

Smarter Lighting, Bigger Savings: A Step-by-Step Guide to Using the Lighting Savings Tool



Step 1: Download the Tool File: Lighting Savings Tool.xlsm Click **Enable Content** when opening the Excel file to allow macros.

Step 2: Provide Your Project Information

Input your name and facility information. Choose from the following sector options:

- Agribusiness.
- Large Industrial.
- Business & Industry.
- Schools & Government.

Select your annual run hours and specific sector utility rates to help tailor incentive rates for you.



Step 3: Enter Lighting Details

Provide details on the planned lighting project:

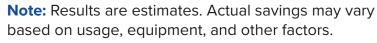
- Interior or Exterior.
- **Existing Lighting Fixture/Lam**
- Number of Fixtures, Lamps, etc.
- · Proposed Lighting Technology.

Watch your energy savings, cost differences, and potential incentives calculate automatically.

Step 4: Review the Results

The tool displays:

- Annual kWh Savings.
- Incentive Estimate. Annual Utility Savings.
- Payback Period.





Step 5: Pursue Your Lighting Upgrade

After reviewing your results:

- Save or print your project summary.
- Contact your Energy Advisor to explore lighting upgrade options. Browse the Lighting Catalog for qualifying
- equipment: focusonenergy.com/catalogs.

Explore more lighting options at focusonenergy.com/lighting

