

BE REWARDED FOR DEVELOPING YOUR ENERGY PLAN

Developing your organization's energy-saving priorities and strategic energy goals can have powerful long-term benefits. Include FOCUS ON ENERGY® in your planning process and you not only benefit from having energy expert support, but you'll be eligible to receive a **10% bonus** on projects completed in 2024.

BENEFITS OF PROJECT PLANNING



Create a **project list** and prioritize it by energy savings and return on investment.



Work with your **Energy Advisor** to lower your payback and project bottom line.



Be prepared for future **funding** opportunities when they arise.

Incentives for the Project Planning Bonus have been a key driving force for our District. Through this motivation, our school has successfully executed lighting upgrades across all educational buildings. Looking ahead to 2024, we are enthusiastic about continuing this positive momentum and completing additional projects to enhance our educational environment.

- Jesse Larsen, District Facilities Technician Seymour Community School District



In 2023, more than 200 school and government organizations took part in the Project Planning Bonus initiative.





Project Planning Example

Estimated Savings									Projec	t Timeline
Site	Project Type/ Description	Estimated kW	Estimated kWh	Estimated Therms	Estimated Utility Savings	Estimated Project	Estimated Incentive	Return on Investment (years)	Estimated Start Date	Estimated Completion Date
Middle School Elementary School High School	Lighting Retrofit Boiler Retrofit Steam Trap Survey	30	150,000	13,680 6,700		\$ 62,000.00	\$ 12,000.00	6.46	5/1/2024 7/1/2024 8/1/2024	10/1/20
				Projects	in Five Year Pla	n				
Estimated Savings								Project Timeline		
Site	Project Type/ Description	Estimated kW	Estimated kWh	Estimated Therms	Estimated Utility Savings	Estimated Project	Estimated Incentive	Return on Investment (years)	Estimated Start Date	Estimated Completion Date
High School Middle School	Lighting Retrofit Controls Upgrade	140	700,000 90,000	5,000	\$ 77,350.00 \$ 12,775.00	\$ 200,000.00 \$ 92,000.00			5/1/2025 1/1/2026	
Do you benchmark your	facilities to help track ut	ility spending	1?							
Our District currently uses anomalies that could save		o Manager to	track utility bills	s. A goal for 202	24 is to enter dat	a timely and collabo	rate with our Energ	y Advisor to ar	alyze the data	and identify
			lans to create							

How to Participate

- Schedule a planning meeting with your <u>Energy Advisor</u> to identify future energy efficiency projects.
- Complete the Project Planning Workbook with your Energy Advisor detailing the upcoming projects, return on investment, and estimated completion dates. The workbook must be completed prior to the purchase of equipment for projects on your planning list. An enrollment letter will be sent upon approval.
- Finalize your energy efficiency projects and submit the required paperwork as directed in the enrollment letter. The bonus will automatically be added to your incentive.

Eligibility Requirements

- · Available to school and government customers only.
- Eligible for custom and prescriptive planned capital projects.
- Assessments, tune-ups, and new construction projects are ineligible.
- Projects are eligible for a bonus if the workbook is submitted/updated prior to purchase of equipment.
- If you completed a workbook in 2023, contact your Energy Advisor to update it for 2024.

Contact your Energy Advisor to get started! Visit focusonenergy.com/ea-map





