thermostat installation (= 896 therms for furnace; = 1,375 therms for boiler; = 0 therms for ASHP, see Assumptions)
- $ESF_{THERM}$  = Heating energy savings fraction for communicating thermostats (= 2.8% for furnace; = 3.0% for boiler; = 0% for ASHP)
- $P_{MF,AREA}$  = Scale factor for multifamily home size (= 100.0% for single family; =52.9% for multifamily,<sup>5</sup> see Assumptions)
- $HOURS_{HEATING}$  = Annual home heating hours (= 1,158 hours for furnace;<sup>3</sup> = 1,000 hours for boiler;<sup>4</sup> = 0 hours for ASHP)
- $CAP_{GAS}$  = Natural gas heating system capacity (= 70.7 MBtu/hour for furnace;<sup>5</sup> = 110 MBtu/hour for boiler<sup>6</sup>)
- $AFUE$  = AFUE of system (= 91.4% for furnace;<sup>5</sup> = 80% for boiler)
- 100 = Conversion from therms to MBtu
- $CONS_{KWh,COOL,BA}$  = Annual cooling kilowatt-hours consumed by smart thermostat participants before smart thermostat installation, as determined by Cadmus billing analysis (= 1,584 kWh for furnace, boiler, and ASHP)
- $P_{MF,AC}$  = Scale factor for multifamily homes with natural gas furnaces and central air conditioners (= 100.0% for single family and multifamily with boiler and ASHP; = 112.6% for multifamily with natural gas furnace,<sup>5</sup> see Assumptions)



- CONS<sub>KWh,COOL,CALC</sub> = Annual cooling kilowatt-hours consumed by communicating thermostat participants before communicating thermostat installation (= 729 kWh for furnace and boiler; = 867 kWh for ASHP, see Assumptions)
- ESF<sub>KWh,COOLING</sub> = Kilowatt-hour energy savings fraction for cooling for communicating thermostats (= 12.4%)
- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410 for furnace, boilers, and ASHP)<sup>3</sup>
- CAP<sub>COOL</sub> = Cooling system capacity (= 25.6 MBtu/hour)<sup>5</sup>
- AC% = Fraction of participants with an air conditioner (= 84% for furnace and boiler;<sup>5</sup> = 100% for ASHP)
- SEER = Seasonal energy efficiency rating (= 12.1)<sup>5</sup>
- CONS<sub>KWh,HEAT,BA</sub> = Annual heating kilowatt-hours consumed by smart thermostat participants before smart thermostat installation (= 808 kWh for furnace; = 0 kWh for boiler; = 962 kWh for ASHP, see Assumptions)
- CONS<sub>KWh,HEAT,CALC</sub> = Annual heating kilowatt-hours consumed by communicating thermostat participants before communicating thermostat installation (= 0 kWh for furnace and boiler; = 2,902 kWh for ASHP, see Assumptions)
- ESF<sub>KWh,HEATING</sub> = Kilowatt-hour energy savings fraction for heating for communicating thermostats (= 8.6% for furnace; = 0% for boiler; = 7.3% for ASHP)
- EFLH<sub>HEAT,KWh</sub> = Equivalent full-load heating hours (= 1,890 for ASHP;<sup>7</sup> = 0 for furnace and boiler)
- CAP<sub>ASHP,HEAT</sub> = ASHP heating capacity (= 37.2 MBtu/hour)
- HSPF = Heating seasonal performance factor (= 7.1)
- 3.412 = Conversion from Btu to watts

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure. It is assumed that only a small minority of participants have regular behavioral patterns that would produce demand reduction. These patterns entail not being at home during the peak period and not already setting the temperature back during that time.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$





Therm<sub>LIFECYCLE</sub> = Therm<sub>SAVED</sub> \* EUL

Where:

EUL = Effective useful life (= 10 years)<sup>1</sup>

Deemed Savings

Annual and Lifecycle Savings by Communicating Thermostat Measure

Table with 8 columns: Method of Home Heating, MMID, Sector, Peak kW, Annual kWh, Lifecycle kWh, Annual therms, Lifecycle therms. Rows include Natural Gas Boiler, Natural Gas Furnace, and Air-Source Heat Pump with SF and MF sub-categories.

Assumptions

Because manual and programmable thermostats often last for decades, measure cost and savings assume a technology-based upgrade as opposed to end-of-life replacement, so the baseline condition would have continued with existing equipment.

The GDS Associates document<sup>1</sup> cited for EUL is also used by the Illinois TRM for programmable thermostats.

For the 2016 Focus evaluation, Cadmus conducted a billing analysis to examine savings for participants who installed smart thermostats as part of MMIDs 3609, 3610, and 3611 (updated to MMIDs 4301, 4302, and 4303). The 2016 Focus on Energy Evaluation Report<sup>9</sup> discusses these findings, and results from that billing analysis are analyzed further in the updated workpaper for these MMIDs. This study did not examine communicating thermostats, but it did reveal that smart thermostat participants had lower pre-install heating consumption and higher pre-install cooling consumption than the TRM calculations had predicted. This indicates that the sample for the billing analysis—participants who installed smart thermostats—systematically differs from the Wisconsin general population. These differences may apply to participants who install communicating thermostats as well. Therefore, the pre-install consumption values are a weighted average, based 25% on the previous TRM calculations and assumptions and based 75% on the billing analysis results for consumption. For details on savings calculations for smart thermostats, refer to measures 3609, 3610, and 3611.





Values for energy savings factors for communicating thermostats were derived by extrapolating data from the Minnesota TRM.<sup>8</sup> This TRM finds a heating and cooling energy savings factor of 5.4% for communicating thermostats, and a heating and cooling energy savings factor of 8.9% for smart thermostats. Therefore, this TRM shows that energy savings factors for communicating thermostats are 60.7% of those for smart thermostats. That ratio was applied to the energy savings factors for communicating thermostats in this workpaper, using the energy savings factors for smart thermostats found from the 2016 Cadmus billing analysis. Details are shown in the table below.

**Energy Savings Factors for Communicating Thermostats**

Parameter	Thermostat Type	Furnace	Boiler	ASHP
ESF <sub>THERM</sub>	Smart	4.6%	5.0%	N/A
	Communicating	2.8%	3.0%	N/A
ESF <sub>kWh,COOL</sub>	Smart	20.5%	20.5%	20.5%
	Communicating	12.4%	12.4%	12.4%
ESF <sub>kWh,HEAT</sub>	Smart	14.2%	N/A	12.0%
	Communicating	8.6%	N/A	7.3%

The capacity of residential heat pumps installed in Wisconsin is assumed to be 3.1 tons, based on an analysis of 75 ASHPs installed between 2013 and 2015 in Focus on Energy residential programs. At 12,000 Btu/hour/ton, the assumed average capacity is 37.2 MBtu/hour.

The default efficiency levels are based on existing heating and cooling equipment efficiencies of 80% AFUE boilers and HSPF 7.1 ASHPs. Current baselines for boilers and ASHPs assume 82% AFUE and HSPF 7.7, respectively, based on current installation standards in Wisconsin (and assuming that the average customer in Wisconsin is slightly below the baseline due to some homes still using older equipment). Updated values for average furnace capacity and AFUE, cooling capacity and SEER, and fraction of homes with a central air conditioner installed were updated based on data from the 2016 Focus on Energy potential study.<sup>5</sup>

Supporting inputs for cooling load hours (furnaces and ASHPs) in several Wisconsin cities are shown in the table below.





Supporting Inputs for Equivalent Full-Load Cooling Hours by City

Location	EFLH <sub>COOL</sub> (furnace, boiler, and ASHP) <sup>3,7</sup>	EFLH <sub>HEAT</sub> (ASHP) <sup>7</sup>	Weighting by Participant <sup>3</sup>
Green Bay	344	1,852	22%
Lacrosse	323	1,966	3%
Madison	395	1,934	18%
Milwaukee	457	1,883	48%
Wisconsin Average	380	1,909	9%
<b>Weighted Average</b>	<b>410</b>	<b>1,890</b>	<b>100%</b>

The billing analysis that serves as the basis for smart thermostat savings examined thermostats installed in single family residences. Multifamily residences are assumed to have the same energy savings fractions, but consumptions scale due to two factors:

- First, all multifamily heating and cooling consumptions scale based on residence size. Data from the Wisconsin Focus on Energy potential study<sup>5</sup> indicate that the average single family home has 1,652 sq ft of finished space, while the average multifamily unit has 874 sq ft of finished space. Therefore, all consumption values for multifamily homes incorporate an area scaling factor of  $P_{MF,AREA}$  equal to 874 divided by 1,652 (52.9%). This applies to factors derived from the billing analysis and from calculations.
- Second, billing analysis derived multifamily cooling consumption for natural gas furnace sites is also scaled. The average natural gas furnace cooling consumption observed in the billing analysis is directly dependent on the fraction of those homes that have central air conditioners. That fraction, while not specifically known for the billing analysis sample, may be different for multifamily sites receiving smart thermostats. The potential study<sup>5</sup> sample may be different from the billing analysis sample, but its data can be used here. The potential study data shows that 85.5% of multifamily sites with natural gas furnaces also have central air conditioners, and that this fraction for single family sites is 75.9%. Therefore, for multifamily sites with natural gas furnaces, there is an assumed cooling consumption scaling factor of  $P_{MF,AC}$  equal to 85.5 divided by 75.9 (112.6%).

Sources

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### Revision History

Version Number	Date	Description of Change
01	06/2017	Initial TRM entry



### Smart Thermostats

	Measure Details
Measure Master ID	Smart Thermostat, Existing Natural Gas Boiler, 4301, 4666 Smart Thermostat, Existing Natural Gas Furnace, 4302, 4667 Smart Thermostat, Existing Air-Source Heat Pump, 4303, 4668
Measure Unit	Per thermostat
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	Varies by existing heating system
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Varies by existing heating system
Lifecycle Energy Savings (kWh)	Varies by existing heating system
Lifecycle Therm Savings (Therms)	Varies by existing heating system
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$213.00 <sup>2</sup>

### Measure Description

Standard programmable thermostats (PTs), when running a program, automatically change temperature setpoints according to a schedule. Typical 5/2 PT schedules include weekday setbacks during working hours as well as daily setbacks during sleep hours. When used, these setbacks result in more energy-efficient temperatures during unoccupied and overnight periods to enable energy savings. However, research has suggested that many PTs are kept in permanent-hold,<sup>6</sup> which effectively eliminates savings from automatic setbacks: "...90% of respondents reported that they rarely or never adjusted the thermostat to set a weekend or weekday program. Photographs of thermostats were collected in one online survey, which revealed that about 20% of the thermostats displayed the wrong time and that about 50% of the respondents set their programmable thermostats on 'long-term hold' (or its equivalent)."

Some consumers, however, may manually setback their manual or programmable thermostat to achieve savings even when kept in permanent hold.







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Compared to PTs, smart thermostats provide enhanced functionality that can include:

- More simple use and programming, both on the thermostat and remotely via smartphone apps and web portals
- Occupancy sensing that enables energy savings from automatic setbacks during unoccupied periods (occupancy sensing may use sensors in the thermostat or capability to track the resident's location through a smartphone app)
- Learning capability or automatic schedule generation or modification (such thermostats are capable of dynamically adjusting or constructing a program schedule based on actual occupancy patterns, eliminating the need for programming)
- Intelligent control of HVAC equipment, including minimizing energy expended for recovery from setback, intelligent control of two-stage HVAC sources, and minimizing the use of inefficient electric-resistance heat (which is associated with most heat-pumps)
- Use of outside temperature and other weather data to better ensure comfort and minimize energy use
- Encourage the use of more energy-efficient set temperatures, such as a leaf icon that appears when the set temperature is moved in the direction of less energy use
- Algorithms that make frequent, subtle set temperature changes to save energy

### Description of Baseline Condition

The baseline condition is a manual or standard programmable thermostat installed in a home with an existing natural gas furnace, natural gas boiler, or air-source heat pump (ASHP).

### Description of Efficient Condition

The efficient condition is a smart thermostat installed in a home to replace an existing manual or programmable thermostat. To qualify as smart, the thermostat must be certified as an ENERGY STAR Connected Thermostat, or have been included as a qualifying smart thermostat for this measure prior to 2018.



### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{CONS}_{\text{THERM}} * \text{ESF}_{\text{THERM}} * P_{\text{MF,AREA}}$$

$$\text{kWh}_{\text{SAVED}} = (\text{CONS}_{\text{kWh,COOL}} * P_{\text{MF,AC}} * \text{ESF}_{\text{kWh,COOL}} + \text{CONS}_{\text{kWh,HEAT}} * \text{ESF}_{\text{kWh,HEAT}}) * P_{\text{MF,AREA}}$$

Where:

- $\text{CONS}_{\text{THERM}}$  = Annual therms consumed by smart thermostat participants before smart thermostat installation (= 653 therms for furnace; = 1,050 therms for boiler; = 0 therms for ASHP)
- $\text{ESF}_{\text{THERM}}$  = Therm energy savings fraction (= 4.6% for furnace; = 5.0% for boiler; = 0% for ASHP)
- $P_{\text{MF,AREA}}$  = Scale factor for multifamily home size (= 100.0% for single family; =52.9% for multifamily, see the Assumptions section)<sup>7</sup>
- $\text{CONS}_{\text{kWh,COOL}}$  = Annual cooling kilowatt-hours consumed by smart thermostat participants before smart thermostat installation (= 1,584 kWh for furnace, boiler, and ASHP)
- $P_{\text{MF,AC}}$  = Scale factor for multifamily homes with natural gas furnaces and central air conditioners (= 100.0% for single family and multifamily with boiler and ASHP; = 112.6% for multifamily with natural gas furnace, see the Assumptions section)<sup>7</sup>
- $\text{ESF}_{\text{kWh,COOL}}$  = Kilowatt-hour energy savings fraction for cooling (= 20.5% for furnace, boiler, and ASHP)
- $\text{CONS}_{\text{kWh,HEAT}}$  = Annual heating kilowatt-hours consumed by smart thermostat participants before smart thermostat installation (= 808 kWh for furnace; = 0 kWh for boiler; = 962 kWh for ASHP)
- $\text{ESF}_{\text{kWh,HEAT}}$  = Kilowatt-hour energy savings fraction for heating (= 14.2% for furnace; = 0% for boiler; = 12% for ASHP)<sup>3</sup>

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure. It is assumed that only a small minority of participants have regular behavioral patterns that would produce demand reduction, such as not being at home during the peak period and not already setting the temperature back during that time.

## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 10 years)}^1$$

## Deemed Savings

### Annual and Lifecycle Savings by Measure

Measure	MMID	Sector	Peak kW	Annual kWh	Lifecycle kWh	Annual therms	Lifecycle therms
Smart Thermostat, Home Heated by Natural Gas Boiler	4301	SF	0	325	3,250	53	530
		MF	0	172	1,720	28	280
Smart Thermostat, Home Heated by Natural Gas Furnace	4302	SF	0	439	4,390	30	300
		MF	0	254	2,540	16	160
Smart Thermostat, Home Heated by Air Source Heat Pump	4303	SF	0	440	4,400	-	-
		MF	0	233	2,330	-	-

## Assumptions

For the CY2016 Focus evaluation, Cadmus conducted a billing analysis to examine savings for participants who installed smart thermostats as part of MMIDs 3609, 3610, and 3611 (former versions of measures 4301, 4302, 4303). There were 2,427 natural gas customers and 2,110 electric customers for this analysis. Following a Princeton Scorekeeping Method (PRISM) modeling approach, the analysis filtered weather-sensitive electric and natural gas consumption from total electric and natural gas usage, and determined smart thermostat savings as a percentage of this consumption.

The 2016 Focus on Energy Evaluation Report<sup>4</sup> discusses these findings, but does not break them into components for heating and cooling, or for furnace, boiler, and ASHP smart thermostat measures: that analysis is discussed below.

## Therm Savings

Of the 2,427 natural gas customers, 2,329 had a natural gas furnace. Based on the billing data for these participants, their baseline natural gas consumption averages 653 therms, and the savings fraction from installing a smart thermostat for these participants is 4.6% (30 therms).



There were 93 participants with a natural gas boiler. Their average baseline natural gas consumption is 1,050 therms, and the savings fraction for these participants is 5.0%. The relative precision for all these values is  $\leq 9\%$ .

## *Electric Savings*

### **Furnaces**

Of the 2,110 electric customers, 2,089 had an electric furnace installed. Many of these homes also had air conditioner installed: the sample represents an average split of homes with and without air conditioning where smart thermostats were installed.

The average baseline electric consumption for participant houses with an electric furnace is 2,392 kWh. This consisted of 1,584 kWh in the cooling season and 808 kWh in the heating season. Heating season consumption may be from furnace motors and participant homes with electric space heating.

The analysis revealed savings factors of 20.5% for cooling season consumption and 14.2% for heating season consumption, with an overall electric savings factor of 18.4%. Relative precision values for heating and cooling consumption and cooling savings are  $\pm 8\%$ , and relative precision for heating savings is  $\pm 24\%$ .

### **Boilers**

Electric data for boilers is limited, since the billing analysis only examined electric data for three homes. While the results are imprecise due to the small sample (at  $\pm 55\%$  to  $\pm 75\%$  precision), cooling consumption and savings were observed for these homes, which indicates many had air conditioner installed and controlled by their thermostat. Therefore, the cooling consumption and savings for participants with an electric furnace is applied to the smart thermostat with boiler measure.

### **Air-Source Heat Pumps**

The billing analysis examined data for 18 homes with an ASHP. Cooling consumption and savings values for these homes were generally imprecise, with precision around  $\pm 35\%$ . Therefore, the cooling consumption and savings values for furnaces was used, knowing that these values generally reflect homes with an air conditioner.

Previously, the ASHP heating consumption value was 2,902 kWh, based on the heat pump providing all heat during winter. However, the billing analysis revealed an ASHP heating consumption of value of 962 kWh. This value is also imprecise, at  $\pm 60\%$ , but still indicates that ASHPs are not generally providing all a participant's home winter heating needs. Therefore, the value of 962 kWh is used for baseline ASHP heating consumption. The ASHP heating savings value is extremely imprecise, so a value of 12% is obtained and used from a different study.<sup>3</sup>



All the above values were for the average participant in each of the three measures, and represent an average split of system AFUE and SEER values, houses with and without air conditioning, space heating, manual and programmable thermostats, and other variables.

### *Scaling for Multifamily*

The billing analysis that serves as the basis for this study examined thermostats installed in single family residences. Multifamily residences are assumed to have the same energy savings fractions, but consumptions scale due to two factors.

First, all multifamily heating and cooling consumptions scale based on residence size. Data from the Wisconsin Focus on Energy Potential Study<sup>7</sup> indicate that the average single family home has 1,652 sq ft of finished space, while the average multifamily unit has 874 sq ft of finished space. Therefore, all consumption values for multifamily homes incorporate an area scaling factor of  $P_{MF,AREA}$  equal to 874 divided by 1,652 (52.9%).

Second, multifamily cooling consumption for natural gas furnace sites is also scaled. The average natural gas furnace cooling consumption observed in the billing analysis is directly dependent on the fraction of those homes that have central air conditioners. That fraction, while not specifically known for the billing analysis sample, may be different for multifamily sites receiving smart thermostats. The Potential Study sample may be different from the billing analysis sample, but its data can be used here. The Potential Study data shows that 85.5% of multifamily sites with natural gas furnaces also have central air conditioners, and that this fraction for single family sites is 75.9%. Therefore for multifamily sites with natural gas furnaces, there is an assumed cooling consumption scaling factor of  $P_{MF,AC}$  equal to 85.5 divided by 75.9 (112.6%).

### **Sources**

1. GDS Associates. *Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures*. Table 1, HVAC Controls. June 2007. [http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)  
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#### Revision History

Version Number	Date	Description of Change
01	03/2015	Initial TRM entry
02	06/2017	Updated based on Cadmus billing analysis
03	11/2017	Updated to include multifamily savings



### Smart and Communicating Thermostats, Pack Based

	Measure Details
Measure Master ID	Smart Thermostat, Pack-Based, 4304 Communicating Thermostat, Pack-Based, 4305
Measure Unit	Per thermostat
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Controls
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	Smart = 435 (MMID 4304); Communicating = 220 (MMID 4305)
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	Smart = 30 (MMID 4304); Communicating = 20 (MMID 4305)
Lifecycle Energy Savings (kWh)	Smart = 4,350 (MMID 4304); Communicating = 2,220 (MMID 4305)
Lifecycle Therm Savings (Therms)	Smart = 300 (MMID 4304); Communicating = 200 (MMID 4305)
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	Smart = \$124.81 (MMID 4304); Communicating = \$115.21 (MMID 4305) <sup>2</sup>

#### Measure Description

Standard programmable thermostats require customers to adjust temperature setpoints at different times of the day, changing temperatures during unoccupied periods to allow for some energy savings. Communicating thermostats provide this base level of functionality but can be programmed remotely through Wi-Fi.

Smart thermostats provide enhanced functionality that can include:

- Easier use and programming, both on the thermostat and remotely via smartphone apps and web portals.
- Occupancy sensing that enables energy savings from automatic setbacks during unoccupied periods. Occupancy sensing may use sensors in the thermostat or capability to track the residents' location through a smartphone app.
- Learning capability or automatic schedule generation/modification. Such thermostats are capable of dynamically adjusting and/or constructing a program schedule based on actual occupancy patterns, eliminating the need for programming.
- Intelligent control of HVAC equipment, including minimizing the energy expended for recovery from setback, having intelligent control of two-stage HVAC sources, and minimizing the use of inefficient electric-resistance heat associated with most heat pumps.



- Use of outside temperature and other weather data to better ensure comfort and minimize energy use.
- Encourage use of more energy-efficient set temperatures (for example, an icon of a leaf appears when the set temperature is moved in the direction of less energy use).
- Algorithms that make frequent subtle temperature changes in order to save energy.

The savings calculations for these measures are based on the deemed savings values for the smart thermostat and communicating thermostat workpapers (MMIDs 4301 – 4303 and 4298 – 4300). An installation rate and a ratio of heating systems are applied to combine the savings from those measures to produce savings for pack-based measures.

### Description of Baseline Condition

The baseline condition is a manual or standard programmable thermostat installed in a home with an existing natural gas furnace, natural gas boiler, or air-source heat pump (ASHP).

See Assumptions for detail on weighted averages applied to savings to account for the combination of manual and programmable thermostats in the baseline Wisconsin population.

### Description of Efficient Condition

The efficient condition is a communicating or smart thermostat, provided in a Focus on Energy Kit, installed in a home to replace the existing thermostat. To qualify as smart, the thermostat must be certified as an ENERGY STAR Connected Thermostat or have been included as a qualifying smart thermostat for this measure prior to 2018. To qualify as communicating, the thermostat must be Wi-Fi capable (with the Wi-Fi connection established by the customer), but not certified as an ENERGY STAR Connected Thermostat, and not included as a qualifying smart thermostat for the smart thermostat measure prior to 2018.

### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED,COMM}} = [(\text{Annual Therm}_{\text{BOIL,COMM}} * \text{Boiler}_{\text{RATIO}}) + (\text{Annual Therm}_{\text{FURN,COMM}} * \text{Furnace}_{\text{RATIO}}) + (\text{Annual Therm}_{\text{HP,COMM}} * \text{ASHP}_{\text{RATIO}})] * \text{IR}$$

$$\text{Therm}_{\text{SAVED,SMART}} = [(\text{Annual Therm}_{\text{BOIL,SMART}} * \text{Boiler}_{\text{RATIO}}) + (\text{Annual Therm}_{\text{FURN,SMART}} * \text{Furnace}_{\text{RATIO}}) + (\text{Annual Therm}_{\text{HP,SMART}} * \text{ASHP}_{\text{RATIO}})] * \text{IR}$$

$$\text{kWh}_{\text{SAVED,COMM}} = [(\text{Annual kWh}_{\text{BOIL,COMM}} * \text{Boiler}_{\text{RATIO}}) + (\text{Annual kWh}_{\text{FURN,COMM}} * \text{Furnace}_{\text{RATIO}}) + (\text{Annual kWh}_{\text{HP,COMM}} * \text{ASHP}_{\text{RATIO}})] * \text{IR}$$

$$\text{kWh}_{\text{SAVED,SMART}} = [(\text{Annual kWh}_{\text{BOIL,SMART}} * \text{Boiler}_{\text{RATIO}}) + (\text{Annual kWh}_{\text{FURN,SMART}} * \text{Furnace}_{\text{RATIO}}) + (\text{Annual kWh}_{\text{HP,SMART}} * \text{ASHP}_{\text{RATIO}})] * \text{IR}$$





Where:

- Annual Therm = Annual therm savings by thermostat type and heating system  
(= varies by measure; see table below)
- Boiler<sub>RATIO</sub> = Percentage of homes in Wisconsin with a natural gas boiler (= 3.4%,  
see table below)
- Furnace<sub>RATIO</sub> = Percentage of homes in Wisconsin with a natural gas furnace  
(= 95%, see table below)
- ASHP<sub>RATIO</sub> = Percentage of homes in Wisconsin with an ASHP (= 1.6%, see table  
below)
- IR = Installation rate (= 100%, see Assumptions)
- Annual kWh = Annual kWh savings by thermostat type and heating system  
(= varies by measure; see table below)

**Annual and Lifecycle Savings by Heating System**

Measure	Peak kW	Annual kWh	Lifecycle kWh	Annual therm	Lifecycle therm
Communicating Thermostat, Home Heated by Natural Gas Boiler	0	170	1,700	34	340
Communicating Thermostat, Home Heated by Natural Gas Furnace	0	223	2,230	20	200
Communicating Thermostat, Home Heated by Air-Source Heat Pump	0	280	2,800	0	0
Smart Thermostat, Home Heated by Natural Gas Boiler	0	325	3,250	53	530
Smart Thermostat, Home Heated by Natural Gas Furnace	0	439	4,390	30	300
Smart Thermostat, Home Heated by Air-Source Heat Pump	0	440	4,400	0	0

**Heating Type Ratios (see Assumptions)**

Heating Type	Percentage of Wisconsin Homes
Natural Gas Boiler	3.4%
Natural Gas Furnace	95.0%
Air-Source Heat Pump	1.6%



### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure. It is assumed that only a small minority of participants have regular behavioral patterns that would produce demand reduction. These patterns entail not being at home during the peak period and not already setting the temperature back during that time.

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

$$Therm_{LIFECYCLE} = Therm_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 10 years)}^1$$

### Deemed Savings

PROPORTIONAL SAVINGS FOR PACK-BASED MEASURES

Measure	MMID	Peak kW	Annual kWh	Lifecycle kWh	Annual therms	Lifecycle therms
Communicating Thermostat, Pack-Based	4304	0	222	2,200	20	200
Smart Thermostat, Pack-Based	4305	0	435	4,350	30	300

### Assumptions

For more context on the background of the smart and communicating thermostats averaged in this workpaper, including savings formulas, assumptions, and citations, see the workpapers for measures 4301, 4302, and 4303 (smart) and for measures 4298, 4299, and 4300 (communicating).

To calculate the percentage of Wisconsin homes with natural gas boilers, natural gas furnaces, and ASHPs, every smart thermostat application measure in SPECTRUM (MMID 3609 for natural gas boilers, 3610 for natural gas furnaces, and 3611 for ASHPs) from 2015 to 2017 was examined. Proportions from this set of data were used in the Heating Type Ratios table.

It is assumed that kits featuring a smart or communicating thermostat will have a 100% installation rate.

Incremental cost is calculated using the average cost to the implementers, plus any copays required of the customer. Communicating thermostat packs do not have copays and the incremental costs reflect the implementer cost of \$115.21 per thermostat. Customers have the option of smart thermostat packs for a \$120 copay or packs with less expensive models but no copay; program data from October 2017 through December 2017 indicates that 19% of customers selected a pack with a copay. Therefore,





incremental costs for smart thermostats represent a product cost of \$102.20 per thermostat plus a \$120 customer copay on 19% of kits:  $\$102.20 + (19\% * \$120) = \$124.81$ .

### Sources

1. GDS Associates. *Measure Life Report, Residential and Commercial/Industrial Lighting and HVAC Measures*. Table 1, HVAC Controls. 2007. [http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/ld/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)  
Used programmable thermostat effective useful life as the closest proxy for smart thermostats.
2. Incremental cost is the average incentive cost to the implementer providing the pack, plus the customer copay for higher end smart thermostat models. The cost for a communicating thermostat is \$115.21. The implementer cost for smart thermostats is \$102.20, with 19% of customers opting for a higher model with a \$120 copay, for an average cost of \$124.81. Values provided by Energy Federation, Inc. in December 2017.

### Revision History

Version Number	Date	Description of Change
01	12/2017	Initial TRM entry



### Gas Furnaces

	Measure Details
Measure Master ID	LP or Oil Furnace with ECM: 90%+ AFUE (Existing), 3679 Tier 2, 90%+ AFUE (Existing), 3781  Natural Gas Furnace, Tier 2, 95% AFUE, 3783  Natural Gas Furnace with ECM: 95%+ AFUE (Existing), 1981 Tier 2, 95%+ AFUE (Existing), 3782 96%+ AFUE, 3868 Tier 2, 96%+ AFUE, 3870 97%+ AFUE, 3440 Tier 2, 97%+ AFUE, 3871 98%+ AFUE, 3869 Tier 2, 98%+ AFUE, 3872
Measure Unit	Per furnace
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Furnace
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	416 (excluding non-ECM)
Peak Demand Reduction (kW)	0.0792 (excluding non-ECM)
Annual Therm Savings (Therms)	Varies by AFUE and fuel type
Lifecycle Energy Savings (kWh)	8,320 (excluding non-ECM)
Lifecycle Therm Savings (Therms)	Varies by AFUE and fuel type
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

### Measure Description

Conventional gas furnaces produce by-products, such as water vapor and carbon dioxide, which are usually vented out through a chimney along with a considerable amount of heat. This occurs not only when the furnace is in use, but also when it is turned off. Newer designs increase energy efficiency by reducing the amount of heat that escapes and by extracting heat from the flue gas before it is vented. These furnaces use much less energy than conventional furnaces.



### Description of Baseline Condition

The current federal furnace standard is a 78% AFUE without an electronically commutated motor (ECM). However, data on furnace sales in Wisconsin indicate a higher market baseline for natural gas furnaces. Non-income eligible measures (Tier 1) use a 92.8% AFUE furnace without an ECM as the baseline, based on sales and audit data indicating that this was the average AFUE of units sold in Wisconsin in 2015.<sup>2</sup> Income eligible measures (Tier 2) maintain an 80% AFUE baseline, the lowest AFUE for which sales were present in the sales data, due to income restraints for participating consumers. The measure characteristics were previously based on a 90% AFUE furnace without an ECM for Tier 1 and a 78% AFUE furnace without an ECM for Tier 2 from 2011 through 2014.

### Description of Efficient Condition

The efficient furnace condition varies by measure-specific requirements; the measure master name largely explains the efficient condition for each measure. For all measures, the efficient condition pertains to a furnace installed in a residential application.

### Annual Energy-Savings Algorithm

$$\text{Therms}_{\text{SAVED}} = \text{CAP} * \text{hours}_{\text{HEATING}} * (1/\text{AFUE}_{\text{BASE}} - 1/\text{AFUE}_{\text{EE}}) * (1/100)$$

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{\text{SAVED COOLING}} + \text{kWh}_{\text{SAVED HEATING}} + \text{kWh}_{\text{SAVED CIRC}}$$

$$\text{kWh}_{\text{SAVED COOLING}} = \text{tons} * \text{EFLH}_{\text{COOLING}} * 12 \text{ kBtu/ton} * (1/\text{SEER}_{\text{BASE}} - 1/\text{SEER}_{\text{ECM}}) * \text{AC}\%$$

$$\text{kWh}_{\text{SAVED HEATING}} = \text{hours}_{\text{HEATING}} * \Delta\text{kW}_{\text{HEAT}}$$

$$\text{kWh}_{\text{SAVED CIRC}} = \text{hours}_{\text{CIRC}} * \Delta\text{kW}_{\text{CIRC}}$$

Where:

- CAP = Heating capacity (= 72 MBtu/hour)<sup>3</sup>
- AFUE<sub>BASE</sub> = Baseline AFUE (= 80% for Tier 2 and 92.8% for Tier 1)
- AFUE<sub>EE</sub> = Efficient AFUE (= 95%, 96%, 97%, or 98%)
- tons = Cooling capacity in tons (= 2.425)<sup>4</sup>
- EFLH<sub>COOLING</sub> = Effective full-load cooling hours (= 410 average; varies by location; see table below)





**Effective Full-Load Cooling Hours by Location**

Location	EFLH <sub>COOLING</sub>	Weighting by Participant
Green Bay	344	22%
Lacrosse	323	3%
Madison	395	18%
Milwaukee	457	48%
Wisconsin Average	380	9%
<b>Overall</b>	<b>410</b>	

SEER<sub>BASE</sub> = Baseline SEER (= 12)<sup>4</sup>

SEER<sub>ECM</sub> = SEER of unit with ECM (= 13)<sup>4</sup>

AC% = % of non-A/C furnace measures that also had an A/C installed (= 92.5%)<sup>4</sup>

hours<sub>HEATING</sub> = Hours of heating operation (= 1,158 hours)<sup>4</sup>

ΔkW<sub>HEAT</sub> = Heating demand (= 0.116 kW)<sup>4</sup>

hours<sub>CIRC</sub> = Annual hours on circulate setting (= 1,020 hours)<sup>4</sup>

ΔkW<sub>CIRC</sub> = Demand on circulate setting (= 0.207 kW)<sup>4</sup>

**Summer Coincident Peak Savings Algorithm**

Peak electrical energy savings for the ECM changed based on the Focus on Energy ECM Study<sup>4</sup> and is deemed as 0.0792 kW/unit.

$$kW_{SAVED} = \text{tons} * 12 \text{ kBtu/ton} * (1/EER_{BASE} - 1/EER_{ECM}) * CF * AC\%$$

Where:

EER<sub>BASE</sub> = Baseline SEER (= 10.5)<sup>4</sup>

EER<sub>ECM</sub> = EER of unit with ECM (= 11)<sup>4</sup>

CF = Coincidence factor (= 68%)<sup>4</sup>

**Lifecycle Energy-Savings Algorithm**

$$\text{Therm}_{LIFECYCLE} = \text{Therm}_{SAVED} * EUL$$

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (=20 years)<sup>1</sup>



## Assumptions

The incremental costs for 95% and 97% AFUE furnaces was established in previous workpapers, based on a combination of installation data and surveys with participating trade allies regarding cost differences between 95% and 97% AFUE furnaces and 92% AFUE furnaces. Incremental cost for 96% AFUE furnaces was calculated as the average between the 95% and 97% AFUE costs. Incremental cost for 98% AFUE furnaces was derived by adding the same cost increment to the 97% cost as was between 95%, 96%, and 97% AFUE furnaces.

## Deemed Savings

### Deemed Savings for Tier 1 and Tier 2 Measures

Measure	MMID	kW	Annual kWh	Lifecycle kWh	Annual therms	Lifecycle therms	Inc. Cost <sup>5</sup>
<b>Tier 1</b>							
LP or Oil Furnace w/ECM, 90%+ AFUE (Existing)	3679	0.0792	416	8,320	0	0	\$432.00
Natural Gas Furnace w/ECM, 95%+ AFUE (Existing)	1981	0.0792	416	8,320	21	420	\$345.93
Natural Gas Furnace w/ECM, 96%+ AFUE	3868	0.0792	416	8,320	30	600	\$1,071.47
Natural Gas Furnace w/ECM, 97%+ AFUE	3440	0.0792	416	8,320	39	780	\$1,797.00
Natural Gas Furnace w/ECM, 98%+ AFUE	3869	0.0792	416	8,320	48	960	\$2,522.54
<b>Tier 2</b>							
LP or Oil Furnace w/ECM, Tier 2, 90%+ AFUE (Existing)	3781	0.0792	416	8,320	0	0	\$432.00
Natural Gas Furnace, Tier 2, 95% AFUE	3783	0	0	0	165	3,300	\$1,194.00
Natural Gas Furnace w/ECM, Tier 2, 95%+ AFUE (Existing)	3782	0.0792	416	8,320	165	3,300	\$1,565.00
Natural Gas Furnace w/ECM, Tier 2, 96%+ AFUE	3870	0.0792	416	8,320	174	3,480	\$2,007.50
Natural Gas Furnace w/ECM, Tier 2, 97%+ AFUE	3871	0.0792	416	8,320	183	3,660	\$2,450.00
Natural Gas Furnace w/ECM, Tier 2, 98%+ AFUE	3872	0.0792	416	8,320	191	3,820	\$2,892.50

## Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." EUL Table. 2014. [http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update\\_2014-02-05.xlsx](http://www.deeresources.com/files/DEER2013codeUpdate/download/DEER2014-EUL-table-update_2014-02-05.xlsx)



2. Cadmus. *Focus on Energy Calendar Year 2013 Baseline Market Study*. May 14, 2014.  
[https://focusonenergy.com/sites/default/files/Appendix%20B%20-%20FOC\\_XC\\_Deemed\\_WriteUp\\_12122013%20\(2\).pdf](https://focusonenergy.com/sites/default/files/Appendix%20B%20-%20FOC_XC_Deemed_WriteUp_12122013%20(2).pdf)
3. Focus on Energy. *SPECTRUM Focus Prescriptive Database*. Average furnace size of 13,000 furnaces. 2012.
4. Focus on Energy. *Deemed Savings Report*. October 27, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
5. Wisconsin Public Service Commission. *Incremental Cost Database*. December 2014.

### Revision History

Version Number	Date	Description of Change
01	03/05/2012	Original
02	11/05/2012	Updated memo
03	02/20/2013	Review and updates for new formatting
04	08/15/2014	New format, changes from 2014 Baseline Study and ECM Study
05	09/29/2014	Final results from the 2014 ECM study
06	10/29/2014	Final edits/additions from 2014 Cadmus ECM study and Deemed Savings Report
07	04/28/2016	Addition of 96%, 97%, 98% AFUE measures
08	04/24/2017	Fixed discrepancies in kW, LC kWh, and EUL
09	10/2017	Updated EUL





### Single Package Vertical HVAC Unit

	Measure Details
Measure Master ID	Single Package Vertical HVAC Unit: ≥ 90%+ Thermal Efficiency, Natural Gas, 3694 ≥ 90%+ Thermal Efficiency, ≥ 10.0 EER Cooling, Natural Gas, 3693
Measure Unit	Per furnace
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Furnace
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	Varies by measure
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	Varies by measure
Water Savings (gal/year)	0
Effective Useful Life (years)	23 <sup>1</sup>
Incremental Cost (\$/unit)	\$550.00 <sup>2</sup>

#### Measure Description

Conventional natural gas furnaces produce by-products, such as water vapor and carbon dioxide, which are usually vented out through a chimney along with a considerable amount of heat. This occurs not only when the furnace is in use, but also when it is turned off. Newer designs increase energy efficiency by reducing the amount of heat that escapes and by extracting heat from the flue gas before it is vented. These furnaces use much less energy than conventional furnaces.

#### Description of Baseline Condition

The current federal furnace standard is 78% AFUE without an ECM. Single package vertical units rated by AHRI generally have a thermal efficiency rating of 80% or 82%.<sup>3</sup> Roughly equal quantities of 80% and 82% units are available,<sup>3</sup> so a baseline of 81% thermal efficiency is used. A review of specification sheets for the 80% to 82% efficient models indicated they are only available with standard permanent split capacitor motor (PSC). Per ASHRAE Standard 90.1-2007, the minimum cooling efficiency for new single package vertical units is 9.0 EER.<sup>5</sup>

#### Description of Efficient Condition

The efficient condition is a single package vertical furnace with a thermal efficiency of 90% or higher and a multi-speed ECM motor installed in a multifamily building and used for space heating only.





Additional savings for qualified cooling efficiency requires a single package vertical unit with an EER of 10.0 or higher.

**Annual Energy-Savings Algorithm**

$$\text{Therm}_{\text{SAVED}} = \text{CAP} * \text{Hours}_{\text{HEATING}} * (1/\eta_{\text{BASE}} - 1/\eta_{\text{EE}}) * (1/100)$$

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{\text{SAVED HEATING}} + \text{kWh}_{\text{SAVED CIRC}} + \text{kWh}_{\text{SAVED COOLING}}$$

$$\text{kWh}_{\text{SAVED HEATING}} \text{ (applies to all systems as ECM savings from heating season)} = \text{Hours}_{\text{HEATING}} * \Delta\text{kW}_{\text{HEAT}}$$

$$\text{kWh}_{\text{SAVED CIRC}} \text{ (applies to all systems as ECM savings from cooling season, since AHRI data indicates that all listed natural gas single package vertical units have cooling)} = \text{Hours}_{\text{CIRC}} * \Delta\text{kW}_{\text{CIRC}}$$

$$\text{kWh}_{\text{SAVED COOLING}} \text{ (applies if the system meets the requirement for high-efficiency cooling)} = \text{Tons} * \text{EFLH}_{\text{COOL}} * \text{Cooling}_{\text{QUALIFIES}} * 12 \text{ kBtu/ton} * (1/\text{EER}_{\text{BASE}} - 1/\text{EER}_{\text{ECM}})$$

Where:

- CAP = Heating capacity (= 40.4 MBtu/hr)<sup>3</sup>
- Hours<sub>HEATING</sub> = Heating hours (= 1,158)<sup>4</sup>
- η<sub>BASE</sub> = Baseline efficiency (= 81% thermal efficiency)<sup>3</sup>
- η<sub>EE</sub> = Energy efficient unit efficiency (= 90% thermal efficiency)<sup>3</sup>
- 100 = Conversion factor from therm to MBtu
- ΔkW<sub>HEAT</sub> = Heating demand (=0.116 kW)<sup>4</sup>
- Hours<sub>CIRC</sub> = Annual hours on circulate setting (= 1,020)<sup>4</sup>
- ΔkW<sub>CIRC</sub> = Demand on circulate setting (= 0.207 kW)<sup>4</sup>
- Tons = Cooling capacity (= 1.548 tons)<sup>3</sup>
- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410)<sup>4</sup>
- Cooling<sub>QUALIFIES</sub> = Binary variable indicating whether the efficient unit meets the minimum qualifying EER of 10.0 (1 = yes; 0 = no)
- 12 kBtu/ton = Conversion factor from EER to kW/ton
- EER<sub>BASE</sub> = Energy efficiency rating of efficient unit (= 9.0)<sup>5</sup>
- EER<sub>ECM</sub> = Energy efficiency rating of efficient unit (= 10.7)<sup>3</sup>





### Summer Coincident Peak Savings Algorithm

$$kW_{\text{SAVED COOLING}} = \text{Tons} * 12 \text{ kBtu/ton} * (1/\text{EER}_{\text{BASE}} - 1/\text{EER}_{\text{ECM}}) * \text{CF}$$

Where:

$$\text{CF} = \text{Coincidence factor (= 68\%)}^4$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{\text{LIFECYCLE}} = kWh_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (=23 years)}^1$$

### Deemed Savings

#### Deemed Savings for Single Package Vertical HVAC Units

	≥ 90%+ Thermal Efficiency, Natural Gas, 3694	≥ 90%+ Thermal Efficiency, ≥ 10.0 EER Cooling, Natural Gas, 3693
Annual Energy Savings (kWh)	345	480
Peak Demand Reduction (kW)	0	0.223
Annual Therm Savings (Therms)	57.8	57.8
Lifecycle Energy Savings (kWh)	7,946	11,038
Lifecycle Therm Savings (Therms)	1,328	1,328

### Sources

1. Energy Center of Wisconsin. Energy Efficiency and Customer-Sited Renewable Energy: Achievable Potential in Wisconsin 2006-2015, Volume II. Technical Appendix. p. 192. November 2005. <https://seventhwave.org/publications/energy-efficiency-and-customer-sited-renewable-energy-achievable-potential-wisconsin>
2. MESP program manager discussion with vendor of single package vertical units early 2015. Vendor noted an incremental cost of \$500.00 to \$600.00 to upgrade from an 80% to 90% efficient unit. Used \$550.00 as the midpoint of this range.



3. Air Conditioning, Heating, and Refrigeration Institute. “Single Package Vertical Systems – AC” category under Commercial, filtered to thermal efficiency > 0 (eliminate cooling only and electric heat models). Accessed September 8, 2015.  
<https://www.ahridirectory.org/ahridirectory/pages/home.aspx>
4. Cadmus. “Focus on Energy Evaluated Deemed Savings Changes.” November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
5. ASHRAE Standard 90.1-2007, Table 6.8.1D for SPVAC (single package vertical air conditioning).

### Revision History

Version Number	Date	Description of Change
01	10/08/2015	Initial entry
02	01/11/2016	Revised per Cadmus comments
03	01/21/2016	Revised per PSC comments



### Ductless Mini-Split Heat Pump

	Measure Details
Measure Master ID	Ductless Mini-Split, Replacing Electric Resistance and CAC, 3874 Ductless Mini-Split, Replacing Electric Resistance and CAC, Tier 2, 3891 Ductless Mini-Split, Replacing Electric Resistance and Room AC, 3875 Ductless Mini-Split, Replacing Electric Resistance and Room AC, Tier 2, 3892 Ductless Mini-Split, Replacing Electric Furnace and CAC, 3876 Ductless Mini-Split, Replacing Electric Furnace and CAC, Tier 2, 3893 Ductless Mini-Split, Replacing Electric Resistance and No AC, 3877 Ductless Mini-Split, Replacing Electric Resistance and No AC, Tier 2, 3894
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Other
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	Varies by baseline measure
Peak Demand Reduction (kW)	Varies by baseline measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by baseline measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	18 <sup>1</sup>
Incremental Cost	\$3,450.00 <sup>2</sup>

#### Measure Description

This measure is a residential-sized ductless mini-split heat pump (DHP) with an output capacity of ≤ 65,000 Btu per hour.<sup>3</sup> This workpaper documents the energy savings for DHPs with energy efficiency performance of 18 SEER and 9.0 HSPF or greater with inverter technology.

#### Description of Baseline Condition

In the baseline condition, a DHP system could be installed as the primary heating or cooling system for a home or as a secondary heating or cooling system for a single room. Qualifying baseline scenarios involve electric heat (baseboard, furnace) and cooling (central AC, room AC) conditions. Measure characteristics assume an all-electric heated and cooled home.

#### Description of Efficient Condition

A survey of the Wisconsin market conducted by Tetra Tech<sup>4</sup> indicated that the efficient condition for DHPs is 18 SEER and 9.0 HSPF or greater with inverter technology. Savings are dependent on the existing





electric heating and cooling system types, as well as the SEER, EER, and HSPF of efficient unit from nameplate information.

Annual Energy-Savings Algorithm

kWh = kWh<sub>HEATING</sub> + kWh<sub>COOLING</sub>

kWh<sub>HEATING</sub> = (CAP<sub>EE</sub> \* HOU<sub>HEATING-EE</sub> \* (DLF<sub>BASE</sub> / HSPF<sub>BASE</sub> - 1 / HSPF<sub>EE</sub>) / 1,000

kWh<sub>COOLING</sub> = (CAP<sub>EE</sub> \* HOU<sub>COOLING-EE</sub> \* (DLF<sub>BASE</sub> / SEER<sub>BASE</sub> - 1 / SEER<sub>EE</sub>) / 1,000

kWh<sub>COOLING-BASE NO-AC</sub> = (CAP<sub>EE</sub> \* HOU<sub>COOLING-EE</sub> \* (0 - 1 / SEER<sub>EE</sub>)

Where:

- CAP<sub>EE</sub> = Capacity of efficient equipment (= 15,600 Btu/hour)
HOU<sub>HEATING-EE</sub> = Hours of use for efficient equipment heating (= 1,940)<sup>5</sup>
DLF<sub>BASE</sub> = Duct leakage factor of baseline equipment that accounts for the percentage of energy lost to duct leakage and conduction for ducted systems (= see table below)<sup>3</sup>

Duct Leakage Factor of Baseline Equipment

Table with 2 columns: Existing HVAC Type, DLF. Rows include Central AC, Electric Furnace, Electric Resistance (baseboard, space heaters), and Room AC.

- HSPF<sub>BASE</sub> = Baseline heating seasonal performance factor (= 3.412 for electric baseboard, = 3.242 for electric furnace)<sup>3</sup>
HSPF<sub>EE</sub> = Efficient measure heating seasonal performance factor (= 9.0)
1,000 = Kilowatt conversion factor
HOU<sub>COOLING-EE</sub> = Hours of use for efficient equipment cooling (= 369)<sup>6</sup>
SEER<sub>BASE</sub> = Baseline seasonal energy efficiency ratio (= 13.0 for CAC, = 11.3 for room AC)<sup>3</sup>
SEER<sub>EE</sub> = Efficient measure seasonal energy efficiency ratio (= 18)





### Summer Coincident Peak Savings Algorithm

$$kW = CAP * (1 / EER_{BASE} - 1 / EER_{EE}) / 1,000 * CF$$

$$kW_{BASE\ NO-AC} = CAP * (0 - 1 / EER_{EE}) / 1,000 * CF$$

Where:

$EER_{BASE}$  = Energy efficiency ratio of baseline unit (= 9.8 for room AC, = 11.0 for CAC)<sup>3</sup>

$EER_{EE}$  = Energy efficiency ratio of efficient unit (= 12.5)

CF = Coincidence factor (= 0.68)<sup>6</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 18 years)<sup>1</sup>

### Deemed Savings

#### Annual and Lifecycle Kilowatt-Hour Savings for Ductless Mini-Split Heat Pumps

Type of Savings (kWh)	Ductless Mini-Split, Replacing . . .			
	Electric Resistance and CAC (3874, 3891)	Electric Resistance and Room AC (3875, 3892)	Electric Furnace and CAC (3876, 3893)	Electric Resistance and No AC (3877, 3894)
Annual	5,699	5,699	7,565	5,190
Lifecycle	102,582	102,582	136,170	93,420

#### Annual Kilowatt Savings for Ductless Mini-Split Heat Pumps

Type of Savings (kW)	Ductless Mini-Split, Replacing . . .			
	Electric Resistance and CAC (3874, 3891)	Electric Resistance and Room AC (3875, 3892)	Electric Furnace and CAC (3876, 3893)	Electric Resistance and No AC (3877, 3894)
Annual	0.2760	0.5575	0.2760	-2.0237

### Assumptions

The capacity of residential heat pumps is assumed to be 1.3 tons for equipment installed in the Wisconsin market, based on SPECTRUM data of 62 Focus on Energy installations in 2011. At 12,000 Btu/hour per ton, the assumed average capacity is therefore 15,600 Btu/hour.

No ENERGY STAR criteria are set for DHPs, and air-source heat pump ENERGY STAR levels are insufficient to adequately push the market for this technology. Therefore, efficiency levels were selected that yield



strong savings calculations while also serving to push the market to higher efficiency levels. A 20 SEER/9 HSPF combination was initially selected because it is met by roughly 30% of available models according to the AHRI database, but the SEER was raised to 25 based on a more realistic assessment of installations in Northeast markets. The revision of the SEER requirement to 18 is based on Wisconsin-specific market data obtained from EERD research conducted by Tetra Tech (2016)<sup>4</sup> and corroborated by trade ally surveys.

No EER level is set in the program requirements, but 12.5 was selected based on models in the market that match the other two criteria.

Full-load cooling hours were reduced 10% from the 410 hours found in the *Wisconsin Deemed Savings Review*, leading to 369 hours, based on assessment of assumed EFLH for DHPs in other states.

For the constant of capacity-time-hours in the algorithm, the assumption is that a DHP is replacing a certain Btu output from the baseline equipment, so the key difference in calculating savings is just the difference in efficiency between baseline and efficient cases. To that end, while the constant is shown as “capacity times hours of use” only for the DHP, that total Btu output also represents the baseline equipment Btu output load being replaced or supplemented by the DHP, so the algorithm can multiply that single constant by both efficiency levels in the parenthetical statement.

## Sources

1. GDS Associates. *Measure Life Report, Residential and Commercial/Industrial HVAC Measures*. June 2007. [http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)  
Table A-2, “Residential Heating and Cooling,” gives 18 years as a median measure life found from multiple heat pump sources.
2. Swift, Joseph R. and R. Meyer. *Ductless Heat Pumps for Residential Customers in Connecticut*. Table 5 (p. 2-302). 2010. <http://aceee.org/files/proceedings/2010/data/papers/1960.pdf>  
Also used in 2016 Illinois TRM. Adjusted for average Wisconsin equipment capacity of 15,600 Btu/hour. Calculation derived from table data yields equation:  $IMC = 0.125 * CAP_{EE} + 1,500$ .
3. Pennsylvania Public Utility Commission. *Technical Reference Manual*. June 2016. Section 2.2.3, p. 51. <http://www.puc.pa.gov/pcdocs/1350348.docx>
4. Tetra Tech. *Ductless Mini-Split Heat Pump Market Assessment and Savings Review Report*. December 30, 2016. [https://www.focusonenergy.com/sites/default/files/research/Focus%20EERD%20DMSHP%20Final%20Report\\_30Dec2016.pdf](https://www.focusonenergy.com/sites/default/files/research/Focus%20EERD%20DMSHP%20Final%20Report_30Dec2016.pdf)





5. Hours of use calculated by comparing TMY average weather data from four Wisconsin cities (Green Bay, La Crosse, Madison, Milwaukee) to aggregate meter data collected by Cadmus from 70 cold-climate DHPs in Vermont, and evaluated against Vermont run-time variance to determine hours of use at various external temperatures. The four specific Wisconsin cities were chosen per other Wisconsin TRM workpapers to best represent the whole state.
6. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. November 14, 2014.  
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### Revision History

Version Number	Date	Description of Change
01	05/2016	Initial entry



**A/C Split System, ≤ 65 MBh, SEER 14/15/16+**

	Measure Details
Measure Master ID	A/C Split System, ≤ 65 MBh: SEER 14, 2194 SEER 15, 2192 SEER 16+, 2193
Measure Unit	Per system
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Rooftop Unit / Split System AC
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by SEER level
Peak Demand Reduction (kW)	Varies by SEER level
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by SEER level
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>7</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

**Measure Description**

A split-system air conditioner has a compressor and condenser located outside of the building, and has an evaporator mounted inside the building in an air handler or blower. The system is connected by pipes that cycle refrigerant between the two heat exchangers. Energy savings result from installing a more efficient unit than the market standard. Additional savings are incurred because the unit must be installed with proper RCA. Proper adjustment of the RCA results in more efficient operation. Installation by a qualified contractor and regular servicing are required to maintain proper RCA.

**Description of Baseline Condition**

The baseline condition is a SEER 13 unit.<sup>1</sup>

**Description of Efficient Condition**

The efficient condition is an air conditioning split system ≤ 65 MBh with SEER 14 or greater. Both the condenser and evaporator coils must be replaced. The refrigerant line diameters must meet manufacturer specifications.

The condenser model and serial number, evaporator model and serial number, and AHRI reference number are required for all installations.





System efficiency is based solely on the evaporator and condenser coils; the SEER may not be increased by factoring in the efficiency of a variable speed forced air heating system fan, except where a two-stage air conditioner is installed.

All efficiency ratings will be verified using the AHRI database.<sup>2</sup>

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (CAP / 1,000) * (1 / SEER_{BASE} - 1 / SEER_{EE}) * EFLH_{COOL}$$

Where:

- CAP = Rated cooling capacity of the energy-efficient unit (= 29,100 in Btuh<sub>COOL</sub>)<sup>4</sup>
- 1,000 = Kilowatt conversion factor
- SEER<sub>BASE</sub> = Seasonal energy efficiency rating of baseline unit (= 13)
- SEER<sub>EE</sub> = Seasonal energy efficiency rating of efficient unit (= 14, 15, or 16)
- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 380; see table below)<sup>6</sup>

#### Equivalent Full-Load Cooling Hours by Location

Location	EFLH <sub>COOL</sub>
Green Bay	344
La Crosse	323
Madison	395
Milwaukee	457
<b>Wisconsin Average</b>	<b>380</b>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (CAP / 1,000) * (1 / EER_{BASE} - 1 / EER_{EE}) * CF$$

Where:

- EER<sub>BASE</sub> = Energy efficiency rating of baseline unit (=11 for SEER 13 unit)
- EER<sub>EE</sub> = Energy efficiency rating of efficient unit (= 11.7 for 14 SEER; = 12.2 for 15 SEER; = 12.7 for 16 SEER)
- CF = Coincidence factor (= 0.66)<sup>5</sup>





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^7$$

### Deemed Savings

Deemed Savings by SEER Level

SEER	MMID	Annual kWh Savings	kW Savings	Lifecycle kWh Savings
14	2194	60.7	0.104	1,093
15	2192	113.3	0.172	2,040
16+	2193	159.4	0.234	2,869

### Assumptions

For the typical cooling capacity (size) of the unit, 2.425 tons was used.<sup>3</sup> This is equivalent to 29,100 Btu/hour (12,000 Btu/hour is equivalent to 1 ton).

Additional savings incurred from proper adjustment of the RCA is highly variable, and was unaccounted for in the savings algorithm.

### Sources

1. Appliance Standards Awareness Project. "Central Air Conditioners and Heat Pumps." <http://www.appliance-standards.org/product/central-air-conditioners-and-heat-pumps>.
2. Air-Conditioning, Heating, and Refrigeration Institute. "Directory of Certified Product Performance." [www.ahridirectory.org](http://www.ahridirectory.org).
3. Focus on Energy Evaluation, Residential Programs: CY09 Deemed Savings Review. March 26, 2010.
4. Morgan Marketing Partners. Michigan Energy Measures Database. [http://www.michigan.gov/mpsc/0,1607,7-159-52495\\_55129---,00.html](http://www.michigan.gov/mpsc/0,1607,7-159-52495_55129---,00.html)
5. Opinion Dynamics Corporation. Delaware Technical Reference Manual. April 30, 2012. [http://www.dnrec.delaware.gov/energy/information/otherinfo/Documents/EM-and-V-guidance-documents/DELAWARE\\_TRM\\_August%202012.pdf](http://www.dnrec.delaware.gov/energy/information/otherinfo/Documents/EM-and-V-guidance-documents/DELAWARE_TRM_August%202012.pdf)



6. Several Cadmus metering studies reveal that  $EFLH_{COOL}$  is over-estimated in the ENERGY STAR calculator by 30%. These values were adjusted by population-weighted CDD TMY-3 values.
7. Measure Life Study prepared for The Massachusetts Joint Utilities:  
[http://rtf.nwcouncil.org/subcommittees/nonreslighting/Measure%20Life%20Study\\_MA%20Joint%20Utilities\\_2005\\_ERS-1.pdf](http://rtf.nwcouncil.org/subcommittees/nonreslighting/Measure%20Life%20Study_MA%20Joint%20Utilities_2005_ERS-1.pdf)

#### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### *Furnace Tune-Up, Single Family*

	Measure Details
Measure Master ID	Furnace Tune-Up, Single Family, 4660
Measure Unit	Per tune-up
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Tune-up / Repair / Commissioning
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	0
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	14
Lifecycle Energy Savings (kWh)	0
Lifecycle Therm Savings (Therms)	28
Water Savings (gal/yr)	0
Effective Useful Life (years)	2 <sup>1</sup>
Measure Incremental Cost (\$/unit)	\$150 <sup>2</sup>

#### Measure Description

A tune-up of a residential furnace that provides space heating will improve efficiency. The tune-up involves cleaning the burners, combustion chamber, and burner nozzles; adjusting airflow if needed; and ensuring proper temperature rise. The tune-up may also include adjustments to the burner and gas inputs. The tune-up includes a check of venting, safety controls, and combustion air intake. Combustion efficiency is to be measured before and after tune-up using an electronic flue gas analyzer.

#### Description of Baseline Condition

The baseline measure is a 91% AFUE furnace, operating at a lower efficiency from lack of maintenance.

#### Description of Efficient Condition

The efficient condition is a furnace that is tuned up to nameplate efficiency by a technician. The incentive is available once in a 24-month period.

#### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{CAP} * \text{SF} * \text{EFLH}_{\text{HEAT}} / (\text{AFUE}_{\text{PRE}} * 100)$$

Where:

CAP = Size of the boiler being tuned (= 70.7 MBh)<sup>3</sup>

SF = Savings factor (= 1.6%)<sup>4</sup>



- EFLH<sub>HEAT</sub> = Equivalent full-load hours (= 1,158)<sup>5</sup>
- AFUE<sub>PRE</sub> = AFUE of boiler prior to tune-up (= 91%)<sup>3</sup>
- 100 = Conversion factor from MBh to therm

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure.

### Lifecycle Energy-Savings Algorithm

$$\text{Therms}_{\text{LIFECYCLE}} = \text{Therms}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 2 years)}^1$$

### Sources

1. Illinois Energy Efficiency Statewide Advisory Group. *Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 6.0*. Volume 3. p. 148. February 8, 2017. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_6/Final/IL-TRM\\_Effective\\_010118\\_v6.0\\_Vol\\_3\\_Res\\_020817\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_6/Final/IL-TRM_Effective_010118_v6.0_Vol_3_Res_020817_Final.pdf)
2. CLEARresult. Informal survey of four Wisconsin Trade Allies. December 2017.
3. Cadmus. 2016 potential study audit. Based on site visit data from 103 single family homes in Wisconsin.
4. PA Consulting Group Inc. "Wisconsin Focus on Energy Evaluation, Business Programs: Deemed Savings Manual V1.0." p. 4-11. March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. Cadmus. *Focus on Evaluated Energy Deemed Savings Changes*. November 14, 2014. [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)

### Revision History

Version Number	Date	Description of Change
01	05/2018	Initial TRM entry



## Laundry

### ENERGY STAR Multifamily Common Area Clothes Washers

	Measure Details
Measure Master ID	Clothes Washer, Common Area, ENERGY STAR, Electric, 2756 Clothes Washer, Common Area, ENERGY STAR, Natural Gas, 2757
Measure Unit	Per clothes washer
Measure Type	Prescriptive
Measure Group	Laundry
Measure Category	Clothes Washer
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by fuel source
Peak Demand Reduction (kW)	Varies by fuel source
Annual Therm Savings (Therms)	Varies by fuel source
Lifecycle Energy Savings (kWh)	Varies by fuel source
Lifecycle Therm Savings (Therms)	Varies by fuel source
Water Savings (gal/year)	13,978
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$325.40 <sup>4</sup>

#### Measure Description

ENERGY STAR is a standard for energy-efficient consumer appliances. This standard increases savings for clothes washers in multifamily buildings, which are derived from factors such as hot water fuel, dryer type, and location (in-unit or common area).

This measure describes clothes washers in common areas. For washers installed in individual units of a multifamily building, see the residential single-family clothes washer measure.

