

# TOOLS FOR SETTING UP A CAREER EXPLORATION WORKSHOP WITH SOLAR COMPANIES AND TRADESPEOPLE

This document contains talking points, best practices, and an email template to help schools contact solar tradespeople to set up a Solar Career Exploration Workshop. To ensure this resource would be valuable to your school, we developed this with input from an advisory group comprised of technology education teachers and solar industry professionals.

## HOW TO GET STARTED

- Reach out to any solar industry professional you may know in the community.
- Contact the Chamber of Commerce in your city to see if any of the members are solar industry professionals.
- Google local solar professionals.

## TALKING POINTS AND BEST PRACTICES

- Talking points that will resonate with solar tradespeople:
  - A Career Exploration Workshop is a great opportunity for solar companies to get involved in the community, speak to interested students, and potentially earn positive press in local publications.
  - FOCUS ON ENERGY<sup>®</sup> has developed a range of free workforce development supporting materials that are available for solar tradespeople.
- Start with an email and follow-up with a phone call.
- The best times to call are Tuesday–Thursday after 10:00 a.m.
- Make sure all parties are realistic about when the workshop can be scheduled.
  - Technology education class curriculums offer flexibility unlike core classes, but a workshop may not be able to be scheduled right away as technology education teachers will need to fit the workshop into an existing schedule.

# RECRUITMENT EMAIL OUTLINE FOR SCHOOLS TO CONTACT A LOCAL SOLAR CONTRACTOR

[SUBJECT LINE]

Solar Career Exploration Workshop Opportunity

[BODY COPY]

Hello, I am reaching out to see if you are interest in conducting a solar workshop for one of our technology education classes at [SCHOOL NAME].

Young solar tradespeople are in high demand here in Wisconsin. To spread the word about this rewarding career path, FOCUS ON ENERGY® has teamed up with schools and solar tradespeople to put on workshops at schools.

This workshop offers an introduction to solar, including technology and tools used by technicians during the typical workday. Students will learn about career opportunities, what life is like on and off the job, and key skills for the job. The career exploration workshop presentation outline and supporting materials can be found at **[focusonenergy.com/career-resources](https://focusonenergy.com/career-resources)**.

Please reach out to me with any questions or if you would like to schedule a workshop.

Sincerely,

[YOUR NAME AND CONTACT INFORMATION]

## REDUCING ENERGY WASTE ACROSS WISCONSIN

Rebates are subject to change and cannot exceed project costs. Focus on Energy, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial rebates help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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