



Instant Discounts

WATER HEATING & HVAC

MINIMUM EFFICIENCIES

These tables outline the minimum efficiency requirements for program equipment eligibility.

For more information, contact us at instantdiscounts@focusonenergy.com or call 608.341.3505.

Water Heater Eligibility Requirements & Instant Discounts

Equipment Type	Efficiency Requirement	Eligible Size	Instant Discount (per unit)	Building Type
Heat Pump Water Heater	≥3.3 UEF	<120 gallons	\$300	Residential, Multifamily (in unit)
	≥2.0 COP	—	\$300	Commercial, Multifamily (shared)
Indirect Water Heater	Boiler w/ AFUE ≥90%	Boiler capacity <300,000 Btuh	\$200	Residential
	Boiler w/ TE ≥90%	Boiler capacity ≥300,000 Btuh	\$200	Commercial, Multifamily (shared)
Tankless Water Heater	≥0.87 UEF	<200,000 Btuh	\$100	Residential, Multifamily (in unit)
	≥0.87 UEF	<200,000 Btuh	\$2.50/MBH	Commercial, Multifamily (shared)
	≥0.90 TE	>200,000 Btuh	\$2.50/MBH	Commercial, Multifamily (shared)
Storage Water Heater	≥0.90 TE	>75,000 Btuh	\$2.50/MBH	Commercial, Multifamily (shared)
Domestic Hot Water Boiler (Volume Water Heater)	≥0.90 TE	≥300,000 Btuh	\$2.50/MBH	Commercial, Multifamily (shared)

Learn more at focusonenergy.com/instantdiscounts

HVAC Eligibility Requirements & Instant Discounts

Equipment Type	Efficiency Requirement	Eligible Size	Heating Fuel	Instant Discount (per unit)	Income-Qualified Discount*** (per unit)	Building Type
Heat Pump Tier 1	15.2 SEER2, 8.1 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$400	\$600	Commercial, Residential, Multifamily
			Propane/other*	\$100	\$300	
Heat Pump Tier 2	15.2 SEER2, 8.5 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$500	\$700	Commercial, Residential, Multifamily
			Propane/other*	\$100	\$300	
Heat Pump Tier 3	16.0 SEER2, 9.0 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$600	\$800	Commercial, Residential, Multifamily
			Propane/other*	\$150	\$350	
Heat Pump Tier 4	16.0 SEER2, 10.0 HSPF2	< 65,000 Btuh (< 5.4 tons)	Natural gas & all electric	\$700	\$900	Commercial, Residential, Multifamily
			Propane/other*	\$150	\$350	
Furnace	≥95% AFUE	<300,000 Btuh	Natural gas	\$100	\$400	Commercial, Residential, Multifamily
Boiler - Space Heating	≥90% AFUE	<300,000 Btuh	Natural gas	\$300	\$500	Commercial, Residential, Multifamily
	≥95% AFUE	<300,000 Btuh	Natural gas	\$350	\$550	
Boiler - Combination**	≥95% AFUE	<300,000 Btuh	Natural gas	\$450	\$650	Residential, Multifamily (in unit)
Smart Thermostat	See the Instant Discounts qualified products list for eligible models.		Natural gas & all electric	\$50	N/A	Commercial, Residential, Multifamily

*Customers who heat with propane or another heating fuel will receive ONLY the "Propane/other" discount amount.

**Combi-boilers installed in commercial application will be eligible for standard boiler discounts.

***Residential only

REDUCING ENERGY WASTE ACROSS WISCONSIN

FOCUS ON ENERGY®, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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