#### Description of Baseline Condition

The baseline condition is a non-ENERGY STAR commercial clothes washer.

#### Description of Efficient Condition

The efficient condition is an ENERGY STAR commercial clothes washer.

#### Annual Energy-Savings Algorithm

##### Clothes Washer with Electric DHW

$$kWh_{SAVED} = [\Delta kWh(EG) * \%EG + \Delta kWh(EE) * \%EE + \Delta kWh(EnD) * \%EnD] * Cycles/year$$





$$\text{Therm}_{\text{SAVED}} = [\Delta\text{Therm}(\text{EG}) * \% \text{EG}] * \text{Cycles/year}$$

**Clothes Washer with Natural Gas DHW**

$$\text{kWh}_{\text{SAVED}} = [\Delta\text{kWh}(\text{GE}) * \% \text{GE} + \Delta\text{kWh}(\text{GG}) * \% \text{GG} + \Delta\text{kWh}(\text{GnD}) * \% \text{GnD}] * \text{Cycles/year}$$

$$\text{Therm}_{\text{SAVED}} = [\Delta\text{Therm}(\text{GG}) * \% \text{GG} + \Delta\text{Therm}(\text{GE}) * \% \text{GE} + \Delta\text{Therm}(\text{GnD}) * \% \text{GnD}] * \text{Cycles/year}$$

Where:

*Mix of dryers for clothes washers with electric DHW<sup>2</sup>*

EG = Electric DHW and natural gas dryer (= 8.0%)

EE = Electric DHW and electric dryer (= 92.0%)

EnD = Electric DHW with no dryer (= 0.0%)

Cycles/year = Wash cycles per year (= 1,241)<sup>2</sup>

*Mix of dryers for clothes washers with natural gas DHW<sup>2</sup>*

GG = Natural gas DHW and natural gas dryer (= 26.5%)

GE = Natural gas DHW and electric dryer (= 74.5%)

GnD = Natural gas DHW with no dryer (=0.0%)

Cycles/year = Wash cycles per year (= 1,241)<sup>2</sup>

*Electric and natural gas savings for mixes of dryer and DHW types<sup>2</sup>*

$\Delta\text{kWh}(\text{GE})$  = Electric savings per cycle in kWh (= 1.45)

$\Delta\text{kWh}(\text{EG})$  = Electric savings per cycle in kWh (= 0.25)

$\Delta\text{kWh}(\text{EE})$  = Electric savings per cycle in kWh (= 1.70)

$\Delta\text{kWh}(\text{EnD})$  = Electric savings per cycle in kWh (=1.70)

$\Delta\text{Therm}(\text{GG})$  = Natural gas savings per cycle in therms (= 0.066)

$\Delta\text{Therm}(\text{GE})$  = Natural gas savings per cycle in therms (= 0.011)

$\Delta\text{Therm}(\text{EG})$  = Natural gas savings per cycle in therms (= 0.055)

$\Delta\text{Therm}(\text{GnD})$  = Natural gas Savings per cycle in therms (= 0.011)

**Summer Coincident Peak Savings Algorithm**

$$\text{kW}_{\text{SAVED}} = \text{kWh}_{\text{SAVED}} / (\text{Cycles/year} * \text{Hours/cycle}) * \text{CF}$$

Where:

Hours/cycle = 1 (estimated)

CF = Coincidence factor (= 0.045)<sup>2</sup>



## Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

Where:

$$\text{EUL} = \text{Effective useful life (= 11 years)}^1$$

## Deemed Savings

### Deemed Savings by Measure

	CAE (MMID 2756)	CAG (MMID 2757)
Annual Deemed Electricity Savings (kWh)	1,971	1,331
Deemed Summer Peak Electricity Demand Reduction (kW)	0.071	0.048
Lifecycle Deemed Electricity Energy Savings (kWh)	21,681	14,641
Annual Deemed Natural Gas Energy Savings (therms)	5.3	31.9
Lifecycle Deemed Natural Gas Energy Savings (Therms)	58	351
Annual Demand Water Savings (gallons)	13,978	13,978
Lifecycle Deemed Water Savings (gallons)	195,692	195,692

## Sources

1. Energy Savings Potential and RD&D Opportunities for Commercial Building Appliances: U.S. Department of Energy, Energy Efficiency and Renewable Energy Building Technologies Program, Navigant Consulting, Inc. 2009. [http://apps1.eere.energy.gov/buildings/publications/pdfs/corporate/commercial\\_appliances\\_report\\_12-09.pdf](http://apps1.eere.energy.gov/buildings/publications/pdfs/corporate/commercial_appliances_report_12-09.pdf)
2. California Public Utilities District. *Res Retro HIM Evaluation Report*. Weighted by quantity of each efficiency level from MESP SPECTRUM.
3. RECs Database - Wisconsin Multifamily unit counts.
4. Illinois Technical Reference Manual. p. 141. 2013. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_3/Final\\_Draft/Illinois\\_Statewide\\_TRM\\_Effective\\_060114\\_Version\\_3%20021414\\_Final\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf)

## Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### **Electric Clothes Dryer, ENERGY STAR**

	Measure Details
Measure Master ID	Electric Clothes Dryer, ENERGY STAR, 4038
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Laundry
Measure Category	Dryer
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	160
Peak Demand Reduction (kW)	0.0170
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	1,920
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$224.91 <sup>1</sup>

#### **Measure Description**

An electric clothes dryer is a cabinet-like appliance designed to dry fabrics in a tumble-type drum with forced air circulation. The heat source is electricity and the drum and blower(s) are driven by an electric motor or motors. This measure consists of ENERGY STAR-certified electric clothes dryer units that meet the ENERGY STAR Version 1.0 requirements.<sup>1</sup>

#### **Description of Baseline Condition**

The baseline condition is non-ENERGY STAR-certified electric clothes dryer units with a combined energy factor (CEF) of 3.11 lbs/kWh according to a modified 2015 Federal Standard.<sup>2</sup>

#### **Description of Efficient Condition**

The efficient condition is standard-sized (equal to or larger than 4.4 cubic feet) ventless or vented electric ENERGY STAR-certified clothes dryer units that meet ENERGY STAR Version 1.0 requirements of CEF of 3.93 lbs/kWh.<sup>1</sup>

#### **Annual Energy-Savings Algorithm**

$$\text{kWh}_{\text{SAVED}} = \text{UEC}_{\text{BASE}} - \text{UEC}_{\text{EE}}$$

Where:

$\text{UEC}_{\text{BASE}}$  = Annual unit energy consumption of baseline unit (= 768.92 kWh)<sup>1</sup>

$\text{UEC}_{\text{EE}}$  = Annual unit energy consumption of measure unit (= 608.49 kWh)<sup>1</sup>



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (kWh_{SAVED} / \text{Hours}) * CF$$

Where:

Hours = Assumed annual run hours of clothes dryer (= 283; Ncycles \* 1 Hour)

CF = Coincidence factor (= 2.9%)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 12 years)<sup>1</sup>

### Sources

1. ENERGY STAR. "Retail Products Platform: Product Analysis for Clothes Dryers." RPP Product Analysis\_5-25-16.xlsx. Updated May 11, 2016.  
<https://drive.google.com/open?id=0B9Fd3ckbKJp5OEpWSHg1eksyZ1U>  
ENERGY STAR assumes 12 years based on: Appliance Magazine. "U.S Appliance Industry: Market Value, Life Expectancy & Replacement Picture."  
ENERGY STAR assumes \$224.91 Ventless or Vented Electric, Standard Clothes Dryer; this is based on: the Dryer TSD Life-Cycle Cost and Payback Analysis "2011-04-18\_TSD\_Chapter\_8\_Life-Cycle\_Cost\_and\_Payback\_Period\_Analyses.pdf" 8.2.9 Vented Dryer, Electric, Standard: Consumer Product Costs, Installation Costs, and Total Installed Costs in 2014.
2. U.S. Department of Energy. "10 CFR Part 431. Docket Number EERE–2014-BT-STD-0058. Energy Conservation Program: Energy Conservation Standards for Residential Clothes Dryers." Table II-6. March 23, 2015. Accessed November 16, 2016.  
[http://energy.gov/sites/prod/files/2015/03/f20/Clothes%20Dryer%20Standards\\_RFI.pdf](http://energy.gov/sites/prod/files/2015/03/f20/Clothes%20Dryer%20Standards_RFI.pdf)
3. Prepared by Shelter Analytics; Facilitated and Managed by Northeast Energy Efficiency Partnership. "Mid-Atlantic Technical Reference Manual Version 4.0." Clothes washer measure, p. 184. June 2014.  
[http://www.neep.org/sites/default/files/resources/Mid\\_Atlantic\\_TRM\\_V4\\_FINAL.pdf](http://www.neep.org/sites/default/files/resources/Mid_Atlantic_TRM_V4_FINAL.pdf)

### Revision History

Version Number	Date	Description of Change
01	06/24/2016	First draft





### **Natural Gas Clothes Dryer, ENERGY STAR**

	Measure Details
Measure Master ID	Natural Gas Clothes Dryer, ENERGY STAR, 4039
Measure Unit	Per dryer
Measure Type	Prescriptive
Measure Group	Laundry
Measure Category	Dryer
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	8
Peak Demand Reduction (kW)	0.0008
Annual Therm Savings (Therms)	5
Lifecycle Energy Savings (kWh)	96
Lifecycle Therm Savings (Therms)	60
Water Savings (gal/year)	0
Effective Useful Life (years)	12 <sup>1</sup>
Incremental Cost (\$/unit)	\$270.16 <sup>1</sup>

#### **Measure Description**

A natural gas clothes dryer is a cabinet-like appliance designed to dry fabrics in a tumble-type drum with forced air circulation. The heat source is a natural gas and the drum and blower(s) are driven by an electric motor(s). This measure consists of ENERGY STAR-certified natural gas clothes dryer units that meet the ENERGY STAR Version 1.0 requirements.<sup>2</sup>

#### **Description of Baseline Condition**

The baseline condition is non-ENERGY STAR-certified, vented, natural gas clothes dryers that meet the 2015 federal standard combined energy factor (CEF) of 2.84 lbs/kWh.<sup>1</sup>

#### **Description of Efficient Condition**

The efficient condition is ENERGY STAR-certified, vented, natural gas clothes dryers that meet the ENERGY STAR Version 1.0 requirements of CEF of 3.48 lbs/kWh.<sup>2</sup>





### Annual Energy-Savings Algorithm

$$\text{Therm}_{\text{SAVED}} = \text{UEC}_{\text{BASE}} - \text{UEC}_{\text{EE}}$$

$$\text{kWh}_{\text{SAVED}} = \text{UEC}_{\text{BASE}} - \text{UEC}_{\text{EE}}$$

Where:

$\text{UEC}_{\text{BASE}}$  = Annual unit energy consumption of baseline unit (42.1 kWh/year, 27.2 therm/year)<sup>1</sup>

$\text{UEC}_{\text{EE}}$  = Annual unit energy consumption of measure unit (34.36 kWh/year, 22.2 therm/year)<sup>1</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\Delta\text{kWh}/\text{Hours}) * \text{CF}$$

Where:

$\Delta\text{kWh}$  = Annual unit energy savings (= 7.74 kWh, rounded to 8 kWh)

Hours = Annual hours of use (= 283)<sup>1</sup>

CF = Coincidence factor (= 2.9%)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{Therm}_{\text{LIFECYCLE}} = \text{Therm}_{\text{SAVED}} * \text{EUL}$$

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 12 years)<sup>1</sup>

### Sources

- ENERGY STAR. "Retail Products Platform: Product Analysis for Clothes Dryers." Updated May 11, 2016. <https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U>  
ENERGY STAR assumes 12 years based on: Appliances Magazine. "U.S Appliance Industry: Market Value, Life Expectancy & Replacement Picture."  
ENERGY STAR assumes \$270.16 Ventless or Vented Gas, Standard Clothes Dryer; this is based on: the Dryer TSD Life-Cycle Cost and Payback Analysis "2011-04-18\_TSD\_Chapter\_8\_Life-Cycle\_Cost\_and\_Payback\_Period\_Analyses.pdf" Table 8.2.12 Vented Dryer, Gas, Standard: Consumer Product Costs, Installation Costs, and Total Installed Costs in 2014.  
The workbook cites a CEF of 2.84 as the 2015 Federal Standard.  
Baseline energy consumption is based on a modified 2015 Federal Standard (10 CFR Part 431,



discussed in Subpart B, Appendix D2). Calculations assume 283 cycles per year and an 8.45 lb load for standard sized dryers ( $\geq 4.4$  cubic foot capacity).

2. ENERGY STAR. "Product Specifications & Partner Commitments Search."  
[https://www.energystar.gov/products/spec/clothes\\_dryers\\_specification\\_version\\_1\\_0\\_pdf](https://www.energystar.gov/products/spec/clothes_dryers_specification_version_1_0_pdf)
3. Prepared by Shelter Analytics; Facilitated and Managed by Northeast Energy Efficiency Partnership. "Mid-Atlantic Technical Reference Manual Version 4.0." Clothes washer measure, p. 184. June 2014.  
[http://www.neep.org/sites/default/files/resources/Mid\\_Atlantic\\_TRM\\_V4\\_FINAL.pdf](http://www.neep.org/sites/default/files/resources/Mid_Atlantic_TRM_V4_FINAL.pdf)

### Revision History

Version Number	Date	Description of Change
01	06/24/2016	First draft



## Lighting

### Interior Lighting Controls, CALP

	Measure Details
Measure Master ID	Lighting Controls, Interior, CALP, 3969
Measure Unit	Per watt controlled
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Controls
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	3
Peak Demand Reduction (kW)	0.0003
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	24
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.92 <sup>2</sup>

### Measure Description

Interior lighting controls (also known as occupancy sensors) reduce energy consumption by reducing the operating hours for lighting equipment in low occupancy areas, such as hallways, storage rooms, and restrooms. Occupancy sensors automatically turn lights off a preset time after people leave a space, and turn lights on automatically when movement is detected. Occupancy sensors feature a delay adjustment that determines the time that lights are on after no occupancy is detected, as well as a sensitivity adjustment that determines the magnitude of the signal required to trigger the occupied status.

The two primary technologies used for occupancy sensors are passive infrared (PIR) and ultrasonic. PIR sensors determine occupancy by detecting the difference in heat between a body and the background. Ultrasonic sensors detect people using volumetric detectors and broadcast sounds above the range of human hearing, then measure the time it takes the waves to return.

### Description of Baseline Condition

The baseline condition is no occupancy sensor, with lighting fixtures being controlled by manual wall switches.





### Description of Efficient Condition

The efficient condition is a hard-wired, fixture-, wall-, or ceiling-mounted occupancy sensor, where lighting fixtures are controlled by the sensors based on detected occupancy.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \text{Watts} / 1,000 * SF * HOU$$

Where:

Watts = Controlled lighting wattage (provided for each project)

1,000 = Kilowatt conversion factor

SF = Savings factor, deemed (= 41%)<sup>3</sup>

HOU = Hours of use (= 6,614)<sup>4</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Watts} * SF / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.77)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 8 years)<sup>1</sup>

### Deemed Savings

#### Annual Savings (per watt controlled)

Measure	MMID	Multifamily	
		kWh	kW
Lighting Controls, Interior, CALP	3969	3	0.0003

#### Lifecycle Savings (per watt controlled)

Measure	MMID	Multifamily
		24
Lighting Controls, Interior, CALP	3969	



**Sources**

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." Appendix B. August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Average incremental costs from 2016 CALP LED SPECTRUM measure master IDs 3605, 3606, 3201 and 3202, converted to dollars per watt.  
3605: Similar to MMID 2474. WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00  
3606: Similar to MMID 2474. WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00  
3201: WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00 for Wall Mount. WESCO Distribution Pricing, 2013 + Labor = \$120.00 for Ceiling Mount. \$77.50 is the average.  
3202: WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00 for Wall Mount. WESCO Distribution Pricing, 2013 + Labor = \$120.00 for Ceiling Mount. \$77.50 is the average.
1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Updated March 22, 2010. Table 4-161. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. Historical Focus on Energy project data, January 1, 2015 through November 15, 2016. Weighted average of 12-hour versus 24-hour fixture replacements under MMIDs 3199, 3197, 3198, 3735, 3603, 3604, 3200, 3196 and 3195. Forty-nine percent of replaced fixtures operated 12 hours or more and 51% operated 24 hours.
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) CF of 65% to 83%.

**Revision History**

Version Number	Date	Description of Change
01	11/15/2016	Initial TRM entry





### **CFL, Direct Install, 14.2 Watt Replacing BR30**

	Measure Details
Measure Master ID	CFL, Direct Install, 14.2 Watt, BR30, 3731
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	43
Peak Demand Reduction (kW)	0.0056
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	473
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$3.35 <sup>2</sup>

#### **Measure Description**

ENERGY STAR-rated CFL replacement BR30 lamps save energy by reducing the total input wattage of the luminaire compared to the same luminaire operating with standard wattage incandescent BR30 lamps. This measure provides an energy-efficient alternative to using incandescent BR30 lamps in individual units.

#### **Description of Baseline Condition**

The baseline is 65-watt incandescent BR30 reflector lamps. BR30 shaped lamps are exempt from EISA lumen per watt standards.

#### **Description of Efficient Condition**

The efficient equipment is an ENERGY STAR-rated BR30 CFL lamp at 14.2 watts or less.

#### **Annual Energy-Savings Algorithm**

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline incandescent fixtures (= 65 watts)

Watts<sub>EE</sub> = Power consumption of efficient CFL product (= 14.2 watts)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 840 in unit)<sup>3</sup>



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

$$CF = \text{Coincidence factor (= 0.11 in unit)}^3$$

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 11 years)}^1$$

### Deemed Savings

#### Average Annual Deemed Savings for In Unit CFL BR30 Lamp

Measure	MMID	Multifamily	
		kWh	kW
Direct Install 14.2 Watt CFL Lamp Replacing BR30 Incandescent	3731	43	0.0056

#### Average Lifecycle Deemed Savings for In Unit CFL BR30 Lamp

Measure	MMID	Multifamily
Direct Install 14.2 Watt CFL Lamp Replacing BR30 Incandescent	3731	473

### Sources

1. Average rated life of product (based on TCP 803014) divided by in unit hours of use (~10,000 / 840 = 11.9 years, rounded down to 11 years to account for possible persistence and/or shortened life. Rated life sourced from ENERGY STAR® listing. Accessed October 2015.  
<http://www.energystar.gov/productfinder/product/certified-light-bulbs/details/2220599>
2. Online research. March 2016. Average costs. <https://www.1000bulbs.com/search/?q=BR30+cfl>
3. Cadmus. Field Study Research of Residential Lighting. October 18, 2013. Results published in the 2014 Focus on Energy Deemed Savings Report:  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry



### CFL Reflector Lamps

	Measure Details
Measure Master ID	CFL, Reflector Flood Lamps, ≤ 32 Watts, 2246
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	45
Peak Demand Reduction (kW)	0.004
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	225
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	5 <sup>1</sup>
Incremental Cost (\$/unit)	\$3.00 <sup>4</sup>

#### Measure Description

CFLs are designed to replace an incandescent lamp and fit into most existing in-unit light fixtures used for incandescent lamps (E26 base). This measure includes flood-type screw-based CFL lamps. CFLs use less power and have a longer rated life than their incandescent equivalents.

#### Description of Baseline Condition

The baseline equipment is an incandescent light bulb.

#### Description of Efficient Condition

The efficient condition is CFL lamps replacing incandescent lamps. The replacement lamp must be screw based, up to 30 watts, and with an integrated reflector.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) / 1,000 * \text{HOU}$$

Where:

Watts<sub>BASE</sub> = Wattage of baseline incandescent lamp

Watts<sub>EE</sub> = Wattage of efficient CFL lamp

1,000 = Kilowatt conversion factor

HOU = Annual operating hours (= varies by sector; see table below)



**Annual Operating Hours by Sector**

Sector	HOU <sup>1</sup>
Multifamily	5,950
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239
Residential- single family <sup>2</sup>	734

**Summer Coincident Peak Savings Algorithm**

$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$

Where:

CF = Coincidence factor (= 0.075)<sup>2</sup>

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (Single family=5 Nonresidential= 12)<sup>1</sup>

**Assumptions**

The savings for this measure were evaluated using a combination of the ENERGY STAR QPL for CFL bulbs and information from the U.S. DOE EERE data book.<sup>3</sup> Baseline and efficient wattage values were determined for a set of lumens bins prescribed by the U.S. DOE in the EERE data book. The overall energy-savings value and an overall demand reduction value are weighted values determined based on the relative number of qualified products from the ENERGY STAR QPL. A summary of the analysis is shown in the table below.

**Baseline and Efficient Wattages, and Savings, by Lumen Range**

Lumens Range [L]	Watts <sub>BASE</sub>	Watts <sub>EE</sub>	Energy Savings (kWh)	Demand Reduction (kW)	Weight
420-560	45	12	27	0.002	5%
561-837	65	15	42	0.004	59%
838-1,203	75	21	45	0.004	8%
1,204-1,681	90	23	55	0.005	28%





## Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009.  
[https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Cadmus. Field Study Research of Residential Lighting. October 18, 2013.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
Results published in the 2014 Focus on Energy Deemed Savings Report.
3. ENERGY STAR. *Qualified Product List*. October 25, 2013.  
<https://data.energystar.gov/Government/ENERGY-STAR-Certified-Light-Bulbs/&qjd-zcsy>
4. Online research. 1000bulbs.com comparing 250 watt PAR38 Halogen (\$15.00 average) with 50-65 watt CFL (\$18.00 average).

## Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry



### **CFL, Reflector, 15 Watt, Retail Store Markdown**

	Measure Details
Measure Master ID	CFL, Reflector, 15 Watt, Retail Store Markdown, 3552
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	39
Peak Demand Reduction (kW)	0.0045
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	312
Lifecycle Therm Savings (Therms)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost (\$/unit)	\$2.80 <sup>2</sup>

#### **Measure Description**

This measure is installing an ENERGY STAR–certified CFL reflector that was purchased through a retail outlet to replace an incandescent bulb. Savings are based on a time-of-sale purchase for installation in a residential location.

#### **Description of Baseline Condition**

The baseline is an incandescent or halogen reflector lamp.

#### **Description of Efficient Condition**

The efficient equipment is a standard screw-based 15-watt ENERGY STAR–certified CFL reflector. The actual wattage of the installed bulb is used to calculate savings for the evaluation.

#### **Annual Energy-Savings Algorithm**

$$\text{kWh}_{\text{SAVED}} = \Delta\text{Watts} * \text{HOU} / 1,000$$

Where:

- $\Delta\text{Watts}$  = Change in wattage, calculated by subtracting the efficient bulb wattage from the baseline wattage determined from its lumen bin (= 39)<sup>3</sup>
- HOU = Hours of use (= 996 [(2.20 \* 93.4% + 10.2 \* 6.6%) \* 365 days/year]; see Assumptions)
- 1,000 = Kilowatt conversion factor







### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.1162 [0.0699 \* 93.4% + 0.77 \* 6.6%]; see Assumptions)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 8 years)<sup>1</sup>

### Assumptions

Hours of use is a weighted average of single-family residential, multifamily, and commercial use. The weighting for these variables are shown in the table below.

**Cross-Sector Sales Hours of Use and Coincidence Factor Weightings**

Sector	Weighting	HOU per Day <sup>3</sup>	CF <sup>3</sup>
<b>Residential</b>	<b>93.4%</b>	<b>2.20</b>	<b>0.0699</b>
Multifamily	25.3%	2.01	0.0550
Single Family	74.7%	2.27	0.0075
<b>Commercial</b>	<b>6.6%</b>	<b>10.20</b>	<b>0.7700</b>

### Sources

- EUL based on similar measure; CFL, reflector replacing incandescent.
- Online research. ENERGY STAR®. March 2016.  
Lowes. Website. Accessed March 2016. [www.lowes.com](http://www.lowes.com)  
Home Depot. Website. Accessed March 2016. [www.homedepot.com](http://www.homedepot.com)  
1000 Bulbs. Website. Accessed March 2016. [www.1000bulbs.com](http://www.1000bulbs.com)
- Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. September 12, 2016.  
[https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%2016\\_v1%207.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%2016_v1%207.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	05/2018	Updated based on 2016 Deemed Savings report





**CFL, Standard Bulb, 9 Watts, 14 Watts, 19 Watts, or 23 Watts**

	Measure Details
Measure Master ID	CFL, Direct Install: 14 Watts, 2133 23 Watts, 2135  CFL, Pack-Based, 23 Watts, 3860
Measure Unit	Per bulb
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	Varies by wattage and sector
Peak Demand Reduction (kW)	Varies by wattage and sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage and sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost	Varies by wattage, see Appendix D

**Measure Description**

This measure is installing a 9-watt, 14-watt, 19-watt, or 23-watt ENERGY STAR-qualified screw-in CFL in place of an incandescent screw-in bulb. Direct install measure savings are based on the assumption that the Program Implementer or their subcontractor performs the installation. Pack-based measure savings are based on the assumption that the lamp was provided as part of a package, so an installation rate less than 100% is applied.

**Description of Baseline Condition**

The baseline equipment is an incandescent or halogen light bulb.

**Description of Efficient Condition**

The efficient equipment is a standard screw-based CFL lamp, either installed by the Program Implementer or their subcontractor (direct install), or provided as part of an energy efficiency package (pack-based).





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU * ISR$$

Where:

Watts<sub>BASE</sub> = Baseline wattage (= 29, 43, 53, or 72)

Watts<sub>EE</sub> = Efficient wattage (= 9, 14, 19, or 23)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 829 for single family; = 734 for multifamily)<sup>2,3</sup>

ISR = In-service rate (= 100% for direct install; = 76% for pack-based)<sup>4,5</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF * ISR$$

Where:

CF = Coincident factor (= 0.075 for single family; = 0.055 for multifamily)<sup>2,3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 6 years)<sup>1</sup>

### Deemed Savings

The following table lists the deemed energy savings and demand reduction for each measure.

Deemed Savings and Incremental Costs

Measure	MMID	Single Family			Multifamily			Incremental Cost
		Annual kWh	Peak kW	Lifecycle kWh	Annual kWh	Peak kW	Lifecycle kWh	
<b>Direct Install</b>								
14 watt	2133	24	0.0022	144	21	0.0020	128	\$0.37
23 watt	2135	41	0.0037	244	36	0.0030	216	\$1.03
<b>Pack-Based</b>								
23 watt	3860	31	0.0028	186	-	-	-	\$1.03



### Assumptions

For pack-based measures, the in-service rate of 76% is the average for CFLs found in the referenced sources.<sup>4,5</sup> This installation rate accounts for the fact that some bulbs may not actually get installed. Direct install measures, by definition, have an installation rate of 100%.

### Sources

1. Average of 2013 Cadmus database, CALMAC 2001, 2007 GDS  
California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>
2. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 26, 2013. [https://focusonenergy.com/sites/default/files/FOC\\_XC\\_Deemed\\_WriteUp\\_12122013%20%282%29.pdf](https://focusonenergy.com/sites/default/files/FOC_XC_Deemed_WriteUp_12122013%20%282%29.pdf)
3. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014. [https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
4. Cadmus. *Colorado Energy Savings Kits Program Evaluation: Final Report*. August 28, 2012. <https://www.xcelenergy.com/staticfiles/xcel/Regulatory/Regulatory%20PDFs/CO-DSM/CO-2012-Energy-Savings-Kits-Final-Evaluation.pdf>
5. Cadmus. *Ameren Missouri Efficient Products Impact and Process Evaluation: Program Year 2014*. May 15, 2015. [https://www.efis.psc.mo.gov/mpsc/commoncomponents/view\\_itemno\\_details.asp?caseno=EO-2012-0142&attach\\_id=2015027784](https://www.efis.psc.mo.gov/mpsc/commoncomponents/view_itemno_details.asp?caseno=EO-2012-0142&attach_id=2015027784)

### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	04/2017	Removed MMIDs 2132 and 3134

### ***CFL, Standard Bulb, 13 Watt***

	Measure Details
Measure Master ID	CFL, Pack-Based, 13 Watt, 3859
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	19
Peak Demand Reduction (kW)	0.0016
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	114
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	6 <sup>1</sup>
Incremental Cost	\$0.37 <sup>5</sup>

#### **Measure Description**

This measure is installing a 13-watt ENERGY STAR-qualified screw-in CFL in place of an incandescent screw-in bulb. Direct install measure savings are based on assumption that the Program Implementer or their subcontractor performs the installation. Pack-based measure savings are based on assumption that the lamp was provided as part of a package, so an installation rate less than 100% is applied. The incremental cost of the CFL compared to the incandescent light bulb is the full installed cost.

#### **Description of Baseline Condition**

The baseline equipment is an incandescent 43-watt or 60-watt light bulb.

#### **Description of Efficient Condition**

The efficient equipment is standard screw-based 13-watt CFL lamps, either installed by the Program Implementer or their subcontractor (direct install), or provided as part of an energy efficiency package (pack-based).



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU * ISR$$

Where:

Watts<sub>BASE</sub> = Baseline wattage (= 43 or 60)

Watts<sub>EE</sub> = Efficient wattage (= 13)

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 829)<sup>2</sup>

ISR = In-service rate (= 100% for direct install; = 76% for pack-based)<sup>3,4</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF * ISR$$

Where:

CF = Coincidence factor (= 0.075)<sup>2</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 6 years)<sup>1</sup>

### Deemed Savings

#### Single Family Savings

Watts <sub>EE</sub>	MMID	Annual kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	Lifecycle kWh <sub>SAVED</sub>
13	Pack-Based, 3859	19	0.0016	114

### Assumptions

For pack-based measures, the installation rate of 76% is the average for CFLs found in referenced sources.<sup>3,4</sup> This installation rate accounts for the fact that some bulbs may not actually get installed.

Direct install measures, by definition, have an installation rate of 100%.



### Sources

1. Average of 2013 Cadmus database, CALMAC 2001, 2007 GDS  
California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <http://www.deeresources.com/>
2. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 26, 2013. [https://www.focusonenergy.com/sites/default/files/FOC\\_XC\\_Deemed\\_WriteUp\\_12122013%20\(2\).pdf](https://www.focusonenergy.com/sites/default/files/FOC_XC_Deemed_WriteUp_12122013%20(2).pdf)
3. Cadmus. *Colorado Energy Savings Kits Program Evaluation: Final Report*. August 28, 2012. <https://www.xcelenergy.com/staticfiles/xcel/Regulatory/Regulatory%20PDFs/CO-DSM/CO-2012-Energy-Savings-Kits-Final-Evaluation.pdf>
4. Cadmus. *Ameren Missouri Efficient Products Impact and Process Evaluation: Program Year 2014*. May 15, 2015. [https://www.efis.psc.mo.gov/mpsc/commoncomponents/view\\_itemno\\_details.asp?caseno=EO-2012-0142&attach\\_id=2015027784](https://www.efis.psc.mo.gov/mpsc/commoncomponents/view_itemno_details.asp?caseno=EO-2012-0142&attach_id=2015027784)
5. Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	04/2017	Removed MMID 3413



**CFL, Standard Bulb, Retail Store Markdown**

	Measure Details
Measure Master ID	CFL, Standard Bulb, Retail Store Markdown: 310–749 Lumens, 3548 750–1,049 Lumens, 3549 1,050–1,489 Lumens, 3550 1,490–2,600 Lumens, 3551
Measure Unit	Per bulb
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	Varies by light output
Peak Demand Reduction (kW)	Varies by light output
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by light output
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	8 <sup>1</sup>
Incremental Cost	Varies by measure, see Appendix D

**Measure Description**

This measure is installing an ENERGY STAR–certified standard screw-in CFL purchased through a retail outlet in place of an incandescent or halogen screw-in bulb. Assumptions are based on a time-of-sale purchase for installation in a residential location.

**Description of Baseline Condition**

The baseline equipment is an incandescent light bulb (standard or EISA compliant halogen). The baseline wattage is determined using the lumens equivalence method in conjunction with the lumen output of the efficient bulb.

**Description of Efficient Condition**

The efficient measure is a standard ENERGY STAR–certified CFL. Typical values are used in this workpaper, but the actual wattage of the installed bulb is used to calculate savings for the evaluation.







### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \Delta Watts * HOU / 1,000$$

Where:

- $\Delta Watts$  = Change in wattage, calculated by subtracting the efficient bulb wattage from the baseline wattage determined from its lumen bin (= varies by lumen bin; see table below)
- HOU = Hours of use (= 996 [(2.20 \* 93.4% + 10.2 \* 6.6%) \* 365 days/year]; see Assumptions)
- 1,000 = Kilowatt conversion factor

#### Wattage Reduction by Lumen Bin

Measure Name	MMID	Evaluated Gross $\Delta Watts$
CFL, Standard Bulb, Retail Store Markdown, 310-749 Lumens	3548	19
CFL, Standard Bulb, Retail Store Markdown, 750-1,049 Lumens	3549	31
CFL, Standard Bulb, Retail Store Markdown, 1,050-1,489 Lumens	3550	34
CFL, Standard Bulb, Retail Store Markdown, 1,490-2,600 Lumens	3551	50

### Summer Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{SE}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= 0.1162 [0.0699 \* 93.4% + 0.77 \* 6.6%]; see Assumptions)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 8 years)<sup>1</sup>





## Deemed Savings

### Deemed Savings by Measure

MMID	Annual kWh <sub>SAVED</sub>	kW <sub>SAVED</sub>	Lifecycle kWh <sub>SAVED</sub>
3548	19	0.0022	152
3549	31	0.0036	248
3550	34	0.0040	272
3551	50	0.0058	400

## Assumptions

The hours of use and coincidence factor were calculated using the cross-sector sales weighting shown in the table below.

### Cross-Sector Sales Hours of Use and Coincidence Factor Weightings

Sector	Weighting	HOU per Day <sup>4</sup>	CF <sup>4</sup>
<b>Residential</b>	<b>93.4%</b>	<b>2.20</b>	<b>0.0699</b>
Multifamily	25.3%	2.01	0.0550
Single Family	74.7%	2.27	0.0075
<b>Commercial</b>	<b>6.6%</b>	<b>10.20</b>	<b>0.7700</b>

Delta watts values are derived from the 2016 Focus on Energy program evaluation, using the Uniform Methods Project<sup>5</sup> as described in the 2016 Deemed Savings report.<sup>4</sup>

The incremental costs by lumen bin for CFL standard bulb are:<sup>3</sup>

- 310–749 lumens = \$1.21
- 750–1,049 lumens = \$0.37
- 1,050–1,489 lumens = \$0.38
- 1,490–2,600 lumens = \$1.03

## Sources

1. Similar measure MMID 2959, CFL Retail Store Markdown.
2. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
3. Light bulb sales data obtained by Cadmus for California from 2010 through 2012. Note that the CFL average lamp costs include incented lamps.
4. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. September 12, 2016.  
<https://focusonenergy.com/sites/default/files/2016%20Deemed%20Savings%20Review.pdf>



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5. National Renewable Energy Laboratory. *The Uniform Methods Project: Methods for Determining Energy Efficiency Savings for Specific Measures*. Chapter 21. February 2015. <http://energy.gov/sites/prod/files/2015/02/f19/UMPCChapter21-residential-lighting-evaluation-protocol.pdf>

#### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	05/2018	Updated based on 2016 Deemed Savings report



### 8-Foot Linear Fluorescent T8 Replacement System Parking Garage

	Measure Details
Measure Master ID	<p>T8 2-Lamp, 4-Foot, HPT8 or RWT8:            Replacing T12 1-Lamp, 8-Foot, <math>0.78 &lt; BF &lt; 1.00</math>, Parking Garage, 3144            Replacing T12 1-Lamp, 8-Foot, <math>BF \leq 0.78</math>, Parking Garage, 3145            Replacing T12HO 1-Lamp, 8-Foot, <math>BF &gt; 1.00</math>, Parking Garage, 3148            Replacing T12HO 1-Lamp, 8-Foot, <math>0.78 &lt; BF &lt; 1.00</math>, Parking Garage, 3149            Replacing T12HO 1-Lamp, 8-Foot, <math>BF \leq 0.78</math>, Parking Garage, 3150</p> <p>T8 4-Lamp, 4-Foot, HPT8 or RWT8:            Replacing T12 2-Lamp, 8-Foot, <math>0.78 &lt; BF &lt; 1.00</math>, Parking Garage, 3146            Replacing T12 2-Lamp, 8-Foot, <math>BF \leq 0.78</math>, Parking Garage, 3147            Replacing T12HO 2-Lamp, 8-Foot, <math>BF &gt; 1.00</math>, Parking Garage, 3151            Replacing T12HO 2-Lamp, 8-Foot, <math>0.78 &lt; BF &lt; 1.00</math>, Parking Garage, 3152            Replacing T12HO 2-Lamp, 8-Foot, <math>BF \leq 0.78</math>, Parking Garage, 3153            Replacing T12VHO 2-Lamp, 8-Foot, <math>BF &gt; 1.00</math>, Parking Garage, 3154            Replacing T12VHO 2-Lamp, 8-Foot, <math>0.78 &lt; BF &lt; 1.00</math>, Parking Garage, 3155            Replacing T12VHO 2-Lamp, 8-Foot, <math>BF \leq 0.78</math>, Parking Garage, 3156</p>
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D

#### Measure Description

This measure is high performance and reduced wattage 4-foot linear fluorescent lighting fixtures that use low ballast factors, high wattage lamps, or reduced wattage lamps are an energy-efficient alternative to 8-foot standard wattage T12, T12HO, and T12VHO linear fluorescent fixtures commonly found in parking garages within multifamily buildings. These products can be installed on a two-to-one basis to replace 1-lamp or 2-lamp T12 luminaires without sacrificing lighting quality.





### Description of Baseline Condition

For existing building parking garages, the baseline measure is 8-foot, 1-lamp or 2-lamp, standard T12, T12HO, and T12VHO linear fluorescent fixtures.

### Description of Efficient Condition

The efficient measure is 2-lamp or 4-lamp, 4-foot, high performance T8 fixtures with normal and low ballast factor, and reduced wattage, 25-watt and 28-watt T8s with high, normal, and low ballast factors.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{kWh}_{8' \text{ T12}} - \text{kWh}_{\text{HP/RW}}$$

Where:

$\text{kWh}_{8' \text{ T12}}$  = Annual electricity consumption of an 8-foot, T12, T12HO, or T12VHO lamp linear fluorescent fixture

$\text{kWh}_{\text{HP/RW}}$  = Annual electricity consumption of a 4-foot linear fluorescent high performance or reduced wattage fixture

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{Wattage} / 1,000 * \text{CF}$$

Where:

Wattage = Wattage used

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= 1.0)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>



## Deemed Savings

### Annual Deemed Savings for 8-Foot Linear Fluorescent T8 Replacement System Parking Garage

Measure	MMID	Existing Building	
		kWh	kW
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3144	263	0.0301
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3145	322	0.0368
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3146	303	0.0346
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3147	412	0.047
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF > 1.00, Parking Garage	3148	473	0.0541
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3149	631	0.0721
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3150	690	0.0788
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3151	756	0.0863
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3152	1,083	0.1236
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3153	1,191	0.136
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3154	2,271	0.2593
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3155	2,598	0.2966
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3156	2,707	0.309



**Lifecycle Deemed Savings for 8-Foot Linear Fluorescent T8 Replacement System Parking Garage**

Measure	MMID	Existing Building (kWh)
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3144	3,945
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3145	4,830
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3146	4,545
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3147	6,180
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF > 1.00, Parking Garage	3148	7,095
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3149	9,465
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3150	10,350
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3151	11,340
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3152	16,245
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3153	17,865
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3154	34,065
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3155	38,970
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3156	40,605

**Measure Costs for 8-Foot Linear Fluorescent T8 Replacement System Parking Garage<sup>2</sup>**

Measure	MMID	Existing Building Cost
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3144	\$41.00
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3145	\$41.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3146	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3147	\$66.00



Measure	MMID	Existing Building Cost
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF > 1.00, Parking Garage	3148	\$41.00
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3149	\$41.00
T8 2-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 1-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3150	\$41.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3151	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3152	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12HO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3153	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF > 1.00, Parking Garage	3154	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, 0.78 < BF < 1.00, Parking Garage	3155	\$66.00
T8 4-Lamp, 4-Foot, HPT8 or RWT8 Replacing T12VHO 2-Lamp, 8-Foot, BF ≤ 0.78, Parking Garage	3156	\$66.00

**Sources**

1. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>
2. Michigan Master Measure Database. 2011 baselines. Updated May 26, 2011.
3. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)

**Revision History**

Version Number	Date	Description of Change
01	12/31/2012	Initial TRM entry







### **Linear Fluorescent, 2-Lamp, 4-Foot, RWT8 Replacements, 24 Hours, CALP**

	Measure Details
Measure Master ID	Linear Fluorescent, 2-Lamp, 4-Foot, RWT8 Replacements, 24 Hours, CALP, 3195
Measure Unit	Per fixture (lamps and ballast)
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	307.00
Peak Demand Reduction (kW)	0.035
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by installation year
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$34.97 <sup>2</sup>

#### **Measure Description**

Reduced wattage (RW) 4-foot linear fluorescent lighting fixtures that use low ballast factors are an energy-efficient alternative to standard 40-watt or 34-watt linear T12 fluorescent products commonly found in multifamily buildings. These products can be installed on a one-for-one basis to replace 2-lamp T12 luminaires that are “on” 24 hours per day without sacrificing lighting quality.

#### **Description of Baseline Condition**

The baseline equipment for existing buildings is a standard 2-lamp T12 fixture.

#### **Description of Efficient Condition**

The efficient equipment is a reduced wattage, 2-lamp, 28-watt T8 with a low ballast factor.

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = kWh_{2L\ 4'\ T12} - kWh_{HP/RW}$$

Where:

$kWh_{2L\ 4'\ T12}$  = Annual electricity consumption of 2-lamp T12 luminaire

$kWh_{HP/RW}$  = Annual electricity consumption of a 4-foot, linear fluorescent, high performance or low wattage fixture





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Wattage} / 1,000 * CF$$

Where:

- Wattage = Wattage per fixtures
- 1,000 = Kilowatt conversion factor
- CF = Coincidence factor (= 1.0)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

#### Annual Deemed Savings for 4-Foot RWT8 Linear Fluorescents

Measure	Existing Building
Low Watt T8 System: 28-Watt, 2-Lamp, 4-Foot Ballast & Lamps ≤ 0.78	307 kWh 0.035 kW

#### Lifecycle Deemed Savings for 4-Foot RWT8 Linear Fluorescents\*

Measure	Installation Year			
	2013	2014	2015	2016 and Beyond
Multifamily Common Area 4-Foot 2-Lamp T12 to T8	2,706.8 kWh 0.0350 kW	2,549.2 kWh 0.0350 kW	2,391.5 kWh 0.0350 kW	2,233.8 kWh 0.0170 kW

\* kWh savings for products replacing T12 lamps calculated using the following methodology:

- Installed in 2013: receive three years T12 savings and 12 years EISA compliant T8 baseline savings.
- Installed in 2014: receive two years T12 savings and 13 years EISA compliant T8 baseline savings.
- Installed in 2015: receive one year T12 savings and 14 years EISA compliant T8 baseline savings.
- Installed in 2016: receive no T12 savings and 15 years of EISA compliant T8 baseline savings.

#### Measure Costs for 4-Foot RWT8 Linear Fluorescents

Measure	Existing Building Cost
Low Watt T8 System: 28-Watt, 2-Lamp, 4-Foot Ballast & Lamps ≤ 0.78	\$110.90



### Assumptions

Annual operating hours: 8,760. 2-lamp T12 fixtures used to generate baseline usage. For 2-lamp reduced wattage with low ballast factor, 28-watt, T8 lamps were used to calculate the new measure average annual energy savings.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Actual cost from 2015-16 program data, 30 applications.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	06/20/2013	Initial TRM entry



### **Linear Fluorescent, 2-Lamp, 4-Foot, RWT8 Replacements, 12 Hours, CALP**

	Measure Details
Measure Master ID	Linear Fluorescent, 2-Lamp, 4-Foot, RWT8 Replacements, 12 Hours, CALP, 3196
Measure Unit	Per fixture (lamps and ballast)
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	153.00
Peak Demand Reduction (kW)	0.0270
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by installation year
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$9.80 <sup>2</sup>

#### **Measure Description**

Reduced wattage 4-foot linear fluorescent lighting fixtures that use low ballast factors are an energy-efficient alternative to standard 40-watt or 34-watt linear T12 fluorescent products commonly found in multifamily buildings. These products can be installed on a one-for-one basis to replace 2-lamp T12 luminaires without sacrificing lighting quality.

#### **Description of Baseline Condition**

The baseline equipment for existing buildings is a standard 2-lamp T12 fixture.

#### **Description of Efficient Condition**

The efficient equipment is a reduced wattage, 2-lamp, 28-watt T8 with a low ballast factor.

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = kWh_{2L\ 4'\ T12} - kWh_{HP/RW}$$

Where:

$kWh_{2L\ 4'\ T12}$  = Annual electricity consumption of 2-lamp T12 luminaire

$kWh_{HP/RW}$  = Annual electricity consumption of a 4-foot, linear fluorescent, high performance or low wattage fixture





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Wattage} / 1,000 * CF$$

Where:

- Wattage = Wattage per fixtures
- 1,000 = Kilowatt conversion factor
- CF = Coincidence factor (= 0.77)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

#### Annual Deemed Savings for 4-Foot RWT8 Linear Fluorescents

Measure	Existing Building
Low Watt T8 System: 28-Watt, 2-Lamp, 4-Foot Ballast & Lamps ≤ 0.78	153 kWh 0.0270 kW

#### Lifecycle Deemed Savings for 4-Foot RWT8 Linear Fluorescents\*

Measure	Installation Year			
	2013	2014	2015	2016 and Beyond
Multifamily Common Area 4-Foot 2-Lamp T12 to T8	1,353.4 kWh 0.0270 kW	1,274.6 kWh 0.0270 kW	1,195.7 kWh 0.0270 kW	1,116.9 kWh 0.0131 kW

\* kWh savings for products replacing T12 lamps calculated using the following methodology:

- Installed in 2013: receive three years T12 savings and 12 years EISA compliant T8 baseline savings.
- Installed in 2014: receive two years T12 savings and 13 years EISA compliant T8 baseline savings.
- Installed in 2015: receive one year T12 savings and 14 years EISA compliant T8 baseline savings.
- Installed in 2016: receive no T12 savings and 15 years of EISA compliant T8 baseline savings.

#### Measure Costs for 4-Foot RWT8 Linear Fluorescents

Measure	Existing Building Cost
Low Watt T8 System: 28-Watt, 2-Lamp, 4-Foot Ballast & Lamps ≤ 0.78	\$110.90



### Assumptions

The annual operating hours were assumed to be 4,380.

The baseline usage was generated using 2-lamp T12 fixtures.

For 2-lamp reduced wattage with low ballast factor, 28-watt, T8 lamps were used to calculate the new measure average annual energy savings.

### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	06/20/2013	Initial TRM entry



### Reduced Wattage 8-Foot T8 Lamps Replacing 8-Foot Standard T8 Lamps

	Measure Details
Measure Master ID	Reduced Wattage 8-Foot T8 Lamps Replacing 8-Foot Standard T8 Lamps, 2665
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Linear
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by wattage
Peak Demand Reduction (kW)	Varies by wattage
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by wattage
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$4.33 <sup>4</sup>

#### Measure Description

Reduced wattage 8-foot standard wattage T8 lamps save energy by reducing the total input wattage of the luminaires where installed. Reduced wattage 8-foot T8 lamps can be installed in place of existing 59-watt 8-foot T8 lamps where the tasks that take place in the space do not require the light level provided by the existing lamps.

#### Description of Baseline Condition

The baseline equipment is standard 59-watt 8-foot T8 lamps.

#### Description of Efficient Condition

The efficient equipment is 49-watt, 50-watt, 51-watt, or 54-watt 8-foot T8 lamps.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{59wattT8} - kWh_{RWLamp}$$

Where:

$kWh_{59wattT8}$  = Annual electricity consumption of standard 59-watt 8-foot T8 lamp

$kWh_{RWLamp}$  = Annual electricity consumption of reduced wattage 8-foot T8 lamp



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Wattage} / 1,000 * CF$$

Where:

- Wattage = Wattage of installed fixture; (= ballast factor \* lamp wattage)
- 1,000 = Kilowatt conversion factor
- CF = Coincidence factor (= 0.77)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = (kWh_{59wattT8} - kWh_{RWLamp}) * EUL$$

Where:

- EUL = Effective useful life (= 15 years)<sup>1</sup>

### Assumptions

An average of 25% each of 49-watt, 50-watt, 51-watt, and 54-watt 8-foot T8 lamps was used to generate the new measure wattage.

### Sources

1. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." February 4, 2014. <http://www.deeresources.com/>  
Rated ballast life of 70,000 hours. Not rated on bulb life. Capped at 15 years.
2. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.

### Revision History

Version Number	Date	Description of Change
01	12/2012	Updated savings values







**LED, Direct Install, 6 Watt Replacing G25 Lamp**

	Measure Details
Measure Master ID	LED, Direct Install, 6 Watt, G25 Lamp, 3734
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	25
Peak Demand Reduction (kW)	0.0019
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	375
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost	\$7.74 <sup>2</sup>

**LED, Pack-Based, 5 Watt Globe G25 Lamp**

	Measure Details
Measure Master ID	LED, Pack-Based, 5 Watt, G25 Lamp, 3896
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	15 (pack)
Peak Demand Reduction (kW)	0.0014 (pack)
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	300 (pack)
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost	\$8.01 <sup>3</sup>



### Measure Description

ENERGY STAR-rated LED replacement globe lamps save energy by reducing the total input wattage of the luminaire as compared to standard wattage incandescent globe lamps. This measure provides an energy-efficient alternative to using incandescent globe lamps in individual units. Pack-based measures assume the lamp was provided as part of a package, so an installation rate less than 100% (92%) is applied.

### Description of Baseline Condition

The Uniform Methods Project<sup>4</sup> provides guidelines, based on EISA and on the lumen output of the bulb and the bulb type, for determining globe bulb baselines. The direct install bulb model is a Maxlite 6G25DLED27 and has an output of 450 lumens, which gives it a baseline of 40 watts (globe bulbs less than 500 lumens are EISA-exempt). The pack-based bulb model is a TCP LED5G25D27KF and has an output of 300 lumens, which gives it a baseline of 25 watts.

### Description of Efficient Condition

The efficient equipment is an ENERGY STAR-rated G25 LED lamp of 5 watts or 6 watts.

### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000 * \text{IR}$$

Where:

- $\text{Watts}_{\text{BASE}}$  = Power consumption of baseline incandescent fixtures (= 40 watts for direct install, = 25 watts for pack-based)
- $\text{Watts}_{\text{EE}}$  = Power consumption of efficient LED product (= 6 watts for direct install, = 5 watts for pack-based)<sup>1</sup>
- HOU = Hours of use (= 734 for direct install,<sup>5</sup> = 803 for pack-based)<sup>6</sup>
- 1,000 = Kilowatt conversion factor
- IR = Installation rate (= 100% for direct install, = 92% for pack-based)<sup>7</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{LED}}) / 1,000 * \text{CF} * \text{IR}$$

Where:

- CF = Coincidence factor (= 0.055 for direct install,<sup>5</sup> = 0.075 for pack-based)<sup>6</sup>



### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 15 years)}^1$$

### Deemed Savings

#### Average Annual Deemed Savings for LED G25 Lamp

Measure	MMID	Multifamily		Single Family	
		kWh	kW	kWh	kW
Direct Install 6-Watt LED Lamp Replacing Incandescent G25 Lamp	3734	25	0.0019	-	-
Pack-Based 5-Watt LED Lamp Replacing Incandescent G25 Lamp	3896	-	-	15	0.0017

#### Average Lifecycle Deemed Savings for LED G25 Lamp

Measure	MMID	Lifecycle kWh
Direct Install 6-Watt LED Lamp Replacing Incandescent G25 Lamp	3734	375
Pack-Based 5-Watt LED Lamp Replacing Incandescent G25 Lamp	3896	300

### Sources

- ENERGY STAR Qualified Product List. Accessed July 2017. <https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21787 hours. With an HOU of 734 or 803, the EUL is 30 years or 27 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
- Based on actual Program Implementer contract costs as of October 30, 2015. Cost is \$4.50 materials plus \$3.24 labor.
- Home Depot. Website. Accessed May 15, 2016. [www.homedepot.com](http://www.homedepot.com)  
Menards. Website. Accessed May 15, 2016. [www.menards.com](http://www.menards.com)  
Average price of BR30 LED – Incandescent replacement; Pack - Incremental Cost: Average price of Globe Style LED – Incandescent replacement.





4. National Renewable Energy Laboratory. “The Uniform Methods Project: Methods for Determining Energy Efficiency Savings for Specific Measures. Chapter 21: Residential Lighting Evaluation Protocol.” NREL/SR-7A40-63205. Table 3. February 2015. <http://energy.gov/sites/prod/files/2015/02/f19/UMPChapter21-residential-lighting-evaluation-protocol.pdf>
5. Cadmus. “Focus on Energy Evaluated Deemed Savings.” November 14, 2014.
6. Cadmus. “Focus on Energy Evaluated Deemed Savings.” June 10, 2016.
7. Cadmus. “Ameren Missouri Efficient Products Impact and Process Evaluation: Program Year 2014.” Table 2, p. 4. May 15, 2015. [https://www.efis.psc.mo.gov/mpsc/commoncomponents/view\\_itemno\\_details.asp?caseno=EO-2012-0142&attach\\_id=2015027784](https://www.efis.psc.mo.gov/mpsc/commoncomponents/view_itemno_details.asp?caseno=EO-2012-0142&attach_id=2015027784)  
Installation rate for LEDs provided in kit based program

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry
02	05/10/2016	Added pack-based measure
03	10/2015	Updated EUL 3734



### LED, Direct Install, 9.5 Watt

	Measure Details
Measure Master ID	LED, Direct Install, 9.5 Watt, 3279
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	42
Peak Demand Reduction (kW)	0.0031
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	840
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$7.81 <sup>4</sup>

#### Measure Description

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure provides an energy-efficient alternative to using incandescent lamps in several applications.

#### Description of Baseline Condition

An average of 16.67% each of EISA compliant standard 53-watt incandescent, 60-watt incandescent and halogen, 65-watt incandescent, 70-watt halogen, 72-watt halogen, and 80-watt halogen lamps were used to generate the baseline usage. Existing lamps above 80 watts will be replaced by CFL lamps and are not part of this measure.

#### Description of Efficient Condition

The efficient condition is an ENERGY STAR-rated, 9.5-watt LED lamp.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = [(\text{Watts}_{\text{INCAN}} - \text{Watts}_{\text{LED}}) / 1,000] * \text{HOU}$$

Where:

Watts<sub>INCAN</sub> = Electricity consumption of standard incandescent lamp (= 53 watts, 60 watts, 65 watts, 70 watts, 72 watts, or 80 watts)

Watts<sub>LED</sub> = Electricity consumption of ENERGY STAR-rated LED lamp with a lumen output rating (= 9.5 watts)



1,000 = Kilowatt conversion factor

HOU = Hours of use (= 734)<sup>2</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = [(Watts_{INCAN} - Watts_{LED}) / 1,000] * CF$$

Where:

CF = Coincidence factor (= 0.055)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 734, the EUL is 30 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
2. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008.  
<https://www.focusonenergy.com/sites/default/files/evaluationreport.pdf>  
Coincidence factor of 65% to 83% is within range of similar programs.
4. Average of MMIDs 3346-3347. Online research. March 2016. Average cost of 8-watt LED Lamp, 40-watt equivalent and 12-watt LED Lamp, 60-watt equivalent.  
[www.1000bulbs.com/category/60-watt-equal-led-light-bulbs/](http://www.1000bulbs.com/category/60-watt-equal-led-light-bulbs/) and  
[www.1000bulbs.com/category/40-watt-equal-led-light-bulbs/](http://www.1000bulbs.com/category/40-watt-equal-led-light-bulbs/)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	10/2017	Updated EUL



**LED, Omnidirectional, Retail Store Markdown**

	Measure Details
Measure Master ID	LED, Omnidirectional, Retail Store Markdown: 310-749 Lumens, 3553 310-749 Lumens, Long Lifetime, 4307 750-1,049 Lumens, 4308 750-1,049 Lumens, Long Lifetime, 4309 1,050-1,489 Lumens, 4310 1,050-1,489 Lumens, Long Lifetime, 4311 1,490-2,600 Lumens, 4312 1,490-2,600 Lumens, Long Lifetime, 4313
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	Varies by light output
Peak Demand Reduction (kW)	Varies by light output
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by light output
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Standard = 15 (MMIDs 3553, 4308, 4310, and 4312); <sup>1</sup> Long lifetime = 20 (MMIDs 4307, 4309, 4311, and 4313) <sup>2</sup>
Incremental Cost (\$/unit)	310-749 Lumens = \$4.50 (MMIDs 3553 and 4307) 750-1,049 Lumens = \$5.85 (MMIDs 4308 and 4309) 1,050-2,600 Lumens = \$12.50 (MMIDs 4310–4313) <sup>3</sup>

**Measure Description**

This measure is installing an ENERGY STAR-certified omnidirectional LED bulb that was purchased through a retail outlet to replace an incandescent or halogen bulb. The assumptions were based on a time-of-sale purchase for installation in a residential location.

**Description of Baseline Condition**

The baseline equipment is a general service incandescent light bulb (standard or EISA compliant halogen). The wattage of the baseline bulb is determined by the lumens equivalence method.





### Description of Efficient Condition

The efficient equipment is an ENERGY STAR-certified omnidirectional LED bulb. Typical values are used in this workpaper, but the actual wattage of the installed bulb is used to calculate savings for the evaluation.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \Delta Watts * HOU / 1,000$$

Where:

- $\Delta Watts$  = Change in wattage, calculated by subtracting efficient bulb wattage from baseline wattage determined from its lumen bin (= varies by lumen bin; see table below)<sup>3</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= 996 [(2.20 \* 93.4% + 10.2 \* 6.6%) \* 365 days/year]; see table in Assumptions)<sup>4</sup>

#### Wattage Reduction by Lumen Bin

Lifetime Group	Measure Name	MMID	Evaluated Gross $\Delta Watts$
Standard, Long	LED, Omnidirectional, Retail Store Markdown, 310-749 Lumens	3553, 4307	23
	LED, Omnidirectional, Retail Store Markdown, 750-1,049 Lumens	4308, 4309	32
	LED, Omnidirectional, Retail Store Markdown, 1,050-1,489 Lumens	4310, 4311	39
	LED, Omnidirectional, Retail Store Markdown, 1,490-2,600 Lumens	4312, 4313	55

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \Delta Watts * CF / 1,000$$

Where:

- CF = Coincidence factor (= 0.1162 [0.0699 \* 93.4% + 0.77 \* 6.6%]; see table in Assumptions)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years for standard measures;<sup>1</sup> = 20 years for long lifetime measures)<sup>2</sup>







## Deemed Savings

### Deemed Savings per Lumen Bin

Lifetime Group	Lumen Bin	MMID	Annual Energy Savings (kWh)	Lifecycle Energy Savings (kWh)	Coincident Peak Demand Reduction (kW)
Standard	310-749	3553	23	345	0.0027
	750-1,049	4308	32	480	0.0037
	1,050-1,489	4310	39	585	0.0045
	1,490-2,600	4312	55	825	0.0064
Long	310-749	4307	23	460	0.0027
	750-1,049	4309	32	640	0.0037
	1,050-1,489	4311	39	780	0.0045
	1,490-2,600	4313	55	1,100	0.0064

## Assumptions

The HOU and CF was calculated using the cross-sector sales weighting shown in the table below.

### Cross-Sector Sales HOU and CF Weighting<sup>4</sup>

Sector	Weighting	HOU per Day	CF
<b>Residential</b>	<b>93.4%</b>	<b>2.20</b>	<b>0.0699</b>
Multifamily	25.3%	2.01	0.0550
Single Family	74.7%	2.27	0.0075
<b>Commercial</b>	<b>6.6%</b>	<b>10.20</b>	<b>0.7700</b>

Because of high retail markdown participation, standard and long lifetime versions of these measures are introduced to encourage participants to purchase products with greater long-term savings. Bulb models used for standard measure versions have an ENERGY STAR rated lifetime of < 20,000 hours, and the 15-year EUL cap is in place for most residential screw-base LED measures.<sup>1</sup> Long lifetime measures are restricted to products with rated lifetimes at or above 20,000 hours, and have an EUL cap of 20 years. While persistence concerns may still apply to these long lifetime products, it is assumed that these measures will generally have a longer useful life than the standard retail markdown measures.



### Sources

1. Average rated life of omnidirectional LEDs with rated life < 20,000 hours is generally 15,000 – 20,000 hours. With an HOU of 996, the EUL is 15 – 20 years. However, a 15-year EUL cap has been deemed for standard retail markdown residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Washington DC, Massachusetts, Rhode Island, Vermont, Illinois, and Minnesota).
2. Average rated life of omnidirectional LEDs with rated life ≥ 20,000 hours is generally 20,000 to 25,000 hours. However, for long lifetime retail markdown residential screw-base LED measures, a 20-year EUL cap is deemed. While measure persistence concerns still apply, these bulbs are assumed to have a longer useful life than standard retail markdown measures.
3. 1000 Bulbs. Website. Accessed March 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
Lowe's. Website. Accessed March 2016. [www.lowes.com](http://www.lowes.com)  
Home Depot. Website. Accessed March 2016. [www.homedepot.com](http://www.homedepot.com)
4. Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." September 12, 2016, Updated February 17, 2017. [https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%2016\\_v1%207.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%2016_v1%207.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	01/2017	Updated HOU, CF, and delta watts per 2016 Focus on Energy Deemed Savings Changes report. <sup>4</sup> Corrected EUL to 20 years per ENERGY STAR requirements. <sup>1</sup>
03	11/2017	Added long lifetime measures



### LED, Reflector, 12 Watt, Retail Store Markdown

	Measure Details
Measure Master ID	LED, Reflector, 12 Watt, Retail Store Markdown, 3557 LED, Reflector, 12 Watt, Retail Store Markdown, Long Lifetime, 4306
Measure Unit	Per reflector
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	50
Peak Demand Reduction (kW)	0.0058
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Standard = 750 (MMID 3557); Long Lifetime = 1,000 (MMID 4306)
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Standard = 15 (MMID 3557) <sup>1</sup> ; Long Lifetime = 20 (MMID 4306) <sup>2</sup>
Incremental Cost (\$/unit)	\$5.85 <sup>3</sup>

#### Measure Description

This measure is installing an ENERGY STAR-certified LED reflector or LED recessed downlight that was purchased through a retail outlet to replace an incandescent bulb. The savings are based on a time-of-sale purchase for installation in a residential location.

