

# 2024 LIGHTING INCENTIVE CATALOG

## SUPPLEMENTAL DATA SHEET (SDS)

THIS FORM MUST BE ATTACHED TO COMPLETED INCENTIVE APPLICATION AND SUBMITTED TOGETHER.  
FOR PROJECTS INSTALLED BY 12/31/2024. **NEED HELP? CALL 800.762.7077**

### HOW TO FILL OUT THIS FORM

Refer to the **Lighting Incentive Catalog** for measure requirements and information.

- Complete the table corresponding to the measure in the catalog.
- For electronic version of SDS, visit **focusonenergy.com/catalogs**.
- New Equipment wattage should reference the DesignLights Consortium® (DLC) Solid State Lighting (SSL) Qualified Product List (QPL) listed (TRT V5.0 or higher) performance data (Reported or Tested), ENERGY STAR® certificate rated wattage, or specification sheet wattage for the installed model.
- For watts reduced measures (Table A), see system wattage table on page 9 for 'wattage of existing equipment' inputs.

Attach this form to a completed **Incentive Application** and submit together.

### CUSTOMER INFORMATION

JOB SITE BUSINESS NAME

JOB SITE ADDRESS

TRADE ALLY NAME

### REMINDER

Exact model numbers and manufacturer of equipment installed must be identified on invoicing and any qualified product list when required.  
For Focus on Energy's Private Label policy, see page 7 of the Lighting Incentive Catalog.

### A WORKSHEET FOR WATTS REDUCED MEASURES INCENTIVE CODE: L3903, L3904, L4813, R5235, R5236.

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LOCATION	INCENTIVE CODE	TYPE OF EXISTING EQUIPMENT	(A) WATTS/FIXTURE, EXISTING EQUIPMENT	(B) QUANTITY OF EXISTING EQUIPMENT	TYPE OF NEW EQUIPMENT	(C) WATTS/FIXTURE, NEW EQUIPMENT	(D) QUANTITY OF NEW EQUIPMENT*	(E) WATTS REDUCED PER FIXTURE (A - C)	(F) INCENTIVE RATE (\$/WATT REDUCED)	TOTAL INCENTIVE** (D X E X F)
(Example) Office	L4813	1 - 42w CFL	46W	5	10W LED Track Head	10W	5	36	\$0.15/W Reduced	\$27.00

If applying for an interior or exterior LED sign light measure, please include the existing ballast make and model number in addition to the specific lamp type or provide metering data (amperage and voltage readings) of the existing equipment.

### B WORKSHEET FOR WATTS CONTROLLED MEASURES INCENTIVE CODE: L3406, L5061, L5062, L4812, L5063, L5064

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LOCATION	INCENTIVE CODE	FIXTURE DESCRIPTION	(A) WATTAGE PER FIXTURE	(B) QUANTITY OF FIXTURES	(C) TOTAL WATTS CONTROLLED (A X B)	(D) INCENTIVE (\$/WATT CONTROLLED)	TOTAL INCENTIVE** (C X D)
(Example) School	L3406	45W LED 2x4 Troffer	45	75	3,375W	\$0.10	\$337.50

\* Existing and proposed fixture quantity must be the same except for signage measures.

\*\* Focus on Energy may adjust total incentive based on projects caps or variances in wattages provided for existing or proposed conditions. See measure requirements and Terms and Conditions for more information.

# DEFAULT SYSTEM WATTAGE TABLES

## FOR COMMON CFL DOWNLIGHTS

Existing Lamp Configuration	Total System Wattage
(1) 13W CFL	16
(1) 18W CFL	23
(1) 26W CFL	31
(1) 32W CFL	35
(1) 42W CFL	46
(1) 36/39W 2G11 CFL	51
(1) 40W 2G11 CFL	48
(1) 55W 2G11 CFL	58
(2) 13W CFL	32
(2) 18 W CFL	46
(2) 26W CFL	62
(2) 32W CFL	70

## FOR COMMON HID SYSTEMS

Existing Lamp Configuration	Total System Wattage
50W HID	65
70W HID	94
100W HID	126
125W HID	146
150W HID	179
175W HID	210
200W HID	232
250W HID	293
320W HID	356
400W HID	455
750W HID	812
1,000W HID	1,079

## FOR COMMON LINEAR FLUORESCENT SYSTEMS

Existing Lamp Configuration	Total System Wattage
<b>4-Foot Fixtures</b>	
1L F32 T8 Normal BF	33
1L F34 T12	39
1L F40 T12	39
2L F32 T8 Normal BF	61
2L FU32T8/6	55
2L F34 T12	66
2L F40 T12	79
2L FU40T12	72
3L F32 T8 Normal BF	91
3L F34 T12	103
3L F40 T12	124
4L F54 T5HO	234
4L F32 T8 Normal BF	120
4L F32 T8 High BF	151
4L F34 T12	136
4L F40 T12	153
6L F54 T5HO	355
6L F32 T8 High BF	224
8L F32 T8 High BF	291
<b>8-Foot Fixtures</b>	
1L F96T8	61
2L F96T8	107
1L F96T12	69
1L F96T12/HO	115
2L F96T12	109