



COMPRESSED AIR ENERGY CHALLENGE ON THE SPOT TRADE ALLY GUIDE

FOCUS ON ENERGY® is challenging small and mid-size manufacturers to reduce compressed air usage and is launching On the Spot leak repair incentives to maximize your time on site. Use this quick guide to understand On the Spot repair incentives, including who qualifies and how to apply.

On the Spot Repair Details

- ✓ \$100 per leak repaired, capped at project cost.
- ✓ 50% of leaks must be repaired during the initial visit.
- ✓ Leaks can be repaired within 30 days of initial visit if a return trip is necessary.
- ✓ Trade Allies receive the incentive payment.

HERE TO HELP!

Call **800.762.7077** or email business@focusonenergy.com with any questions or to qualify your customer before offering On the Spot repairs.

INELIGIBLE CUSTOMER?

Business customers who do not qualify for On the Spot repair incentives may still qualify for standard compressed air leak repair incentives. See page 10 of the **Process Systems Catalog** for more details.

Who is Eligible for On the Spot Repairs?

- Small and mid-sized manufacturers with total connected compressed air up to 300 hp per utility meter.
- Customers designated as Large Industrial, schools, government, agriculture, and multifamily are not eligible for On the Spot repairs but are eligible for standard leak repair incentives.
- Customers are eligible for survey incentives once in a twelve-month period.

How to Apply

1. Confirm your customer meets the eligibility requirements before conducting a leak survey.
2. Conduct the leak survey, create a leak log, and repair at least 50% of the identified leaks. Leak logs should contain tag number, location, description, leak dB reading, and if the leak was repaired (yes/no).
3. **Use the measure code PS10075 on your application to indicate On the Spot repairs.** Submit your application, leak log, and invoice to Focus on Energy. Your invoice must show the estimated incentive as a credit to the customer.
4. Let your customer know if there are any leaks requiring a return trip to repair and leaks you are unable to repair for any reason. You can apply for additional leaks repaired within 30 days of the initial survey.

REDUCING ENERGY WASTE ACROSS WISCONSIN

FOCUS ON ENERGY®, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