#### Description of Baseline Condition

The baseline is an incandescent 65-watt reflector or downlight. Reflectors are exempt from EISA legislation.

#### Description of Efficient Condition

The efficient equipment is a standard screw-based 12-watt ENERGY STAR-certified LED reflector or downlight.

#### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \Delta\text{Watts} * \text{HOU} / 1,000$$

Where:

- $\Delta\text{Watts}$  = Change in wattage, calculated by subtracting efficient bulb wattage from baseline wattage determined from its lumen bin (= 50 watts)<sup>3</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= 996 [(2.20 \* 93.4% + 10.2 \* 6.6%) \* 365 days/year]; see Assumptions)<sup>3</sup>





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \Delta Watts * CF / 1,000$$

Where:

CF = Coincidence factor (= 0.1162 [0.0699 \* 93.4% + 0.77 \* 6.6%]; see Assumptions)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years for standard measures;<sup>1</sup> = 20 years for long lifetime measures)<sup>2</sup>

### Deemed Savings

#### Deemed Savings

Lifetime Group	MMID	Annual Energy Savings (kWh)	Lifecycle Energy Savings (kWh)	Coincident Peak Demand Reduction (kW)
Standard	3557	50	750	0.0058
Long	4306	50	1,000	0.0058

### Assumptions

The HOU and CF were calculated using the cross-sector sales weighting shown in the table below.

#### Cross-Sector Sales HOU and CF Weighting

Sector	Weighting <sup>3</sup>	HOU per Day	CF
<b>Residential</b>	<b>93.4%</b>	<b>2.20</b>	<b>0.0699</b>
Multifamily	25.3%	2.01	0.0550
Single Family	74.7%	2.27	0.0750
<b>Commercial</b>	<b>6.6%</b>	<b>10.20</b>	<b>0.7700</b>

Because of high retail markdown participation, standard and long lifetime versions of these measures are introduced to encourage participants to purchase products with greater long-term savings. Bulb models used for standard measure versions have an ENERGY STAR rated lifetime of < 20,000 hours, and have the 15-year EUL cap in place for most residential screw-base LED measures.<sup>1</sup> Long lifetime measures are restricted to products with rated lifetimes at or above 20,000 hours, and have an EUL cap



of 20 years. While persistence concerns may still apply to these long lifetime products, it is assumed that these measures will generally have a longer useful life than the standard retail markdown measures.

**Sources**

1. Average rated life of omnidirectional LEDs with rated life < 20,000 hours is generally 15,000 – 20,000 hours. With an HOU of 996, the EUL is 15 to 20 years. However, a 15-year EUL cap has been deemed for standard retail markdown residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Washington DC, Massachusetts, Rhode Island, Vermont, Illinois, and Minnesota).
2. Average rated life of omnidirectional LEDs with rated life ≥ 20,000 hours is generally 20,000 to 25,000 hours. However, for long lifetime retail markdown residential screw-base LED measures, a 20-year EUL cap is deemed. While measure persistence concerns still apply, these bulbs are assumed to have a longer useful life than standard retail markdown measures.
3. *1000 Bulbs*. Website. Accessed March 2016. [www.1000bulbs.com](http://www.1000bulbs.com)  
*Lowes*. Website. Accessed March 2016. [www.lowes.com](http://www.lowes.com)  
*Home Depot*. Website. Accessed March 2016. [www.homedepot.com](http://www.homedepot.com)
4. Cadmus. “Focus on Energy Evaluated Deemed Savings Changes.” September 12, 2016, Updated February 17, 2017. [https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%2016\\_v1%207.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%2016_v1%207.pdf)

**Revision History**

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry
02	01/2017	Updated HOU, CF, and delta watts per 2016 Focus on Energy Deemed Savings Changes report. <sup>4</sup> Corrected EUL to 20 years per ENERGY STAR requirements. <sup>1</sup>
03	11/2017	Added long lifetime measures





### LED, Direct Install, 4-Foot Replacing 32 Watt T8

	Measure Details
Measure Master ID	LED, Direct Install, 4FT Replacing 32W T8, 3927
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	9
Peak Demand Reduction (kW)	0.0007
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	180
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	9 <sup>1</sup>
Incremental Cost	\$15.12 <sup>2</sup>

#### Measure Description

Four-foot T8 LEDs are an energy-efficient alternative to standard 4-foot, 32-watt T8 fluorescent lamps found within multifamily units. These products can replace 32-watt T8 lamps one-for-one and can replace the existing fluorescent lamp operating off an existing electronic ballast.

#### Description of Baseline Condition

The baseline is a 4-foot, 32-watt T8 fluorescent lamp.

#### Description of Efficient Condition

The efficient equipment is a DesignLights Consortium-listed 4-foot T8 LED replacement lamp.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) * HOU / 1,000$$

Where:

Watts<sub>BASE</sub> = Power consumption of baseline fluorescent lamp (= 30 watts)<sup>3</sup>

Watts<sub>EE</sub> = Power consumption of efficient LED product (= 18 watts)<sup>1</sup>

1,000 = Kilowatt conversion factor

HOU = Hours of use (= 734)<sup>4</sup>

#### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$





Where:

CF = Coincidence factor (= 0.055)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 9 years)<sup>1</sup>

### Deemed Savings

#### Annual Deemed Savings for In-Unit LED T8 Lamp

Measure	MMID	Multifamily (kWh)	Multifamily (kW)
LED, Direct Install, 4FT Replacing 32W T8, 3927	3927	9	0.0007

#### Lifecycle Deemed Savings for In Unit LED T8 Lamp

Measure	MMID	Multifamily
LED, Direct Install, 4FT Replacing 32W T8, 3927	3927	81

### Sources

- DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in linear LED measures is 51,160 hours. With an HOU of 5,950, the EUL is 9 years.
- Based on actual implementer contract costs as of November 4, 2016.  
Actual implementer contract costs: \$11.88 material + \$3.24 labor = \$15.12.
- Consortium for Energy Efficiency. "CEE Legacy T8 Ballasts." March 1, 2015.  
[https://library.cee1.org/sites/default/files/library/9254/2015\\_January\\_CEE\\_Commercial\\_Lighting\\_Legacy\\_Ballasts.xls](https://library.cee1.org/sites/default/files/library/9254/2015_January_CEE_Commercial_Lighting_Legacy_Ballasts.xls)
- Cadmus. "Focus on Energy Evaluated Deemed Savings Changes." November 14, 2014.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)  
Report lists 2.01 hours per day for multifamily housing.  
Report lists coincidence factor of 5.5% for multifamily housing.

### Revision History

Version Number	Date	Description of Change
01	11/07/2016	Initial TRM entry
02	10/2017	Updated EUL



### **LED Fixture, Exterior, CALP**

	Measure Details
Measure Master ID	LED Fixture, Exterior, 12 Hours, CALP, 3735
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	184
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,024
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	\$12.46 <sup>2</sup>

#### **Measure Description**

Hardwired LED incentives apply only to complete new fixtures, and only for the replacement of incandescent fixtures. LEDs provide the same or better light output than incandescent lamps while using significantly less energy.

#### **Description of Baseline Condition**

The baseline condition is a one-lamp, 72-watt, 65-watt, 43-watt, or 29-watt incandescent fixture; a two-lamp, 43-watt, or 29-watt incandescent fixture; or a three-lamp, 29-watt incandescent fixture on a switch, photocell, or timer that is used for 12 hours per day.

#### **Description of Efficient Condition**

The efficient condition is complete replacement of incandescent fixtures.







### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = (\text{Watt}_{\text{INCANDESCENT}} - \text{Watt}_{\text{LED}}) / 1,000 * \text{HOU} * \text{CNTRL}$$

Where:

- $\text{Watt}_{\text{INCANDESCENT}}$  = Weighted average annual electricity consumption of incandescent fixture (=63.7 watts)
- $\text{Watt}_{\text{LED}}$  = Weighted average annual electricity consumption of ENERGY STAR® or DLC-listed LED fixtures, filtered to respective EISA lumen equivalents (=20.93 watts)<sup>4</sup>
- 1,000 = Kilowatt conversion factor
- HOU = Run time of exterior fixtures based on an annual average of 12 hours per day from NOAA data.<sup>3</sup> This includes times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting (= 4,380 hours).
- CNTRL = Controls factor allowing for a more conservative estimate of savings. Based on project experience, less than 10% of exterior fixtures on the market have additional controls to operate at conditions other than dusk to dawn (= 0.90)

### Summer Coincident Peak Savings Algorithm

There are no peak savings for this measure due to the operation of fixtures during off-peak hours.

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

- EUL = Effective useful life (= 11 years)<sup>1</sup>

### Assumptions

Incandescent weighted average estimates were reviewed by staff with National Council on Qualifications for the Lighting Professions (NCQLP), LC (Lighting Certified) credentials, and were based on feedback from MESP program managers, energy advisors and direct install staff. Lamp wattages were adjusted to meet EISA legislation as listed in the table below.



**Baseline Incandescent Weighted Average Assumptions**

Lamp Wattage	100W (72W)	65W	(2) 60W (43W)	60W (43W)	(3) 40W (29W)	(2) 40W (29W)	40W (29W)
Weighted Average	5%	25%	25%	25%	5%	10%	5%

**Sources**

1. DesignLights Consortium. Qualified Product List. Accessed August 2017. <https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED fixture measures is 50161 hours. With an HOU of 4,380, the EUL is 11 years.
2. Online research. March 2016. Material cost is average sales price of LED downlight. <https://www.1000bulbs.com/category/led-downlights/>
3. U.S. Department of Commerce | National Oceanic & Atmospheric Administration | NOAA Research - NOAA Solar Calculator. <http://www.esrl.noaa.gov/gmd/grad/solcalc/>
4. DesignLights Consortium™ qualified product list data, October 7, 2015 and October 13, 2015.

**Revision History**

Version Number	Date	Description of Change
01	10/21/2015	Initial measure entry
02	10/2017	Updated EUL source



**LED Fixture, Interior, Above 12 Hours to 24 Hours, CALP**

	Measure Details
Measure Master ID	LED Fixture, Interior, 12 Hours, CALP, 3603 LED Fixture, Interior, 24 Hours, CALP, 3604
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by measure
Incremental Cost (\$/unit)	\$12.46 <sup>2</sup>

**Measure Description**

This measure is installing hardwired LEDs to complete new fixtures. Incentives are only provided for replacing incandescent fixtures. LEDs provide the same or better light output than incandescent lamps while using significantly less energy.

**Description of Baseline Condition**

The baseline condition is a 1-lamp 72-watt, 65-watt, 43-watt, or 29-watt; a 2-lamp 43-watt or 29-watt; or a 3-lamp 29-watt incandescent fixture on a switch, photocell, or timer that is used for 12 or more hours per day up to 24 hours a day.

**Description of Efficient Condition**

LED incentives apply only to complete, new, hardwired fixtures that are ENERGY STAR or DLC qualified and meet the EISA lumen equivalency of their incandescent baselines. Incentives are only for replacing incandescent fixtures.

The contractor and/or Program Implementer verifies the hours of use during assessments and/or pre-installs. Typically, lights in the common areas are on for 24 hours, especially those in interior spaces and corridors, and are on for 12 to 16 hours on timers or photocells in the entries and/or lobbies with windows.





The effective useful life of this measure is based on the average rated hours for qualifying products, divided by 12 hours and 24 hours, then rounded.

**Annual Energy-Savings Algorithm**

$$KWh_{SAVED} = (Watts_{INCANDESCENT} - Watts_{LED}) / 1,000 * HOU$$

Where:

$Watts_{INCANDESCENT}$  = Power consumption of baseline measure (= 63.7 watts; see table below)<sup>3</sup>

**Baseline Wattage**

Baseline Bulb	Wattage	Weighting	Contribution to Baseline (watts)
1L EISA 100w incand	72	5%	3.60
1L 65w BR30 incand	65	25%	16.25
2L EISA 60w incand	86	25%	21.50
1L EISA 60w incand	43	25%	10.75
3L EISA 40w incand	87	5%	4.35
2L EISA 40w incand	58	10%	5.80
1L EISA 40w incand	29	5%	1.45
<b>Total</b>		<b>100%</b>	<b>63.70</b>

$Watts_{LED}$  = Power consumption of efficient measure (= 20.93 watts; see table below)<sup>4</sup>

**Efficient Wattage**

Bulb	Wattage	Weighting	Contribution to Efficient (watts)
LED (1,490-2,600 lumens) replacing 1L EISA 100w incand	32.14	5%	1.6000
LED (600-750 lumens) replacing 1L 65w BR30 incand	13.03	25%	3.
LED (750-1,049 lumens) replacing 2L EISA 60w incand	31.18	25%	7.7950
LED (750-1,049 lumens) replacing 1L EISA 60w incand	15.59	25%	3.8975
LED (310-749 lumens) replacing 3L EISA 40w incand	32.81	5%	1.6405
LED (310-749 lumens) replacing 2L EISA 40w incand	21.88	10%	2.1880
LED (310-749 lumens) replacing 1L EISA 40w incand	10.94	5%	0.5470
<b>Total</b>		<b>100%</b>	<b>20.9325</b>

1,000 = Kilowatt conversion factor

HOU = Average annual hours of use (= 4,380 for 12-hour use; = 8,760 for 24-hour use)





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{INCANDESCENT} - Watts_{LED}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.0 to 1.0 for 24-hour use)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = (= 11 years for 12 hour fixtures; = 6 years for 24 hour fixtures)<sup>1</sup>

### Deemed Savings

#### Annual Savings

Measure	MMID	Multifamily	
		kWh	kW
LED Fixture, Interior, 12 Hours, CALP	3603	187	0.0000
LED Fixture, Interior, 24 Hours, CALP	3604	375	0.0428

#### Lifecycle Savings

Measure	MMID	Multifamily (kWh)
LED Fixture, Interior, 12 Hours, CALP	3603	2,057
LED Fixture, Interior, 24 Hours, CALP	3604	2,250

### Assumptions

Lamp weightings were developed through previous CALP workpapers and based on typical lamp wattages in common area light fixtures such as downlights, wall sconces, and flush/ceiling mounts, using typical lamping configuration data from manufacturers. This information was gathered from previous 12-hour and 24-hour use CFL fixture installations, field assessments in 2014, and data on currently available qualifying fixtures.





## Sources

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.  
<https://www.designlights.org/lighting-controls/download-the-qpl/>  
Average rated life of models participating in LED fixture measures is 50,161 hours. With an HOU of 4,380, the EUL is 11 years for MMID 3603. With an HOU of 8,760, the EUL is 6 years for MMID 3604.
2. Online research. March 2016. Material cost is average sales price of LED downlight.  
<https://www.1000bulbs.com/category/led-downlights/>
3. EISA equivalent wattages for common incandescent lamps.
4. Average wattage of equivalent qualifying ENERGY STAR and DLC-listed LED fixtures as of January 30, 2015.

## Revision History

Version Number	Date	Description of Change
01	01/30/2015	Initial TRM entry
02	03/30/2015	Revised and combined 12 hour and 24 hour workpapers
03	10/2017	Updated EUL



**LED, ENERGY STAR, Replacing Incandescent ≤ 40 Watts**

	Measure Details
Measure Master ID	LED, ENERGY STAR, Replacing Incandescent ≤ 40 Watts: In Unit, 3161 Common Area, 3162
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	In Unit= 15; <sup>1</sup> Common Area = 4 <sup>6</sup>
Incremental Cost (\$/unit)	\$6.05 <sup>2</sup>

**Measure Description**

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire compared to using standard wattage incandescent lamps. This measure is an energy-efficient alternative to incandescent lamps in several applications.

**Description of Baseline Condition**

The baseline measure is standard 25-watt and 40-watt incandescent lamps.

**Description of Efficient Condition**

The efficient equipment is an ENERGY STAR-rated LED that appears on the “ENERGY STAR® SSL Qualified Light Bulbs” list and is 5 watts to 9 watts.

**Annual Energy-Savings Algorithm**

$kWh_{SAVED} = kWh_{INCANDESCENT} - kWh_{LED}$

Where:

$kWh_{INCANDESCENT}$  = Annual electricity consumption of standard 25-watt or 40-watt incandescent lamp

$kWh_{LED}$  = Annual electricity consumption of reduced wattage ENERGY STAR-rated lamp of equivalent lumen output to ≤ 40 watt incandescent





### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Wattage} / 1,000 * CF$$

Where:

- Wattage = Wattage of fixture
- 1,000 = Kilowatt conversion factor
- CF = Coincidence factor (= 0.082 for in-unit; = 0.775 for common area)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 15 years in unit;<sup>1</sup> = 4 years common area)<sup>6</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Replacing Incandescent Lamp ≤ 40 Watts

Measure	MMID	Existing Building	New Construction
LED Replacing Incandescent Lamp ≤ 40 Watts, In Unit	3161	23.0 kWh 0.0022 kW	23.0 kWh 0.0022 kW
LED Replacing Incandescent Lamp ≤ 40 Watts, Common Area	3162	160.0 kWh 0.0207 kW	160.0 kWh 0.0207 kW

#### Average Lifecycle Deemed Savings for LED Replacing Incandescent Lamp ≤ 40 Watts

Measure	MMID	Existing Building	New Construction
LED Replacing Incandescent Lamp ≤ 40 Watts, In Unit	3161	345 kWh	345 kWh
LED Replacing Incandescent Lamp ≤ 40 Watts, Common Area	3162	640 kWh	640 kWh

### Assumptions

Common Area (MMID 3162):

- Annual operating hours: 5,949.5
- Assumes 40-watt and 25-watt incandescent lamps in calculation of baseline usage
- Assumes average ENERGY STAR-rated LED (5.64 watts) for ≤ 40 watt replacement products





In Unit (MMID 3161):

- Annual operating hours: 839.5
- Assumes 40-watt and 25-watt incandescent lamps in calculation of baseline usage
- Assumes average ENERGY STAR-rated LED (5.64 watts) for ≤ 40 watt replacement products

**Sources**

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 829, the EUL is 26 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
2. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.
3. Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)
4. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review.” Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)
5. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
6. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 5,950, the EUL is 4 years.

**Revision History**

Version Number	Date	Description of Change
01	12/27/2012	Initial TRM entry
02	10/2017	Updated EUL both MMID's





**LED, ENERGY STAR, Replacing Incandescent > 40 Watts**

	Measure Details
Measure Master ID	LED, ENERGY STAR, Replacing Incandescent > 40 Watts: In Unit, 3159 Common Area, 3160
Measure Unit	Per lamp
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by sector
Peak Demand Reduction (kW)	Varies by sector
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by sector
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by measure
Incremental Cost (\$/unit)	\$9.40 <sup>2</sup>

**Measure Description**

ENERGY STAR-rated LED replacement lamps save energy by reducing the total input wattage of the luminaire as compared to the same luminaire operating with standard wattage incandescent lamps. This measure provides an energy-efficient alternative to incandescent lamps in several applications.

**Description of Baseline Condition**

The baseline measure is standard 60-watt, 65-watt, 75-watt, 90-watt, 100-watt, and 120-watt incandescent lamps.

**Description of Efficient Condition**

The efficient measure is an ENERGY STAR-rated LED.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{LED} - kWh_{INCANDESCENT}$$

Where:

$kWh_{LED}$  = Annual electricity consumption of ENERGY STAR-rated LED with a lumen output rating equivalent to a > 40-watt incandescent

$kWh_{INCANDESCENT}$  = Annual electricity consumption of standard 60-watt, 65-watt, 75-watt, 90-watt, 100-watt, or 120-watt incandescent lamp

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Wattage / 1,000 * CF$$

Where:

Wattage = Unit wattage

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= 0.77 common area; = 0.0825 in-unit)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years in unit;<sup>1</sup> = 4 years common area)<sup>6</sup>

### Deemed Savings

#### Average Annual Deemed Savings for LED Lamp Replacing Incandescent Lamp > 40 Watts

Measure	MMID	Existing Building	New Construction
LED Replacing Incandescent Lamp > 40 Watts, In Unit	3159	58.0 kWh 0.0057 kW	43.0 kWh 0.0042 kW
LED Replacing Incandescent Lamp > 40 Watts, Common Area	3160	414.0 kWh 0.0536 kW	305.0 kWh 0.0395 kW



**Average Lifecycle Deemed Savings for LED Lamp Replacing Incandescent Lamp > 40 Watts**

Measure	MMID	Existing Building	New Construction
LED Replacing Incandescent Lamp > 40 Watts, In Unit	3159	870 kWh	645 kWh
LED Replacing Incandescent Lamp > 0 Watts, Common Area	3160	2,070 kWh	1,525 kWh

**Assumptions**

Existing Building/Common Area: Assumes 5,949.5 annual operating hours

- An average of 16.67% each of 60-watt, 65-watt, 75-watt, 90-watt, 100-watt, and 120-watt incandescent lamps was used to generate baseline usage
- An average of 33% each of 11.68-watt, 16.70-watt, and 17.81-watt ENERGY STAR-rated LEDs was used to generate new measure usage

Existing Building/In Unit: Assumes 839.5 annual operating hours

- An average of 16.67% each of 60-watt, 65-watt, 75-watt, 90-watt, 100-watt, and 120-watt incandescent lamps was used to generate baseline usage
- An average of 33% each of 11.68-watt, 16.70-watt, and 17.81-watt ENERGY STAR-rated LEDs was used to generate new measure usage

New Construction/Common Area: Assumes 5,939.5 annual operating hours

- An average of 16.67% each of 53-watt incandescent, 60-watt incandescent and halogen, 65-watt incandescent, 70-watt halogen, 72-watt halogen, and 80-watt halogen lamps was used to generate the baseline usage
- An average of 33% each of 11.68-watt, 16.70-watt, and 17.81-watt ENERGY STAR-rated LEDs was used to generate new measure usage

New Construction / In Unit: Assumes 839.5 annual operating hours

- An average of 16.67% each of 53-watt incandescent, 60-watt incandescent and halogen, 65-watt incandescent, 70-watt halogen, 72-watt halogen, and 80-watt halogen lamps was used to generate the baseline usage
- An average of 33% each 11.68-watt, 16.70-watt, and 17.81-watt ENERGY STAR-rated LEDs was used to generate new measure usage





### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21787 hours. With an HOU of 829, the EUL is 26 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
2. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.
3. Tetra Tech. "ACES Deemed Savings Desk Review." November 3, 2010.  
[https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluation\\_report.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluation_report.pdf)
4. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010. [https://www.focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
5. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)
6. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 3,453 omnidirectional and decorative LEDs is 21,787 hours. With an HOU of 5,950, the EUL is 4 years.

### Revision History

Version Number	Date	Description of Change
01	12/26/2012	Initial TRM entry
02	10/2017	Updated EUL



### ***In Unit LED Downlight Fixtures ≤ 18 Watts***

	Measure Details
Measure Master ID	LED Fixture, Downlight, ≤ 18 Watts, In Unit, 3748
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	43
Peak Demand Reduction (kW)	0.0042
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	2,150
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	\$80.13 <sup>2</sup>

#### **Measure Description**

LED downlight fixtures can replace existing incandescent fixtures without sacrificing performance, and they save energy because they consume less wattage than the incandescent products they replace.

#### **Description of Baseline Condition**

The baseline condition is a 60-watt to 100-watt incandescent fixture with EISA equivalent lamp wattages of 50 watts to 72 watts.

#### **Description of Efficient Condition**

The efficient equipment is an ENERGY STAR-rated downlight fixture that consumes ≤ 18 watts.

#### **Annual Energy-Savings Algorithm**

$$\text{kWh}_{\text{SAVED}} = (\text{Watts}_{\text{BASE}} - \text{Watts}_{\text{EE}}) * \text{HOU} / 1,000$$

Where:

$\text{Watts}_{\text{BASE}}$  = Power consumption of baseline incandescent fixtures (= 64 watts). A weighted average of 20% each for 53-watt, 60-watt, 65 -watt, 70-watt, and 72-watt incandescent luminaires was used to generate the baseline wattage (see Assumptions)

$\text{Watts}_{\text{EE}}$  = Power consumption of efficient LED products (= 13 watts)<sup>3</sup>





1,000 = Kilowatt conversion factor

HOU = Hours of use (= 840 in unit)<sup>4</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watt_{S_{BASE}} - Watt_{S_{LED}}) / 1,000 * CF$$

Where:

CF = Coincidence factor (= 0.11 in unit)<sup>5</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

#### Average Annual Deemed Savings for In-Unit LED Downlights ≤ 18 Watts

Measure	MMID	Multifamily	
		kWh	kW
In-Unit LED Downlights ≤ 18 Watts Replacing 60-100 Watt Incandescent	3748	43	0.0056

#### Average Lifecycle Deemed Savings for In Unit LED Downlights ≤ 18 Watts

Measure	MMID	Multifamily
In-Unit LED Downlights ≤ 18 Watts Replacing 60-100 Watt Incandescent	3748	645

### Assumptions

Lamp weightings are based on a combination of energy audit experience, direct install experience, and feedback from Lighting Certified (LC) individuals through the National Council on Qualifications for the Lighting Professions and from individuals with lighting sales experience.



### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of s is 46,550 hours. With an HOU of 829, the EUL is 56 years. However, a 15-year EUL cap has been deemed for most residential screw-base LED measures. This comes as a result of measure persistence concerns (<http://www.neep.org/sites/default/files/resources/ResLightingDeeperDiveFINAL1.pdf>) and LED lifetime cap practices of other programs (in Connecticut, Illinois, Massachusetts, Minnesota, Rhode Island, Vermont, and Washington DC).
2. Incremental cost based on historical project data for similar measure 2984: LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area.
3. ENERGY STAR product list. October 13, 2015. Average measured wattage taken from listed products in the Downlight Recessed, Downlight Solid State Retrofit and Downlight Surface Mount fixture types, filtered by wattage limits.
4. Cadmus. Field Study Research of Residential Lighting. October 18, 2013. Results published in the 2014 Focus on Energy Deemed Savings Report.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)
5. Cadmus. Field Study Research: Residential Lighting. October 25, 2013. Results published in the 2014 Focus on Energy Deemed Savings Report.  
[https://focusonenergy.com/sites/default/files/FoE\\_Deemed\\_WriteUp%20CY14%20Final.pdf](https://focusonenergy.com/sites/default/files/FoE_Deemed_WriteUp%20CY14%20Final.pdf)

### Revision History

Version Number	Date	Description of Change
01	10/13/2015	Initial TRM entry





### LED Upgrades, CALP

	Measure Details
Measure Master ID	CALP Interior 12+ Hours, 3967 CALP Exterior, 3968
Measure Unit	Per watt reduced
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	6.61 for MMID 3967; 4.38 for MMID 3968
Peak Demand Reduction (kW)	0.0008 for MMID 3967; 0 for MMID 3968
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	53 for MMID 3967; 48 for MMID 3968
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	CALP interior = 8 (MMID 3967); CALP exterior = 11 (MMID 3968) <sup>1</sup>
Incremental Cost (\$/unit)	\$1.20 <sup>2</sup>

#### Measure Description

These measures are intended for the replacement of incandescent, HID, or fluorescent lighting technologies with more efficient LEDs, including complete exit signs. LEDs provide the same or better light output than incumbent technologies while using significantly less energy.

#### Description of Baseline Condition

The baseline condition is any incandescent, HID, or fluorescent fixtures, including complete exit signs.

#### Description of Efficient Condition

The efficient condition is any ENERGY STAR fixture or DesignLights Consortium-listed LED product. Exit signs must be LED and complete units. Retrofit kits are not eligible.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{REDUCED}) * HOU / 1,000 = Watts_{REDUCED} * HOU / 1,000$$

Where:

$$Watts_{REDUCED} = Watts_{BASE} - Watts_{LED}$$

$$Watts_{BASE} = \text{Power consumption of currently installed lighting (= actual; provided by Trade Ally for each project)}$$



- Watts<sub>LED</sub> = Power consumption of efficient LED product (= actual; provided by Trade Ally for each project)
- 1,000 = Kilowatt conversion factor
- HOU = Hours of use (= 6,614 for MMID 3967<sup>3</sup>; = 4,380 for MMID 3968)<sup>4</sup>
- Watts<sub>REDUCED</sub> = Watts reduced

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = (Watts_{BASE} - Watts_{LED}) / 1,000 * CF$$

Where:

- CF = Coincidence factor (= 0.77 for MMID 3967<sup>5</sup>; = 0.00 for MMID 3968)

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 3967 = 8 years, 3968 = 11 years)<sup>1</sup>

**Deemed Savings**

**Annual Savings (per watt reduced)**

Measure	MMID	Multifamily	
		kWh	kW
LED Interior 12+ Hours, CALP	3967	6.61	0.0008
LED Exterior, CALP	3968	4.38	0.0000

**Lifecycle Savings (per watt reduced)**

Measure	MMID	Multifamily
LED Interior 12+ Hours, CALP	3967	53
LED Exterior, CALP	3968	48

**Sources**

1. DesignLights Consortium. Qualified Product List. Accessed August 2017.

<https://www.designlights.org/lighting-controls/download-the-qpl/>

Average rated life of models participating in LED fixture measures is 50,161 hours. With an HOU





of 6,614, the EUL is 8 years for MMID 3967. With an HOU of 4,380, the EUL is 11 years for MMID 3968.

2. SPECTRUM. Average incremental costs. 2017. CALP LED measure master IDs 3735, 3603, 3604 and 3200, converted to dollars per watt saved.  
Online research. March 2016. <https://www.1000bulbs.com/category/led-downlights/>  
Material cost for MMIDs 3603, 3604, and 3735 is average sales price of LED downlight.  
Average sales price of LED Exit Signs for MMID 3200 on 1000bulbs.com = \$26.43; RSMMeans, 2015 labor cost for install of signs, interior electric exit sign, wall mounted, 6-inch = \$72.00. [\$26.43 (material cost) + \$72.00 (labor cost) = \$98.43].
3. Historical Focus on Energy project data from January 1, 2015 through November 15, 2016.  
Weighted average of 12-hour versus 24-hour fixture replacements under MMIDs 3199, 3197, 3198, 3735, 3603, 3604, 3200, 3196, and 3195 (where 49% of replaced fixtures operated 12 hours or more and 51% operated 24 hours).
4. U.S. Department of Commerce, National Oceanic & Atmospheric Administration. “NOAA Solar Calculator.” <http://www.esrl.noaa.gov/gmd/grad/solcalc/>  
This also includes the times when photocells turn on prior to exact sunset and turn off after exact sunrise, accounting for diminished outdoor lighting as well as time clock scheduled lighting.
5. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review.” Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)  
Coincidence factor is within range of similar programs; see Table 4-1 showing multifamily housing (in unit) coincidence factor of 65% to 83%.

### Revision History

Version Number	Date	Description of Change
01	11/15/2016	Initial TRM entry
02	10/2017	Updated EUL



### **ENERGY STAR Fluorescent Porch Fixtures**

	Measure Details
Measure Master ID	ENERGY STAR Fluorescent Porch Fixtures, 3513
Measure Unit	Per luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Fluorescent, Compact (CFL)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	54
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	381
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	7 <sup>1</sup>
Incremental Cost (\$/unit)	\$32.00 <sup>3</sup>

#### **Measure Description**

This measure is an exterior wall or ceiling-mounted ENERGY STAR-certified fluorescent fixture installed in a porch space that was purchased through a retail outlet, either to replace or in lieu of an incandescent fixture. The savings are based on a time-of-sale purchase, for installation in a residential location. This measure is not eligible for peak demand reduction because operation is primarily during off-peak hours.

#### **Description of Baseline Condition**

The baseline equipment is an incandescent lamp or luminaire (EISA compliant halogen) fixture. The baseline wattage is determined using the lumens equivalence method in conjunction with the lumen output of the efficient bulb.

#### **Description of Efficient Condition**

The efficient measure is an exterior wall or ceiling-mounted ENERGY STAR-certified fluorescent fixture installed in a porch location.





### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * HOU$$

Where:

Watts<sub>BASE</sub> = Baseline wattage (= varies by lumen bin; see table below for values)

Watts<sub>EE</sub> = Efficient wattage (= varies by lumen bin; see table below for values)

1,000 = Kilowatt conversion factor

HOU = Annual hours of use (= 1,460)<sup>2</sup>

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Watts_{BASE} - Watts_{EE}) / 1,000 * CF$$

Where:

CF = Summer coincidence factor (= 0; for this measure, operation will primarily occur during off-peak hours)

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 7 years)<sup>1</sup>

### Deemed Savings

Deemed Savings by Lumens Bin

Lumen Bin <sup>4</sup>	Watts <sub>BASE</sub> <sup>4</sup>	Watts <sub>EE</sub> <sup>5</sup>	Annual kWh <sub>SAVED</sub>	kW <sub>SAVED, SUMMER PEAK</sub>	kWh <sub>LIFECYCLE</sub>
750-1,049	43	13	44	0.0000	308
1,050-1,489	53	18	51	0.0000	357
1,490-2,600	72	25	69	0.0000	483
<b>Overall Average</b>	<b>56</b>	<b>19</b>	<b>54</b>	<b>0.0000</b>	<b>381</b>

### Assumptions

A straight baseline lamp average was used to calculate savings, which was deemed appropriate based on a combination of feedback from energy audit experience, Lighting Certified individuals through the National Council on Qualifications for the Lighting Professions, and individuals with lighting sales experience.





## Sources

1. ENERGY STAR® Products List. April 15, 2016. Filtered by fluorescent technology and porch fixture type (10,000 / 1,490 = 6.7 years, rounded to 7 years).
2. California Energy Commission. *Impact Analysis: 2005 Update to the California Energy Efficiency Standards for Residential and Nonresidential Buildings*. Table 5 – Annual Hours of Operation for Residential Lighting (average of hours of use figures presented for Outdoor – Front Porch and Outdoor – Back Porch, Garage Porch). June 20, 2003. [http://www.regie-energie.qc.ca/audiences/3526-04/DocumentsAudi3526/ASTROLab\\_3526\\_Engag-ImpactAnalysis\\_20mai04.pdf](http://www.regie-energie.qc.ca/audiences/3526-04/DocumentsAudi3526/ASTROLab_3526_Engag-ImpactAnalysis_20mai04.pdf)
3. [https://www.energystar.gov/products/lighting\\_fans/light\\_bulbs](https://www.energystar.gov/products/lighting_fans/light_bulbs)
4. “Energy Independence and Security Act (EISA) of 2007 Efficiency Standards for Light Bulbs.” General service incandescent lumen ranges. <http://www.lightingfacts.com/Library/Content/EISA>
5. ENERGY STAR® *average input power pulled from products list*. Filtered by fluorescent technology, porch fixture type and lumen binned as of April 15, 2016, filtered by fluorescent technology, Porch fixture type and lumen bin.

## Revision History

Version Number	Date	Description of Change
01	10/31/2014	Initial TRM entry



### ENERGY STAR LED Porch Fixtures

	Measure Details
Measure Master ID	ENERGY STAR LED Porch Fixtures, 3157
Measure Unit	LED Porch Luminaire
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Light Emitting Diode (LED)
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	77.0 Existing Building; 58.0 New Construction
Peak Demand Reduction (kW)	0
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	1,155 Existing Building; 870 New Construction
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	20 <sup>1</sup>
Incremental Cost (\$/unit)	\$10.65 <sup>2</sup>

#### Measure Description

ENERGY STAR-qualified LED porch lights are verified to meet both performance and efficiency thresholds, which ensures that an LED product’s performance is similar to other time-tested technologies used for the same applications and meets ENERGY STAR efficiency criteria.

#### Description of Baseline Condition

The baseline condition is standard, screw-based incandescent lamps/luminaires.

#### Description of Efficient Condition

The efficient equipment is an ENERGY STAR-rated LED porch light.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{STANDARD} - kWh_{ES}$$

Where:

kWh<sub>STANDARD</sub> = Annual electricity consumption of standard incandescent porch luminaire

kWh<sub>ES</sub> = Annual electricity consumption of ENERGY STAR-rated LED porch luminaire

#### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} / HOU * CF$$

Where:

HOU = Average annual run hours (= 1,131.5)<sup>3</sup>

CF = Coincidence factor (= 0.082)<sup>3</sup>





### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

$$EUL = \text{Effective useful life (= 20 years)}^1$$

### Deemed Savings

#### Average Annual Deemed Savings for ENERGY STAR-Rated LED Porch Fixtures

Measure	Existing Building	New Construction
ENERGY STAR-Rated LED Porch Fixtures	77 kWh	58 kWh

#### Average Lifecycle Deemed Savings for ENERGY STAR-Rated LED Porch Fixtures

Measure	Existing Building	New Construction
ENERGY STAR-Rated LED Porch Fixtures	1,155 kWh	870 kWh

### Assumptions

It was assumed the annual operating hours are 1,131.5.<sup>3</sup> For existing buildings, an average of 33% 60-watt, 33% 75-watt, and 33% 100-watt A-19 halogen and incandescent lamps that meet EISA 2007 as of January 1, 2013 were used to generate the baseline usage. For new construction, an average of 33% 53-watt, 33% 60-watt, and 33% 72-watt lamps were used to generate the baseline usage.

### Sources

1. ENERGY STAR Qualified Product List. Accessed July 2017.  
<https://www.energystar.gov/productfinder/>  
Average rated life of 207 LED porch fixtures is 45,121 hours. With an HOU of 1,132, the EUL is 40 years. Lighting EULs are capped at 20 years.
2. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and Home Depot. Research conducted March 2016 for ENERGY STAR®.
3. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsreview_evaluationreport.pdf)

### Revision History

Version Number	Date	Description of Change
01	12/26/2012	Initial TRM entry
02	10/2017	Updated EUL source





**Parking Garage 4-Foot HPT8 and RWT8 Linear Fluorescent Replacements**

	Measure Details
Measure Master ID	<p>T8 1-Lamp 4-Foot, Parking Garage:            HPT8, CEE, BF ≤ 0.78, 3163            28 Watt, CEE, BF &gt; 0.78, 3164            28 Watt, CEE, BF ≤ 0.78, 3165            25 Watt, CEE, BF &gt; 0.78, 3166            25 Watt, CEE, BF ≤ 0.78, 3167</p> <p>T8 2-Lamp 4-Foot, Parking Garage:            HPT8, CEE, BF ≤ 0.78, 3168            28 Watt, CEE, BF &gt; 0.78, 3169            28 Watt, CEE, BF ≤ 0.78, 3170            25 Watt, CEE, BF &gt; 0.78, 3171            25 Watt, CEE, BF ≤ 0.78, 3172</p> <p>T8 3-Lamp 4-Foot, Parking Garage:            HPT8, CEE, BF ≤ 0.78, 3173            28 Watt, CEE, BF &gt; 0.78, 3174            28 Watt, CEE, BF ≤ 0.78, 3175            25 Watt, CEE, BF &gt; 0.78, 3176            25 Watt, CEE, BF ≤ 0.78, 3177</p> <p>T8 4-Lamp 4-Foot, Parking Garage:            HPT8, CEE, BF ≤ 0.78, 3178            28 Watt, CEE, BF &gt; 0.78, 3179            28 Watt, CEE, BF ≤ 0.78, 3180            25 Watt, CEE, BF &gt; 0.78, 3181            25 Watt, CEE, BF ≤ 0.78, 3182</p>
Measure Unit	Per fixture
Measure Type	Prescriptive
Measure Group	Lighting
Measure Category	Lighting
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by measure
Peak Demand Reduction (kW)	Varies by measure
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	Varies by measure
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>5</sup>
Incremental Cost (\$/unit)	Varies by measure, see Appendix D



### Measure Description

High performance and reduced wattage 4-foot linear fluorescent lighting fixtures that use low ballast factors, high wattage lamps, or reduced wattage lamps are an energy-efficient alternative to standard 32-watt linear fluorescent products commonly found in parking garages within multifamily buildings. These products can be installed on a one-for-one basis to replace 1-, 2-, 3-, or 4- lamp T12 or T8 luminaires without sacrificing lighting quality.

### Description of Baseline Condition

The baseline condition for existing building parking garages is based on a weighted average of 40% standard T12 fixtures and 60% standard T8 fixtures. The baseline condition for new construction parking garages is based on 100% standard T8 fixtures.

For 1-lamp, 2-lamp, 3-lamp, and 4-lamp fixture in existing and new construction, the average annual energy use/savings baseline is based on 20% high performance with low ballast factor fixtures, 20% reduced wattage with normal ballast factor 28-watt fixtures, 20% reduced wattage with normal ballast factor 25-watt fixtures, 20% reduced wattage with low ballast factor 28-watt fixtures, and 20% reduced wattage with low ballast factor 25-watt T8 lamps.

### Description of Efficient Condition

The efficient condition is high performance T8 fixtures with a low ballast factor, or reduced wattage 25-watt and 28-watt T8s with normal and low ballast factors.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = kWh_{1-4L\ 4' T8} - kWh_{HP/RW}$$

Where:

$kWh_{1-4L\ 4' T8}$  = Annual electricity consumption of a 1 to 4 lamp T8 luminaire

$kWh_{HP/RW}$  = Annual electricity consumption of a 4-foot linear fluorescent high performance or low wattage linear fluorescent fixture

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = Wattage / 1,000 * CF$$

Where:

Wattage = Wattage of installed fixture

1,000 = Kilowatt conversion factor

CF = Coincidence factor (= 1.0)<sup>3</sup>





### Lifecycle Energy-Savings Algorithm

$$kW_{SAVED} = kWh_{SAVED} * EUL$$

Where:

EUL = Effective useful life (= 15 years)<sup>1</sup>

### Deemed Savings

#### Annual Deemed Savings for Parking Garage 4-Foot HPT8 and RWT8 Linear Fluorescents

Measure	MMID	Existing Building		New Construction	
		kWh	kW	kWh	kW
T8 1-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3163	112	0.0128	53	0.0060
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3164	112	0.0128	53	0.0060
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3165	138	0.0158	79	0.0090
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3166	138	0.0158	79	0.0090
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3167	147	0.0168	88	0.0100
T8 2-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3168	172	0.0196	88	0.0100
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3169	163	0.0186	79	0.0090
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3170	215	0.0246	131	0.0150
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3171	207	0.0236	123	0.0140
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3172	259	0.0296	175	0.0200
T8 3-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3173	277	0.0316	123	0.0140
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3174	268	0.0306	114	0.0130
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3175	347	0.0396	193	0.0220
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3176	338	0.0386	184	0.0210
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3177	408	0.0466	254	0.0290
T8 4-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3178	261	0.0298	149	0.0170
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3179	270	0.0308	158	0.0180
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3180	366	0.0418	254	0.0290
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3181	340	0.0388	228	0.0260
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3182	436	0.0498	324	0.0370

#### Lifecycle Deemed Savings for Parking Garage 4-Foot HPT8 and RWT8 Linear Fluorescents

Measure	MMID	Existing Building (kWh)	New Construction (kW)
T8 1-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3163	1,680	795
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3164	1,680	795
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3165	2,070	1,185



Measure	MMID	Existing Building (kWh)	New Construction (kW)
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3166	2,070	1,185
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3167	2,205	1,320
T8 2-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3168	2,580	1,320
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3169	2,445	1,185
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3170	3,225	1,965
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3171	3,105	1,845
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3172	3,885	2,625
T8 3-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3173	4,155	1,845
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3174	4,020	1,710
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3175	5,205	2,895
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3176	5,070	2,760
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3177	6,120	3,810
T8 4-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3178	3,915	2,235
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3179	4,050	2,370
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3180	5,490	3,810
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3181	5,100	3,420
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3182	6,540	4,860

### Assumptions

#### Measure Costs for Parking Garage 4-Foot HPT8 and RWT8 Linear Fluorescents<sup>2,5</sup>

Measure	MMID	Existing Building Cost	New Construction Incremental Cost
T8 1-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3163	\$38.00	\$6.19
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3164	\$37.00	\$6.19
T8 1-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3165	\$37.00	\$6.19
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3166	\$37.00	\$6.19
T8 1-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3167	\$37.00	\$6.19
T8 2-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3168	\$41.00	\$8.19
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3169	\$39.00	\$8.19
T8 2-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3170	\$39.00	\$8.19
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3171	\$39.00	\$8.19
T8 2-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3172	\$39.00	\$8.19
T8 3-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3173	\$62.00	\$10.19
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3174	\$58.00	\$10.19



Measure	MMID	Existing Building Cost	New Construction Incremental Cost
T8 3-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3175	\$58.00	\$10.19
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3176	\$58.00	\$10.19
T8 3-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3177	\$58.00	\$10.19
T8 4-Lamp 4-Foot, HPT8, CEE, BF ≤ 0.78, Parking Garage	3178	\$66.00	\$12.19
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF > 0.78, Parking Garage	3179	\$60.00	\$12.19
T8 4-Lamp 4-Foot, 28-Watt, CEE, BF ≤ 0.78, Parking Garage	3180	\$60.00	\$12.19
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF > 0.78, Parking Garage	3181	\$60.00	\$12.19
T8 4-Lamp 4-Foot, 25-Watt, CEE, BF ≤ 0.78, Parking Garage	3182	\$60.00	\$12.19

**Sources**

1. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report.” August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Michigan Master Measure Database. May 26, 2011.
3. PA Consulting Group Inc. “State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0.” Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)
4. Tetra Tech. “ACES Deemed Savings Desk Review.” November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)  
Multifamily applications for common areas.
5. California Energy Commission and California Public Utilities Commission. “Database for Energy Efficient Resources.” June 2, 2008. <http://www.deeresources.com/>

**Revision History**

Version Number	Date	Description of Change
01	01/2016	Initial TRM entry





## Motors and Drives

### ECM, Furnace or Air Handler

	Measure Details
Measure Master ID	ECM, Furnace, New or Replacement, 2989
Measure Unit	Per motor
Measure Type	Prescriptive
Measure Group	Motors and Drives
Measure Category	Motor
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	415
Peak Demand Reduction (kW)	0.0792
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	7,470
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	18 <sup>1</sup>
Incremental Cost (\$/unit)	\$97.00 <sup>3</sup>

### Measure Description

Conventional natural gas furnaces and air handlers contain a PSC blower motor to deliver the treated air to the home. This motor can be replaced with a brushless DC motor, commonly called an ECM, for electrical savings.

### Description of Baseline Condition

The baseline is a furnace or air handler with a PSC motor.

### Description of Efficient Condition

The efficient condition is an ECM motor replacing a PSC motor in a furnace or air handler.

### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \Delta kWh_{COOL} + \Delta kWh_{HEAT} + \Delta kWh_{CIRC}$$

$$kWh_{COOL} = Tons * EFLH_{COOL} * 12 \text{ kBtu/ton} * (1/SEER_{BASE} - 1/SEER_{ECM}) * \% AC$$

$$kWh_{HEAT} = HOU_{HEAT} * \Delta kW_{HEAT}$$



$kWh_{CIRC} = HOU_{CIRC} * \Delta kW_{CIRC}$

Where:

Tons = Air conditioner capacity in tons (= 2.425)<sup>2</sup>

EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= varies by city; see table below)<sup>2</sup>

**Equivalent Full-Load Cooling Hours by Location**

Location	EFLH <sub>COOL</sub>	Weighting by Participant
Green Bay	344	22%
Lacrosse	323	3%
Madison	395	18%
Milwaukee	457	48%
Wisconsin Average	380	9%
<b>Overall</b>	<b>410</b>	

SEER<sub>BASE</sub> = Baseline SEER (= 12)<sup>2</sup>

SEER<sub>ECM</sub> = Efficient condition SEER (= 13)<sup>2</sup>

% AC = Percentage of furnaces with AC (= 92.5%)<sup>2</sup>

HOU<sub>HEAT</sub> = Hours of heating operation (= 1,158)<sup>2</sup>

$\Delta kW_{HEAT}$  = Energy savings in heating (= 0.116 kW)<sup>2</sup>

HOU<sub>CIRC</sub> = Hours of fan-only operation (= 1,020)<sup>2</sup>

$\Delta kW_{CIRC}$  = Energy savings in fan-only (= 0.207 kW)<sup>2</sup>

**Summer Coincident Peak Savings Algorithm**

$kWh_{SAVED} = Tons * 12k\text{Btu}/\text{ton} * (1/EER_{BASE} - 1/EER_{ECM}) * CF * \%AC$

Where:

EER<sub>BASE</sub> = Baseline EER (= 10.5)<sup>2</sup>

EER<sub>ECM</sub> = Efficient condition EER (= 11)<sup>2</sup>

CF = Coincidence factor (= 68%)<sup>2</sup>

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

EUL = Effective useful life (= 18 years)<sup>1</sup>





### Sources

1. PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Measure Life Study Final Report." August 25, 2009. [https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpmeasurelifestudyfinal_evaluationreport.pdf)
2. Focus on Energy, Deemed Savings Report. November 14, 2014.
3. Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 3 (2015). p. 89. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Final/IL-TRM\\_Effective\\_060116\\_v5.0\\_Vol\\_3\\_Res\\_021116\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_3_Res_021116_Final.pdf)

### Revision History

Version Number	Date	Description of Change
01	01/2015	Initial TRM entry





### **Air Source Heat Pump, ≥ 16 SEER**

	Measure Details
Measure Master ID	Air Source Heat Pump, ≥ 16 SEER, 2992
Measure Unit	Per heat pump
Measure Type	Prescriptive
Measure Group	HVAC
Measure Category	Other
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	933
Peak Demand Reduction (kW)	0.2823
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	16,794
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	18 <sup>1</sup>
Incremental Cost (\$/unit)	\$849.40 <sup>2</sup>

#### **Measure Description**

A residential-sized air-source heat pump has an input capacity of ≤ 65,000 Btu/hour. The deemed measure algorithms and associated savings for the air-source heat pump were derived from the use of the Illinois Statewide Technical Reference Manual – Section 5.3.1 Air Source Heat Pumps.<sup>2</sup>

#### **Description of Baseline Condition**

The baseline measure is a federal standard baseline air-source heat pump of SEER 13 and HSPF 7.7.<sup>2</sup>

#### **Description of Efficient Condition**

The efficient measure is a residential-sized air-source heat pump of SEER 16 and HSPF 8.4.<sup>2</sup>

#### **Annual Energy-Savings Algorithm**

$$kWh_{SAVED} = ((EFLH_{COOL} * CAP * (1/SEER_{BASE} - 1/SEER_{EE}))/ 1,000) + ((EFLH_{HEAT} * CAP * (1 / HPSF_{BASE} - 1 / HPSF_{EE})) / 1,000)$$

Where:

- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 321)
- CAP = Capacity (= 37,000 Btu/hour)
- SEER<sub>BASE</sub> = Baseline seasonal energy efficiency ratio (= 13)
- SEER<sub>EE</sub> = Efficient measure seasonal energy efficiency ratio (= 16)





- 1,000 = Kilowatt conversion factor
- EFLH<sub>HEAT</sub> = Equivalent full-load heating hours (= 1,909)<sup>3</sup>
- HSPF<sub>BASE</sub> = Baseline heating seasonal performance factor (= 7.7)
- HSPF<sub>EE</sub> = Efficient measure heating seasonal performance factor (= 8.4)

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (CAP * (1 / EER_{BASE} - 1 / EER_{EE})) / 1,000 * CF$$

Where:

- EER<sub>BASE</sub> = Baseline energy efficiency ratio (= 11.2)<sup>2</sup>
- EER<sub>EE</sub> = Efficient energy efficiency ratio (= 12.8)<sup>2</sup>
- CF = Coincidence factor (= 0.68)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (=18 years)<sup>1</sup>

### Assumptions

Measure characteristics assume an all-electric heated and cooled home.

The capacity of residential heat pumps is assumed to be 3.1 tons for equipment installed in the Wisconsin market, based on analysis of 75 air-source heat pumps installed between 2013 and 2015 through the Focus on Energy Residential Prescriptive Program. At 12,000 Btu/hour per ton, the assumed average capacity is 37,200 Btu/hr.

Supporting inputs for heating load hours in several Wisconsin cities are shown in the table below.

**Equivalent Full-Load Heating Hours by Location**

Location	EFLH <sub>HEAT</sub> <sup>3</sup>
Green Bay	1,852
La Crosse	1,966
Madison	1,934
Milwaukee	1,883
<b>Wisconsin Average</b>	<b>1,909</b>





Incremental cost is based on the Illinois TRM reported IMC of \$411/ton, multiplied by an installed capacity of 3.1 tons.

Cooling hours are based on the cooling hours for an air conditioner in the Deemed Savings Report<sup>4</sup> adjusted for the larger capacity system (410 hours at 2.425 tons is equivalent to 284 hours at 3.5 tons).

**Sources**

1. 2007 GDS study for New England working group: [http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure\\_life\\_GDS.pdf](http://www.iar.unicamp.br/lab/luz/Id/Arquitetural/interiores/ilumina%E7%E3o%20industrial/measure_life_GDS.pdf)
2. Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 3. p. 59. 2015. \$274.00 per ton for a time-of-sale 16 SEER ASHP. The Program assumes a value of 3.1 tons (37,000 MBh), as such \$274.00 per ton produces an IMC of \$849.40. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Final/IL-TRM\\_Effective\\_060116\\_v5.0\\_Vol\\_3\\_Res\\_021116\\_Final.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_3_Res_021116_Final.pdf)
3. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH are over-estimated by 25%. The EFLHHEAT were adjusted by population-weighted HDD and TMY-3 values.
4. Focus on Energy, Deemed Savings Report. November 14, 2014.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	01/2015	Updated EFLH





## Other

### Room Air Cleaner, ENERGY STAR

	Measure Details
Measure Master ID	Room Air Cleaner, ENERGY STAR, 4034
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Other
Measure Category	Filtration
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	214
Peak Demand Reduction (kW)	0.0244
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	1,926
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	9 <sup>1</sup>
Incremental Cost (\$/unit)	\$56.00 <sup>1</sup>
Important Comments	Measure under Retail Product Platform (RPP) Pilot

#### Measure Description

A room air cleaner is a portable, electric appliance that removes fine particles, such as dust and pollen, from indoor air. This measure consists of ENERGY STAR-certified room air cleaner units that meet the ENERGY STAR Version 1.2 requirements. ENERGY STAR-certified units are 40% more efficient than non-qualified models.<sup>2</sup>

#### Description of Baseline Condition

The baseline condition consists of non-ENERGY STAR-certified room air cleaner units.

#### Description of Efficient Condition

The efficient condition consists of ENERGY STAR-certified room air cleaner units that meet ENERGY STAR Version 1.2 requirements.<sup>2</sup>



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{UEC}_{\text{BASE}} - \text{UEC}_{\text{EE}}$$

Where:

$\text{UEC}_{\text{BASE}}$  = Annual unit energy consumption of baseline unit (= 530.98 kWh)<sup>1</sup>

$\text{UEC}_{\text{EE}}$  = Annual unit energy consumption of efficient unit (= 317.1 kWh)<sup>1</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = \text{kWh}_{\text{SAVED}} / \text{Hours} * \text{CF}$$

Where:

Hours = Average hours of use per year (= 5,844)<sup>3</sup>

CF = Summer peak coincidence factor (= 66.7%)<sup>3</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFECYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 9 years)<sup>1</sup>

### Sources

1. ENERGY STAR. *Retail Products Platform: Product Analysis for Room Air Cleaners*. Effective May 11, 2016. <https://drive.google.com/open?id=0B9Fd3ckbKJp5OEpWSHg1eksyZ1U>  
ENERGY STAR assumes a nine-year useful life, based on: Lawrence Berkeley National Laboratory. *2008 Status Report - Savings Estimates for the ENERGY STAR Voluntary Labeling Program*. Accessed November 21, 2016. [http://enduse.lbl.gov/Info/LBNL-56380\(2008\).pdf](http://enduse.lbl.gov/Info/LBNL-56380(2008).pdf)
2. ENERGY STAR Version 1.2 *Product Specification for Room Air Cleaners*. Accessed November 21, 2016. [https://www.energystar.gov/sites/default/files/specs/private/Room\\_Air\\_Cleaners\\_Final\\_V1.2\\_Specification.pdf](https://www.energystar.gov/sites/default/files/specs/private/Room_Air_Cleaners_Final_V1.2_Specification.pdf)  
Baseline and ENERGY STAR energy consumption are the weighted average of five product category sub types: 51-100 CADR, 101-150 CADR, 151-200 CADR, 201-250 CADR, and > 250 CADR. Wattages for all five product sub types are derived from Association of Home Appliance Manufacturers data. Duty cycle assumes 16 hours per day, 365 days per year based on filter replacement instructions.
3. *Illinois Technical Reference Manual*. 2016 Version 5.0. Accessed November 21, 2016. [http://ilsagfiles.org/SAG\\_files/Technical\\_Reference\\_Manual/Version\\_5/Almost\\_Final\\_PDF/IL\\_TRM\\_Effective\\_060116\\_Version\\_5.0\\_Vol\\_3\\_RES\\_012216\\_Clean.pdf](http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Almost_Final_PDF/IL_TRM_Effective_060116_Version_5.0_Vol_3_RES_012216_Clean.pdf)



Illinois TRM assumes that the purifier usage is evenly spread throughout the year (therefore the coincident peak is calculated as  $5,844/8,766 = 66.7\%$ ).

U.S Environmental Protection Agency and U.S. Department of Energy. "Savings Calculator for ENERGY STAR Qualified Appliances." ENERGY STAR Qualified Room Air Cleaner Calculator.

[https://www.energystar.gov/sites/default/files/asset/document/appliance\\_calculator.xlsx](https://www.energystar.gov/sites/default/files/asset/document/appliance_calculator.xlsx)

Calculator assumes 16 hours per day ( $16 * 365.25 = 5,844$ ).

### Revision History

Version Number	Date	Description of Change
01	06/24/2016	First draft



### Multifamily Benchmarking Incentive

	Measure Details
Measure Master ID	Multifamily Benchmarking Incentive, 2746
Measure Unit	Per application
Measure Type	Custom
Measure Group	Other
Measure Category	Other
Sector(s)	Residential- multifamily
Annual Energy Savings (kWh)	Varies by project
Peak Demand Reduction (kW)	Varies by project
Annual Therm Savings (Therms)	Varies by project
Lifecycle Energy Savings (kWh)	Varies by project
Lifecycle Therm Savings (Therms)	Varies by project
Water Savings (gal/year)	0
Effective Useful Life (years)	Varies by project
Incremental Cost (\$/unit)	\$0.00 (no cost in addition to initial project cost)

#### Measure Description

This measure is benchmark tracking incentives, which are progressive, require 12 months of pre-project utility usage, 12 months of post-project completion usage for tracking participation, and are awarded for projects that exceed projected energy savings. The incentive amount is based on the levels of energy savings and peak demand reduction. Owners may sign up for benchmarking at Tier 1 and Tier 2 incentive levels when submitting a custom application, but Tier 3 benchmarking is mandatory to validate these savings because the most savings and financial risk is associated with Tier 3:

- Tier 1 Benchmarking (initial project savings < 15%): \$0.40/therm, \$0.03/kWh, and \$50/peak kW
- Tier 2 Benchmarking (initial project savings > 15%): \$0.63/therm, \$0.04/kWh, and \$75/peak kW
- Tier 3 Benchmarking (initial project savings > 20%): \$0.75/therm, \$0.05/kWh, and \$100/peak kW

This incentive is provided one time and is not available for multiple years of benchmarking. Original project savings estimates tend to be conservative for calculations and assumptions. To verify that the savings are accurate and conservative, benchmarking can include accounting for any shortfalls in the estimates and tracking the accuracy of the calculations.

By offering benchmarking for all tier levels, customers are validated and rewarded for any savings difference between expected and actual. This accounts for any conservative calculation tendencies and rewards savings from measures that could not be offered as prescriptive or custom.





### Description of Baseline Condition

The baseline condition varies based on the building use of electricity and/or natural gas as calculated in the original analysis for the measures installed. This baseline is the actual utility usage, minus the calculated savings for the original efficiency project. A dual baseline may be used to calculate lifecycle savings for equipment that is nearing the end of its useful life or is impacted by EISA lighting phase-outs.

### Description of Efficient Condition

The efficient condition varies based on equipment installed and equipment performance once installed in reducing electric and/ or natural gas use beyond the original analysis for the measures indicated. All active kWh- and therm-saving program measures are eligible for benchmarking.

### Annual Energy-Savings Algorithm

Therm<sub>SAVED</sub> = Benchmark Therm Savings - Initial Project Savings Estimates

kWh<sub>SAVED</sub> = Benchmark kWh Savings - Initial Project Savings Estimates

kW<sub>SAVED</sub> = Benchmark kW Savings - Initial Project Savings Estimates

### Therm Savings

Therm<sub>SAVED</sub> = Annual Therm<sub>PRE</sub> - Annual Therm<sub>POST</sub>

Annual Therm<sub>PRE</sub> = Sum Therm<sub>PRE</sub> calculation for all 12 months (Jan + Feb + Mar +...+ Dec)

Therm<sub>PRE</sub> = (Total Building Monthly Consumption - Building Baseline Monthly Consumption) / (Actual Monthly HDDs) \* (Average Historical Monthly HDDs + Building Baseline Monthly Consumption)

Annual Therm<sub>POST</sub> = Sum Therm<sub>POST</sub> calculation for all 12 months (Jan + Feb + Mar +...+ Dec)

Therm<sub>POST</sub> = (Total Building Monthly Consumption - Building Baseline Monthly Consumption) / Actual Monthly HDDs \* Average Historical Monthly HDDs + Building Baseline Monthly Consumption

Where:

- Annual Therm<sub>PRE</sub> = Total yearly weather-normalized therm consumption before efficiency upgrades
- Annual Therm<sub>POST</sub> = Total yearly weather-normalized therm consumption after efficiency upgrades
- Therm<sub>PRE</sub> = Total monthly weather-normalized therm consumption before efficiency upgrades





Total Building Monthly Consumption = Therm consumption from utility history

Building Baseline Monthly Consumption = Minimum therm consumption of June, July, or August

Actual Monthly HDDs = Heating degree days from nearest weather station for actual utility month<sup>1</sup>

Average Historical Monthly HDDs = From NOAA 30-year average data<sup>2</sup>

Therm<sub>POST</sub> = Total monthly weather-normalized therm consumption after efficiency upgrades

**kWh Savings**

$kWh_{SAVED} = \text{Annual } kWh_{PRE} - \text{Annual } kWh_{POST}$

Annual  $kWh_{PRE}$  = Sum  $kWh_{PRE}$  calculation for all 12 months (Jan + Feb + Mar +...+ Dec)

$kWh_{PRE} = (\text{Total Building Monthly Consumption} - \text{Building Baseline Monthly Consumption}) / \text{Actual Monthly CDDs} * \text{Average Historical Monthly CDDs} + \text{Building Baseline Monthly Consumption}$

Annual  $kWh_{POST}$  = Sum  $kWh_{POST}$  calculation for all 12 months (Jan + Feb + Mar +...+ Dec)

$kWh_{POST} = (\text{Total Building Monthly Consumption} - \text{Building Baseline Monthly Consumption}) / \text{Actual Monthly CDDs} * \text{Average Historical Monthly CDDs} + \text{Building Baseline Monthly Consumption}$

Where:

Annual  $kWh_{PRE}$  = Total yearly weather-normalized kWh consumption before efficiency upgrades

Annual  $kWh_{POST}$  = Total yearly weather-normalized kWh consumption after efficiency upgrades

$kWh_{PRE}$  = Total monthly weather-normalized kWh consumption before efficiency upgrades

Total Building Monthly Consumption = kWh consumption from utility history

Building Baseline Monthly Consumption = Minimum kWh consumption of all 12 months

Actual Monthly CDDs = Cooling degree days from nearest weather station for actual utility month<sup>1</sup>

Average Historical Monthly CDDs = From NOAA 30-year average data<sup>2</sup>

$kWh_{POST}$  = Total monthly weather-normalized kWh consumption after efficiency upgrades





### kW Savings

$$kW_{SAVED} = \text{Annual } kW_{PRE} - \text{Annual } kW_{POST}$$

Where:

Annual  $kW_{PRE}$  = Highest kW usage from 12-month utility history before efficiency upgrades

Annual  $kW_{POST}$  = Highest kW usage from 12-month utility history after efficiency upgrades

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = \text{Annual } kW_{PRE} - \text{Annual } kW_{POST}$$

Where:

Annual  $kW_{PRE}$  = Highest kW usage from 12-month utility history before efficiency upgrades

Annual  $kW_{POST}$  = Highest kW usage from 12-month utility history after efficiency upgrades

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = EUL * kWh_{SAVED}$$

$$Therm_{LIFECYCLE} = EUL * Therm_{SAVED}$$

Where:

EUL = Weighted effective useful life of the original measures

Lifecycle savings account for the impacts of EISA for affected lighting technologies. A dual baseline lifecycle savings will be used for equipment that is nearing the end of its useful life.

