



# Smarter Lighting, Bigger Savings: A Step-by-Step Guide to Using the Lighting Savings Tool



## Step 1: Download the Tool

**File: Lighting Savings Tool.xlsm**

Click **Enable Content** when opening the Excel file to allow macros.

## Step 2: Provide Your Project Information

Input your name and facility information. Choose from the following sector options:

- **Agribusiness.**
- **Business & Industry.**
- **Large Industrial.**
- **Schools & Government.**

Select your annual run hours and specific sector utility rates to help tailor rebate rates for you.



## Step 3: Enter Lighting Details

Provide details on the planned lighting project:

- **Interior or Exterior.**
- **Existing Lighting Fixture/Lamp.**
- **Number of Fixtures, Lamps, etc.**
- **Proposed Lighting Technology.**

Watch your energy savings, cost differences, and potential rebates calculate automatically.

## Step 4: Review the Results

The tool displays:

- **Annual kWh Savings.**
- **Rebate Estimate.**
- **Annual Utility Savings.**
- **Payback Period.**

**Note:** Results are estimates. Actual savings may vary based on usage, equipment, and other factors.



## Step 5: Pursue Your Lighting Upgrade

After reviewing your results:

- **Save or print** your project summary.
- Contact your **Energy Advisor** to explore lighting upgrade options.
- Browse the Lighting Catalog for qualifying equipment: [focusonenergy.com/catalogs](https://focusonenergy.com/catalogs).



Explore more lighting options at [focusonenergy.com/lighting](https://focusonenergy.com/lighting)

### REDUCING ENERGY WASTE ACROSS WISCONSIN

FOCUS ON ENERGY®, Wisconsin utilities' statewide program for energy efficiency and renewable energy, helps eligible residents and businesses save energy and money while protecting the environment. Focus on Energy information, resources, and financial incentives help to implement energy efficiency and renewable energy projects that otherwise would not be completed.

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