



# Instant Discounts

## WATER HEATING & HVAC

## MINIMUM EFFICIENCIES

These tables outline the minimum efficiency requirements for program equipment eligibility.

For more information, contact us at [instantdiscounts@focusonenergy.com](mailto:instantdiscounts@focusonenergy.com) or call 608.341.2505.

### Water Heater Eligibility Requirements & Instant Discounts

Equipment Type	Efficiency Requirement	Eligible Size	Instant Discount (per unit)	Distributor Spiff	Building Type
Heat Pump Water Heater	≥3.3 UEF	<120 gallons	\$300	\$50	Residential, Multifamily (in unit)
	≥2.0 COP	–	\$300	\$50	Commercial, Multifamily (shared)
Indirect Water Heater	Boiler w/ AFUE ≥90%	Boiler capacity <300,000 Btuh	\$200	\$50	Residential
	Boiler w/ TE ≥90%	Boiler capacity ≥300,000 Btuh	\$200	\$50	Commercial, Multifamily (shared)
Tankless Water Heater	≥0.87 UEF	<200,000 Btuh	\$100	\$50	Residential, Multifamily (in unit)
	≥0.87 UEF	<200,000 Btuh	\$2.50/MBH	\$.50/MBH	Commercial, Multifamily (shared)
	≥0.90 TE	>200,000 Btuh	\$2.50/MBH	\$.50/MBH	Commercial, Multifamily (shared)
Storage Water Heater	≥0.90 TE	>75,000 Btuh	\$2.50/MBH	\$.50/MBH	Commercial, Multifamily (shared)
Domestic Hot Water Boiler (Volume Water Heater)	≥0.90 TE	≥300,000 Btuh	\$2.50/MBH	\$.50/MBH	Commercial, Multifamily (shared)

For more information or to enroll, contact:  
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## HVAC Eligibility Requirements & Instant Discounts

Equipment Type	Efficiency Requirement	Eligible Size	Heating Fuel	Instant Discount (per unit)	Income-Qualified Discount*** (per unit)	Distributor Spiff	Building Type
Heat Pump Tier 1	15.2 SEER2, 8.1 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$400	\$600	\$50	Commercial, Residential, Multifamily
			Propane/other*	\$100	\$300	\$50	
Heat Pump Tier 2	15.2 SEER2, 8.5 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$500	\$700	\$50	Commercial, Residential, Multifamily
			Propane/other*	\$100	\$300	\$50	
Heat Pump Tier 3	16.0 SEER2, 9.0 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$600	\$800	\$50	Commercial, Residential, Multifamily
			Propane/other*	\$150	\$350	\$50	
Heat Pump Tier 4	16.0 SEER2, 10.0 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$700	\$900	\$50	Commercial, Residential, Multifamily
			Propane/other*	\$150	\$350	\$50	
Furnace	≥95% AFUE	<300,000 Btuh	Natural gas	\$100	\$400	\$25 (standard) \$50 (Income-Qualified)	Commercial, Residential, Multifamily
Boiler - Space Heating	≥90% AFUE	<300,000 Btuh	Natural gas	\$300	\$500	\$50	Commercial, Residential, Multifamily
	≥95% AFUE	<300,000 Btuh	Natural gas	\$350	\$550	\$50	
Boiler - Combination**	≥95% AFUE	<300,000 Btuh	Natural gas	\$450	\$650	\$50	Residential, Multifamily (in unit)
Smart Thermostat	See the Instant Discounts qualified products list for eligible models.	Natural gas & all electric	\$50	N/A	\$10		Commercial, Residential, Multifamily

\*Customers who heat with propane or another heating fuel will receive ONLY the "Propane/other" discount amount.

\*\*Combi-boilers installed in commercial application will be eligible for standard boiler discounts.

\*\*\*Residential only

Learn more at [focusonenergy.com/instantdiscounts](http://focusonenergy.com/instantdiscounts)

### REDUCING ENERGY WASTE ACROSS WISCONSIN

FOCUS ON ENERGY®, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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