Dual Baseline EUL Example: Boiler EUL deemed at 20 years

- Existing boiler being replaced is 13 years and has an efficiency of 70%.
- New boiler has an efficiency of 92.5%.
- A code baseline boiler has an efficiency of 80%.
- $Therm_{SAVED} = \text{Existing (70\%)} \text{ vs. New (92.5\%)} = 10,000 \text{ therms}$
- $Therm_{SAVED} = \text{Code (80\%)} \text{ vs. New (92.5\%)} = 4,500 \text{ therms}$
- $Therm_{LIFECYCLE} = (4,500 * 13) + (10,000 * 7) = 128,500 \text{ therms}$

### Deemed Savings

The annual and lifecycle savings are calculated on a per-project basis from weather-normalized data.

Lifecycle savings are based on the original measure life or the weighted average of multiple measures.





### Assumptions

Projects are only rewarded benchmarking incentives if they exceed initial savings estimates.

If additional efficiency measures or building alterations occur during any part of the benchmarking and data collection time period, that additional energy use or savings will be added or subtracted from the total consumption before weather normalization.

Benchmarking utility data will be collected for the 12 months closest to the project start and 12 months closest to project completion, but will not include the implementation and construction months.

If a customer enrolls in the benchmarking and provide the utility data needed to quantify project savings as well as additional savings after one year, the program claims the additional electricity or natural gas and rewards the customer at a discounted incentive rate of 50%. The building was benchmarked prior to work beginning, an application was submitted for the initial project, and it is possible to know when to start the utility tracking for post install benchmarking.

The minimum energy consumptions for calculating baseline monthly consumption is the lowest consumption value for the time period. This lowest value will not consist of any weather-dependent consumption for natural gas during peak summer months, or weather-dependent electric usage during the winter heating season.

Since this is a custom measure, engineers can and will account for other conditions at their discretion; however, most of the measures are weather dependent or run hour dependent and were included in this workpaper. Other adjustments include, but are not limited to, change of occupancy, equipment failures, and implementing other energy efficiency measures beyond the original scope.

### Sources

1. State of Wisconsin Department of Administration. "Heating, Cooling and Growing Degree Days." <http://www.doa.state.wi.us/degreedays/>
2. National Oceanographic and Atmospheric Administration, National Climatic Data Center. "Heating and Cooling Degree Day Data." Wisconsin state-level data. <http://www.ncdc.noaa.gov/oa/documentlibrary/hcs/hcs.html>

### Revision History

Version Number	Date	Description of Change
01	11/01/2013	Initial TRM entry



### Soundbar, ENERGY STAR

	Measure Details
Measure Master ID	Soundbar, ENERGY STAR, 4033
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Other
Measure Category	Other
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	52
Peak Demand Reduction (kW)	0.0033
Annual Therm Savings (Therms)	0
Life-cycle Energy Savings (kWh)	364
Life-cycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	7 <sup>1</sup>
Incremental Cost (\$/unit)	\$0.00 <sup>1</sup>

#### Measure Description

A soundbar is a special enclosure for a loudspeaker that creates a reasonable stereo effect from a single cabinet. Soundbars are much wider than they are tall, both for acoustical reasons and so they can be mounted above or below a display device, such as a computer monitor, television, or home theater screen. This measure consists of ENERGY STAR-certified soundbar units that meet efficiency levels 15% greater than the ENERGY STAR Version 3.0 audio visual product requirements.<sup>3</sup>

#### Description of Baseline Condition

The baseline condition consists of a market-based mix of both ENERGY STAR-certified and non-ENERGY STAR certified soundbar units.<sup>4</sup>

#### Description of Efficient Condition

The efficient condition consists of ENERGY STAR-certified soundbar units that meet efficiency standards 15% greater than ENERGY STAR Version 3.0 audio visual product requirements.<sup>2</sup>

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = UEC_{BASE} - UEC_{EE}$$

Where:

$$UEC_{BASE} = \text{Annual unit energy consumption of baseline unit (= 77 kWh)}^1$$

$$UEC_{EE} = \text{Annual unit energy consumption of efficient unit (= 25 kWh)}^1$$



### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = kW_{SAVED, ACTIVE} + kW_{SAVED, IDLE/SLEEP}$$

$$kW_{SAVED, ACTIVE} = (UEC_{BASE, ACTIVE} - UEC_{EE, ACTIVE}) / 8,760 * CF_{ACTIVE}$$

$$kW_{SAVED, IDLE/SLEEP} = (UEC_{BASE, IDLE/SLEEP} - UEC_{EE, IDLE/SLEEP}) / 8,760 * CF_{IDLE/SLEEP}$$

Where:

- $UEC_{BASE, ACTIVE}$  = Yearly baseline consumption in active mode (= 36.09 kWh, which is  $4.3 * 8.62 * 2.65 * 365 / 1,000$ )<sup>1</sup>
- $UEC_{EE, ACTIVE}$  = Yearly efficient consumption in active mode (=13.62 kWh, which is  $4.3 * 8.62 * 365 / 1,000$ )<sup>1</sup>
- $CF_{ACTIVE}$  = Coincidence factor for the active condition (= 10%)<sup>4</sup>
- 8,760 = Hours per year
- $UEC_{BASE, IDLE/SLEEP}$  = Yearly baseline consumption in idle and sleep modes (= 40.61 kWh, which is  $[2.0 * 8.42 * 2.65 + 17.7 * 1.42 * 2.65] * 365 / 1,000$ )<sup>1</sup>
- $UEC_{EE, IDLE/SLEEP}$  = Yearly efficient consumption in idle and sleep modes (= 11.23 kWh, which is  $[0.4 * 8.42 + 19.3 * 1.42] * 365 / 1,000$ )<sup>1</sup>
- $CF_{IDLE/SLEEP}$  = Coincidence factor for the idle and sleep conditions (= 90%)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 7 years)<sup>1</sup>

### Sources

1. ENERGY STAR. "Retail Products Platform: Product Analysis for Sound Bars." Effective May 11, 2016. <https://drive.google.com/open?id=0B9Fd3cckKJp50EpWSHg1eksyZ1U>  
An efficient soundbar consumes 8.62 watts in active mode for 4.3 hours per day, 8.42 watts in idle mode for 0.4 hours per day, and 1.42 watts in sleep mode for 19.3 hours per day, for a total of 25 kWh per year. A baseline soundbar is in active mode for 4.3 hours per day, in idle mode for 2.0 hours per day, and in sleep mode for 17.7 hours per day. The power consumption during these periods is not specified, but increasing energy use of the efficient mode by a factor of 2.65 for the baseline case produces 77 kWh per year.  
There is no incremental cost. Additional market barriers are being investigated by ENERGY STAR.



2. *ENERGY STAR Version 3.0*. Specification for audio visual products. Accessed November 21, 2016. [https://www.energystar.gov/ia/partners/prod\\_development/revisions/downloads/audio\\_video/Final\\_Version\\_3\\_AV\\_Program\\_Requirements.pdf?5442-a1e8](https://www.energystar.gov/ia/partners/prod_development/revisions/downloads/audio_video/Final_Version_3_AV_Program_Requirements.pdf?5442-a1e8).
3. Fraunhofer Center for Sustainable Energy Systems. “Energy Consumption of Consumer Electronics in U.S. Households.” 2010. Accessed November 21, 2016. <http://www.cse.fraunhofer.org/publications/energy-consumption-of-consumer-electronics-us-households-2010>  
Due to the high market penetration of ENERGY STAR-certified soundbars, a weighted average of the unit energy consumption of both non-ENERGY STAR and ENERGY STAR models was used to calculate savings estimates.
4. The coincidence factor for soundbars in active use is assumed to be 10%, based on engineering judgement. The coincidence factor for idle and sleep modes is therefore 100% - 10% = 90%.

#### Revision History

Version Number	Date	Description of Change
01	06/24/2016	First draft



## Refrigeration

### Freezer, ENERGY STAR

	Measure Details
Measure Master ID	Freezer, Chest, ENERGY STAR, 4036 Freezer, Upright, ENERGY STAR, 4037
Measure Unit	Per unit
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Refrigerator/Freezer
Sector(s)	Residential- upstream
Annual Energy Savings (kWh)	4 for chest freezer, 44 for upright freezer
Peak Demand Reduction (kW)	.0039 for chest freezer, 0.0071 for upright freezer
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	264 for chest freezer, 484 for upright freezer
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	11 <sup>1</sup>
Incremental Cost (\$/unit)	Chest freezer = \$6.62 (MMID 4036) Upright freezer = \$12.14 (MMID 4037) <sup>2</sup>
Important Comments	Measure under Retail Product Platform (RPP) Pilot

### Measure Description

A freezer is a cabinet designed as a unit for freezing and storing food at temperatures of 0°F (-17.8°C) or below, and having a source of refrigeration requiring single phase, alternating current electric energy input only. These measures consist of chest and upright ENERGY STAR-certified freezer units that meet the ENERGY STAR Version 5.0 requirements. ENERGY STAR-certified units are at least 10% more efficient than the federal minimum standard.<sup>3</sup>

### Description of Baseline Condition

The baseline condition consists of non-ENERGY STAR-certified freezer units. Baseline energy consumption is based on the federal standard effective September 15, 2014.<sup>2</sup>

### Description of Efficient Condition

The efficient condition is ENERGY STAR-certified freezer units that meet the ENERGY STAR V5.0 requirements.<sup>3</sup>



### Annual Energy-Savings Algorithm

$$\text{kWh}_{\text{SAVED}} = \text{UEC}_{\text{BASE}} - \text{UEC}_{\text{EE}}$$

Where:

$\text{UEC}_{\text{BASE}}$  = Annual unit energy consumption of baseline unit in kWh (= based on unit type, see Annual Energy Savings table below)<sup>1</sup>

$\text{UEC}_{\text{EE}}$  = Annual unit energy consumption of measure unit in kWh (= based on unit type, see Annual Energy Savings table below)<sup>1</sup>

### Summer Coincident Peak Savings Algorithm

$$\text{kW}_{\text{SAVED}} = (\text{kWh}_{\text{SAVED}} / 8,760) * \text{TAF} * \text{LSAF}$$

Where:

TAF = Temperature adjustment factor (= 1.23)<sup>4</sup>

LSAF = Load shape adjustment factor (= 1.15)<sup>4</sup>

### Lifecycle Energy-Savings Algorithm

$$\text{kWh}_{\text{LIFE-CYCLE}} = \text{kWh}_{\text{SAVED}} * \text{EUL}$$

Where:

EUL = Effective useful life (= 11 years)<sup>1</sup>

### Deemed Savings

#### Annual Energy Savings (kWh)

Unit Type and MMID	Baseline UEC <sup>2</sup>	Measure UEC <sup>1</sup>	Annual Savings (kWh)
Chest, 4036	239	215	24
Upright, 4037	439	395	44

#### Peak Demand Reduction (kW)

Unit Type and MMID	Demand Reduction (kW)
Chest, 4036	0.0039
Upright, 4037	0.0071

#### Lifecycle Energy Savings (kWh)

Unit Type and MMID	Annual Savings (kWh)	EUL (years)	Lifecycle Energy Savings (kWh)
Chest, 4036	24	11	264
Upright, 4037	44	11	484





**Sources**

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For EUL, ENERGY STAR assumes 11 years based on Appliance Magazine, U.S. Appliance Industry: Market Value, Life Expectancy & Replacement Picture for 2005-2012, 2011.
2. Energy Efficiency and Renewable Energy Office. “Technical Support Document for Energy Conservation Standards for Residential Refrigerators, Refrigerator-Freezers, and Freezers.” Table 8.2.7. Accessed November 21, 2016. [www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&disposition=attachment&contentType=pdf](http://www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&disposition=attachment&contentType=pdf)  
Incremental costs are based on the Freezer TSD Life-Cycle Cost and Payback Analysis.
3. ENERGY STAR. Program Requirements -Product Specification for Residential Refrigerators and Freezers Eligibility Criteria. Version 5. Accessed November 21, 2016. <https://www.energystar.gov/sites/default/files/specs/private/ENERGY%20STAR%20Final%20Version%2005.0%20Residential%20Refrigerators%20and%20Freezers%20Program%20Requirements.pdf>
4. Prepared by Shelter Analytics; Facilitated and Managed by Northeast Energy Efficiency Partnership. “Mid-Atlantic Technical Reference Manual Version 4.0.” June 2014. [http://www.neep.org/sites/default/files/resources/Mid\\_Atlantic\\_TRM\\_V4\\_FINAL.pdf](http://www.neep.org/sites/default/files/resources/Mid_Atlantic_TRM_V4_FINAL.pdf)  
Blasnik, Michael. “Measurement and Verification of Residential Refrigerator Energy Use, Final Report, 2003-2004 Metering Study.” p. 47. July 29, 2004.  
Temperature adjustment factor based on Blasnik and assuming 78% of refrigerators are in cooled space from [Mathew Greenwald & Associates. *Energy Use Survey, Report of Findings*. Prepared for Baltimore Gas & Electric. December 2005.] and 22% in uncooled space. Although this evaluation is based on refrigerators only, it is considered a reasonable estimate of the impact of cycling on freezers and gave exactly the same result as an alternative methodology based on Freezer eShape data. Daily load shape adjustment factor also based on Blasnik 2004 (page 48, extrapolated by taking the ratio of existing NEEP summer to existing annual profile for hours ending 15 through 18, and multiplying by new annual NEEP profile).

**Revision History**

Version Number	Date	Description of Change
01	06/24/2016	First draft





### Refrigerator and Freezer Recycling

	Measure Details
Measure Master ID	Refrigerator, Recycling and Replacement, 2955 Freezer, Recycling and Replacement, 2956
Measure Unit	Per unit recycled
Measure Type	Prescriptive
Measure Group	Refrigeration
Measure Category	Other
Sector(s)	Residential- single family, Residential- multifamily
Annual Energy Savings (kWh)	MMID 2955 = 997; MMID 2956 = 786
Peak Demand Reduction (kW)	MMID 2955 = 0.115; MMID 2956 = 0.097
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	MMID 2955 = 9,970; MMID 2956 = 7,860
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	10 <sup>1</sup>
Incremental Cost (\$/unit)	\$85.00

#### Measure Description

This measure involves removing an operable refrigerator or freezer from service prior to its natural end of life. The average age of a harvested unit is anticipated to be 20+ years. Savings are based on the estimated energy consumption during the remaining life of the unit, per unit characteristics at the time of removal.

#### Description of Baseline Condition

The baseline is an existing, inefficient unit in working order not being removed from service.

#### Description of Efficient Condition

The efficient condition is to remove an existing inefficient unit from circulation and send it for recycling.

#### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \text{Unadjusted gross annual kWh savings/unit} * \text{Part\_Use}$$

Focus on Energy’s evaluation work for CY 2015 provides data to update both factors. First, modeling present in the CY 2015 report provides an updated estimate of the Wisconsin-specific gross annual savings, which results in a slight increase in assumed savings for refrigerators and slight decrease for freezers. Second, the determined part-use factor for refrigerators is increased from 0.82 to 0.875, and that for freezers is lowered from 0.79 to 0.73. Applying the updated part-use factors to the updated





gross savings assumptions yields an evaluated-adjusted per-unit gross savings that are higher for refrigerators and lower for freezers, compared to CY 2016 values.

The annual energy savings is a deemed value based on EM&V analyses conducted by Cadmus,<sup>2</sup> with adjustments for envisioned Wisconsin conditions as noted below.

**Refrigerator and Freezer Variables**

Metric	Refrigerators	Freezers
Unadjusted gross annual kWh savings/unit <sup>2</sup>	1,139	1,077
Part-use factor	0.875	0.730
Adjusted gross annual kWh savings/unit	997	786

**Summer Coincident Peak Savings Algorithm**

$$kW_{SAVED} = [(kWh\ savings/unit) / HOURS] * P * Part\_Use$$

Where:

- HOURS = Annual operating hours (= 8,760)
- P = Peak intensity factor, captures the increase in compressor cycling time in summer peak conditions relative to average annual conditions (= 1.01 for refrigerators; = 1.08 for freezers)<sup>3</sup>
- Part\_Use = Part-use factor determined by Evaluation Team (= 0.875 for refrigerators; = 0.730 for freezers)

**Lifecycle Energy-Savings Algorithm**

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life of replaced refrigerator (= 10 years)<sup>1</sup>

For this technology, eight years is technically the remaining useful life of the equipment; however, for consistency it is represented as the EUL.





## Deemed Savings

### Deemed Savings by Measure

	Refrigerator (MMID 2955)	Freezer (MMID 2956)
Annual Energy Savings (kWh)	997	786
Peak Demand Reduction (kW)	0.115	0.097
Lifecycle Energy Savings (kWh)	9,970	7,860

## Assumptions

The per-unit deemed energy saving and demand reduction values quantify the early retirement of inefficient refrigerators and freezers. These values should be reviewed and updated every two or three years to quantify expected gradual improvements in the average unit efficiency (i.e., as reflected in lower kWh/unit).

## Sources

1. Southern California Edison. *SCE's 2010-2012 Energy Efficiency Proposed Program Plan Workpapers (Amended)*. July 2, 2009. [https://www.sce.com/wps/wcm/connect/d6b04314-457c-4338-8b0c-213d9a1ed779/A0807021EE\\_PP\\_PPP\\_Workpapers.pdf?MOD=AJPERES&ContentCache=NONE](https://www.sce.com/wps/wcm/connect/d6b04314-457c-4338-8b0c-213d9a1ed779/A0807021EE_PP_PPP_Workpapers.pdf?MOD=AJPERES&ContentCache=NONE)
2. Cadmus. *Focus on Energy Calendar Year 2015 Evaluation Report, Appendices*. May 20, 2016. [https://focusonenergy.com/sites/default/files/WI%20FOE%20CY%202015%20Appendices\\_web.pdf](https://focusonenergy.com/sites/default/files/WI%20FOE%20CY%202015%20Appendices_web.pdf)
3. Cadmus. *Appliance Recycling Measure Savings Study*. Memo prepared for Michigan Evaluation Working Group. August 20, 2012.

## Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	2015	Updated savings based on CY 2014 findings
03	04/2017	Updated savings based on CY 2015 findings
04	10/2017	Updated EUL source



## Renewable Energy

### Ground Source Heat Pump, Residential, Natural Gas and Electric Backup

	Measure Details
Measure Master ID	Ground Source Heat Pump: Electric Back-Up, 2820 Natural Gas Back-Up, 2821
Measure Unit	Per heat pump
Measure Type	Prescriptive
Measure Group	Renewable Energy
Measure Category	Geothermal
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	5,102
Peak Demand Reduction (kW)	1.033
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	91,837
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	15 <sup>1</sup>
Incremental Cost (\$/unit)	Based on actual program data in current year

#### Measure Description

This measure is installing residential-sized geothermal (ground source) heat pump systems in residential applications. Geothermal heat pump systems use the earth as a source of heating and cooling by installing an exterior underground loop that works in combination with an interior heat pump unit. The measure provides sites with a centralized heating and cooling system similar to that of a standard air-source heat pump.

#### Description of Baseline Condition

The baseline is a 13 SEER air-source heat pump. For estimating therm savings, the calculated results are converted to Btus.

#### Description of Efficient Condition

A qualifying product must meet a minimum of 15 EER in a closed-loop application, but Focus on Energy will accept program applications for open or closed loop systems. Additionally, the procedures followed to install the equipment must conform to the ACCA Standard 5 Quality Installation requirements.



### Annual Energy-Savings Algorithm

$$kWh_{SAVED} = \{EFLH_{COOL} * Btu/h_{COOL} * [1/SEER_{BASE} - 1/(EER_{EE} * 1.02)]\} / 1,000 + \{EFLH_{HEAT} * Btu/h_{HEAT} * [1 / HSPF_{BASE} - 1 / (COP_{EE} * 3.412)]\} / 1,000$$

Where:

- EFLH<sub>COOL</sub> = Equivalent full-load cooling hours (= 410)<sup>2</sup>
- Btu/h<sub>COOL</sub> = Cooling capacity of equipment (= 56,020 Btu/h)<sup>3</sup>
- SEER<sub>BASE</sub> = Seasonal energy efficiency ratio of baseline equipment (= 13)<sup>4</sup>
- EER<sub>EE</sub> = Energy efficiency ratio of efficient equipment (= 18.51 kBtu/kWh)<sup>3</sup>
- 1.02 = Factor to determine SEER based on its EER
- 1,000 = Kilowatt conversion factor
- EFLH<sub>HEAT</sub> = Equivalent full-load heating hours (= 1,890)<sup>2</sup>
- Btu/h<sub>HEAT</sub> = Heating capacity of the equipment (= 45,680 Btu/h)<sup>3</sup>
- HSPF<sub>BASE</sub> = Heating seasonal performance factor of baseline equipment (= 7.7 kBtu/kWh)<sup>4</sup>
- COP<sub>EE</sub> = Coefficient of performance (= 3.80)<sup>3</sup>
- 3.412 = Conversion from watts to Btu

### Summer Coincident Peak Savings Algorithm

$$kW_{SAVED} = (Btu/h_{COOL} * (1 / EER_{BASE} - 1 / EER_{EE})) / 1,000 * CF$$

Where:

- EER<sub>BASE</sub> = Energy efficiency ratio of baseline equipment (= 11)<sup>4</sup>
- CF = Coincidence factor (= 0.5)<sup>6</sup>

### Lifecycle Energy-Savings Algorithm

$$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$$

Where:

- EUL = Effective useful life (= 18 years)<sup>1</sup>

### Assumptions

This system life expectancy is generally constrained by the heat pump exchanger and compressor equipment. The actual ground loop installation itself often has a much longer life expectancy.

Supporting inputs for load hours in several Wisconsin cities are shown in the table below.<sup>2</sup>





**Equivalent Full-Load Cooling and Heating Hours by City**

Location	EFLH <sub>COOL</sub> <sup>7</sup>	EFLH <sub>HEAT</sub> <sup>7</sup>
Green Bay	344	1,852
La Crosse	323	1,966
Madison	395	1,934
Milwaukee	457	1,883
Wisconsin Average	380	1,909
<b>Weighted Average</b>	<b>410</b>	<b>1,890</b>

The efficient capacities, SEER, EER, and HSPF are based on a 2016 review of 10 residential projects.<sup>3</sup>

**Sources**

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2. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLHs are over-estimated by 30% for cooling and by 25% for heat pump heating hours. The heating and cooling EFLH values used are adjusted by population-weighted CDD and HDD TMY3 values.
3. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017. [https://www.focusonenergy.com/sites/default/files/FoE\\_Deemed%20Savings%20Report\\_%20CY%202017\\_v1.7.pdf](https://www.focusonenergy.com/sites/default/files/FoE_Deemed%20Savings%20Report_%20CY%202017_v1.7.pdf)
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5. Proposed update to 2011 *Pennsylvania Technical Reference Manual*.
6. Energy Center of Wisconsin. *Update of Geothermal Analysis*. p. 19–21. August 31, 2009. <http://www.ecw.org/sites/default/files/249-1.pdf>.
7. Several Cadmus metering studies reveal that the ENERGY STAR calculator EFLH are over-estimated by 25%. The EFLH<sub>HEAT</sub> were adjusted by population-weighted HDD and TMY3 values.

**Revision History**

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	01/2015	Updated EFLH
03	05/2018	Updated based on evaluation findings





### Solar Photovoltaic

	Measure Details
Measure Master ID	Solar PV, 2819
Measure Unit	Per kWDC installed
Measure Type	Hybrid
Measure Group	Renewable Energy
Measure Category	Photovoltaics
Sector(s)	Residential- single family
Annual Energy Savings (kWh)	1,321
Peak Demand Reduction (kW)	0.460
Annual Therm Savings (Therms)	0
Lifecycle Energy Savings (kWh)	33,950
Lifecycle Therm Savings (Therms)	0
Water Savings (gal/year)	0
Effective Useful Life (years)	25 <sup>1</sup>
Incremental Cost (\$/unit)	Actual cost to be provided annually

#### Measure Description

PV systems generate DC electric current through the photovoltaic effect when exposed to light. The DC power in one or more series of PV modules, called strings, is converted to AC power by an inverter. Inverters can either be classified as string inverters, which are centrally located and combine the output of multiple modules or strings of modules, or can be classified as microinverters, which are installed at the module and convert each module’s DC output to AC individually.

AC modules are growing in popularity. They provide AC output without the need for external inverters. Once the output of the PV system is converted into AC current compatible with the local utility grid, the system is interconnected to the residence wiring system.

The total system output is affected by the tilt and azimuth of the modules, module temperature, inverter efficiency, and shading factors. Ideal systems are designed to face south, have minimal shading, have a tilt close to the local latitude, and are installed in a safe area. The most common application is fixed-mounted panels on a south-facing rooftop, but other configurations can include ground-mounted or pole-mounted arrays and can be in fixed, manual, or automatic sun tracking configurations.

The average installed capacity of residential PV systems in Wisconsin is 4.4 kWDC.<sup>2</sup>

#### Description of Baseline Condition

The baseline for this measure is having no PV system installed at the home.







### Description of Efficient Condition

PV arrays are designed to be installed within 45 degrees of due south in a safe area, and where there is 10% or less shading they can have a tilt between 10-50 degrees of the local latitude. A central inverter is typically installed in a basement or garage. In some cases, microinverters are used for one or two PV modules, which convert DC to AC power.

### Annual Energy-Savings Algorithm

The energy savings for residential PV systems can be calculated using PVWATTS, a tool that uses typical meteorological year (TMY3) solar radiation data, combined with user-entered capacity, array type, tilt, azimuth, and derate factor, to calculate hourly AC energy output and annual energy output. The table below summarizes the expected savings per kWDC installed by location. Note that these general calculations do not reflect the actual conditions at any site, but are a general representation of typical PV systems installed in Wisconsin.

$$\text{System Derate Factor} = \text{DerateFactor} * (1 - \text{ShadeFactor}) * (1 - \text{SnowFactor})$$

Where:

- DerateFactor = Amount of power maintained in DC to AC conversion (= 88.6%; see Assumptions)
- ShadeFactor = Percentage of time system is shaded (= 2.7%; see Assumptions)
- SnowFactor = Percentage of time system in covered in snow (= 2% for 34° tilt)<sup>3</sup>

### Installed Capacity by City

Reference City	Reference ZIP Code	AC kWh/kWDC Installed Capacity
Milwaukee	53220	1,128
Madison	53706	1,130
Green Bay	54302	1,106
<b>Average</b>		<b>1,121</b>

### Summer Coincident Peak Savings Algorithm

$$kW_{\text{SAVED}} = \text{Peak Period kWh Product} / \text{Peak Period Hours}$$





**Peak Hours by City**

Reference City	Reference ZIP Code	Peak Hours AC kWh (June, July, August)	kW
Milwaukee	53220	87	0.46
Madison	53706	92	0.47
Green Bay	54302	85	0.45
<b>Average</b>		<b>88</b>	<b>0.46</b>

**Lifecycle Energy-Savings Algorithm**

$kWh_{LIFECYCLE} = kWh_{SAVED} * EUL$

Where:

$EUL = \text{Effective useful life (= 25 years)}^1$

**Assumptions**

Throughout this document, kWDC is used to refer to the nameplate installed capacity of solar at standard test conditions of 25°C and 1,000 W/m<sup>2</sup> irradiance.

Generation estimates were made in accordance with PV system guidelines<sup>3</sup> or, when available, are Residential Rewards Program-specific data:

- Array azimuth of 183°
- Fixed array (i.e., non-tracking)
- Array tilt of 34°

All results are normalized to installed kWDC capacity and can be scaled to actual installed capacity on a one-to-one basis (for example, a 2-kW system will produce twice the output and peak demand reduction of a 1-kW system).

A derate factor of 88.6% is used based on results produced by an updated version of PVWATTS.<sup>4</sup>

A shade factor of 2.7% is used based on desktop reviews and site visits.<sup>4</sup>

**Sources**

1. National Renewable Energy Laboratory. *System Useful Life*. [http://www.nrel.gov/analysis/tech\\_footprint.html](http://www.nrel.gov/analysis/tech_footprint.html)
2. *Focus on Energy 2012 Evaluation Report: Volume II*. August 28, 2013. [https://focusonenergy.com/sites/default/files/FOC\\_XC\\_CY%2012%20Report%20Volume%20II%](https://focusonenergy.com/sites/default/files/FOC_XC_CY%2012%20Report%20Volume%20II%20.pdf)





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Analysis of 2012 Residential Rewards Program data for 79 funded PV systems.

3. Tetra Tech. *State of Wisconsin Public Service Commission Focus on Energy Evaluation: Standard Calculation Recommendations for Renewable Energy Systems*. January 18, 2011.

[https://focusonenergy.com/sites/default/files/standardcalculationrecommendationsCY10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/standardcalculationrecommendationsCY10_evaluationreport.pdf)

4. Cadmus. *Focus on Energy Evaluated Deemed Savings Changes*. August 31, 2017.

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### Revision History

Version Number	Date	Description of Change
01	08/2014	Initial TRM entry
02	05/2018	Updated savings based on evaluation findings



## Appendix A: List of Acronyms

AC	Alternating current
	Air conditioning
AFUE	Annual Fuel Utilization Efficiency
ACH	Air changes per hour
Btu	British thermal units
CDD	Cooling degree day
CEE	Consortium for Energy Efficiency
CFL	Compact fluorescent light bulb
CMH	Ceramic metal halide
COP	Coefficient of performance
DC	Direct current
DDC	Direct digital control
DHW	Domestic hot water
DLC	Design Lights Consortium
DOE	U.S. Department of Energy
EBTU	Express Building Tune Up
ECM	Electronically commutated motor
EER	Energy efficiency ratio
EF	Energy factor
EFLH	Equivalent full-load hours
EISA	Energy Independence and Security Act
EM&V	Evaluation, measurement, and verification
ERV	Energy recovery ventilator
ETL	Intertek's ETL Mark
EUL	Effective useful life
FSTC	Food Service Technology Center
HDD	Heating degree day
HESCC	High-efficiency sealed combustion condensing
HESCCM	High-efficiency sealed combustion condensing modulating
HID	High-intensity discharge
HO	High output
HOU	Hours of use
hp	horsepower
HP	High performance
HSPF	Heating Season Performance Factor
IECC	International Energy Conservation Code
IPLV	Integrated part load volume



ISR	In-service rate
kWDC	Direct current kilowatts
LED	Light-emitting diode
NAIMA	North American Insulation Manufacturers Association
NPS	Nominal Pipe Size
NREL	National Renewable Energy Laboratory
NRTL	Nationally Recognized Testing Laboratory
OAT	Outside Air Temperature
PIR	Passive infrared
PSC	Public Service Commission of Wisconsin Permanent split capacitor
PSMH	Pulse-start metal halide
PTAC	Packaged terminal air conditioner
PTHP	Packaged terminal heat pump
PV	Photovoltaic
QPL	Qualified Product List
RCA	Refrigerant charge and airflow
RFP	Request for proposals
RH	Relative humidity
RTU	Rooftop unit
RW	Reduced wattage
SAM	System Advisor Model
SEER	Seasonal energy efficiency ratio
SP	Shaded pole
STC	Standard test conditions
SWH	Solar water heating
TE	Thermal efficiency
TMY	Typical meteorological year
TRC	Total Resource Cost
TRM	Technical Reference Manual
UL	Underwriters Laboratories
VAV	Variable air volume
VFD	Variable frequency drive
VHO	Very high output
VSD	Variable speed drive

## Appendix B: Common Variables

### Hours of use

#### Compressed Air

HOU = Average annual run hours (= 5,083)<sup>3</sup>

#### Commercial/Industrial Lighting

Commercial/Industrial Lighting HOU by Sector

Sector	HOU
Commercial	3,730
Industrial	4,745
Agriculture	4,698
Schools & Government	3,239

Source: PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Lighting Hours of Use in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

#### Multifamily Lighting (Daily HOU for In-Unit Room estimates)

HOU = Average annual run hours (= 5,950 for multifamily common areas)<sup>4</sup>

<sup>3</sup> United States Department of Energy Office of Energy Efficiency & Renewable Energy. *United States Industrial Electric Motor Systems Market Opportunities Assessment*. Pg 42. December 2002.

<sup>4</sup> Tetra Tech. "ACES Deemed Savings Desk Review." Multifamily Applications for Common Areas. November 3, 2010. [https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview\\_evaluationreport.pdf](https://www.focusonenergy.com/sites/default/files/acesdeemedavingsdeskreview_evaluationreport.pdf)



**Multifamily Lighting Hours of use by Room Type**

Room Type	HOU
Bathroom	2.26
Bedroom	1.32
Dining	2.34
Kitchen	2.92
Living Room	2.67
Other (Hall and Office)	0.51

**Single Family Residential Lighting (Daily HOU)**

**Single Family Lighting Hours of use by Room Type**

Room Type	HOU
Bathroom	1.00
Bedroom	1.62
Dining	3.18
Kitchen	0.65
Living Room	2.17
Other	0.66
Average Daily Use	2.77

Source: Cadmus. *Focus on Energy Residential Single Family Lighting Hours of Use and Peak Coincidence Factor Findings Memo*. July 2, 2014.

**Retail Lighting**

Because retail lighting incentives are covered through retail price markdowns at the store level, the program does not collect participant-specific data for where purchased bulbs will be installed. General figures are calculated using the following weighting assumptions:

- Single Family Weighting, 74.7%<sup>5</sup>
- Multifamily Weighting, 25.3%<sup>6</sup>
- Single Family HOU, 2.27 hours per day<sup>7</sup>

<sup>5</sup> U.S. Census Bureau. Percentage of Wisconsin housing stock that is single family. 2013 Estimates.

<sup>6</sup> U.S. Census Bureau. Percentage of Wisconsin housing stock that is multifamily. 2013 Estimates.

<sup>7</sup> Cadmus. Single family light logger study, 2013.





- Multifamily HOU, 2.01 hours per day<sup>8</sup>
- Residential Weighting 93%<sup>9</sup>
- Commercial Weighting 7%<sup>10</sup>
- Residential HOU Average, 2.20
- Commercial HOU Average, 10.2<sup>11</sup>
- Single Family Coincidence Factor 7.5%<sup>12</sup>
- Multifamily Coincidence Factor 5.5%<sup>13</sup>
- Residential, Averaged, Coincidence Factor 6.99%
- Commercial Coincidence Factor 77%<sup>14</sup>

Average annual HOU based on weighting metrics outlined above = 1,011

Coincidence factor based on weighting metrics outline above = 0.1189

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<sup>8</sup> Cadmus. Multifamily light logger study. 2013.

<sup>9</sup> Cadmus. In-store intercept surveys. 2012.

<sup>10</sup> Ibid.

<sup>11</sup> *Wisconsin Business Deemed Savings*. 2010.

<sup>12</sup> U.S. Census Bureau. Percentage of Wisconsin housing stock that is single family. 2013 Estimates.

<sup>13</sup> U.S. Census Bureau. Percentage of Wisconsin housing stock that is multifamily. 2013 Estimates.

<sup>14</sup> PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Lighting in Commercial Applications. Updated March 22, 2010. [https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedsavingsmanuav10_evaluationreport.pdf)





## Coincidence Factors

### Commercial/Industrial/Multifamily Lighting Coincidence Factors

Sector	CF
Commercial*	0.77
Industrial	0.77
Schools & Government	0.64
Agriculture	0.67
Multifamily Common Area	0.77
In-Residence**	0.055

\* PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation Business Programs: Deemed Savings Manual V1.0." Table 3.2 Coincidence Factor for Lighting in Commercial Applications. Updated March 22, 2010.

[https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10\\_evaluationreport.pdf](https://focusonenergy.com/sites/default/files/bpdeemedavingsmanuav10_evaluationreport.pdf)

\*\* Cadmus. Field Study: Residential Lighting. October 18, 2013. (Report based on using CFL bulbs to replace incandescent bulbs. Since LEDs will initially be treated the same as CFLs, those values were used.)

### Multifamily Residential Lighting Coincidence Factors\*

Exposure Type	Percentage of Lamps	Coincidence Factor	Lower 90% CI	Upper 90% CI
Exposed	41%	2.08%	1.26%	2.90%
Non-Exposed	59%	7.82%	7.58%	8.07%
<b>Overall</b>	<b>100%</b>	<b>5.47%</b>	<b>5.11%</b>	<b>5.84%</b>

\* Cadmus. *Focus on Energy Residential Multifamily Lighting Hours of Use and Peak Coincidence Factor Findings Memo*. June 30, 2014.

### Single Family Residential Lighting\*

Room Type	Wisconsin CFL Distribution	Mean Peak CF	Average Time On During Peak (minutes)
Bathroom	15.4%	10.8%	19.5
Bedroom	17.8%	6.8%	12.2
Kitchen	10.0%	8.8%	15.9
Living Room/Family Room	19.9%	10.0%	18.0
Other	36.9%	4.7%	8.5
<b>Weighted Mean CF</b>		<b>7.5%</b>	<b>13.5</b>

\* Cadmus. *Focus on Energy Residential Single Family Lighting Hours of Use and Peak Coincidence Factor Findings Memo*. July 2, 2014.



### Phased-In EISA 2007 Standards

Phase-in of these standards occurred in savings calculations as new requirements became effective. From 2015 forward, all baselines have been adjusted to meet these standards.

#### EISA Requirements and Effective Dates by Lumen Output

Lumen Output	Typical Wattage: Current Incandescent Technology	EISA Requirements		
		Maximum Wattage	Minimum Lifecycle (hours)	Effective Date
1,490-2,600	100	72	1,000	1/1/2012
1,050-1,489	75	53	1,000	1/1/2013
750-1,049	60	43	1,000	1/1/2014
310-749	40	29	1,000	1/1/2014

### Equivalent Full-Load Hours

#### Residential Natural Gas Measures

EFLH = 1,759 hours<sup>15</sup>

#### Residential Heat Pumps and Split HVAC

Equivalent Full-Load Hours for Air Sealing, Air-Source Heat Pumps, Ground-Source Heat Pumps, and Split A/C System.

Location	EFLH <sub>COOL</sub>	EFLH <sub>HEAT</sub>
Green Bay	344	1,852
La Crosse	323	1,966
Madison	395	1,934
Milwaukee	457	1,883
<b>Wisconsin Average</b>	<b>380</b>	<b>1,909</b>

\* Full load hours calculated using an average from Illinois Statewide Technical Reference Manual, applied to Wisconsin CDDs.

<sup>15</sup> 800 therms consumed by 90% AFUE furnaces (i.e., 720 therms output) for all residential natural gas measures estimate from: Pigg and Nevius. *Electricity Use by New Furnaces*. 2000. <http://www.ecw.org/sites/d3efault/files/230-1.pdf>. Using average furnace size of 72,000 Btu (from 2012 SPECTRUM database of 13,000 furnaces), 1,000 full-load heating hours are estimated.



## Flow Rates

### Faucet Aerators

$GPM_{EXISTING} = \text{Baseline flow rate} (= 2.2 \text{ GPM})^{16}$

### Low-Flow Showerheads

$GPM_{EXISTING} = \text{Baseline flow rate} (= 2.5 \text{ GPM})^{17}$

## Temperature (Water)

### Water Heaters, Faucet Aerators, and Low-Flow Showerheads

$T_{WH} = \text{Water heater temperature setpoint} (= 125^\circ\text{F})^{18}$

$T_{ENTERING} = \text{Temperature of water entering water heater} (= 52.3^\circ\text{F})^{19}$

### Faucet Aerators (Kitchen)

$T_{POINT OF USE} = \text{Temperature of water at point of use} (= 91^\circ\text{F})^{20}$

### Faucet Aerators (Bathroom)

$T_{POINT OF USE} = \text{Temperature of water at point of use} (= 86^\circ\text{F})^{18}$

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<sup>16</sup> Federal minimum at 80 psi.

<sup>17</sup> Federal minimum at 80 psi.

<sup>18</sup> The water heater setpoint is assumed to be 125°F, as Wisconsin building code 704.06 requires landlords to set water heaters to 125°F: <https://docs.legis.wisconsin.gov/statutes/statutes/704/06>. Water heater setpoints typically range between 120°F and 140°F because temperatures below 120°F are susceptible to Legionella bacteria (which lead to Legionnaires Disease) and heaters set to temperatures above 140°F can quickly scald users: <http://www.nrel.gov/docs/fy12osti/55074.pdf>. Most TRMs assume water heater setpoints of 120°F, 125°F, or 130°F, though most of these are unsourced engineering assumptions. (Residential water heater setpoints include: Connecticut 2012 TRM PSD: 130°F for natural gas DWH and 125°F for tank wrap, HPWH, and temperature reduction; Mid- Atlantic TRM v3.0: 130°F for tank wrap and pipe insulation; Illinois TRM v2.0: 125°F for pipe insulation, natural gas water heater, HPWH, and tank wrap and 120°F for temperature reduction; and Indiana TRM v1.0: 130°F for pipe insulation.)

<sup>19</sup> U.S. Department of Energy. *Domestic Hot Water Scheduler*. Average water main temperature of all locations measured in Wisconsin by scheduler, weighted by city populations.

<sup>20</sup> Calculated from TMY3 weather files of the seven Wisconsin locations using *ASHRAE Estimation of Degree-Days: Fundamentals*, Chapter 14. Statewide weighted values calculated using 2010 US Census data for Wisconsin.



### Low-Flow Showerheads

T<sub>POINT OF USE</sub> = Temperature of water at point of use (= 101°F)<sup>18</sup>

### Outside Air Temperature Bin Analysis

#### Bin Analysis

Bin	Max of Bin	Midpoint	GREEN BAY	LA CROSSE	MADISON	MILWAUKEE	MINOCQUA	RICE LAKE	WAUSAU	Average Hours for WI	Note
95 to 100	100	97.5	0	2	0	3	0	0	0	1	
90 to 95	95	92.5	22	51	25	18	22	4	29	24	
85 to 90	90	87.5	62	121	86	59	36	22	91	68	
80 to 85	85	82.5	275	355	339	225	222	213	335	281	
75 to 80	80	77.5	398	445	486	400	397	398	532	437	
70 to 75	75	72.5	445	489	447	497	413	508	420	460	
65 to 70	70	67.5	675	762	723	692	555	693	666	681	
60 to 65	65	62.5	871	746	770	936	852	810	699	812	
55 to 60	60	57.5	647	583	605	545	680	673	502	605	
50 to 55	55	52.5	420	510	470	547	557	541	423	495	Boiler enabled
45 to 50	50	47.5	527	549	618	603	515	557	586	565	Boiler enabled
40 to 45	45	42.5	579	597	510	723	554	477	718	594	Boiler enabled
35 to 40	40	37.5	777	826	905	883	589	632	619	747	Boiler enabled
30 to 35	35	32.5	820	719	741	720	669	675	792	734	Boiler enabled
25 to 29	30	27.5	507	425	396	423	424	366	539	440	Boiler enabled
20 to 25	25	22.5	579	457	439	531	506	365	551	490	Boiler enabled
15 to 20	20	17.5	443	319	353	390	478	420	406	401	Boiler enabled
10 to 15	15	12.5	265	227	212	228	475	367	252	289	Boiler enabled
5 to 10	10	7.5	157	174	117	97	315	296	247	200	Boiler enabled
0 to 5	5	2.5	111	144	152	116	203	286	138	164	Boiler enabled
-5 to 0	0	-2.5	81	106	157	61	136	182	115	120	Boiler enabled
-10 to -5	-5	-7.5	83	109	105	57	90	177	84	101	Boiler enabled
-15 to -10	-10	-12.5	9	23	70	6	40	69	16	33	Boiler enabled
-20 to -15	-15	-17.5	7	9	21	0	24	24	0	12	Boiler enabled
-25 to -20	-20	-22.5	0	6	9	0	8	5	0	4	Boiler enabled
-30 to -25	-25	-27.5	0	6	4	0	0	0	0	1	Boiler enabled
-35 to -30	-30	-32.5	0	0	0	0	0	0	0	0	Boiler enabled
			5365	5206	5279	5385	5583	5439	5486	5392	Boiler enabled total

### Heating and Cooling Degree Days

#### Heating and Cooling Degree Days for Residential Applications\*

Location	HDD	CDD
Milwaukee	7,276	548
Green Bay	7,725	516
Wausau	7,805	654
Madison	7,599	630
La Crosse	7,397	729
Minocqua	8,616	423
Rice Lake	8,552	438
<b>Statewide Weighted</b>	<b>7,616</b>	<b>565</b>

\* Cadmus. Michigan Water Meter Study. 2012.



## Appendix C: Effective Useful Life Table

The EUL figures listed in the table below were reviewed in CY 2017, with updates taking effect in CY 2018. EULs will continue to be reviewed in every odd-numbered year.

### Prescriptive Measures by Measure Master ID

MMID	Measure Name	EUL (years)
566	PC Network Energy Management System	2
1981	Natural Gas Furnace with ECM, 95%+ AFUE (Existing)	20 (Residential-single family) 20 (Nonresidential)
1983	Hot Water Boiler, 95%+ AFUE	20
1986	Condensing Water Heater, Natural Gas, 90%+	15 (Residential-single family) 18 (Nonresidential) 12 (Residential-multifamily)
1988	Water Heater, Indirect	15
1989	Water Heater, Electric, EF of 0.93 or greater	15 (Residential and Nonresidential)
2117	CFL, Non PI Direct Install, 14 Watt	6
2118	CFL, Non PI Direct Install, 19 Watt	6
2119	CFL, Non PI Direct Install, 23 Watt	6
2133	CFL, Direct Install, 14 Watt	6 (Residential) 5 (Nonresidential)
2135	CFL, Direct Install, 23 Watt	6
2139	Showerhead, Direct Install, 1.5 gpm, Natural Gas	10
2140	Showerhead, Direct Install, 1.75 gpm, Natural Gas	10
2141	DHW Temperature Turn Down, Direct Install, Natural Gas	15
2145	Showerhead, Direct Install, 1.5 gpm, Electric	10
2146	Showerhead, Direct Install, 1.75 gpm, Electric	10
2147	DHW Temperature Turn Down, Direct Install, Electric	15
2150	Cooler Miser, Direct Install	9
2151	Faucet Aerator, Direct Install, .5 gpm, Bathroom, Electric	10
2155	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Electric	10
2156	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Natural Gas	10
2158	Pre-Rinse Sprayer, Direct Install, 1.28 gpm, Electric	5
2159	Pre-Rinse Sprayer, Direct Install, 1.28 gpm, Natural Gas	5
2192	A/C Split System ≤ 65 MBh, SEER 15	15



MMID	Measure Name	EUL (years)
2193	A/C Split System ≤ 65 MBh, SEER 16 or greater	15
2194	A/C Split System, ≤ 65 MBh, SEER 14	15
2197	Anti-sweat Heater Controls, Freezer Case, Low-heat Door	12
2198	Anti-sweat Heater Controls, Freezer Case, No-heat Door	12
2199	Anti-sweat Heater Controls, Freezer Case, Standard Door	12
2200	Anti-sweat Heater Controls, Refrigerated Case, Low-heat or No-heat Door	12
2201	Anti-sweat Heater Controls, Refrigerated Case, Standard Door	12
2203	Boiler Burner, 10:1 High Turn Down	20
2205	Boiler Control, Linkageless	20
2206	Boiler Oxygen Trim Combustion Controls	5
2209	Boiler Plant Retrofit, Mid Efficiency Plant, 1- 5 MMBh	20
2211	Boiler Tune Up	1
2218	Boiler, Hot Water, Modulating, ≥ 90% AFUE, < 300 MBh	20
2221	Boiler, Outside Temperature Reset/Cutout Control	5
2234	Case Door, Freezer, Low Heat	11
2235	Case Door, Freezer, No Heat	11
2236	Case Door, Cooler, No Heat	11
2237	Ceramic Metal Halide (CMH) Fixture, 20-70 Watts	11
2238	Ceramic Metal Halide (CMH) Lamp, ≤ 25 Watts	11
2239	CFL Fixture, ≤ 100 Watts	13
2243	CFL, 31-115 Watts	5
2245	CFL, Cold Cathode, ≤ 32 Watt	4
2246	CFL, Reflector Flood Lamps, ≤ 32 Watts	5 (Residential-multifamily) 12 (Nonresidential)
2254	Compressed Air Condensate Drains, No Loss Drain	20
2259	Compressed Air Nozzles, Air Entraining	15
2264	Compressed Air, Cycling Thermal Mass Air Dryers	15
2269	Cooler Evaporator Fan Control	16
2271	Cooler Night Curtains, Open Coolers	5
2276	Delamping, T12 to T8, 4'	10
2277	Delamping, T8 to T8	TBA
2280	Dishwasher, Low Temp, Door Type, ENERGY STAR, Electric	10
2281	Dishwasher, High Temp, Electric Booster, Door Type, ENERGY STAR, Electric	10
2282	Dishwasher, High Temp, Electric Booster, Door Type, ENERGY STAR, Natural Gas	10
2283	Dishwasher, High Temp, Electric Booster, Multi Tank Conveyor, ENERGY STAR, Electric	10



MMID	Measure Name	EUL (years)
2284	Dishwasher, High Temp, Electric Booster, Multi Tank Conveyor, ENERGY STAR, Natural Gas	10
2285	Dishwasher, High Temp, Electric Booster, Single Tank Conveyor, ENERGY STAR, Electric	10
2286	Dishwasher, High Temp, Electric Booster, Single Tank Conveyor, ENERGY STAR, Natural Gas	10
2287	Dishwasher, High Temp, Electric Booster, Under Counter, ENERGY STAR, Electric	10
2288	Dishwasher, High Temp, Electric Booster, Under Counter, ENERGY STAR, Natural Gas	10
2289	Dishwasher, High Temp, Gas Booster, Door Type, ENERGY STAR, Natural Gas	10
2290	Dishwasher, High Temp, Gas Booster, Multi Tank Conveyor, ENERGY STAR, Natural Gas	10
2291	Dishwasher, High Temp, Gas Booster, Single Tank Conveyor, ENERGY STAR, Natural Gas	10
2292	Dishwasher, High Temp, Gas Heat, Gas Booster, Under Counter, ENERGY STAR, Natural Gas	10
2293	Dishwasher, Low Temp, Door Type, ENERGY STAR, Natural Gas	10
2294	Dishwasher, Low Temp, Multi Tank Conveyor, ENERGY STAR, Electric	10
2295	Dishwasher, Low Temp, Multi Tank Conveyor, ENERGY STAR, Natural Gas	10
2296	Dishwasher, Low Temp, Single Tank Conveyor, ENERGY STAR, Electric	10
2297	Dishwasher, Low Temp, Single Tank Conveyor, ENERGY STAR, Natural Gas	10
2298	Dishwasher, Low Temp, Under Counter, ENERGY STAR, Electric	10
2299	Dishwasher, Low Temp, Under Counter, ENERGY STAR, Natural Gas	10
2300	Dock Door Infiltration Reduction, New Install	10
2301	Dock Door Infiltration Reduction, Replace Existing	10
2302	Dock Pit/Ramp External Seal, Added to Existing "Brush" Barrier	10
2303	Dock Pit/Ramp External Seal, No Brush Barrier Present	10
2306	ECM Compressor Fan Motor	15
2307	ECM Condenser/Condensing Unit Fan Motor	16
2308	ECM Evaporator Fan Motor, Walk-in Cooler, < 1/20 hp	15
2309	ECM Evaporator Fan Motor, Walk-in Cooler, 1/20 hp - 1 hp	15
2310	ECM Evaporator Fan Motor, Walk-in Freezer, < 1/20 hp	15
2311	ECM Evaporator Fan Motor, Walk-in Freezer, 1/20 hp - 1 hp	15
2312	ECM Motor, Cooler/Freezer Case	15
2321	Freezer, Chest, Glass Door, < 15 cu ft, ENERGY STAR	12
2322	Freezer, Chest, Glass Door, 15-29 cu ft, ENERGY STAR	12
2323	Freezer, Chest, Glass Door, 30-49 cu ft, ENERGY STAR	12



MMID	Measure Name	EUL (years)
2324	Freezer, Chest, Glass Door, 50+ cu ft, ENERGY STAR	12
2325	Freezer, Chest, Solid Door, < 15 cu ft, ENERGY STAR	12
2326	Freezer, Chest, Solid Door, 15-29 cu ft, ENERGY STAR	12
2327	Freezer, Chest, Solid Door, 30-49 cu ft, ENERGY STAR	12
2328	Freezer, Chest, Solid Door, 50+ cu ft, ENERGY STAR	12
2329	Freezer, Vertical, Glass Door, < 15 cu ft, ENERGY STAR	12
2330	Freezer, Vertical, Glass Door, 15-29 cu ft, ENERGY STAR	12
2331	Freezer, Vertical, Glass Door, 30-49 cu ft, ENERGY STAR	12
2332	Freezer, Vertical, Glass Door, 50+ cu ft, ENERGY STAR	12
2333	Freezer, Vertical, Solid Door, < 15 cu ft, ENERGY STAR	12
2334	Freezer, Vertical, Solid Door, 15-29 cu ft, ENERGY STAR	12
2335	Freezer, Vertical, Solid Door, 30-49 cu ft, ENERGY STAR	12
2336	Freezer, Vertical, Solid Door, 50+ cu ft, ENERGY STAR	12
2337	Fryer, ENERGY STAR, Electric	12
2338	Fryer, ENERGY STAR, Natural Gas	12
2350	Furnace, ECM, 95%+ AFUE, Natural Gas, 109.9 - 120.7 MBh	18
2352	Furnace, ECM, 95%+ AFUE, Natural Gas, 133.0 - 146.1 MBh	18
2354	Furnace, ECM, 95%+ AFUE, Natural Gas, 54.675 - 60.749 MBh	18
2355	Furnace, ECM, 95%+ AFUE, Natural Gas, 60.750 - 67.499 MBh	18
2356	Furnace, ECM, 95%+ AFUE, Natural Gas, 67.5 - 74.9 MBh	18
2357	Furnace, ECM, 95%+ AFUE, Natural Gas, 75.0 - 82.49 MBh	18
2358	Furnace, ECM, 95%+ AFUE, Natural Gas, 82.5 - 90.75 MBh	18
2359	Furnace, ECM, 95%+ AFUE, Natural Gas, 90.76 - 99.82 MBh	18
2360	Furnace, ECM, 95%+ AFUE, Natural Gas, 99.83 - 109.8 MBh	18
2362	Glazing, Triple Poly Carbonate, Roof and Walls, Double Pane Replacement	10
2363	Glazing, Triple Poly Carbonate, Roof and Walls, Single Pane Replacement	10
2364	Glazing, Triple Poly Carbonate, Roof, Double Pane Replacement	10
2365	Glazing, Triple Poly Carbonate, Roof, Single Pane Replacement	10
2366	Glazing, Triple Poly Carbonate, Walls, Double Pane Replacement	10
2367	Glazing, Triple Poly Carbonate, Walls, Single Pane Replacement	10
2373	Guest Room Energy Management Controls, Electric Heat PTAC Systems	10
2422	Infrared Heating Units, High or Low Intensity	15
2429	Insulation, Steam Fitting, Removable, Natural Gas	10
2430	Insulation, Steam Piping, Natural Gas	10
2456	LED, Reach-In Refrigerated Case, Replaces T12 or T8	7
2457	LED, Reach-In Refrigerated Case, Replaces T12 or T8 w/ Occupancy Control	7
2458	LED, Recessed Downlight, ENERGY STAR	10
2471	Occupancy Sensor, Ceiling Mount, ≤ 500 Watts	8





MMID	Measure Name	EUL (years)
2472	Occupancy Sensor, Ceiling Mount, ≥ 1,001 Watts	8
2473	Occupancy Sensor, Ceiling Mount, 501-1,000 Watts	8
2474	Occupancy Sensor, Fixture Mount, ≤ 200 Watts	8
2475	Occupancy Sensor, Fixture Mount, > 200 Watts	8
2482	Occupancy Sensor, LED Refrigerated Case Lights	8
2483	Occupancy Sensor, Wall Mount, ≤ 200 Watts	8
2484	Occupancy Sensor, Wall Mount, > 200 Watts	8
2485	Oven, Convection, ENERGY STAR, Electric	12
2486	Oven, Convection, ENERGY STAR, Natural Gas	12
2487	Oven, Rack Type, Double Compartment, Focus QPL, Natural Gas	12
2488	Oven, Rack Type, Single Compartment, Focus QPL, Natural Gas	12
2494	Pre-Rinse Sprayer, ≤ .65 gpm, Electric	5
2495	Pre-Rinse Sprayer, ≤ .65 gpm, Natural Gas	5
2509	Reach In Refrigerated Case w/ Doors replacing Open Multi Deck Case	15
2513	Refrigeration Tune-up, Non-Self-Contained Cooler	3
2514	Refrigeration Tune-up, Non-Self-Contained Freezer	3
2515	Refrigeration Tune-up, Self-contained Cooler	3
2516	Refrigeration Tune-up, Self-contained Freezer	3
2521	Refrigerator, Chest, Glass Door, < 15 cu ft, ENERGY STAR	12
2522	Refrigerator, Chest, Glass Door, 15-29 cu ft, ENERGY STAR	12
2523	Refrigerator, Chest, Glass Door, 30-49 cu ft, ENERGY STAR	12
2524	Refrigerator, Chest, Glass Door, 50+ cu ft, ENERGY STAR	12
2525	Refrigerator, Chest, Solid Door, < 15 cu ft, ENERGY STAR	12
2526	Refrigerator, Chest, Solid Door, 15-29 cu ft, ENERGY STAR	12
2527	Refrigerator, Chest, Solid Door, 30-49 cu ft, ENERGY STAR	12
2528	Refrigerator, Chest, Solid Door, 50+ cu ft, ENERGY STAR	12
2529	Refrigerator, Vertical, Glass Door, < 15 cu ft, ENERGY STAR	12
2530	Refrigerator, Vertical, Glass Door, 15-29 cu ft, ENERGY STAR	12
2531	Refrigerator, Vertical, Glass Door, 30-49 cu ft, ENERGY STAR	12
2532	Refrigerator, Vertical, Glass Door, 50+ cu ft, ENERGY STAR	12
2533	Refrigerator, Vertical, Solid Door, < 15 cu ft, ENERGY STAR	12
2534	Refrigerator, Vertical, Solid Door, 15-29 cu ft, ENERGY STAR	12
2535	Refrigerator, Vertical, Solid Door, 30-49 cu ft, ENERGY STAR	12
2536	Refrigerator, Vertical, Solid Door, 50+ cu ft, ENERGY STAR	12
2556	T8 1L 4', 25W, CEE, BF ≤ 0.78	15
2557	T8 1L 4', 28W, CEE, BF ≤ 0.78	15
2558	T8 1L 4', 28W, CEE, BF > 0.78	15
2559	T8 1L 4', HPT8, CEE, BF > 0.78	15



MMID	Measure Name	EUL (years)
2560	T8 1L 4', 25W, CEE, BF > 0.78	15
2561	T8 1L 4', HPT8, CEE, BF ≤ 0.78	15
2562	T8 2L 4', 25W, CEE, BF ≤ 0.78	15
2563	T8 2L 4', 25W, CEE, BF > 0.78	15
2564	T8 2L 4', 28W, CEE, BF ≤ 0.78	15
2565	T8 2L 4', 28W, CEE, BF > 0.78	15
2566	T8 2L 4', HPT8, CEE, BF ≤ 0.78	15
2567	T8 2L 4', HPT8, CEE, BF > 0.78	15
2568	T8 2L 4', HPT8, CEE, replacing 8' 1L T12HO	15
2569	T8 2L 4', HPT8, CEE, replacing 8' 2L T12	15
2571	T8 3L 4', 25W, CEE, BF ≤ 0.78	15
2572	T8 3L 4', 25W, CEE, BF > 0.78	15
2573	T8 3L 4', 28W, CEE, BF ≤ 0.78	15
2574	T8 3L 4', 28W, CEE, BF > 0.78	15
2575	T8 3L 4', HPT8, CEE, BF ≤ 0.78	15
2576	T8 3L 4', HPT8, CEE, BF > 0.78	15
2577	T8 4L 4', 25W, CEE, BF ≤ 0.78	15
2578	T8 4L 4', 25W, CEE, BF > 0.78	15
2579	T8 4L 4', 28W, CEE, BF ≤ 0.78	15
2580	T8 4L 4', 28W, CEE, BF > 0.78	15
2581	T8 4L 4', HPT8, CEE, BF ≤ 0.78	15
2582	T8 4L 4', HPT8, CEE, BF > 0.78	15
2590	T8, Low Watt Relamp, 25 Watts, 4'	15
2591	T8, Low Watt Relamp, 28 Watts, 4'	15
2596	Thermal Curtain, Double Pane Glass Walls and Ceiling, Overhead Heating	5
2597	Thermal Curtain, Double Pane Glass Walls and Ceiling, Under Bench Heating	5
2598	Thermal Curtain, Double Pane Glass Walls and Poly Film Ceiling, Overhead Heating	5
2599	Thermal Curtain, Double Pane Glass Walls and Poly Film Ceiling, Under Bench Heating	5
2601	Thermal Curtain, Poly Film Walls and Ceiling, Overhead Heating	5
2602	Thermal Curtain, Poly Film Walls and Ceiling, Under Bench Heating	5
2603	Thermal Curtain, Single Pane Glass Walls and Ceiling, Overhead Heating	5
2604	Thermal Curtain, Single Pane Glass Walls and Ceiling, Under Bench Heating	5
2605	Thermal Curtain, Single Pane Glass Walls and Poly Film Ceiling, Overhead Heating	5
2606	Thermal curtain, Single Pane Glass Walls and Poly Film Ceiling, Under Bench Heating	5



