

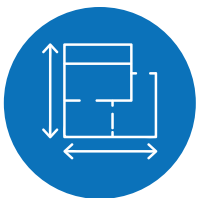


INCOME-QUALIFIED HOUSING

Financial and Technical Support for Multifamily Development

FOCUS ON ENERGY® offers developers and design professionals consulting and financial support known as Energy Design Assistance (EDA). With EDA, you receive a free, customized, whole-building analysis of energy-saving design options. Once constructed, the building owner is provided a financial incentive towards their energy efficiency investment.

Express EDA (eEDA) is a streamlined online modeling tool to help project planners and design teams quickly evaluate whole-building energy efficiency incentives. With eEDA, Focus on Energy provides online access to build your own energy model and see projected financial incentives. From there, it works like our standard EDA offering. For developers of income-qualified housing, we provide additional consulting to support cost-effective projects and higher, unit-based incentives.



eEDA
Analysis



Financial
Modeling



Supplemental
Consulting



Design Options
Decision Support



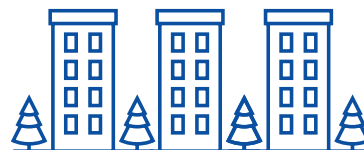
Unit-Based
Construction
Incentives

Project Qualification

- Multifamily housing with any of the following:
 - New buildings with site preparation, design, and construction.
 - Major renovations involving a change of use or adding walls.
 - A significant addition to an existing facility.
- Any of the following assistance programs or agreements:
 - Low-Income Housing Tax Credit (LIHTC) Program.
 - USDA Rural Housing Service Program.
 - HUD Program (HOME, Section 811, Section 202, etc.).
 - IRA Home Energy Rebates.
 - Workforce housing program.
 - Other state or municipal financing.
 - Local government land use restriction agreement.

Consulting Tailored for Development

- Serves unique needs of multifamily developers, building owners, and property managers.
- Includes initial eEDA analysis plus customized financial modeling and additional calculations for water savings, solar photovoltaic, and carbon emissions.
- Supports cost-effective energy savings, project funding, and decreased utility bills for residents.



See How We Support Your Goals
Visit focusonenergy.com/expresseda



Partnering with Wisconsin utilities

INCOME-QUALIFIED HOUSING

Financial Modeling

Energy Efficiency Analysis for Multifamily Development

Focus on Energy's technical and financial support assists developers in advancing energy efficiency in multifamily housing across a full range of development types. An initial energy savings estimate, based on the building design, includes modeled options to increase savings for additional benefits.

Estimates are based on comparing a building design to "better" and "best" options.*

DESIGN BASELINE	BETTER	BEST
Net Operating Income	\$1,918	\$4,718
Net Incremental Cost	\$18,989	\$68,717
Maximum Loan Potential	\$24,000	\$60,000
Property Value	\$32,000	\$79,000
Annual Water Cost Savings	\$171	\$382

*Results data will vary depending on building design selections.



Incentives to Building Owners

A one-time incentive payment to the property owner occurs following project verification. Income-Qualified Housing EDA incentives are based on the number of units in the project, equal to \$620 per dwelling unit.

An incentive cannot reduce the simple payback below one year. Projects with simple paybacks exceeding 20 years will not qualify for an incentive.

The maximum incentive is \$300,000 per project and \$400,000 per customer in any calendar year for all combined Focus on Energy incentives.



Get Started with our Online Tool to Receive Unit-Based Multifamily Incentives

Visit focusonenergy.com/expresseda • Need help? Call **800.762.7077**

REDUCING ENERGY WASTE ACROSS WISCONSIN

Focus on Energy, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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