MMID	Measure Name	EUL (years)
2608	Unit Heater, ≥ 90% Thermal Efficiency	15
2620	Ventilation Controls, Kitchen Hood, Temp only, Adder for MUA, New	10
2621	Ventilation Controls, Kitchen Hood, Temp only, Adder for MUA, Retrofit	10
2622	Ventilation Controls, Kitchen Hood, Temp only, Exhaust Only, New	10
2623	Ventilation Controls, Kitchen Hood, Temp only, Exhaust Only, Retrofit	10
2624	Ventilation Controls, Kitchen Hood, with Optical, Adder for MUA, New	10
2625	Ventilation Controls, Kitchen Hood, with Optical, Adder for MUA, Retrofit	10
2626	Ventilation Controls, Kitchen Hood, with Optical, Exhaust Only, New	10
2627	Ventilation Controls, Kitchen Hood, with Optical, Exhaust Only, Retrofit	10
2628	Ventilation Fan, 36" Dia., Ag	16
2629	Ventilation Fan, 42" Dia., Ag	16
2630	Ventilation Fan, 48" Dia., Ag	16
2631	Ventilation Fan, 50" Dia., Ag	16
2632	Ventilation Fan, 51" Dia., Ag	16
2633	Ventilation Fan, 52" Dia., Ag	16
2634	Ventilation Fan, 54" Dia., Ag	16
2635	Ventilation Fan, 55" Dia., Ag	16
2636	Ventilation Fan, 57" Dia., Ag	16
2637	Ventilation Fan, 60" Dia., Ag	16
2638	Ventilation Fan, 72" Dia., Ag	16
2651	Water Heater, ≥ 0.67 EF, Storage, Natural Gas	10
2652	Water Heater, ≥ 0.82 EF, Tankless, Residential, Natural Gas	13
2658	Water Heater, Indirect, 90% AFUE Boiler, Natural Gas	15
2660	Waterer, Livestock, < 250 Watts	10
2665	T8, Reduced Wattage, Relamp 8'	15
2666	Chiller System Tune Up, Air Cooled, ≤ 500 Tons	5
2667	Chiller System Tune Up, Air Cooled, > 500 Tons	5
2668	Chiller System Tune Up, Water Cooled, ≤ 500 Tons	5
2669	Chiller System Tune Up, Water Cooled, > 500 Tons	5
2670	CFL, ≤ 32 Watt	5
2671	Coil Cleaning, Direct Install, Self-Contained Unit	4
2677	Hot Food Holding Cabinet, V = 13-28 cu. ft., ENERGY STAR	12
2678	Hot Food Holding Cabinet, V < 13 cu. ft., ENERGY STAR	12
2679	Hot Food Holding Cabinet, V ≥ 28 cu. ft., ENERGY STAR	12
2686	Faucet Aerator, Direct Install, .5 gpm, Public Restroom, Electric	10
2687	Faucet Aerator, Direct Install, .5 gpm, Public Restroom, Natural Gas	10
2688	Faucet Aerator, Direct Install, .5 gpm, Employee Restroom, Electric	10
2689	Faucet Aerator, Direct Install, .5 gpm, Employee Restroom, Natural Gas	10



MMID	Measure Name	EUL (years)
2699	PTHP, < 8,000 Btuh	15
2700	PTHP, ≥ 13,000 Btuh	15
2701	PTHP, 10,000-12,999 Btuh	15
2702	PTHP, 8,000 – 9,999 Btuh	15
2703	T5 2L Recessed Indirect Fixture, F28, replacing 3 or 4L - T8 or T12	15
2704	T8 2L 4', Recessed Indirect Fixture, HPT8, replacing 3 or 4L - T8 or T12	15
2707	T8, Low-Watt Relamp, 54 Watts, 8-Foot	5
2711	Insulation, Project Based, Attic,	35
2712	Insulation, Project Based, Wall,	25
2713	Insulation, Project Based, Foundation,	20
2714	Insulation, Project Based, Sillbox	20
2732	CFL, Direct Install, 13 Watt	6 (Residential-multifamily) 5 (Nonresidential)
2734	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, Electric	10
2735	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, Natural Gas	10
2736	LED, Direct Install, Exit Sign, Retrofit	10
2740	CFL, Direct Install, 18 Watt	6
2741	Insulation, Direct Install, 3' Pipe, Electric	10
2742	Insulation, Direct Install, 3' Pipe, Natural Gas	15
2743	Boiler, Hot Water, Modulating, ≥ 90% AFUE, ≤ 300 MBh	20
2744	Boiler Tune Up	2
2753	CFL, ≤ 32 Watts, Common Area	2
2754	CFL, ≤ 32 Watt, In Unit	10
2756	Clothes Washer, Common Area, Electric, ENERGY STAR	11
2757	Clothes Washer, Common Area, Natural Gas, ENERGY STAR	11
2764	Furnace, ECM, ≥ 95%+ AFUE, Natural Gas	18
2768	LED, Exit Sign, Retrofit	10
2772	Steam Trap Repair, < 10 psig, Radiator	6
2797	Occupancy Sensor, With Co-Pay, Wall Mount, ≤ 200 Watts	9
2798	Occupancy Sensor, With Co-Pay, Wall Mount, > 200 Watts	9
2810	Timer, Engine Block Heater	15
2820	Ground Source Heat Pump, Electric Back-up	15
2821	Ground Source Heat Pump, Natural Gas Back-up	15
2825	Water Heater Fuel Switching, Electric to Natural Gas	15
2884	T8 4L Replacing 250-399 W HID	14
2886	T8 8L Replacing 400-999 W HID	14
2887	T8 8L ≤ 500W, Replacing ≥ 1,000 W HID	14



MMID	Measure Name	EUL (years)
2888	T8 10L ≤ 500W, Replacing ≥ 1,000 W HID	14
2889	T8 (2) 6L ≤ 500W, Replacing ≥ 1,000 W HID	14
2890	T5HO 2L Replacing 250-399 W HID	14
2891	T5HO 3L Replacing 250-399 W HID	14
2892	T5HO 4L Replacing 400-999 W HID	14
2893	T5HO 6L Replacing 400-999 W HID	14
2894	T5HO 6L ≤ 500W, Replacing ≥ 1,000 W HID	14
2895	T5HO 8L ≤ 500W, Replacing ≥ 1,000 W HID	14
2896	T5HO (2) 4L ≤ 500W, Replacing ≥ 1,000 W HID	14
2897	T5HO (2) 6L ≤ 800W, Replacing ≥ 1,000 W HID	14
2899	Insulation, Above Grade, R-5 or greater	20
2902	Water Heater, Power Vented, EF = .67-.82, Storage, Natural Gas	15
2955	Refrigerator, Recycling and Replacement	10
2956	Freezer, Recycling and Replacement	10
2958	Refrigerator, Recycling and Replacement Referral	8
2971	LED Lamp, Direct Install, Walk-in Cooler or Freezer	7
2979	LED, Exit Sign, Retrofit, Over Program Limit	16
2984	LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area	8
2989	ECM, Furnace, New or Replacement	18
2992	Air Source Heat Pump, ≥ 16 SEER	18
3001	Delamping, 200-399 Watt Fixture	TBA
3002	Delamping, ≥ 400 Watt Fixture	TBA
3003	LED, Replacing Neon Sign	15
3018	Waterer, Livestock, Energy Free	10
3019	Lighting Fixture, Agricultural Daylighting ≤ 155 Watts	15
3020	Lighting Fixture, Agricultural Daylighting 156 - 250 Watts	15
3021	Lighting Fixture, Agricultural Daylighting 251 - 365 Watts	15
3023	T5, Reduced Wattage, Replacing T5 Or T5HO	7
3024	T5HO, Reduced Wattage, Replacing Standard T5 Or T5HO	7
3031	CFL, Reduced Wattage, Pin Based, 18 Watt, Replacing CFL	2
3032	CFL, Reduced Wattage, Pin Based, 26 Watt, Replacing CFL	2
3033	CFL, Reduced Wattage, Pin Based, 32 Watt, Replacing CFL	2
3034	CFL, Reduced Wattage, Pin Based, 42 Watt, Replacing CFL	2
3036	HID, Reduced Wattage, Replacing 1,000 Watt HID, Exterior	4
3037	HID, Reduced Wattage, Replacing 400 Watt HID, Exterior	4
3038	HID, Reduced Wattage, Replacing 320 Watt HID, Exterior	4
3039	HID, Reduced Wattage, Replacing 250 Watt HID, Exterior	4



MMID	Measure Name	EUL (years)
3040	HID, Reduced Wattage, Replacing 175 Watt HID, Exterior	4
3041	T5HO, Exterior Reduced Wattage, Replacing 250-399 Watt HID	15
3042	T5HO, Exterior Reduced Wattage, Replacing 400-999 Watt HID	15
3043	T5HO, Exterior < 500 Watts, Replacing ≥ 1,000 Watt HID	15
3056	LED Fixture, Replacing 320 Watt HID, Parking Garage, 24 Hour	7
3065	Ceramic Metal Halide, 575 Watt, Replacing 1,000 Watt HID, High Bay	15
3067	HID, Reduced Wattage, Replacing 1,000 Watt HID, Interior	5
3068	HID, Reduced Wattage, Replacing 175 Watt HID, Interior	5
3069	HID, Reduced Wattage, Replacing 175 Watt HID, Parking Garage	2
3070	HID, Reduced Wattage, Replacing 250 Watt HID, Interior	5
3071	HID, Reduced Wattage, Replacing 250 Watt HID, Parking Garage	2
3072	HID, Reduced Wattage, Replacing 320 Watt HID, Interior	5
3073	HID, Reduced Wattage, Replacing 400 Watt HID, Interior	5
3074	Induction, 750 Watt, Replacing 1,000 Watt HID, High Bay	27
3075	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 320-400 Watt HID, High Bay	15
3076	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 400 Watt HID, High Bay	15
3077	Induction, PSMH/CMH, ≤ 365 Watt, Replacing 400 Watt HID, High Bay	15
3078	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Exterior	15
3079	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Parking Garage, 24 Hour	15
3080	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Parking Garage, Dusk to Dawn	15
3081	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Exterior	15
3082	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Parking Garage, 24 Hour	15
3083	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Parking Garage, Dusk to Dawn	15
3084	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320 Watt HID, Exterior	15
3085	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320-400 Watt HID, Exterior	15
3086	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 400 Watt HID, Exterior	15
3087	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Exterior	15



MMID	Measure Name	EUL (years)
3088	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Parking Garage, 24 Hour	15
3089	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Parking Garage, Dusk to Dawn	15
3090	Induction, PSMH/CMH, Replacing 250 Watt HID, High Bay	15
3091	LED Fixture, < 155 Watts, Replacing 250 Watt HID, High Bay	9
3092	LED Fixture, < 250 Watts, Replacing 320-400 Watt HID, High Bay	9
3093	LED Fixture, < 250 Watts, Replacing 400 Watt HID, High Bay	12
3094	LED Fixture, < 365 Watts, Replacing 400 Watt HID, High Bay	9
3095	LED Fixture, < 500 Watts, Replacing 1,000 Watt HID, High Bay	12
3096	LED Fixture, < 800 Watts, Replacing 1,000 Watt HID, High Bay	12
3097	LED Fixture, Bilevel, Stairwell and Passageway	8
3098	LED Fixture, Downlights, Accent Lights and Monopoint, > 18 Watts, Common Area	10
3099	LED Fixture, Replacing 150-175 Watt HID, Exterior	13
3100	LED Fixture, Replacing 150-175 Watt HID, Parking Garage, 24 Hour	7
3101	LED Fixture, Replacing 150-175 Watt HID, Parking Garage, Dusk to Dawn	14
3102	LED Fixture, Replacing 250 Watt HID, Exterior	13
3103	LED Fixture, Replacing 250 Watt HID, Parking Garage, 24 Hour	7
3104	LED Fixture, Replacing 250 Watt HID, Parking Garage, Dusk to Dawn	14
3105	LED Fixture, Replacing 320 Watt HID, Exterior	13
3106	LED Fixture, Replacing 320-400 Watt HID, Exterior	13
3107	LED Fixture, Replacing 400 Watt HID, Exterior	13
3108	LED Fixture, Replacing 70-100 Watt HID, Exterior	13
3109	LED Fixture, Replacing 70-100 Watt HID, Parking Garage, 24 Hour	7
3110	LED Fixture, Replacing 70-100 Watt HID, Parking Garage, Dusk to Dawn	14
3111	LED Troffer, 2x4, Replacing 4' 3-4 Lamp T8 Troffer	11
3112	LED, ≤ 40 Watt, ENERGY STAR, Replacing Incandescent	5
3113	LED, > 40 Watt, ENERGY STAR, Replacing Incandescent	5
3114	LED, Horizontal Case Lighting	7
3117	Linear Fluorescent, Bilevel, Stairwell and Passageway	18 (Residential-multifamily) 8 (Nonresidential)
3118	Oven, Combination, ENERGY STAR, Electric	12
3119	Oven, Combination, ENERGY STAR, Natural Gas	12
3122	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00	15
3123	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', BF ≤ 0.78	15
3124	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00	15



MMID	Measure Name	EUL (years)
3125	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF ≤ 0.78	15
3126	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00	15
3127	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00	15
3128	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', BF ≤ 0.78	15
3129	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00	15
3130	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF ≤ 0.78	15
3131	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00	15
3132	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', 0.78 < BF < 1.00	15
3133	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF ≤ 0.78	15
3134	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF > 1.00	15
3135	T8, Low Wattage Relamp, 8'	15
3136	Dishwasher, High Temp, Electric Booster, Pots/Pans Type, ENERGY STAR, Electric	10
3137	Dishwasher, High Temp, Electric Booster, Pots/Pans Type, ENERGY STAR, Natural Gas	10
3138	Dishwasher, High Temp, Gas Booster, Pots/Pans Type, ENERGY STAR, Natural Gas	10
3139	Dishwasher, Low Temp, Pots/Pans Type, ENERGY STAR, Electric	10
3140	Dishwasher, Low Temp, Pots/Pans Type, ENERGY STAR, Natural Gas	10
3141	LED, ≤ 8W	5
3144	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00, Parking Garage	15
3145	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', BF ≤ 0.78, Parking Garage	15
3146	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, Parking Garage	15
3147	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', BF ≤ 0.78, Parking Garage	15
3148	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00, Parking Garage	15
3149	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, Parking Garage	15
3150	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF ≤ 0.78, Parking Garage	15
3151	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00, Parking Garage	15
3152	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00, Parking Garage	15
3153	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF ≤ 0.78, Parking Garage	15
3154	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF > 1.00, Parking Garage	15
3155	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', 0.78 < BF < 1.00, Parking Garage	15
3156	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF ≤ 0.78, Parking Garage	15





MMID	Measure Name	EUL (years)
3157	LED, Porch Fixture, ENERGY STAR	20
3158	LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, In Unit	15
3159	LED, ENERGY STAR, Replacing Incandescent > 40W, In Unit	15
3160	LED, ENERGY STAR, Replacing Incandescent > 40W, Common Area	4
3161	LED, ENERGY STAR, Replacing Incandescent ≤ 40W, In Unit	15
3162	LED, ENERGY STAR, Replacing Incandescent ≤ 40W, Common Area	4
3163	T8 1L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	15
3164	T8 1L 4', 28W, CEE, BF > 0.78, Parking Garage	15
3165	T8 1L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	15
3166	T8 1L 4', 25W, CEE, BF > 0.78, Parking Garage	15
3167	T8 1L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	15
3168	T8 2L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	15
3169	T8 2L 4', 28W, CEE, BF > 0.78, Parking Garage	15
3170	T8 2L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	15
3171	T8 2L 4', 25W, CEE, BF > 0.78, Parking Garage	15
3172	T8 2L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	15
3173	T8 3L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	15
3174	T8 3L 4', 28W, CEE, BF > 0.78, Parking Garage	15
3175	T8 3L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	15
3176	T8 3L 4', 25W, CEE, BF > 0.78, Parking Garage	15
3177	T8 3L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	15
3178	T8 4L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	15
3179	T8 4L 4', 28W, CEE, BF > 0.78, Parking Garage	15
3180	T8 4L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	15
3181	T8 4L 4', 25W, CEE, BF > 0.78, Parking Garage	15
3182	T8 4L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	15
3183	Strip Curtain, Walk-In Freezers and Coolers	4
3184	Delamping, T12 to T8, 8'	10
3195	Linear Fluorescent, 2L 4'RWT8 Replacements, 24 Hours, CALP	15
3196	Linear Fluorescent, 2L 4'RWT8 Replacements, 12 Hours, CALP	15
3200	LED, Exit Sign, Retrofit, CALP	10
3201	Occupancy Sensor, Wall or Ceiling Mount ≤ 200 Watts, CALP	8
3202	Occupancy Sensor, Wall or Ceiling Mount > 200 Watts, CALP	8
3224	Retrocommissioning, Express Building Tune-Up	5
3235	LED, 2x4, Replacing T8 2L	12
3239	LED, 2x2, Replacing T8 2L U-Tube	12
3251	Lighting Controls, Bilevel, Exterior and Parking Garage Fixtures, Dusk to Dawn	8



MMID	Measure Name	EUL (years)
3252	Lighting Controls, Bilevel, Parking Garage Fixtures, 24 Hour	8
3253	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior	8
3273	LED, 8 watts	7
3274	LED, 12 watts	5
3275	Boiler Plant Retrofit, Hybrid Plant, ≥ 1 MMBh	20
3276	Boiler, Hot Water, Condensing, ≥ 90% AFUE, ≥ 300 Mbh	20
3277	Boiler, Hot Water, Near Condensing, ≥ 85% AFUE, ≥ 300 Mbh	20
3279	LED, Direct Install, 9.5 Watt	15
3284	Strip Curtain, Walk-In Freezers and Coolers, SBP A La Carte	4
3289	LED Fixture, Replacing 150-175 Watt HID, Exterior, SBP A La Carte	13
3290	LED Fixture, Replacing 320-400 Watt HID, Exterior, SBP A La Carte	20
3293	Occupancy Sensor, High Bay Fluorescent Fixtures, Warehouse, SBP A La Carte	8
3294	Occupancy Sensor, High Bay Fluorescent Fixtures, Public Assembly, SBP A La Carte	8
3295	Occupancy Sensor, High Bay Fluorescent Fixtures, Gymnasium, SBP A La Carte	8
3297	Occupancy Sensor, High Bay Fluorescent Fixtures, Industrial, SBP A La Carte	8
3298	LED, Reach-In Refrigerated Case, Replaces T12 or T8, SBP A La Carte	16
3299	LED, Reach-In Refrigerated Case, Replaces T12 or T8 w/ Occupancy Control, SBP A La Carte	16
3301	LED Fixture, Replacing 250 Watt HID, Exterior, SBP A La Carte	13
3303	LED Fixture, Replacing 400 Watt HID, Exterior, SBP A La Carte	13
3304	LED Fixture, Replacing 70-100 Watt HID, Exterior, SBP A La Carte	13
3307	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00, SBP A La Carte	15
3309	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, SBP A La Carte	15
3312	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, SBP A La Carte	15
3320	Delamping, T12 to T8, 8', SBP A La Carte	TBA
3323	LED, 2x2, Replacing T12 2L U-Tube, SBP A La Carte	12
3324	LED, 2x2, Replacing T8 2L U-Tube, SBP A La Carte	16
3325	T8, 2' Lamps, Replacing T12 Single U-Tube, SBP A La Carte	6
3326	T8, 2' Lamps, Replacing T12 Dual U-Tube, SBP A La Carte	6
3327	T8, 2' Lamps, Replacing T8 Single U-Tube, SBP A La Carte	15
3328	T8, 2' Lamps, Replacing T8 Dual U-Tube, SBP A La Carte	15
3329	T8 4L Replacing 250-399 W HID, SBP A La Carte	15
3330	T5HO 2L Replacing 250-399 W HID, SBP A La Carte	15



MMID	Measure Name	EUL (years)
3331	T8 6L Replacing 400-999 W HID, SBP A La Carte	15
3332	T5HO 4L Replacing 400-999 W HID, SBP A La Carte	15
3333	T8 8L ≤ 500W, Replacing ≥ 1,000 W HID, SBP A La Carte	15
3334	T5HO 6L ≤ 500W, Replacing ≥ 1,000 W HID, SBP A La Carte	15
3336	T8 2L 4', recessed Indirect Fixture, HPT8 replacing 3 or 4L - T8 or T12, SBP A La Carte	15
3338	Bi Level Controls, High Bay Fixtures, Industrial, SBP A La Carte	8
3339	Bi Level Controls, High Bay Fixtures, Other, SBP A La Carte	8
3340	Bi Level Controls, High Bay Fixtures, Public Assembly, SBP A La Carte	8
3341	Bi Level Controls, High Bay Fixtures, Retail, SBP A La Carte	8
3342	Bi Level Controls, High Bay Fixtures, Warehouse, SBP A La Carte	8
3343	Lighting Controls, Bilevel, Exterior and Parking Garage Fixtures, Dusk to Dawn, SBP A La Carte	8
3344	Lighting Controls, Bilevel, Parking Garage Fixtures, 24 Hour, SBP A La Carte	8
3345	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior, SBP A La Carte	8
3347	LED, 12 Watts, SBP Package	5
3348	LED Troffer, 2x4, Replacing 4' 3-4 Lamp T8 Troffer, SBP Package	12
3350	Insulation, Direct Install, Pipe, Per Foot, 1" Thickness, Electric, SBP Package	10
3351	Insulation, Direct Install, Pipe, Per Foot, 1" Thickness, Natural Gas, SBP Package	10
3352	LED, 8-12 Watts, SBP Package	7
3353	LED, Replacing Neon Sign, SBP Package	15
3355	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, Electric, SBP Package	10
3356	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, Natural Gas, SBP Package	10
3357	Occupancy Sensor, Wall Mount, > 200 Watts, SBP Package	8
3358	Showerhead, Direct Install, 1.75 gpm, Electric, SBP Package	9
3359	Showerhead, Direct Install, 1.75 gpm, Natural Gas, SBP Package	9
3360	LED, Exit Sign, Retrofit, SBP Package	10
3361	Occupancy Sensor, Wall Mount, ≤ 200 Watts, SBP Package	8
3363	LED, ≤ 8W, SBP Package	5
3364	LED, > 12W (Max 20W) Flood Lamp, SBP Package	11
3365	LED, MR16, 8-12W, SBP Package	7
3366	LED, 2x2, Replacing T12 2L U-Tube, SBP Package	12
3367	LED, 2x2, Replacing T8 2L U-Tube, SBP Package	12
3368	Faucet Aerator, Direct Install, .5 gpm Public Restroom, Electric, SBP Package	16
3369	Faucet Aerator, Direct Install, .5 gpm Public Restroom, Natural Gas, SBP Package	7



MMID	Measure Name	EUL (years)
3370	Faucet Aerator, Direct Install, .5 gpm Employee Restroom, Electric, SBP Package	16
3371	Faucet Aerator, Direct Install, .5 gpm employee Restroom, Natural Gas, SBP Package	16
3372	T8 2L 4', recessed Indirect Fixture, HPT8 replacing 3 or 4L - T8 or T12, SBP Package	12
3387	LED, 1x4, replacing T8 or T12, 2L	11
3391	HPT8, 1x4, replacing T12 or T8, 2L, SBP A La Carte	13
3392	HPT8, 1x4, replacing T12 or T8, 2L, SBP Package	13
3394	LED Fixture, Downlights, ≤ 18 Watts, Replacing 1 lamp pin based CFL Downlight	10
3395	LED Fixture, Downlights, > 18 Watts, Replacing 2 lamp pin based CFL Downlight	10
3396	LED Fixture, Downlights, ≤ 100 Watts, ≥ 4,000 Lumens, Interior	10
3397	LED Fixture, Downlights, ≤ 100 Watts, ≥ 4,000 Lumens, Exterior	11
3398	LED Fixture, Downlights, ≥ 6,000 Lumens, Interior	10
3399	LED Fixture, Downlights, ≥ 6,000 Lumens, Exterior	11
3400	LED Fixture, 2x2, Low Output, DLC Listed	11
3401	LED Fixture, 2x2, High Output, DLC Listed	11
3402	LED Lamp, ENERGY STAR, Replacing Incandescent Lamp ≤ 40 Watts, Exterior	5
3403	LED Lamp, ENERGY STAR, Replacing Incandescent Lamp > 40 Watts, Exterior	5
3404	LED Fixture, Downlights, > 18 Watts, Replacing Incandescent Downlight, Exterior	11
3405	LED Fixture, Downlights, ≤ 18 Watts, Replacing Incandescent Downlight, Exterior	11
3406	Daylighting Controls	8
3407	LED Fixture, Replacing 1,000 Watt HID, Exterior	13
3408	PSMH/CMH, Replacing 1,000 Watt HID, Exterior	4
3409	Retrofit Open Refrigerated Cases with Doors	12
3425	LED, 8ft, Replacing T12 or T8, 1L	12
3426	LED, 8ft, Replacing T12 or T8, 1L, SBP A La Carte	12
3428	LED, 8ft, Replacing T12 or T8, 2L	12
3429	LED, 8ft, Replacing T12 or T8, 2L, SBP A La Carte	12
3440	Natural Gas Furnace with ECM, 97%+ AFUE	20
3489	DHW Temperature Turn Down, Serving Multiple Dwelling Units, Direct Install, Electric	15
3490	DHW Temperature Turn Down, Serving Multiple Dwelling Units, Direct Install, Natural Gas	15



MMID	Measure Name	EUL (years)
3491	Furnace with ECM, $\geq 95\%$ AFUE, Natural Gas	18
3492	Furnace with ECM, $\geq 90\%$ AFUE, Natural Gas	18
3494	Variable Speed ECM Pump, < 100 Watts Max Input, Domestic Hot Water Recirculation	15
3495	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Domestic Hot Water Recirculation	15
3496	Variable Speed ECM Pump, > 500 Watts Max Input, Domestic Hot Water Recirculation	15
3497	Variable Speed ECM Pump, < 100 Watts Max Input, Heating Water Circulation	15
3498	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Heating Water Circulation	15
3499	Variable Speed ECM Pump, > 500 Watts Max Input, Heating Water Circulation	15
3500	Variable Speed ECM Pump, < 100 Watts Max Input, Cooling Water Circulation	15
3501	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Cooling Water Circulation	15
3502	Variable Speed ECM Pump, > 500 Watts Max Input, Cooling Water Circulation	15
3503	Variable Speed ECM Pump, < 100 Watts Max Input, Water Loop Heat Pump Circulation	15
3504	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Water Loop Heat Pump Circulation	15
3505	Variable Speed ECM Pump, > 500 Watts Max Input, Water Loop Heat Pump Circulation	15
3511	LED Replacement of 4' T8 Lamps w/Integral or External Driver	11
3512	LED Replacement of 4' T8 Lamps utilizing existing ballast	11
3526	HPT8, 1x4, replacing T12 or T8, 2L, WPS Gold Plus Package	13
3527	T8 2L 4', recessed Indirect Fixture, HPT8 replacing 3 or 4L - T8 or T12, WPS Gold Plus Package	13
3529	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', $BF \leq 0.78$ , WPS Gold Plus Package	15
3530	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', $0.78 < BF < 1.00$ , WPS Gold Plus Package	15
3531	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', $BF \leq 0.78$ , WPS Gold Plus Package	15
3532	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', $BF > 1.00$ , WPS Gold Plus Package	15



MMID	Measure Name	EUL (years)
3533	T8 2L 4', HPT8, CEE, replacing 8' 1L T12HO, WPS Gold Plus Package	15
3534	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, WPS Gold Plus Package	15
3535	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', BF ≤ 0.78, WPS Gold Plus Package	15
3536	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00, WPS Gold Plus Package	15
3537	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF ≤ 0.78, WPS Gold Plus Package	15
3538	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00, WPS Gold Plus Package	15
3539	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', 0.78 < BF < 1.00, WPS Gold Plus Package	15
3540	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF ≤ 0.78, WPS Gold Plus Package	15
3541	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF > 1.00, WPS Gold Plus Package	15
3542	T8, 2' Lamps, Replacing T12 Dual U-Tube, WPS Gold Plus Package	6
3543	T8, 2' Lamps, Replacing T12 Single U-Tube, WPS Gold Plus Package	6
3544	T8, 2' Lamps, Replacing T8 Dual U-Tube, WPS Gold Plus Package	15
3545	T8, 2' Lamps, Replacing T8 Single U-Tube, WPS Gold Plus Package	15
3548	CFL, Standard Bulb, 310-749 Lumens, Retail Store Markdown	8
3549	CFL, Standard Bulb, 750-1049 Lumens, Retail Store Markdown	8
3550	CFL, Standard Bulb, 1050-1489 Lumens, Retail Store Markdown	8
3551	CFL, Standard Bulb, 1490-2600 Lumens, Retail Store Markdown	8
3552	CFL, Reflector, 15 Watt, Retail Store Markdown	8
3553	LED, Omnidirectional, 310-749 Lumens, Retail Store Markdown	15
3554	LED, Omnidirectional, 750-1049 Lumens, Retail Store Markdown	15
3555	LED, Omnidirectional, 1050-1489 Lumens, Retail Store Markdown	15
3556	LED, Omnidirectional, 1490-2600 Lumens, Retail Store Markdown	15
3557	LED, Reflector, 12 Watt, Retail Store Markdown	15
3559	Boiler, 95%+ AFUE, With DHW, Natural Gas	20
3560	Occupancy Sensor, Fixture Mount, > 60 Watts	8
3571	Showerhead, Handheld, Direct Install, 1.5 gpm, Electric	10
3572	Showerhead, Handheld, Direct Install, 1.5 gpm, Natural Gas	10
3573	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Swivel, Electric	10
3574	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Swivel, Natural Gas	10
3575	CFL, Direct Install, 9 Watt, Torpedo, Candelabra Base	6



MMID	Measure Name	EUL (years)
3576	CFL, Direct Install, 14 Watt, Torpedo, Medium Base	6
3577	LED, > 12W	5
3578	LED, > 12W, SBP Package	5
3579	LED, > 16W	5
3580	LED, > 16W, SBP Package	5
3581	T8 LED < 20 Watts, 3L, Replacing 3L or 4L T12/T8	16
3582	T8 LED < 20 Watts, 2L, Replacing 3L or 4L T12/T8	12
3584	Condensing Water Heater, Natural Gas, 90%+, Claim Only	15
3585	Water Heater, Indirect, Claim Only	15
3586	Water Heater, Electric, EF of 0.93 or greater, Claim Only	15
3587	Water Heater, ≥ 0.67 EF, Storage, Natural Gas, Claim Only	10
3588	Water Heater, ≥ 0.82 EF, Tankless, Residential, Natural Gas, Claim Only	13
3596	LED Fixture, Bilevel, Stairwell and Passageway, SBP A La Carte	8
3597	LED Fixture, Bilevel, Stairwell and Passageway, SBP After A La Carte	8
3603	LED Fixture, Interior, 12 Hours, CALP	11
3604	LED Fixture, Interior, 24 Hours, CALP	6
3605	Occupancy Sensor, Fixture Mount, ≤ 200 Watts, CALP	8
3606	Occupancy Sensor, Fixture Mount, > 200 Watts, CALP	8
3607	LED, 4L 4', < 20W, Replacing 8' 2L T12 or T8	12
3608	LED, 2L 4', < 20W, Replacing 8' 1L T12 or T8	12
3609	Smart Thermostat, Existing Natural Gas Boiler	10
3610	Smart Thermostat, Existing Natural Gas Furnace	10
3611	Smart Thermostat, Existing Air Source Heat Pump	10
3612	Smart Thermostat, Installed with 95% AFUE Natural Gas Furnace	10
3613	Smart Thermostat, Installed with 95% AFUE Natural Gas Boiler	10
3614	Smart Thermostat, Installed with Furnace and A/C	10
3615	Smart Thermostat, Installed with Air Source Heat Pump	10
3616	LED, 2L 4', < 20W, Replacing 8' 1L T12 or T8, SBP A La Carte	12
3617	LED, 4L 4', < 20W, Replacing 8' 2L T12 or T8, SBP A La Carte	12
3619	Occupancy Sensor, Fixture Mount, ≤ 60 Watts, SBP Package	8
3621	Occupancy Sensor, Fixture Mount, ≤ 60 Watts, SBP After A La Carte	8
3679	LP Furnace with ECM, 90%+ AFUE (Existing)	20
3734	LED, Direct Install, 6 Watt, G25 Lamp	15
3760	LED Troffer, 1x4, Replacing 4' 1-2 Lamp T8 Troffer	11
3762	ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts, SBP after a la Carte	10
3778	Boiler, Tier 2, 95%+ AFUE, With DHW, NG	20
3780	Hot Water Boiler, Tier 2, 95%+ AFUE	20



MMID	Measure Name	EUL (years)
3781	LP Furnace with ECM, 90%+ AFUE (Existing)	20
3782	NG Furnace with ECM, 95%+ AFUE (Existing)	20
3783	NG Furnace, Tier 2, 95%+ AFUE	20
3784	Water Heater, Indirect, Tier 2	15
3785	Insulation, Tier 2, Project Based, Attic	35
3786	Insulation, Tier 2, Project Based, Foundation	20
3787	Insulation, Tier 2, Project Based, Sillbox	20
3788	Insulation, Tier 2, Project Based, Wall	25
3799	T8 2L 4', HPT8, CEE, BF ≤ 0.78, Agriculture	15
3800	T8 4L 4', HPT8, CEE, BF ≤ 0.78, Agriculture	15
3801	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, Agriculture	15
3802	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00, Agriculture	15
3803	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, Agriculture	15
3804	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00, Agriculture	15
3805	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00, Agriculture	15
3806	LED Fixture, <155 Watts, Replacing 250 Watt HID, High Bay, Agriculture	14
3807	LED Fixture, <250 Watts, Replacing 400 Watt HID, High Bay, Agriculture	14
3808	LED Fixture, <365 Watts, Replacing 400 Watt HID, High Bay, Agriculture	14
3809	LED Fixture, ≤ 180 Watts, Replacing 4 lamp T5 or 6 lamp T8, High Bay, DLC Listed, Agriculture	11
3810	LED Fixture, <250 Watts, Replacing 320-400 Watt HID, High Bay, Agriculture	14
3811	T8 4L Replacing 250-399 W HID, Agriculture	14
3812	T8 6L Replacing 400-999 W HID, Agriculture	14
3813	T5HO 4L Replacing 400-999 W HID, Agriculture	14
3814	T5HO 6L Replacing 400-999 W HID, Agriculture	14
3815	Induction, PSMH/CMH, Replacing 250 Watt HID, High Bay, Agriculture	15
3816	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 320-400 Watt HID, High Bay, Agriculture	15
3817	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 400 Watt HID, High Bay, Agriculture	15
3818	Induction, PSMH/CMH, ≤ 365 Watt, Replacing 400 Watt HID, High Bay, Agriculture	15
3819	LED Fixture, Downlights, ≤ 18 Watts, Agriculture	11
3820	LED Fixture, Downlights, > 18 Watts, Agriculture	11
3821	LED, > 40 Watt, ENERGY STAR, Replacing Incandescent, Agriculture	5
3822	LED Replacement of 4' T8 Lamps w/Integral or External Driver, Agriculture	11
3823	LED Replacement of 4' T8 Lamps utilizing existing ballast, Agriculture	11
3824	LED Fixture, Replacing 150-175 Watt HID, Exterior, Agriculture	13





MMID	Measure Name	EUL (years)
3825	LED Fixture, Replacing 250 Watt HID, Exterior, Agriculture	13
3826	LED Fixture, Replacing 320-400 Watt HID, Exterior, Agriculture	13
3827	LED Fixture, Replacing 400 Watt HID, Exterior, Agriculture	13
3828	LED Fixture, Replacing 70-100 Watt HID, Exterior, Agriculture	13
3829	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Exterior, Agriculture	15
3830	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Exterior, Agriculture	15
3831	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320-400 Watt HID, Exterior, Agriculture	15
3832	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 400 Watt HID, Exterior, Agriculture	15
3833	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Exterior, Agriculture	15
3834	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior, Agriculture	8
3868	NG Furnace with ECM, 96%+ AFUE	20
3869	NG Furnace with ECM, 98%+ AFUE	20
3870	NG Furnace with ECM, Tier 2, 96%+ AFUE	20
3871	NG Furnace with ECM, Tier 2, 97%+ AFUE	20
3872	NG Furnace with ECM, Tier 2, 98%+ AFUE	20
3896	LED, Pack-Based, 5 Watt, G25 Lamp	15
3901	DLC HB <18,500 Lumens, Replacing or Instead of 6L T8 or 4L T5HO	11
3902	DLC HB 18,500-26,000 Lumens, Replacing or Instead of 8L T8 or 6L T5HO	11
3903	LED, Signage Retrofit, Interior	11
3904	LED, Signage Retrofit, Exterior	11
3906	ENERGY STAR Commercial Ice Machine: Ice Making Head	10
3907	ENERGY STAR Commercial Ice Machine: Condensing Unit	10
3908	ENERGY STAR Commercial Ice Machine: Self-Contained Unit	10
3910	ECM HVAC Fan Motors, Heating	18
3911	ECM HVAC Fan Motors, Cooling	18
3912	ECM HVAC Fan Motors, Occupied Ventilation	18
3913	ECM HVAC Fan Motors, 24/7 Ventilation	18
3927	LED, Direct Install, 4FT Replacing 32W T8	9
3928	Vacuum Pump Heat Recovery, Space Heating	13
3929	LED, ENERGY STAR, Replacing Exterior Directional CFL: ≥ 23W CFL	6
3930	LED, ENERGY STAR, Replacing Exterior Directional CFL: 14W-22W CFL	6
3931	LED, ENERGY STAR, Replacing Exterior Directional CFL: ≤ 13W CFL	6



MMID	Measure Name	EUL (years)
3932	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≥ 23W CFL	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3933	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: 14W-22W	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3934	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≤ 13W CFL	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3935	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 120W – 250W Incandescent	6
3936	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 100W – 119W Incandescent	6
3937	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 75W – 99W Incandescent	6
3938	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 55W – 74W Incandescent	6
3939	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 36W – 54W Incandescent	6
3940	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: ≤ 35W Incandescent	6
3941	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 120W – 250W Incandescent	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3942	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 100W – 119W Incandescent	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3943	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 75W – 99W Incandescent	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3944	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 55W – 74W Incandescent	6 (Nonresidential and multifamily common area)



MMID	Measure Name	EUL (years)
		15 (Multifamily)
3945	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 36W – 54W Incandescent	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3946	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: ≤ 35W Incandescent	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3952	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,600 – 1,999 Lumens	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3953	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,100 – 1,599 Lumens	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3954	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 800 – 1,099 Lumens	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3955	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 450 – 799 Lumens	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3956	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 250 – 449 Lumens	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3957	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,600 – 1,999 Lumens in-unit	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3958	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,100 – 1,599 Lumens in-unit	6 (Nonresidential and multifamily common area) 15 (Multifamily)



MMID	Measure Name	EUL (years)
3959	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 800 – 1,099 Lumens in-unit	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3960	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 450 – 799 Lumens in-unit	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3961	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 250 – 449 Lumens in-unit	6 (Nonresidential and multifamily common area) 15 (Multifamily)
3962	LED Lamp, DLC: High/Low-Bay Mogul Screw-Base (E39)	13
3963	LED Lamp, DLC: Mogul Screw-Base (E39), Exterior	13
3975	Dairy Scroll Compressor Replacement with Pre-Cooler and VFD Milk Pump	15
3976	Dairy Scroll Compressor Replacement with Pre-Cooler	15
3977	Dairy Scroll Compressor Replacement without Pre-Cooler	15
3978	Occupancy Sensor, On/Off, High Bay, General	8
3979	Bi Level Controls, High Bay Fixtures, General	8
3982	Plate Heat Exchanger and Well Water Pre-Cooler (<135 Milking Cows)	15
3983	Plate Heat Exchanger and Well Water Pre-Cooler (>=135 Milking Cows)	15
3984	Refrigeration System Tune-Up Without Milk Pre-Cooler	5
3985	Refrigeration System Tune-Up With Milk Pre-Cooler	5
3986	Refrigeration System Tune-Up With Milk Pre-Cooler and VFD Milk Pump	5
3998	Fans, High Volume Low Speed (HVLS), General	15
3999	Steam Trap Repair, < 10 psig, Industrial	6
4000	Steam Trap Repair, Industrial, 10-49 psig	6
4001	Steam Trap Repair, Industrial, 50-124 psig	6
4002	Steam Trap Repair, Industrial, 125-225 psig	6
4003	Steam Trap Repair, Industrial, >225 psig	6
4004	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 7/32" or Smaller	6
4005	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 1/4"	6
4006	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 5/16"	6
4007	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 3/8" or Larger	6
4008	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 7/32" or Smaller	6
4009	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 1/4"	6
4010	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 5/16"	6



MMID	Measure Name	EUL (years)
4011	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 3/8" or Larger	6
4012	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 7/32" or Smaller	6
4013	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 1/4"	6
4014	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 5/16"	6
4015	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 3/8" or Larger	6
4016	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 7/32" or Smaller	6
4017	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 1/4"	6
4018	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 5/16"	6
4019	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 3/8" or Larger	6
4020	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 7/32" or Smaller	6
4021	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 1/4"	6
4022	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 5/16"	6
4023	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 3/8" or Larger	6
4024	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≥ 23W CFL in-unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4025	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: 14W-22W CFL in-unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4026	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≤ 13W CFL in-unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4027	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 120W – 250W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4028	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 100W – 119W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)



MMID	Measure Name	EUL (years)
4029	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 75W – 99W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4030	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 55W – 74W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4031	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 36W – 54W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4032	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: ≤ 35W Incandescent, In Unit	6 (Nonresidential and multifamily common area) 20 (Multifamily)
4033	Soundbar, ENERGY STAR	7
4034	Room Air Cleaner, ENERGY STAR	9
4035	Room Air Conditioner, ENERGY STAR	9
4036	Freezer, Chest, ENERGY STAR	11
4037	Freezer, Upright, ENERGY STAR	11
4038	Electric Clothes Dryer, ENERGY STAR	12
4039	Natural Gas Clothes Dryer, ENERGY STAR	12
4065	ECM Evaporator Fan Motor, Walk-in Cooler, < 1/20 hp	15
4066	ECM Evaporator Fan Motor, Walk-in Cooler, 1/20 hp - 1 hp	15
4067	ECM Evaporator Fan Motor, Walk-in Freezer, < 1/20 hp	15
4068	ECM Evaporator Fan Motor, Walk-in Freezer, 1/20 hp - 1 hp	15
4069	ECM Motor, Cooler/Freezer Case	15
4095	LED, Reach-In Refrigerated Case, Replaces T12 or T8	7
4286	Circulation Fan, HS/HE, 36"-47", Ag	15
4288	Circulation Fan, HS/HE, 48"-52", Ag	15
4290	Circulation Fan, HS/HE, ≥ 53", Ag	15
4294	Ventilation Fan, HS/HE, 36"-47", Ag	16
4296	Ventilation Fan, HS/HE, 48"-52", Ag	16
3773	Ventilation Fan, HS/HE, ≥ 53", Ag	16
4360	Refrigeration Controls, Floating Head Pressure, ≤ 150 tons	10



Hybrid and Custom Measures by Measure Master ID

MMID	Measure Name	EUL (years)
212	Coarse Bubble Aeration	20
223	Blower Purge Dryer	15
224	Cycling Air Dryer	15
232	Laundry Heat Recovery	15
246	Overhead Door Seals	20
279	Air-Conditioning Economizer, Automatic	10
281	Air Rotation or Air Turnover Units to Minimize Stratification	15
284	Exhaust Air Heat Recovery System	15
285	Ventilation Filtration vs Make Up Air System	15
287	Mechanical Vent Dampers	15
289	Desiccant Dehumidifier	15
296	Chiller Optimization Controls	10
299	Replace Constant Volume HVAC with VAV	15
309	Air Filtration for Exhaust Air System	15
312	Refrigeration Waste Heat Recovery	15
315	Cooler Economizer	16
371	Combustion Management System on Boiler	15
525	Variable Displacement Compressor	15
548	Compressed Air Nozzles	15
2191	A/C Coil Cleaning, Ultraviolet	20
2196	Air Compressor, Variable Speed Drive, Constant Speed Replacement	15
2204	Boiler Burner, Not Otherwise Specified	20
2207	Boiler Oxygen Trim Controls	10
2210	Boiler System, Automatic Chemical Feed Component	15
2213	Boiler, Combustion Management System	15
2215	Boiler, Flue Gas Heat Recovery	15
2220	Boiler, Not Otherwise Specified	20
2228	Building Envelope, Glazing Retrofit	20
2229	Building Envelope, Not Otherwise Specified	25
2230	Building Envelope, Reduce Air Infiltration	20
2232	Building Envelope, Window Replacement	20
2233	Burners, Recuperative	10
2247	Chiller System, Not Otherwise Specified	20
2248	Chiller System, Water Free Cooling Controls and Equipment	10
2249	Chiller, High Efficiency, Air Cooled, Replacement	20
2250	Chiller, High Efficiency, Water Cooled < 150 Tons, Replacement	20
2251	Chiller, High Efficiency, Water Cooled ≥ 300 Tons, Replacement	20



MMID	Measure Name	EUL (years)
2252	Chiller, High Efficiency, Water Cooled 150-299 Tons, Replacement	20
2255	Compressed Air Controller, Pressure/Flow Controller	15
2256	Compressed Air Heat Recovery, Non-space Heating	15
2257	Compressed Air Heat Recovery, Space Heating	13
2258	Compressed Air Mist Eliminators	5 (New construction) 3 (Retrofit)
2260	Compressed Air System Isolation	15
2261	Compressed Air System Leak Survey and Repair, Year 1	2
2262	Compressed Air System Leak Survey and Repair, Year 2	2
2263	Compressed Air System Leak Survey and Repair, Year 3	2
2265	Compressed Air, Not Otherwise Specified	15
2266	Compressed Air, Process Load Reduction	15
2267	Compressor, Duct in Outside Air	10
2268	Cooler Curtain	5
2270	Cooler Night Covers	5
2274	Daylighting Controls, Automatic	8
2278	Demand Limiting Controls	15
2279	Destratification	15
2304	Domestic Hot Water, Not Otherwise Specified	13
2305	Drycooler, Computer Room Air Conditioner Economizer	10
2313	ECM Motor, Not Otherwise Specified	15
2314	Energy Recovery Ventilator	15
2319	Fans, High Volume Low Speed (HVLS), Not Otherwise Specified	15
2320	Food Service, Not Otherwise Specified	15
2361	Furnace, Stack, Melting	15
2368	Grain Dryer, Energy Efficient	20
2600	Thermal Curtain, Not Otherwise Specified	5
2374	Guest Room Energy Management Controls, Not Otherwise Specified	8
2377	Heat Recovery, Compressor Heat Used for Space Heating	15
2378	Heat Recovery, Compressor Heat Used to Pre-heat DHW	15
2379	Heat Recovery, Not Otherwise Specified	15
2381	HVAC Controls, Air Side Economizer, Free Cooling	5
2382	HVAC Controls, Scheduling/Setpoint Optimization	5
2383	HVAC Energy Management System	15
2385	HVAC, Low Temp System w/ Condensing Boilers	20
2386	HVAC, Not Otherwise Specified	15
2387	HVAC, Variable Refrigerant Flow/Volume Systems	15





MMID	Measure Name	EUL (years)
2420	Induction Lighting, Not Otherwise Specified	15
2421	Industrial Oven or Furnace, Not Otherwise Specified	15
2423	Insulation, Attic, Not Otherwise Specified	25
2425	Insulation, Boiler Plumbing	15
2426	Insulation, Ceiling	25
2428	Insulation, Roof	25
2431	Insulation, Wall, Not Otherwise Specified	25
2432	Insulation, Water Heater, Not Otherwise Specified	6
2435	IT Systems, Cold Aisle Containment	5
2436	IT Systems, Not Otherwise Specified	5
2438	IT Systems, Server Consolidation	5
2440	IT Systems, Server Virtualization, Not Otherwise Specified	5
2441	IT Systems, Uninterruptible Power Supply	20
2443	Laundry Equipment - Not Otherwise Specified	15
2444	Laundry, Not Otherwise Specified	15
2454	LED, Loading Dock Fixture	12
2455	LED, Not Otherwise Specified	15
2459	LED, Traffic Lights	17
2461	Lighting Controls, Not Otherwise Specified	8
2462	Lighting Layout Reconfiguration	10
2463	Lighting, Not Otherwise Specified	12
2464	Mechanical Sub-Cooling	10
2470	Motor, Not Otherwise Specified	15
2489	Overhead Door Retrofit	20
2490	Plastics Equipment, Radiant Heater Band Retrofit	15
3796	Refrigeration System Tune-up, Agriculture	10
3386	Grain Dryer, Energy Efficient, Hybrid	20
2493	Pool, Not Otherwise Specified	15
2496	Pressure Screen Rotor	15
2497	Process Heat Recovery, Condensing Heat Exchanger	15
2498	Process Heat Recovery, Not Otherwise Specified	15
2499	Process, Not Otherwise Specified	15
2504	Pumping and Piping System Efficiency Improvement	15
2505	Pumping, Shift to Off-peak	15
2507	Radiant Tube Inserts	5
2508	Radiant Tube Inserts, Not Otherwise Specified	5
2511	Refrigeration Economizer, Ambient Subcooling	15
2517	Refrigeration, Central Parallel Rack System Replacing Individual Units	10



MMID	Measure Name	EUL (years)
2518	Refrigeration, Defrost Controls	10
2519	Refrigeration, Liquid Pressure Amplifiers	5
2520	Refrigeration, Not Otherwise Specified	15
2537	Regenerative Thermal Oxidizer (RTO)	12
2538	Repulper Rotor	15
2539	Rooftop Unit	15
2543	Steam Trap Repair, > 225 psig, General Heating	6
2545	Steam Trap Repair, 126-225 psig, General Heating	6
2547	Steam Trap Repair, 50-125 psig, General Heating	6
2589	T8, CEE, Not Otherwise Specified	15
409	Greenhouse Perimeter Insulation	15
598	Greenhouse Climate Controls	10
2253	Circulation Fan, High Efficiency, Ag	15
2272	Dairy Refrigeration, Scroll Compressors, Ag	15
2369	Greenhouse Roof Vents	10
2370	Greenhouse Thermal blanket	10
2376	Heat Recovery Tank, No Heating Element, Ag, Electric or Natural Gas	15
2433	Irrigation Measure, Not Otherwise Specified	15
2434	Irrigation Pressure Reduction, Nozzle Installation & Motor Downsizing	15
2468	Milk Pasteurization System, Ag, Electric	15
2469	Milk Pasteurization System, Ag, Natural Gas	15
2607	Ultraviolet, Not Otherwise Specified	20
2609	Unit Heater, Not Otherwise Specified	15
2610	Variable Speed Drive, Chilled Water Pump or Cooling Tower Condensing Pump	15
2619	Ventilation Controls, Kitchen Exhaust Hood	10
2491	Plate Heat Exchanger and Well Water Pre-Cooler	15
2640	VFD, Boiler Draft Fan	15
2641	VFD, Cooling Tower Fan	15
2492	Plate Heat Exchanger, Milk Pipeline, VFD On Milk Vacuum Pump, Ag	15
2643	VFD, HVAC Fan	15
2644	VFD, HVAC Heating Pump	15
2639	VFD, Ag Second Use Water System	15
2646	VFD, Pool Pump Motor	15
2647	VFD, Process Fan	15
2648	VFD, Process Pump	15
2650	Waste Water Treatment, Not Otherwise Specified	20
2654	Water Heater, > 90% TE, Condensing, Residential	15
2655	Water Heater, Dual Thermostat, Ag, Natural Gas	15



MMID	Measure Name	EUL (years)
2656	Water Heater, Fuel Switching, Electric to Natural Gas	15
2657	Water Heater, Fuel Switching, Electric to Natural Gas, Ag	15
2659	Water Heater, Not Otherwise Specified	13
2645	VFD, Not Otherwise Specified	15
2662	Weather Stripping Around Doors, Replacement	20
2663	Welder, Replace w/ High Efficiency Unit	13
2664	Well and Pump Installation	15
2676	High Intensity Discharge Lighting, Not Otherwise Specified	12
2680	HVAC Controls, Not Otherwise Specified	15
2690	Insulation, Attic	25
2710	Air Sealing, Project Based	20
2722	Ventilation Controls, Demand Controlled Ventilation	10
2723	Evaporative Condensers Replace Air-Cooled Condensers	10
2724	Ventilation Controls, Exhaust/Supply for Paint/Spray Booth	10
2726	VFD, Chilled Water Distribution Pump	15
2727	Aeration, Not Otherwise Specified	20
2745	Air Sealing	20
2747	Boiler, ≥ 90% AFUE, Natural Gas	20
2748	Boiler, 85-90% AFUE, Natural Gas	20
2755	Chiller, High Efficiency, Water Cooled, Replacement	20
2760	DHW Plant Replacement	15
2773	Windows, ENERGY STAR	20
2774	Insulation, DHW Plumbing	15
2775	Ventilation Controls	5
2808	T8 6L or T5HO 4L Replacing 400-999 W HID	15
2661	Waterer, Livestock, Not Otherwise Specified, Ag	10
2848	Compressed Air Process Load Shifting	20
2853	Ventilation Controls, Demand Control Ventilation for Air Handling Units	10
2911	Solar Thermal, Not Otherwise Specified	20
2912	Ground Source Heat Pump, Not Otherwise Specified	15
2916	Boiler, Not Otherwise Specified	20
2917	Chiller System, Not Otherwise Specified	20
2918	Compressed Air System, Not Otherwise Specified	15
2919	Domestic Hot Water, Not Otherwise Specified	13
2920	Heat Recovery, Not Otherwise Specified	15
2921	HVAC Controls, Not Otherwise Specified	15
2922	HVAC, Not Otherwise Specified	15
2923	IT Systems, Not Otherwise Specified	5



MMID	Measure Name	EUL (years)
2924	Lighting Controls, Not Otherwise Specified	8
2925	Motors, Not Otherwise Specified	15
2926	Pool, Not Otherwise Specified	5
2927	Process, Not Otherwise Specified	15
2928	Refrigeration, Not Otherwise Specified	15
2933	Roof Top Upgrade, DCV & Economizer, ≤ 7.5 Tons	10
2934	Roof Top Upgrade, DCV, ≤ 7.5 Tons	10
2935	Roof Top Upgrade, DCV, > 7.5 Tons	10
2936	Roof Top Upgrade, Economizer, ≤ 7.5 Tons	10
2937	Roof Top Upgrade, Thermostat & DCV, ≤ 7.5 Tons	10
2938	Roof Top Upgrade, Thermostat & Economizer, ≤ 7.5 Tons	10
2939	Roof Top Upgrade, Thermostat and DCV, > .5 Tons	10
2940	Roof Top Upgrade, Thermostat, ≤ 7.5 Tons	15
2941	Roof Top Upgrade, Thermostat, > 7.5 Tons	15
2942	Roof Top Upgrade, Thermostat, DCV, & Economizer, ≤ 7.5 Tons	10
2824	VFD, Ag Primary Use Water System	15
2960	T8 or T5HO ≤ 155W, Replacing 250-399W HID, Not Otherwise Specified	15
2961	T8 or T5HO ≤ 250W, Replacing 400-999W HID, Not Otherwise Specified	15
2962	T8 or T5HO 251-365W, Replacing 400-999W HID, Not Otherwise Specified	15
2963	T8 or T5HO ≤ 500W, Replacing ≥ 1,000W HID, Not Otherwise Specified	15
2964	T8 or T5HO ≤ 800W, Replacing 1,000W HID, Not Otherwise Specified	15
3016	Ventilation Controls, Parking Lot	5
3022	A/C Split or Packaged System, High Efficiency	15
3045	Water Heater, High Usage, ≥ 90% TE, Natural Gas	15
3046	Water Heater, High Usage, ≥ 0.82 EF, Tankless, Natural Gas	20
3047	Water Heater, High Usage, ≥ 2 EF, Heat Pump Storage, Electric	13
3059	A/C Coil Cleaning, < 10 tons	3
3060	A/C Coil Cleaning, > 20 tons	3
3061	A/C Coil Cleaning, 10-20 tons	3
3062	A/C Refrigerant Charge Correction, < 10 tons	10
3063	A/C Refrigerant Charge Correction, > 20 tons	10
3064	A/C Refrigerant Charge Correction, 10-20 tons	10
3066	Economizer, RTU Optimization	10
3120	Programmable Thermostat, RTU Optimization Advanced	5
3121	Programmable Thermostat, RTU Optimization Standard	8
3244	Process Exhaust Filtration	15
3266	Demand Control Ventilation, RTU Optimization	15
3280	VFD, Constant Torque	15



MMID	Measure Name	EUL (years)
3493	Parking Garage Ventilation Controls with Heating	5
3598	Compressed Air System Leak Survey and Repair, Year 4 and Beyond	2
3716	≤ 60 Watt Replacing 150-175 Watt HID	12
3717	≤ 60 Watt Replacing 150-175 Watt HID with Integrated Timer or Wireless Schedule	19
3718	≤ 60 Watt Replacing 150-175 Watt HID with Bi-Level Control	20
3719	> 60 Watt, but ≤ 125 Watt Replacing 250 Watt HID	12
3720	> 60 Watt, but ≤ 125 Watt Replacing 250 Watt HID with Integrated Timer or Wireless Schedule	19
3721	> 60 Watt, but ≤ 125 Watt Replacing 250 Watt HID with Bi-Level Control	20
3722	> 125 Watt, but ≤ 200 Watt Replacing 320 Watt HID	12
3723	> 125 Watt, but ≤ 200 Watt Replacing 320 Watt HID with Integrated Timer or Wireless Schedule	19
3724	> 125 Watt, but ≤ 200 Watt Replacing 320 Watt HID with Bi-Level Control	20
3725	> 125 Watt, but ≤ 200 Watt Replacing 400 Watt HID	12
3726	> 125 Watt, but ≤ 200 Watt Replacing 400 Watt HID with Integrated Timer or Wireless Schedule	19
3727	> 125 Watt, but ≤ 200 Watt Replacing 400 Watt HID with Bi-Level Control	20
3728	> 200 Watt, but ≤ 650 Watt Replacing 1,000 Watt HID	12
3729	> 200 Watt, but ≤ 650 Watt Replacing 1,000 Watt HID with Integrated Timer or Wireless Schedule	19
3730	> 200 Watt, but ≤ 650 Watt Replacing 1,000 Watt HID with Bi-Level Control	20
3835	VFD, Process Pump, Agriculture	15
3836	VFD, Constant Torque, Agriculture	15
3909	A/C Split System, Condensing Unit Only, High Efficiency	15
3964	Advanced Rooftop Unit Controller	10
3989	Natural Gas WH with Milk Pre-Cooler and Milk Pump VFD	15
3990	Natural Gas WH with Milk Pre-Cooler	15
3991	Natural Gas WH without Milk Pre-Cooler	15
3992	Electric WH with Milk Pre-Cooler and Milk Pump VFD	15
3993	Electric WH with Milk Pre-Cooler	15
3994	Electric WH without Milk Pre-Cooler	15
3995	Natural Gas to Natural Gas Commercial Water Heater Storage	15
3996	Electric to Electric Commercial Water Heater (<150 Milking Cows)	15
3997	Electric to Electric Commercial Water Heater (≥150 Milking Cows)	15
4079	≥ 23W CFL	6
4080	14W-22W CFL	6
4078	≤ 13W CFL	6
4024	≥ 23W CFL	6



MMID	Measure Name	EUL (years)
4025	14W-22W CFL	6
4026	≤ 13W CFL	6
4083	120W – 250W Incandescent	6
4082	100W – 119W Incandescent	6
4086	75W – 99W Incandescent	6
4085	55W – 74W Incandescent	6
4084	36W – 54W Incandescent	6
4027	120W – 250W Incandescent, In Unit	6
4028	100W – 119W Incandescent, In Unit	6
4029	75W – 99W Incandescent, In Unit	6
4030	55W – 74W Incandescent, In Unit	6
4031	36W – 54W Incandescent, In Unit	6
4032	≤ 35W Incandescent, In Unit	6
3947	LED Lamp, ENERGY STAR, 1,600 – 1,999 Lumens, Exterior	5
3948	LED Lamp, ENERGY STAR, 1,100 – 1,599 Lumens, Exterior	5
3949	LED Lamp, ENERGY STAR, 800 – 1,099 Lumens, Exterior	5
3950	LED Lamp, ENERGY STAR, 450 – 799 Lumens, Exterior	5
3951	LED Lamp, ENERGY STAR, 250 – 449 Lumens, Exterior	5
3684	Water Heater, High Usage, ≥90% TE, K-12 School	15
3632	HVAC Controls, Surgery Occupancy	5
3629	LED, > 12W, SBP A La Carte	5
3630	LED, > 16W, SBP A La Carte	5
3631	LED, 12 Watts, SBP A La Carte	5
3652	DEET, Savings Period 1	4
3653	DEET, Savings Period 2	4
3654	DEET, Savings Period 3	4
3655	DEET, Savings Period 4	4
3656	DEET, Savings Period 5	4
3657	DEET, Savings Period 6	4
3748	LED Fixture, Downlight, ≤ 18 Watts, In Unit	15
3749	LED Fixture, Downlight, > 18 Watts	10
3750	LED Fixture, Downlight, ≤ 18 Watts	10
3967	LED Fixture, Interior, 12+ Hours, CALP	8
3968	LED Fixture, Exterior, CALP	11
4052	TLED Trial, Replacement of 4' T8 Lamps utilizing existing ballast	12
4092	TLED Trial, Replacement of 4' T8 Lamps utilizing existing ballast	12
4298	Communicating Thermostat, Existing Natural Gas Boiler	10
4299	Communicating Thermostat, Existing Natural Gas Furnace	10



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MMID	Measure Name	EUL (years)
4300	Communicating Thermostat, Existing Air-Source Heat Pump	10
4304	Smart Thermostat, Pack-Based	10



### Appendix D: Incremental Costs

MMID	Measure Name	Source	Incremental Cost
566	PC Network Energy Management System	2012 Historical Project Data, Small Business Program; 166 projects average cost = \$36.97.	\$36.97
598	Greenhouse Climate Controls, Hybrid	Historical Project Data, 2016. Agriculture, Schools and Government Program; 4 Projects, 01/2016 to 06/2016. Average Cost is \$0.11 per square foot.	\$0.11/sq ft
1981	Gas Furnace with ECM, 95+ AFUE (Existing)	2013, Program Implementer CLEAResult surveyed 40 Trade Allies at length concerning cost points at various AFUE increments, both with and without staging and with or without ECMs. CLEAResult took the average reported cost for a 92% furnace with no staging and no ECM and subtracted that amount from the average reported cost for a 95% multi-stage with ECM.	\$345.93
1983	Hot Water Boiler, 95%+ AFUE	2013, Program Implementer CLEAResult surveyed 40 Trade Allies and took the average reported cost for an 82% boiler and subtracted that amount from the average reported cost for a 95% boiler.	\$3,105.00
1986	Water Heater, Condensing	Illinois Technical Reference Manual, Commercial and Industrial. p. 87. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf</a>	\$440.00
1987	Tankless Water Heater, EF 0.82+	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/index.php/deer-versions/deer2008-for-09-11-planning-reporting">http://www.deeresources.com/index.php/deer-versions/deer2008-for-09-11-planning-reporting</a> RSMean. Facilities Construction Cost Data. 2011.	\$454.09
1988	Water Heater, Indirect	New York Statewide Residential Gas High Efficiency Heating Equipment Programs: Evaluation of 2009-2011 Programs. Average of mean and median costs using both approaches, Table 1-4. <a href="http://www.coned.com/energyefficiency/PDF/EEPS%20CY1%20NY%20HEHE%20Evaluation%20Report%20FINAL%20APPROVED%202014-08-21.pdf">http://www.coned.com/energyefficiency/PDF/EEPS%20CY1%20NY%20HEHE%20Evaluation%20Report%20FINAL%20APPROVED%202014-08-21.pdf</a>	\$988.50
1989	Water Heater, Electric, EF 0.93 or greater	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> RSMean. Facilities Construction Cost Data. 2011.	\$25.16





MMID	Measure Name	Source	Incremental Cost
2133	CFL, Direct Install, 14 Watt	Online research. ENERGY STAR®. March 2016. Average costs from stores including Lowes, Home Deport, and 1000bulbs.com.	\$1.84
2135	CFL, Direct Install 23W	Online research. ENERGY STAR®. March 2016. Average costs from stores including Lowes, Home Deport, and 1000bulbs.com.	\$2.58
2139	Low-flow Showerhead, 1.5 gpm, Gas	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
2140	WATER SAVING SHOWER HEADS, DIRECT INSTALL, NG	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
2141	DHW Temperature Turn Down, Direct Install, NG	N/A	\$0.00
2145	Low-flow Showerhead, 1.5 gpm, Electric MF	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
2146	WATER SAVING SHOWER HEADS, DIRECT INSTALL, ELEC	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
2147	DHW Temperature Turn Down, Electric	N/A	\$0.00
2155	Low Flow Faucet Aerators, Direct Install, Electric, Kitchen	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$2.80 materials = \$9.50.	\$9.50
2156	Low Flow Faucet Aerators, Direct Install, Natural Gas, Kitchen	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$2.80 materials = \$9.50.	\$9.50
2158	Pre-rinse Spray Valve, Electric MF	Price data for Niagara Conservation branded Power Rinser Pre-Rinse Spray Valve, Niagara N2180. <a href="http://www.conservationmart.com/p-301-niagara-128-gpm-prerinse-kitchen-spray-n2180.aspx">www.conservationmart.com/p-301-niagara-128-gpm-prerinse-kitchen-spray-n2180.aspx</a>	\$37.50
2159	Pre-rinse Spray Valve, Gas MF	Price data for Niagara Conservation branded Power Rinser Pre-Rinse Spray Valve, Niagara N2180. <a href="http://www.conservationmart.com/p-301-niagara-128-gpm-prerinse-kitchen-spray-n2180.aspx">www.conservationmart.com/p-301-niagara-128-gpm-prerinse-kitchen-spray-n2180.aspx</a>	\$37.50
2192	A/C Split System < 65 MBh SEER 15	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a>	\$445.89



MMID	Measure Name	Source	Incremental Cost
		\$184.25 per ton. Average tonnage verified 2.42 tons per 2013-2016 Multifamily Program Data, 16 projects.	
2193	A/C Split System < 65 MBh SEER 16 or greater	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$276.38 per ton. Average tonnage verified 1.57 tons per 2013-2016 Multifamily Program Data, 20 projects.	\$433.92
2194	A/C Split System < 65 MBh SEER 14	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$92.13 per ton. Average tonnage verified 2.76 tons per 2013-2016 Multifamily Program Data, 8 projects.	\$254.28
2196	VSD Air Compressor, Hybrid	Illinois Technical Reference Manual. p. 141. 2013. \$127 per horsepower. 2016 program data has an average compressor of 60 hp; 360 projects. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$7,620.00
2197	Anti-sweat heater controls, on freezer case with low-heat door	San Diego Gas & Electric. Work Paper WPSDGENRRN0009. Anti-Sweat Heat (ASH) Controls. Revision# 0. Cost per linear foot = \$34.00; Cost calculated per door assuming 2.5 ft. door average.	\$85.00
2198	Anti-sweat heater controls, on freezer case with no-heat door	San Diego Gas & Electric. Work Paper WPSDGENRRN0009. Anti-Sweat Heat (ASH) Controls. Revision# 0. Cost per linear foot = \$34.00; Cost calculated per door assuming 2.5 ft. door average.	\$85.00
2199	Anti-sweat heater controls, on freezer case with standard door	San Diego Gas & Electric. Work Paper WPSDGENRRN0009. Anti-Sweat Heat (ASH) Controls. Revision# 0. Cost per linear foot = \$34.00; Cost calculated per door assuming 2.5 ft. door average.	\$85.00
2200	Anti-sweat heater controls, on refrigerated case with low-heat or no-heat doors	San Diego Gas & Electric. Work Paper WPSDGENRRN0009. Anti-Sweat Heat (ASH) Controls. Revision# 0. Cost per linear foot = \$34.00; Cost calculated per door assuming 2.5 ft. door average.	\$85.00
2201	Anti-sweat heater controls, on	San Diego Gas & Electric. Work Paper WPSDGENRRN0009. Anti-Sweat Heat (ASH) Controls. Revision# 0. Cost per linear foot = \$34.00; Cost calculated per door assuming 2.5 ft. door average.	\$85.00



MMID	Measure Name	Source	Incremental Cost
	refrigerated case with standard door		
2203	High Turn Down Burner - NEW	Actual Program Data, 2013-2014. 10 Projects, Average is \$94.52 per bhp.	\$94.52/bhp
2205	Linkageless Boiler Control, per hp	Actual Program Data, 2013-2014. 6 Projects, Average is \$75.55 per bhp.	\$75.55/bhp
2206	Boiler oxygen trim controls, per hp	Actual Program Data, 2013-2014. 6 Projects, Average is \$36.50 per bhp.	\$36.50/bhp
2209	Boiler Plant 1M - 5M, Mid Efficiency - NEW	2012 Historical Project Data. 16.43 per MBh average cost.	\$16.43/MBh
2211	Boiler Tune-up - service buy down	Illinois Technical Reference Manual. p. 160. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$0.83/MBh per tune-up
2217	Boiler, hot water, high efficiency modulating, for space heating (AFUE ≥ 90%)	Similar to MMID 2218. Historical Focus on Energy project data, Nonresidential Sector, 2013. 136 boilers on 100 projects, average total cost is \$50.25/MBh	\$50.25/MBh
2218	Boiler, Hot Water, Modulating, ≥ 90% AFUE, < 300 Mbh	Historical Focus on Energy project data, Nonresidential Sector, 2013. 136 boilers on 100 projects, average total cost is \$50.25 per MBh	\$50.25/MBh
2221	Boiler Control - Outside Air Reset/Cutout	Illinois Technical Reference Manual. p. 187. 2013. Boiler outside air reset/cutout controls cost is \$612.00 per set of controls. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$612.00
2234	Case door, freezer, low heat	Price sheets for Styleline Classic II Plus and Hybridoor freezers, and Anthony 401, 101, and Infinity freezers. September 2016.	\$548.67
2235	Case door, freezer, no heat	Price sheets for Styleline Classic II Plus freezer, and Anthony ELM, ELM 2, and 401 freezers. September 2016.	\$121.00
2236	Case door, refrigerated, no heat	Price sheets for Styleline Classic II Plus cooler, and Anthony ELM, ELM 2, 101, 101 No Heat, 401, Infinity, Vista C, and Vista B coolers. September 2016.	\$208.83
2237	Ceramic Metal Halide (CMH) Fixture, 20-70 Watts	Online research. May 2016. <a href="http://www.warehouse-lighting.com">http://www.warehouse-lighting.com</a> . Baseline cost is \$22.44 for single end metal halides. Average cost of 39 Watt Metal halide is \$43.42.	\$21.00



MMID	Measure Name	Source	Incremental Cost
2238	Ceramic Metal Halide (CMH) Lamp, ≤ 25 Watts	Online research. May 2016. <a href="http://www.warehouse-lighting.com">http://www.warehouse-lighting.com</a> . Baseline cost is \$8.27 for 120 watt incandescents. Average cost of 20-25 Watt metal halide flood is \$70.14.	\$61.84
2239	CFL Fixture, ≤ 100 Watts	Online research. Historical value.	\$7.29
2243	CFL High Wattage 31-115 Watts, replacing incandescent	Actual cost from 2015-16 program data. 11 applications, 2014 - 2015.	\$87.00
2245	CFL Cold Cathode Screw-In, replacing incandescent	Online research.	\$7.16
2246	CFL reflector flood lamps replacing incandescent reflector flood lamps	Online research. 1000bulbs.com comparing 250 watt PAR38 Halogen (\$15.00 average) with 50-65 watt CFL (\$18.00 average).	\$3.00
2249	High Efficiency Chillers - Retrofit, air cooled all sizes	Northeast Energy Efficiency Partnerships. January 2013. Incremental Cost Study Phase Two Final Report: A Report on 12 Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets. \$300.00 is average cost of Air-Cooled Chiller Incremental Cost/Ton Estimates Baseline EER = 9.60 and Efficient EER= 10.52. Capacity is 50- 400 tons. <a href="http://www.neep.org/incremental-cost-study-phase-2">http://www.neep.org/incremental-cost-study-phase-2</a>	\$300.00/ton
2250	High Efficiency Chillers - Retrofit, water cooled < 150 tons, Hybrid	Northeast Energy Efficiency Partnerships. January 2013. Incremental Cost Study Phase Two Final Report: A Report on 12 Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets. \$42.00 is cost of 150 Ton Water-Cooled Scroll/Screw Chiller Incremental Cost/Ton. Baseline Efficiency= 0.78 kW per ton and Efficient Condition = 0.68 kW per ton. <a href="http://www.neep.org/incremental-cost-study-phase-2">http://www.neep.org/incremental-cost-study-phase-2</a>	\$42.00/ton
2251	High Efficiency Chillers - Retrofit, water cooled ≥ 300 tons	Northeast Energy Efficiency Partnerships. January 2013. Incremental Cost Study Phase Two Final Report: A Report on 12 Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets. \$31.00 is cost of 400 Ton Water-Cooled Scroll/Screw Chiller Incremental Cost/Ton. Baseline Efficiency= 0.78 kW per ton and Efficient Condition = 0.68 kW per ton. <a href="http://www.neep.org/incremental-cost-study-phase-2">http://www.neep.org/incremental-cost-study-phase-2</a>	\$31.00/ton
2252	High Efficiency Chillers - Retrofit,	Northeast Energy Efficiency Partnerships. January 2013. Incremental Cost Study Phase Two Final Report: A Report on 12	\$61.00/ton



MMID	Measure Name	Source	Incremental Cost
	water cooled ≥ 150 tons and < 300 tons	Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets. \$61.00 is cost of 200 Ton Water-Cooled Scroll/Screw Chiller Incremental Cost/Ton. Baseline Efficiency= 0.78 kW per ton and Efficient Condition = 0.68 kW per ton. <a href="http://www.neep.org/incremental-cost-study-phase-2">http://www.neep.org/incremental-cost-study-phase-2</a>	
2253	Agricultural Circulation Fan, High Efficiency, Per Inch of Fan Diameter -	Illinois Technical Reference Manual. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$150.00
2254	No Loss Air Condensate Drains NEW	2016/2017 historical project data. Average cost for 118 projects is \$448.93 per drain.	\$448.93
2255	Pressure/Flow Controllers, NEW	71 past projects since 2012, with average cost of \$27.15 per horsepower.	\$27.15/hp
2257	Compressed Air Heat Recovery, Space Heating	Historical project data. 105 applications across 2015 and 2016.	\$112.41
2258	Compressed Air Mist Eliminators, NEW	Actual Program Data, 2014-2015. 24 projects, average cost of \$21.55 per horsepower installed.	\$21.55/hp
2259	Compressed Air Nozzles, Air Entraining	Focus on Energy Historical Project Data. 2013.	\$36.42/nozzle
2261	Compressed Air System Leak Survey and Repair, Hybrid	Historical project data. 3 projects from 2013 - 2014.	\$8.15/hp
2262	Compressed Air System Leak Survey and Repair, Year 2	Historical project data. 2 projects from 2013 - 2014.	\$6.41/hp
2263	Compressed Air System Leak Survey and Repair, Year 3	Historical project data. 3 projects from 2013 - 2014.	\$5.71/hp
2264	Cycled Refrigeration Thermal Mass Air Dryers NEW	Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 2. p. 476. 2016. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf</a>	\$6.00/CFM
2269	Cooler Evaporator Fan Control	Regional Technical Forum. "Evaporator Fan Controls and Evaporator Fan Uniform Energy Savings Measures Calculations."	\$155.00



MMID	Measure Name	Source	Incremental Cost
		2010. <a href="https://nwcouncil.app.box.com/s/pt7getqkixzmlvm5f87wn3eydvidvjb5">https://nwcouncil.app.box.com/s/pt7getqkixzmlvm5f87wn3eydvidvjb5</a> Cost adjusted from \$141 in 2010 dollars to \$155 in 2017 dollars based on <a href="http://www.usinflationcalculator.com/">http://www.usinflationcalculator.com/</a>	
2271	Night Curtains for Open Coolers, per linear foot	Focus on Energy Project Data. 2013. 26 projects, average cost is \$38.21 per foot.	\$38.21/ft
2272	Scroll Compressors for Dairy Refrigeration, Hybrid	2013 Focus on Energy Project Data. 49 Agriculture Emasures, average cost= \$6,201.00.	\$6,201.00
2276	DELAMPING, DIRECT INSTALL, 4 FOOT LAMP	Actual program cost from 2015-16 program data, where available, 23 applications.	\$51.75
2277	Delamping, T8 to T8	Actual program cost from 2015-16 program data, where available, 23 applications.	\$11.59
2280	Dishwasher, Low Temp, Door Type, ENERGY STAR, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Stationary Single Tank Door Cost. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2281	Dishwasher, High Temp, Electric Booster, Door Type, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2282	Dishwasher, High Temp, Electric Booster, Door Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2283	Dishwasher, High Temp, Electric Booster, Multi Tank Conveyor, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Multi Tank Conveyor Cost. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$970.00
2284	Dishwasher, High Temp, Electric Booster, Multi Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Multi Tank Conveyor Cost. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$970.00



MMID	Measure Name	Source	Incremental Cost
2285	Dishwasher, High Temp, Electric Booster, Single Tank Conveyor, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$2,050.00
2286	Dishwasher, High Temp, Electric Booster, Single Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$2,050.00
2287	Dishwasher, High Temp, Electric Booster, Under Counter, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$120.00
2288	Dishwasher, High Temp, Electric Booster, Under Counter, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$120.00
2289	Dishwasher, High Temp, Gas Booster, Door Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$770.00
2290	Dishwasher, High Temp, Gas Booster, Multi Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature multi tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$970.00
2291	Dishwasher, High Temp, Gas Booster, Single Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$2,050.00
2292	Dishwasher, High Temp, Gas Heat, Gas Booster, Under Counter, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$120.00



MMID	Measure Name	Source	Incremental Cost
2293	Dishwasher, Low Temp, Door Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2294	Dishwasher, Low Temp, Multi Tank Conveyor, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Multi tank conveyor low temperature type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$970.00
2295	Dishwasher, Low Temp, Multi Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Multi tank conveyor low temperature type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$970.00
2296	Dishwasher, Low Temp, Single Tank Conveyor, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2297	Dishwasher, Low Temp, Single Tank Conveyor, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2298	Dishwasher, Low Temp, Under Counter, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$50.00
2299	Dishwasher, Low Temp, Under Counter, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. High temperature single tank conveyor type. Accessed March 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$50.00
2301	Dock Ramp/Pit Seal, Replacement	Implementer online retailer research. Accessed January 2016. Price per dock ramp/pit seal, Material cost is \$1,000.00 and \$250.00 is labor, Incremental Cost = \$1,250.00. <a href="https://appliedhandling.com/loading-docks/dock-seals-and-shelters/">https://appliedhandling.com/loading-docks/dock-seals-and-shelters/</a>	\$1,250.00
2302	Dock Seal, Added to Existing Barrier	Implementer online retailer research, Global Equipment Company, Inc. , Grainger, Northern Tool. Accessed January 2016. Per dock seal, Material cost is \$1,020.41 and \$350.00 is labor, Incremental Cost = \$1,370.41. <a href="http://www.globalindustrial.com/c/material-handling/dock-truck/dock-seals-shelters-roll-up-doors">http://www.globalindustrial.com/c/material-handling/dock-truck/dock-seals-shelters-roll-up-doors</a> ; <a href="https://www.grainger.com/category/dock-seals/dock-">https://www.grainger.com/category/dock-seals/dock-</a>	\$1,370.41





MMID	Measure Name	Source	Incremental Cost
		<a href="#">equipment/material-handling/ecatalog/N-9r6;</a> <a href="http://www.northerntool.com/shop/tools/category_material-handling+loading-dock-equipment+dock-seals-shelters">http://www.northerntool.com/shop/tools/category_material-handling+loading-dock-equipment+dock-seals-shelters</a>	
2303	Dock Seals, New	Implementer online retailer research, Global Equipment Company, Inc. , Grainger, Northern Tool. Accessed January 2016. Per dock seal, Material cost is \$1,020.41 and \$350.00 is labor, Incremental Cost = \$1,370.41. <a href="http://www.globalindustrial.com/c/material-handling/dock-truck/dock-seals-shelters-roll-up-doors">http://www.globalindustrial.com/c/material-handling/dock-truck/dock-seals-shelters-roll-up-doors</a> ; <a href="https://www.grainger.com/category/dock-seals/dock-equipment/material-handling/ecatalog/N-9r6">https://www.grainger.com/category/dock-seals/dock-equipment/material-handling/ecatalog/N-9r6</a> ; <a href="http://www.northerntool.com/shop/tools/category_material-handling+loading-dock-equipment+dock-seals-shelters">http://www.northerntool.com/shop/tools/category_material-handling+loading-dock-equipment+dock-seals-shelters</a>	\$1,370.41
2305	Drycooler, Computer Room Air Conditioner Economizer	Historical Project Data, 2016. Agriculture, Schools and Government Program; 4 Projects, 11/2012 - 2/2014. Average Cost is \$9,858.62.	\$9,858.62
2306	Compressor Cooler Motor, ECM - NEW	Regional Technical Forum, UES Measures. "Commercial: Grocery - Compressor Head Fan Motor Retrofit to ECM." Measure Workbook 2.2, June 29, 2016. \$260.00 for all Compressor Head Fan Motor Retrofit to ECM measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a>	\$260.00
2307	ECM (electronically commutated) Condenser/ Condensing Unit Fan Motor	Regional Technical Forum, UES Measures. "Commercial: Grocery - Compressor Head Fan Motor Retrofit to ECM." Measure Workbook 2.2, June 29, 2016. \$260.00 for all Compressor Head Fan Motor Retrofit to ECM measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a>	\$260.00
2308	ECM (electronically commutated) evaporator fan motor replacing shaded-pole motor, <1/20 hp, in walk-in cooler	Regional Technical Forum, UES Measures. "Commercial: Grocery - ECMs for Walk-ins." Measure Workbook 2.2, June 29, 2016.\$260.00 for all ECMs for Walk-ins measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=162">http://rtf.nwcouncil.org/measures/measure.asp?id=162</a>	\$260.00
2309	ECM (electronically commutated) evaporator fan motor replacing shaded-pole motor, ≥ 1/20 hp, < 1 hp, in walk-in cooler	Regional Technical Forum, UES Measures. "Commercial: Grocery - ECMs for Walk-ins." Measure Workbook 2.2, June 29, 2016. \$260.00 for all ECMs for Walk-ins measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=162">http://rtf.nwcouncil.org/measures/measure.asp?id=162</a>	\$260.00



MMID	Measure Name	Source	Incremental Cost
2310	ECM (electronically commutated) evaporator fan motor replacing shaded-pole motor, <1/20 hp, in walk-in freezer	Regional Technical Forum, UES Measures. "Commercial: Grocery - ECMs for Walk-ins." Measure Workbook 2.2, June 29, 2016. \$260.00 for all ECMs for Walk-ins measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=162">http://rtf.nwcouncil.org/measures/measure.asp?id=162</a>	\$260.00
2311	ECM (electronically commutated) evaporator fan motor replacing shaded-pole motor, ≥ 1/20 hp, < 1 hp, in walk-in freezer	Regional Technical Forum, UES Measures. "Commercial: Grocery - ECMs for Walk-ins." Measure Workbook 2.2, June 29, 2016. \$260.00 for all ECMs for Walk-ins measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=162">http://rtf.nwcouncil.org/measures/measure.asp?id=162</a>	\$260.00
2312	ECM (electronically commutated) motor replacing shaded-pole motor in refrig/freezer case	Regional Technical Forum. "Commercial: Grocery - ECMs for Display Cases." UES Measure Workbook 3.2. June 29, 2016. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=107">http://rtf.nwcouncil.org/measures/measure.asp?id=107</a> Cost converted from 2006 dollars to 2017 dollars per <a href="http://www.usinflationcalculator.com/">http://www.usinflationcalculator.com/</a>	\$101.10
2314	Energy recovery ventilator, Hybrid	Historical Focus on Energy project data, 2012-2013. 86 projects, excluded high cost per CFM that may be for complete AHU replacement, average cost of ERV is \$6.14 per CFM.	\$6.14/CFM
2321	Freezer, Chest, Glass Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2322	Freezer, Chest, Glass Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2323	Freezer, Chest, Glass Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2324	Freezer, Chest, Glass Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00



MMID	Measure Name	Source	Incremental Cost
2325	Freezer, Chest, Solid Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2326	Freezer, Chest, Solid Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2327	Freezer, Chest, Solid Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2328	Freezer, Chest, Solid Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2329	Freezer, Vertical, Glass Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2330	Freezer, Vertical, Glass Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2331	Freezer, Vertical, Glass Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2332	Freezer, Vertical, Glass Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2333	Freezer, Vertical, Solid Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00



MMID	Measure Name	Source	Incremental Cost
2334	Freezer, Vertical, Solid Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2335	Freezer, Vertical, Solid Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2336	Freezer, Vertical, Solid Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2337	Fryer, Electric, ENERGY STAR	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$1,120.00
2338	Fryer, Gas, ENERGY STAR	Illinois Technical Reference Manual. p. 89. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a> . Gas fryer incremental cost is \$1,200.00 per fryer.	\$1,200.00
2350	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 109.9 - 120.7 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,688.71
2352	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 133.0 - 146.1 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,708.52
2354	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 54.675 - 60.749 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,629.71



MMID	Measure Name	Source	Incremental Cost
2355	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 60.750 - 67.499 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,629.71
2356	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 67.5 - 74.9 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,640.50
2357	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 75.0 - 82.5 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,650.50
2358	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 82.5 - 90.75 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,650.50
2359	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 90.76 - 99.82 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,660.50
2360	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%), 99.83 - 109.8 MBh	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,670.50
2362	Glazing, Triple Poly Carbonate, Roof and	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-">https://www.socalgas.com/regulatory/documents/a-08-07-</a>	\$0.021/sq ft



MMID	Measure Name	Source	Incremental Cost
	Walls, Double Pane Replacement	<a href="#">022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	
2363	Glazing, Triple Poly Carbonate, Roof and Walls, Single Pane Replacement	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	\$0.021/sq ft
2364	Glazing, Triple Poly Carbonate, Roof, Double Pane Replacement	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	\$0.021/sq ft
2365	Glazing, Triple Poly Carbonate, Roof, Single Pane Replacement	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	\$0.021/sq ft
2366	Glazing, Triple Poly Carbonate, Walls, Double Pane Replacement	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	\$0.021/sq ft
2367	Glazing, Triple Poly Carbonate, Walls, Single Pane Replacement	Work Paper PGECOAGR102, Greenhouse IR Film. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20IR%20Film%20PGECOAGR102%20R0.pdf</a>	\$0.021/sq ft
2371	Griddle, Electric, ENERGY STAR	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
2372	Griddle, Gas, ENERGY STAR	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$360.00
2373	Guest Room Energy Management Controls, Electric Heat PTAC Systems	Illinois Technical Reference Manual. p. 202. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$260.00/room
2374	Guest Room Energy Management Controls, Not Otherwise Specified	Similar to measure 2373. Illinois Technical Reference Manual. p. 202. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$260.00/room



MMID	Measure Name	Source	Incremental Cost
2376	Heat Recovery Tank, No Heating Element, Ag, Electric or NG	2013 Historical Project Data. 101 heat recovery tanks on 96 projects, average total cost is \$3,674.00.	\$3,674.00
2422	Infrared Heating Units, High or Low Intensity - Existing Building,	RSMeans Mechanical Cost Data, 2012. 60MBh/per MBh - Cabinet Unit Heater [Equipment].	\$4.35/MBh
2429	Steam Fittings Insulation - NEW	Actual Program Data, 2015-2016. 20 projects with average actual cost of \$37.63 per fitting.	\$37.63/fitting
2430	Steam Piping Insulation - NEW	Actual Program Data, 2015-2016. 18 projects with average actual cost of \$8.40 per foot	\$8.40/ft
2434	Irrigation Pressure Reduction, Nozzle Installation	PacifiCorp and Cascade Energy. 2014. Review and Update: Industrial/Agricultural Incentive Table Measures – Utah. <a href="http://www.psc.state.ut.us/utilities/electric/14docs/14035T03/254603Exhibit%20B%205-15-2014.pdf">http://www.psc.state.ut.us/utilities/electric/14docs/14035T03/254603Exhibit%20B%205-15-2014.pdf</a>	\$6.92/nozzle
2454	LED loading dock light fixture, Hybrid	Online research. March 2016. Average cost of LED Dock Utility Lights. <a href="http://loadingdocksupply.com/led_dock_lights">http://loadingdocksupply.com/led_dock_lights</a>	\$334.43
2456	LED Reach-In Refrigerated Case Lighting replaces T12 or T8	Regional Technical Forum. "Commercial: Grocery - Display Case LEDs (Reach-in Cases)." Measure Workbook 3.2. November 16, 2015. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=104">http://rtf.nwcouncil.org/measures/measure.asp?id=104</a>	\$22.00
2457	LED Reach-In Refrigerated Case Lighting replaces T12 or T8- with Occupancy Control	Regional Technical Forum, UES Measures. "Commercial: Grocery - Display Case LEDs (Reach-in Cases)." Measure Workbook 3.2; November 16, 2015. \$22.00 for all "Commercial: Grocery - Display Case LEDs (Reach-in Cases)" measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=104">http://rtf.nwcouncil.org/measures/measure.asp?id=104</a> Measure Workbook 3.1; January 4, 2016. Occupancy sensors are \$3.00 for all Commercial: Grocery - Display Case Motion Sensors. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a>	\$25.00
2458	LED Downlights	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®. Average across wattage based Focus on Energy LED downlight measures.	\$10.75
2471	Occupancy Sensors - Ceiling Mount ≤ 500 Watts	WESCO Distribution Pricing, 2013 (\$95.00)+ Labor (\$25.00) = \$120.00	\$120.00



MMID	Measure Name	Source	Incremental Cost
2472	Occupancy Sensors - Ceiling Mount ≥ 1001 Watts	WESCO Distribution Pricing, 2013 (\$95.00)+ Labor (\$25.00) = \$120.00	\$120.00
2473	Occupancy Sensors - Ceiling Mount 501-1000 Watts	WESCO Distribution Pricing, 2013 (\$95.00)+ Labor (\$25.00) = \$120.00	\$120.00
2474	Occupancy Sensors - Fixture Mount ≤ 200 Watts	WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
2475	Occupancy Sensors - Fixture Mount > 200 Watts	WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
2482	Occupancy Sensors - for LED Refrigerated Case Lights, per door controlled	Regional Technical Forum. "Commercial: Grocery - Display Case LEDs (Open Cases)." UES Measure Workbook 1.4. January 4, 2016. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=104">http://rtf.nwcouncil.org/measures/measure.asp?id=104</a> Regional Technical Forum. "Commercial: Grocery - Display Case Motion Sensors." UES Measure Workbook 3.1. January 4, 2016. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a> Occupancy sensors are \$3.00 for all Commercial: Grocery - Display Case Motion Sensors measures and have a \$29.00 average cost for all Commercial: Grocery - Display Case LEDs (Open Cases) measures.	\$32.00
2483	Occupancy Sensors - Wall Mount ≤ 200 Watts	WESCO Distribution Pricing, 2013 (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
2484	Occupancy Sensors - Wall Mount ≥ 201 Watts	WESCO Distribution Pricing, 2013 (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
2485	Oven, Convection, Electric, ENERGY STAR - per cavity	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Ovens Incremental Cost = \$0.00. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
2486	Oven, Convection, Gas, ENERGY STAR - per cavity	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Ovens Incremental Cost = \$0.00. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
2487	Oven, Rack Type, Gas, Double	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost = \$0.00.	\$0.00





MMID	Measure Name	Source	Incremental Cost
	Compartment, High Efficiency	<a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	
2488	Oven, Rack Type, Gas, Single Compartment, High Efficiency	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost = \$0.00. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
2490	Plastics equipment, efficient radiant heater band retrofit	Actual Program Data, 2015-2016. 5 projects with average actual cost of \$279.63 per kW.	\$279.62/kW
2491	Plate Heat Exchanger and Well Water Pre-Cooler	2013 Vermont TRM. Value derived from Efficiency Vermont custom program data 2003-2012. <a href="http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf">http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf</a>	\$4,595.00
2494	PreRinse Sprayers, 0.65 GPM Ultra Low Flow- Electric NEW	Midwest program data suggests \$35.00 incremental cost. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> An installation cost of \$16.74 can be estimated from DEER 2008, assuming cost of installing a showerhead is equivalent to a pre-rinse sprayer.	\$51.74
2495	PreRinse Sprayers, 0.65 GPM Ultra Low Flow- Gas NEW	Midwest program data suggests \$35.00 incremental cost. California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> An installation cost of \$16.74 can be estimated from DEER 2008, assuming cost of installing a showerhead is equivalent to a pre-rinse sprayer.	\$51.74
2496	Pressure Screen Rotor	Historical Project Data, 2016. Large Energy User Program. 7 projects, 4/2011 to 7/2014. Average cost is \$200.77 per horsepower.	\$200.77/hp
2507	Radiant tube inserts installed in exhaust of radiant tube burners, Hybrid	Actual Program Data, 2015-2016. 6 projects with average actual cost of \$368.65 per insert.	368.64/insert
2509	Open Multideck Cases Replaced by Reach-in	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Version	\$574.87



MMID	Measure Name	Source	Incremental Cost
	Cases with Doors-NEW	2011 4.01. Cost Values and Summary Documentation. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	
2513	Refrigeration Tune-up, Non Self-Contained Cooler	Historical Focus on Energy project data, 2012-2013. 132 projects, average cost of tune-up is \$30.00 per ton.	\$30.00/ton
2514	Refrigeration Tune-up, Non Self-Contained Freezer	Historical Focus on Energy project data, 2012-2013. 118 project, average cost of tune-up is \$36.00 per ton.	\$36.00/ton
2515	Refrigeration Tune-up, Self-contained Cooler	Historical Focus on Energy project data, 2012-2013. 69 projects, average cost of tune-up is \$230.00 per ton.	\$230.00/ton
2516	Refrigeration Tune-up, Self-contained Freezer	Historical Focus on Energy project data, 2012-2013. 50 projects, average cost of tune-up is \$245.00 per ton.	\$245.00/ton
2521	Refrigerator, Chest, Glass Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2522	Refrigerator, Chest, Glass Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2523	Refrigerator, Chest, Glass Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2524	Refrigerator, Chest, Glass Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2525	Refrigerator, Chest, Solid Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all.	\$0.00



MMID	Measure Name	Source	Incremental Cost
		<a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	
2526	Refrigerator, Chest, Solid Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2527	Refrigerator, Chest, Solid Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2528	Refrigerator, Chest, Solid Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2529	Refrigerator, Vertical, Glass Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2530	Refrigerator, Vertical, Glass Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2531	Refrigerator, Vertical, Glass Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2532	Refrigerator, Vertical, Glass Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00



MMID	Measure Name	Source	Incremental Cost
2533	Refrigerator, Vertical, Solid Door, < 15 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2534	Refrigerator, Vertical, Solid Door, 15-29 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2535	Refrigerator, Vertical, Solid Door, 30-49 cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2536	Refrigerator, Vertical, Solid Door, 50+ cu ft, ENERGY STAR	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed March 2016. Commercial refrigerator incremental cost is \$0.00 for all. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
2538	Repulper Rotor	Historical Project Data, 2016. Large Energy User Program. 3 projects, 1/2014 to 10/2015. Average cost is \$343.17 per horsepower.	\$343.17/hp
2546	Repair leaking steam trap, 126-225 psig steam (Industrial Only)	Average of 3 projects, 2013 – 2014.	\$600.18
2547	Repair leaking steam trap, 50-125 psig, General Heating	Average of 4 projects, 2013 – 2014.	\$391.02
2548	Repair leaking steam trap, 50-125 psig steam (Industrial Only)	Average of 13 projects, 2013 - 2014. One project with outlier cost excluded.	\$194.61
2556	T8 1L-4 ft Reduced Wattage with CEE Ballast - 25 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.45



MMID	Measure Name	Source	Incremental Cost
2557	T8 1L-4 ft Reduced Wattage with CEE Ballast - 28 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.07
2558	T8 1L 4', 28W, CEE, BF > 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.07
2559	T8 1L-4 ft Hi Lumen Lamp with CEE Ballast	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes CEE ballast as baseline.	\$3.85
2560	T8 1L-4 ft Reduced Wattage with CEE Ballast - 25 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes CEE ballast as baseline.	\$2.45
2560	T8 2L-4 ft Reduced Wattage with CEE Ballast - 25 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
2561	T8 1L-4 ft Hi Lumen Lamp with CEE Ballast (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$7.70
2562	T8 2L-4 ft Reduced Wattage with CEE Ballast - 25 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes CEE ballast as baseline.	\$4.90
2563	T8 2L 4', 25W, CEE, BF > 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
2564	T8 2L-4 ft Reduced Wattage with CEE Ballast - 28 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.13



MMID	Measure Name	Source	Incremental Cost
2565	T8 2L-4 ft Reduced Wattage with CEE Ballast - 28 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.13
2566	T8 2L-4 ft Hi Lumen Lamp with CEE Ballast (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. There is no additional cost for ballasts.	\$15.40
2567	T8 2L-4 ft Hi Lumen Lamp with CEE Ballast	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. There is no additional cost for ballasts.	\$15.40
2568	T8 2L-4ft High Performance Tandem Replacing T12HO/VHO 2L-8 ft - From SPECTRUM	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$130.98
2569	T8 2L 4', HPT8, CEE, replacing 8' 2L T12	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$130.98
2571	T8 3L-4 ft Low Watt with CEE Ballast - 25 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$7.35
2572	T8 3L-4 ft Reduced Wattage with CEE Ballast - 25 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$7.35
2573	T8 3L-4 ft Reduced Wattage with CEE Ballast - 28 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$6.20
2574	T8 3L 4', 28W, CEE, BF > 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$6.20



MMID	Measure Name	Source	Incremental Cost
2575	T8 3L-4 ft Hi Lumen Lamp with CEE Ballast (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes CEE ballast as baseline.	\$11.55
2576	T8 3L-4 ft Hi Lumen Lamp with CEE Ballast	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes CEE ballast as baseline.	\$11.55
2577	T8 4L-4 ft Low Watt with CEE Ballast - 25 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
2578	T8 4L-4 ft Reduced Wattage with CEE Ballast - 25 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
2579	T8 4L-4 ft Reduced Wattage with CEE Ballast - 28 Watts (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$8.27
2580	T8 4L 4', 28W, CEE, BF > 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$8.27
2581	T8 4L-4 ft Hi Lumen Lamp with CEE Ballast (Low BF)	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes CEE ballast as baseline.	\$15.40
2582	T8 4L-4 ft Hi Lumen Lamp with CEE Ballast	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes CEE ballast as baseline.	\$15.40
2590	T8 Low Watt Relamp - 25 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.45
2591	T8 Low Watt Relamp - 28 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor	\$2.07



MMID	Measure Name	Source	Incremental Cost
		duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	
2592	Thermal Curtain, 8mm Double Polycarbonate Walls and Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2593	Thermal Curtain, 8mm Double Polycarbonate Walls and Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2594	Thermal Curtain, 8mm Double Polycarbonate Walls and Poly Film Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2595	Thermal Curtain, 8mm Double Polycarbonate Walls and Poly Film Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2596	Thermal Curtain, Double Pane Glass Walls and Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2597	Thermal Curtain, Double Pane Glass Walls and Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2598	Thermal Curtain, Double Pane Glass Walls and Poly Film Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2599	Thermal Curtain, Double Pane Glass Walls and Poly Film	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-">https://www.socalgas.com/regulatory/documents/a-08-07-</a>	\$1.50/sq ft





MMID	Measure Name	Source	Incremental Cost
	Ceiling, Under Bench Heating	<a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	
2601	Thermal Curtain, Poly Film Walls and Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2602	Thermal Curtain, Poly Film Walls and Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2603	Thermal Curtain, Single Pane Glass Walls and Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2604	Thermal Curtain, Single Pane Glass Walls and Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2605	Thermal Curtain, Single Pane Glass Walls and Poly Film Ceiling, Overhead Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2606	Thermal curtain, Single Pane Glass Walls and Poly Film Ceiling, Under Bench Heating	Work Paper PGECOAGR101 Greenhouse Thermal Curtains. 2008. <a href="https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf">https://www.socalgas.com/regulatory/documents/a-08-07-022/amendedWorkpapers/SW-AgB/Greenhouse%20Thermal%20Curtains%20PGECOAGR101%20R0.pdf</a>	\$1.50/sq ft
2608	Unit Heater, ≥ 90% thermal efficiency, per input MBh, for retrofit	Actual Program Data, 2015-2016. 49 projects with average actual cost of \$18.00 per MBh.	\$18.00/MBh
2620	Kitchen Hood Ventilation Controls, Temperature Only, NEW System, BONUS for controlling MUA fan	Actual Program Data, 2015-2016. 9 projects with average actual cost of \$3,844.46.	\$3,884.46



MMID	Measure Name	Source	Incremental Cost
2621	Kitchen Hood Ventilation Controls, Temperature Only, Retrofit, BONUS for controlling MUA fan	Actual Program Data, 2015-2016. 1 project with average actual cost of \$629.57.	\$629.57
2622	Kitchen Hood Ventilation Controls, Temperature Only, NEW System, Exhaust Fan Controlled	Actual Program Data, 2015-2016. 14 projects with average actual cost of \$3,101.77.	\$3,101.77
2623	Kitchen Hood Ventilation Controls, Temperature Only, Retrofit, Exhaust Fan Controlled	Actual Program Data, 2015-2016. 5 projects with average actual cost of \$2,079.04.	\$2,079.04
2624	Kitchen Hood Ventilation Controls, Temp and Optical, NEW System, BONUS for controlling MUA fan	Actual Program Data, 2015-2016. 6 projects with average actual cost of \$1,780.83.	\$1,780.83
2625	Kitchen Hood Ventilation Controls, Temp and Optical, Retrofit, BONUS for controlling MUA fan	Actual Program Data, 2015-2016. 8 projects with average actual cost of \$1,373.63.	\$1,373.63
2626	Ventilation Controls, Kitchen Hood, with Optical, Exhaust Only, New	Actual Program Data, 2015-2016. 7 projects with average actual cost of \$2,872.86.	\$2,872.86
2627	Kitchen Hood Ventilation Controls, Temp and Optical, Retrofit, Exhaust Fan Controlled	Actual Program Data, 2015-2016. 13 projects with average actual cost of \$1,966.46.	\$1,966.46
2628	Agricultural Exhaust Fan, High Efficiency - 36"	Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical">http://ilsagfiles.org/SAG_files/Technical</a>	\$150.00



MMID	Measure Name	Source	Incremental Cost
		<a href="#">Reference Manual/Version 3/Final Draft/Illinois Statewide TRM Effective 060114 Version 3%200 021414 Final Clean.pdf</a>	
2629	Agricultural Exhaust Fan, High Efficiency - 42"	Similar to measure 2253. Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$150.00
2630	Agricultural Exhaust Fan, High Efficiency - 48"	Similar to measure 2253. Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$150.00
2631	Agricultural Exhaust Fan, High Efficiency - 50"	Similar to measure 2253. Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$150.00
2632	Agricultural Exhaust Fan, High Efficiency - 51"	Similar to measure 2253. Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$150.00
2633	Agricultural Exhaust Fan, High Efficiency - 52"	Similar to measure 2253. Illinois Technical Reference Manual. p. 68. 2013. Agriculture circulation or exhaust fan incremental cost (all sizes) is \$150.00 each. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$150.00
2634	Agricultural Exhaust Fan, High Efficiency - 54"	Historical Focus on Energy project data, 2012-2013. 12 projects, 289 fans; fan average total cost is \$1,139.00.	\$1,139.00
2635	Agricultural Exhaust Fan, High Efficiency - 55"	Similar to measure 2634. Historical Focus on Energy project data, 2012-2013. 12 projects, 289 fans; fan average total cost is \$1,139.00.	\$1,139.00



MMID	Measure Name	Source	Incremental Cost
2636	Agricultural Exhaust Fan, High Efficiency - 57"	Historical Focus on Energy project data, 2012-2013. 4 projects, 145 fans; fan average total cost is \$1,695.00.	\$1,695.00
2637	Agricultural Exhaust Fan, High Efficiency - 60"	Historical Focus on Energy project data, 2012-2013. 3 projects, 141 fans; fan average total cost is \$2,010.00.	\$2,010.00
2638	Agricultural Exhaust Fan, High Efficiency - 72"	Historical Focus on Energy project data, 2012-2013. 8 projects, 232 fans; fan average total cost is \$2,287.00.	\$2,287.00
2639	VFD, Ag Second Use Water System	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value. (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2640	VFD, Boiler Draft Fan	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value. (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2641	VFD, Cooling Tower Fan	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value. (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2643	VFD Fan, Hybrid	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two	\$130.00/hp



MMID	Measure Name	Source	Incremental Cost
		Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	
2644	VFD, HVAC Heating Pump	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2646	VFD, Pool Pump Motor	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2647	VFD, Process Fan	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2648	VFD Pump, Hybrid	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2651	Storage Water Heater EF >0.67	Ohio TRM. p. 123. 2010. Gas storage DHW EF > 0.67 incremental cost is \$400.00 per water heater.	\$400.00



MMID	Measure Name	Source	Incremental Cost
		<a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	
2652	Water Heater, ≥ 0.82 EF, Tankless, Residential, NG	Ohio TRM. p. 123. 2010. Tankless DHW EF > 0.82 incremental cost is \$605.00 per water heater. <a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	\$605.00
2653	DHW - Ag, Hybrid	IL TRM V5.0, C&I. p. 87. 80 gallon tank. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_2_C_and_I_021116_Final.pdf</a>	\$1,050.00
2655	Water Heater, Dual Thermostat, Ag, NG	Historical Project Data, 2014 to 2016. Agriculture, Schools and Government Program; 7 Projects, 01/2014 to 04/2016. Average Cost is \$4,980.00 per water heater.	\$4,980/water heater
2657	Water Heater, Fuel Switching, Electric to NG, Ag	Historical Project Data, 2014 to 2016. Agriculture, Schools and Government Program; 8 Projects, 12/2012 to 04/2016. Average Cost is \$6,766.00 per water heater.	\$6,766/water heater
2658	Water Heater, Residential Type - Indirect, with 90% AFUE+ Modulating Hot Water Boiler	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. p. 71. Mid-sized unit, 93% AFUE 120-26 MBh = \$1,215.50	\$1,215.50
2660	Waterer, Livestock, <250 Watts	Illinois Technical Reference Manual. p. 70. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$787.50
2665	T8 Reduced Wattage Relamp 8 ft - 54 Watts	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.33
2666	Air Cooled Chiller System Tune Up, Service Buy Down ≤ 500 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2667	Air Cooled Chiller System Tune Up, Service Buy Down >500 Tones	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 3/Final Draft/Illinois Statewide TRM Effective 060114 Version 3%200 021414 Final Clean.pdf</a>	
2668	Chiller Tune-Up	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2669	Water Cooled Chiller System Tune Up, Service Buy Down >500 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2670	CFL ≤ 30 Watts, replacing incandescent	Online research. ENERGY STAR®. March 2016. Average costs from including Lowes, Home Depot, and 1000bulbs.com.	\$2.16
2671	Coil cleaning, self contained unit - New	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35/ton
2673	Fryer, Large Vat, Electric, High Efficiency	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$1,120.00
2674	Fryer, Large Vat, Gas, High Efficiency	Illinois Technical Reference Manual. p. 89. 2013. Gas fryer incremental cost is \$1,200.00 per fryer. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$1,200.00
2686	Low Flow Faucet Aerators (Public Restroom), Direct Install, Electric	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
2687	Low Flow Faucet Aerators (Public	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015.	\$13.24



MMID	Measure Name	Source	Incremental Cost
	Restroom), Direct Install, Natural Gas	<a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	
2688	FAUCET AERATORS, DIRECT INSTALL, ELEC	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
2689	FAUCET AERATORS, DIRECT INSTALLING, NG	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
2691	LED Canopy Fixture - NEW	Online research. March 2015. Average cost of LED canopy lights. <a href="https://www.1000bulbs.com/search/?q=led+canopy+lights">https://www.1000bulbs.com/search/?q=led+canopy+lights</a>	\$264.72
2692	LED Canopy Fixture, Dusk to Dawn	Online research. March 2015. Average cost of LED canopy lights. <a href="https://www.1000bulbs.com/search/?q=led+canopy+lights">https://www.1000bulbs.com/search/?q=led+canopy+lights</a>	\$264.72
2693	LED Pole Mounted - NEW	RSMeans 2015 material and labor cost for LED floodlights, pole mounted, incl ballast and lamp, excl pole ; average cost of 11-watt to 90-watt lamps.	\$1,287.33
2694	LED Wall Pack - NEW	Online research. March 2016. Average cost for LED Wall Packs, 40-59 watt. <a href="https://www.1000bulbs.com/category/led-retrofit-wall-packs/">https://www.1000bulbs.com/category/led-retrofit-wall-packs/</a>	\$297.83
2695	LED Wall Pack, Dusk to Dawn	Online research. March 2016. Average cost for LED Wall Packs, 40-59 watt. <a href="https://www.1000bulbs.com/category/led-retrofit-wall-packs/">https://www.1000bulbs.com/category/led-retrofit-wall-packs/</a>	\$297.83
2699	PTHP, < 8,000 Btuh, ≥ 12.3 EER, ≥ 3.2 COP, Retrofit Application	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$49.00/unit
2700	PTHP, ≥ 13,000 Btuh, ≥ 12.3 EER, ≥ 3.2 COP, Retrofit Application	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$105.00/unit
2701	PTHP, 10,000–12,999 Btuh, ≥ 12.3 EER, ≥ 3.2 COP, Retrofit Application	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$84.00/unit
2702	PTHP, 8,000–9,999 Btuh, ≥ 12.3	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$63.00/unit





MMID	Measure Name	Source	Incremental Cost
	EER, ≥ 3.2 COP, Retrofit Application	<a href="#">sion 3/Final Draft/Illinois Statewide TRM Effective 060114 Version 3%200 021414 Final Clean.pdf</a>	
2703	T5 2L - F28T5 Fixture, Recessed Indirect 2x4, replacing 3LT8 or 4LT12	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$185.50
2704	T8 2L - HPT8 Fixture or Retrofit Module, Recessed Direct or Indirect 2x4, replacing 3L or 4L T8 or T12	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$167.17
2705	Ice Machine, CEE Tier 2, Remote Condensing Without Remote Compressor, Air Cooled, Flake, <500 lbs/day	Illinois Technical Reference Manual. p. 103. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$981.00
2709	Metal Halide, Electronic Ballast, Pulse Start, 320 Watt	Online research. March 2016. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> Baseline measure is 400 watt metal halide, average cost is \$15.50. Efficient measure average cost is \$20.81 of 320-watt metal halide lamps.	\$5.31
2711	Insulation, Project Based, Attic	Illinois Technical Reference Manual. p. 141. 2013. This measure includes air sealing costs. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$2.69/sq ft
2712	Insulation, Sidewall, Foam	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> Cost for Wall 2x6 R-19 Batts + R-5 Rigid.	\$0.94/sq ft
2713	Insulation, Foundation - Interior	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$2.93/sq ft
2714	Insulation, Sill Box	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$5.97/sq ft



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 3/Final Draft/Illinois Statewide TRM Effective 060114 V ersion 3%200 021414 Final Clean.pdf</a>	
2726	VFD, Chilled Water Distribution Pump	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2732	CFL, Direct Install 13W	Online research. ENERGY STAR®. March 2016. Average costs from including Lowes, Home Deport, and 1000bulbs.com.	\$1.43
2734	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, Electric	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
2735	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, NG	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
2736	LED EXIT SIGN, DIRECT INSTALL	Online research. March 2016. Average sales price of LED Exit Signs on 1000bulbs.com = \$26.43; RSMeans, 2015 labor cost for install of Signs, interior electric exit sign, wall mounted , 6" = \$72.00. \$26.43 (material cost) + \$72.00 (labor cost) = \$98.43.	\$98.43
2740	CFL, Direct Install, 18 Watt	Online research. ENERGY STAR®. March 2016. Average costs from including Lowes, Home Deport, and 1000bulbs.com.	\$1.30
2741	Insulation, Direct Install, 3' Pipe, Electric	RS Means Building Construction Cost Data, 2015. Insulation, pipe covering (price copper tube one less than I.P.S), fiberglass with all service jacket, 1" wall, 2" iron pipe size. Material Cost is \$1.36 + Labor Cost is \$1.86 = Total is \$3.22.	\$3.22 per ft.
2742	Insulation, Direct Install, 3' Pipe, NG	RS Means Building Construction Cost Data, 2015. Insulation, pipe covering (price copper tube one less than I.P.S), fiberglass with all service jacket, 1" wall, 2" iron pipe size. Material Cost is \$1.36 + Labor Cost is \$1.86 = Total is \$3.22.	\$3.22 per ft.
2743	Boiler, Hot Water, Modulating, ≥ 90% AFUE, ≤ 300 MBh	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Statewide Technical Reference Manual for Energy Efficiency Version 3.0." February 14, 2014. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Ver">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Ver</a>	\$50.68/MBh



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 3/Final Draft/Illinois Statewide TRM Effective 060114 Version 3%200 021414 Final Clean.pdf</a>	
2744	Boiler Tune Up	Illinois Technical Reference Manual. p. 160. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$0.83/MBh per tune-up
2747	Boiler, ≥ 90% AFUE, NG	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$50.82/MBh
2748	Natural Gas Boiler, 85-90% AFUE	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$50.82/MBh
2753	CFL - Common Area	Online research.	\$2.71
2754	CFL - In Unit	Online research.	\$2.71
2756	Clothes Washer, ENERGY STAR Tier 3, Electric	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$325.40
2757	Clothes Washer, ENERGY STAR Tier 3, Gas	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$325.40
2760	Domestic Hot Water Plant Replacement	Actual Program Data, 2014-2016. Average actual cost of \$27.95 per MBh.	\$27.95/MBh
2764	Furnace, with ECM fan motor, for space heating (AFUE ≥ 95%)	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. Navigant study completed 15 interviews for this measure. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/Incremental%20Cost_study_FINAL_REPORT_2011Sep23.pdf</a>	\$1,667.84
2767	LED Lamps - Common Area	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
2768	LED Exit Fixture or Retrofit Kits	Online research. March 2016. Average sales price of LED Exit Signs on 1000bulbs.com = \$26.43; RSMeans, 2015 labor cost for	\$98.43



MMID	Measure Name	Source	Incremental Cost
		install of Signs, interior electric exit sign, wall mounted , 6" = \$72.00. \$26.43 (material cost) + \$72.00 (labor cost) = \$98.43.	
2769	LED Lamps - In Unit	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
2772	Steam Trap Radiator Repair or Replace	Average measure cost of five projects (radiator MMID 2772) 2012-2014 for low-pressure heating measures, with extrapolated industrial costs.	\$50.89
2778	Water Heater, Dual Thermostat, Ag, Electric	Historical Focus on Energy project data, 2013. 33 water heaters on 32 projects, average total cost is \$1,468.00 per water heater.	\$1,468.00
2784	CFL, Direct Install, 15 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2785	CFL Lamp, Direct Install, 42 Watt ≥ 2,600 Lumens	Online research. 1000bulbs.com comparing 250 watt PAR38 Halogen (\$15.00 average) with 50-65 watt CFL (\$18.00 average).	\$3.00
2786	CFL, Direct Install, 7 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.21
2787	CFL Lamp, Direct Install, 9 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2797	Occupancy Sensor, With Co-Pay, Wall Mount, ≤ 200 Watts	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
2798	Occupancy Sensor, With Co-Pay, Wall Mount, >200 Watts	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
2808	T8 6L or T5HO 4L Replacing 400-999 W HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$163.56
2810	Engine Block Heater Timer	Implementer research, 2013. Average online cost of Engine Block Heat Timer.	\$25.00
2811	CFL, Direct Install, 9 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.21



MMID	Measure Name	Source	Incremental Cost
2812	CFL Lamp, Direct Install, 13 Watt ≥ 800 Lumens	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2813	CFL Reflector Lamp, Direct Install, 14 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2813	CFL Reflector Lamp, Direct Install, 23 WATTS	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.03
2815	CFL Lamp, Direct Install, 23 Watt, 1,400 to 1,599 Lumens	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.03
2816	CFL, Direct Install, 18 Watt	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.38
2824	VFD, Ag Primary Use Water System	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00/hp
2825	Water Heater, Electric to Gas Conversion	Historical data (7 projects) shows average cost of \$1,647. Vermont 2015 TRM page 398 shows baseline electric DHW cost of \$602.00. \$1,647.00 - \$602.00 = \$1,045.00. <a href="http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf">http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf</a>	\$1,045.00
2826	Rooftop Tune Up, < 7.5 Ton w/ All Options Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2827	Rooftop Tune Up, < 7.5 Ton w/ DCV Only Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4.	\$35.00/ton



MMID	Measure Name	Source	Incremental Cost
		<a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	
2828	Rooftop Tune Up, < 7.5 Ton w/ Eco & DCV Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2829	Rooftop Tune Up, < 7.5 Ton w/ Eco Only Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2830	Rooftop Tune Up, < 7.5 Ton w/ Programmable Thermostat Only Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2831	Rooftop Tune Up, < 7.5 Ton w/ Programmable Thermostat & DCV Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2832	Rooftop Tune Up, < 7.5 Ton w/ Programmable Thermostat & Eco Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2833	Roof Top Upgrade, Thermostat, DCV, & Economizer, ≤ 7.5 Tons	2015 Existing Cost Figure; Program Information 2012-2014.	\$1,250.00



MMID	Measure Name	Source	Incremental Cost
2834	Rooftop Tune Up > 7.5 Ton w/ All Options Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2835	Rooftop Tune Up, > 7.5 Ton w/ Programmable Thermostat Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2836	Rooftop Tune Up, > 7.5 Ton w/ DCV Office, Hybrid	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2837	Roof Top Upgrade, Thermostat and DCV, > 7.5 Tons	2015 Existing Cost Figure; Program Information 2012-2014.	\$1,250.00
2853	Demand Control Ventillation for AHU or Rooftop, New	Historical data (1/1/14 - 8/10/16)	\$1.00/CFM
2862	CFL Lamp, Direct Install,, 18 Watt, ≥ 1,100 Lumens	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2884	T8 4 Lamp Replacing 250-399 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$129.00
2885	T8 (2) 6 Lamp Replacing 1,000 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$327.12
2886	T8 8 Lamp Replacing 400-999 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$215.29



MMID	Measure Name	Source	Incremental Cost
2887	T8 8L ≤ 500W, Replacing ≥ 1,000 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$215.29
2888	T8 10L ≤ 500W, Replacing ≥ 1,000 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$273.80
2889	T8 (2) 6 Lamp ≤ 500 Watt, Replacing ≥ 1000 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$327.12
2890	T5HO 2 Lamp Replacing 250-399 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$156.14
2891	T5HO 3 Lamp Replacing 250-399 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$195.49
2892	T5HO 4 Lamp Replacing 400-900 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$163.16
2893	T5HO 6 Lamp Replacing 400-999 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$210.22
2894	T5HO 6 lamp <500W replacing 1000W HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$210.22
2895	T5HO 8 lamp or (2) T5HO 4 Lamp <500W replacing 1000W HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$262.28
2896	T5HO (2) 4L ≤ 500W, Replacing ≥ 1000 W HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$327.12
2897	T5HO (2) 6L ≤ 800W, Replacing ≥ 1000 W HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor	\$420.44





MMID	Measure Name	Source	Incremental Cost
		duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	
2902	Water Heater, Power Vented, EF = .67-.82, Storage, NG	Ohio TRM. p. 123. 2010. Tankless DHW EF > 0.82 incremental cost is \$605 per water heater. <a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	\$400.00
2931	LED Fixture, Canopy	Online research. March 2015. Average cost of LED canopy lights. <a href="https://www.1000bulbs.com/search/?q=led+canopy+lights">https://www.1000bulbs.com/search/?q=led+canopy+lights</a>	\$264.72
2932	LED Fixture, Exterior Pole Mounted	RSMeans 2015 material and labor cost for LED floodlights, pole mounted, incl ballast and lamp, excl pole; average cost of 11 to 90 watt lamps.	\$1,287.33
2933	Roof Top Upgrade, DCV & Economizer, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$35.00/ton
2934	Roof Top Upgrade, DCV, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$35.00/ton
2935	Roof Top Upgrade, DCV, >7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$35.00/ton
2936	Roof Top Upgrade, Economizer, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$35.00/ton
2937	Roof Top Upgrade, Thermostat & DCV, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$35.00/ton



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 3/Final Draft/Illinois Statewide TRM Effective 060114 Version 3%200 021414 Final Clean.pdf</a>	
2938	Roof Top Upgrade, Thermostat & Economizer, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2939	Roof Top Upgrade, Thermostat and DCV, >7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2940	Roof Top Upgrade, Thermostat, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2941	Roof Top Upgrade, Thermostat, >7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2942	Roof Top Upgrade, Thermostat, DCV, & Economizer, ≤ 7.5 Tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf</a>	\$35.00/ton
2959	CFL, Markdown 17 watts or less	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
2959	CFL, Markdown 18 to 24 watts	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.38



MMID	Measure Name	Source	Incremental Cost
2960	T8 or T5HO ≤ 155W, Replacing 250-399W HID, Not Otherwise Specified	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$156.14
2961	T8 or T5HO ≤ 250W, Replacing 400-999W HID, Not Otherwise Specified	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$163.56
2962	T8 or T5HO 251-365W, Replacing 400-999W HID, Not Otherwise Specified	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$215.29
2963	T8 or T5HO ≤ 500W, Replacing ≥ 1000W HID, Not Otherwise Specified	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$273.80
2964	T8 or T5HO ≤ 800W, Replacing 1000W HID, Not Otherwise Specified	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$342.04
2971	LED Lamp, Direct Install, Walk-in Cooler or Freezer	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
2979	LED, Exit Sign, Retrofit, Over Program Limit	Online research. March 2016. Average sales price of LED Exit Signs on 1000bulbs.com = \$26.43.	\$26.43
2984	LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area	Online research. March 2016. Material cost is average sales price of LED downlight. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
2987	Water Heater, Heat Pump, EF ≥ 2.0, Electric	Historical Focus on Energy project data, 2013. 12 water heaters on 3 projects, average total cost is \$2,893.00 per water heater.	\$2,893.00
2989	ECM, Furnace, New or Replacement	Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 3 (2015). p. 89. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Ver">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Ver</a>	\$97.00



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 5/Final/IL-TRM Effective 060116 v5.0 Vol 3 Res 021116 Final.pdf</a>	
2990	Furnace And A/C, ECM, 95% + AFUE, ≥ 16 SEER	Incremental costs based on Fall 2014 review of Residential Prescriptive trade allies. IMCs are different for the two tiers because the measures use different baselines.	\$1,451.66
2992	Air Source Heat Pump, ≥ 16 SEER	Illinois Statewide Technical Reference Manual for Energy Efficiency, Version 5.0, Volume 3. p. 59. 2015. \$274.00 per ton for a time-of-sale 16 SEER ASHP. The Program assumes a value of 3.1 tons (37,000 MBh), as such \$274.00 per ton produces an IMC of \$849.40. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_3_Res_021116_Final.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_5/Final/IL-TRM_Effective_060116_v5.0_Vol_3_Res_021116_Final.pdf</a>	\$849.40
3001	Delamping, 200-399 Watt Fixture	Mid-Atlantic TRM Version 6.0. p. 323. Assumed labor for larger fixtures is 50% more than for fluorescent lamps. \$10.80 * 1.5 = \$16.20. <a href="http://www.neep.org/mid-atlantic-technical-reference-manual-v6">http://www.neep.org/mid-atlantic-technical-reference-manual-v6</a>	\$16.20
3002	Delamping, ≥ 400 Watt Fixture	2015 Implementer survey of Trade Ally's installation Cost.	\$15.00
3003	LED, Replacing Neon Sign	2015 Implementer survey of Trade Ally's installation Cost.	\$55.00
3016	Ventilation Controls, Parking Lot	Actual Program Data, 2014-2016. 2 multifamily projects average actual cost of \$607.00.	\$607.00
3018	Waterer, Livestock, Energy Free	Historical Focus on Energy project data, 2012-2013. 196 waterers on 34 projects, average total cost of non-energy waterer is \$741.00.	\$741.00
3019	Lighting Fixture, Agricultural Daylighting ≤ 155 Watts	WESCO Distribution Pricing, 2013 + Labor * 10% add for barn install location = \$325.87	\$325.87
3020	Lighting Fixture, Agricultural Daylighting 156 - 250 Watts	WESCO Distribution Pricing, 2013 + Labor * 10% add for barn install location = \$325.87	\$325.87
3021	Lighting Fixture, Agricultural Daylighting 251 - 365 Watts	WESCO Distribution Pricing, 2013 + Labor * 10% add for barn install location = \$535.04	\$535.04



MMID	Measure Name	Source	Incremental Cost
3022	Split System A/C	NEEP. Incremental Cost Study Phase Three Final Report. Average of CEE Tier 2 values (\$126.84 and \$37.83) from Table 10. <a href="http://www.neep.org/incremental-cost-study-phase-3">http://www.neep.org/incremental-cost-study-phase-3</a>	\$82.34
3023	T5, Reduced Wattage, Replacing T5 Or T5HO	Online research. March 2016. Average cost of T5 - High Efficiency - Fluorescent lamps. <a href="https://www.1000bulbs.com/category/f28t5-fluorescent-tubes/">https://www.1000bulbs.com/category/f28t5-fluorescent-tubes/</a>	\$3.27
3024	T5HO, Reduced Wattage, Replacing Standard T5 Or T5HO	Online research. March 2016. Average cost of T5 - High Efficiency - Fluorescent lamps. <a href="https://www.1000bulbs.com/category/f28t5-fluorescent-tubes/">https://www.1000bulbs.com/category/f28t5-fluorescent-tubes/</a>	\$3.27
3031	CFL, Reduced Wattage, Pin Based, 18 Watt, Replacing CFL	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$3.00
3032	CFL, Reduced Wattage, Pin Based, 26 Watt, Replacing CFL	Online research. GU24 26 watt CFL on 1000bulbs.com; prices range from \$3.40 - \$6.50, compared to \$3.18 (from light bulb sales data obtained by Cadmus). Plus \$1 labor cost for replacement.	\$2.77
3033	CFL, Reduced Wattage, Pin Based, 32 Watt, Replacing CFL	Online research. GU24 26 watt CFL on 1000bulbs.com; prices range from \$7 - \$11.33, compared to \$7 - \$13.25 (also on 1000bulbs.com).	\$0.00
3034	CFL, Reduced Wattage, Pin Based, 42 Watt, Replacing CFL	Online research. GU24 26 watt CFL on 1000bulbs.com; prices range from \$7 - \$11.33, compared to \$7 - \$13.25 (also on 1000bulbs.com).	\$0.00
3036	HID, Reduced Wattage, Replacing 1000 Watt HID, Exterior	Online research. March 2016. Average cost of 1,000-watt pulse start HID. <a href="https://www.1000bulbs.com/category/1000-watt-reduced-envelope-metal-halide-lamps/">https://www.1000bulbs.com/category/1000-watt-reduced-envelope-metal-halide-lamps/</a>	\$19.73
3037	HID, Reduced Wattage, Replacing 400 Watt HID, Exterior	2015 Implementer assessment of measure cost.	\$43.54
3038	HID, Reduced Wattage, Replacing	Online research. March 2016. Average cost of 320-watt HID. <a href="https://www.1000bulbs.com/category/320-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/320-watt-standard-metal-halide-lamps/</a>	\$31.47



MMID	Measure Name	Source	Incremental Cost
	320 Watt HID, Exterior		
3039	HID, Reduced Wattage, Replacing 250 Watt HID, Exterior	Online research. March 2016. Average cost of 250-watt HID. <a href="https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/</a>	\$16.01
3040	HID, Reduced Wattage, Replacing 175 Watt HID, Exterior	Online research. March 2016. Average cost of 175-watt HID. <a href="https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/">https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/</a>	\$17.74
3041	T5HO, Exterior Reduced Wattage, Replacing 250-399 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$156.14
3042	T5HO, Exterior Reduced Wattage, Replacing 400-999 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$163.56
3043	T5HO, Exterior < 500 Watts, Replacing ≥ 1000 Watt HID	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$273.80
3045	Water Heater, High Usage, ≥ 90% TE, NG	Historical Focus on Energy project data, 2013. 61 water heaters on 35 projects, average total cost is \$7,303.00 per water heater.	\$7,303.00
3046	Water Heater, High Usage, ≥ 0.82 EF, Tankless, NG	Ohio TRM. p. 123. 2010. Tankless DHW EF > 0.82 incremental cost is \$605.00 per water heater. <a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	\$605.00
3047	Water Heater, High Usage, ≥ 2 EF, Heat Pump Storage, Electric	Historical Focus on Energy project data, 2013. 12 water heaters on 3 projects, average total cost is \$2,893.00 per water heater.	\$2,893.00
3056	LED Fixture, Replacing 320 Watt HID, Parking Garage, 24 Hour	Online research. March 2016. Average price of 300 to 400-watt equivalent fixture 250-400-metal-halide-equivalent LED shoebox fixtures. <a href="https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/">https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/</a>	\$348.23
3059	A/C Coil Cleaning, < 10 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical	\$35.00/ton



MMID	Measure Name	Source	Incremental Cost
		Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	
3060	A/C Coil Cleaning, > 20 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	\$35.00/ton
3061	A/C Coil Cleaning, 10-20 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	\$35.00/ton
3062	A/C Refrigerant Charge Correction, < 10 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	\$35.00/ton
3063	A/C Refrigerant Charge Correction, > 20 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	\$35.00/ton
3064	A/C Refrigerant Charge Correction, 10-20 tons	Illinois Technical Reference Manual. p. 154. 2013. Incremental Cost source listed as: Act on Energy Commercial Technical Reference Manual No. 2010-4. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%200_021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois Statewide TRM Effective 060114 Version 3%200_021414 Final Clean.pdf</a>	\$35.00/ton
3065	Ceramic Metal Halide, 575 Watt, Replacing 1000 Watt HID, High Bay	Online research. March 2016. and Program Data, 2015. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> . Baseline measure is pulse start metal halide high bay, average cost is \$344.79. Efficient measure	\$173.11



MMID	Measure Name	Source	Incremental Cost
		average cost is \$571.90 from 2015 Focus on Energy Program application data.	
3066	Economizer, RTU Optimization	RSMean. Facilities Construction Cost Data. 29th Edition. 2013. Assumed \$54.00 per hour labor rate for work performed on air cooling equipment. Estimated 2 hours for completion based on project experience.	\$108.00
3067	HID, Reduced Wattage, Replacing 1000 Watt HID, Interior	Online research. March 2016. Average cost of 1,000-watt pulse start HID. <a href="https://www.1000bulbs.com/category/1000-watt-reduced-envelope-metal-halide-lamps/">https://www.1000bulbs.com/category/1000-watt-reduced-envelope-metal-halide-lamps/</a>	\$19.73
3068	HID, Reduced Wattage, Replacing 175 Watt HID, Interior	Online research. March 2016. Average cost of 175-watt HID. <a href="https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/">https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/</a>	\$17.74
3069	HID, Reduced Wattage, Replacing 175 Watt HID, Parking Garage	Online research. March 2016. Average cost of 175-watt HID. <a href="https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/">https://www.1000bulbs.com/category/175-watt-medium-base-metal-halide-lamps/</a>	\$17.74
3070	HID, Reduced Wattage, Replacing 250 Watt HID, Interior	Online research. March 2016. Average cost of 250-watt HID. <a href="https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/</a>	\$16.01
3071	HID, Reduced Wattage, Replacing 250 Watt HID, Parking Garage	Online research. March 2016. Average cost of 250-watt HID. <a href="https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/250-watt-standard-metal-halide-lamps/</a>	\$16.01
3072	HID, Reduced Wattage, Replacing 320 Watt HID, Interior	Online research. March 2016. Average cost of 320-watt HID. <a href="https://www.1000bulbs.com/category/320-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/320-watt-standard-metal-halide-lamps/</a>	\$31.47
3073	HID, Reduced Wattage, Replacing 400 Watt HID, Interior	Online research. March 2016. Average cost of 400-watt HID. <a href="https://www.1000bulbs.com/category/400-watt-standard-metal-halide-lamps/">https://www.1000bulbs.com/category/400-watt-standard-metal-halide-lamps/</a>	\$24.00
3074	Induction, 750 Watt, Replacing 1000 Watt HID, High Bay	2015 Implementer assessment of measure cost.	\$750.00
3075	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 320-400 Watt HID, High Bay	2015 Implementer assessment of measure cost.	\$290.00





MMID	Measure Name	Source	Incremental Cost
3076	Metal Halide (MH), Electronic Ballast Pulse Start - 250W replacing 400W HID	Online research. March 2016. and Program Data. 2015. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> . Baseline measure is 16" Aluminum (400 Watt High Bay Light Fixture, High Pressure Sodium, 120- 277v); cost is \$181.26. Efficient measure average cost is \$341.00 from 2015 Focus on Energy Program application data.	\$159.74
3077	Metal Halide (MH), Electronic Ballast Pulse Start - 320W replacing 400W HID	Online research. March 2016. and Program Data. 2015. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> . Baseline measure is 16" Aluminum (400 Watt High Bay Light Fixture, High Pressure Sodium, 120- 277v); cost is \$181.26. Efficient measure average cost is \$391.00 from 2015 Focus on Energy Program application data.	\$209.74
3078	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Exterior	Actual cost from 2015-16 program data, 8 applications.	\$284.48
3079	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data, 2 applications.	\$256.28
3080	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175 Watt HID, Parking Garage, Dusk to Dawn	2015 Implementer assessment of measure cost.	\$15.00
3081	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Exterior	Actual cost from 2015-16 program data, 15 applications.	\$244.76
3082	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data, 3 applications.	\$98.23



MMID	Measure Name	Source	Incremental Cost
3083	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Parking Garage, Dusk to Dawn	Actual cost from 2015-16 program data, 2 applications.	\$410.96
3084	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320 Watt HID, Exterior	2015 Implementer assessment of measure cost.	\$340.00
3085	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320-400 Watt HID, Exterior	2015 Implementer assessment of measure cost.	\$290.00
3086	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 400 Watt HID, Exterior	Actual cost form 2015-16 program data, 15 applications.	\$316.61
3087	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Exterior	2015 Implementer assessment of measure cost.	\$50.00
3088	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data, 5 applications.	\$143.94
3089	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Parking Garage, Dusk to Dawn	2015 Implementer assessment of measure cost.	\$50.00



MMID	Measure Name	Source	Incremental Cost
3090	Induction, PSMH/CMH, Replacing 250 Watt HID, High Bay	Actual cost from 2015-16 program data, 1 application.	\$100.00
3091	LED Fixture, <155 Watts, Replacing 250 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures under 155-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$204.99
3092	LED Fixture, <250 Watts, Replacing 320-400 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3093	LED Fixture, <250 Watts, Replacing 400 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3094	LED Fixture, <365 Watts, Replacing 400 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$398.41
3095	LED Fixture, <500 Watts, Replacing 1000 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$398.41
3096	LED Fixture, <800 Watts, Replacing 1000 Watt HID, High Bay	Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$398.41
3097	LED Fixture, Bilevel, Stairwell and Passageway	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3098	LED Fixture, Downlights, Accent Lights and Monopoint, > 18 Watts, Common Area	Online research. March 2016. Material cost is average sales price of LED downlight. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3099	LED Fixture, Replacing 150-175 Watt HID, Exterior	Actual cost from 2015-16 program data = \$311.55. 790 applications, primary participation has been wall packs in BIP, CSF, MESP. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$311.55 - \$70.335 = \$241.22	\$241.22



MMID	Measure Name	Source	Incremental Cost
3100	LED Fixture, Replacing 150-175 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data = \$337.33. 63 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$337.33 - \$70.335 = \$267.00	\$267.00
3101	LED Fixture, Replacing 150-175 Watt HID, Parking Garage, Dusk to Dawn	Actual cost from 2015-16 program data = \$337.33. 36 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$337.33 - \$70.335 = \$267.00	\$267.00
3102	LED Fixture, Replacing 250 Watt HID, Exterior	Actual cost from 2015-16 program data = \$337.33. 676 applications, primary fixture types are a mix of wall packs and pole mounted. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$337.33 - \$132.358 = \$204.97	\$204.97
3103	LED Fixture, Replacing 250 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data = \$337.33. 13 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "250 Watt HID, Exterior = \$132.36. Incremental Cost is \$322.78-\$132.36 = \$190.42. Incremental Cost is \$337.33 - \$132.358 = \$204.97	\$204.97
3104	LED Fixture, Replacing 250 Watt HID, Parking Garage, Dusk to Dawn	Actual cost from 2015-16 program data = \$337.33. 24 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "250 Watt HID, Exterior = \$132.36. Incremental Cost is \$322.78-\$132.36 = \$190.42. Incremental Cost is \$337.33 - \$132.358 = \$204.97	\$204.97
3105	LED Fixture, Replacing 320 Watt HID, Exterior	Actual cost from 2015-16 program data = \$337.33. 60 applications, primary fixture types are a mixture of fuel pump canopy, pole/arm mounted and retrofit kits. Less average price from 1000bulbs.com search for "320 Watt HID, Exterior = \$243.06. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$337.33 - \$243.06 = \$94.27	\$94.27
3106	LED Fixture, Replacing 320-400 Watt HID, Exterior	Actual cost from 2015-16 program data = \$337.33. 283 applications, primary fixture types are a mixture of architectural floods, pole/arm mounted and wall packs. Less average price from 1000bulbs.com search for "320 Watt HID, Exterior = \$243.06. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$337.33 - \$243.06 = \$94.27	\$94.27



MMID	Measure Name	Source	Incremental Cost
3107	LED Fixture, Replacing 400 Watt HID, Exterior	Online research. March 2016. Average price of 250-watt equivalent fixtures via search: 250-400-metal-halide-equivalent LED shoebox fixtures. <a href="https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/">https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/</a>	\$408.00
3108	LED Fixture, Replacing 70-100 Watt HID, Exterior	Actual cost from 2015-16 program data = \$242.86. 563 applications, primary fixture types are a mixture of architectural floods, pole/arm mounted and wall packs. Less average price from 1000bulbs.com search for "70-100 watt HID, Exterior" = \$112.14. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$242.86 - \$112.124 = \$130.74	\$130.74
3109	LED Fixture, Replacing 70-100 Watt HID, Parking Garage, 24 Hour	Actual cost from 2015-16 program data = \$408.17. 44 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "70-100 watt HID, Exterior" = \$112.14. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$408.17 - \$112.124 = \$296.05	\$296.05
3110	LED Fixture, Replacing 70-100 Watt HID, Parking Garage, Dusk to Dawn	Actual cost from 2015-16 program data = \$240.6. 52 applications, primary fixture type is parking garage luminaire. Less average price from 1000bulbs.com search for "70-100 watt HID, Exterior" = \$112.14. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$240.6 - \$112.124 = \$128.48	\$128.48
3111	LED Troffer, 2x4, Replacing 4' 3-4 Lamp T8 Troffer	Online research. March 2016. Average price of 2x4 led troffer fixtures. Actual cost. <a href="http://www.1000bulbs.com/category/2x4-led-troffer-fixtures/">www.1000bulbs.com/category/2x4-led-troffer-fixtures/</a>	\$168.29
3112	LED, ≤ 40 Watt, ENERGY STAR, Replacing Incandescent	Evaluator Online Cost research from 1000bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3113	LED, > 40 Watt, ENERGY STAR, Replacing Incandescent	Evaluator Online Cost research from 1000bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$9.40
3114	LED, Horizontal Case Lighting	Northeast Energy Efficiency Partnerships. "Incremental Cost Study Phase Three Final Report: A Report on Five Energy Efficiency Measure Incremental Costs in Six Northeast and Mid-Atlantic Markets." May 28, 2014. <a href="http://www.neep.org/file/1084/download?token=NVG0i03k&amp;usg=AFQjCNGXS4vZFo7qPMCZWUIKoZDw2jMxsA&amp;sig2=BelyTynJm37D7OptXlnZiQ&amp;cad=rja">http://www.neep.org/file/1084/download?token=NVG0i03k&amp;usg=AFQjCNGXS4vZFo7qPMCZWUIKoZDw2jMxsA&amp;sig2=BelyTynJm37D7OptXlnZiQ&amp;cad=rja</a>	\$21.55/ft



MMID	Measure Name	Source	Incremental Cost
3117	Linear Fluorescent, Bilevel, Stairwell and Passageway	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3118	Oven, Combination, ENERGY STAR, Electric	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost=\$0.00. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
3119	Oven, Combination, ENERGY STAR, NG	ENERGY STAR® Commercial Kitchen Savings Calculator. Accessed March 11, 2016. All Rack Ovens Incremental Cost=\$0.00. <a href="https://www.energystar.gov/products/commercial_food_service_equipment">https://www.energystar.gov/products/commercial_food_service_equipment</a>	\$0.00
3120	Programmable Thermostat, RTU Optimization Advanced	Median material cost for preapproved list is \$180.00; additional labor is required for programming and running wire from output to economizer, estimated at 2 hours per thermostat at labor rate of \$56.48.	\$292.00
3121	Programmable Thermostat, RTU Optimization Standard	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$150.00
3122	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3123	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', BF ≤ 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3124	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3125	T8 2L-4ft High Performance HBF Replacing T12HO 1L-8 ft	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3126	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor	\$4.90



MMID	Measure Name	Source	Incremental Cost
		duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	
3127	T8 4L-4-ft High Performance Replacing T12 2L-8 ft	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3128	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', BF ≤ 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3129	T8 4L-4ft High Performance Replacing T12HO 2L-8 ft -	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3130	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF ≤ 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3131	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3132	T8 4L-4ft High Performance Replacing T12HO/VHO 2L-8 ft	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3133	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF ≤ 0.78	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3134	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF > 1.00	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3135	Low Watt T8 Lamps	Average of MMID 2590 and MMID 2591. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration,	\$2.26



MMID	Measure Name	Source	Incremental Cost
		labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	
3136	Dishwasher, High Temp, Electric Booster, Pots/Pans Type, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. Pot, pan, and utensil high temperature type. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$1,710.00
3137	Dishwasher, High Temp, Electric Booster, Pots/Pans Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. Pot, pan, and utensil high temperature type. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$1,710.00
3138	Dishwasher, High Temp, Gas Booster, Pots/Pans Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. Pot, pan, and utensil high temperature type. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$1,710.00
3139	Dishwasher, Low Temp, Pots/Pans Type, ENERGY STAR, Electric	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. Pot, pan, and utensil high temperature type, there is no cost in the calculator for low temp pot, pan, and utensil type. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$1,710.00
3140	Dishwasher, Low Temp, Pots/Pans Type, ENERGY STAR, NG	ENERGY STAR® Calculator Commercial Kitchen Equipment. Accessed January 2016. Pot, pan, and utensil high temperature type, there is no cost in the calculator for low temp pot, pan, and utensil type. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$1,710.00
3141	LED, ≤ 8W	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3144	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$4.90
3145	T8 2L 4', HPT8 or RWT8, Replacing T12	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013.	\$4.90





MMID	Measure Name	Source	Incremental Cost
	1L 8', BF ≤ 0.78, Parking Garage		
3146	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3147	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3148	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3149	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$4.90
3150	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$4.90
3151	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3152	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3153	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80



MMID	Measure Name	Source	Incremental Cost
3154	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF > 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3155	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', 0.78 < BF < 1.00, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3156	T8 4L 4', HPT8 or RWT8, Replacing T12VHO 2L 8', BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$9.80
3157	LED, Porch Fixture, ENERGY STAR	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$10.65
3158	LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, In Unit	Online research. March 2016. Material cost is average sales price of LED downlights. Labor cost from RSMeans, 2015; Interior LED fixtures, downlight recess mounted. \$12.46 (material cost) + \$44.00 (labor cost)= \$56.46. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$56.46
3159	LED, ENERGY STAR, Replacing Incandescent > 40W, In Unit	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$9.40
3160	LED, ENERGY STAR, Replacing Incandescent > 40W, Common Area	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$9.40
3161	LED, ENERGY STAR, Replacing Incandescent ≤ 40W, In Unit	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3162	LED, ENERGY STAR, Replacing Incandescent ≤ 40W, Common Area	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05



MMID	Measure Name	Source	Incremental Cost
3163	T8 1L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.07
3164	T8 1L 4', 28W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.07
3165	T8 1L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.07
3166	T8 1L 4', 25W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.45
3167	T8 1L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$2.45
3168	T8 2L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.06
3169	T8 2L 4', 28W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.13
3170	T8 2L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.13
3171	T8 2L 4', 25W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90



MMID	Measure Name	Source	Incremental Cost
3172	T8 2L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3173	T8 3L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$6.09
3174	T8 3L 4', 28W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$6.20
3175	T8 3L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$6.20
3176	T8 3L 4', 25W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$7.35
3177	T8 3L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$7.35
3178	T8 4L 4', HPT8, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$8.12
3179	T8 4L 4', 28W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$8.27
3180	T8 4L 4', 28W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$8.27



MMID	Measure Name	Source	Incremental Cost
3181	T8 4L 4', 25W, CEE, BF > 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3182	T8 4L 4', 25W, CEE, BF ≤ 0.78, Parking Garage	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3183	Strip Curtain, Walk-In Freezers and Coolers	WESCO Distribution Pricing (\$45.00) + Labor (\$5.00) = \$50.00	\$50.00
3184	Delamping, Direct Install, 8 Foot Lamp	Mid-Atlantic TRM Version 6.0. p. 323. <a href="http://www.neep.org/mid-atlantic-technical-reference-manual-v6">http://www.neep.org/mid-atlantic-technical-reference-manual-v6</a>	\$10.80
3188	Hot Water Boiler, 95%+ AFUE	Focus on Energy Program, 2013. Program Implementer CLEAResult surveyed 40 Trade Allies and took the average reported cost for an 82% boiler and subtracted that amount from the average reported cost for a 95% boiler.	\$3,105.00
3195	Linear Fluorescent, 2L 4'RWT8 Replacements, 24 Hours, CALP	Actual cost from 2015-16 program data, 30 applications.	\$34.97
3196	T8 2L-4ft High Performance Tandem Replacing T12 2L-8ft	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3200	LED, Exit Sign, Retrofit, CALP	Online research. March 2016. Average sales price of LED Exit Signs on 1000bulbs.com = \$26.43; RSMMeans, 2015 labor cost for install of Signs, interior electric exit sign, wall mounted , 6" = \$72.00. \$26.43 (material cost) + \$72.00 (labor cost) = \$98.43.	\$98.43
3201	Occupancy Sensor, Wall or Ceiling Mount ≤ 200 Watts, CALP	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00 for Wall Mount. WESCO Distribution Pricing, 2013 + Labor = \$120.00 for Ceiling Mount. \$77.50 is the average.	\$77.50
3202	Occupancy Sensor, Wall or Ceiling Mount >200 Watts, CALP	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00 for Wall Mount. WESCO Distribution Pricing, 2013 + Labor = \$120.00 for Ceiling Mount. \$77.50 is the average.	\$77.55
3203	CFL Fixture, replacing incandescent fixture	Online research. Historical value.	\$7.29
3204	CFL Fixtures	Online research. Historical value.	\$7.29



MMID	Measure Name	Source	Incremental Cost
3205	CFL Fixture, ≤ 100 Watts, with Copay	Online research. Historical value.	\$7.29
3223	Coil Brush, Direct Install	No value provided	\$0.00
3235	LED, 2x4, Replacing T8 2L	Online research. March 2016. Average price of 2x4 led troffer fixtures. <a href="http://www.1000bulbs.com/category/2x4-led-troffer-fixtures/">www.1000bulbs.com/category/2x4-led-troffer-fixtures/</a>	\$168.29
3239	LED, 2x2, Replacing T8 2L U-Tube	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3244	Process Exhaust Filtration	Historical Focus on Energy project data, 2013. 8 projects, average total cost of process exhaust filtration is \$2.89 per CFM.	\$2.89/CFM
3251	Lighting Controls, Bilevel, Exterior and Parking Garage Fixtures, Dusk to Dawn	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3252	Lighting Controls, Bilevel, Parking Garage Fixtures, 24 Hour	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3266	Demand Control Ventilation, RTU Optimization	Historical data (1/1/14-8/10/16 paid proj) for MMID3266 = \$2,796.00 per AHU. This excludes 1 project with \$20.00 per AHU and 3 projects > \$19,000.00 per AHU.	\$2,796.00/AHU
3273	LED, 8 watts	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3274	LED, 12 watts	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
3275	Boiler Plant Retrofit, Hybrid Plant, ≥ 1 MMBh	Historical Focus on Energy project data through 2013. Based on 22 boilers on 13 projects, the average hybrid boiler plant total cost is \$25.65 per MBh.	\$25.65/MBh
3276	Boiler, Hot Water, Condensing, ≥ 90% AFUE, ≥ 300 Mbh	Focus on Energy project data through 2013.	\$25.65/MBh
3277	Boiler, Hot Water, Near Condensing, ≥ 85% AFUE, ≥ 300 Mbh	Historical Focus project data. Based on 14 boilers for six projects, the average total cost for ≥ 85% ≥ 300 MBh boilers is \$14.72 per MBh.	\$14.72/MBh



MMID	Measure Name	Source	Incremental Cost
		PA Consulting Group Inc. "State of Wisconsin Public Service Commission of Wisconsin Focus on Energy Evaluation. ACES: Default Deemed Savings Review." Final Report. June 24, 2008. <a href="https://www.focusonenergy.com/sites/default/files/acesdeemed_savingsreview_evaluationreport.pdf">https://www.focusonenergy.com/sites/default/files/acesdeemed_savingsreview_evaluationreport.pdf</a>	
3279	LED, Direct Install, 9.5 Watt	Average of MMIDs 3346-3347. Online research. March 2016. Average cost of 8-watt LED Lamp, 40-watt equivalent, and 12-watt LED Lamp, 60-watt equivalent. <a href="http://www.1000bulbs.com/category/60-watt-equal-led-light-bulbs/">www.1000bulbs.com/category/60-watt-equal-led-light-bulbs/</a> and <a href="http://www.1000bulbs.com/category/40-watt-equal-led-light-bulbs/">www.1000bulbs.com/category/40-watt-equal-led-light-bulbs/</a>	\$7.81
3280	VFD, Constant Torque	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. Constant torque VFD is 15% more than variable torque VFD, 15% added to cost of similar VFD measures: \$130.00 per hp x 1.15 = \$149.50. Informed by historical Focus on Energy project data, 2012-2013 and NEEP 2013 Incremental Cost Study (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$149.50
3284	Strip Curtain, Walk-In Freezers and Coolers, SBP A La Carte	WESCO Distribution Pricing (\$45.00) + Labor (\$5.00) = \$50.00	\$50.00
3286	LED Fixture, <250 Watts, Replacing 320-400 Watt HID, High Bay, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3289	LED Fixture, Replacing 150-175 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures under 155-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$204.99
3290	LED Fixture, Replacing 320-400 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3293	Occupancy Sensor, High Bay Fluorescent	WESCO Distribution Pricing, 2013 (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00



MMID	Measure Name	Source	Incremental Cost
	Fixtures, Warehouse, SBP A La Carte		
3294	Occupancy Sensor, High Bay Fluorescent Fixtures, Public Assembly, SBP A La Carte	WESCO Distribution Pricing, 2013 (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
3295	Occupancy Sensor, High Bay Fluorescent Fixtures, Gymnasium, SBP A La Carte	WESCO Distribution Pricing, 2013 (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
3297	Occupancy Sensor, High Bay Fluorescent Fixtures, Industrial, SBP A La Carte	WESCO Distribution Pricing, 2013 (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
3298	LED, Reach-In Refrigerated Case, Replaces T12 or T8, SBP A La Carte	Regional Technical Forum, UES Measures. "Commercial: Grocery - Display Case LEDs (Reach-in Cases)." Measure Workbook 3.2; November 16, 2015. \$22.00 for all "Commercial: Grocery - Display Case LEDs (Reach-in Cases)" measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=104">http://rtf.nwcouncil.org/measures/measure.asp?id=104</a>	\$22.00
3299	LED, Reach-In Refrigerated Case, Replaces T12 or T8 w/ Occupancy Control, SBP A La Carte	Regional Technical Forum, UES Measures. Commercial: Grocery - Display Case LEDs (Reach-in Cases). Measure Workbook 3.2; November 16, 2015. \$22.00 for all Commercial: Grocery - Display Case LEDs (Reach-in Cases) measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=104">http://rtf.nwcouncil.org/measures/measure.asp?id=104</a> . Measure Workbook 3.1. January 4, 2016. Occupancy sensors are \$3.00 for all Commercial: Grocery - Display Case Motion Sensors. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a> .	\$25.00
3301	LED Fixture, Replacing 250 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3302	LED Fixture, Replacing 320 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82





MMID	Measure Name	Source	Incremental Cost
3303	LED Fixture, Replacing 400 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3304	LED Fixture, Replacing 70-100 Watt HID, Exterior, SBP A La Carte	Online research. March 2016. Average price of 50- to 100-watt equivalent fixtures via search: 50-175-metal-halide-equivalent LED shoebox fixtures. <a href="https://www.1000bulbs.com/category/50-175-metal-halide-equivalent/">https://www.1000bulbs.com/category/50-175-metal-halide-equivalent/</a>	\$109.99
3307	T8 2L 4', HPT8 or RWT8, Replacing T12 1L 8', 0.78 < BF < 1.00, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3309	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3312	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3320	Delamping, T12 to T8, 8', SBP A La Carte	Mid-Atlantic TRM Version 6.0. p. 323. <a href="http://www.neep.org/mid-atlantic-technical-reference-manual-v6">http://www.neep.org/mid-atlantic-technical-reference-manual-v6</a>	\$10.80
3323	LED, 2x2, Replacing T12 2L U-Tube, SBP A La Carte	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3324	LED, 2x2, Replacing T8 2L U-Tube, SBP A La Carte	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3325	T8, 2' Lamps, Replacing T12 Single U-Tube, SBP A La Carte	Online research. March 2016. Average price of T12 Utube lamp from 1000bulbs.com.	\$21.49
3326	T8, 2' Lamps, Replacing T12 Dual U-Tube, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$1.22



MMID	Measure Name	Source	Incremental Cost
3327	T8, 2' Lamps, Replacing T8 Single U-Tube, SBP A La Carte	Online research. March 2016. Average price of T12 Utube lamp from 1000bulbs.com.	\$21.49
3328	T8, 2' Lamps, Replacing T8 Dual U-Tube, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$1.22
3329	T8 4L Replacing 250-399 W HID, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3330	T5HO 2L Replacing 250-399 W HID, SBP A La Carte	Similar measure 2890. 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$156.14
3331	T8 6L Replacing 400-999 W HID, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3332	T5HO 4L Replacing 400-999 W HID, SBP A La Carte	Similar measure 2892: 2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$163.16
3333	T8 8L ≤ 500W, Replacing ≥ 1000 W HID, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3334	T5HO 6L ≤ 500W, Replacing ≥ 1000 W HID, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$210.22
3336	T8 2L 4', recessed Indirect Fixture, HPT8 replacing 3 or 4L - T8 or T12, SBP A La Carte	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3343	Lighting Controls, Bilevel, Exterior and Parking Garage	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00



MMID	Measure Name	Source	Incremental Cost
	Fixtures, Dusk to Dawn, SBP A La Carte		
3344	Lighting Controls, Bilevel, Parking Garage Fixtures, 24 Hour, SBP A La Carte	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3345	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior, SBP A La Carte	2015 Implementer assesment of measure cost.	\$30.00
3346	LED, 8 Watts, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3347	LED, 12 Watts, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
3348	LED Troffer, 2x4, Replacing 4' 3-4 Lamp T8 Troffer, SBP Package	Online research. March 2016. Average price of 2x4 led troffer fixtures. <a href="http://www.1000bulbs.com/category/2x4-led-troffer-fixtures/">www.1000bulbs.com/category/2x4-led-troffer-fixtures/</a>	\$168.29
3350	Insulation, Direct Install, Pipe, Per Foot, 1" Thickness, Electric, SBP Package	RS Means Building Construction Cost Data, 2015. Insulation, pipe covering (price copper tube one less than I.P.S), fiberglass with all service jacket, 1" wall, 1" iron pipe size. Material Cost is \$0.88 + Labor Cost is \$1.53 = Total is \$2.41	\$2.41/ft
3351	Insulation, Direct Install, Pipe, Per Foot, 1" Thickness, NG, SBP Package	RS Means Building Construction Cost Data, 2015. Insulation, pipe covering (price copper tube one less than I.P.S), fiberglass with all service jacket, 1" wall, 1" iron pipe size. Material Cost is \$0.88 + Labor Cost is \$1.53 = Total is \$2.41	\$2.41/ft
3352	LED, 8-12 Watts, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®. Weighted Average of 40 to 53 Watt LEDs.	\$7.80
3353	LED, Replacing Neon Sign, SBP Package	2015 Implementer survey of Trade Ally's installation Cost.	\$55.00
3355	Faucet Aerator, Direct Install, 1.5 gpm,	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015.	\$13.24



MMID	Measure Name	Source	Incremental Cost
	Bathroom, Electric, SBP Package	<a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	
3356	Faucet Aerator, Direct Install, 1.5 gpm, Bathroom, NG, SBP Package	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3357	Occupancy Sensor, Wall Mount, >200 Watts, SBP Package	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
3358	Showerhead, Direct Install, 1.75 gpm, Electric, SBP Package	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
3359	Showerhead, Direct Install, 1.75 gpm, NG, SBP Package	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
3360	LED, Exit Sign, Retrofit, SBP Package	Online research. March 2016. Average sales price of LED Exit Signs on 1000bulbs.com = \$26.43.	\$26.43
3361	Occupancy Sensor, Wall Mount, ≤ 200 Watts, SBP Package	WESCO Distribution Pricing (\$18.75) + Labor (\$16.25) = \$35.00	\$35.00
3363	LED, ≤ 8W, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3364	LED, > 12W (Max 20W) Flood Lamp, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$13.10
3365	LED, MR16, 8-12W, SBP Package	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$11.50
3366	LED, 2x2, Replacing T12 2L U-Tube, SBP Package	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3367	LED, 2x2, Replacing T8 2L U-Tube, SBP Package	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3368	Faucet Aerator, Direct Install, .5 gpm Public	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015.	\$13.24



MMID	Measure Name	Source	Incremental Cost
	Restroom, Elec, SBP Package	<a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	
3369	Faucet Aerator, Direct Install, .5 gpm Public Restroom, NG, SBP Package	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3370	Faucet Aerator, Direct Install, .5 gpm Employee Restroom, Elec, SBP Package	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3371	Faucet Aerator, Direct Install, .5 gpm employee Restroom, NG, SBP Package	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3372	T8 2L 4', recessed Indirect Fixture, HPT8 replacing 3 or 4L - T8 or T12, SBP Package	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3386	Grain Dryer, Energy Efficient, Hybrid	Average of unit pricing values from Mathews Company Grain Dryer Price Book based on suggested base retail prices for their new grain dryer equipment offerings. Print.	\$179 per bushel/hr of dryer capacity
3387	LED, 1x4, replacing T8 or T12, 2L	Retailer Cost Data obtained by Implementer through online retailers, August 2015.	\$77.00
3391	HPT8, 1x4, replacing T12 or T8, 2L, SBP A La Carte	Online research. March 2016. Average price of T12 Utube lamp from 1000bulbs.com.	\$21.49
3392	HPT8, 1x4, replacing T12 or T8, 2L, SBP Package	Online research. March 2016. Average price of T12 Utube lamp from 1000bulbs.com.	\$21.49
3394	LED Fixture, Downlights, ≤ 18 Watts, Replacing 1 lamp pin based CFL Downlight	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$10.80
3395	LED Fixture, Downlights, >18 Watts, Replacing 2	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$17.55



MMID	Measure Name	Source	Incremental Cost
	lamp pin based CFL Downlight		
3396	LED Fixture, Downlights, ≤ 100 Watts, > =4000 Lumens, Interior	Online research. May 2016. Average cost of LED downlights over 45-watt equivalent (4,000+ Lumens). <a href="https://www.1000bulbs.com/category/led-downlight-lighting/">https://www.1000bulbs.com/category/led-downlight-lighting/</a>	\$24.73
3397	LED Fixture, Downlights, ≤ 100 Watts, ≥ 4000 Lumens, Exterior	Online research. May 2016. Average cost of Exterior LED downlights over 45-watt equivalent (4,000+ Lumens). <a href="https://www.1000bulbs.com/category/led-downlight-lighting/">https://www.1000bulbs.com/category/led-downlight-lighting/</a>	\$51.85
3398	LED Fixture, Downlights, ≥ 6000 Lumens, Interior	Online research. May 2016. Average cost of LED downlights over 65-watt equivalent (6,000+ Lumens). <a href="https://www.1000bulbs.com/category/led-downlight-lighting/">https://www.1000bulbs.com/category/led-downlight-lighting/</a>	\$35.67
3399	LED Fixture, Downlights, ≥ 6000 Lumens, Exterior	Online research. May 2016. Average cost of LED downlights over 65-watt equivalent (6,000+ Lumens). <a href="https://www.1000bulbs.com/category/led-downlight-lighting/">https://www.1000bulbs.com/category/led-downlight-lighting/</a>	\$35.92
3400	LED Fixture, 2x2, Low Output, DLC Listed	The Home Depot. Website. Accessed October 2015. <a href="http://www.homedepot.com">www.homedepot.com</a> Grainger. Website. Accessed October 2015. <a href="http://www.grainger.com">www.grainger.com</a> Shine Retrofits. Website. Accessed October 2015. <a href="http://www.shineretrofits.com">www.shineretrofits.com</a>	\$108.75
3401	LED Fixture, 2x2, High Output, DLC Listed	Pricing Data obtained by Implementer through online retailers and contractors, August 2015.	\$108.75
3402	LED Lamp, ENERGY STAR, Replacing Incandescent Lamp ≤ 40 Watts, Exterior	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3403	LED Lamp, ENERGY STAR, Replacing Incandescent Lamp >40 Watts, Exterior	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®. Weighted Average 60,75, and 100 W LEDs.	\$9.40
3404	LED Fixture, Downlights, >18 Watts, Replacing Incandescent Downlight, Exterior	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$12.46



MMID	Measure Name	Source	Incremental Cost
3405	LED Fixture, Downlights, ≤ 18 Watts, Replacing Incandescent Downlight, Exterior	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$17.55
3406	Daylighting Controls	Actual cost from 2015-16 program data, 21 applications	\$0.73
3407	LED Fixture, Replacing 1000 Watt HID, Exterior	Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$398.41
3408	PSMH/CMH, Replacing 1000 Watt HID, Exterior	Online research. May 2016. Bestlights.com, venturelights.com, and warehouselighting.com Focus on Energy Program information. Baseline cost is \$322.00 for 1000 Watt HID Exterior lamps. Average cost of fixture types found in FoE Invoices from 2015-2016 is \$375.00.	\$53.00
3425	LED, 8ft, Replacing T12 or T8, 1L	Online research. March 2016. Average cost of 8-foot LED T8 replacement. <a href="https://www.1000bulbs.com/category/led-tubes-retrofit/">https://www.1000bulbs.com/category/led-tubes-retrofit/</a>	\$20.49
3426	LED, 8ft, Replacing T12 or T8, 1L, SBP A La Carte	Online research. March 2016. Average cost of 8-foot LED T8 replacement. <a href="https://www.1000bulbs.com/category/led-tubes-retrofit/">https://www.1000bulbs.com/category/led-tubes-retrofit/</a>	\$20.49
3428	LED, 8ft, Replacing T12 or T8, 2L	Online research. March 2016. Average cost of 8-foot LED T8 replacement. <a href="https://www.1000bulbs.com/category/led-tubes-retrofit/">https://www.1000bulbs.com/category/led-tubes-retrofit/</a>	\$40.98
3429	LED, 8ft, Replacing T12 or T8, 2L, SBP A La Carte	Online research. March 2016. Average cost of 8-foot LED T8 replacement. <a href="https://www.1000bulbs.com/category/led-tubes-retrofit/">https://www.1000bulbs.com/category/led-tubes-retrofit/</a>	\$40.98
3489	DHW Temperature Turn Down, Serving Multiple Dwelling Units, Direct Install, Electric	This is a behavioral measure and has no cost.	\$0.00
3490	DHW Temperature Turn Down, Serving Multiple Dwelling Units, Direct Install, NG	This is a behavioral measure and has no cost.	\$0.00



MMID	Measure Name	Source	Incremental Cost
3491	Furnace with ECM, ≥ 95%+ AFUE, NG	2015-02-10 Technical Support Document: Energy Efficiency Program for Consumer Products and Commercial and Industrial Equipment: Residential Furnaces. Difference between North region's 80% and 95% furnaces in Table 8.5.1. <a href="https://www.regulations.gov/document?D=EERE-2014-BT-STD-0031-0027">https://www.regulations.gov/document?D=EERE-2014-BT-STD-0031-0027</a>	\$723.00
3492	Furnace with ECM, ≥ 90%+ AFUE, NG	2015-02-10 Technical Support Document: Energy Efficiency Program for Consumer Products and Commercial and Industrial Equipment: Residential Furnaces. Difference between North region's 80% and 90% furnaces in Table 8.5.1. <a href="https://www.regulations.gov/document?D=EERE-2014-BT-STD-0031-0027">https://www.regulations.gov/document?D=EERE-2014-BT-STD-0031-0027</a>	\$575.00
3493	Parking Garage Ventilation Controls with Heating	Actual Program Data for MMID 3016, 2014-2016. 2 multifamily projects average actual cost of \$607.00.	\$607.00
3494	Variable Speed ECM Pump, < 100 Watts Max Input, Domestic Hot Water Recirculation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$690.79
3495	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Domestic Hot Water Recirculation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,324.75
3496	Variable Speed ECM Pump, > 500 Watts Max Input, Domestic Hot Water Recirculation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,844.58
3497	Variable Speed ECM Pump, < 100 Watts Max Input, Heating Water Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$690.79
3498	Variable Speed ECM Pump, 100 - 500 Watts Max Input,	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,324.75





MMID	Measure Name	Source	Incremental Cost
	Heating Water Circulation		
3499	Variable Speed ECM Pump, > 500 Watts Max Input, Heating Water Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,844.58
3500	Variable Speed ECM Pump, < 100 Watts Max Input, Cooling Water Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$690.79
3501	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Cooling Water Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,324.75
3502	Variable Speed ECM Pump, > 500 Watts Max Input, Cooling Water Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,844.58
3503	Variable Speed ECM Pump, < 100 Watts Max Input, Water Loop Heat Pump Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$690.79
3504	Variable Speed ECM Pump, 100 - 500 Watts Max Input, Water Loop Heat Pump Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,324.75
3505	Variable Speed ECM Pump, > 500 Watts Max Input, Water Loop Heat Pump Circulation	Pricing research, Nov 2014. PSC and ECM pump motors from Viridian, Stratos, Star, Top, and other brands were examined across taco-hvac.com, wilo-usa.com, and nz.grundfos.com.	\$1,844.58
3511	LED Replacement of 4' T8 Lamps w/Integral or External Driver	Online research. September 2016. <a href="https://www.energyavenue.com/Sylvania/73107?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK-uSa-sFtYYo2HoW5piw9OCxbjku5rFsAICYHiszo2UaAvPJ8P8HAQ;">https://www.energyavenue.com/Sylvania/73107?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK-uSa-sFtYYo2HoW5piw9OCxbjku5rFsAICYHiszo2UaAvPJ8P8HAQ;</a>	\$46.55



MMID	Measure Name	Source	Incremental Cost
		<a href="https://a19led.com/products/cree-ur-series-retrofit-kit-ur2-48-45l-40k-10v-fd?utm_medium=cpc&amp;utm_source=googlepla&amp;variant=16950356097&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFK6i-wzHiYiyYqQK-8Pkn5xth3-d_JRLhZy3vCUDWo1kaAugw8P8HAQ;">https://a19led.com/products/cree-ur-series-retrofit-kit-ur2-48-45l-40k-10v-fd?utm_medium=cpc&amp;utm_source=googlepla&amp;variant=16950356097&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFK6i-wzHiYiyYqQK-8Pkn5xth3-d_JRLhZy3vCUDWo1kaAugw8P8HAQ;</a> <a href="http://www.adlsupply.com/ballasts/philips-advance-icn-2p32-n/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFK49fTcL_EluiXnnAgMblGQvMyjl_LjjXKPLUwd5TkoaAlPi8P8HAQ">http://www.adlsupply.com/ballasts/philips-advance-icn-2p32-n/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFK49fTcL_EluiXnnAgMblGQvMyjl_LjjXKPLUwd5TkoaAlPi8P8HAQ</a> <a href="http://www.lighting-spot.com/ge-232-mv-n.html?fee=24&amp;fep=527&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFKwQ8BslaEWkUNaQJiYJLq1E2EvCC8qV6AszId7rFH0waAjHg8P8HAQ;">http://www.lighting-spot.com/ge-232-mv-n.html?fee=24&amp;fep=527&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEIQAwPNFKwQ8BslaEWkUNaQJiYJLq1E2EvCC8qV6AszId7rFH0waAjHg8P8HAQ;</a> <a href="https://www.bulbamerica.com/products/osram-sylvania-32w-120v-t8-2-lamp-high-efficiency-electric-ballast?CAWELAID=120150920000389459&amp;CAGSPN=pla&amp;CAAGID=11213624286&amp;CATCI=pla-129513636246&amp;catargetid=12015092000808680&amp;cadevice=c&amp;gclid=Cj0KEQjw57W9BRDM9_a-2v">https://www.bulbamerica.com/products/osram-sylvania-32w-120v-t8-2-lamp-high-efficiency-electric-ballast?CAWELAID=120150920000389459&amp;CAGSPN=pla&amp;CAAGID=11213624286&amp;CATCI=pla-129513636246&amp;catargetid=12015092000808680&amp;cadevice=c&amp;gclid=Cj0KEQjw57W9BRDM9_a-2v</a>	
3512	LED Replacement of 4' T8 Lamps utilizing existing ballast	<p>Green LED Zone. Website. Accessed September 2016.  <a href="http://www.greenledzone.com">www.greenledzone.com</a></p> <p>Shine Retrofits. Website. Accessed September 2016.  <a href="http://www.shineretrofits.com">www.shineretrofits.com</a></p> <p>1000 Bulbs. Website. Accessed September 2016.  <a href="http://www.1000bulbs.com">www.1000bulbs.com</a></p>	\$11.29
3513	ENERGY STAR Fluorescent Porch Fixtures	ENERGY STAR® Products List. Filtered by fluorescent technology, porch fixture type and lumen bin. April 15, 2016.	\$32.00
3525	LED, Direct Install, 10 Watt, HES	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®. Weighted Average of 29 to 43 Watt LEDs.	\$5.90
3548	CFL, Standard Bulb, 310-749 Lumens, Retail Store Markdown	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.21
3549	CFL, Standard Bulb, 750-1049 Lumens, Retail Store Markdown	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$1.62



MMID	Measure Name	Source	Incremental Cost
3550	CFL, Standard Bulb, 1050-1489 Lumens, Retail Store Markdown	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$2.74
3551	CFL, Standard Bulb, 1490-2600 Lumens, Retail Store Markdown	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$1.03
3552	CFL, Reflector, 15 watt, Retail Store Markdown	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$2.80
3553	LED, Omnidirectional, 310-749 Lumens, Retail Store Markdown	1000 Bulbs. Website. Accessed March 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lowes. Website. Accessed March 2016. <a href="http://www.lowes.com">www.lowes.com</a> Home Depot. Website. Accessed March 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$4.50
3554	LED, Omnidirectional, 750-1049 Lumens, Retail Store Markdown	1000 Bulbs. Website. Accessed March 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lowes. Website. Accessed March 2016. <a href="http://www.lowes.com">www.lowes.com</a> Home Depot. Website. Accessed March 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$5.85
3555	LED, Omnidirectional, 1050-1489 Lumens, Retail Store Markdown	1000 Bulbs. Website. Accessed March 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lowes. Website. Accessed March 2016. <a href="http://www.lowes.com">www.lowes.com</a> Home Depot. Website. Accessed March 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$12.50
3556	LED, Omnidirectional, 1490-2600 Lumens, Retail Store Markdown	1000 Bulbs. Website. Accessed March 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lowes. Website. Accessed March 2016. <a href="http://www.lowes.com">www.lowes.com</a> Home Depot. Website. Accessed March 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$12.50
3557	LED, Reflector, 12 watt, Retail Store Markdown	1000 Bulbs. Website. Accessed March 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lowes. Website. Accessed March 2016. <a href="http://www.lowes.com">www.lowes.com</a> Home Depot. Website. Accessed March 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$5.85
3559	Boiler, 95%+ AFUE, With DHW, NG	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011.	\$2,803.00



MMID	Measure Name	Source	Incremental Cost
		Navigant Consulting. p. A-10. Mid-sized (126 MBh) Residential Combination Heat/Hot Water Incremental Cost 95 CAE = \$2,803.00.	
3560	Occupancy Sensor, Fixture Mount, > 60 Watts	Mid-Atlantic Technical Reference Manual Version 5.0. p. 302. April 2015. <a href="http://www.neep.org/sites/default/files/resources/Mid-Atlantic_TRM_V5_FINAL_5-26-2015.pdf">http://www.neep.org/sites/default/files/resources/Mid-Atlantic TRM V5 FINAL 5-26-2015.pdf</a>	\$200.00
3571	Showerhead, Handheld, Direct Install, 1.5 gpm, Electric	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
3572	Showerhead, Handheld, Direct Install, 1.5 gpm, NG	\$5.00 = WESCO Distribution Pricing (\$3.11) + Labor (\$1.89)	\$5.00
3573	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Swivel, Electric	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3574	Faucet Aerator, Direct Install, 1.5 gpm, Kitchen, Swivel, NG	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." 2015. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> \$6.70 labor + \$6.54 materials = \$13.24.	\$13.24
3575	CFL, Direct Install, 9 Watt, Torpedo, Candelabra base	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$1.47
3576	CFL, Direct Install, 14 Watt, Torpedo, Medium base	Online research. March 2016. Average costs. <a href="https://www.1000bulbs.com/category/decorative-cfl-compact-fluorescents/">https://www.1000bulbs.com/category/decorative-cfl-compact-fluorescents/</a>	\$4.14
3577	LED, > 12W, SBP After A La Carte	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$5.85
3578	LED, > 12W, SBP Package	Online research. ENERGY STAR®. March 2016. 1000 bulbs.com, Lowes, and HomeDepot.	\$5.85
3579	LED, > 16W, SBP After A La Carte	Online research. October 2016. 1000bulbs.com, amazon.com, lowes.com	\$9.80
3580	LED, > 16W, SBP Package	Online research. October 2016. 1000bulbs.com, amazon.com, lowes.com	\$9.80
3582	T8 LED < 20 Watts, 2L, Replacing 3L or 4L	Online research. 2014.	\$62.00



MMID	Measure Name	Source	Incremental Cost
	T12/T8, SBP After A La Carte		
3584	Condensing Water Heater, NG, 90%+, Claim Only	Per Ohio TRM dated 8/6/10 (pg 123): condensing storage DHW incremental cost is \$685.00 per water heater	\$685.00
3585	Water Heater, Indirect, Claim Only	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. p. 11. Mid-sized (60 MBh and 48 gals) Residential Indirect Water Heater Incremental Cost Results (\$ per unit) Non-Regional Specific.	\$1,294.00
3586	Water Heater, Electric, EF of 0.93 or greater, Claim Only	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." June 2, 2008. <a href="http://www.deeresources.com/index.php/ex-ante-database">http://www.deeresources.com/index.php/ex-ante-database</a> RSMeans. Facilities Construction Cost Data. 2011.	\$25.16
3587	Water Heater, ≥ 0.67 EF, Storage, NG, Claim Only	Ohio TRM. p. 123. 2010. Gas storage DHW EF > 0.67 incremental cost is \$400.00 per water heater. <a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	\$400.00
3588	Water Heater, ≥ 0.82 EF, Tankless, Residential, NG, Claim Only	Ohio TRM. p. 123. 2010. Tankless DHW EF > 0.82 incremental cost is \$605.00 per water heater. <a href="http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf">http://s3.amazonaws.com/zanran_storage/amppartners.org/ContentPages/2464316647.pdf</a>	\$605.00
3596	LED Fixture, Bilevel, Stairwell and Passageway, SBP A La Carte	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3597	LED Fixture, Bilevel, Stairwell and Passageway, SBP After A La Carte	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00	\$95.00
3598	Compressed Air System Leak Survey and Repair, Year 4 and Beyond	Average of costs for MMIDs 2261, 2262, and 2263	\$6.76/hp
3603	LED Fixture, Interior, 12 Hours, CALP	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46



MMID	Measure Name	Source	Incremental Cost
3604	LED Fixture, Interior, 24 Hours, CALP	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3605	Occupancy Sensor, Fixture Mount, ≤ 200 Watts, CALP	Similar to MMID 2474. WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00	\$115.00
3606	Occupancy Sensor, Fixture Mount, >200 Watts, CALP	Similar to MMID 2475. WESCO Distribution Pricing (\$70.00) + Labor (\$25.00) = \$95.00	\$115.00
3607	LED, 4L 4', <20W, Replacing 8' 2L T12 or T8, SBP After A La Carte	Pricing was collected from online sources and distributors for lamps, ballasts, drivers, and 8 foot conversion kits. Labor was estimated. Incremental costs were determined between a baseline conversion of 8 foot T12 lamps to T8 lamps with a new ballast and a improved conversion of 8 T12 lamps to T8LED lamps with a new ballast.	\$103.00
3608	LED, 2L 4', <20W, Replacing 8' 1L T12 or T8, SBP After A La Carte	Pricing was collected from online sources and distributors for lamps, ballasts, drivers, and 8 foot conversion kits. Labor was estimated. Incremental costs were determined between a baseline conversion of 8 foot T12 lamps to T8 lamps with a new ballast and a improved conversion of 8 T12 lamps to T8LED lamps with a new ballast.	\$52.00
3609	Smart Thermostat, Existing NG Boiler	Average actual measure cost of smart thermostat measures incented by Focus on Energy (MMIDs 3609, 3610, and 3611) from 7/1/2017 to 12/1/2017. Pulled from SPECTRUM.	\$213.00
3610	Smart Thermostat, Existing NG Furnace	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00
3611	Smart Thermostat, Existing Air Source Heat Pump	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00
3612	Smart Thermostat, Installed with 95% AFUE NG Furnace	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00
3613	Smart Thermostat, Installed with 95% AFUE NG Boiler	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00
3614	Smart Thermostat, Installed with Furnace and A/C	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00



MMID	Measure Name	Source	Incremental Cost
3615	Smart Thermostat, Installed with Air Source Heat Pump	2015 Retail Research. Average cost of Smart Thermostats available 2015.	\$250.00
3616	LED, 2L 4', <20W, Replacing 8' 1L T12 or T8, SBP A La Carte	Pricing was collected from online sources and distributors for lamps, ballasts, drivers, and 8 foot conversion kits. Labor was estimated. Incremental costs were determined between a baseline conversion of 8 foot T12 lamps to T8 lamps with a new ballast and a improved conversion of 8 T12 lamps to T8LED lamps with a new ballast.	\$52.00
3617	LED, 4L 4', <20W, Replacing 8' 2L T12 or T8, SBP A La Carte	Pricing was collected from online sources and distributors for lamps, ballasts, drivers, and 8 foot conversion kits. Labor was estimated. Incremental costs were determined between a baseline conversion of 8 foot T12 lamps to T8 lamps with a new ballast and a improved conversion of 8 T12 lamps to T8LED lamps with a new ballast.	\$103.00
3619	Occupancy Sensor, Fixture Mount, ≤ 60 Watts, SBP Package	Similar to MMID 3561. Mid-Atlantic Technical Reference Manual Version 5.0. p.302. April 2015. <a href="http://www.neep.org/sites/default/files/resources/Mid-Atlantic_TRM_V5_FINAL_5-26-2015.pdf">http://www.neep.org/sites/default/files/resources/Mid-Atlantic_TRM_V5_FINAL_5-26-2015.pdf</a>	\$200.00
3621	Occupancy Sensor, Fixture Mount, ≤ 60 Watts, SBP After A La Carte	Similar to MMID 3561. Mid-Atlantic Technical Reference Manual Version 5.0. p. 302. April 2015. <a href="http://www.neep.org/sites/default/files/resources/Mid-Atlantic_TRM_V5_FINAL_5-26-2015.pdf">http://www.neep.org/sites/default/files/resources/Mid-Atlantic_TRM_V5_FINAL_5-26-2015.pdf</a>	\$200.00
3628	LED, ≤ 8W, SBP A La Carte	Similar to MMID 3273. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$6.05
3629	LED, > 12W, SBP A La Carte	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
3630	LED, > 16W, SBP A La Carte	Online research. October 2016. 1000bulbs.com, amazon.com, lowes.com	\$9.80
3631	LED, 12 Watts, SBP A La Carte	Similar to MMMID 3274. Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$5.85
3632	HVAC Controls, Surgery Occupancy	Historical Program Data- 4 similar projects done under other measure names	\$5,500.00
3652	DEET, Savings Period 1	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00



MMID	Measure Name	Source	Incremental Cost
3653	DEET, Savings Period 2	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3654	DEET, Savings Period 3	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3655	DEET, Savings Period 4	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3656	DEET, Savings Period 5	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3657	DEET, Savings Period 6	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3658	DEET, Savings Persistence	Staff estimate- \$2000.00 for energy projects + \$10000.00 average staff time in average-sized building	\$12,000.00
3659	Chiller Plant Chilled Water Setpoint Adjustment	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$108.00
3660	Chiller Plant Condenser Water Setpoint Adjustment	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$108.00
3661	Economizer Optimization	RSMeans. Facilities Construction Cost Data. 29th Edition. 2013. Assumed \$54.00 per hour labor rate for work performed on air cooling equipment. Estimated two hours for completion based on project experience.	\$108.00
3662	Hot Water Supply Reset	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$108.00
3663	Outside Air Intake Optimization	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$212.00
3664	Schedule Optimization, Weekday, Heating, 0-50000sq ft	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3665	Schedule Optimization, Weekday, Cooling, 0-50000sq ft	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3666	Schedule Optimization, Weekend, Heating, 0-50000sq ft	RSMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00





MMID	Measure Name	Source	Incremental Cost
3667	Schedule Optimization, Weekend, Cooling, 0-50000sq ft	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3668	Schedule Optimization, Weekday, Heating, 50000-100000sq ft	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3669	Schedule Optimization, Weekday, Cooling, 50000-100000sq ft	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3670	Schedule Optimization, Weekend, Heating, 50000-100000sq ft	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3671	Schedule Optimization, Weekend, Cooling, 50000-100000sq ft	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$168.00
3672	Supply Air Temperature Reset, Heating	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$96.00
3673	Supply Air Temperature Reset, Cooling	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$96.00
3674	Temperature Sensor Calibration	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$108.00
3675	Valve Repair, Chilled Water	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$112.00
3676	Valve Repair, Hot Water	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$112.00
3677	VFD Fan Motor Control Restoration	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$56.00
3678	VFD Pump Control Restoration	RSMMeans 2013 Facilities Construction Cost Data, 29th Edition	\$56.00
3679	LP Furnace with ECM, 90%+ AFUE (Existing)	2014 Implementer (CLEAResult ) survey of Trade Ally Costs.	\$432.00



MMID	Measure Name	Source	Incremental Cost
3680	Spring-loaded Garage Door Hinge, 55 Degree Indoor Temperature Setpoint	2015 Vendor Feedback. The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00 per set (trade ally feedback /web quote) plus an estimated installation of \$200.00 per door.	\$228.00
3681	Spring-loaded Garage Door Hinge, 60 Degree Indoor Temperature Setpoint	2015 Vendor Feedback. The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00 per set (trade ally feedback /web quote) plus an estimated installation of \$200.00 per door.	\$228.00
3682	Spring-loaded Garage Door Hinge, 65 Degree Indoor Temperature Setpoint	2015 Vendor Feedback. The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00 per set (trade ally feedback /web quote) plus an estimated installation of \$200.00 per door.	\$228.00
3683	Spring-loaded Garage Door Hinge, 70 Degree Indoor Temperature Setpoint	2015 Vendor Feedback. The average installation cost is based on the average door size of 10 feet wide by 12 feet tall, with six panels and five sets of hinges at \$28.00 per set (trade ally feedback /web quote) plus an estimated installation of \$200.00 per door.	\$228.00
3684	Water Heater, High Usage, ≥ 90% TE, K-12 School	2015 Michigan Energy Measures Database. Supplied by Morgan Marketing Partners. <a href="http://www.michigan.gov/mpsc/0,4639,7-159-52495_55129---,00.html">http://www.michigan.gov/mpsc/0,4639,7-159-52495_55129---,00.html</a>	\$1,135.00
3685	Insulation, 1/2" and 3/4" Pipe, Hot Water Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3686	Insulation, 1" and 1 1/4" Pipe, Hot Water Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3687	Insulation, 1 1/2" and 2" Pipe Hot Water Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3688	Insulation, 3" and 4" Pipe, Hot Water Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$10.53



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 4/2-13-15 Final/Updated/Illinois Statewide TRM Effective 060115 Final 02-24-15 Clean.pdf</a>	
3689	Insulation, 1/2" and 3/4" Pipe, Hot Water Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3690	Insulation, 1" and 1 1/4" Pipe, Hot Water Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3691	Insulation, 1 1/2" and 2" Pipe Hot Water Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3692	Insulation, 3" and 4" Pipe, Hot Water Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$10.53
3693	Single package vertical HVAC unit, ≥ 90%+ Thermal Efficiency, ≥ 10.0 EER Cooling, NG	MESP program manager discussion with vendor of single package vertical units early 2015. Vendor noted an incremental cost of \$500.00 to \$600.00 to upgrade from a 80% to 90% efficient unit. Used \$550.00 as the midpoint of this range.	\$550.00
3694	Single package vertical HVAC unit, ≥ 90%+ Thermal Efficiency, NG	MESP program manager discussion with vendor of single package vertical units early 2015. Vendor noted an incremental cost of \$500.00 to \$600.00 to upgrade from a 80% to 90% efficient unit. Used \$550.00 as the midpoint of this range.	\$550.00
3695	Insulation, 1/2" and 3/4" Pipe, Domestic Hot Water, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$7.15
3696	Insulation, 1" and 1 1/4" Pipe, Domestic Hot Water, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$7.15
3697	Insulation, 1 1/2" and 2" Pipe, Domestic Hot Water, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$8.28



MMID	Measure Name	Source	Incremental Cost
		<a href="#">sion 4/2-13-15 Final/Updated/Illinois Statewide TRM Effective 060115 Final 02-24-15 Clean.pdf</a>	
3698	Insulation, 3" and 4" Pipe, Domestic Hot Water, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3699	Insulation, 1/2" and 3/4" Pipe, Domestic Hot Water, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$7.15
3700	Insulation, 1" and 1 1/4" Pipe, Domestic Hot Water, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$7.15
3701	Insulation, 1 1/2" and 2" Pipe, Domestic Hot Water, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$8.28
3702	Insulation, 3" and 4" Pipe, Domestic Hot Water, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$9.40
3703	Insulation, Wall, NG heat with Cooling	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> Cost for Wall 2x6 R-19 Batts + R-5 Rigid	\$0.94/sq ft
3704	Insulation, Wall, NG heat without Cooling	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> Cost for Wall 2x6 R-19 Batts + R-5 Rigid	\$0.94/sq ft
3705	Insulation, Wall, Electric heat with Cooling	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> Cost for Wall 2x6 R-19 Batts + R-5 Rigid	\$0.94/sq ft



MMID	Measure Name	Source	Incremental Cost
3706	Insulation, Wall, Electric heat without Cooling	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> Cost for Wall 2x6 R-19 Batts + R-5 Rigid	\$0.94/sq ft
3707	Insulation, Attic, NG heat with Cooling, Existing Insulation ≤ R-11	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3708	Insulation, Attic, NG heat without Cooling, Existing Insulation ≤ R-11	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3709	Insulation, Attic, NG heat with Cooling, Existing Insulation R-12 to R-19	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3710	Insulation, Attic, NG heat without Cooling, Existing Insulation R-12 to R-19	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3711	Insulation, Attic, Electric heat with Cooling, Existing Insulation ≤ R-11	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3712	Insulation, Attic, Electric heat without Cooling, Existing Insulation ≤ R-11	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3713	Insulation, Attic, Electric heat with Cooling, Existing Insulation R-12 to R-19	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft
3714	Insulation, Attic, Electric heat without Cooling, Existing	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a>	\$0.94/sq ft



MMID	Measure Name	Source	Incremental Cost
	Insulation R-12 to R-19		
3716	ELO, LED ≤ 60 Watts, Replacing 150-175 Watt HID	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$176.00
3717	ELO, LED ≤ 60 Watts, Replacing 150-175 Watt HID, with Integrated Timer or Wireless Schedule	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$417.00
3718	ELO, LED ≤ 60 Watts, Replacing 150-175 Watt HID, with Bi-Level Control	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$417.00
3719	ELO, LED 60-125 Watts, Replacing 250 Watt HID	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$643.00



MMID	Measure Name	Source	Incremental Cost
3720	ELO, LED 60-125 Watts, Replacing 250 Watt HID, with Integrated Timer or Wireless Schedule	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$884.00
3721	ELO, LED 60-125 Watts, Replacing 250 Watt HID, with Bi-Level Control	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$884.00
3722	ELO, LED 125-200 Watts, Replacing 320 Watt HID	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,126.00
3723	ELO, LED 125-200 Watts, Replacing 320 Watt HID, with Integrated Timer or Wireless Schedule	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,367.00
3724	ELO, LED 125-200 Watts, Replacing 320	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program	\$1,367.00



MMID	Measure Name	Source	Incremental Cost
	Watt HID, with Bi-Level Control	territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	
3725	ELO, LED 125-200 Watts, Replacing 400 Watt HID	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,126.00
3726	ELO, LED 125-200 Watts, Replacing 400 Watt HID, with Integrated Timer or Wireless Schedule	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,367.00
3727	ELO, LED 125-200 Watts, Replacing 400 Watt HID, with Bi-Level Control	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,367.00
3728	ELO, LED 200-650 Watts, Replacing 1000 Watt HID	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet	\$1,130.00





MMID	Measure Name	Source	Incremental Cost
		pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	
3729	ELO, LED 200-650 Watts, Replacing 1000 Watt HID, with Integrated Timer or Wireless Schedule	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,371.00
3730	ELO, LED 200-650 Watts, Replacing 1000 Watt HID, with Bi-Level Control	2012-2013 data gathered from installation contractors from all four geographical quadrants of the Focus on Energy program territory. Of 40 installation parties contacted, 12 completed the questionnaire in time to be included in the dataset. Internet pricing data, accessed in August 2015 from a variety of sources, was used for LED materials, some HID ballasts, controls sockets, and photocell/timer controls. Products that were selected were randomly chosen based on them meeting the measure definitions.	\$1,371.00
3731	CFL, Direct Install, 14.2, Watt BR30	Online research. March 2016. Average costs. <a href="https://www.1000bulbs.com/search/?q=BR30+cfl">https://www.1000bulbs.com/search/?q=BR30+cfl</a>	\$3.35
3732	LED, Direct Install, 8 Watt, BR30	Based on actual implementer contract costs as of October 30, 2015 (\$5.25 for materials and \$3.24 for labor).	\$8.49
3733	LED, Direct Install, 5.3 Watt, Candelabra Base	Based on actual implementer contract costs as of October 30, 2015. \$4.25 Material + \$3.24 Labor = \$7.49.	\$7.49
3734	LED, Direct Install, 6 Watt, G25 Lamp	Based on actual implementer contract costs as of October 10/30, 20/15. (\$4.50 material + \$3.24 labor = \$7.74).	\$7.74
3735	LED Fixture, Exterior, 12 Hours, CALP	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3736	LED Fixture, Track/Mono/Accent, ≤ 18 Watts	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46



MMID	Measure Name	Source	Incremental Cost
3737	LED Fixture, Track/Mono/Accent, > 18 Watts	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3738	LED Fixture, Linear Ambient, Replacing 1 or 2 T5 lamp(s) in Cross Section	Implementer Retail Pricing Review October 2015.	\$27.50
3739	LED Fixture, Linear Ambient, Replacing 3 or 4 T5 lamps in Cross Section	Implementer Retail Pricing Review October 2015.	\$27.50
3740	LED Fixture, Linear Ambient, Replacing 1 or 2 T8/T12 lamp(s) in Cross Section	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$34.25
3741	LED Fixture, Linear Ambient, Replacing 3 or 4 T8/12 lamps in Cross Section	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$34.25
3742	LED Lamp, ENERGY STAR, Replacing ≥ 23 Watt CFL	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$11.00
3743	LED Lamp, ENERGY STAR, Replacing ≥ 23 Watt CFL, Common Area	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$11.00
3744	LED Lamp, ENERGY STAR, Replacing ≥ 23 Watt CFL, In Unit	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com.	\$11.00



MMID	Measure Name	Source	Incremental Cost
		Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	
3745	LED Lamp, ENERGY STAR, Replacing < 23 Watt CFL	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$3.00
3746	LED Lamp, ENERGY STAR, Replacing < 23 Watt CFL, Common Area	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$3.00
3747	LED Lamp, ENERGY STAR, Replacing < 23 Watt CFL, In Unit	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$3.00
3748	LED Fixture, Downlight, ≤ 18 Watts, In Unit	Incremental cost based on historical project data for similar measure 2984: LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area.	\$80.13
3749	LED Fixture, Downlight, > 18 Watts	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3750	LED Fixture, Downlight, ≤ 18 Watts	Incremental cost based on historical project data for similar measure 2984: LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area.	\$80.13
3751	Insulation, 1/2" and 3/4" Pipe, Steam Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3752	Insulation, 1" and 1 1/4" Pipe, Steam Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65



MMID	Measure Name	Source	Incremental Cost
3753	Insulation, 1 1/2" and 2" Pipe, Steam Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3754	Insulation, 3" and 4" Pipe, Steam Space Heat, NG	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3755	Insulation, 1/2" and 3/4" Pipe, Steam Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3756	Insulation, 1" and 1 1/4" Pipe, Steam Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3757	Insulation, 1 1/2" and 2" Pipe, Steam Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3758	Insulation, 3" and 4" Pipe, Steam Space Heat, Electric	Illinois Technical Reference Manual. p. 229. 2015. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_4/2-13-15_Final/Updated/Illinois_Statewide_TRM_Effective_060115_Final_02-24-15_Clean.pdf</a>	\$11.65
3759	LED Replacement of 4' T8 Lamps, Direct Wire	Online research. September 2016. <a href="http://www.greenledzone.com/t8-led-tube-light-direct-wire-ballast-compatible-p/gl-lod-c08-m1218.htm?gclid=Cj0KEQjwLC9BRDb1dP8o7Op68lBEiQAwWggQA7zZ34iQp1t8ivOd4GwDDOKE1flh40UVRP3kOWcoToaAh7p8P8HAQ">http://www.greenledzone.com/t8-led-tube-light-direct-wire-ballast-compatible-p/gl-lod-c08-m1218.htm?gclid=Cj0KEQjwLC9BRDb1dP8o7Op68lBEiQAwWggQA7zZ34iQp1t8ivOd4GwDDOKE1flh40UVRP3kOWcoToaAh7p8P8HAQ</a> ; <a href="http://greenlightdepot.com/collections/led-tube-lights/products/4ft-18w-led-linear-versa-tube-ul-dlc?variant=3706824772&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK5S0WZ_BBNcC7Y5DA7At4cO2rcAGaAl2RyJQZVbZE4MaAtJc8P8HAQ">http://greenlightdepot.com/collections/led-tube-lights/products/4ft-18w-led-linear-versa-tube-ul-dlc?variant=3706824772&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK5S0WZ_BBNcC7Y5DA7At4cO2rcAGaAl2RyJQZVbZE4MaAtJc8P8HAQ</a> ; <a href="https://www.1000bulbs.com/product/153506/PLT-10018.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=PLT-10018&amp;utm_content=LED+Lighting+Specials&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-">https://www.1000bulbs.com/product/153506/PLT-10018.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=PLT-10018&amp;utm_content=LED+Lighting+Specials&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-</a>	\$6.62



MMID	Measure Name	Source	Incremental Cost
		<a href="https://www.1000bulbs.com/product/7028/TCP-31032841.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=TCP-31032841&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK3_139urG">https://www.1000bulbs.com/product/7028/TCP-31032841.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=TCP-31032841&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK3_139urG</a> ; <a href="https://www.1000bulbs.com/product/90200/USH-3000480.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=USH-3000480&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK2B1rtXuKJ">https://www.1000bulbs.com/product/90200/USH-3000480.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=USH-3000480&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK2B1rtXuKJ</a> ; <a href="http://www.adlsupply.com/fluorescent-t8/sylvania-21781-fo32-841-eco/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK7UbfdMKV6L5tIYN6DNgvVs1fr2zovtgAyLuo8_F6hEaAnRn8P8HAQ">http://www.adlsupply.com/fluorescent-t8/sylvania-21781-fo32-841-eco/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK7UbfdMKV6L5tIYN6DNgvVs1fr2zovtgAyLuo8_F6hEaAnRn8P8HAQ</a>	
3760	LED Troffer, 1x4, Replacing 4' 1-2 Lamp T8 Troffer	Light Mart. Website. Accessed August 2015. <a href="http://www.lightmart.com">www.lightmart.com</a> Home Depot. Website. Accessed August 2015. <a href="http://www.homedepot.com">www.homedepot.com</a> Exit Sign Warehouse. Website. Accessed August 2015. <a href="http://www.exitsignwarehouse.com">www.exitsignwarehouse.com</a>	\$77.00
3761	A/C Split or Packaged System, High Efficiency, Multifamily	Based on a review of TRM incremental cost assumptions from Vermont (Vermont Technical Reference Manual. August 2013. and California Municipal Utilities (CMUA Savings Estimation Technical Reference Manual). 2014. <a href="http://www.greenmountainpower.com/upload/photos/371TRM_User_Manual_No_2013-82-5-protected.pdf">http://www.greenmountainpower.com/upload/photos/371TRM_User_Manual_No_2013-82-5-protected.pdf</a> ; <a href="http://cmua.org/energy-efficiency-technical-reference-manual">http://cmua.org/energy-efficiency-technical-reference-manual</a>	\$100.00
3762	ENERGY STAR LED Commercial Threshold Fixture, < 20 Watts, SBP After A La Carte	Pricing from web-based stores, June 16, 2015. Incandescent and LED pricing from <a href="http://www.lightingdirect.com">www.lightingdirect.com</a> and <a href="http://www.homedepot.com">www.homedepot.com</a> was averaged, then an installation cost of \$10.00 (\$30.00 per hr. at 20 minutes) was added to both the baseline and efficient conditions. The incremental cost is the difference between baseline and proposed total cost.	\$50.00
3763	ENERGY STAR Fluorescent Commercial Threshold Fixture, < 30 Watts , SBP After A La Carte	Pricing from web based stores. Incandescent and fluorescent pricing from <a href="http://www.lightingdirect.com">www.lightingdirect.com</a> and <a href="http://www.homedepot.com">www.homedepot.com</a> was averaged, then an installation cost of \$10.00 (\$30.00 per hr. at 20 minutes) was added to both the baseline and efficient conditions. The incremental cost is the difference between baseline and proposed total cost. Detailed information	\$20.00



MMID	Measure Name	Source	Incremental Cost
		contained in Implementer sheet "EnergyStarPorch Certified-2015-03-20".	
3764	T8 LED < 20 Watts, 1L, Replacing 2L or 3L T12/T8, SBP Package	Fluorescent and LED pricing pulled from multiple online sources, then averaged for both baseline and efficient conditions. Incremental cost is the difference between baseline and proposed total cost. Internal Implementer Spreadsheet, 'Pricing' tab in Excel calculation Four-foot Linear LED replacing 4-foot T8 fluor 2to1 calculation_GDS_SBP_03_19_15.	\$33.74
3765	T8 LED < 20 Watts, 1L, Replacing 2L or 3L T12/T8, SBP A La Carte	Fluorescent and LED pricing pulled from multiple online sources, then averaged for both baseline and efficient conditions. Incremental cost is the difference between baseline and proposed total cost. Internal Implementer Spreadsheet, 'Pricing' tab in Excel calculation Four-foot Linear LED replacing 4-foot T8 fluor 2to1 calculation_GDS_SBP_03_19_15.	\$33.74
3766	T8 LED < 20 Watts, 1L, Replacing 2L or 3L T12/T8, SBP After A La Carte	Fluorescent and LED pricing pulled from multiple online sources, then averaged for both baseline and efficient conditions. Incremental cost is the difference between baseline and proposed total cost. Internal Implementer Spreadsheet, 'Pricing' tab in Excel calculation Four-foot Linear LED replacing 4-foot T8 fluor 2to1 calculation_GDS_SBP_03_19_15.	\$33.74
3767	Circulation Fan, HS/HE, 36"-47", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3768	Circulation Fan, HS/HE, 48"-52", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3769	Circulation Fan, HS/HE, ≥ 53", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3770	Ventilation Fan, HS/HE, 24"-35", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3771	Ventilation Fan, HS/HE, 36"-47", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act	\$150.00



MMID	Measure Name	Source	Incremental Cost
		on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	
3772	Ventilation Fan, HS/HE, 48"-52", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3773	Ventilation Fan, HS/HE, ≥ 53", Ag	Illinois Energy Efficiency Stakeholder Advisory Group. "Illinois Technical Reference Manual." Version 4.0. p. 62 referencing 'Act on Energy Commercial Technical Reference Manual No. 2010-4'. January 22, 2016. <a href="http://www.ilsag.info/il_trm_version_4.html">http://www.ilsag.info/il_trm_version_4.html</a>	\$150.00
3776	VFD, Variable Torque, Irrigation Well Pump	NEEP 2013 Incremental Cost Study: Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00
3777	VFD, High Speed Ventilation/Circulation Fan, Ag	NEEP 2013 Incremental Cost Study: Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013. <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$130.00
3778	Boiler, Tier 2, 95%+ AFUE, With DHW, NG	NEEP Regional Evaluation, Measurement & Verification Forum, A Report on Costs in Six Northeast & Mid-Atlantic Markets. 2011. Navigant Consulting. p. A-10. Mid-sized (126 MBh) Residential Combination Heat/Hot Water Incremental Cost 95 CAE = \$2,803.00.	\$2,803.00
3779	Furnace and A/C, Tier 2, ECM, 95% + AFUE, ≥ 16 SEER	Incremental costs based on Fall 2014 review of Residential Prescriptive trade allies. IMCs are different for the two tiers because the measures use different baselines.	\$2,238.73
3780	Hot Water Boiler, Tier 2, 95%+ AFUE	2013, Program Implementer CLEAResult surveyed 40 Trade Allies and took the average reported cost for an 82% boiler and subtracted that amount from the average reported cost for a 95% boiler.	\$3,105.00
3781	LP Furnace with ECM, Tier 2, 90%+ AFUE (Existing)	Implementer Trade Ally Survey, CLEAResult, 2014. Documented in Wisconsin Public Service Commission. Incremental Cost Database. December 2014.	\$432.00
3782	NG Furnace with ECM, Tier 2, 95%+ AFUE (Existing)	Implementer Trade Ally Survey, CLEAResult, 2014. Documented in Wisconsin Public Service Commission. Incremental Cost Database. December 2014.	\$1,565.00



MMID	Measure Name	Source	Incremental Cost
3783	NG Furnace, Tier 2, 95%+ AFUE	Implementer Trade Ally Survey, CLEAResult, 2014. Documented in Wisconsin Public Service Commission. Incremental Cost Database. December 2014.	\$1,194.00
3784	Water Heater, Indirect, Tier 2	New York Statewide Residential Gas High Efficiency Heating Equipment Programs: Evaluation of 2009-2011 Programs. Average of mean and median costs using both approaches, in Table 1-4. <a href="http://www.coned.com/energyefficiency/PDF/EEPS%20CY1%20NY%20HEHE%20Evaluation%20Report%20FINAL%20APPROVED%202014-08-21.pdf">http://www.coned.com/energyefficiency/PDF/EEPS%20CY1%20NY%20HEHE%20Evaluation%20Report%20FINAL%20APPROVED%202014-08-21.pdf</a>	\$988.50
3785	Insulation, Tier 2, Project Based, Attic	Illinois Technical Reference Manual. p. 141. 2013. This measure includes air sealing costs. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$2.69/sq ft
3786	Insulation, Tier 2, Project Based, Foundation	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$2.93/sq ft
3787	Insulation, Tier 2, Project Based, Sillbox	Illinois Technical Reference Manual. p. 141. 2013. <a href="http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf">http://ilsagfiles.org/SAG_files/Technical_Reference_Manual/Version_3/Final_Draft/Illinois_Statewide_TRM_Effective_060114_Version_3%20021414_Final_Clean.pdf</a>	\$5.97/sq ft
3788	Insulation, Tier 2, Project Based, Wall	California Energy Commission and California Public Utilities Commission. "Database for Energy Efficient Resources." Revised Measure Cost Summary. June 2, 2008. <a href="http://www.deeresources.com/">http://www.deeresources.com/</a> cost for Wall 2x6 R-19 Batts + R-5 Rigid	\$0.94/sq ft
3796	Refrigeration System Tune-up, Agriculture	Historical Data (54 projects), average of May 2013 – July 2015 approved application kWh savings. Refer to the 'Dairy Refrigeration System Tune Up Support Doc'.	\$260.86
3797	VFD, Dairy Milk Pump, Agriculture	Vermont Technical Reference Manual. p. 24. August 2013. <a href="http://www.greenmountainpower.com/upload/photos/371TRM_User_Manual_No_2013-82-5-protected.pdf">http://www.greenmountainpower.com/upload/photos/371TRM_User_Manual_No_2013-82-5-protected.pdf</a>	\$3,004.00
3798	VFD, Dairy Vacuum Pump, Agriculture	Vermont Technical Reference Manual. p. 22. March 16, 2015. (VFD milk pump cost = \$4,014.00 based on Vermont project data from 2003-2012). <a href="http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf">http://psb.vermont.gov/sites/psb/files/docketsandprojects/electric/majorpendingproceedings/TRM%20User%20Manual%20No.%202015-87C.pdf</a>	\$4,014.00





MMID	Measure Name	Source	Incremental Cost
3799	T8 2L 4', HPT8, CEE, BF ≤ 0.78, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. There is no additional cost for ballasts.	\$15.40
3800	T8 4L 4', HPT8, CEE, BF ≤ 0.78, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes CEE ballast as baseline.	\$15.40
3801	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', 0.78 < BF < 1.00, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3802	T8 2L 4', HPT8 or RWT8, Replacing T12HO 1L 8', BF > 1.00, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$4.90
3803	T8 4L 4', HPT8 or RWT8, Replacing T12 2L 8', 0.78 < BF < 1.00, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3804	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', 0.78 < BF < 1.00, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3805	T8 4L 4', HPT8 or RWT8, Replacing T12HO 2L 8', BF > 1.00, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMMeans, 2013. Assumes T8 and CEE ballast as baseline.	\$9.80
3806	LED Fixture, <155 Watts, Replacing 250 Watt HID, High Bay, Agriculture	Online research. March 2016. Average cost of LED round high bay fixtures under 155-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$204.99
3807	LED Fixture, <250 Watts, Replacing 400 Watt HID, High Bay, Agriculture	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82



MMID	Measure Name	Source	Incremental Cost
3808	LED Fixture, <365 Watts, Replacing 400 Watt HID, High Bay, Agriculture	Online research. March 2016. Average cost of LED round high bay fixtures over 400-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$398.41
3809	LED Fixture, ≤ 180 Watts, Replacing 4 lamp T5 or 6 lamp T8, High Bay, DLC Listed, Agriculture	Cost data obtained through various online lighting retailers from July 2016.	\$215.69
3810	LED Fixture, <250 Watts, Replacing 320-400 Watt HID, High Bay, Agriculture	Online research. March 2016. Average cost of LED round high bay fixtures 155-watt to 250-watt replacement. <a href="https://www.1000bulbs.com/category/round-high-bays/">https://www.1000bulbs.com/category/round-high-bays/</a>	\$387.82
3811	T8 4L Replacing 250-399 W HID, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$129.00
3812	T8 6L Replacing 400-999 W HID, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$327.12
3813	T5HO 4L Replacing 400-999 W HID, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$163.16
3814	T5HO 6L Replacing 400-999 W HID, Agriculture	2014 Focus on Energy Program Data; verified with average price of lamps on 1000bulbs.com (2014). Evaluator estimate for labor duration, labor cost from RSMeans, 2013.	\$210.22
3815	Induction, PSMH/CMH, Replacing 250 Watt HID, High Bay	Actual cost from 2015-16 program data, 1 application.	\$100.00
3816	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 320-400 Watt HID, High Bay, Agriculture	2015 Implementer assessment of measure cost.	\$290.00
3817	Induction, PSMH/CMH, ≤ 250 Watt, Replacing 400	Online research. March 2016. and Program Data. 2015. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> . Baseline measure is 16" Aluminum (400-watt High Bay Light Fixture, High Pressure Sodium, 120-	\$159.74



MMID	Measure Name	Source	Incremental Cost
	Watt HID, High Bay, Agriculture	277v); cost is \$181.26. Efficient measure average cost is \$341.00 from 2015 Focus on Energy Program application data.	
3818	Induction, PSMH/CMH, ≤ 365 Watt, Replacing 400 Watt HID, High Bay, Agriculture	Online research. March 2016. Program Data. 2015. <a href="http://warehouse-lighting.com">warehouse-lighting.com</a> . Baseline measure is 16" Aluminum (400 Watt High Bay Light Fixture, High Pressure Sodium, 120-277v); cost is \$181.26. Efficient measure average cost is \$391.00 from 2015 Focus on Energy Program application data.	\$209.74
3819	LED Fixture, Downlights, ≤ 18 Watts, Agriculture	Incremental cost based on historical project data for similar measure 2984: LED Fixture, Downlights, Accent Lights and Monopoint, ≤ 18 Watts, Common Area.	\$80.13
3820	LED Fixture, Downlights, > 18 Watts, Agriculture	Online research. March 2016. Material cost is average sales price of LED downlights. <a href="https://www.1000bulbs.com/category/led-downlights/">https://www.1000bulbs.com/category/led-downlights/</a>	\$12.46
3821	LED, > 40 Watt, ENERGY STAR, Replacing Incandescent, Agriculture	Evaluator Online Cost research from 1000bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®.	\$9.40
3822	LED Replacement of 4' T8 Lamps w/Integral or External Driver, Agriculture	Online research. September 2016. <a href="https://www.energyavenue.com/Sylvania/73107?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK-uSa-sFtYyO2HoW5piw9OCxbjku5rFsAlCYHiszo2UaAvPJ8P8HAQ;">https://www.energyavenue.com/Sylvania/73107?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK-uSa-sFtYyO2HoW5piw9OCxbjku5rFsAlCYHiszo2UaAvPJ8P8HAQ;</a> <a href="https://a19led.com/products/cree-ur-series-retrofit-kit-ur2-48-45l-40k-10v-fd?utm_medium=cpc&amp;utm_source=googlepla&amp;variant=16950356097&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK6i-wzHiYiyYqQK-8Pkn5xth3-d_JRLhZy3vCUDWo1kaAugw8P8HAQ;">https://a19led.com/products/cree-ur-series-retrofit-kit-ur2-48-45l-40k-10v-fd?utm_medium=cpc&amp;utm_source=googlepla&amp;variant=16950356097&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK6i-wzHiYiyYqQK-8Pkn5xth3-d_JRLhZy3vCUDWo1kaAugw8P8HAQ;</a> <a href="http://www.adlsupply.com/ballasts/philips-advance-icn-2p32-n/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK49fTcL_EluiXnnAgMbLGQvMyj_lLjXKPLUwd5TkoaAlPi8P8HAQ;">http://www.adlsupply.com/ballasts/philips-advance-icn-2p32-n/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK49fTcL_EluiXnnAgMbLGQvMyj_lLjXKPLUwd5TkoaAlPi8P8HAQ;</a> <a href="http://www.lighting-spot.com/ge-232-mv-n.html?fee=24&amp;fep=527&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFKwQ8BslaEWkUNaQJiYJLq1E2EvCC8qV6Aszld7rFH0waAjHg8P8HAQ;">http://www.lighting-spot.com/ge-232-mv-n.html?fee=24&amp;fep=527&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFKwQ8BslaEWkUNaQJiYJLq1E2EvCC8qV6Aszld7rFH0waAjHg8P8HAQ;</a> <a href="https://www.bulbamerica.com/products/osram-sylvania-32w-120v-t8-2-lamp-high-efficiency-electric-ballast?CAWELAID=120150920000389459&amp;CAGPSN=pla&amp;CAAGID=11213624286&amp;CATCI=pla-129513636246&amp;catargetid=120150920000808680&amp;cadevice=c&amp;gclid=Cj0KEQjw57W9BRDM9_a-2v">https://www.bulbamerica.com/products/osram-sylvania-32w-120v-t8-2-lamp-high-efficiency-electric-ballast?CAWELAID=120150920000389459&amp;CAGPSN=pla&amp;CAAGID=11213624286&amp;CATCI=pla-129513636246&amp;catargetid=120150920000808680&amp;cadevice=c&amp;gclid=Cj0KEQjw57W9BRDM9_a-2v</a>	\$46.55





MMID	Measure Name	Source	Incremental Cost
3823	LED Replacement of 4' T8 Lamps utilizing existing ballast, Agriculture	Green LED Zone. Website. Accessed September 2016. <a href="http://www.greenledzone.com">www.greenledzone.com</a> Shine Retrofits. Website. Accessed September 2016. <a href="http://www.shineretrofits.com">www.shineretrofits.com</a> 1000 Bulbs. Website. Accessed September 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a>	\$11.29
3824	LED Fixture, Replacing 150-175 Watt HID, Exterior, Agriculture	Actual cost from 2015-16 program data = \$311.55. 790 applications, primary participation has been wall packs in BIP, CSF, MESP. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$311.55 - \$70.335 = \$241.22	\$241.22
3825	LED Fixture, Replacing 250 Watt HID, Exterior, Agriculture	Actual cost from 2015-16 program data = \$337.33. 676 applications, primary fixture types are a mix of wall packs and pole mounted. Less average price from 1000bulbs.com search for "150-175 Watt HID, Exterior = \$70.335. Incremental Cost is \$272.17-70.34 = \$201.84 . Incremental Cost is \$337.33 - \$132.358 = \$204.97	\$204.97
3826	LED Fixture, Replacing 320-400 Watt HID, Exterior, Agriculture	Actual cost from 2015-16 program data = \$337.33. 283 applications, primary fixture types are a mixture of architectural floods, pole/arm mounted and wall packs. Less average price from 1000bulbs.com search for "320 Watt HID, Exterior = \$243.06. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$337.33 - \$243.06 = \$94.27	\$94.27
3827	LED Fixture, Replacing 400 Watt HID, Exterior, Agriculture	Online research. March 2016. Average price of 250-watt equivalent fixtures via search: 250-400-metal-halide-equivalent LED shoebox fixtures. <a href="https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/">https://www.1000bulbs.com/category/250-400-metal-halide-equivalent/</a>	\$408.00
3828	LED Fixture, Replacing 70-100 Watt HID, Exterior, Agriculture	Actual cost from 2015-16 program data = \$242.86. 563 applications, primary fixture types are a mixture of architectural floods, pole/arm mounted and wall packs. Less average price from 1000bulbs.com search for "70-100 watt HID, Exterior" = \$112.14. Incremental Cost is \$408-\$243.06 = \$164.94. Incremental Cost is \$242.86 - \$112.124 = \$130.74	\$130.74
3829	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 150-175	Actual cost from 2015-16 program data, 8 applications.	\$284.48



MMID	Measure Name	Source	Incremental Cost
	Watt HID, Exterior, Agriculture		
3830	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 250 Watt HID, Exterior, Agriculture	Actual cost from 2015-16 program data, 15 applications.	\$244.76
3831	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 320-400 Watt HID, Exterior, Agriculture	2015 Implementer assessment of measure cost.	\$290.00
3832	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 400 Watt HID, Exterior, Agriculture	Actual cost form 2015-16 program data, 15 applications.	\$316.61
3833	Induction, PSMH/CMH, or Linear Fluorescent, Replacing 70-100 Watt HID, Exterior, Agriculture	2015 Implementer assessment of measure cost.	\$50.00
3834	Lighting Controls, Photocell with Internal Timer or Wireless Schedule, Exterior, Agriculture	Actual cost from 2015-16 program data, 7 applications.	\$101.56
3835	VFD, Process Pump, Agriculture	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. NEEP 2013 Incremental Cost Study used to develop value (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/">http://www.neep.org/</a>	\$130.00/hp



MMID	Measure Name	Source	Incremental Cost
		<a href="#">Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	
3836	VFD, Constant Torque, Agriculture	Evaluator and Implementer Consensus on setting cost on a per horsepower basis, instead of per motor. Cost set at \$130.00 per horsepower, determined as survey value across full size range of motors eligible for this measure. Constant torque VFD is 15% more than variable torque VFD, 15% added to cost of similar VFD measures: \$130.00 per horsepower * 1.15 = \$149.50. Informed by historical Focus on Energy project data, 2012-2013 and NEEP 2013 Incremental Cost Study (Incremental Cost Study Phase Two Final Report, Navigant Consulting, 2013). <a href="http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf">http://www.neep.org/Assets/uploads/files/emv/emv-products/NEEP%20ICS2%20FINAL%20REPORT%202013Feb11-Website.pdf</a>	\$149.50
3837	LED Lamp, ENERGY STAR, Replacing ≥ 23 Watt CFL, Agriculture	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$11.00
3838	LED Lamp, ENERGY STAR, Replacing < 23 Watt CFL, Agriculture	Cost data obtained through various online lighting retailers in October 2015, including 1000bulbs.com, warehouse-lighting.com,alconlighting.com, earthled.com, and toenic.com. Average prices of baseline equipment and qualifying efficient equipment used to obtain estimated incremental cost. Full data is available upon request.	\$3.00
3839	LED Replacement of 4' T8 Lamps, Direct Wire, Agriculture	Online research. September 2016. <a href="http://www.greenledzone.com/t8-led-tube-light-direct-wire-ballast-compatible-p/gl-lod-c08-m1218.htm?gclid=Cj0KEQjwxLC9BRDb1dP8o7Op68lBEiQAwWggQA7zZ34iQp1t8ivOd4GwDDOKE1flh40UVRP3kOWcoToaAh7p8P8HAQ">http://www.greenledzone.com/t8-led-tube-light-direct-wire-ballast-compatible-p/gl-lod-c08-m1218.htm?gclid=Cj0KEQjwxLC9BRDb1dP8o7Op68lBEiQAwWggQA7zZ34iQp1t8ivOd4GwDDOKE1flh40UVRP3kOWcoToaAh7p8P8HAQ</a> ; <a href="http://greenlightdepot.com/collections/led-tube-lights/products/4ft-18w-led-linear-versa-tube-ul-dlc?variant=3706824772&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK5S0WZBBNcC7Y5DA7At4cO2rcAGaAl2RyJQZVbZE4MaAtJc8P8HAQ">http://greenlightdepot.com/collections/led-tube-lights/products/4ft-18w-led-linear-versa-tube-ul-dlc?variant=3706824772&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK5S0WZBBNcC7Y5DA7At4cO2rcAGaAl2RyJQZVbZE4MaAtJc8P8HAQ</a> ; <a href="https://www.1000bulbs.com/product/153506/PLT-10018.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=PLT-10018&amp;utm_content=LED+Lighting">https://www.1000bulbs.com/product/153506/PLT-10018.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=PLT-10018&amp;utm_content=LED+Lighting</a>	\$6.62



MMID	Measure Name	Source	Incremental Cost
		<a href="https://www.1000bulbs.com/product/7028/TCP-31032841.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=TCP-31032841&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK3_139urG;">+Specials&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFKzDoix0ocMbl; https://www.1000bulbs.com/product/7028/TCP-31032841.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=TCP-31032841&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK3_139urG;</a> <a href="https://www.1000bulbs.com/product/90200/USH-3000480.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=USH-3000480&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK2B1rtXuKJ">https://www.1000bulbs.com/product/90200/USH-3000480.html?utm_source=SmartFeedGoogleBase&amp;utm_medium=Shopping&amp;utm_term=USH-3000480&amp;utm_content=800+Series+Phosphors&amp;utm_campaign=SmartFeedGoogleBaseShopping&amp;gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK2B1rtXuKJ;</a> <a href="http://www.adlsupply.com/fluorescent-t8/sylvania-21781-fo32-841-eco/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK7UbfdMKV6L5tIYN6DNgvVs1fr2zovtgAyLuo8_F6hEaAnRn8P8HAQ">http://www.adlsupply.com/fluorescent-t8/sylvania-21781-fo32-841-eco/?gclid=Cj0KEQjw57W9BRDM9_a-2vWJ68EBEiQAwPNFK7UbfdMKV6L5tIYN6DNgvVs1fr2zovtgAyLuo8_F6hEaAnRn8P8HAQ</a>	
3842	Air Sealing, Tier 2, Project Based	Implementer findings	\$0.00
3859	CFL, 13 Watt, Pack-based	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$0.37
3860	CFL, 23 Watt, Pack-based	Light bulb sales data obtained by Cadmus for California- 2010 through 2012. Note that the CFL average lamp costs include incented lamps.	\$1.03
3861	LED, 10 Watt, Pack-based	Evaluator Online Cost research from 1000 bulbs.com, Lowes, and HomeDepot. Research conducted March 2016 for ENERGY STAR®. Weighted Average of 29 to 43 Watt LEDs.	\$5.90
3868	Natural Gas Furnace with ECM: 96% + AFUE	Wisconsin Public Service Commission. Incremental Cost Database. December 2014	\$1,071.47
3870	Natural Gas Furnace with ECM: Tier 2, 96% + AFUE	Wisconsin Public Service Commission. Incremental Cost Database. December 2014	\$2,007.50
3871	Natural Gas Furnace with ECM: Tier 2, 97% + AFUE	Wisconsin Public Service Commission. Incremental Cost Database. December 2014	\$2,450.00



MMID	Measure Name	Source	Incremental Cost
3869	Natural Gas Furnace with ECM: 98% + AFUE	Wisconsin Public Service Commission. Incremental Cost Database. December 2014	\$2,522.54
3872	Natural Gas Furnace with ECM: Tier 2, 98% + AFUE	Wisconsin Public Service Commission. Incremental Cost Database. December 2014	\$2,892.50
3896	LED, Pack-Based, 5 Watt, G25 Lamp	Home Depot. Website. Accessed May 15, 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Menards. Website. Accessed May 15, 2016. <a href="http://www.menards.com">www.menards.com</a> Average price of BR30 LED – Incandescent replacement; Pack - Incremental Cost : Average price of Globe Style LED – Incandescent replacement.	\$8.01
3897	LED, Pack-Based, 10 Watt, BR30	Home Depot. Website. Accessed May 15, 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Menards. Website. Accessed May 15, 2016. <a href="http://www.menards.com">www.menards.com</a> Pack incremental cost is the average price of BR30 LED – Incandescent replacement	\$7.85
3901	DLC HB <18,500 Lumens, Replacing or Instead of 6L T8 or 4L T5HO	Menards. Website. Accessed July 2016. <a href="http://www.menards.com">www.menards.com</a> Bees Lighting. Website. Accessed July 2016. <a href="http://www.beeslighting.com">www.beeslighting.com</a> Shine Retrofits. Website. Accessed July 2016. <a href="http://www.shineretrofits.com">www.shineretrofits.com</a>	\$215.69
3902	DLC HB 18,500-26,000 Lumens, Replacing or Instead of 8L T8 or 6L T5HO	Home Depot. Website. Accessed July 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Bees Lighting. Website. Accessed July 2016. <a href="http://www.beeslighting.com">www.beeslighting.com</a> PRO Lighting. Website. Accessed July 2016. <a href="http://www.prolighting.com">www.prolighting.com</a>	\$150.48
3903	LED, Signage Retrofit, Interior	KEMA. “Appendix A – Prescriptive Measures.” LED Channel Signs workpaper, p. 64. February 20, 2009. <a href="http://ilsagfiles.org/SAG_files/Evaluation_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU_Appendix_A_Prescriptive_Measures.pdf">http://ilsagfiles.org/SAG_files/Evaluation_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU_Appendix_A_Prescriptive_Measures.pdf</a>	\$0.48
3904	LED, Signage Retrofit, Exterior	KEMA. “Appendix A – Prescriptive Measures.” LED Channel Signs workpaper, p. 64. February 20, 2009. <a href="http://ilsagfiles.org/SAG_files/Evaluation_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU_Appendix_A_Prescriptive_Measures.pdf">http://ilsagfiles.org/SAG_files/Evaluation_Documents/Ameren/AIU%20Evaluation%20Reports%20EPY2/AIU%20EPY2%20Final/AIU_Appendix_A_Prescriptive_Measures.pdf</a>	\$0.48





MMID	Measure Name	Source	Incremental Cost
3906	ENERGY STAR Commercial Ice Machine: Ice Making Head	ENERGY STAR. "Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment." Calculator. 2012. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
3907	ENERGY STAR Commercial Ice Machine: Condensing Unit	ENERGY STAR. "Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment." Calculator. 2012. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
3908	ENERGY STAR Commercial Ice Machine: Self-Contained Unit	ENERGY STAR. "Savings Calculator for ENERGY STAR Certified Commercial Kitchen Equipment." Calculator. 2012. <a href="https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx">https://www.energystar.gov/sites/default/files/asset/document/commercial_kitchen_equipment_calculator.xlsx</a>	\$0.00
3909	A/C Split System, Condensing Unit Only, High Efficiency	Northeast Energy Efficiency Partnerships. "Incremental Cost Study Phase Three Final Report." Table 10. May 2014. <a href="http://www.neep.org/incremental-cost-study-phase-3">http://www.neep.org/incremental-cost-study-phase-3</a> . Average of CEE Tier 2 values (\$126.84 and \$37.83)	\$82.34
3910	ECM HVAC Fan Motors, Heating	Navigant Consulting Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Table 2.1, p. 5, Section 2.4.3, p. 16, and Table 4.10, p. 49. Prepared for U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. December 4, 2013. <a href="http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf">http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf</a>	\$120 per motor
3911	ECM HVAC Fan Motors, Cooling	Navigant Consulting Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Table 2.1, p. 5, Section 2.4.3, p. 16, and Table 4.10, p. 49. Prepared for U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. December 4, 2013. <a href="http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf">http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf</a>	\$120 per motor
3912	ECM HVAC Fan Motors, Occupied Ventilation	Navigant Consulting Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Table 2.1, p. 5, Section 2.4.3, p. 16, and Table 4.10, p. 49. Prepared for U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. December 4, 2013.	\$120 per motor



MMID	Measure Name	Source	Incremental Cost
		<a href="http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf">http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf</a>	
3913	ECM HVAC Fan Motors, 24/7 Ventilation	<p>Navigant Consulting Inc. "Energy Savings Potential and Opportunities for High-Efficiency Electric Motors in Residential and Commercial Equipment." Table 2.1, p. 5, Section 2.4.3, p. 16, and Table 4.10, p. 49. Prepared for U.S. Department of Energy, Office of Energy Efficiency and Renewable Energy. December 4, 2013.</p> <p><a href="http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf">http://energy.gov/sites/prod/files/2014/02/f8/Motor%20Energy%20Savings%20Potential%20Report%202013-12-4.pdf</a></p>	\$120 per motor
3927	LED, Direct Install, 4FT Replacing 32W T8	<p>Based on actual implementer contract costs as of November 4, 2016.</p> <p>Actual implementer contract costs: \$11.88 material + \$3.24 labor = \$15.12.</p>	\$15.12
3928	Vacuum Pump Heat Recovery, Space Heating	Historical project data. 105 applications across 2015 and 2016.	\$112.41
3929	LED, ENERGY STAR, Replacing Exterior Directional CFL: ≥ 23W CFL	Cost data obtained in November 2016 through various online lighting retailers. A full list can be provided upon request.	\$3.83
3930	LED, ENERGY STAR, Replacing Exterior Directional CFL: 14W-22W CFL	Cost data obtained in November 2016 through various online lighting retailers. A full list can be provided upon request.	\$9.49
3931	LED, ENERGY STAR, Replacing Exterior Directional CFL: ≤ 13W CFL	Cost data obtained in November 2016 through various online lighting retailers. A full list can be provided upon request.	\$2.14
3932	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≥ 23W CFL	<p>1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a></p> <p>Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a></p> <p>Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a></p>	\$3.83
3933	LED Lamp, ENERGY STAR, Replacing	<p>1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a></p>	\$9.49



MMID	Measure Name	Source	Incremental Cost
	Interior Directional CFL: 14W-22W	Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	
3934	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≤ 13W CFL	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$2.14
3935	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 120W – 250W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	\$0.37
3936	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 100W – 119W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	\$2.85
3937	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 75W – 99W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	\$3.56
3938	LED Lamp, ENERGY STAR, Replacing Exterior Directional	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$4.57



MMID	Measure Name	Source	Incremental Cost
	Incandescent: 55W – 74W Incandescent	Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	
3939	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: 36W – 54W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	\$3.34
3940	LED Lamp, ENERGY STAR, Replacing Exterior Directional Incandescent: ≤ 35W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a> Lightology. Website. Accessed November 2016. <a href="http://www.lightology.com">www.lightology.com</a>	\$4.93
3941	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 120W – 250W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$0.37
3942	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 100W – 119W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$2.85
3943	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 75W – 99W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$3.56



MMID	Measure Name	Source	Incremental Cost
3944	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 55W – 74W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$4.57
3945	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 36W – 54W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$3.34
3946	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: ≤ 35W Incandescent	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$4.93
3952	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,600 – 1,999 Lumens	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	\$11.40
3953	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,100 – 1,599 Lumens	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%).	\$8.66



MMID	Measure Name	Source	Incremental Cost
		Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	
3954	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 800 – 1,099 Lumens	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	\$3.61
3955	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 450 – 799 Lumens	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	\$3.73
3956	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 250 – 449 Lumens	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of	\$5.87



MMID	Measure Name	Source	Incremental Cost
		actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	
3957	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,600 – 1,999 Lumens in-unit	<p>Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016.</p> <p>Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%).</p> <p>Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).</p>	\$11.40
3958	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 1,100 – 1,599 Lumens in-unit	<p>Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016.</p> <p>Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%).</p> <p>Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).</p>	\$8.66
3959	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 800 – 1,099 Lumens in-unit	<p>Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016.</p> <p>Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%).</p> <p>Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting</p>	\$3.61



MMID	Measure Name	Source	Incremental Cost
		technology by total units installed CFL (4.24%) and incandescent (95.76%).	
3960	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 450 – 799 Lumens in-unit	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	\$3.73
3961	LED Lamp, ENERGY STAR, Replacing Omnidirectional and Decorative Incandescent or CFL: 250 – 449 Lumens in-unit	Historical Focus on Energy project data. SPECTRUM. January 1, 2016 to October 24, 2016. Business Incentive and Chain Stores and Franchise Programs had 2,294 projects, consisting of MMIDs 3112, 3113, 3742, and 3745. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed, CFL (2.5%) and incandescent (97.5%). Multifamily Energy Savings Program had 225 projects, consisting of MMIDs 3160, 3162, 3743, and 3746. Data was analyzed of actual units installed and determined percentage of lighting technology by total units installed CFL (4.24%) and incandescent (95.76%).	\$5.87
3962	LED Lamp, DLC: High/Low-Bay Mogul Screw-Base (E39)	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lighting Supply. Website. Accessed November 2016. <a href="http://www.lightingsupply.com">www.lightingsupply.com</a> Amazon. Website. Accessed November 2016. <a href="http://www.amazon.com">www.amazon.com</a>	\$66.05
3963	LED Lamp, DLC: Mogul Screw-Base (E39), Exterior	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Lighting Supply. Website. Accessed November 2016. <a href="http://www.lightingsupply.com">www.lightingsupply.com</a> Amazon. Website. Accessed November 2016. <a href="http://www.amazon.com">www.amazon.com</a>	\$66.05
3964	Advanced Rooftop Unit Controller	Average historical project cost for MMID 3651 completed under special offer for advanced rooftop unit controllers in 2015 (six	\$395





MMID	Measure Name	Source	Incremental Cost
		applications for a total of 27 rooftop units; total of 439 tons). Note no measures completed under MMID 3650 for advanced rooftop unit controller special offer, so that MMID was excluded.	
3975	Dairy Scroll Compressor Replacement with Pre-Cooler and VFD Milk Pump	Sanford, Scott (University of Wisconsin–Madison). “Energy Efficiency for Dairy Enterprises.” Presentation to Agricultural and Life Sciences Program staff. Slides 8, 10, 21, and 26. December 2014. <a href="http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf">http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf</a>	\$400.00
3976	Dairy Scroll Compressor Replacement with Pre-Cooler	Sanford, Scott (University of Wisconsin–Madison). “Energy Efficiency for Dairy Enterprises.” Presentation to Agricultural and Life Sciences Program staff. Slides 8, 10, 21, and 26. December 2014. <a href="http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf">http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf</a>	\$400.00
3977	Dairy Scroll Compressor Replacement without Pre-Cooler	Sanford, Scott (University of Wisconsin–Madison). “Energy Efficiency for Dairy Enterprises.” Presentation to Agricultural and Life Sciences Program staff. Slides 8, 10, 21, and 26. December 2014. <a href="http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf">http://farmenergymedia.extension.org/sites/default/files/Dairy%20Energy%20Conservation-2013.pdf</a>	\$400.00
3978	Occupancy Sensor, On/Off, High Bay, General	WESCO Distribution Pricing, 2013. (\$70.00) + Labor (\$25.00) = \$95.00	\$95.00
3979	Bi Level Controls, High Bay Fixtures, General	Materials: WESCO Distribution Pricing, 2013 (\$70.00) + Labor: RSMEANS, 2013 (\$25.00) = \$95.00.	\$95.00
3982	Plate Heat Exchanger and Well Water Pre-Cooler (<135 Milking Cows)	SPECTRUM. “Dairy Pre-Cooler Supplemental Data Spreadsheet.” Pre-cooler Measure Analysis’ tab shows sample data of 86 pre-cooler projects from January 2015 to July 2016. The split of single pass to double pass plate coolers installed on Wisconsin dairies was determined from the project inputs of these 86 sample projects. Spreadsheet also shows an average of pre-cooler project cost from the 86 recent project samples.	\$5,253
3983	Plate Heat Exchanger and Well Water Pre-Cooler (>=135 Milking Cows)	SPECTRUM. “Dairy Pre-Cooler Supplemental Data Spreadsheet.” Pre-cooler Measure Analysis’ tab shows sample data of 86 pre-cooler projects from January 2015 to July 2016. The split of single pass to double pass plate coolers installed on Wisconsin dairies was determined from the project inputs of these 86 sample projects. Spreadsheet also shows an average of pre-cooler project cost from the 86 recent project samples.	\$5,253



MMID	Measure Name	Source	Incremental Cost
3984	Refrigeration System Tune-Up Without Milk Pre-Cooler	<p>“Ag Dairy Refrigeration Tune-Up Supplemental Data.” Dairy Tune-Up tab shows historical data (54 projects) average of May 2013 through July 2015 approved application kWh savings and project cost data.</p> <p>WI Dairy Statistics tab shows USDA-reported annual data from: U.S. Department of Agriculture. “Milk Production Per Cow, Wisconsin.”</p> <p><a href="https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf">https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf</a></p>	\$260.86
3985	Refrigeration System Tune-Up With Milk Pre-Cooler	<p>“Ag Dairy Refrigeration Tune-Up Supplemental Data.” Dairy Tune-Up tab shows historical data (54 projects) average of May 2013 through July 2015 approved application kWh savings and project cost data.</p> <p>WI Dairy Statistics tab shows USDA-reported annual data from: U.S. Department of Agriculture. “Milk Production Per Cow, Wisconsin.”</p> <p><a href="https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf">https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf</a></p>	\$260.86
3986	Refrigeration System Tune-Up With Milk Pre-Cooler and VFD Milk Pump	<p>“Ag Dairy Refrigeration Tune-Up Supplemental Data.” Dairy Tune-Up tab shows historical data (54 projects) average of May 2013 through July 2015 approved application kWh savings and project cost data.</p> <p>WI Dairy Statistics tab shows USDA-reported annual data from: U.S. Department of Agriculture. “Milk Production Per Cow, Wisconsin.”</p> <p><a href="https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf">https://www.nass.usda.gov/Statistics_by_State/Wisconsin/Publications/Dairy/Historical_Data_Series/mkpercow.pdf</a></p>	\$260.86
3989	Natural Gas WH With milk Pre-cooler & Milk Pump VFD	<p>Per historical Focus on Energy project data from April 2012 to October 2015</p> <p>Based on 101 RHR units on 96 projects, the average total cost is \$3,674.</p>	\$3,674
3990	Natural Gas WH With milk Pre-cooler	<p>Per historical Focus on Energy project data from April 2012 to October 2015</p> <p>Based on 101 RHR units on 96 projects, the average total cost is \$3,674.</p>	\$3,674
3991	Natural Gas WH Without milk Pre-cooler	<p>Per historical Focus on Energy project data from April 2012 to October 2015</p>	\$3,674



MMID	Measure Name	Source	Incremental Cost
		Based on 101 RHR units on 96 projects, the average total cost is \$3,674.	
3992	Electric WH With milk Pre-cooler & Milk Pump VFD	Per historical Focus on Energy project data from April 2012 to October 2015 Based on 101 RHR units on 96 projects, the average total cost is \$3,674.	\$3,674
3993	Electric WH With milk Pre-cooler	Per historical Focus on Energy project data from April 2012 to October 2015 Based on 101 RHR units on 96 projects, the average total cost is \$3,674.	\$3,674
3994	Electric WH Without milk Pre-cooler	Per historical Focus on Energy project data from April 2012 to October 2015 Based on 101 RHR units on 96 projects, the average total cost is \$3,674.	\$3,674
3995	Natural Gas to Natural Gas Commercial Water Heater Storage	“Historical Data for Ag HW Measures.”	\$5,273
3996	Electric to Electric Commercial Water Heater (<150 Milking Cows)	“Historical Data for Ag HW Measures.”	\$1,179
3997	Electric to Electric Commercial Water Heater (≥150 Milking Cows)	“Historical Data for Ag HW Measures.”	\$1,179
3998	Fans, High Volume Low Speed (HVLS), General	“HVLS Fans Supplemental Data 092016.” January 2012 through August 2016.	\$340.32
3999	Steam Trap Repair, < 10 psig, Industrial	SPECTRUM. Pressure-based extrapolation of costs (2013-2014) for MMIDs 2542, 2548, and 2546 (new MMIDs 4001, 4002, 4003).	\$166.23
4000	Steam Trap Repair, Industrial, 10-49 psig	Average of 3 projects for MMID 2542, 2013 – 2014	\$276.78
4001	Steam Trap Repair, Industrial, 50-124 psig	Average of 13 projects for MMID 2548, 2013 - 2014. One project with outlier cost excluded.	\$194.61



MMID	Measure Name	Source	Incremental Cost
4002	Steam Trap Repair, Industrial, 125-225 psig	Average of 3 projects for MMID 2546, 2013 - 2014	\$600.18
4003	Steam Trap Repair, Industrial, >225 psig	Pressure-based extrapolation of costs (2013-14) for MMIDs 2542, 2548, and 2546.	\$895.65
4004	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 7/32" or Smaller	Average measure cost of five projects (Radiator Measure MMID 2772) 2012 - 2014 for low-pressure heating measures, with extrapolated industrial costs.	\$50.89
4005	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 1/4"	Average measure cost of five projects (Radiator Measure MMID 2772) 2012 - 2014 for low-pressure heating measures, with extrapolated industrial costs.	\$50.89
4006	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 5/16"	Average measure cost of five projects (Radiator Measure MMID 2772) 2012 - 2014 for low-pressure heating measures, with extrapolated industrial costs.	\$50.89
4007	Steam Trap Repair, <10 psig, General Heating, Prescriptive: 3/8" or Larger	Average measure cost of five projects (Radiator Measure MMID 2772) 2012 - 2014 for low-pressure heating measures, with extrapolated industrial costs.	\$50.89
4008	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 7/32" or Smaller	Average of 15 projects for MMID 3269 in 2014	\$100.81
4009	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 1/4"	Average of 22 projects for MMID 3270 in 2014. One project with outlier cost excluded.	\$79.84
4010	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 5/16"	Average of 11 projects for MMID 3271 in 2014	\$70.60
4011	Steam Trap Repair, 10-49 psig, General Heating, Prescriptive: 3/8" or Larger	Average of 9 projects for MMID 3272 in 2014. One project with outlier cost excluded.	\$231.67



MMID	Measure Name	Source	Incremental Cost
4012	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 7/32" or Smaller	Average of 4 projects for MMID 2547 (Repair leaking steam trap, 50-125 psig), 2013 – 2014	\$391.02
4013	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 1/4"	Average of 4 projects for MMID 2547 (Repair leaking steam trap, 50-125 psig), 2013 – 2014	\$391.02
4014	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 5/16"	Average of 4 projects for MMID 2547 (Repair leaking steam trap, 50-125 psig), 2013 – 2014	\$391.02
4015	Steam Trap Repair, 50-124 psig, General Heating, Prescriptive: 3/8" or Larger	Average of 4 projects for MMID 2547 (Repair leaking steam trap, 50-125 psig), 2013 – 2014	\$391.02
4016	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 7/32" or Smaller	1 project for MMID 2545 in 2013	\$633.83
4017	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 1/4"	1 project for MMID 2545 in 2013	\$633.83
4018	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 5/16"	1 project for MMID 2545 in 2013	\$633.83
4019	Steam Trap Repair, 125-225 psig, General Heating, Prescriptive: 3/8" or Larger	1 project for MMID 2545 in 2013	\$633.83
4020	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 7/32" or Smaller	Pressure-based extrapolation of costs for MMIDs 2547, 2545, and average costs for 3269, 3270, 3271, and 3272.	\$1,127.66
4021	Steam Trap Repair, > 225 psig, General	Pressure-based extrapolation of costs for MMIDs 2547, 2545, and average costs for 3269, 3270, 3271, and 3272.	\$1,127.66



MMID	Measure Name	Source	Incremental Cost
	Heating, Prescriptive: 1/4"		
4022	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 5/16"	Pressure-based extrapolation of costs for MMIDs 2547, 2545, and average costs for 3269, 3270, 3271, and 3272.	\$1,127.66
4023	Steam Trap Repair, > 225 psig, General Heating, Prescriptive: 3/8" or Larger	Pressure-based extrapolation of costs for MMIDs 2547, 2545, and average costs for 3269, 3270, 3271, and 3272.	\$1,127.66
4024	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≥ 23W CFL in-unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$3.83
4025	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: 14W-22W CFL in-unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$9.49
4026	LED Lamp, ENERGY STAR, Replacing Interior Directional CFL: ≤ 13W CFL in-unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$2.14
4027	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 120W – 250W Incandescent, In Unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$0.37
4028	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 100W –	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a>	\$2.85



MMID	Measure Name	Source	Incremental Cost
	119W Incandescent, In Unit	Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	
4029	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 75W – 99W Incandescent, In Unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$3.56
4030	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 55W – 74W Incandescent, In Unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$4.57
4031	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: 36W – 54W Incandescent, In Unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$3.34
4032	LED Lamp, ENERGY STAR, Replacing Interior Directional Incandescent: ≤ 35W Incandescent, In Unit	1000 Bulbs. Website. Accessed November 2016. <a href="http://www.1000bulbs.com">www.1000bulbs.com</a> Home Depot. Website. Accessed November 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Wal-Mart. Website. Accessed November 2016. <a href="http://www.walmart.com">www.walmart.com</a>	\$4.93
4033	Soundbar, ENERGY STAR	ENERGY STAR. “Retail Products Platform: Product Analysis for Sound Bars.” Effective May 11, 2016. <a href="https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U">https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U</a>	\$0.00
4034	Room Air Cleaner, ENERGY STAR	ENERGY STAR. Retail Products Platform: Product Analysis for Room Air Cleaners. Effective May 11, 2016. <a href="https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U">https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U</a>	\$56.00
4035	Room Air Conditioner, ENERGY STAR	ENERGY STAR. “Retail Products Platform: Product Analysis for Sound Bars.” Effective May 11, 2016. <a href="https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U">https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U</a>	\$114.00
4036	Freezer, Chest, ENERGY STAR	Energy Efficiency and Renewable Energy Office. “Technical Support Document for Energy Conservation Standards for	\$6.62



MMID	Measure Name	Source	Incremental Cost
		Residential Refrigerators, Refrigerator-Freezers, and Freezers.” Table 8.2.7. Accessed November 21, 2016. <a href="http://www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&amp;disposition=attachment&amp;contentType=pdf">www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&amp;disposition=attachment&amp;contentType=pdf</a>	
4037	Freezer, Upright, ENERGY STAR	Energy Efficiency and Renewable Energy Office. “Technical Support Document for Energy Conservation Standards for Residential Refrigerators, Refrigerator-Freezers, and Freezers.” Table 8.2.7. Accessed November 21, 2016. <a href="http://www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&amp;disposition=attachment&amp;contentType=pdf">www.regulations.gov/contentStreamer?documentId=EERE-2008-BT-STD-0012-0128&amp;disposition=attachment&amp;contentType=pdf</a>	\$12.14
4038	Electric Clothes Dryer, ENERGY STAR	ENERGY STAR. “Retail Products Platform: Product Analysis for Clothes Dryers.” Updated May 11, 2016. <a href="https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U">https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U</a> ENERGY STAR assumes \$224.91 Ventless or Vented Electric, Standard Clothes Dryer; this is based on: the Dryer TSD Life-Cycle Cost and Payback Analysis "2011-04-18_TSD_Chapter_8_Life-Cycle_Cost_and_Payback_Period_Analyses.pdf" 8.2.9 Vented Dryer, Electric, Standard: Consumer Product Costs, Installation Costs, and Total Installed Costs in 2014.	\$224.91
4039	Natural Gas Clothes Dryer, ENERGY STAR	ENERGY STAR. “Retail Products Platform: Product Analysis for Clothes Dryers.” Updated May 11, 2016. <a href="https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U">https://drive.google.com/open?id=0B9Fd3ckbKJp50EpWSHg1eksyZ1U</a> ENERGY STAR assumes \$270.16 Ventless or Vented Gas, Standard Clothes Dryer; this is based on: the Dryer TSD Life-Cycle Cost and Payback Analysis "2011-04-18_TSD_Chapter_8_Life-Cycle_Cost_and_Payback_Period_Analyses.pdf" Table 8.2.12 Vented Dryer, Gas, Standard: Consumer Product Costs, Installation Costs, and Total Installed Costs in 2014.	\$270.16
4042	LED, Pack-Based, 5 Watt, B11	Home Depot. Website. Accessed May 15, 2016. <a href="http://www.homedepot.com">www.homedepot.com</a> Menards. Website. Accessed May 15, 2016. <a href="http://www.menards.com">www.menards.com</a>	\$8.87





MMID	Measure Name	Source	Incremental Cost
		The incremental cost for pack-based bulbs is the average price of candelabra base LEDs minus to average price of incandescents.	
4052	TLED Trial, Replacement of 4' T8 Lamps utilizing existing ballast	Cost for particular product for the TLED Trial special offering, per accepted proposal. Price valid through December 31, 2017.	\$4.10
4298	Communicating Thermostat, Existing Natural Gas Boiler	Average cost of communicating thermostats. Online retail research conducted February 2017.	\$130.00
4299	Communicating Thermostat, Existing Natural Gas Furnace	Average cost of communicating thermostats. Online retail research conducted February 2017.	\$130.00
4230	Communicating Thermostat, Existing Air-Source Heat Pump	Average cost of communicating thermostats. Online retail research conducted February 2017.	\$130.00
4360	Floating Head Pressure Control-NEW	Based on size and similar design, assume same as compressor. \$260 - Regional Technical Forum, UES Measures. "Commercial: Grocery - Compressor Head Fan Motor Retrofit to ECM." Measure Workbook 2.2, June 29, 2016. \$260.00 for all "Compressor Head Fan Motor Retrofit to ECM" measures. <a href="http://rtf.nwcouncil.org/measures/measure.asp?id=106">http://rtf.nwcouncil.org/measures/measure.asp?id=106</a>	\$260.00